

| Mr. | Matthias Steinkamp | Mr. | Thierry Laigneau | |
|------------------|----------------------------|-----------------|-------------------|--|
| Abt./Code | G-PM/ANF | | | |
| Telefon/Phone | +49 5443 12-2381 | | | |
| Telefax | +49 5443 12-2105 | Adresse/Address | PSA Groupe | |
| Datum/Date | 23.05.2018 | | | |
| Anzahl der Seite | en/Number of pages 2 | Telefon: | +33 9 66 66 16 80 | |
| E-Mail mat | thias.a.steinkamp@basf.com | | | |

EMP2 V3.1 ref 10 prototype offer_rev00

CC:

Mr. Roussey, PSA Mr. Gaudron, PSA Mrs. Graedtke, BASF Mr. Ducros, BASF Mr. Touzard, BASF

Dear Mr. Laigneau,

Herewith, you receive the requested prototype offer regarding the EMP2 V3.1 project:

Scenario 1: Prototype parts off-tool

| Prototype offer - EMP2 V3.1 FRT jounce bumper off-tool | | | | | | | | |
|--|---|---------|-------------------------|----------|--------------|--|--|--|
| Part description | Part number | Plant | Requested delivery date | Quantity | Cost / piece | | | |
| ASM jounce bumper Ref. BASF: TBD | ref. 10, très très courte nouvelle | Sochaux | | 10 | 50,00€ | | | |
| Handling costs | | | | | 200,00€ | | | |
| MCU prototype tool | | | | | 3.000,00€ | | | |
| Ring prototype tool | | | | | 15.400,00€ | | | |
| Total cost | | | | | 19.100,00€ | | | |
| Lead time | 14 weeks after order reception | | | | | | | |
| Remarks | Technical specification from PSA is missing. Packaging included | | | | | | | |
| Incoterm | DAP Sochaux | | | | | | | |

Register Court: Amtsgericht Walsrode Registration number: HRB 100 087 Tax number: 27/671/0001/0

Scenario 2: Prototype parts with machined / drilled assembly parts

| Prototype offer - EMP2 V3.1 FRT jounce bumper with machined / drilled assembly parts | | | | | | | | |
|--|---|---------|-------------------------|----------|--------------|--|--|--|
| Part description | Part number | Plant | Requested delivery date | Quantity | Cost / piece | | | |
| ASM jounce bumper Ref. BASF: TBD | ref. 10, très très courte nouvelle | Sochaux | | 10 | 75,00€ | | | |
| Handling costs | | | | | 200,00€ | | | |
| MCU prototype tool | | | | | 3.000,00€ | | | |
| Total cost | | | | | 3.950,00 € | | | |
| Lead time | 7 weeks after order reception | | | | | | | |
| Remarks | Technical specification from PSA is missing. Packaging included | | | | | | | |
| Incoterm | DAP Sochaux | | | | | | | |

Terms & Conditions:

 This offer is subject to our General Conditions of Sale (edition September 2015). They can be obtained from us by telephone, by fax (+ 49-5443-12-2115) or from the Internet (www.pu.basf.de). BASF retains ownership of the goods and services supplied until full paymend has been received.

Yours sincerely,

23.05.2018

i. A. Matthias Steinkamp

Senior Sales Account Manager

Signiert von: SteinkM2