

| Date | e 10/10/2014 | |
|-------------|--------------|--|
| Version | 1 | |
| Supply code | 62356C | |

| PSA - Peugeot Citroën | Project | Vehicle | Part | Reason |
|-----------------------|---------|---------|------------------------|--------|
| | K9 | K9 | Rear Suspension Spring | (PIV) |

Rear Springs for K9 Variable Flex: Quotation for Development PIV

1) Costs:

Prototype Parts: Springs including closed sleeves

ItemCostToolingEUR 6,100Material (one reference)**EUR 6,50030 pieces for PSA (spring + sleeve)EUR 6,000EUR 18,600

** Note: In case of additition reference please allow for 6,500 EUR for additional material cost in case of different material dimensions

Pre-Development (PIV): Springs including closed sleeves

 Item
 Cost

 Corrosion fatigue
 EUR 18,500

 Stress corrosion
 EUR 4,400

 Pollution fatigue
 EUR 15,000

 Other
 EUR 4,250

 EUR 42,150

TOTAL cost for PSA** EUR 60,750

2) Timing:

Prototypes – 13 working weeks after receipt of your order

Completion of testing (PIV) – Additional 7 working weeks from prototype availability. This means 20 working weeks in total from receipt of your order

ThyssenKrupp Woodhead Ltd Andrew Welch Sales Manager