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WORK EXPERIENCE

SThree K.K., Tokyo, Japan **Computer Futures**

Apr 2021 – Present

Senior Recruitment Consultant, Internal IT Team, Manufacturing, Energy, Automotive IT

- Perm recruitment specializing in internal IT positions for the Manufacturing, Automotive, Industrial, Energy market
- Market mapping for new business development and plan for market growth
- Mentorship for 180 candidate consultants on team
- Positions covered: Head of IT / IT Director, IT Manager, Infra / App Manager, Infra Engineer, Software Engineer, Business Analyst, Data Analyst, etc

Achievements:

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| <ul style="list-style-type: none">• Notable Placements 2023:<ul style="list-style-type: none">• IT Manager(s)• Data Analytics Manager• UI/UX x 3 same client• Business Analyst x2 same client | <ul style="list-style-type: none">• Previous Notable Placements<ul style="list-style-type: none">• Head of IT• Head of Digital Tech• Business Analyst x3 same client• Software Engineering Lead |
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- FY2021: 5 placements (14.6M JPY billing); FY2022: 9 placements (25.5M JPY); FY 2023: 11 placements (32.6M JPY)
 - **2022: Top 20; 2023 Top 20; 2023 Japan Overseas Super Trip; 2023 SThree Japan Team of the Year**

Active Connector Inc., Tokyo, Japan **Consultant**

Oct 2019 – Mar 2021

- Recruitment for Digital Tech / Startup industry in Japan, both 180 and 360 recruitment experience, introducing candidates for innovative startups to large tech enterprises
- Responsible for Software Development, Web Development, Mobile, DevOps, Infrastructure, Data Science, AI, and Robotics positions
- Sourcing new and old candidates, utilizing LinkedIn, LinkedIn Recruiter, CareerCross, personal network and in-person events, etc
- New client business development in tech startup industry
- Candidate interview practice, preparation, and management to increase ratio of Interviews to Offer

Achievements:

- Within first 3-month probation: Sourced 60+ candidates and made 2 placements
- 2020: 10 full-time placements (19M billing); 2021: 2 full-time placements

Apex K.K., Tokyo, Japan

Mar 2019 – Oct 2019

Associate, Consumer & Luxury Team

- 360 recruitment within the consumer industry covering Marketing, Sales, Digital, and PR Communications positions
- Candidate sourcing and name collection (Cold calls, LinkedIn, etc)
- Setting and achieving KPI goals (Week – Month - Quarter)

Achievements:

- 45 candidates sourced during 3-month probation period; 100% new candidates

Aeon Corporation, Yokohama, Japan

Nov 2017 – Feb 2019

English Teacher

- Teaching English to kids/adult students in the classroom
- Promoting new student sign ups and sales

EDUCATION

University of California, Davis, CA, USA

2012 - 2016

Bachelor of Science, Human Development, Biology