



# CliftonStrengths® Top 5 for Jorge Martinez

This report presents your five most dominant CliftonStrengths revealed by your responses to the CliftonStrengths assessment. Use this report to learn more about these strengths, how they uniquely show up in your life and how you can use them to fulfill your potential.

## 1. Learner®

You have a great desire to learn and want to continuously improve. The process of learning, rather than the outcome, excites you.

## 2. Intellection®

You are characterized by your intellectual activity. You are introspective and appreciate intellectual discussions.

## 3. Input®


You have a need to collect and archive. You may accumulate information, ideas, artifacts or even relationships.


## 4. Empathy®

You can sense other people's feelings by imagining yourself in others' lives or situations.


## 5. Connectedness®

You have faith in the links among all things. You believe there are few coincidences and that almost every event has meaning.

 **EXECUTING** themes help you make things happen.

 **INFLUENCING** themes help you take charge, speak up and make sure others are heard.

 **RELATIONSHIP BUILDING** themes help you build strong relationships that hold a team together.

 **STRATEGIC THINKING** themes help you absorb and analyze information that informs better decisions.



## STRATEGIC THINKING

# 1. Learner®

### What Is Learner?

People with strong Learner talents constantly strive to learn and improve. The process of learning is just as important to them as the knowledge they gain. The steady and deliberate journey from ignorance to competence energizes Learners. The thrill of learning new facts, beginning a new subject and mastering an important skill excites people with dominant Learner talents. Learning builds these people's confidence. Having Learner as a dominant theme does not necessarily motivate someone to become a subject-matter expert or strive for the respect that accompanies earning a professional or academic credential. The outcome of learning is less significant than the "getting there."

## Why Your Learner Is Unique

*These Strengths Insights are personalized based on your CliftonStrengths results.*

### Learner

### Intellection

### Input

### Empathy

### Connectedness

By nature, you enjoy examining books, journals, documents, artifacts, or data. They broaden your knowledge and allow you to acquire new skills. Firsthand experiments and personal experiences contribute mightily to your qualifications and credibility as an expert and specialist.

Chances are good that you sometimes pursue courses of study that force you to expand your thinking. Now and then, acquiring certain kinds of knowledge or skills is exhilarating. You might want to be the topmost producer or the best student. You may feel restless until scores, ratings, grades, or rankings are finalized. Perhaps you have defined the areas in which you have a chance of earning first-place honors. Maybe these insights calm you when the margin of victory is narrow or the outcome is uncertain.

Instinctively, you enjoy pondering what you can revise, correct, renovate, upgrade, or relocate. When you are curious about a person, event, topic, project, activity, or idea, you devote much energy and time to studying it.

It's very likely that you occasionally dedicate yourself to acquiring certain kinds of knowledge or skills. You might devote many hours to mental labor.

Because of your strengths, you yearn to acquire additional knowledge and skills. Often you use these to do something better, more perfectly, or more completely than you have in the past. You seek opportunities to enhance your capacity for fixing things, correcting mistakes, or overcoming weaknesses.

**STRATEGIC THINKING**

## 2. Intellection®

**What Is Intellection?**

People with strong Intellection talents like to think. They like mental activity. They like to exercise the “muscles” of their brain, stretching them in multiple directions. This need for mental activity may be focused; for example, they may be trying to solve a problem, develop an idea or understand another person’s feelings. The exact focus will depend on their other strengths. The theme of Intellection does not dictate what these people are thinking about; it simply describes that they like to think. They like to let their thoughts go in many directions. People with strong Intellection talents are introspective. This introspection gives them time to reflect and ponder. Wherever it leads them, their mental hum is a constant in their lives.

### Why Your Intellection Is Unique

*These Strengths Insights are personalized based on your CliftonStrengths results.*

**Learner****Intellection****Input****Empathy****Connectedness**

By nature, you engage others in conversation about the meaning of life. You discuss subjects beyond the understanding of the average mind. You afford individuals an opportunity to be creative, study, reflect, speculate, or tell stories. These activities stimulate your thinking. Undoubtedly, you prefer to spend time with intelligent people who can understand what you are saying.

Chances are good that you enjoy the act of reading now and then. You might value bits of information you acquire in the process. As a person who sometimes enjoys reasoning, you might be drawn to the facts and logic contained in nonfiction material or mystery novels. Perhaps you revel in gathering data and evidence to arrive at a sensible conclusion before it is presented by the author.

Driven by your talents, you might be attracted to certain books, publications, or Internet sites that offer useful tips for putting things in order, sorting things, or disposing of things no longer needed.

Instinctively, you prepare for important conversations or discussions by collecting lots of background information. It is not unusual for you to set aside at least five hours of quiet time each week to consider what you have discovered. You are likely to use this time to expand your thinking. A new piece of material can send you hunting for additional evidence to support your theories, concepts, or proposals.

It's very likely that you may set aside about five hours of quiet time each week to think. Perhaps you pause to consider things you need to do better. Occasionally you figure out how to update or streamline specific processes, tasks, ideas, or activities.

**STRATEGIC THINKING**

## 3. Input®

**What Is Input?**

People with strong Input talents are inquisitive and always want to know more. They crave information. They might collect ideas, books, memorabilia, quotations or facts. Whatever they collect, they do so because it interests them. They find many things interesting and have a natural curiosity. The world is exciting precisely because of its infinite variety and complexity. A few minutes spent surfing the internet may turn into hours once their curiosity takes off. They constantly acquire, compile and file things away. Their pursuits keep their minds fresh. They know that one day the information or things they've gathered will prove valuable.

### Why Your Input Is Unique

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**Learner****Intellection****Input****Empathy****Connectedness**

Driven by your talents, you might prefer to address certain types of issues with individuals or groups who share your technical, academic, or professional vocabulary. Occasionally you outline ideas, describe proposals, or interpret regulations. Perhaps what you say sounds more official because you use proper terminology.

It's very likely that you sometimes feel restless until you have found a better way to describe the finer points of complicated procedures. Why? When you succeed, people will begin to understand how they work. Perhaps you derive satisfaction from outlining the intricate steps of particular processes.

By nature, you typically read books, journals, blogs or websites because you enjoy collecting new information and insights. Frequently you draw on what you read weeks, months or even years ago to outmaneuver individuals whose performance is apt to be compared to yours.

Instinctively, you can recount — that is, tell in detail — the stories you have read in newspapers, books, magazines, research reports, correspondence, or public records. Actually, the more you satisfy your desire to read, the more tales you have to tell. Few activities delight you as much as evoking images in your listeners' minds that bring forth laughter and tears.

Because of your strengths, you may gain the advantage by using difficult-to-understand words in your speech or writing. To some extent, this forces certain people to ask questions. When they must depend on you for answers, perhaps you become an authority figure. Possibly much preparation goes into your examination of the subject prior to these interactions. Because you realize knowledge is power, you might be inclined to delve into specific topics for the sole purpose of making discoveries or acquiring new information.



RELATIONSHIP BUILDING

# 4. Empathy®

What Is Empathy?

People with strong Empathy talents can sense the emotions of those around them. They can feel what others are feeling as though the emotions were their own. They intuitively see the world through others’ eyes and share their perspectives. They perceive people’s pain or joy, sometimes before it is even expressed. Their instinctive ability to understand is powerful. They can hear unvoiced questions and anticipate needs. Where others grapple for words, they seem to find the right things to say and strike the right tone. As a result, they help people express their feelings — to themselves as well as to others. They help people give voice to their emotional lives.

## Why Your Empathy Is Unique

*These Strengths Insights are personalized based on your CliftonStrengths results.*

Learner	Intellection	Input	Empathy	Connectedness
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Driven by your talents, you occasionally give yourself credit for overcoming certain problems or conquering specific obstacles. Maybe your ability to find solutions contributes to your optimistic attitude. Sometimes you notice certain individuals who are easily defeated by life’s challenges. You might try to help them cope with their difficulties. When you can encourage people to take action, they might feel a little better about themselves and about life in general.

By nature, you might play games for the pure joy of them. You may do what you can to help others enjoy themselves, too. Perhaps having fun is more important to you than winning.

It’s very likely that you may yearn to be held in affection by others. This partially explains why you search for ways to fill the lives of others with joy.

Instinctively, you might demonstrate how you value certain teammates and care about them as individuals. How? Maybe you listen to them talk about their talents, successes, or aspirations. Some of the insights you collect may prepare you to provide them with opportunities to grow personally or professionally.



Because of your strengths, you feel honored when someone entrusts his/her innermost thoughts and feelings to you. Nonetheless, the person needs to initiate the conversation. Otherwise, it is unlikely to happen. You are reluctant to bring up sensitive topics and delicate questions. You tend to worry about leaving the impression that you are prying or being nosy — that is, unduly interested in the private affairs of the person.

**RELATIONSHIP BUILDING**

## 5. Connectedness®

**What Is Connectedness?**

Things happen for a reason. Those with strong Connectedness talents are sure of it. They have a powerful conviction that everyone is connected. While each person is responsible for their own judgments and actions, those with strong Connectedness believe everyone is part of something larger. This belief implies certain responsibilities. Their awareness of these responsibilities creates their value system. They are considerate, caring and accepting. Confident in the unity of humankind, they build bridges for people of different cultures. They give others comfort that there is a purpose beyond everyday existence. Their faith is strong. It sustains them and their close friends in the face of life's mysteries.

### Why Your Connectedness Is Unique

*These Strengths Insights are personalized based on your CliftonStrengths results.*

**Learner****Intellection****Input****Empathy****Connectedness**

Driven by your talents, you feel very pleased with yourself and life in general when your words and deeds align with your fundamental values.

Chances are good that you know that part of being a lifelong friend is understanding relationships have value even if you do not have frequent contact. Whether or not you connect with them often, your bond with your long-term friends is a permanent one.

Instinctively, you might come away refreshed after conversing with future-oriented thinkers. Maybe you inspire them with your passion for projects or causes that benefit humanity or the environment. Sometimes you feel restless when your life lacks great and noble purpose.

Because of your strengths, you occasionally are curious about people's diverse philosophies of life. Maybe you search for ideas that link one person's fundamental truths with another person's core values. Perhaps you realize human beings are linked to one another regardless of their age, language, education, socio-economic status, nationality, race, religion, or culture.

By nature, you may be instrumental in helping people discover how they are linked to one another. Once in a while, you remind them that their success or failure is a direct result of their ability to work together.

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