

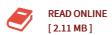


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Scaling to Exit (Paperback)

By Michael A Watkins

Createspace Independent Publishing Platform, United States, 2018. Paperback. Condition: New. Language: English. Brand new Book. There are 4 million Baby Boomer-owned companies going up for sale in the next 3 to 5 years. Statistically less than 20% of these businesses are actually going to sell! For the majority of Baby Boomer owner who plan to fund their retirement from the proceeds of the sale of their business, this is sobering news. The fact of the matter is it is going to take a minimum of 3 years to accumulate the track record necessary to make a business attractive to a potential buyer. And, if the business owner waits 3 years from now to get started, it will still take 3 years! Obviously the odds for success are low. But business owners that are willing to push beyond the status quo can really make a successful exit happen for themselves, their teams and their families. The Scaling to Exit approach and methodology is for business owners that would like to proceed, but are not sure how to get started. Millions of Baby Boomer business owners are on a path that will leave them with an insufficient nest egg for their retirement....



Reviews

An exceptional pdf and the typeface utilized was fascinating to read through. It can be writter in straightforward words and phrases instead of confusing. I am just quickly could possibly get a delight of looking at a written ebook.

-- Prof. Arlie Bogan

It in a single of the best book. This is for those who statte there had not been a well worth reading through. Once you begin to read the book, it is extremely difficult to leave it before concluding.

-- Dr. Barney Robel Jr.