

May 1, 2007

VIA OVERNIGHT DELIVERY

Mr. Sean Gallagher
Director - Energy Division
California Public Utilities Commission
505 Van Ness Avenue
San Francisco, CA 94102-3298

Re:

Southern California Edison Company's (U 338-E) Annual Progress Report for the Family Electric Rate Assistance (FERA) Program for

the Period January - December 2006

Dear Mr. Gallagher:

Southern California Edison Company (SCE) hereby submits is Annual Progress Report for the Family Electric Rate Assistance (FERA) Program for the period January through December 2006.

If you have any questions regarding this Report, please contact SCE's Low-Income Programs Manager, Jack Parkhill at (626) 633-3056.

Very truly yours,

Stacie Schaffer

cc: Terri J. Tannehill, CPUC
Sarita Sarvate, CPUC
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SOUTHERN CALIFORNIA EDISON COMPANY'S (U-338 E)
REPORT FOR THE FAMILY ELECTRIC RATE ASSISTANCE (FERA)
PROGRAM FOR THE PERIOD JANUARY - DECEMBER 2006

SOUTHERN CALIFORNIA EDISON COMPANY'S REPORT FOR THE FAMILY ELECTRIC RATE ASSISTANCE (FERA) PROGRAM -

January 1, 2006 through December 31, 2006

I. Participant Information

A. Provide the total number of FERA customers by month, for the reporting period.

ANS. See Table 1.

Table 1					
2006^1	FERA Enrolled ²	FERA Receiving Tier 3 Benefit ²			
January	19,767	10,191			
February	19,803	8,379			
March	20,113	9,805			
April	20,158	8,597			
May	20,460	8,939			
June	20,844	11,689			
July	21,137	12,605			
August	20,908	_ 13,360			
September	20,643	11,232			
October	20,203	10,692			
November	19,762	8,882			
December	19,627	10,701			

Notes

¹FERA was implemented in June 2004.

²Does not include sub-metered tenants.

B. Provide the total number of FERA-eligible households, FERA-participating households, and FERA household penetration rates by quarter.

ANS. See Table 2.

Table 2						
FERA Penetration Rate						
2006 FERA-Eligible Quarter Ending Households ¹		FERA-Participating Households ¹	FERA Household Penetration Rate ²			
March 31	202,949	20,113	10%			
June 30	203,725	20,844	10%			
September 30	203,905	20,643	10%			
December 31	226,061	19,627	9%			

Notes:

C. Discuss how the estimates of current FERA-eligible households were developed.

ANS. SCE used the joint energy utility methodology for the CARE program that was adopted by the Commission in D.01-03-028 for developing quarterly penetration estimates for March, June, September, and December 2006. Current-year (2006) vendor data was used to provide household size and income information. This CARE methodology estimates a demographic eligibility rate by county for customers, based on an income limitation of 200% of the federal poverty guideline. The demographic eligibility rate is applied to (multiplied by) the total number of technically eligible customers (those having an eligible meter or sub-meter) to determine the total number of eligible households. The total number of participating households is divided by the number of eligible households to estimate the CARE penetration rate. SCE converted the CARE methodology into a methodology that would be useful for FERA by substituting the FERA income and household size guidelines into the CARE methodology.

D. Provide the current FERA sub-metered tenant counts at year-end.

¹Does not include sub-metered tenants.

²FERA Household Penetration Rate is calculated by dividing FERA Participating Households by FERA-Eligible Households.

- ANS. As of December 31, 2006, there were 358 sub-metered tenants participating in FERA.
- E. Discuss any problems encountered during the reporting period administering the FERA program for sub-metered tenants and/or master-meter customers.

ANS.

- Anecdotal information from customers indicates there may be reluctance on the part of some mobile home park owners and/or managers to administer CARE and, since FERA procedures and processes mirror CARE, this may also be true for FERA. SCE has initiated a continuous process improvement to address this issue for both CARE and FERA. SCE worked closely with mobile home owners and managers to confirm that addresses are correct to which program materials are mailed. In addition, SCE has attempted to verify that tenant lists are correct and program applications are always available. Information on spaces served by each master meter has been confirmed whenever possible through customer contact.
- Each June, SCE mails a package of materials to mobile home park owners/managers to request that they reenroll their tenants on CARE.
- SCE is in the process of transitioning to direct contact with sub-metered tenants to expedite the recertification of CARE and FERA.

 Implementation of the change is scheduled to be in effect by 12-31-07 in order to comply with AB2104. The mailing will be performed each June beginning in 2008.
- Some additional processing was required because some customers sent applications for both CARE and FERA. This may have been due to a belief that they could participate in both programs at the same time.

II. Program Costs

A. Discount Cost

1. State the average monthly FERA discount received, in dollars per FERA customer^{1,2}.

ANS. The average monthly FERA discount received, in dollars per FERA customer, was \$ 13.89.

Notes:

¹Does not include sub-metered tenants.

2. State the cumulative annual discount for all FERA customers¹.

ANS. The cumulative annual discount for all FERA customers was \$1,009,811.60.

Notes:

¹Does not include sub-metered tenants.

B. Administrative Cost

1. Show the FERA Program's administrative cost by category.

ANS. See Table 4.

Table 4				
FERA Program Administrative Costs by Category and Benefits				
Category	Cost			
Outreach	\$459.90			
Processing, Certification, and Verification	\$ 28,568.61			
General Administration	\$2,732.29			
Information Technology	\$35,592.71			
Capitation	\$149.00			
TOTAL PROGRAM COSTS	\$67,502.51			
CUSTOMER BENEFITS	\$1,009,811.60			
TOTAL PROGRAM COSTS & CUSTOMER BENEFITS	\$1,077,314.11			

2. Explain what is included in each administrative cost category.

²Does include all enrolled customers who have received a discount in any month.

²Does include all enrolled customers who have received a discount in any month.

ANS. See table below.

Category	Description
Outreach :	Includes: Bill inserts, advertising, applications (printing and mailing), posters, brochures, flyers, postage, and other outreach, information technology (technical
	support and software licensing), staff labor, out bound dialing, 800#, outreach pilots, and Capitation Fee Project.
Processing, Certification, and	Includes:
Verification	Staff labor, information technology (technical
	support and software licensing), application processing, training, programming labor, and submeter certification.
General Administration	Includes:
	Information Technology/Programming Programming and labor costs associated with system enhancements and maintenance of existing processes.
	Regulatory Compliance Applications, advice filings, comments and reply comments, hearings, reports and studies, working group meetings, public input meetings, and tariff revisions.
	Other Office supplies, market research, program management labor (including pensions and benefits), and information technology (technical support and software licensing).
Startup	Includes: Labor and system programming to implement the program
Benefits	Includes:
	Rate discounts.

- 3. Explain how costs of joint CARE/FERA activities are charged to each program.
 - ANS. The costs of distinct CARE and FERA activities are charged separately to each program. To the extent possible, the costs of joint CARE/FERA activities are allocated in proportion to the work that should be attributable separately to CARE and FERA.
- C. Provide the year-end December 31 balances for the FERA balancing account for both the current and prior reporting periods.
 - ANS. The balance recorded in SCE's Family Electric Rate Assistance Balancing Account (FERABA) as of December 31, 2006 was \$69,000. The prior balance for December 31, 2005 was \$227,000.

III. Outreach

- A. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.
 - ANS. FERA outreach was conducted as an adjunct to CARE outreach from January through December 2006 as follows:
 - In June, two months prior to its high demand season, SCE conducted its annual solicitation for CARE participation by mailing a CARE application to all non-CARE residential customers with their electric bills. FERA is included as the application is joint for CARE and FERA.
 - Customers are able to obtain FERA information and download a CARE/FERA joint application they can mail in from SCE's website sce.com.
 - Cool Center contractors outreach both FERA and CARE to those utilizing cool center site locations. CARE and FERA workshops are conducted at the cool center site locations to provide awareness and assist participants with completing a CARE/FERA application.
 - Targeted events, ie. faith based, multicultural, health fairs, etc. provide a unique opportunity for SCE to perform face-to-face outreach for FERA and CARE within the low income community on a large scale. Bilingual volunteers assist at each of these events.

- In April, July, and November, a targeted bi-lingual (English/Spanish) direct mail campaign was rolled out that promoted CARE and FERA.
- SCE's CARE Capitation Fee Project, established under SBX1 5 Rapid Deployment, continued using outside organizations to assist customers in completing a CARE application. As the application is joint for CARE and FERA, customers can apply for FERA if they are not eligible for CARE.
- Contractors who perform LIEE assessment services complete an application that includes enrollment in CARE or FERA, if qualified.
- Quarterly bill messages informed customers about the availability of CARE and FERA.

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B. Discuss each of the following:

- 1. How FERA customer data and other relevant program information is shared within the utility, for example, between its LIEE and other appropriate low-income programs.
 - ANS. Contractors who perform LIEE (for SCE, this is known as EMA) assessment services assist customers in completing an application that includes enrollment in CARE or FERA.
- 2. Discuss barriers to participation encountered during the reporting period and steps taken to mitigate them.
 - ANS. FERA is a program that targets middle income households with the high energy usage. SCE believes FERA penetration is unlikely to match CARE due to the smaller level of benefits that are paid to participants. Also, many FERA participants do not receive a discount if they do not use energy in the third tier.

Although no formal study has been conducted by SCE to identify barriers to participation, it is believed, through anecdotal information and experience that some barriers to participation in rate discount programs, both CARE and FERA, do exist. These include lack of knowledge about the availability of programs, language and cultural barriers, geographical barriers to reach potentially-eligible customers, and a certain segment of the eligible population that does not wish to participate.

To mitigate enrollment barriers, SCE uses a multifaceted outreach approach to reaching its potentially CARE-eligible customers.

Because FERA information was included in the annual solicitation and targeted outreach mailings for CARE in 2006, FERA received good exposure. However, SCE believes that rate discount program outreach and enrollment processes can and will be continually improved.

It is expected that there will be a better understanding of the reasons some individuals are not willing to participate in FERA through the statewide low-income needs assessment.

IV. Processing FERA Applications

- A. Processing Self-Certification and Self-Recertification Applications (individual and sub-metered customers)
 - 1. Provide the number of utility and third-party FERA self-certification and self-recertification applications provided, received, approved, denied, pending/never completed, or duplicates for the reporting period.

ANS. See Table 5.

TABLE 5 FERA Self-Certification and Self-Recertification Applications ¹							
Utility		18,340	10,029	3,391	564	4,356	
Capitation		22	15	0	0	7	
Other Third-Party		0	0	0	0	0	
Total		18,362	10,044	3,391	564	4,363	

Notes:

¹Includes sub-metered tenants.

²Self-Certification applications are distributed/mailed through a wide variety of fulfillment and outreach methods so it is not possible to determine an actual count. Recertification applications are tracked.

³Denied self certification applications are counted to the CARE program due to the dual CARE/FERA application.

⁴ Includes cancelled recertification requests and closed accounts.

B. Processing Random Post-Enrollment Verification Requests

1. Provide the total number of verifications requested, received, approved, denied, pending/never completed, or duplicates, for the reporting period.

ANS. See Table 6.

TABLE 6						
FERA Random Post-Enrollment Verification Requests ¹						
	Requested	Received	Approved	Denied ²	Pending/Never Completed ³	Duplicates
Total	204	37	12	118	74	0

Notes

V. Program Management

- A. Discuss issues and/or events that significantly affected program management in the reporting period and how these were addressed.
 - ANS. FERA was implemented in June 2004. Because FERA procedures and processes are designed to mirror the well-established CARE program, there were no major issues and or events that significantly affected program management.

¹Verification process for FERA is the same as CARE.

²Includes customers who were dropped due to non-response.

³Includes cancelled requests and closed accounts.