

# Analyses

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## Packages

```
suppressPackageStartupMessages(library(ggplot2))
suppressPackageStartupMessages(library(jsonlite))
suppressPackageStartupMessages(library(vcd))
suppressPackageStartupMessages(library(vcdExtra))
suppressPackageStartupMessages(library(DescTools))
suppressPackageStartupMessages(library(car))
suppressPackageStartupMessages(library(pROC))
suppressPackageStartupMessages(library(ResourceSelection))
suppressPackageStartupMessages(library(tidyverse))
suppressPackageStartupMessages(library(dplyr))
suppressPackageStartupMessages(library(reshape2))
suppressPackageStartupMessages(library(effects))
suppressPackageStartupMessages(library(corrplot))
suppressPackageStartupMessages(library(logistf))
suppressPackageStartupMessages(library(RVAideMemoire))
```

## Data

```
df <- fromJSON("predicted-dataset-updated.json")
df <- df %>%
  mutate(
    persuasion_success = factor(persuasion_success,
                                levels = c(0, 1),
                                labels = c("No Delta", "Yes Delta")),
    story_class = factor(story_class),
    suspense = as.integer(suspense),
    curiosity = as.integer(curiosity),
    surprise = as.integer(surprise),
    level_suspense = factor(level_suspense,
                             levels = c("low", "medium", "high")),
    level_curiosity = factor(level_curiosity,
                              levels = c("low", "medium", "high")),
    level_surprise = factor(level_surprise,
                             levels = c("low", "medium", "high")),
    binary_suspense = factor(binary_suspense,
                              levels = c("under", "over")),
```

```

    binary_curiosity = factor(binary_curiosity,
                              levels = c("under", "over")),
    binary_surprise = factor(binary_surprise,
                              levels = c("under", "over"))
  )
#str(df)

```

## Story

```

# contingency table
(table_story <- table(df$story_class, df$persuasion_success))

```

```

##
##           No Delta Yes Delta
## Not Story  82938      1169
## Story      13085       376

```

```

# expected counts
chisq.test(table_story)$expected

```

```

##
##           No Delta Yes Delta
## Not Story 82775.16 1331.8436
## Story     13247.84  213.1564

```

```

# counts and row %'s table
prop.table(table_story, 1) * 100

```

```

##
##           No Delta Yes Delta
## Not Story 98.610104  1.389896
## Story     97.206745  2.793255

```

```

# chi-square test
(chisq_story <- chisq.test(table_story))

```

```

##
## Pearson's Chi-squared test with Yates' continuity correction
##
## data:  table_story
## X-squared = 145.74, df = 1, p-value < 2.2e-16

```

```

# cramer's v (effect size) with CIs
cramerv_story <- assocstats(table_story)
cramerv_story$cramer

```

```

## [1] 0.03876783

```

```
(cramerv_ci_story <- CramerV(table_story, conf.level = 0.95))
```

```
##      Cramer V      lwr.ci      upr.ci
## 0.03876783 0.03249299 0.04504272
```

```
# mosaic plot
#mosaicplot(table_story, shade = T, main = "Mosaic: Story vs. Persuasion Success")
```

```
# stacked bar chart
```

```
#ggplot(df, aes(x=story_class, fill=persuasion_success)) + geom_bar(position='fill') + scale_y_continuous
```

## Suspense (low/medium/high)

```
(table_lvl_suspense <- table(df$level_suspense, df$persuasion_success))
```

```
##
##           No Delta Yes Delta
##    low      89004      1343
##   medium      6305       179
##    high        714        23
```

```
chisq.test(table_lvl_suspense)$expected
```

```
##
##           No Delta Yes Delta
##    low  88916.3453 1430.65467
##   medium 6381.3251  102.67485
##    high   725.3295   11.67048
```

```
(chisq_lvl_suspense <- chisq.test(table_lvl_suspense))
```

```
##
## Pearson's Chi-squared test
##
## data:  table_lvl_suspense
## X-squared = 74.283, df = 2, p-value < 2.2e-16
```

```
cramerv_lvl_suspense <- assocstats(table_lvl_suspense)
```

```
cramerv_lvl_suspense$cramer
```

```
## [1] 0.02759249
```

```
(gkgamma_lvl_suspense <- GKgamma(table_lvl_suspense))
```

```
## gamma      : 0.31
## std. error  : 0.034
## CI          : 0.243 0.377
```

```
(catest_lvl_suspense <- CochranArmitageTest(x = table(df$level_suspense, df$persuasion_success)))

##
## Cochran-Armitage test for trend
##
## data: table(df$level_suspense, df$persuasion_success)
## Z = -8.4606, dim = 3, p-value < 2.2e-16
## alternative hypothesis: two.sided

#df %>% group_by(level_suspense, persuasion_success) %>% summarise(n = n()) %>% group_by(level_suspense,
#resid_lvl_suspense <- chisq.test(table_lvl_suspense)$stdres
#res_df <- melt(resid_lvl_suspense)
#colnames(res_df) <- c('Level', 'Delta', 'StdResid')

#ggplot(res_df, aes(x=Delta, y=Level, fill=StdResid)) + geom_tile() + geom_text(aes(label = round(StdResid, 2)))
```

## Curiosity (low/medium/high)

```
(table_lvl_curiosity <- table(df$level_curiosity, df$persuasion_success))
```

```
##
##           No Delta Yes Delta
## low       77427      1071
## medium    13852       333
## high      4744       141
```

```
chisq.test(table_lvl_curiosity)$expected
```

```
##
##           No Delta Yes Delta
## low       77254.976 1243.02445
## medium    13960.379 224.62103
## high      4807.645  77.35451
```

```
(chisq_lvl_curiosity <- chisq.test(table_lvl_curiosity))
```

```
##
## Pearson's Chi-squared test
##
## data: table_lvl_curiosity
## X-squared = 130.53, df = 2, p-value < 2.2e-16
```

```
cramerv_lvl_curiosity <- assocstats(table_lvl_curiosity)
```

```
cramerv_lvl_curiosity$cramer
```

```
## [1] 0.03657677
```

```
(gkgamma_lvl_curiosity <- GKgamma(table_lvl_curiosity))
```

```
## gamma      : 0.285
## std. error  : 0.024
## CI         : 0.238 0.332
```

```
(catest_lvl_curiosity <- CochranArmitageTest(x = table(df$level_curiosity, df$persuasion_success)))
```

```
##
## Cochran-Armitage test for trend
##
## data: table(df$level_curiosity, df$persuasion_success)
## Z = -11.314, dim = 3, p-value < 2.2e-16
## alternative hypothesis: two.sided
```

```
#df %>% group_by(level_curiosity, persuasion_success) %>% summarise(n = n()) %>% group_by(level_curiosity, persuasion_success) %>% summarise(n = n())
#resid_lvl_curiosity <- chisq.test(table_lvl_curiosity)$stdres
#res_df <- melt(resid_lvl_curiosity)
#colnames(res_df) <- c('Level', 'Delta', 'StdResid')
#ggplot(res_df, aes(x=Delta, y=Level, fill=StdResid)) + geom_tile() + geom_text(aes(label = round(StdResid)))
```

## Surprise (low/medium/high)

```
(table_lvl_surprise <- table(df$level_surprise, df$persuasion_success))
```

```
##
##      No Delta Yes Delta
## low      87416    1339
## medium   5762     162
## high     2845     44
```

```
chisq.test(table_lvl_surprise)$expected
```

```
##
##      No Delta Yes Delta
## low  87349.555 1405.44518
## medium 5830.193  93.80719
## high  2843.252  45.74763
```

```
(chisq_lvl_surprise <- chisq.test(table_lvl_surprise))
```

```
##
## Pearson's Chi-squared test
##
## data: table_lvl_surprise
## X-squared = 53.63, df = 2, p-value = 2.262e-12
```

```
cramerv_lvl_surprise <- assocstats(table_lvl_surprise)
```

```
cramerv_lvl_surprise$cramer
```

```
## [1] 0.02344496
```

```
(gkgamma_lvl_surprise <- GKgamma(table_lvl_surprise))
```

```
## gamma      : 0.207  
## std. error  : 0.035  
## CI         : 0.139 0.276
```

```
(catest_lvl_surprise <- CochranArmitageTest(x = table(df$level_surprise, df$persuasion_success)))
```

```
##  
## Cochran-Armitage test for trend  
##  
## data: table(df$level_surprise, df$persuasion_success)  
## Z = -4.0874, dim = 3, p-value = 4.362e-05  
## alternative hypothesis: two.sided
```

```
#df %>% group_by(level_surprise, persuasion_success) %>% summarise(n = n()) %>% group_by(level_surprise,
```

```
#resid_lvl_surprise <- chisq.test(table_lvl_surprise)$stdres
```

```
#res_df <- melt(resid_lvl_surprise)
```

```
#colnames(res_df) <- c('Level', 'Delta', 'StdResid')
```

```
#ggplot(res_df, aes(x=Delta, y=Level, fill=StdResid)) + geom_tile() + geom_text(aes(label = round(StdResid,
```

## Suspense, Curiosity, Surprise (1-5)

```
df_long <- df %>% select(persuasion_success, suspense, curiosity, surprise) %>%  
  pivot_longer(~persuasion_success, names_to='metric', values_to='rating')
```

```
#ggplot(df_long, aes(x=rating, color=persuasion_success)) + geom_density() + facet_wrap(~metric, scales=
```

```
#ggplot(df_long, aes(x=persuasion_success, y=rating)) + geom_boxplot() + facet_wrap(~metric) + labs(tit
```

```
metrics <- c('suspense', 'curiosity', 'surprise')
```

```
res_mwu <- map_df(metrics, function(m) {  
  formula <- as.formula(paste(m, '~ persuasion_success'))  
  test <- wilcox.test(formula, data=df, exact=FALSE)  
  medians <- df %>%  
    group_by(persuasion_success) %>%  
    summarize(med=median(.data[[m]]),  
              IQR=IQR(.data[[m]]))  
  data.frame(  
    metric = m,  
    U      = test$statistic,
```

```

    p      = test$p.value,
    median_No = medians$med[1],
    IQR_No    = medians$IQR[1],
    median_Yes = medians$med[2],
    IQR_Yes   = medians$IQR[2]
  )
})
res_mwu

```

	metric	U	p	median_No	IQR_No	median_Yes	IQR_Yes
## W...1	suspense	66419288	2.571957e-21	1	0	1	1
## W...2	curiosity	58559253	1.171067e-59	1	1	2	2
## W...3	surprise	65050689	5.735222e-27	1	1	1	1

## Logistic Regression with Interaction Terms

```

full_model <- glm(persuasion_success ~ story_class + level_suspense + level_curiosity + level_surprise +
summary(full_model)

```

```

##
## Call:
## glm(formula = persuasion_success ~ story_class + level_suspense +
##      level_curiosity + level_surprise + story_class:level_suspense +
##      story_class:level_curiosity + story_class:level_surprise,
##      family = binomial, data = df)
##
## Coefficients:
##              Estimate Std. Error z value Pr(>|z|)
## (Intercept)      -4.292934    0.031487 -136.338 < 2e-16
## story_classStory      0.404167    0.207662   1.946  0.0516
## level_suspensemedium    0.575612    0.445446   1.292  0.1963
## level_suspensehigh    -6.662651  119.468077  -0.056  0.9555
## level_curiositymedium    0.389558    0.092914   4.193 2.76e-05
## level_curiosityhigh   -0.700543    0.727030  -0.964  0.3353
## level_surprisemedium   -0.167906    0.250764  -0.670  0.5031
## level_surprisehigh    -1.701052    0.712551  -2.387  0.0170
## story_classStory:level_suspensemedium -0.446846    0.480952  -0.929  0.3528
## story_classStory:level_suspensehigh    7.076620  119.468326   0.059  0.9528
## story_classStory:level_curiositymedium -0.002725    0.223749  -0.012  0.9903
## story_classStory:level_curiosityhigh    1.051528    0.750831   1.400  0.1614
## story_classStory:level_surprisemedium    0.205176    0.277720   0.739  0.4600
## story_classStory:level_surprisehigh    1.123657    0.736517   1.526  0.1271
##
## (Intercept)          ***
## story_classStory      .
## level_suspensemedium
## level_suspensehigh
## level_curiositymedium ***
## level_curiosityhigh
## level_surprisemedium
## level_surprisehigh  *

```

```
## story_classStory:level_suspensemedium
## story_classStory:level_suspensehigh
## story_classStory:level_curiositymedium
## story_classStory:level_curiosityhigh
## story_classStory:level_surprisemedium
## story_classStory:level_surprisehigh
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##      Null deviance: 15875  on 97567  degrees of freedom
## Residual deviance: 15707  on 97554  degrees of freedom
## AIC: 15735
##
## Number of Fisher Scoring iterations: 9
```

```
ORs <- exp(coef(full_model))
CIs <- exp(confint(full_model))
```

```
## Waiting for profiling to be done...
```

```
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
```

```
odds_table <- cbind(OR = ORs, CI_low = CIs[,1], CI_high = CIs[,2])
knitr::kable(odds_table, digits=3)
```

	OR	CI_low	CI_high
(Intercept)	0.014	0.013	0.015
story_classStory	1.498	0.983	2.220
level_suspensemedium	1.778	0.668	3.941
level_suspensehigh	0.001	NA	47946410.521



	OR	CI_low	CI_high
level_curiositymedium	1.476	1.225	1.764
level_curiosityhigh	0.496	0.081	1.620
level_surprisemedium	0.845	0.500	1.341
level_surprisehigh	0.182	0.030	0.572
story_classStory:level_suspensemmedium	0.640	0.266	1.801
story_classStory:level_suspensehigh	1183.960	0.000	NA
story_classStory:level_curiositymedium	0.997	0.649	1.562
story_classStory:level_curiosityhigh	2.862	0.822	18.163
story_classStory:level_surprisemedium	1.228	0.730	2.177
story_classStory:level_surprisehigh	3.076	0.915	19.166

```
(tbl_vif <- vif(full_model))
```

```
## there are higher-order terms (interactions) in this model
## consider setting type = 'predictor'; see ?vif
```

```
##
##          GVIF Df GVIF^(1/(2*Df))
## story_class      1.195412e+01  1      3.457473
## level_suspense    9.519744e+06  2     55.546452
## level_curiosity    1.407604e+02  2      3.444452
## level_surprise    1.879889e+02  2      3.702824
## story_class:level_suspense 1.077044e+07  2     57.287301
## story_class:level_curiosity 5.586118e+02  2      4.861581
## story_class:level_surprise 2.097013e+02  2      3.805400
```

```
(hl <- hoslem.test(as.numeric(df$persuasion_success) - 1, fitted(full_model), g=10))
```

```
## Warning in hoslem.test(as.numeric(df$persuasion_success) - 1,
## fitted(full_model), : The data did not allow for the requested number of bins.
```

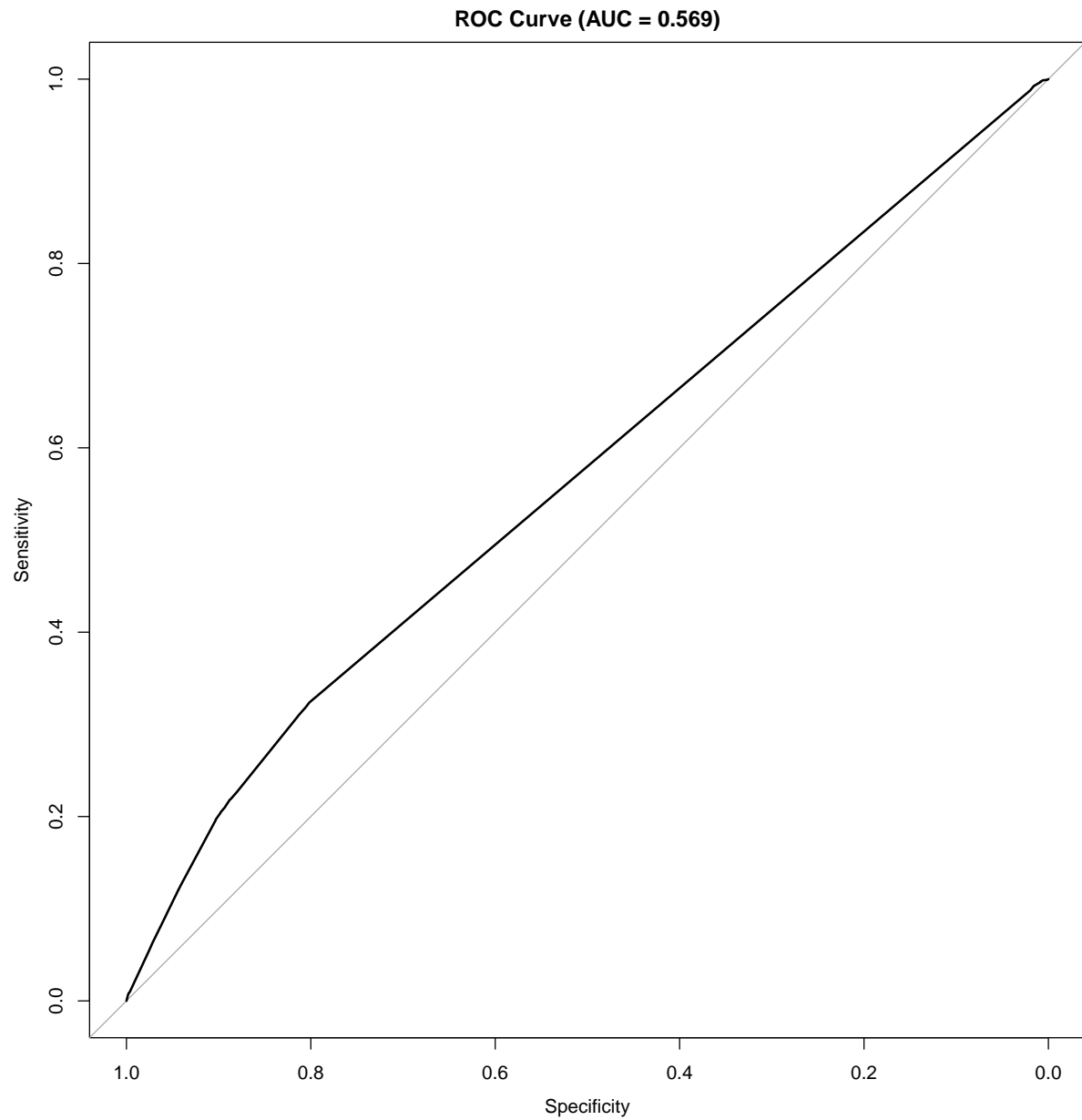
```
##
## Hosmer and Lemeshow goodness of fit (GOF) test
##
## data: as.numeric(df$persuasion_success) - 1, fitted(full_model)
## X-squared = 0.22963, df = 2, p-value = 0.8915
```

```
roc_obj <- roc(df$persuasion_success, predict(full_model, type='response'))
```

```
## Setting levels: control = No Delta, case = Yes Delta
```

```
## Setting direction: controls < cases
```

```
plot(roc_obj, main = paste0('ROC Curve (AUC = ', round(auc(roc_obj),3), '))
```



## Old stuff

```

#(table_story_class <- table(df$story_class, df$persuasion_success))
#chisq.test(table_story_class)$expected
#chisq.test(table_story_class)
#assocstats(table_story_class)$cramer
#mosaicplot(table_story_class, shade=TRUE, main="Story vs. Persuasion Success")
# stacked bar chart
# table with counts and row percentage
# explain each piece of code and result
# independence of each post (no repeated measures)

```

```

#(table_level_suspense <- table(df$level_suspense, df$persuasion_success))
#chisq.test(table_level_suspense)$expected
#chisq.test(table_level_suspense)
#assocstats(table_level_suspense)$cramer
#GKgamma(table_level_suspense)
# ordinal trend test (Cochran-Armitage)
# profile plot
# stacked bar chart
# heatmap

#(table_level_curiosity <- table(df$level_curiosity, df$persuasion_success))
#chisq.test(table_level_curiosity)$expected
#chisq.test(table_level_curiosity)
#assocstats(table_level_curiosity)$cramer
#GKgamma(table_level_curiosity)
# ordinal trend test (Cochran-Armitage)
# profile plot
# stacked bar chart
# heatmap

#(table_level_surprise <- table(df$level_surprise, df$persuasion_success))
#chisq.test(table_level_surprise)$expected
#chisq.test(table_level_surprise)
#assocstats(table_level_surprise)$cramer
#GKgamma(table_level_surprise)
# ordinal trend test (Cochran-Armitage)
# profile plot
# stacked bar chart
# heatmap

#full_model <- glm(persuasion_success ~ story_class + level_suspense + level_curiosity + level_surprise)
#summary(full_model)
#odds_ratios <- exp(coef(full_model))
#conf_ints <- exp(confint(full_model))
#cbind(odds_ratio = odds_ratios, low_conf_int = conf_ints[,1], upper_conf_int = conf_ints[,2])

```

## Everything missing.

```

# 1. CORRELATION ANALYSIS FOR CONTINUOUS VARIABLES

# Spearman correlations between 1-5 scale variables
cor_matrix <- cor(df[,c("suspense", "curiosity", "surprise")],
                  method = "spearman", use = "complete.obs")
print("Spearman Correlations:")

## [1] "Spearman Correlations:"

print(cor_matrix)

##           suspense curiosity surprise

```

```
## suspense 1.0000000 0.7196841 0.7903028
## curiosity 0.7196841 1.0000000 0.7854596
## surprise 0.7903028 0.7854596 1.0000000
```

```
# Test significance of correlations (suppress tie warnings - normal with ordinal data)
cor_test_results <- suppressWarnings(cor.test(df$suspense, df$curiosity, method = "spearman"))
cor_test_results2 <- suppressWarnings(cor.test(df$suspense, df$surprise, method = "spearman"))
cor_test_results3 <- suppressWarnings(cor.test(df$curiosity, df$surprise, method = "spearman"))

# Create correlation summary table
correlation_summary <- data.frame(
  Variable_Pair = c("Suspense-Curiosity", "Suspense-Surprise", "Curiosity-Surprise"),
  Spearman_rho = c(cor_test_results$estimate, cor_test_results2$estimate, cor_test_results3$estimate),
  p_value = c(cor_test_results$p.value, cor_test_results2$p.value, cor_test_results3$p.value),
  Significance = c(
    ifelse(cor_test_results$p.value < 0.001, "***",
      ifelse(cor_test_results$p.value < 0.01, "**",
        ifelse(cor_test_results$p.value < 0.05, "*", "ns"))),
    ifelse(cor_test_results2$p.value < 0.001, "***",
      ifelse(cor_test_results2$p.value < 0.01, "**",
        ifelse(cor_test_results2$p.value < 0.05, "*", "ns"))),
    ifelse(cor_test_results3$p.value < 0.001, "***",
      ifelse(cor_test_results3$p.value < 0.01, "**",
        ifelse(cor_test_results3$p.value < 0.05, "*", "ns")))
  )
)

print("Correlation Test Results:")
```

```
## [1] "Correlation Test Results:"
```

```
print(correlation_summary)
```

```
##      Variable_Pair Spearman_rho p_value Significance
## 1 Suspense-Curiosity    0.7196841      0          ***
## 2 Suspense-Surprise    0.7903028      0          ***
## 3 Curiosity-Surprise    0.7854596      0          ***
```

## *# 2. POST-HOC PAIRWISE COMPARISONS FOR CATEGORICAL VARIABLES*

```
# Function to perform pairwise chi-square tests
perform_pairwise_chisq <- function(data, group_var, outcome_var) {
  levels_list <- levels(data[[group_var]])
  n_comparisons <- choose(length(levels_list), 2)
  results <- data.frame()

  for(i in 1:(length(levels_list)-1)) {
    for(j in (i+1):length(levels_list)) {
      # Subset data for two levels
      subset_data <- data[data[[group_var]] %in% c(levels_list[i], levels_list[j]), ]
      subset_data[[group_var]] <- droplevels(subset_data[[group_var]])
```

```

# Create contingency table
cont_table <- table(subset_data[[group_var]], subset_data[[outcome_var]])

# Perform chi-square test
chisq_result <- chisq.test(cont_table)

# Calculate percentages for each group
prop_table <- prop.table(cont_table, 1) * 100
yes_delta_pct1 <- prop_table[1, "Yes Delta"]
yes_delta_pct2 <- prop_table[2, "Yes Delta"]

results <- rbind(results, data.frame(
  Comparison = paste(levels_list[i], "vs", levels_list[j]),
  Chi_Square = round(chisq_result$statistic, 3),
  p_value = chisq_result$p.value,
  p_adjusted = p.adjust(chisq_result$p.value, method = "bonferroni", n = n_comparisons),
  Pct_YesDelta_Group1 = round(yes_delta_pct1, 2),
  Pct_YesDelta_Group2 = round(yes_delta_pct2, 2),
  stringsAsFactors = FALSE
))
}
}

# Add significance indicators
results$Significance <- ifelse(results$p_adjusted < 0.001, "***",
                              ifelse(results$p_adjusted < 0.01, "**",
                                      ifelse(results$p_adjusted < 0.05, "*", "ns")))

return(results)
}

# Pairwise comparisons for suspense levels
print("=== Pairwise comparisons for Suspense levels ===")

```

```
## [1] "=== Pairwise comparisons for Suspense levels ==="
```

```

suspense_pairwise <- perform_pairwise_chisq(df, "level_suspense", "persuasion_success")
print(suspense_pairwise)

```

```
##           Comparison Chi_Square    p_value  p_adjusted
## X-squared   low vs medium   62.663 2.452710e-15 7.358131e-15
## X-squared1  low vs high    12.134 4.950931e-04 1.485279e-03
## X-squared2  medium vs high   0.197 6.570883e-01 1.000000e+00
##           Pct_YesDelta_Group1 Pct_YesDelta_Group2 Significance
## X-squared           1.49           2.76           ***
## X-squared1          1.49           3.12            **
## X-squared2          2.76           3.12             ns
```

```

# Pairwise comparisons for curiosity levels
print("=== Pairwise comparisons for Curiosity levels ===")

```

```
## [1] "=== Pairwise comparisons for Curiosity levels ==="
```

```
curiosity_pairwise <- perform_pairwise_chisq(df, "level_curiosity", "persuasion_success")
print(curiosity_pairwise)
```

```
##           Comparison Chi_Square      p_value    p_adjusted
## X-squared    low vs medium    77.185 1.556374e-18 4.669122e-18
## X-squared1    low vs high    73.315 1.105156e-17 3.315469e-17
## X-squared2 medium vs high     4.133 4.204851e-02 1.261455e-01
##           Pct_YesDelta_Group1 Pct_YesDelta_Group2 Significance
## X-squared           1.36           2.35          ***
## X-squared1           1.36           2.89          ***
## X-squared2           2.35           2.89           ns
```

```
# Pairwise comparisons for surprise levels
print("=== Pairwise comparisons for Surprise levels ===")
```

```
## [1] "=== Pairwise comparisons for Surprise levels ==="
```

```
surprise_pairwise <- perform_pairwise_chisq(df, "level_surprise", "persuasion_success")
print(surprise_pairwise)
```

```
##           Comparison Chi_Square      p_value    p_adjusted
## X-squared    low vs medium    52.716 3.854993e-13 1.156498e-12
## X-squared1    low vs high     0.000 1.000000e+00 1.000000e+00
## X-squared2 medium vs high    11.963 5.426446e-04 1.627934e-03
##           Pct_YesDelta_Group1 Pct_YesDelta_Group2 Significance
## X-squared           1.51           2.73          ***
## X-squared1           1.51           1.52           ns
## X-squared2           2.73           1.52           **
```

### # 3. MODEL COMPARISON AND SELECTION

#### # Main effects only model

```
main_model <- glm(persuasion_success ~ story_class + level_suspense + level_curiosity + level_surprise,
                  family = binomial, data = df)
```

```
full_model <- glm(persuasion_success ~ story_class + level_suspense + level_curiosity + level_surprise +
```

#### # Likelihood ratio test comparing models

```
lr_test <- anova(main_model, full_model, test = "LRT")
print("Likelihood Ratio Test - Main vs Full Model:")
```

```
## [1] "Likelihood Ratio Test - Main vs Full Model:"
```

```
print(lr_test)
```

#### ## Analysis of Deviance Table

```
##
```

```
## Model 1: persuasion_success ~ story_class + level_suspense + level_curiosity +
##         level_surprise
```

```
## Model 2: persuasion_success ~ story_class + level_suspense + level_curiosity +
```

```
##      level_surprise + story_class:level_suspense + story_class:level_curiosity +
##      story_class:level_surprise
##      Resid. Df Resid. Dev Df Deviance Pr(>Chi)
## 1      97560      15713
## 2      97554      15707  6    6.7766    0.342
```

```
# AIC/BIC comparison
model_comparison <- data.frame(
  Model = c("Main Effects", "Full Interactions"),
  AIC = c(AIC(main_model), AIC(full_model)),
  BIC = c(BIC(main_model), BIC(full_model)),
  Deviance = c(deviance(main_model), deviance(full_model))
)
print("Model Comparison:")
```

```
## [1] "Model Comparison:"
```

```
print(model_comparison)
```

```
##           Model      AIC      BIC Deviance
## 1      Main Effects 15729.35 15805.26 15713.35
## 2 Full Interactions 15734.58 15867.41 15706.58
```

#### # 4. ADDRESSING MULTICOLLINEARITY - CENTERED VARIABLES

```
# Create centered versions of variables for interactions
df$story_numeric <- as.numeric(df$story_class) - 1 # 0/1 coding
df$suspense_centered <- scale(as.numeric(df$level_suspense), center = TRUE, scale = FALSE)[,1]
df$curiosity_centered <- scale(as.numeric(df$level_curiosity), center = TRUE, scale = FALSE)[,1]
df$surprise_centered <- scale(as.numeric(df$level_surprise), center = TRUE, scale = FALSE)[,1]

# Interaction model with centered variables
centered_model <- glm(persuasion_success ~ story_class + level_suspense + level_curiosity + level_surprise +
  story_numeric:suspense_centered + story_numeric:curiosity_centered + story_numeric:surprise_centered,
  family = binomial, data = df)

print("Centered Interaction Model Summary:")
```

```
## [1] "Centered Interaction Model Summary:"
```

```
summary(centered_model)
```

```
##
## Call:
## glm(formula = persuasion_success ~ story_class + level_suspense +
##      level_curiosity + level_surprise + story_numeric:suspense_centered +
##      story_numeric:curiosity_centered + story_numeric:surprise_centered,
##      family = binomial, data = df)
##
## Coefficients:
##                                Estimate Std. Error  z value Pr(>|z|)
```

```
## (Intercept) -4.28968 0.03137 -136.751 < 2e-16 ***
## story_classStory 0.33903 0.15328 2.212 0.02698 *
## level_suspensemedium 0.51230 0.42889 1.194 0.23230
## level_suspensehigh 1.00328 0.90345 1.111 0.26678
## level_curiositymedium 0.35832 0.09101 3.937 8.25e-05 ***
## level_curiosityhigh 0.04912 0.32169 0.153 0.87865
## level_surprisemedium -0.29839 0.20554 -1.452 0.14657
## level_surprisehigh -1.32019 0.42002 -3.143 0.00167 **
## story_numeric:suspense_centered -0.29086 0.44626 -0.652 0.51454
## story_numeric:curiosity_centered 0.15307 0.19217 0.797 0.42570
## story_numeric:surprise_centered 0.36411 0.21780 1.672 0.09457 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
## Null deviance: 15875 on 97567 degrees of freedom
## Residual deviance: 15709 on 97557 degrees of freedom
## AIC: 15731
##
## Number of Fisher Scoring iterations: 7
```

```
# Check VIF for centered model
print("VIF for Centered Model:")
```

```
## [1] "VIF for Centered Model:"
```

```
print(vif(centered_model))
```

```
## there are higher-order terms (interactions) in this model
## consider setting type = 'predictor'; see ?vif
```

```
##
## GVIF Df GVIF^(1/(2*Df))
## story_class 6.511774 1 2.551818
## level_suspense 83.123478 2 3.019471
## level_curiosity 21.965361 2 2.164884
## level_surprise 13.223054 2 1.906922
## story_numeric:suspense_centered 40.310825 1 6.349081
## story_numeric:curiosity_centered 15.931330 1 3.991407
## story_numeric:surprise_centered 11.058611 1 3.325449
```

## *# 5. FIRTH'S PENALIZED LIKELIHOOD REGRESSION*

```
# Firth's logistic regression to address separation issues
```

```
firth_model <- logistf(persuasion_success ~ story_class + level_suspense + level_curiosity + level_surprise,
  data = df)
```

```
print("Firth's Penalized Likelihood Regression:")
```

```
## [1] "Firth's Penalized Likelihood Regression:"
```



```
summary(firth_model)
```

```
## logistf(formula = persuasion_success ~ story_class + level_suspense +
##         level_curiosity + level_surprise, data = df)
##
## Model fitted by Penalized ML
## Coefficients:
##               coef    se(coef) lower 0.95 upper 0.95      Chisq
## (Intercept) -4.29517713 0.03111818 -4.35677327 -4.2347682      Inf
## story_classStory 0.45426575 0.10492974 0.24771572 0.6598119 18.42788374
## level_suspensemedium 0.20099392 0.14861956 -0.09479725 0.4898045 1.78693654
## level_suspensehigh 0.50888759 0.23790255 0.01948901 0.9583380 4.13804854
## level_curiositymedium 0.36171919 0.08305443 0.19633956 0.5224211 17.76821078
## level_curiosityhigh 0.26050513 0.15285836 -0.03825810 0.5632582 2.91600699
## level_surprisemedium -0.01545902 0.10456469 -0.22303471 0.1878908 0.02179794
## level_surprisehigh -0.70348280 0.17357803 -1.05740030 -0.3735217 18.84002598
##
##               p method
## (Intercept) 0.000000e+00 2
## story_classStory 1.764569e-05 2
## level_suspensemedium 1.812999e-01 2
## level_suspensehigh 4.192948e-02 2
## level_curiositymedium 2.495176e-05 2
## level_curiosityhigh 8.770465e-02 2
## level_surprisemedium 8.826259e-01 2
## level_surprisehigh 1.421525e-05 2
##
## Method: 1-Wald, 2-Profile penalized log-likelihood, 3-None
##
## Likelihood ratio test=164.3837 on 7 df, p=0, n=97568
## Wald test = 25456.91 on 7 df, p = 0
```

## *# 6. EFFECT SIZE INTERPRETATION*

*# Function to interpret Cramer's V effect sizes*

```
interpret_cramers_v <- function(v) {
  case_when(
    v < 0.1 ~ "Negligible",
    v < 0.3 ~ "Small",
    v < 0.5 ~ "Medium",
    TRUE ~ "Large"
  )
}
```

*# Create effect size summary table*

```
effect_sizes <- data.frame(
  Variable = c("Story Class", "Suspense Level", "Curiosity Level", "Surprise Level"),
  Cramers_V = c(0.03876783, 0.02759249, 0.03657677, 0.02344496),
  Interpretation = c(
    interpret_cramers_v(0.03876783),
    interpret_cramers_v(0.02759249),
    interpret_cramers_v(0.03657677),
    interpret_cramers_v(0.02344496)
  )
)
```

```

)

print("Effect Size Interpretations:")

## [1] "Effect Size Interpretations:"

print(effect_sizes)

##           Variable Cramers_V Interpretation
## 1      Story Class 0.03876783      Negligible
## 2  Suspense Level 0.02759249      Negligible
## 3 Curiosity Level 0.03657677      Negligible
## 4  Surprise Level 0.02344496      Negligible

# 7. SIMPLIFIED MODEL WITHOUT PROBLEMATIC INTERACTIONS

# Model without suspense interactions (due to high VIF)
reduced_model <- glm(persuasion_success ~ story_class + level_suspense + level_curiosity + level_surprise +
  story_class:level_curiosity + story_class:level_surprise,
  family = binomial, data = df)

print("Reduced Model (without suspense interactions):")

## [1] "Reduced Model (without suspense interactions):"

summary(reduced_model)

##
## Call:
## glm(formula = persuasion_success ~ story_class + level_suspense +
##      level_curiosity + level_surprise + story_class:level_curiosity +
##      story_class:level_surprise, family = binomial, data = df)
##
## Coefficients:
##                                Estimate Std. Error z value Pr(>|z|)
## (Intercept)                   -4.29208    0.03146 -136.426 < 2e-16
## story_classStory                0.36557    0.20460   1.787  0.0740
## level_suspensemedium            0.18477    0.17082   1.082  0.2794
## level_suspensehigh             0.42790    0.24329   1.759  0.0786
## level_curiositymedium          0.38662    0.09296   4.159 3.2e-05
## level_curiosityhigh           -0.61775    0.72029  -0.858  0.3911
## level_surprisemedium          -0.10661    0.23885  -0.446  0.6554
## level_surprisehigh           -1.69014    0.70966  -2.382  0.0172
## story_classStory:level_curiositymedium 0.03264    0.22113   0.148  0.8827
## story_classStory:level_curiosityhigh   0.95487    0.74231   1.286  0.1983
## story_classStory:level_surprisemedium  0.14334    0.26681   0.537  0.5911
## story_classStory:level_surprisehigh    1.10775    0.73360   1.510  0.1310
##
## (Intercept)                ***
## story_classStory            .
## level_suspensemedium

```

```
## level_suspensehigh .
## level_curiositymedium ***
## level_curiosityhigh
## level_surprisemedium
## level_surprisehigh *
## story_classStory:level_curiositymedium
## story_classStory:level_curiosityhigh
## story_classStory:level_surprisemedium
## story_classStory:level_surprisehigh
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
## Null deviance: 15875 on 97567 degrees of freedom
## Residual deviance: 15707 on 97556 degrees of freedom
## AIC: 15731
##
## Number of Fisher Scoring iterations: 7
```

```
print("VIF for Reduced Model:")
```

```
## [1] "VIF for Reduced Model:"
```

```
print(vif(reduced_model))
```

```
## there are higher-order terms (interactions) in this model
## consider setting type = 'predictor'; see ?vif
```

```
##
## GVIF Df GVIF^(1/(2*Df))
## story_class 11.603535 1 3.406396
## level_suspense 5.582612 2 1.537126
## level_curiosity 138.229246 2 3.428862
## level_surprise 169.262366 2 3.606950
## story_class:level_curiosity 528.752528 2 4.795271
## story_class:level_surprise 192.097048 2 3.722890
```

```
# Compare reduced model to full model
lr_test_reduced <- anova(reduced_model, full_model, test = "LRT")
print("LR Test - Reduced vs Full Model:")
```

```
## [1] "LR Test - Reduced vs Full Model:"
```

```
print(lr_test_reduced)
```

```
## Analysis of Deviance Table
##
## Model 1: persuasion_success ~ story_class + level_suspense + level_curiosity +
## level_surprise + story_class:level_curiosity + story_class:level_surprise
## Model 2: persuasion_success ~ story_class + level_suspense + level_curiosity +
## level_surprise + story_class:level_suspense + story_class:level_curiosity +
```

```
##      story_class:level_surprise
##      Resid. Df Resid. Dev Df Deviance Pr(>Chi)
## 1      97556      15707
## 2      97554      15707  2  0.85836    0.651
```

#### # 8. ADDITIONAL MODEL DIAGNOSTICS

*# Pseudo R-squared for models*

```
pseudo_r2 <- function(model) {
  1 - (model$deviance / model$null.deviance)
}
```

```
print("Pseudo R-squared values:")
```

```
## [1] "Pseudo R-squared values:"
```

```
print(paste("Main Model:", round(pseudo_r2(main_model), 4)))
```

```
## [1] "Main Model: 0.0102"
```

```
print(paste("Full Model:", round(pseudo_r2(full_model), 4)))
```

```
## [1] "Full Model: 0.0106"
```

```
print(paste("Reduced Model:", round(pseudo_r2(reduced_model), 4)))
```

```
## [1] "Reduced Model: 0.0106"
```

*# Create summary table for all models*

```
model_summary_table <- data.frame(
  Model = c("Main Effects", "Full Interactions", "Reduced Interactions"),
  AIC = c(AIC(main_model), AIC(full_model), AIC(reduced_model)),
  BIC = c(BIC(main_model), BIC(full_model), BIC(reduced_model)),
  Pseudo_R2 = c(pseudo_r2(main_model), pseudo_r2(full_model), pseudo_r2(reduced_model)),
  Max_VIF = c(max(vif(main_model)), max(vif(full_model)[,3]), max(vif(reduced_model)[,3]))
)
```

```
## there are higher-order terms (interactions) in this model
```

```
## consider setting type = 'predictor'; see ?vif
```

```
## there are higher-order terms (interactions) in this model
```

```
## consider setting type = 'predictor'; see ?vif
```

```
print("Complete Model Comparison Table:")
```

```
## [1] "Complete Model Comparison Table:"
```

```
print(model_summary_table)
```

```
##           Model      AIC      BIC Pseudo_R2  Max_VIF
## 1      Main Effects 15729.35 15805.26 0.01018734  4.691517
## 2    Full Interactions 15734.58 15867.41 0.01061421 57.287301
## 3 Reduced Interactions 15731.44 15845.30 0.01056014  4.795271
```