# Martina Schipani mschipani.mfa2021@london.edu +44 (0) 7723108370

**EDUCATION** 

2020 - 2021 London Business School, London

Masters in Financial Analysis

Member of Finance Club, Women in Business Club (option to graduate in March 2022)

2017 - 2020 Bocconi University, Milan

BSc in International Economics and Finance, Major in Finance

GPA: 28/30

Thesis: researched relationship between CDS spreads and corporate credit spreads

Relevant coursework: Statistics (30/30)

2019 - 2020 EmLyon Business School, Saint-Étienne

Exchange University, Global Bachelors in Business Administration, Major in Finance

GPA: 29/30

2018 University of Oxford, Oxford

Economics and Finance Summer School (1 month)

## **BUSINESS EXPERIENCE**

## 2020 UNICREDIT HOLDINGS, Milan IT

#### Corporate Derivatives Sales Intern - Rates desk (3 months)

- Structured and designed over 50 fixed income derivatives hedging solutions for professional mid-corporate clients, private equity sponsors, and real estate funds
- Delivered 50+ scenario analysis to assess changes in mark-to-market triggered by variation in IRS rates to assist clients in decision-making process
- Collaborated with Structuring and Research team to prepare 60+ pitch presentations to present and explain hedging strategies and macroeconomic conditions to clients
- Engaged in reporting activity including weekly pipeline, to assess current/future profitability, and monthly Medium-Long Term analysis to benchmark current revenues against past returns

# 2018 - 2020 MINERVA INVESTMENT MANAGEMENT SOCIETY, Milan IT

#### **Bocconi Student Association**

#### **Markets and Alternatives Analyst**

- Led a 5 people group to produce 10+ reports on fixed income, listed equity and alternative financial instruments; report listed on LinkedIn at association's page
- Recruited over 50+ students to add new resources to markets and alternatives team
- Networked with 200+ students and partner associations (Women in Finance, Nova Investment Club) through participation in business and social events
- Selected to participate in Amplify Trading Finance Accelerator Trading Simulation

## **ADDITIONAL INFORMATION**

- Honors: MIUR (Italian Ministry of Education, Universities, and Research) National Excellence award (Awarded to top 1% of Italian high school graduates); placed on the National Excellence Honor Roll
- LSE 2019 Alternative Investment Conference selected participant (acceptance rate ~ 4%)
- University Student Ambassador during exchange semester; promoted Bocconi University abroad
- Oxford Summer School selected Ambassador; networked with students willing to join summer courses
- Violin student (10 years) at Conservatorio Statale Nicola Sala; Bachelors in Music, Minor in piano
- Tutor for high school students (High School Diploma preparation) during Covid-19 pandemic
- Au pair in London for three children in 2016
- Italian (Native), English (Fluent), French (Intermediate)
- Technical: Murex, Bloomberg, Thomson Reuters Eikon, R and Python experience