



Myriem AFTIS

French
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Business Development
Preclinical & Clinical Expertise
Contract Manager

SKILLS

Project management	French: native	CRM	ICH, GCP, GLP
Contract & Proposal	English: good communication and writing skills	Gantt Project	ISO 10993
Prospection	Spanish: intermediate level	Epidata	ISO 7405
		Reference Manager	MEDDEV

EDUCATION

Master 2 in Clinical Research Coordination, apprenticeship (eq. to a 1 year post graduate degree) Sept 2015
University of Versailles-Saint-Quentin-en-Yvelines, France

Curriculum Highlights: Clinical Research, Good Clinical Practices, Project Management (business plan, negotiation skills), Introduction of Marketing, Vigilance, Regulatory, English.

Special Project:

- Took part in doing a clinical research project such as the design of the study protocol and the conception of all documents of the study (CRF, Informed consent- Information Sheet...)
- Writing of a thesis (analysis of my apprenticeship)

Master 1 in Public Health (eq. to a Master's degree), University of Paris DESCARTES, France July 2014
Curriculum Highlights: Clinical Research, Statistics (R software), Epidemiology, English

Licence in Biomedical Sciences (eq. to a Bachelor of Sciences), University of Paris DESCARTES, France July 2013
Curriculum Highlights: Biomedical Chemistry, Biochemistry, Biology and Physical

WORKING EXPERIENCE

Porsolt SAS – Business Development, UK Representative for Porsolt and Fluofarma Oct 2015 – to date
Preclinical CRO which provides *in vitro* and *in vivo* services

- Establishing and building relationships with clients in the lifescience industry in the UK market
- Conducting outbound prospecting to generate leads and warm lead follow up
- Meeting with clients/prospects in order to articulate the company's value proposition around the UK
- Establishing the financial proposals and contracts

Septodont – Preclinical and Clinical Research Coordinator (apprenticeship) Sep 2014 – Sep 2015

- Followed up preclinical and clinical studies in professional dental field: drugs and medical devices
 - Managed CRO's (cost, timeline) for the evaluation of the biocompatibility of medical devices
 - Reviewed preclinical protocols and results
 - Planned a clinical study using Gantt Project software
- Medical writing: abstract, Annual Safety Report for the authorities
- Participated in a study follow-up audit of a CRO as an auditor, in compliance to the standards (GCP, ISO)

Bichat Hospital, AP-HP – Clinical Research Associate (internship) Feb – May 2014
Center for Clinical Investigation

Studied seasonal influenza and vaccination

- In charge of data management (used Epidata software) and participated in statistical analysis
- Participated in screening and inclusion of patients, completed eCRF

Bichat Hospital, AP-HP – Clinical Trial Administrator

Nov 2012 – Sept 2013

- Followed up clinical studies, budgetary and administrative level of hospital group (5 hospitals)
- In charge of orders, invoicing and logistic support for the clinical studies
- Participated in establishing contracts between the sponsor and the hospital
- Daily contact with CRO's, Sponsors, Investigators, Project leaders, CRA's ...

Additional experience

Educational assistant at Secondary school (Part time)

2013-2014

In charge of remedial courses (tutoring), was responsible for the supervision of groups of pupils

DMF Sales and Marketing – Sales promoter and adviser (Part time)

2012-2013

Worked to win over new customers and make sales

Pharmacie Saint Fargeau – Pharmacy employee

Jun-Aug 2008

In charge of prescriptions delivery, inventory management

PERSONAL DETAILS

Cinema (Villeneuve, Fincher), travel (road trip for 1 month in Latin America, Malaysia, United Arab Emirates, Spain...), fashion (personal shopper).

REFERENCES AVAILABLE UPON REQUEST