

Module 18: Asset Allocation to Alt. Investments.

18.1. Roles of alt. investment

overall goal of alt. investment: improve the portfolio's risk & return profile.

Hedge fund: Some are mainly expected to increase returns via manager selection skill, others may be less correlated w/ traditional asset classes.

Private Equity (Return-enhancing & risk-increasing): has limited diversification benefits

Private Credit (Return-enhancing & risk-increasing): direct lending has similar risk-return profile except higher illiquidity

Commercial Real Estate: hedge inflation risk.

Real Assets (Risk-reducing): also protects against inflation risk.

18.5. Alternative investments vs. bond as risk mitigators in relation to a long equity position

Short investment horizon (i.e. primary risk = returns volatility)

⇒ Alternative investment statistically has lower correlation & volatility w/ equity but it's biased downwards:

- **Appraisal-based valuations of privately held companies** may result in smoothing of reported returns.

- Sampling bias. (e.g. survivorship bias, backfill bias) may result in downside risk being understated
- Index of alt. inv. returns reflect some deg. of diversification.

By comparison, bonds have lower correlation with equity returns than alt. investments.

Long investment horizon (primary risk = failing to achieve a min. required return) \Rightarrow Alt. invt is better b/c bonds have lower rate of return.

18.C. Investment Opportunity Set approaches.

Liquidity Approach (more traditional) :

Figure 18.1: Liquidity-Based Investment Opportunity Set

| | Fixed Income | Equity | Other Assets |
|-------------|----------------|--------------------|----------------------------|
| More Liquid | Cash Bonds | Public Equity | Commodity Futures REITs |
| | Private Credit | Equity Hedge Funds | Private Real Estate |
| | | | Private Real Assets |
| Less Liquid | | Private Equity | |

or classify by how they are expected to perform under diff. scenarios for economic growth & inflation :

Figure 18.2: Economic Environment-Based Investment Opportunity Set

| | Negative/Low Growth | High Growth |
|----------------|---------------------|---|
| Deflation | Non-Indexed Bonds | Public Equity Private Equity Private Credit |
| High Inflation | Indexed Bonds | Commodities Real Assets |

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Risk-based approach: statistically estimate the sensitivities to risk factors identified by the manager.



MODULE QUIZ 18.1

1. Which of the following categories of alternative investments would be most appropriate for diversifying a portfolio of public equity?
 - A. Private equity and short-bias hedge funds.
 - B. Long-short hedge funds and distressed debt.
 - C. Commercial real estate and global macro hedge funds.
2. For alternative investments as an asset class, appraisal-based valuations and sampling biases are believed to overstate:
 - A. returns.
 - B. risk measures.
 - C. diversification benefits.

1. C ✓ (has to be non-equity-relating hedge fund)
2. A ✗ C underestimate the correlation (i.e. overstate diversification)
Understate risk too but not exactly overstating returns

18.d. Considerations in allocating to alt. investment.

Investment Vehicles

- typical structure: limited partnership (manager will be a general partner while investors will be a limited partner)
- fund-of-fund allows investors that lacked the needed expertise to invest in a limited partnership via a manager but they charge an additional layer of fees.
- SMAs:
- establish a limited partnership with a single client (i.e. fund of one)
- Some open-ended mutual funds & "undertakings for collective investment in transferable securities" (UCITS) aims to give smaller investors access to alt. investments. it may be more regulated & constrain managers' choices. → might not achieve the same result.

Liquidity Concerns.

- limited partnership is usually structured w/ subscription provisions, lock-up period, restriction on redemptions

line of CF might occur:

LP commits \$10MM

Distributions.



Note:

- Neither capital calls nor distributions occur on a predetermined schedule.
- general partner is NOT REQUIRED TO call the full amount of committed capital.
- Limited partner must also consider the opportunity cost of their committed capital during the calldown period.

Long-only equity hedge funds tend to hold relatively liquid investments that are consistent w/ offering redemptions monthly/quarterly. General partner might designate some of the fund's less liquid holdings as not subject to ordinary redemptions (i.e. "side pocket")

Expenses, Fees & Taxes

- usually involves significant fees & expenses
- must also consider tax situations

Intermediaries or In-House Programs

- may be appropriate for an investor that needs highly customized solutions, desires close control over its investment program.



MODULE QUIZ 18.2

1. A limited partnership structure with a single client is known as:
 - A. UCITS.
 - B. a fund of one.
 - C. a separately managed account.
2. Cash flows from investors into a private equity limited partnership:
 - A. are at the discretion of the general partner.
 - B. will be 100% invested after three to five years.
 - C. are made only on the establishment date of the partnership.
3. Which of the following terms describes the practice of a hedge fund designating certain of its investment holdings as exempt from the fund's ordinary redemption terms?
 - A. Gate.
 - B. Lock-up.
 - C. Side pocket.

1. B /

2. A /

3. C /

18.3: Suitability, Approaches, Liquidity & Monitoring

18.e: suitability consideration

in general only suitable for large investor w/ long time horizon & specialized knowledge, strong gov. framework & comfort w/ lack of transparency.

18.f: approaches to asset allocation

return distribution is known to be non-normal, exhibiting skew & excess kurtosis

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One method for modeling distribution w/ fat tails (positive excess kurtosis) : define risk & return properties for ≥ 2 distinct market environments (e.g. normal period & high-volatility period)

Monte Carlo Simulation

Mean Variance optimization

Risk factor based optimization

18.g: Importance of Liquidity planning *

Simple model might assign a % of remaining cap to each year of the calldown period:

% to be called in period t \times (committed cap - cap previously called).

Distribution in Period t would be

% to be distributed in period t \times [NAV in period $t-1 \times (1 + \text{growth rate})$]

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NAV in period t :

$$\begin{aligned} &= \text{NAV in period } t-1 \times (1 + \text{growth rate}) \\ &+ \text{Contributions in period } t \\ &- \text{distributions in period } t \end{aligned}$$

18.h: monitoring alt investments.

especially crucial for private & illiquid investments b/c these require considerable amt of time to correct if out of line with program objective

Can be challenging b/c performance reporting can be infrequent, come with significant time lags & often report IRR rather than time-weighted rate of return.

Investors may prefer to monitor private fund's multiple on invested funds (MOIC):

$$\text{MOIC} = \frac{\text{fund underlying investment} + \text{distribution}}{\text{total invested capital}}$$





MODULE QUIZ 18.3

1. Which class of publicly traded securities is *most likely* to be affected by similar risk factors to those that affect private credit?
 - A. REITs.
 - B. Equity securities.
 - C. High yield bonds.
2. Alternative investments are *most likely* to be suitable for a portfolio investor that:
 - A. has a strong governance program and insists on transparency.
 - B. has a long time horizon and believes financial markets are efficient.
 - C. believes active management can generate excess risk-adjusted returns over time.
3. When using optimization approaches to determine an allocation to alternative investments, recommended practices *least likely* include:
 - A. using smoothed historical data as inputs.
 - B. modeling normal and high-volatility periods separately.
 - C. placing constraints on the allocations to various asset classes.
4. A \$20 billion endowment has decided to increase its allocations to private equity and private credit from 5% each to 10% each. The endowment will *most likely* need to:
 - A. forecast the timing of capital calls and hold enough capital in cash equivalents to meet them.
 - B. account for the expected growth rate of the portfolio when planning the capital commitment.
 - C. identify suitable investment vehicles for \$100 million each of private equity and private credit.
5. Compared to an alternative investment partnership's reported internal rate of return, its multiple on invested capital is less affected by:
 - A. stale pricing.
 - B. timing of capital calls.
 - C. appraisal-based valuations.

1. C. / HY debt = proxy for private debt.
2. B (C) believes that active management can add value.
3. B (A) Unsmoothing is recommended b/c. data often reflect appraisal-based valuations.
4. C. (B) need to account for expected rate of return
5. B /

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