Analyses

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```
library(ggplot2)
library(jsonlite)
library(vcd)
```

Loading required package: grid

Chi-Square Test & Cramer's V

```
table <- table(df$story_class, df$persuasion_success)
(chisquare <- chisq.test(table))

##
## Pearson's Chi-squared test with Yates' continuity correction
##
## data: table
## X-squared = 145.74, df = 1, p-value < 2.2e-16

(cramerv <- assocstats(table)$cramer)

## [1] 0.03876783</pre>
```

Suspense: Mann-Whitney U Test & Z-Test (effect size)

```
# suspense
(u_susp <- wilcox.test(suspense ~ persuasion_success, data = df, exact = FALSE))
##
## Wilcoxon rank sum test with continuity correction
## data: suspense by persuasion_success
## W = 66419288, p-value < 2.2e-16
\#\# alternative hypothesis: true location shift is not equal to 0
# z-value and effect size r = Z / sqrt(N)
Z_susp <- qnorm(u_susp$p.value / 2, lower.tail = FALSE)</pre>
N <- nrow(df)</pre>
(r_susp <- Z_susp / sqrt(N))</pre>
## [1] 0.03034591
Curiosity: Mann-Whitney U Test & Z-Test (effect size)
# curiosity
(u_curi <- wilcox.test(curiosity ~ persuasion_success, data = df, exact = FALSE))
##
## Wilcoxon rank sum test with continuity correction
##
## data: curiosity by persuasion_success
## W = 58559253, p-value < 2.2e-16
## alternative hypothesis: true location shift is not equal to 0
# z-value and effect size r = Z / sqrt(N)
Z_curi <- qnorm(u_curi$p.value / 2, lower.tail = FALSE)</pre>
N <- nrow(df)
(r_curi <- Z_curi / sqrt(N))</pre>
## [1] 0.0521501
Surprise: Mann-Whitney U Test & Z-Test (effect size)
# surprise
(u_surp <- wilcox.test(surprise ~ persuasion_success, data = df, exact = FALSE))
##
## Wilcoxon rank sum test with continuity correction
## data: surprise by persuasion_success
## W = 65050689, p-value < 2.2e-16
\#\# alternative hypothesis: true location shift is not equal to 0
```

```
# z-value and effect size r = Z / sqrt(N)

Z_surp <- qnorm(u_surp$p.value / 2, lower.tail = FALSE)
N <- nrow(df)
(r_surp <- Z_surp / sqrt(N))</pre>
```

[1] 0.03442522

Logistic Regression with Interaction Terms

```
full_model <- glm(
  persuasion_success ~ story_class
     + suspense + curiosity + surprise
     + story_class:suspense
     + story_class:curiosity
     + story_class:surprise,
     data = df,
     family = binomial
)</pre>
```

```
##
## Call:
## glm(formula = persuasion_success ~ story_class + suspense + curiosity +
      surprise + story_class:suspense + story_class:curiosity +
      story_class:surprise, family = binomial, data = df)
##
##
## Coefficients:
##
                           Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                           -4.30627
                                     0.10279 -41.894 < 2e-16 ***
                                              1.612 0.10704
## story classStory
                           0.48701
                                     0.30218
                           ## suspense
## curiosity
                            -0.25691
                                     0.08341 -3.080 0.00207 **
## surprise
                           0.63216 0.14700
## story_classStory:suspense
                                              4.300 1.71e-05 ***
## story_classStory:curiosity -0.52264
                                     0.09845 -5.309 1.10e-07 ***
## story_classStory:surprise
                                             1.070 0.28470
                            0.11471
                                     0.10722
## ---
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
      Null deviance: 15875 on 97567 degrees of freedom
## Residual deviance: 15598 on 97560 degrees of freedom
## AIC: 15614
##
## Number of Fisher Scoring iterations: 7
```