Adam Walls



E-mail

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Asana Japan

RE: Enterprise Customer Success Manager

Dear Hiring Manager,

I would like to express my interest in the Enterprise Customer Success Manager position in your Tokyo office. I am from New Zealand, have been living in Japan for 17 years, and began working in Customer Success in 2011. I have worked as a Customer Success individual contributor, and grown and led Customer Success teams with up to USD 5 million ARR (annual recurring revenue).

With this experience and my passion for growing subscription software businesses, I believe I will make a strong contribution to Asana's growth in Japan.

Please take a moment to review my enclosed resume and accompanying credentials. I would appreciate the opportunity to speak with you regarding my candidacy for this role. I am looking forward to your response and thank you for your consideration.

Sincerely, Adam Walls