Marlon Seror

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Contact information

ESG-UQAM Département des Sciences Économiques C.P. 8888, succursale A Montréal, QC, H3C 3P8, Canada

Current position

2020 — Assistant Professor, Department of Economics, *Université du Québec à Montréal* (*UQAM*), Canada

OTHER AFFILIATIONS

Fellow, Institut Convergences Migrations, France

2018-

Affiliate Researcher, DIAL (Centre National de la Recherche Scientifique/Institut de Recherche pour le Développement/Université Paris-Dauphine), France 2018-

PAST POSITIONS

2017–2020 Vice-Chancellor's Fellow, University of Bristol, U.K.

Research fields

Primary: Development Economics, Urban Economics

Secondary: Labor Economics, Economic History, Economic Geography

References

Pr. Richard B. Freeman

Harvard University and NBER freeman@nber.org

Assistant: J. Amadeo-Holl, jennifer@nber.org

Pr. Stephan Heblich

Munk School of Global Affairs and Public Policy University of Toronto stephan.heblich@utoronto.ca

Pr. Flore Gubert (advisor)

Latest update: March 7, 2025

Research Director, IRD Affiliate Professor, PSE gubert@dial.prd.fr

Pr. Clément Imbert

Department of Economics Sciences Po clement.imbert@sciencespo.fr

Academic research

PUBLICATIONS

Migrants and Firms: Evidence from China (American Economic Review, 112 (6): 1885-1914, 2022; Latest Version, Appendix), joint with C. Imbert, Y. Zhang, and Y. Zylberberg.

Working papers

Industrial clusters in the long run: Evidence from Million-Rouble plants in China (Conditionally Accepted, *Review of Economic Studies*; Paper, NBER WP), joint with S. Heblich, H. Xu, and Y. Zylberberg.

Persistence Despite Revolutions (R&R, *Review of Economic Studies*; Latest Version, NBER WP), joint with A. Alesina, D. Yang, Y. You, and W. Zeng.

Random river: Trade and rent extraction in imperial China (Latest Version). Migrants' Beliefs and Investment (WP).

EDUCATION

2013-2017	PhD in Economics, Paris School of Economics and École Normale
	Supérieure, Paris.
	Dissertation: "Three Essays on the Economics of Migration" Supervisor:
	Flore Gubert
	Jury: Sylvie Démurger (CNRS, Lyon), Richard B. Freeman (Harvard,
	NBER), Marc Gurgand (CNRS, PSE), Alice Mesnard (City U. of London)
2016 – 2017	Associate of the Department of Economics at Harvard University, U.S.A.
	Visiting Scholar at the National Bureau of Economic Research, U.S.A.
2015	International Ph.D. Student Attachment Programme at the Hong Kong
	Polytechnic University, China
2010 – 2012	Master's degree in Economics with distinction magna cum laude, Paris
	School of Economics, Paris
	Graduate student exchange, Department of Economics, University of
	California, Berkeley, U.S.A.
2009 – 2010	Master's degree in Economics with Distinction, SOAS, University of
	London, U.K.
2005 – 2010	Bachelor's in Chinese language and civilisation with Mention Bien,
	Institut National des Langues et Civilisations Orientales, France
2006 - 2008	Master's degree in Public Policy, Sciences Po, Paris
2007	Admitted to École Normale Supérieure, Paris (through a national
	competitive exam)

Work experience

UQAM, Canada 2020–

Courses taught: Development Economics (grad), International Trade (undergrad), Dissertation writing (grad), Microeconomics (undergrad).

University of Bristol, U.K.

2017-2020

Vice-Chancellor's Fellow (post-doc): Research in economics — please refer to Section Research below; founder and organiser of *Flickonomics*, the economics film club of the University of Bristol, financed by two grants from the Teaching Innovation Fund.

Harvard University and NBER, U.S.A.

2016-2017

Arthur Sachs Fellowship (paid by Harvard University).

Status: Associate of the Department of Economics (Harvard University) and Visiting Scholar (National Bureau of Economic Research).

Sciences Po (Paris), Europe Asia Campus, Le Havre, France

2014-2015

Professor (design of syllabus, course material, and exams; teaching) of mathematics (24 hours) and statistics (96 hours).

École Normale Supérieure and Paris School of Economics, France

2013-2016

Paid doctoral contract with École Normale Supérieure.

World Bank, Cambodia and Lao P.D.R.

2013-2015

Consultant (298 days).

Cambodia and Lao P.D.R.

2013-2015

Research: Desk research, qualitative field research, survey design (original strategy to establish a sampling frame and extract a representative sample of the population), questionnaire design, data analysis, and final report; study financed by the Umbrella Facility for Gender Equality.

Operational: Project proposal, budget design, hiring of enumerators, coordination with local counterparts (ministries, border checkpoints, and village chiefs), coordination with the survey team, managing of enumerators in both countries.

Cambodia 2014

Firm data analysis and writing for the Cambodia Investment Climate Assessment (2014).

Lao P.D.R. 2013

Research: Data analysis and writing for the *Lao Development Report 2014*; design, analysis, and writing of the background research paper "Labor Market Structural Transformation" (wage evolution decomposition, assessment of sectoral mobility magnitude and impact, urbanisation and migration), and for the 3rd *Lao PDR Investment Climate Assessment* (2014) (analysis of firm data on business performance and challenges, international comparisons using micro and macro data, and analysis of qualitative data that I had collected).

Operational: Coordination with local counterparts (ministries and Lao Statistics Bureau), and qualitative interviews with experts and high-ranking officials.

China Development Research Foundation, Beijing, China

2013

Consultant (320 hours). Production of a report on city clusters and on rural-urban migration ("floating population") in China.

Centre National de la Recherche Scientifique, France

2012

Research assistant (1 month). Research on the impact of land administration programs on agricultural productivity and rural development (in terms of agricultural productivity, environmental sustainability, health, etc.). Project led by Karen Macours, Jérémy Gignoux, and Liam Wren-Lewis (École d'Économie de Paris, CNRS).

Innovations for Poverty Action, Morocco

2011

3-month internship.

Research: Implementation of a survey on savings behaviour in rural and urban areas, as part of the Microsavings & Payments Innovation Initiative. Qualitative and quantitative data collection, econometric analysis, final report.

Operational: Hiring of enumerators, budget, coordination with government (*Ministère de l'Intérieur*, local authorities, village chiefs), and management of enumerators in the field.

Peking University, Beijing, China

2009

Professor (design of syllabus, course material, and exams; teaching) of French language and literature (120 hours).

Beijing Language and Culture University Press, China

2009

Translator (50 days) a Chinese language textbook.

Institut Français des Relations Internationales (IFRI),

2008

Paris, France

1-month internship. Organisation of the $1^{\rm st}$ World Policy Conference (international conference on global governance).

Le Point, weekly magazine, Paris, France

2008

1-month internship. Investigation journalism on economic and environmental issues.

French Embassy, Hanoi, Vietnam

2007–2008

4-month internship. Assessment of cooperation and development projects presented by French organisations in Vietnam. Organisation of the French Presidency of the Council of European Union in Vietnam.

Bureau of Foreign Affairs, Huế, Vietnam

2007

2-month internship. Organisation with the local government of the $27^{\rm th}$ Assemblée générale de l'Association Internationale des Maires Francophones.

École Normale Supérieure, Paris, France

2007-2013

Élève fonctionnaire stagiaire: Temporary civil servant contract (paid to study). Admitted through a national competitive exam.

Migrants and Firms: Evidence from China (American Economic Review, 112 (6): 1885-1914, 2022; Paper, Appendix), joint with Clément Imbert (Warwick), Yifan Zhang (CUHK) and Yanos Zylberberg (Bristol).

How does rural-urban migration shape urban production in developing countries? We use longitudinal data on Chinese manufacturing firms between 2000 and 2006, and exploit exogenous variation in rural-urban migration induced by agricultural income shocks for identication. We find that, when immigration increases, manufacturing production becomes more labor-intensive and productivity declines. We investigate the reorganization of production using patent applications and product information. We show that rural-urban migration induces both labor-oriented technological change and the adoption of labor-intensive product varieties.

Presented at: Harvard Cities and Development Workshop (2019), NBER Summer Institute (2019), Yale Agri-Devo Conference (2017), Harvard China Economy Seminar (2016). Media coverage: VoxDev (2022).

Industrial clusters in the long run: Evidence from Million-Rouble plants in China

(Conditionally Accepted, *Review of Economic Studies*; Latest Version, NBER WP), joint with Stephan Heblich (Toronto), Hao Xu (CCB) and Yanos Zylberberg (Bristol).

We study the impact of large, successful manufacturing plants on other local producers in China, focusing on 150 "Million-Rouble plants" built in the 1950s during a brief U.S.S.R.-China alliance. The ephemeral geopolitical situation and the locations of allied and enemy airbases provide exogenous variation in plant location decisions. We find a boom-and-bust pattern: Counties hosting these plants were twice as productive as control counties in 1982 but 30% less so by 2010. Local establishments in these counties showed low productivity, lack of innovation, and high markups. Over-specialization in these counties hindered technological spillovers, preventing new industrial clusters and local entrepreneurship.

Presented at the 2019 Conference on Urban and Regional Economics (CURE).

Persistence Despite Revolutions (R&R, *Review of Economic Studies*; Latest Version, NBER WP), joint with Alberto Alesina (Harvard), David Yang (Harvard), Yang You (Harvard) and Weihong Zeng (Xi'an Jiaotong).

Can efforts to eradicate inequality in wealth and education eliminate intergenerational persistence of socioeconomic status? The Chinese Communist Revolution and Cultural Revolution aimed to do exactly that. Using newly digitized archival records, contemporary census and household survey data, we show that the revolutions were effective in homogenizing the population economically in the short run. However, the pattern of inequality that characterized the pre-revolution generation re-emerges almost half a century after the revolutions. Individuals whose grandparents belonged to the pre-revolution elite earn 12 percent more income and have completed more than 11 percent additional years of schooling than those from the rest of the population. We find evidence that human capital (such as knowledge, skills, and values) has been transmitted within the elite families. Moreover, the pre-revolution elite either move to opportunities or stay to benefit from the social capital embodied in kinship networks that have survived the revolutions. These channels allow the pre-revolution elite to rebound after the revolutions, and their socioeconomic status persists despite one of the most aggressive attempts to eliminate differences in the population.

 $Presented\ at:\ NBER\ Economics\ of\ Mobility\ meeting\ (2020).$

Media coverage: NBER Digest, The Economist (2020), The Economist (2022), InequaliTalks (2023).

Floating population: migration wit(out) family and the spatial distribution of economic activity (Paper, joint with Joan Monràs (UPF), Clément Imbert (Sciences Po), Yifan Zhang (CUHK) and Yanos Zylberberg (Bristol).

An important but under-explored aspect of migration is the decision to leave dependent family members behind. Using Chinese data, we develop and estimate a quantitative spatial model in which rural workers choose whether to migrate, whether to bring their family, where to

go, and how to allocate their consumption across household members and locations. The general-equilibrium model shows that spatial differences in living costs between origins and destinations, as well as across destinations, are key to understanding non-family migration and the rise of mega-cities. These differences induce migrants to leave family behind, move to unwelcoming, high-cost cities and remit generously.

Presented at: VDEV/CEPR/BREAD Seminar (2025).

Random river: Trade and rent extraction in imperial China (Latest Version).

This paper exploits exogenous changes in the course of the Yellow River in China to isolate variation in the natural distribution of economic centers across space. I compute time-varying trade costs and collect original data on population and taxation from dynastic histories and local gazetteers spanning 2,000 years. This allows me to assess the effect of exogenous variation in market access on population density and resource extraction. I find that the changes in connectedness have two opposite effects. First, they induce a very large increase in the level and concentration of economic activity in the shorter run. Second, they trigger a large increase in rent capture by local elites, which severely mitigates the concentration effect in the longer

Migrants' Beliefs and Investment (WP).

Migration increases sending households' capacity to invest but introduces additional information asymmetry between household members. In this paper, I establish a new stylized fact: Migrants systematically overestimate assets that they typically invest in and that are held by their households. This is shown using novel data with matched reports from Senegalese migrants and their own households of origin. I find empirical support for a self-selection mechanism: migrants are more likely to sort into investment, the more optimistic they are about their households' trustworthiness, and reject alternative interpretations based on behavioral biases. I finally assess the extent of missing investments: Selection out of investment is large and severely reduces the developmental impact of migration.

An earlier version was awarded the Grand Prix (first prize) of the International Competition of Master's Degree Theses in Economics and Finance.

Policy Reports and Publications

2023	L'évaluation des impacts socio-économiques de la mise en valeur du Lieu
	historique national du Canal-de-Lachine, report for Parks Canada. Joint
	with Kristian Behrens and Florian Mayneris.
2018	Glass Barriers: Constraints to Women's Small-Scale Cross-Border Trade
	Publications in Cambodia and Lao PDR. In P. Brenton and M. Bartley
	Johns (Eds.), How Trade Helps Reduce Poverty, and What More Can Be
	Done. World Bank and World Trade Organization. Joint with Julian
	Clarke (World Bank) and Richard Record (World Bank).
2017	Glass Barriers: Constraints to Women's Small-Scale Cross-Border Trade
	in Cambodia and Lao PDR, World Bank Policy Research Working Paper
	WPS8249. Joint with Julian Clarke (World Bank) and Richard Record
	(World Bank).
2014	Lao PDR Investment Climate Assessment 2014: Policy uncertainty in the
	midst of a natural resources boom. Joint with Richard Record (World
	Bank), Konesawang Nghardsaysone (World Bank) and George Clarke
	(Texas A&M).
2014	Background paper for the Lao Development Report 2014: Expanding
	Productive Employment for Broad-Based Growth. World Bank.

Grants and Awards

2023	Research grant	CEPREMAP
		Digitization of historical narratives to map and study the effects of the Underground Railroad, joint with Lukas Althoff (Stanford/Yale) and Stephan Heblich (Toronto)
2022	Research grant	SSHRC/CRSH
2022	Dagaanah guant	Migrants, Cities, and Development: Evidence from China and Ethiopia, joint with Simon Franklin (QMUL), Clément Imbert (Sciences Po), and Yanos Zylberberg (Bristol) IGC
2022	Research grant	
2021	Research grant	Migrants and City Growth: Evidence from Ethiopia, joint with Simon Franklin (QMUL), Clément Imbert (Sciences Po) et Yanos Zylberberg (Bristol) SSHRC/CRSH
2021	Daggarah guant	Neighborhood change and businesses: multinationals, nightlife, and noise, joint with Kristian Behrens (UQAM), Julien Martin (UQAM), Florian Mayneris (UQAM), Amine Ouazad (HEC Montréal), and Farid Toubal (Paris-Dauphine)
2021	Research grant	CEPREMAP Creation of a land classification algorithm using satellite imagery, joint with
		Creation of a land classification algorithm using satellite imagery, joint with Clément Imbert (Sciences Po), Xiaolun Yu (Reading), and Yanos Zylberberg (Bristol)
2018	Research grant	BA/Leverhulme Small Research Grant
2010	T. 11	Archival research and collection of data from county gazetteers, for "Industrial clusters in the long run: Evidence from Million-Rouble plants in China
2018	Teaching grant	Teaching Innovation Fund
		for creating and organizing <i>Flickonomics</i> , the economics film club of the University of Bristol
2017	Research grant	Two Ouvrir la Science Économique grants, PSE
		for the "Million-Rouble plants" project
		for "Revolution or Peristence? Evidence from China's Land Reform and Cultural Revolution
2016	Fellowship	Arthur Sachs, paid by Harvard University
2015	T	grant to visit Harvard University for one year
2015	Research grant	DGEF, Ministère de l'Intérieur
		for the "Migrant Remittances, Information Asymmetry, and Development (MIRIAD)" randomized control trial project, joint with Flore Gubert (IRD, PSE) and Jean-Noë Senne (Paris-Sud)
2015	Research grant	CEPREMAP
		for the "MIRIAD" project
2015	Scholarship	International Ph.D. Student Attachment Programme, the Hong
		Kong Polytechnic University
0019	A 1	grant to visit the Hong Kong Polytechnic University for 6 months
2013	Award	Grand Prix (first prize) of the International Competition of
2012	Scholarship	Master's Degree Theses in Economics and Finance Fellowship for international study at UC Berkeley
2012	Scholarship	graduate student exchange program with the Department of
		Economics

INVITED SEMINARS

2025	UOttawa, Canada
2024	FGV-EESP, Brazil FGV-EPGE, Brazil UFRJ, Brazil University of Auckland, New Zealand
2023	Université Paris I, France McGill University, Canada IESR, Jinan University, China
2022	Université de Montréal, Canada SITE, Stockholm School of Economics, Sweden
2021	HEC Montréal, Canada Université Laval, Canada Université de Lille, France Universität Bayreuth, Germany China Economy Seminar, Harvard University, U.S.
2020	University of York, U.K. EHESS (cancelled due to lockdown), Paris, France GREThA (cancelled due to lockdown), Université de Bordeaux, France Georg-August Universität, Göttingen, Germany
2019	Université de Cergy-Pontoise, France CERDI, Université Clermont Auvergne, France ENS Lyon (GATE), France Institut Convergences Migrations, Paris School of Economics and CEPII, France School of Geography, University of Bristol, U.K. Paris School of Economics, France
2017	Université Paris-Dauphine, France Department of Economics, City University of London, U.K.
2016	China Economy Seminar, Harvard University, U.S.
2015	DIAL (Institut de Recherche pour le Développement/Université Paris-Dauphine). France Lingnan University, Hong Kong, China Hong Kong Polytechnic University, China

Conferences and Workshops

0111	EIGENCES AND VIOLISIONS
2025	RFBerlin Migration Forum, Berlin, Germany
2024	CReAM/RWI Workshop on the Economics of Migration, Essen, Germany ICDE, Aix-en-Provence, France SED, Barcelona, Spain
2023	Urban Economics Association North America Meeting, Toronto, Canada 16 th AFD-World Bank International Conference on Migration and Development Boston University, U.S.A. Welfare and Policy Conference, Bordeaux, France
2022	Workshop on Macroeconomic Implications of Migration, Bank of Canada and Global Migration Center, Ottawa, Canada 6 th Empirical Microeconomics Workshop, Banff, Canada Canadian Urban Economics Workshop, Canada
2021	China Economics Summer Institute
2020	Cities & Development Workshop, Harvard University, U.S.
2019	Cities & Development Workshop, Harvard University, U.S. European Historical Economics Society meeting, Paris School of Economics, France India-China Conference, Warwick University, U.K. Industrial Organization and Spatial Economics, Higher Economic School, Russia
2018	GREThA International Conference on Economic Development, Université de Bordeaux, France Centre for the Study of African Economies Conference: Economic Development in Africa, Oxford University, U.K.
2017	Oxford Development Economics Workshop, Oxford University, U.K. Asian Meeting of the Econometric Society, Chinese University of Hong Kong, China Warwick Economics Ph.D. Conference, University of Warwick, U.K. Yale Conference on Agriculture and Development, Yale University, U.S.A.
2016	Northeast Universities Development Consortium Conference, MIT, U.S.A. China Economics Summer Institute, HKUST, Hong Kong, China PODER Summer School, Université de Namur, Belgium International Conference on Migration and Development, EUI, Italy India-China Conference, Paris School of Economics, France DIAL—GRETHA Workshop, Université Paris-Dauphine, France Spring Meeting of Young Economists, Lisbon, Portugal Royal Economic Society Junior Symposium, University of Sussex, U.K. Midwest International Economic Development Conference, University of Minnesota
2015	J-PAL Conference on Field Experiments in Labor Economics and Social Policies Paris, France Centre for the Study of African Economies Conference: Economic Development in Africa, Oxford University, U.K. American Economic Association / ASSA, Boston, U.S.A. European Development Research Network Ph.D. Workshop, Leibniz Universität Hannover, Germany Annual Meeting of the French Economic Association, Lyon, France Conference "Comparative and Multi-sited Approaches to International Migration" INED, France

SCIENTIFIC ACTIVITIES

2021-	Associate Editor, China Economic Review
2018-	Fellow, Institut Convergences Migrations, Paris
	Affiliated researcher, DIAL (Centre National de la Recherche Scien-
	tifique/Institut de Recherche pour le Développement/Université Paris-
	Dauphine), Paris
2020 - 2021	Honorary staff, University of Bristol, U.K.
2017 - 2020	Affiliated researcher, Cabot Institute, U.K.
	Affiliated researcher, Jean Golding Institute
Referee service	Economic Journal, China Economic Review, Canadian Journal of Economics, Quarterly Journal of Economics, Journal of the European Economic Association, Review of Economics and Statistics, AEJ Applied, Economic Systems, Journal of Urban Economics, Regional Studies, Regional Science and Urban Economics, Journal of Development Studies, Economics of Transition, Journal of Development Economics, Journal of Economic Geography, Journal of African Economies, Migration Studies, Economic Development and Cultural Change, Economica, Journal of Regional and Urban Economics / Revue d'Économie Régionale et Urbaine.

Languages & Skills

French (native), English (bilingual), Chinese (fluent in Mandarin, intermediate in Cantonese), German (fluent), Arabic (intermediate), Vietnamese (intermediate), Amharic (beginner)

Stata, Python, ArcGIS, \LaTeX