

# **Long-Term Care Insurance Experience Reports for 2018**

2019



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NAIC Executive Office 444 North Capitol Street, NW Suite 700 Washington, DC 20001 202.471.3990 NAIC Central Office 1100 Walnut Street Suite 1500 Kansas City, MO 64106 816.842.3600

NAIC Capital Markets & Investment Analysis Office One New York Plaza, Suite 4210 New York, NY 10004 212.398.9000

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#### LONG-TERM CARE INSURANCE EXPERIENCE REPORTS FOR 2018

#### INTRODUCTION

The purpose of the Long-Term Care Insurance Experience Reporting Forms is to monitor and provide data specific to this coverage. Long-term care expenses may be paid through life policies, annuity contracts and health contracts. Starting in 2009, the NAIC replaced the prior forms (Forms A, B and C) with Forms 1, 2, 3, 4 and 5. Forms A, B, and C monitored compliance with lifetime loss ratio standards by comparing actual to anticipated loss percentages. A ratio of actual-to-expected loss percentages of 1.00 would be a rough indication that the experience is on track to produce the lifetime anticipated loss percentage.

The current forms, Forms 1 through 5, incorporate considerable changes in structure and purpose and are based on including additional calendar years of experience to prior results. To more appropriately compare the actual results with expectation, the expected values are based on the exposure at the beginning of that year, *not* the original assumed sales distribution used when completing the original forms. As such, great care should be taken when comparing results from this report with results from prior published reports.

Form 1 focuses on the critical assumptions of morbidity and persistency while still presenting high-level loss ratio data. Only information as of 2009 and subsequent years is required on the forms, unless it was required on the previous Long-Term Care Experience Reporting Forms. Companies are not required to supply information for spaces on the forms corresponding to any year prior to adoption of the forms, unless that information was previously reported.

Form 2 focuses on the developing level of funds from the issue age premium basis and compares this to the active life reserve. Prior-year values will be filled in over time. For 2018 the current year is completed using the 2017 year-end contract reserve as the beginning experience fund. Form 4 is to include life and annuity products that are not exempt as outlined in the NAIC *Long-Term Care Insurance Model Regulation* (#641). Form 5, which replaces the LTC experience Form C, requires information at the state level.

Form 3 data is not included in this report; however this data is available for purchase. To purchase this data, please contact <a href="mailto:idp@naic.org">idp@naic.org</a>, (816)783-8300.

#### **Qualifications**

Long-Term Care Experience Reporting Forms were incorporated for the 2009 financial filing year and insurers were asked to complete both the original and current forms. The 2010 Long-Term Care Insurance Experience Report was the first to be based on forms 1, 2, 3, 4 and 5. Long-Term Care Insurance Experience Reports from years prior to 2010 are based on Forms A, B, and C.

The accuracy of the reports depends on the accuracy of the information contained in the exhibits filed by the insurers. Even though the data elements used to prepare the reports are extracted from exhibits filed with the NAIC, the NAIC cannot guarantee their accuracy.

While the NAIC exercises a great deal of care in capturing data from these exhibits and producing these reports, as with any statistical project of a significant magnitude, errors can occur. Consequently, the NAIC makes no representations or warranties with respect to the accuracy of the data and statistics in these reports, and recommends that extreme caution be used in analysis of these data.

Please send any questions regarding this report to <u>researchrequest@naic.org</u>. Links to this report and other NAIC reports can be found on the NAIC website at: <u>NAIC Publications</u>.

### LONG-TERM CARE INSURANCE EXPERIENCE FORM 1

#### Reporting Form 1 Nationwide Level Reporting

Long-Term Care Insurance Experience Form 1 is intended to track actual claims and persistency against expected on a nationwide basis. Certain group business is reported separately from individual and some group business. Policy forms are grouped into three categories: comprehensive, institutional only or non-institutional. Yearly as well as cumulative comparisons are exhibited on the form. However, this report includes only the yearly amounts. Policy forms that have had no policies in force and all claims on the policy settled for more than one year are not reported on this form.

The current column refers to the current calendar year of reporting. The prior, second prior, etc., columns refer to the preceding calendar years. For example, for a specific policy form category, the first year of issue was 2001. The current year would be 2018, the prior year would be 2017, the second prior year would be 2016, the third prior year would be 2015, the fourth prior year would be 2014, and the fifth prior year would be 2013.

The Form Inception-to-Date would include aggregate experience data since the adoption of the Form 1 (2009). The Total Inception-to-Date would include aggregate experience data since issuance of policies. Using the example above, data from 2001 through 2018 would be used.

Lives In Force End of Year are the actual number of lives in force at the end of the year. Joint were to be counted by the number of lives.

The Long-Term Care Reporting Forms should be filed whenever long-term care insurance has been sold, regardless of which annual statement has been filed. The four annual statement types are: Life, Accident and Health; Property/Casualty; Fraternal; and Health.

For the 2018 reporting year, a total of 173 companies filed Form 1:

- 127 Life, Accident and Health
- 13 Property/Casualty
- 5 Fraternal
- 28 Health

(Narrative taken from Explanatory Notes for the Long-Term Care Experience Reporting Forms supplemental instructions for the Annual Statement Reporting Forms. Refer to the appropriate <u>Annual Statement Instructions</u> for complete instructions and narrative. Company counts are derived from Annual Statement Reports filed with the NAIC for the 2018 reporting year.)

Affix Bar Code Above

#### LONG-TERM CARE EXPERIENCE REPORTING FORM 1 ACTUAL VS. EXPECTED CLAIMS AND PERSISTENCY

REPORTING YEAR 20\_ (To Be Filed By April 1)

	(10 20 1 1100 2) 1 1 1 1 )
NAIC Group Code	NAIC Company Code_

		1	2	3	4	5	6	7	8	9
		Earned	Incurred	Valuation Expected	Actual to Expected	Open Claim	New Claim	Lives In Force	Expected Lives	Actual to Expected
		Premiums	Claims	Incurred Claims	Incurred Claims	Count	Count	End of Year	In Force End of Year	Lives In Force
A. Inc	lividual	1 remiums	Ciamis	metrica Ciamis	meurea ciamis	Count	Count	End of Tear	in rotec End of Tear	Lives in 1 orec
Comprehe			1	I		l			I	
1	Current									
	Prior									
	2nd Prior									
	3rd Prior									
	4th Prior	l	l							
6.	5th Prior									
7.	Form Inception-to-Date									
	Total Inception-to-Date			XXX	XXX	XXX	XXX	XXX	XXX	XXX
Institution										
	Current									
10.	Prior									
	2nd Prior									
	3rd Prior									
13.	4th Prior									
14.	5th Prior									
15.	Form Inception-to-Date			NAVA.	NAV.	NAA	VVV	NAA.	VVV	VVV
	Total Inception-to-Date			XXX	XXX	XXX	XXX	XXX	XXX	XXX
	tional Only:									
	Prior									
	2nd Prior									
	3rd Prior									
	4th Prior									
	5th Prior									
23.	Form Inception-to-Date									
24.	Total Inception-to-Date			XXX	XXX	XXX	XXX	XXX	XXX	XXX
B. Gro	oup	•								
Comprehe	nsive:									
	Current									
3.	2nd Prior									
4.	3rd Prior									
5.	4th Prior									
	5th Prior									
7.	Form Inception-to-Date			XXX	XXX	XXX	XXX	XXX	XXX	XXX
Institution:	Total Inception-to-Date	-		ΑΛΛ	ΑΛΛ	AAA	ΛΛΛ	AAA	AAA	AAA
	Current									
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13. 14.	4th Prior 5th Prior									
13. 14.	4th Prior 5th Prior									
13. 14. 15. 16.	4th Prior 5th Prior Form Inception-to-Date Total Inception-to-Date			XXX	XXX	XXX	XXX	XXX	XXX	XXX
13. 14. 15. 16.	4th Prior 5th Prior Form Inception-to-Date			XXX	XXX	XXX	XXX	XXX	XXX	XXX
13. 14. 15. 16. Non-Institu	4th Prior			XXX	XXX	XXX	XXX	XXX	XXX	XXX
13. 14. 15. 16. Non-Institu 17. 18.	4th Prior			XXX	XXX	XXX	XXX	XXX	XXX	XXX
13. 14. 15. 16. Non-Institu 17. 18. 19.	4th Prior			XXX	XXX	XXX	XXX	XXX	XXX	XXX
13. 14. 15. 16. Non-Instit 17. 18. 19.	4th Prior. 5th Prior. 5th Prior. Form Inception-to-Date Total Inception-to-Date utional Only: Current Prior 2nd Prior 3rd Prior			XXX	XXX	XXX	XXX	XXX	XXX	XXX
13. 14. 15. 16. Non-Instit 17. 18. 19. 20.	4th Prior. Sth Prior. Form Inception-to-Date Total Inception-to-Date tional Only: Current. Prior			XXX	XXX	XXX	XXX	XXX	XXX	XXX
13. 14. 15. 16. Non-Institu 17. 18. 19. 20. 21. 22.	4th Prior 5th Prior 5th Prior Form Inception-to-Date Total Inception-to-Date tional Only: Current Prior 2nd Prior 3rd Prior 4th Prior 5th Prior			XXX	XXX	XXX	XXX	XXX	XXX	XXX
13. 14. 15. 16. Non-Instit 17. 18. 19. 20. 21. 22. 23.	4th Prior. 5th Prior. Form Inception-to-Date Total Inception-to-Date tional Only: Current Prior 2nd Prior 3rd Prior 4th Prior 5th Prior									
13. 14. 15. 16. Non-Instit 17. 18. 19. 20. 21. 22. 23. 24.	4th Prior. 5th Prior. Form Inception-to-Date Total Inception-to-Date Total Inception-to-Date Total Inception-to-Date Total Inception-to-Date Total Inception-to-Date Total Inception-to-Date			XXX	XXX	XXX	XXX	XXX	XXX	XXX
13. 14. 15. 16. Non-Instit 17. 18. 19. 20. 21. 22. 23. 24. C. Sun	4th Prior.  5th Prior.  Form Inception-to-Date  Total Inception-to-Date  tional Only:  Current  Prior  2nd Prior.  3rd Prior.  4th Prior.  5th Prior  Form Inception-to-Date  Total Inception-to-Date  Inception-to-Date  Inception-to-Date  Inception-to-Date  Inception-to-Date									
13. 14. 15. 16. Non-Instit 17. 18. 19. 20. 21. 22. 23. 24. C. Sun 1.	4th Prior 5th Prior Form Inception-to-Date Total Inception-to-Date tional Only: Current Prior 2nd Prior 3rd Prior 4th Prior 5th Prior Form Inception-to-Date Total Inception-to-Date Inception-to-Date									

# National Association of Insurance Commissioners 2018 Long-Term Care Insurance Experience Reporting - Form 1 Actual vs.Expected Claims and Persistency Aggregated Totals

	Premiums Earned	Incurred Claims Amount	Loss Ratio	Valuation Expected Incurred Claims	Actual to Expected Incurred Claims	Open Claim Count	New Claim Count	Lives Inforce End of Year	Expected Lives Inforce End of Year	Actual to Expected Lives Inforce
A. Individual										
Comprehensive:										
1. Current	9,479,861,987	10,214,032,737	107.74	7,264,117,966	140.61	214,881	67,423	4,300,062	4,207,887	102.19
2. Prior	9,479,548,410	9,141,445,139	96.43	6,621,980,701	138.05	211,458	65,382	4,390,741	4,294,962	102.23
Institutional Only:										
9. Current	282,663,246	664,282,448	235.01	492,984,172	134.75	18,362	6,001	191,107	186,730	102.34
10. Prior	301,515,350	630,740,660	209.19	486,532,974	129.64	18,838	6,355	205,444	200,435	102.50
Non-Institutional Only:										
17. Current	84,308,819	166,334,495	197.29	105,896,650	157.07	8,355	2,734	70,973	70,901	100.10
18. Prior	93,354,573	159,179,459	170.51	111,748,453	142.44	9,104	3,015	78,183	78,241	99.93
B. Group										
Comprehensive:										
1. Current	1,758,718,025	1,237,041,577	70.34	1,362,367,100	90.80	31,866	10,594	1,987,215	2,022,009	98.28
2. Prior	1,716,470,294	1,055,076,905	61.47	1,295,616,133	81.43	30,318	10,247	2,039,457	2,058,033	99.10
Institutional Only:										
9. Current	31,732,252	81,316,448	256.26	74,284,251	109.47	2,769	1,014	38,973	39,338	99.07
10. Prior	34,177,029	83,409,558	244.05	73,589,183	113.34	2,668	983	41,384	41,417	99.92
Non-Institutional Only:										
17. Current	527,439	4,700,156	891.13	1,065,215	441.24	125	31	313	278	112.59
18. Prior	659,579	5,227,587	792.56	1,222,921	427.47	136	24	371	338	109.76
C. Summary										
1. Individual Current	9,846,834,052	11,044,649,680	112.16	7,862,998,788	140.46	241,598	76,158	4,562,142	4,465,518	102.16
2. Individual Prior	9,874,418,333	9,931,365,258	100.58	7,220,262,128	137.55	239,400	74,752	4,674,368	4,573,638	102.20
3. Group Current	1,790,977,716	1,323,058,181	73.87	1,437,716,566	92.02	34,760	11,639	2,026,501	2,061,625	98.30
4. Group Prior	1,751,306,902	1,143,714,050	65.31	1,370,428,237	83.46	33,122	11,254	2,081,212	2,099,788	99.12
5. Total Current (Indv & Grp)	11,637,811,768	12,367,707,861	106.27	9,300,715,354	132.98	276,358	87,797	6,588,643	6,527,143	100.94
6. Total Prior (Indv & Grp)	11,625,725,235	11,075,079,308	95.26	8,590,690,365	128.92	272,522	86,006	6,755,580	6,673,426	101.23

By Actual Lives in Force

Company Code	Group Code	Company Name	State of Domicile	Lives Inforce End of Year	Expected Lives Inforce End of Year	Actual to Expected Lives Inforce	Earned Premiums	Incurred Claims	Direct Loss Ratio	Market Share Percentage	Cummulative Market Share
70025	4011	Genworth Life Ins Co	DE	1,144,483	1,116,664	102.49	2,503,890,534	2,349,735,816	93.84	17.37	17.37
62235	565	Unum Life Ins Co Of Amer	ME	901,365	917,787	98.21	549,439,725	576,934,831	105.00	13.68	31.05
65838	904	John Hancock Life Ins Co USA	MI	823,323	808,772	101.80	1,510,076,954	1,254,124,777	83.05	12.50	43.55
65978	241	Metropolitan Life Ins Co	NY	465,849	462,336	100.76	721,542,491	611,039,997	84.69	7.07	50.62
20443	218	Continental Cas Co	IL	306,037	324,076	94.43	480,004,842	859,509,778	179.06	4.64	55.26
69000	860	Northwestern Long Term Care Ins Co	WI	253,684	252,564	100.44	707,825,758	190,446,491	26.91	3.85	59.11
86231	468	Transamerica Life Ins Co	IA	238,315	227,957	104.54	449,111,782	675,080,140	150.31	3.62	62.73
61263	233	Bankers Life & Cas Co	IL	214,426	211,524	101.37	395,232,226	551,263,995	139.48	3.25	65.98
68241	304	Prudential Ins Co Of Amer	NJ	207,320	208,465	99.45	407,592,186	215,594,345	52.89	3.15	69.13
71412	261	Mutual Of Omaha Ins Co	NE	175,389	172,011	101.96	368,774,318	145,097,932	39.35	2.66	71.79
66915	826	New York Life Ins Co	NY	145,841	145,135	100.49	292,576,526	138,517,355	47.34	2.21	74.01
56014	2938	Thrivent Financial For Lutherans	WI	123,016	122,291	100.59	206,517,528	352,645,410	170.76	1.87	75.87
25178	176	State Farm Mut Auto Ins Co	IL	122,073	119,716	101.97	235,559,172	154,508,782	65.59	1.85	77.73
90611	761	Allianz Life Ins Co Of N Amer	MN	115,287	111,362	103.52	174,566,271	282,212,963	161.67	1.75	79.48
65005	4	RiverSource Life Ins Co	MN	102,798	100,264	102.53	198,731,574	361,670,112	181.99	1.56	81.04
65935	435	Massachusetts Mut Life Ins Co	MA	91,531	90,641	100.98	235,940,444	74,476,177	31.57	1.39	82.43
72990	4011	Genworth Life Ins Co of NY	NY	82,147	81,470	100.83	246,397,347	215,511,588	87.47	1.25	83.67
71404		Continental Gen Ins Co	TX	74,572	74,348	100.30	131,169,217	265,655,632	202.53	1.13	84.80
87726	4932	Brighthouse Life Ins Co	DE	73,077	71,098	102.78	221,514,339	631,319,781	285.00	1.11	85.91
93610	904	John Hancock Life & Hlth Ins Co	MA	61,827	60,770	101.74	171,551,092	225,843,985	131.65	0.94	86.85
69515	1186	Medamerica Ins Co	PA	51,868	51,737	100.25	84,724,179	157,793,673	186.24	0.79	87.64
76325		Senior Hlth Ins Co of PA	PA	51,635	51,724	99.83	88,385,459	275,142,127	311.30	0.78	88.42
65595	4815	Lincoln Benefit Life Co	NE	49,899	48,911	102.02	57,507,355	97,975,110	170.37	0.76	89.18
58033		Knights Of Columbus	CT	49,044	47,107	104.11	69,995,943	35,445,823	50.64	0.74	89.92
60054	1	Aetna Life Ins Co	CT	44,689	44,131	101.26	42,463,504	65,307,208	153.80	0.68	90.60
70408	19	Union Security Ins Co	KS	38,822	37,760	102.81	76,703,035	166,322,653	216.84	0.59	91.19
64297	565	First Unum Life Ins Co	NY	38,708	38,183	101.37	68,898,486	117,970,222	171.22	0.59	91.78
69868	261	United Of Omaha Life Ins Co	NE	35,128	33,884	103.67	74,646,779	10,596,700	14.20	0.53	92.31

By Actual Lives in Force

Company Code	Group Code	Company Name	State of Domicile	Lives Inforce End of Year	Expected Lives Inforce End of Year	Actual to Expected Lives Inforce	Earned Premiums	Incurred Claims	Direct Loss Ratio	Market Share Percentage	Cummulative Market Share
77720	572	LifeSecure Ins Co	MI	31,913	30,321	105.25	49,394,728	2,459,847	4.98	0.48	92.80
66281	468	Transamerica Premier Life Ins Co	IA	29,352	27,969	104.94	48,620,544	75,940,240	156.19	0.45	93.24
62626	306	CMFG Life Ins Co	IA	28,341	28,278	100.22	48,449,801	24,344,449	50.25	0.43	93.67
71471	4824	Ability Ins Co	NE	27,026	26,352	102.56	64,423,545	83,340,657	129.36	0.41	94.08
80578	367	Physicians Mut Ins Co	NE	24,619	24,338	101.15	48,215,594	56,993,285	118.21	0.37	94.46
60380	370	American Family Life Assur Co of Col	NE	23,943	24,631	97.21	21,785,718	44,801,487	205.65	0.36	94.82
62553	50	Country Life Ins Co	IL	21,925	21,550	101.74	37,487,615	33,855,900	90.31	0.33	95.15
68195	565	Provident Life & Accident Ins Co	TN	21,627	21,436	100.89	33,328,654	23,917,201	71.76	0.33	95.48
83437	1186	MedAmerica Ins Co of NY	NY	21,459	20,650	103.92	46,163,727	171,982,278	372.55	0.33	95.81
64211	687	Guarantee Trust Life Ins Co	IL	17,102	16,383	104.39	26,369,683	19,131,812	72.55	0.26	96.07
69116	619	State Life Ins Co	IN	16,345	15,978	102.30	19,736,031	24,830,704	125.81	0.25	96.31
60410	330	American Fidelity Assur Co	OK	16,247	15,377	105.66	22,549,261	15,662,305	69.46	0.25	96.56
71714	429	Berkshire Life Ins Co of Amer	MA	16,226	16,115	100.69	51,188,037	7,250,109	14.16	0.25	96.81
68896		Southern Farm Bureau Life Ins Co	MS	14,586	14,136	103.18	23,314,132	26,299,820	112.81	0.22	97.03
42129		United Security Assur Co Of PA	PA	13,860	13,850	100.07	29,790,096	16,849,342	56.56	0.21	97.24
72273	4939	Wea Ins Corp	WI	12,747	12,687	100.47	1,085,660	3,610,195	332.53	0.19	97.43
65056	918	Jackson Natl Life Ins Co	MI	10,961	10,670	102.73	21,290,612	45,264,608	212.60	0.17	97.60
65080	19	John Alden Life Ins Co	WI	9,309	8,827	105.46	9,372,013	35,063,065	374.13	0.14	97.74
70319	233	Washington Natl Ins Co	IN	7,121	6,709	106.14	11,014,910	39,917,251	362.39	0.11	97.85
69345	1216	Teachers Ins & Ann Assoc Of Amer	NY	6,388	6,528	97.86	12,777,176	24,429,847	191.20	0.10	97.95
98167	536	BCBS Of FL	FL	5,955	5,720	104.11	8,747,536	13,654,140	156.09	0.09	98.04
60488	12	American Gen Life Ins Co	TX	5,744	5,593	102.70	16,465,375	35,738,179	217.05	0.09	98.12
35963	1289	AF&L Ins Co	PA	5,607	5,463	102.64	14,551,850	20,585,255	141.46	0.09	98.21
61271	332	Principal Life Ins Co	IA	5,393	5,424	99.43	5,045,520	56,820,345	1,126.15	0.08	98.29
80594	4	Riversource Life Ins Co Of NY	NY	5,242	5,180	101.20	9,645,516	17,556,535	182.02	0.08	98.37
61190	280	Auto Owners Life Ins Co	MI	5,070	4,907	103.32	9,843,314	4,249,321	43.17	0.08	98.45
55433	570	BCBS of AL	AL	4,587	4,574	100.28	8,372,127	2,674,755	31.95	0.07	98.52
68560	233	Bankers Conseco Life Ins Co	NY	4,568	3,748	121.88	7,760,025	15,278,230	196.88	0.07	98.59

By Actual Lives in Force

Company Code	Group Code	Company Name	State of Domicile	Lives Inforce End of Year	Expected Lives Inforce End of Year	Actual to Expected Lives Inforce	Earned Premiums	Incurred Claims	Direct Loss Ratio	Market Share Percentage	Cummulative Market Share
81477	19	Union Security Life Ins Co of NY	NY	3,966	3,873	102.40	8,056,312	26,897,613	333.87	0.06	98.65
92916	290	United Amer Ins Co	NE	3,941	3,740	105.37	5,424,827	8,617,484	158.85	0.06	98.71
63177	212	Farmers New World Life Ins Co	WA	3,887	3,836	101.33	5,034,712	13,472,877	267.60	0.06	98.76
60836	3527	American Republic Ins Co	IA	3,651	3,513	103.93	4,693,396	16,214,218	345.47	0.06	98.82
67660	1	Pennsylvania Life Ins Co	PA	3,380	3,335	101.35	5,594,936	12,497,884	223.38	0.05	98.87
11860	4902	Copic Ins Co	CO	3,338	3,275	101.92	708,176	2,290,984	323.50	0.05	98.92
70688	468	Transamerica Financial Life Ins Co	NY	3,295	3,270	100.76	9,727,170	849,344	8.73	0.05	98.97
47570	962	Premera Blue Cross	WA	3,060	3,050	100.33	5,073,179	17,620,895	347.33	0.05	99.02
55026	461	BCBSM Inc	MN	3,036	3,018	100.60	5,328,869	27,626,196	518.43	0.05	99.06
60534	8	American Heritage Life Ins Co	FL	2,983	2,793	106.80	5,601,370	12,295,564	219.51	0.05	99.11
60142	1216	TIAA Cref Life Ins Co	NY	2,935	2,931	100.14	6,903,959	8,346,491	120.89	0.04	99.15
65536	4011	Genworth Life & Ann Ins Co	VA	2,907	2,756	105.48	3,705,666	13,626,002	367.71	0.04	99.20
19275	473	American Family Mut Ins Co SI	WI	2,732	2,625	104.08	4,550,908	5,130,512	112.74	0.04	99.24
70729	430	BCBS Of KS Inc	KS	2,562	2,587	99.03	3,859,613	19,055,654	493.72	0.04	99.28
62308	901	Connecticut Gen Life Ins Co	CT	2,171	2,210	98.24	1,050,896	2,792,071	265.68	0.03	99.31
12967	1186	MedAmerica Ins Co of FL	FL	2,116	2,012	105.17	3,770,261	4,211,945	111.71	0.03	99.34
62359	4736	Constitution Life Ins Co	TX	2,022	2,032	99.51	4,528,129	9,130,939	201.65	0.03	99.37
77780	4858	BCBS Of NE	NE	2,022	2,015	100.35	2,367,094	10,312,122	435.64	0.03	99.40
68284	4736	Pyramid Life Ins Co	KS	1,997	1,900	105.11	4,940,311	8,052,105	162.99	0.03	99.43
54771	812	Highmark Inc	PA	1,853	1,792	103.40	3,362,889	2,878,382	85.59	0.03	99.46
88072	4926	Talcott Resolution Life Ins Co	CT	1,792	1,788	100.22	2,478,387	13,417,155	541.37	0.03	99.49
60186	8	Allstate Life Ins Co	IL	1,624	1,640	99.02	1,611,147	7,942,906	493.00	0.02	99.51
63312	84	Great Amer Life Ins Co	ОН	1,506	1,488	101.21	2,650,848	2,146,976	80.99	0.02	99.54
54704	936	Independence Hospital Ind Plan Inc	PA	1,432	1,376	104.07	2,577,004	4,835,486	187.64	0.02	99.56
65676	20	Lincoln Natl Life Ins Co	IN	1,421	1,180	120.42	2,962,972	7,756,977	261.80	0.02	99.58
62825	671	Anthem Blue Cross Life & Hlth Ins Co	CA	1,415	1,384	102.24	3,794,568	3,791,515	99.92	0.02	99.60
70670	917	Health Care Serv Corp A Mut Legal Re	IL	1,372	1,345	102.01	2,184,695	8,672,502	396.97	0.02	99.62
24988	169	Sentry Ins A Mut Co	WI	1,265	1,269	99.68	1,336,422	4,506,357	337.20	0.02	99.64

By Actual Lives in Force

Company Code	Group Code	Company Name	State of Domicile	Lives Inforce End of Year	Expected Lives Inforce End of Year	Actual to Expected Lives Inforce	Earned Premiums	Incurred Claims	Direct Loss Ratio	Market Share Percentage	Cummulative Market Share
80624	1199	American Progressive L&H Ins Of NY	NY	1,211	1,178	102.80	3,425,227	7,336,529	214.19	0.02	99.66
55891		Noridian Mut Ins Co	ND	1,204	1,181	101.95	1,616,794	5,381,704	332.86	0.02	99.68
31119	3527	Medico Ins Co	IA	1,189	1,172	101.45	2,330,120	4,195,559	180.06	0.02	99.70
76236	244	The Cincinnati Life Ins Co	ОН	1,132	1,077	105.11	2,291,138	4,093,249	178.66	0.02	99.71
71439	4862	Assurity Life Ins Co	NE	1,043	1,017	102.56	2,468,904	444,753	18.01	0.02	99.73
66168	869	Minnesota Life Ins Co	MN	1,019	1,005	101.39	2,110,307	292,317	13.85	0.02	99.75
64190	761	Allianz Life Ins Co Of NY	NY	981	966	101.55	3,206,574	924,250	28.82	0.01	99.76
60243	810	American Independent Ntwrk Ins Co NY	NY	947	917	103.27	2,163,291	2,722,906	125.87	0.01	99.78
62146	626	Combined Ins Co Of Amer	IL	912	932	97.85	1,124,328	4,052,184	360.41	0.01	99.79
86355	408	Standard Life & Accident Ins Co	TX	877	862	101.74	1,676,199	2,733,381	163.07	0.01	99.80
57487		Catholic Order Of Foresters	IL	839	819	102.44	1,312,460	1,156,627	88.13	0.01	99.81
61751	690	Central States H & L Co Of Omaha	NE	836	889	94.04	1,074,067	11,251,696	1,047.58	0.01	99.83
66583	1211	National Guardian Life Ins Co	WI	758	762	99.48	4,145,886	0	0.00	0.01	99.84
47171	537	BCBS of KC	MO	737	708	104.10	1,020,717	2,383,947	233.56	0.01	99.85
76759	1289	Senior Amer Ins Co	PA	662	668	99.10	1,531,765	3,029,143	197.76	0.01	99.86
54631	758	BCBS of NC Inc	NC	604	615	98.21	881,183	4,606,082	522.72	0.01	99.87

By Actual Earned Premiums

Company Code	Group Code	Company Name	State of Domicile	Number of Lives	Earned Premiums	Incurred Claims	Direct Loss Ratio	Valuation Expected Incurred Claims	Actual to Expected Incurred Claims	Market Share Percentage	Cummulative Market Share
70025	4011	Genworth Life Ins Co	DE	1,144,483	2,503,890,534	2,349,735,816	93.84	1,194,948,083	196.64	21.52	21.52
65838	904	John Hancock Life Ins Co USA	MI	823,323	1,510,076,954	1,254,124,777	83.05	1,159,894,035	108.12	12.98	34.49
65978	241	Metropolitan Life Ins Co	NY	465,849	721,542,491	611,039,997	84.69	638,381,214	95.72	6.20	40.69
69000	860	Northwestern Long Term Care Ins Co	WI	253,684	707,825,758	190,446,491	26.91	135,184,992	140.88	6.08	46.77
62235	565	Unum Life Ins Co Of Amer	ME	901,365	549,439,725	576,934,831	105.00	504,272,856	114.41	4.72	51.49
20443	218	Continental Cas Co	IL	306,037	480,004,842	859,509,778	179.06	696,010,556	123.49	4.12	55.62
86231	468	Transamerica Life Ins Co	IA	238,315	449,111,782	675,080,140	150.31	508,689,304	132.71	3.86	59.48
68241	304	Prudential Ins Co Of Amer	NJ	207,320	407,592,186	215,594,345	52.89	267,836,946	80.49	3.50	62.98
61263	233	Bankers Life & Cas Co	IL	214,426	395,232,226	551,263,995	139.48	452,741,360	121.76	3.40	66.38
71412	261	Mutual Of Omaha Ins Co	NE	175,389	368,774,318	145,097,932	39.35	130,546,480	111.15	3.17	69.54
66915	826	New York Life Ins Co	NY	145,841	292,576,526	138,517,355	47.34	144,284,448	96.00	2.51	72.06
72990	4011	Genworth Life Ins Co of NY	NY	82,147	246,397,347	215,511,588	87.47	109,612,375	196.61	2.12	74.18
65935	435	Massachusetts Mut Life Ins Co	MA	91,531	235,940,444	74,476,177	31.57	76,498,908	97.36	2.03	76.20
25178	176	State Farm Mut Auto Ins Co	IL	122,073	235,559,172	154,508,782	65.59	112,753,461	137.03	2.02	78.23
87726	4932	Brighthouse Life Ins Co	DE	73,077	221,514,339	631,319,781	285.00	370,751,889	170.28	1.90	80.13
56014	2938	Thrivent Financial For Lutherans	WI	123,016	206,517,528	352,645,410	170.76	300,073,566	117.52	1.77	81.91
65005	4	RiverSource Life Ins Co	MN	102,798	198,731,574	361,670,112	181.99	244,292,976	148.05	1.71	83.61
90611	761	Allianz Life Ins Co Of N Amer	MN	115,287	174,566,271	282,212,963	161.67	207,411,290	136.06	1.50	85.11
93610	904	John Hancock Life & Hlth Ins Co	MA	61,827	171,551,092	225,843,985	131.65	173,191,436	130.40	1.47	86.59
71404		Continental Gen Ins Co	TX	74,572	131,169,217	265,655,632	202.53	251,594,415	105.59	1.13	87.71
76325		Senior Hlth Ins Co of PA	PA	51,635	88,385,459	275,142,127	311.30	256,196,205	107.40	0.76	88.47
69515	1186	Medamerica Ins Co	PA	51,868	84,724,179	157,793,673	186.24	75,929,069	207.82	0.73	89.20
70408	19	Union Security Ins Co	KS	38,822	76,703,035	166,322,653	216.84	104,119,545	159.74	0.66	89.86
69868	261	United Of Omaha Life Ins Co	NE	35,128	74,646,779	10,596,700	14.20	7,802,201	135.82	0.64	90.50
58033		Knights Of Columbus	CT	49,044	69,995,943	35,445,823	50.64	36,915,779	96.02	0.60	91.10
64297	565	First Unum Life Ins Co	NY	38,708	68,898,486	117,970,222	171.22	80,249,565	147.00	0.59	91.70
71471	4824	Ability Ins Co	NE	27,026	64,423,545	83,340,657	129.36	55,876,109	149.15	0.55	92.25
65595	4815	Lincoln Benefit Life Co	NE	49,899	57,507,355	97,975,110	170.37	84,325,214	116.19	0.49	92.74

By Actual Earned Premiums

Company Code	Group Code	Company Name	State of Domicile	Number of Lives	Earned Premiums	Incurred Claims	Direct Loss Ratio	Valuation Expected Incurred Claims	Actual to Expected Incurred Claims	Market Share Percentage	Cummulative Market Share
71714	429	Berkshire Life Ins Co of Amer	MA	16,226	51,188,037	7,250,109	14.16	11,675,373	62.10	0.44	93.18
77720	572	LifeSecure Ins Co	MI	31,913	49,394,728	2,459,847	4.98	3,422,902	71.86	0.42	93.61
66281	468	Transamerica Premier Life Ins Co	IA	29,352	48,620,544	75,940,240	156.19	51,415,772	147.70	0.42	94.03
62626	306	CMFG Life Ins Co	IA	28,341	48,449,801	24,344,449	50.25	12,773,253	190.59	0.42	94.44
80578	367	Physicians Mut Ins Co	NE	24,619	48,215,594	56,993,285	118.21	51,546,670	110.57	0.41	94.86
83437	1186	MedAmerica Ins Co of NY	NY	21,459	46,163,727	171,982,278	372.55	59,808,668	287.55	0.40	95.25
60054	1	Aetna Life Ins Co	CT	44,689	42,463,504	65,307,208	153.80	58,494,551	111.65	0.36	95.62
62553	50	Country Life Ins Co	IL	21,925	37,487,615	33,855,900	90.31	34,389,896	98.45	0.32	95.94
68195	565	Provident Life & Accident Ins Co	TN	21,627	33,328,654	23,917,201	71.76	16,498,314	144.97	0.29	96.23
42129		United Security Assur Co Of PA	PA	13,860	29,790,096	16,849,342	56.56	17,311,831	97.33	0.26	96.48
64211	687	Guarantee Trust Life Ins Co	IL	17,102	26,369,683	19,131,812	72.55	9,490,226	201.59	0.23	96.71
68896		Southern Farm Bureau Life Ins Co	MS	14,586	23,314,132	26,299,820	112.81	21,770,577	120.80	0.20	96.91
60410	330	American Fidelity Assur Co	OK	16,247	22,549,261	15,662,305	69.46	20,058,472	78.08	0.19	97.10
60380	370	American Family Life Assur Co of Col	NE	23,943	21,785,718	44,801,487	205.65	22,331,474	200.62	0.19	97.29
65056	918	Jackson Natl Life Ins Co	MI	10,961	21,290,612	45,264,608	212.60	36,493,562	124.03	0.18	97.47
69116	619	State Life Ins Co	IN	16,345	19,736,031	24,830,704	125.81	27,929,547	88.90	0.17	97.64
60488	12	American Gen Life Ins Co	TX	5,744	16,465,375	35,738,179	217.05	18,569,208	192.46	0.14	97.78
35963	1289	AF&L Ins Co	PA	5,607	14,551,850	20,585,255	141.46	21,829,539	94.30	0.13	97.91
69345	1216	Teachers Ins & Ann Assoc Of Amer	NY	6,388	12,777,176	24,429,847	191.20	18,004,280	135.69	0.11	98.02
70319	233	Washington Natl Ins Co	IN	7,121	11,014,910	39,917,251	362.39	19,384,219	205.93	0.09	98.11
61190	280	Auto Owners Life Ins Co	MI	5,070	9,843,314	4,249,321	43.17	4,398,342	96.61	0.08	98.20
70688	468	Transamerica Financial Life Ins Co	NY	3,295	9,727,170	849,344	8.73	742,079	114.45	0.08	98.28
80594	4	Riversource Life Ins Co Of NY	NY	5,242	9,645,516	17,556,535	182.02	19,356,607	90.70	0.08	98.36
65080	19	John Alden Life Ins Co	WI	9,309	9,372,013	35,063,065	374.13	39,116,122	89.64	0.08	98.45
98167	536	BCBS Of FL	FL	5,955	8,747,536	13,654,140	156.09	7,852,107	173.89	0.08	98.52
55433	570	BCBS of AL	AL	4,587	8,372,127	2,674,755	31.95	2,695,919	99.21	0.07	98.59
81477	19	Union Security Life Ins Co of NY	NY	3,966	8,056,312	26,897,613	333.87	14,034,526	191.65	0.07	98.66
68560	233	Bankers Conseco Life Ins Co	NY	4,568	7,760,025	15,278,230	196.88	14,946,879	102.22	0.07	98.73

By Actual Earned Premiums

Company Code	Group Code	Company Name	State of Domicile	Number of Lives	Earned Premiums	Incurred Claims	Direct Loss Ratio	Valuation Expected Incurred Claims	Actual to Expected Incurred Claims	Market Share Percentage	Cummulative Market Share
60142	1216	TIAA Cref Life Ins Co	NY	2,935	6,903,959	8,346,491	120.89	8,272,161	100.90	0.06	98.79
60534	8	American Heritage Life Ins Co	FL	2,983	5,601,370	12,295,564	219.51	13,954,178	88.11	0.05	98.84
67660	1	Pennsylvania Life Ins Co	PA	3,380	5,594,936	12,497,884	223.38	16,363,217	76.38	0.05	98.88
92916	290	United Amer Ins Co	NE	3,941	5,424,827	8,617,484	158.85	10,169,641	84.74	0.05	98.93
55026	461	BCBSM Inc	MN	3,036	5,328,869	27,626,196	518.43	4,267,619	647.34	0.05	98.98
47570	962	Premera Blue Cross	WA	3,060	5,073,179	17,620,895	347.33	6,886,600	255.87	0.04	99.02
61271	332	Principal Life Ins Co	IA	5,393	5,045,520	56,820,345	1,126.15	16,966,176	334.90	0.04	99.06
63177	212	Farmers New World Life Ins Co	WA	3,887	5,034,712	13,472,877	267.60	7,720,118	174.52	0.04	99.11
68284	4736	Pyramid Life Ins Co	KS	1,997	4,940,311	8,052,105	162.99	19,197,959	41.94	0.04	99.15
60836	3527	American Republic Ins Co	IA	3,651	4,693,396	16,214,218	345.47	14,881,862	108.95	0.04	99.19
19275	473	American Family Mut Ins Co SI	WI	2,732	4,550,908	5,130,512	112.74	6,967,275	73.64	0.04	99.23
62359	4736	Constitution Life Ins Co	TX	2,022	4,528,129	9,130,939	201.65	9,062,174	100.76	0.04	99.27
66583	1211	National Guardian Life Ins Co	WI	758	4,145,886	0	0.00	11,884	0.00	0.04	99.30
70729	430	BCBS Of KS Inc	KS	2,562	3,859,613	19,055,654	493.72	6,164,877	309.10	0.03	99.34
62825	671	Anthem Blue Cross Life & Hlth Ins Co	CA	1,415	3,794,568	3,791,515	99.92	7,183,654	52.78	0.03	99.37
12967	1186	MedAmerica Ins Co of FL	FL	2,116	3,770,261	4,211,945	111.71	2,836,158	148.51	0.03	99.40
65536	4011	Genworth Life & Ann Ins Co	VA	2,907	3,705,666	13,626,002	367.71	13,907,412	97.98	0.03	99.43
80624	1199	American Progressive L&H Ins Of NY	NY	1,211	3,425,227	7,336,529	214.19	7,104,227	103.27	0.03	99.46
54771	812	Highmark Inc	PA	1,853	3,362,889	2,878,382	85.59	3,399,368	84.67	0.03	99.49
64190	761	Allianz Life Ins Co Of NY	NY	981	3,206,574	924,250	28.82	1,406,344	65.72	0.03	99.52
65676	20	Lincoln Natl Life Ins Co	IN	1,421	2,962,972	7,756,977	261.80	9,064,839	85.57	0.03	99.54
63312	84	Great Amer Life Ins Co	ОН	1,506	2,650,848	2,146,976	80.99	2,954,631	72.66	0.02	99.57
54704	936	Independence Hospital Ind Plan Inc	PA	1,432	2,577,004	4,835,486	187.64	5,915,966	81.74	0.02	99.59
57320		Woodmen World Life Ins Soc	NE	0	2,512,972	2,215,616	88.17	2,592,018	85.48	0.02	99.61
88072	4926	Talcott Resolution Life Ins Co	CT	1,792	2,478,387	13,417,155	541.37	5,290,119	253.63	0.02	99.63
71439	4862	Assurity Life Ins Co	NE	1,043	2,468,904	444,753	18.01	709,075	62.72	0.02	99.65
77780	4858	BCBS Of NE	NE	2,022	2,367,094	10,312,122	435.64	6,496,990	158.72	0.02	99.67
31119	3527	Medico Ins Co	IA	1,189	2,330,120	4,195,559	180.06	2,797,538	149.97	0.02	99.69

By Actual Earned Premiums

Company Code	Group Code	Company Name	State of Domicile	Number of Lives	Earned Premiums	Incurred Claims	Direct Loss Ratio	Valuation Expected Incurred Claims	Actual to Expected Incurred Claims	Market Share Percentage	Cummulative Market Share
76236	244	The Cincinnati Life Ins Co	ОН	1,132	2,291,138	4,093,249	178.66	1,634,134	250.48	0.02	99.71
70670	917	Health Care Serv Corp A Mut Legal Re	IL	1,372	2,184,695	8,672,502	396.97	3,755,287	230.94	0.02	99.73
60243	810	American Independent Ntwrk Ins Co NY	NY	947	2,163,291	2,722,906	125.87	2,696,183	100.99	0.02	99.75
66168	869	Minnesota Life Ins Co	MN	1,019	2,110,307	292,317	13.85	624,308	46.82	0.02	99.77
86355	408	Standard Life & Accident Ins Co	TX	877	1,676,199	2,733,381	163.07	3,607,560	75.77	0.01	99.78
55891		Noridian Mut Ins Co	ND	1,204	1,616,794	5,381,704	332.86	2,013,205	267.32	0.01	99.80
60186	8	Allstate Life Ins Co	IL	1,624	1,611,147	7,942,906	493.00	8,892,517	89.32	0.01	99.81
76759	1289	Senior Amer Ins Co	PA	662	1,531,765	3,029,143	197.76	2,423,315	125.00	0.01	99.82
24988	169	Sentry Ins A Mut Co	WI	1,265	1,336,422	4,506,357	337.20	2,932,091	153.69	0.01	99.84
57487		Catholic Order Of Foresters	IL	839	1,312,460	1,156,627	88.13	990,418	116.78	0.01	99.85
70106	12	United States Life Ins Co in the Cit	NY	368	1,172,813	2,817,144	240.20	1,981,909	142.14	0.01	99.86
62146	626	Combined Ins Co Of Amer	IL	912	1,124,328	4,052,184	360.41	1,371,785	295.39	0.01	99.87
72273	4939	Wea Ins Corp	WI	12,747	1,085,660	3,610,195	332.53	4,658,330	77.50	0.01	99.88
61751	690	Central States H & L Co Of Omaha	NE	836	1,074,067	11,251,696	1,047.58	5,218,610	215.61	0.01	99.88
62308	901	Connecticut Gen Life Ins Co	CT	2,171	1,050,896	2,792,071	265.68	2,746,125	101.67	0.01	99.89
47171	537	BCBS of KC	MO	737	1,020,717	2,383,947	233.56	808,090	295.01	0.01	99.90

## LONG-TERM CARE INSURANCE EXPERIENCE FORM 2

#### Reporting Form 2 Nationwide Level Reporting

The purpose of Form 2 is to calculate a ratio of an experience reserve to the reported reserve by calendar year on a nationwide basis. Summary data by policy form is reported. Data for the current reporting year, as well as that reported in each of the prior two reporting years, is shown in Form 2. Experience and valuation data are reported by base policy form. Rider forms will be reported with the base forms to which they are attached. Only summary data by reporting year is illustrated.

The In force Count End of Year is the count of policies/certificates in force as of the end of the reporting year.

The Long-Term Care Reporting Forms should be filed whenever long-term care insurance has been sold, regardless of which annual statement has been filed. The four annual statement types are: Life, Accident and Health; Property/Casualty; Fraternal; and Health.

For the 2018 reporting year, a total of 173 companies filed Form 2:

- 127 Life, Accident and Health
- 13 Property/Casualty
- 5 Fraternal
- 28 Health

(Narrative taken from <u>Explanatory Notes for the Long-Term Care Experience Reporting Forms</u> supplemental instructions for the Annual Statement Reporting Forms. Refer to the appropriate <u>Annual Statement Instructions</u> for complete instructions and narrative. Company counts are derived from Annual Statement Reports filed with the NAIC for the 2018 reporting year.)

NAIC Group Code

Affix Bar Code Above

NAIC Company Code

#### LONG-TERM CARE EXPERIENCE REPORTING FORM 2 EXPERIENCE RESERVE VS. REPORTED RESERVE BY CALENDAR YEAR

REPORTING YEAR 20\_ (To Be Filed By April 1)

NAIC Group Code													11,	AIC Company C	
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
							Annual Net/		In Force		In Force				
							Annual	Current	Count	New Issues	Count		Experience	Reported	Experience/
Reporting	Policy	First Year	Last Year	Earned	Incurred	Loss	Gross	Year Net	Beginning	Current	End of	Persistency		Policy	Reported
Year	Form	Issue	Issue	Premiums	Claims	Ratio	Premiums	Premiums	of Year	Year	Year	Rate	Reserves	Reserves	Ratio
A. Individual				1									ı		
1. Current															
2. Prior															
3. 2nd Prior															
1. Current															
2. Prior															
3. 2nd Prior															
3. 2lid F1101															
1. Current															
2. Prior															
3. 2nd Prior															
B. Group															
1. Current															
2. Prior															
3. 2nd Prior															
1. Current															
2. Prior															
3. 2nd Prior															
1. Current															
2. Prior															
3. 2nd Prior															
C. SUMMARY															
<ol> <li>Total Current-Individual</li> </ol>						XXX	XXX					XXX			XXX
<ol><li>Total Prior-Individual</li></ol>						XXX	XXX					XXX			XXX
<ol><li>Total 2nd Prior-Individu</li></ol>	al					XXX	XXX					XXX			XXX
<ol><li>Total Current-Group</li></ol>						XXX	XXX					XXX			XXX
<ol><li>Total Prior-Group</li></ol>						XXX	xxx					XXX			XXX
<ol><li>Total 2nd Prior-Group</li></ol>						XXX	xxx					XXX			XXX
<ol><li>Current Year Total</li></ol>							1					1			

	Line Numbe	Row er Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Comp	any Nan	ne: Ability Ins Co		Company	Code: <b>71471</b>	State o	f Domicile: <b>NE</b>				
	A01	1. Current									
			690-699	55,282,073	80,347,377	145.34	22,844	0.93	293,884,221	428,686,802	68.56
			201	7,619,182	9,222,226	121.04	3,278	0.95	45,146,533	57,280,744	78.82
			3358, 580-583	1,256,940	2,357,140	187.53	672	0.79	-2,813,285	3,920,781	- 71.75
			591, 593, 596-597	188,316	833,800	442.77	157	0.80	-2,293,354	1,652,054	-138.82
			445, 4458-4459	38,855	4,643	11.95	34	0.97	1,582,724	857,640	184.54
			300, 585	38,179	90,451	236.91	41	0.95	860,399	331,608	259.46
	C01	1. Total current - Indi	vidual	64,423,545	92,855,637	XXX	27,026	XXX	336,367,238	492,729,629	XXX
	C07	7. Current year total		64,423,545	92,855,637	144.13	27,026	0.93	336,367,238	492,729,629	68.27
Comp	any Nan	ne: Aetna Life Ins Co		Company	Code: <b>60054</b>	State o	f Domicile: CT				
	B01	1. Current									
			GR-70-W	42,463,504	61,068,803	143.82	44,689	0.97	708,149,522	716,078,193	98.89
	C04	4. Total current - Grou	ір	42,463,504	61,068,803	XXX	44,689	XXX	708,149,522	716,078,193	XXX
	C07	7. Current year total		42,463,504	61,068,803	143.82	44,689	0.97	708,149,522	716,078,193	98.89

	Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Compa	ny Name:	AF&L Ins Co		Company	Code: <b>35963</b>	State o	of Domicile: PA				
	A01 1.	Current	LTC	14,551,850	16,578,617	113.93	5,607	0.89	47,885,974	59,164,995	80.94
	C01 1.	Total current - Individual		14,551,850	16,578,617	XXX	5,607	XXX	47,885,974	59,164,995	XXX
	C07 7.	Current year total		14,551,850	16,578,617	113.93	5,607	0.89	47,885,974	59,164,995	80.94
Compa	ny Name:	Allianz Life Ins Co Of N	Amer	Company	Code: <b>90611</b>	State o	of Domicile: MN				
	A01 1.	Current									
			10-P-Q	68,420,780	64,278,643	93.95	31,828	0.98	560,509,880	765,766,476	73.20
		N-3000-P(Q), 1	N-3000-P(NQ)	46,564,014	159,136,251	341.76	28,369	0.99	992,859,782	1,633,596,431	60.78
			11-P-Q	33,452,424	16,690,033	49.89	15,150	0.99	240,437,329	284,383,050	84.55
			N-2720	12,784,380	42,027,469	328.74	10,308	0.97	317,228,007	594,991,273	53.32
			7-P-Q	6,994,600	9,928,792	141.95	3,702	0.98	73,429,184	104,770,159	70.09
			8-P-Q	2,678,667	5,170,857	193.04	1,810	0.95	7,552,798	26,110,354	28.93
			N-2350	2,020,428	18,381,993	909.81	1,907	0.95	-18,168,493	94,063,108	- 19.32
		N-4040-P(Q), I	N-4040-P(NQ)	811,420	3,662,914	451.42	387	0.97	8,766,109	15,593,793	56.22
			2-P-A	320,538	613,172	191.30	314	0.95	1,874,645	4,123,042	45.47
			5-P-Q	255,012	-112,452	- 44.10	135	0.95	2,070,719	2,792,527	74.15
		1C-P-N-A, 1C	-P-Q-A, 1F-P-	118,650	1,003,257	845.56	93	0.91	-7,127,441	1,136,869	-626.94

Line Numl		Policy n Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		N-2000	67,013	357,874	534.04	92	0.93	438,649	2,393,339	18.33
B01	1. Current									
		GSC-1884	38,341	101,113	263.72	123	0.89	1,200,802	610,632	196.65
		GSC-1696	25,431	-53	- 0.21	70	0.99	1,522,067	455,075	334.47
		ALTC-2000C	12,867	178,999	1391.15	20	1.00	-1,235,311	82,950	-1489.22
	MOD	AS-2986, MOD AS-7987,	1,707	-195	- 11.42	6	1.00	341,681	42,605	801.97
		GSC-1729	0	193	0.00	0	0.00	-116,796	0	0.00
C01	1. Total current -	Individual								
			174,487,926	321,138,803	XXX	94,095	XXX	2,179,871,168	3,529,720,421	XXX
C04	4. Total current -	Group								
			78,346	280,057	XXX	219	XXX	1,712,443	1,191,262	XXX
C07	7. Current year to	otal								
			174,566,272	321,418,860	184.12	94,314	0.98	2,181,583,611	3,530,911,683	61.79
Commony No	ame: Allianz Life In	or Co Of NV	Commons	Code: <b>64190</b>	State	of Domicile: <b>NY</b>				
Company Na	ime: Amanz Life in	IS CO OI NY	Company	Code: 04190	State	of Domiche: NY				
A01	1. Current									
		10-P-Q-NY	3,204,069	238,501	7.44	978	0.97	22,046,383	29,932,848	73.65
B01	1. Current									
	MOD	AS-2986, MOD AS-7987,	2,505	-96	- 3.83	3	1.00	166,225	16,589	1002.02
C01	1. Total current -	Individual								
			3,204,069	238,501	XXX	978	XXX	22,046,383	29,932,848	XXX
C04	4. Total current -	Group								

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
			2,505	-96	XXX	3	XXX	166,225	16,589	XXX
C07	7. Current year total		3,206,574	238,405	7.44	981	0.97	22,212,608	29,949,437	74.17
Company Na	me: Allstate Life Ins Co		Company	Code: <b>60186</b>	State o	of Domicile: IL				
A01	1. Current									
		LGU9737	30,245	19,487	64.43	29	1.00	6,259,642	1,266,765	494.14
B01	1. Current									
		LGU95XX	840,575	1,583,808	188.42	591	0.92	-7,062,217	10,043,679	- 70.32
		LGU973XA	740,327	911,884	123.17	612	0.92	-13,130,722	36,218,552	- 36.25
C01	1. Total current - Individu	al								
			30,245	19,487	XXX	29	XXX	6,259,642	1,266,765	XXX
C04	4. Total current - Group									
			1,580,902	2,495,692	XXX	1,203	XXX	-20,192,939	46,262,231	XXX
C07	7. Current year total									
			1,611,147	2,515,179	156.11	1,232	0.92	-13,933,297	47,528,996	- 29.32
Company Na	me: American Family Ins	Со	Company	Code: 10386	State o	of Domicile: WI				
A01	1. Current									
		H-350, H550	112,309	172,286	153.40	68	0.99	912,643	3,090,189	29.53
C01	1. Total current - Individu	al								

	Line Numbe	Row r Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
				112,309	172,286	XXX	68	XXX	912,643	3,090,189	XXX
	C07	7. Current year total		112,309	172,286	153.40	68	0.99	912,643	3,090,189	29.53
Compa	ny Nan	ne:American Family Life	Assur Co of Col	Company	Code: <b>60380</b>	State o	of Domicile: NE				
	A01	1. Current									
			A-27000	8,202,110	965,705	11.77	7,153	0.98	149,835,738	158,164,558	94.73
			A-25300	5,975,590	8,789,062	147.08	5,590	0.95	94,222,097	91,377,280	103.11
			A-25000	3,552,122	18,249,813	513.77	4,315	0.92	41,977,526	62,496,207	67.17
			A-25200	2,648,032	1,986,752	75.03	2,432	0.95	30,574,110	36,893,985	82.87
			A-22000	825,087	4,495,597	544.86	1,071	0.89	20,542,638	22,072,226	93.07
			A-13161	308,472	1,615,685	523.77	622	0.79	6,681,027	5,564,340	120.07
			A-20000	148,574	406,117	273.34	172	0.83	3,283,808	2,753,146	119.28
			A-13000	113,640	778,089	684.70	147	0.82	1,315,502	2,038,207	64.54
			N-82600	11	0	0.00	0	0.00	21,560	0	0.00
	C01	1. Total current - Individua	al								
				21,773,638	37,286,820	XXX	21,502	XXX	348,454,006	381,359,949	XXX
	C07	7. Current year total		21,773,638	37,286,820	171.25	21,502	0.94	348,454,006	381,359,949	91.37

Company Name: American Family Life Assur Co of NY Company Code: 60526 State of Domicile: NY

A01 1. Current

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		NY-27000	141,426	-29,900	- 21.14	98	0.98	2,727,905	3,443,854	79.21
	1	NY-21000,NY-22000	31,518	138,631	439.85	25	0.86	2,067,963	691,446	299.08
		NY-20000	1,989	-826	- 41.53	1	1.00	188,304	14,387	1308.85
		NY-23000	449	-263	- 58.58	1	1.00	-253,948	0	0.00
C01	1. Total current - Indi	vidual								
			175,382	107,642	XXX	125	XXX	4,730,224	4,149,687	XXX
C07	7. Current year total									
			175,382	107,642	61.38	125	0.95	4,730,224	4,149,687	113.99
Company Nar	me: American Family	Mut Ins Co SI	Company (	Code: <b>19275</b>	State o	of Domicile: WI				
A01	1. Current									
		H-350, H550	4,550,908	6,931,192	152.30	2,732	0.97	86,219,680	106,928,624	80.63
C01	1. Total current - Indi	vidual								
			4,550,908	6,931,192	XXX	2,732	XXX	86,219,680	106,928,624	XXX
C07	7. Current year total									
			4,550,908	6,931,192	152.30	2,732	0.97	86,219,680	106,928,624	80.63
Company Nar	me:American Fidelity	Assur Co	Company (	Code: <b>60410</b>	State o	of Domicile: <b>OK</b>				
A01	1. Current									
		QLTC-02	10,442,360	1,796,036	17.20	5,564	0.93	79,899,329	54,174,483	147.49
		WBNCC-9/97	5,308,624	5,167,459	97.34	2,991	0.96	25,847,571	58,062,609	44.52
	PSI NLT	C-4/99, PSIQLTC-4/	3,627,713	4,510,213	124.33	2,646	0.97	13,538,694	33,344,929	40.60

Line Numbe		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
	CC-1	1/97 & NCC 1/97	852,174	1,439,465	168.92	318	0.89	-10,695,761	5,356,837	-199.67
		LTC-1/97	43,799	-140,472	-320.72	13	0.93	281,161	271,687	103.49
		HHC-1/97	11,545	-1,122	- 9.72	7	0.88	-263,001	40,929	-642.58
	AFANLTC-9/0	1, AFAQLTC-9/0	5,093	53,534	1051.13	1	1.00	-288,730	62,780	-459.91
B01	1. Current									
		QGHHC 8/98	2,257,953	1,280,853	56.73	2,289	0.98	20,970,455	23,479,705	89.31
C01	1. Total current - Individu	al								
			20,291,308	12,825,113	XXX	11,540	XXX	108,319,263	151,314,254	XXX
C04	4. Total current - Group									
			2,257,953	1,280,853	XXX	2,289	XXX	20,970,455	23,479,705	XXX
C07	7. Current year total									
			22,549,261	14,105,966	62.56	13,829	0.95	129,289,718	174,793,959	73.97
Company Nar	ne: <b>American Gen Life I</b> n	as Co	Company	Code: <b>60488</b>	State o	of Domicile: TX				
A01	1. Current									
	64028, C12	271, C12271, ET	15,412,868	29,359,532	190.49	4,335	0.92	-84,016,578	135,320,909	- 62.09
		64028	705,382	13,904	1.97	251	1.00	3,853,541	463,967	830.56
	500	30,50032,ET AL	336,509	674,558	200.46	130	0.92	-1,335,695	4,362,702	- 30.62
B01	1. Current									
		C-12277	10,616	88,464	833.31	15	0.94	0	0	0.00
C01	1. Total current - Individu	al								
			16,454,759	30,047,994	XXX	4,716	XXX	-81,498,732	140,147,578	XXX

	ine mber	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C04	4 4	. Total current - Group									
				10,616	88,464	XXX	15	XXX	0	0	XXX
C07	7 7	. Current year total		16,465,375	30,136,458	183.03	4,731	0.93	-81,498,732	140,147,578	- 58.15
Company N	Vame	e:American Heritage L	ife Ins Co	Company	Code: <b>60534</b>	State o	of Domicile: FL				
A01	1 1	. Current									
			BSC-LTC 1/95	2,355,860	6,611,867	280.66	851	0.88	-25,051,368	13,652,073	-183.50
			PRM-LTC 1/95	2,334,260	4,417,924	189.26	1,707	0.95	14,711,927	28,905,653	50.90
		QLTC 3/97 A	AND QHHC 3/97	490,857	1,260,701	256.84	244	0.93	68,461,041	61,596,718	111.14
			BSC-HHC 2/96	220,092	-291,352	-132.38	104	0.85	-10,814,398	703,410	-1537.43
			PRM-HHC 2/96	200,302	116,151	57.99	77	0.82	-8,437,636	530,378	-1590.87
C01	1 1	. Total current - Individu	ıal								
				5,601,371	12,115,291	XXX	2,983	XXX	38,869,566	105,388,232	XXX
C07	7 7	. Current year total									
				5,601,371	12,115,291	216.29	2,983	0.92	38,869,566	105,388,232	36.88
Company N	Vame	e: American Hlth & Lif	e Ins Co	Company	Code: <b>60518</b>	State o	of Domicile: TX				
A01	1 1	. Current									
			10957A	2,756	88,724	3219.30	5	1.00	-1,082,884	252,869	-428.24
			10930A et al	1,793	-284	- 15.84	2	1.00	-31,426	49,222	- 63.85
			10931A et al	0	0	0.00	0	0.00	-70,822	0	0.00

	Line Iumbei	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
В	301	1. Current									
			10930A et al	20,011	247,993	1239.28	17	1.00	-589,059	399,650	-147.39
			10931A et al	380	0	0.00	1	1.00	4,325	1,460	296.23
C	C <b>01</b>	1. Total current - Individual	1								
				4,549	88,440	XXX	7	XXX	-1,185,132	302,091	XXX
C	C04 4	4. Total current - Group									
				20,391	247,993	XXX	18	XXX	-584,734	401,110	XXX
C	c <b>07</b>	7. Current year total									
				24,940	336,433	1348.97	25	1.00	-1,769,866	703,201	-251.69
Company	Nam	e: American Independent	Ntwrk Ins Co NY	Company (	Code: <b>60243</b>	State o	of Domicile: NY				
<b>A</b>	.01										
A	LUI .	1 Current									
		1. Current	2600	1 079 522	960 601	79.80	402	0.94	4 919 607	9 301 811	51.80
		1. Current	2600	1,078,532	860,691	79.80	402	0.94	4,818,607	9,301,811	51.80
		1. Current	IL5	676,074	1,196,549	177.00	416	0.90	0	4,956,365	0.00
		1. Current	IL5 PF3	676,074 240,632	1,196,549	177.00 0.00	416 65	0.90 0.99	0 1,735,158	4,956,365 1,340,615	0.00 129.40
		1. Current	IL5 PF3 ALP	676,074 240,632 152,142	1,196,549 0 -121,424	177.00 0.00 - 79.80	416 65 60	0.90 0.99 0.91	0 1,735,158 222,002	4,956,365 1,340,615 866,439	0.00 129.40 25.60
			IL5 PF3 ALP SR4000	676,074 240,632	1,196,549	177.00 0.00	416 65	0.90 0.99	0 1,735,158	4,956,365 1,340,615	0.00 129.40
C	CO1 :	1. Current 1. Total current - Individual	IL5 PF3 ALP SR4000	676,074 240,632 152,142 15,911	1,196,549 0 -121,424 0	177.00 0.00 - 79.80 0.00	416 65 60 4	0.90 0.99 0.91 0.80	0 1,735,158 222,002 84,563	4,956,365 1,340,615 866,439 51,472	0.00 129.40 25.60 164.30
		1. Total current - Individual	IL5 PF3 ALP SR4000	676,074 240,632 152,142	1,196,549 0 -121,424	177.00 0.00 - 79.80	416 65 60	0.90 0.99 0.91	0 1,735,158 222,002	4,956,365 1,340,615 866,439	0.00 129.40 25.60
			IL5 PF3 ALP SR4000	676,074 240,632 152,142 15,911	1,196,549 0 -121,424 0	177.00 0.00 - 79.80 0.00	416 65 60 4	0.90 0.99 0.91 0.80	0 1,735,158 222,002 84,563	4,956,365 1,340,615 866,439 51,472	0.00 129.40 25.60 164.30

Lir Num		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company Na	Company Name: American Progressive L&		Company (	Code: <b>80624</b>	State o	of Domicile: NY				
A01	1. Current									
		~	1,755,532	5,241,617	298.58	631	0.88	-48,113,747	8,044,051	-598.13
		~	902,245	1,262,968	139.98	297	0.93	-441,353	10,741,523	- 4.11
	APRLTNQ, APRI	LTCQ, APRLTCP	715,528	364,718	50.97	210	0.95	-356,323	7,569,171	- 4.71
		ANH86	1,565	-44,839	-2864.28	2	0.67	-163,034	12,815	-1272.22
B01	1. Current									
	CERT	Г-ННС, QC-ННС	38,788	1,058,499	2728.92	21	0.91	-2,174,966	248,965	-873.60
	CERT-N	NHO, QC_NHHH	11,569	21,781	188.26	4	1.00	-300,514	102,620	-292.84
C01	1. Total current - Individu	ual								
			3,374,870	6,824,464	XXX	1,140	XXX	-49,074,457	26,367,559	XXX
C04	4. Total current - Group									
			50,358	1,080,280	XXX	25	XXX	-2,475,480	351,585	XXX
C07	7. Current year total									
			3,425,228	7,904,743	230.78	1,165	0.90	-51,549,937	26,719,144	-192.93
Company Na	ame: American Republic I	ns Co	Company	Code: <b>60836</b>	State o	of Domicile: IA				
A01	1. Current									
		ARIC	2,771,506	3,422,268	123.48	1,658	0.93	26,191,881	43,980,264	59.55
		50500/60800	744,370	2,117,713	284.50	918	0.89	-12,543,798	17,061,281	- 73.52
		7000/7020	535,272	2,153,081	402.24	393	0.90	-3,294,929	7,943,368	- 41.48

Line Numbe		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		7021/62100	168,619	178,838	106.06	166	0.91	-1,446,830	2,837,256	- 50.99
		A-2880	80,476	405,127	503.41	108	0.84	1,405,087	939,647	149.53
		A-2655	17,685	108,034	610.88	45	0.76	1,007,953	322,745	312.31
		7022	4,541	0	0.00	4	1.00	117,627	103,005	114.20
		1087,1088,1102	3,293	54,017	1640.36	5	1.00	-155,103	28,755	-539.40
		N020,N050,7A1,72U	2,430	0	0.00	4	1.00	316,683	16,630	1904.29
		A-2656	1,539	0	0.00	3	0.60	97,722	28,345	344.76
B01	1. Current									
		A-2822	363,666	1,236,453	340.00	253	0.83	3,493,171	1,716,108	203.55
C01	1. Total current - Inc	dividual								
			4,329,731	8,439,078	XXX	3,304	XXX	11,696,293	73,261,296	XXX
C04	4. Total current - Gr	oup								
			363,666	1,236,453	XXX	253	XXX	3,493,171	1,716,108	XXX
C07	7. Current year total	1								
			4,693,397	9,675,531	206.15	3,557	0.90	15,189,464	74,977,404	20.26
Company Nar	me:American United	d Life Ins Co	Company (	Code: <b>60895</b>	State o	of Domicile: IN				
B01	1. Current									
		LTC/C-SUAA	123,015	643,749	523.31	69	1.00	1,423,004	2,788,435	51.03
		GC 8500 IL	70,614	183,272	259.54	37	0.93	536,368	1,254,259	42.76
C04	4. Total current - Gr	oup								
		-	193,629	827,021	XXX	106	XXX	1,959,372	4,042,694	XXX

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C07	7. Current year total		193,629	827,021	427.12	106	0.97	1,959,372	4,042,694	48.47
Company Name: Americo Fin Life & Ann Ins Co			Company (	Code: <b>61999</b>	State o	of Domicile: TX				
<b>A01</b>	1. Current									
		ICC17-600	452,308	404,482	89.43	4	1.00	354,682	368,383	96.28
<b>C01</b>	1. Total current - Individu	ıal	452,308	404,482	XXX	4	XXX	354,682	368,383	XXX
C07	7. Current year total		452,308	404,482	89.43	4	1.00	354,682	368,383	96.28
Company Name: Anthem Blue Cross Life & Hlth Ins Co			Company (	Code: <b>62825</b>	State o	of Domicile: CA				
<b>A01</b>	1. Current									
		PFTQ-02-0298	896,676	1,151,238	128.39	321	0.94	9,334,641	14,556,350	64.13
		PFTQ-03-0399	825,048	1,106,596	134.13	264	0.91	6,359,385	11,677,645	54.46
		PFTQ-02-0303	571,956	783,086	136.91	234	0.94	5,671,415	9,381,342	60.45
		PNTQ-03-0399	432,442	1,132,994	262.00	137	0.91	2,061,032	5,740,595	35.90
		PFTQ-03-0303	352,052	158,326	44.97	163	0.93	6,157,480	5,110,093	120.50
		PLTC-01-0596	185,408	1,084,336	584.84	71	0.91	459,338	2,515,398	18.26
		PNTQ-02-0399	176,575	808,068	457.63	60	0.94	-36,943	2,924,404	- 1.26
		PFTQ-04-0399	118,950	435,209	365.88	54	0.96	2,610,950	1,677,655	155.63
		PLTC-02-0596	70,938	-152,034	-214.32	27	0.90	321,557	1,183,136	27.18

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		PLTC-03-0596	63,811	322,418	505.27	28	1.00	-260,127	957,812	- 27.16
		PFTQ-04-0303	54,793	9,154	16.71	33	0.94	1,280,206	809,963	158.06
		PNTQ-04-0399	27,231	65,059	238.92	12	0.92	-303,703	350,535	- 86.64
		PLTC-04-0596	12,878	113,596	882.09	8	1.00	583,281	202,382	288.21
		PLTC-05-0596	5,810	42	0.72	3	1.00	126,550	170,187	74.36
C01	1. Total current - Indiv	idual								
			3,794,568	7,018,088	XXX	1,415	XXX	34,365,062	57,257,497	XXX
C07	7. Current year total		3,794,568	7,018,088	184.95	1,415	0.93	34,365,062	57,257,497	60.02
Company Nar	ne: Anthem Hlth Plans	s of VA Inc	Company (	Code: <b>71835</b>	State o	of Domicile: VA				
A01	1. Current									
	TBO	CA TBCS100 ET AL	15,787	1,269	8.04	12	1.00	347,588	324,915	106.98
C01	1. Total current - Indiv	idual								
			15,787	1,269	XXX	12	XXX	347,588	324,915	XXX
C07	7. Current year total									
			15,787	1,269	8.04	12	1.00	347,588	324,915	106.98
Company Nar	me: Anthem Ins Co Inc	;	Company (	Code: <b>28207</b>	State o	of Domicile: IN				
A01	1. Current									
		61J-281	13,970	97,342	696.79	22	0.69	2,046,630	303,308	674.77
		61J-290	594	85,638	14417.17	1	1.00	132,901	18,276	727.19

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
B01	1. Current									
		61J-282	1,891	305	16.13	1	0.33	470,670	10,422	4516.12
C01	1. Total current - Individual		14,564	182,980	XXX	23	XXX	2,179,531	321,584	XXX
C04	4. Total current - Group									
			1,891	305	XXX	1	XXX	470,670	10,422	XXX
C07	7. Current year total									
			16,455	183,285	1113.86	24	0.67	2,650,201	332,006	798.24
					_					
Company Na	me: Assurity Life Ins Co		Company C	Code: <b>71439</b>	State o	of Domicile: NE				
A01	1. Current									
		AL-2100	2,468,904	9,608	0.39	660	0.99	24,559,913	22,518,092	109.07
C01	1. Total current - Individual								22 510 002	
C0=	<b>-</b> G		2,468,904	9,608	XXX	660	XXX	24,559,913	22,518,092	XXX
C07	7. Current year total		2,468,904	9,608	0.39	660	0.99	24,559,913	22,518,092	109.07
Company Na	me:Athene Life Ins Co of NY		Company C	Code: <b>63932</b>	State o	of Domicile: NY				
A01	1. Current									
		J-2500	535,425	794,189	148.33	338	0.94	18,482,601	27,151,637	68.07
C01	1. Total current - Individual									

	ine mber	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
				535,425	794,189	XXX	338	XXX	18,482,601	27,151,637	XXX
C0'	7 7. (	Current year total		535,425	794,189	148.33	338	0.94	18,482,601	27,151,637	68.07
Company N	Name: <b>A</b>	uto Owners Life Ins C	0	Company (	Code: <b>61190</b>	State o	of Domicile: MI				
<b>A0</b> :	1 1. (	Current									
			20134	6,804,620	2,316,876	34.05	3,548	0.99	34,610,094	34,988,357	98.92
			62091	3,035,132	383,822	12.65	1,521	0.99	8,048,373	4,079,679	197.28
			50058	3,562	6,539	183.58	1	1.00	0	0	0.00
C0:	1 1. T	Total current - Individual									
				9,843,314	2,707,237	XXX	5,070	XXX	42,658,467	39,068,036	XXX
C0'	7 7. (	Current year total		9,843,314	2,707,237	27.50	5,070	0.99	42,658,467	39,068,036	109.19
Company N	Name: <b>B</b>	altimore Life Ins Co		Company (	Code: <b>61212</b>	State o	of Domicile: <b>MD</b>				
<b>A0</b> 2	1 1. (	Current									
			5812S	93,151	167,424	179.73	92	0.95	2,396,644	1,085,983	220.69
C0:	1 1. T	Total current - Individual									
				93,151	167,424	XXX	92	XXX	2,396,644	1,085,983	XXX
C0'	7 7. 0	Current year total									
				93,151	167,424	179.73	92	0.95	2,396,644	1,085,983	220.69

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company Nar	me:Bankers Conseco I	Life Ins Co	Company	Code: <b>68560</b>	State o	of Domicile: NY				
A01	1. Current									
		LTC-FQ	2,409,671	5,047,040	209.45	781	0.94	42,352,866	83,802,362	50.54
		LTC-10 RWJ	1,259,032	4,934,921	391.96	604	0.95	43,980,342	65,724,357	66.92
		BLNY-GR-N665	1,136,211	13,790	1.21	1,092	0.83	865,010	523,885	165.11
		BLNY-GR-N500	1,118,350	392,839	35.13	805	0.95	3,104,720	3,120,527	99.49
		LTC-3 6	697,087	4,479,703	642.63	269	0.93	12,746,479	30,602,378	41.65
		BLNY-GR-N550	469,842	736,448	156.74	148	1.00	1,067,716	2,494,169	42.81
		BLNY-GR-N650	439,438	180,630	41.11	178	0.96	729,497	1,202,139	60.68
		BLNY-GR-N620	91,799	40,023	43.60	34	1.00	423,930	278,518	152.21
		BLNY-GR-N520	53,927	59,296	109.96	18	0.95	83,334	256,254	32.52
		BLNY-GR-N660	49,650	0	0.00	43	0.80	72,748	40,186	181.03
		BLNY-GR-N640	29,097	18,128	62.30	16	1.00	20,111	72,568	27.71
		BLNY-GR-N540	5,921	7,220	121.94	1	1.00	26,996	30,459	88.63
C01	1. Total current - Indiv	idual								
			7,760,025	15,910,038	XXX	3,989	XXX	105,473,749	188,147,802	XXX
C07	7. Current year total		7,760,025	15,910,038	205.03	3,989	0.92	105,473,749	188,147,802	56.06
			.,,	-,,				,,-		

Company Name: Bankers Fidelity Life Ins Co

Company Code: 61239

State of Domicile: GA

A01 1. Current

Lin Num		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		BFL1100	2,080	0	0.00	2	1.00	0	0	0.00
C01	1. Total current - Individual									
			2,080	0	XXX	2	XXX	0	0	XXX
C07	7. Current year total									
			2,080	0	XXX	2	1.00	0	0	XXX
Company Na	ame: Bankers Life & Cas Co		Company	Code: <b>61263</b>	State o	of Domicile: IL				
A01	1. Current									
		GR-N250	96,119,658	90,255,905	93.90	34,852	0.93	828,830,512	1,162,901,399	71.27
		GR-N350	43,803,108	43,059,936	98.30	15,978	0.95	260,145,749	389,139,529	66.85
		GR-N550	39,637,911	20,875,733	52.67	13,355	0.94	285,120,582	296,658,122	96.11
		GR-N105	32,495,882	33,979,436	104.57	11,404	0.90	223,044,706	427,639,174	52.16
		GR-N650	30,872,843	3,450,081	11.18	13,469	1.01	87,013,577	103,708,432	83.90
		GR-N500	29,470,713	18,407,603	62.46	20,227	0.96	92,071,295	94,260,166	97.68
		GR-N400	25,721,828	44,859,197	174.40	16,906	0.89	-225,474,872	108,608,855	-207.60
		GR-N665	17,039,637	1,711,778	10.05	14,137	0.86	20,013,200	14,518,477	137.85
		GR-N240	16,253,923	24,172,296	148.72	6,899	0.91	114,097,855	236,641,331	48.22
		GR-N050	10,014,712	13,615,937	135.96	4,742	0.87	61,513,359	100,611,703	61.14
		GR-N520	7,378,477	3,295,354	44.66	2,866	0.94	17,937,816	36,010,225	49.81
		GR-N100	6,803,231	12,637,502	185.76	3,157	0.90	49,189,897	108,966,206	45.14
		GR-N340	5,693,584	5,581,135	98.03	2,637	0.92	26,979,626	47,658,177	56.61
		GR-N090	5,295,873	10,678,713	201.64	2,058	0.93	70,180,868	143,698,251	48.84

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		GR-N085	4,573,988	10,891,423	238.12	4,360	0.86	-86,295,364	21,980,053	-392.61
		GR-N540	3,841,103	3,107,453	80.90	1,573	0.96	19,924,164	27,619,528	72.14
		GR-N190	3,736,081	1,884,840	50.45	1,261	0.96	36,110,205	48,575,683	74.34
		GR-N620	3,348,230	340,661	10.17	1,625	0.62	10,356,900	10,776,406	96.11
		GR7A1	3,103,666	8,656,449	278.91	2,292	0.79	-17,995,423	26,976,012	- 66.71
		GR-N640	2,202,597	1,082,199	49.13	1,081	0.91	5,412,347	7,928,871	68.26
		GR-N420	2,175,785	3,463,093	159.17	1,010	0.93	-69,892	15,344,855	- 0.46
		GR-N094	1,669,904	3,154,521	188.90	685	0.91	16,548,405	49,284,976	33.58
		GR-N660	858,961	140,874	16.40	643	0.88	1,420,333	1,125,385	126.21
		GR-N055	781,623	1,732,868	221.70	498	0.87	13,424,968	13,321,382	100.78
		GR-N590	607,116	532,957	87.79	117	0.96	6,659,469	6,858,939	97.09
		GR-N194	553,313	867,870	156.85	224	0.96	6,188,709	8,326,772	74.32
		GR-N690	468,503	-18,211	- 3.89	95	0.95	1,761,304	1,788,407	98.48
		GR-N020	311,843	-64,577	- 20.71	184	0.85	5,498,923	3,425,766	160.52
		GR-N060	196,579	137,716	70.06	87	0.89	2,829,274	1,753,875	161.32
		CR72U(GR)	143,712	-177,082	-123.22	196	0.71	1,262,398	1,099,205	114.85
		GR-N694	29,257	10	0.03	6	1.00	87,668	83,743	104.69
		GR72X	20,157	56,610	280.84	27	0.82	-1,039,842	256,405	-405.55
		CER089(CR)	3,638	-7,276	-200.00	5	0.50	1,030,349	43,109	2390.11
B01 1. C	Current									
		G-N076	2,712	-4,210	-155.24	2	1.00	486,404	268,779	180.97
		GP-N200	1,518	147,486	9718.31	2	0.67	-176,702	93,874	-188.23

	Line Numbe	Row r Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
			CR98T	560	-1,683	-300.78	1	1.00	19,612	11,681	167.89
	C01	1. Total current - Individ	lual								
				395,227,435	362,363,005	XXX	178,656	XXX	1,933,779,066	3,517,589,420	XXX
	C04	4. Total current - Group									
				4,790	141,592	XXX	5	XXX	329,314	374,334	XXX
	C07	7. Current year total		395,232,224	362,504,597	91.72	178,661	0.92	1,934,108,381	3,517,963,754	54.98
Compa	ny Nan	ne: BCBS of AL		Company	Code: <b>55433</b>	State o	of Domicile: AL				
	A01	1. Current									
			LTC-2, LTC-5	512,597	346,785	67.65	196	0.99	5,909,562	5,843,432	101.13
	B01	1. Current									
			LTC-19, LTC-22	7,859,530	3,039,405	38.67	4,391	0.97	92,584,968	107,268,976	86.31
	C01	1. Total current - Individ	lual								
				512,597	346,785	XXX	196	XXX	5,909,562	5,843,432	XXX
	C04	4. Total current - Group								10= 200 0=0	
	~~ <b>-</b>	<b>.</b>		7,859,530	3,039,405	XXX	4,391	XXX	92,584,968	107,268,976	XXX
	C07	7. Current year total		8,372,127	3,386,190	40.45	4,587	0.97	98,494,530	113,112,408	87.08

Company Name: BCBS Of FL Company Code: 98167 State of Domicile: FL

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio	
A01 1. C	Current										_
	IDV-Po	licy-Individual	4,994,945	3,554,611	71.16	3,080	0.96	39,358,924	43,083,038	91.36	
	IDV-Poli	cy-Association	1,703,795	2,782,443	163.31	1,057	0.98	12,445,289	20,179,351	61.67	
		BF LT439	679,703	2,264,000	333.09	658	0.95	6,114,271	22,005,845	27.79	
	LTQ1	1-336-FL et al	563,799	1,051,464	186.50	418	0.97	4,046,272	9,028,119	44.82	
	LTC-I	HHC-BCBSFL	232,026	1,595,333	687.57	161	0.89	-4,938,593	2,133,491	-231.48	
	MP/M	L - LT691(FL)	131,558	467,876	355.64	102	0.87	2,549,990	4,580,960	55.67	
		LT 446	114,571	38,891	33.95	79	0.96	-220,492	2,847,124	- 7.74	
	MP/	ML - HH591/3	95,067	373,585	392.97	115	0.93	-6,502,147	1,024,608	-634.60	
		HHC 591 et al	39,097	924,200	2363.86	38	0.91	-3,039,894	300,860	-1010.40	
		NH 300	9,352	13,962	149.29	40	0.91	492,545	209,559	235.04	
B01 1. C	Current										
	G	RP11-342-et al	121,145	566,569	467.68	158	0.99	759,160	2,839,933	26.73	
	GRP	11-341-FL-998	59,535	20,209	33.95	46	1.00	415,084	707,476	58.67	
		GRP-Policy	2,941	998	33.93	3	1.00	14,894	17,337	85.91	
C01 1. T	otal current - Individual										
			8,563,913	13,066,365	XXX	5,748	XXX	50,306,165	105,392,955	XXX	
C04 4. T	otal current - Group										
	•		183,621	587,776	XXX	207	XXX	1,189,138	3,564,746	XXX	
C07 7. C	Current year total		•	•							
	٠		8,747,534	13,654,141	156.09	5,955	0.96	51,495,303	108,957,701	47.26	

Lii Nun		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company N	ame: BCBS of KC		Company	Code: <b>47171</b>	State of	of Domicile: MO				
A01	1. Current									
		7035	377,805	531,260	140.62	213	0.99	2,672,587	5,476,855	48.80
		7042/7044	375,367	8,369	2.23	230	0.99	2,073,940	3,595,771	57.68
		30/31	228,454	1,644,932	720.03	159	0.96	-29,959	4,742,931	- 0.63
		32	36,164	100,260	277.24	26	1.00	216,668	750,985	28.85
		90	2,928	-383	- 13.08	6	0.86	164,574	83,072	198.11
C01	1. Total current - Inc	lividual								
			1,020,718	2,284,438	XXX	634	XXX	5,097,810	14,649,614	XXX
C07	7. Current year total	I	1,020,718	2,284,438	223.81	634	0.98	5,097,810	14,649,614	34.80
Company N	ame: BCBS Of KS Inc		Company	Code: <b>70729</b>	State of	of Domicile: KS				
A01	1. Current									
	NTQ11-3	337-KS-601 & NFC11-	1,463,878	2,331,792	159.29	1,008	0.94	22,966,592	26,868,519	85.48
	LTQ11-	336-KS-601 & LTC11-	976,539	1,497,022	153.30	649	0.95	15,756,251	17,009,619	92.63
		KS0001 and KS0002	787,433	73,574	9.34	418	0.95	3,578,080	3,397,949	105.30
		SPL-336	536,765	1,070,053	199.35	354	0.97	7,288,827	7,860,857	92.72
		HTQ11-338-KS-601	9,181	-199	- 2.17	10	0.83	236,144	56,374	418.89
B01	1. Current									
		GRP11-341-KS-998	85,817	1,385	1.61	123	0.98	2,929,800	2,671,254	109.68

Li: Nun		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C01	1. Total current - Individua	ıl								
			3,773,796	4,972,242	XXX	2,439	XXX	49,825,894	55,193,318	XXX
C04	4. Total current - Group									
			85,817	1,385	XXX	123	XXX	2,929,800	2,671,254	XXX
C07	7. Current year total									
			3,859,613	4,973,627	128.86	2,562	0.95	52,755,694	57,864,572	91.17
Company N	ame: BCBS of NC Inc		Company	Code: <b>54631</b>	State of	of Domicile: NC				
A01	1. Current									
	LTQ	11-336-NC-998	583,363	1,116,320	191.36	408	0.94	11,225,123	10,912,276	102.87
		SPL-336	199,400	257,715	129.25	99	0.96	1,698,299	2,204,633	77.03
	LT	C-CD9-BC-NC	31,222	-43,168	-138.26	23	0.89	-241,703	814,813	- 29.66
	HTQ	11-338-NC-998	23,221	281,435	1211.99	23	0.96	588,463	573,166	102.67
	NTQ	11-337-NC-998	16,684	-57,011	-341.71	9	0.90	165,995	121,410	136.72
	LTC	C-LBP9-BC-NC	9,085	92	1.01	7	1.00	214,113	135,776	157.70
	FLTQ	11-336-NC-998	2,823	23	0.82	2	1.00	28,237	30,843	91.55
B01	1. Current									
	GRP	11-341-NC-998	15,385	241	1.57	33	1.00	794,541	659,764	120.43
C01										
COI		ıl								
Cor		ıl	865,798	1,555,406	XXX	571	XXX	13,678,527	14,792,917	XXX
C04	1. Total current - Individua	I	865,798	1,555,406	XXX	571	XXX	13,678,527	14,792,917	XXX

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C07	7. Current year total		881,183	1,555,647	176.54	604	0.95	14,473,068	15,452,681	93.66
Company Nar	me: BCBS Of NE		Company (	Code: <b>77780</b>	State o	of Domicile: NE				
A01	1. Current									
		30/31B	875,332	5,084,804	580.90	663	0.94	-10,427,365	43,007,900	- 24.25
		7035	872,994	2,297,924	263.22	590	0.97	3,033,332	42,689,714	7.11
		32B	373,221	1,436,871	384.99	368	0.96	-6,237,818	11,265,565	- 55.37
B01	1. Current									
	96-006	9	245,547	1,074,338	437.53	346	0.96	10,358,891	7,714,930	134.27
C01	1. Total current - Individual									
			2,121,547	8,819,599	XXX	1,621	XXX	-13,631,851	96,963,179	XXX
C04	4. Total current - Group									
			245,547	1,074,338	XXX	346	XXX	10,358,891	7,714,930	XXX
C07	7. Current year total									
			2,367,094	9,893,937	417.98	1,967	0.96	-3,272,960	104,678,109	- 3.13
Company Nar	me: BCBS Of SC Inc		Company (	Code: <b>38520</b>	State o	of Domicile: SC				
A01	1. Current									
		SPL-336	346,954	1,593	0.46	353	0.99	4,441,468	3,047,988	145.72
		4085	138,392	922,245	666.40	122	0.95	-302,472	3,118,243	- 9.70

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		4084	30,125	354,634	1177.21	18	1.00	-182,008	203,347	- 89.51
C01	1. Total current - In	ndividual								
			515,471	1,278,472	XXX	493	XXX	3,956,988	6,369,578	XXX
C07	7. Current year tota	al								
_			515,471	1,278,472	248.02	493	0.98	3,956,988	6,369,578	62.12
Company Na	me: BCBS of WI		Company	Code: <b>54003</b>	State o	of Domicile: WI				
A01	1. Current									
		LTC-CD9-WI	9,314	46,959	504.18	8	0.89	556,694	650,149	85.63
		LTQ11-336-WI-998	8,592	-13,500	-157.12	6	0.75	-133,095	293,791	- 45.30
		NTQ11-337-WI-998	1,952	70	3.59	2	1.00	70,188	28,894	242.92
C01	1. Total current - In	ndividual								
			19,858	33,529	XXX	16	XXX	493,787	972,834	XXX
C07	7. Current year tota	al								
			19,858	33,529	168.84	16	0.84	493,787	972,834	50.76
Company Na	me: BCBSM Inc		Company	Code: <b>55026</b>	State o	of Domicile: MN				
A01	1. Current									
		F6652, F6765	3,593,901	7,574,733	210.77	1,590	0.95	62,048,561	65,469,653	94.78
		F7326, F7330, F7336	516,486	1,375,938	266.40	288	0.97	8,856,047	8,090,843	109.46
B01	1. Current									

Lin Num		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		F6708	1,218,482	2,087,648	171.33	1,158	1.00	39,093,831	33,175,689	117.84
C01	1. Total current - Individ	ual								
			4,110,387	8,950,671	XXX	1,878	XXX	70,904,608	73,560,496	XXX
C04	4. Total current - Group									
			1,218,482	2,087,648	XXX	1,158	XXX	39,093,831	33,175,689	XXX
C07	7. Current year total									
			5,328,869	11,038,319	207.14	3,036	0.97	109,998,439	106,736,185	103.06
Company Na	me: BCS Ins Co		Company (	Code: <b>38245</b>	State o	of Domicile: <b>OH</b>				
B01	1. Current									
		BCS	68,903	-7,370	- 10.70	115	1.00	1,226,753	877,876	139.74
		MOD AS-2986	8,553	22,774	266.27	29	0.91	-627,421	201,028	-312.11
C04	4. Total current - Group									
			77,456	15,404	XXX	144	XXX	599,332	1,078,904	XXX
C07	7. Current year total									
			77,456	15,404	19.89	144	0.98	599,332	1,078,904	55.55
				~		25 111				
Company Na	me: Berkshire Life Ins Co	o of Amer	Company (	Code: <b>71714</b>	State o	of Domicile: MA				
A01	1. Current									
		BG-01	32,696,564	7,982,389	24.41	7,300	0.99	444,824,581	439,852,947	101.13
		BG-04	18,491,472	917,689	4.96	2,925	0.99	128,091,298	113,368,119	112.99

	Line umbe	Row r Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C	01	1. Total current - Individual		51,188,037	8,900,078	XXX	10,225	XXX	572,915,879	553,221,066	XXX
C	<b>:07</b>	7. Current year total		51,188,037	8,900,078	17.39	10,225	0.99	572,915,879	553,221,066	103.56
Company	Nan	ne: Blue Shield of CA Life &	& Hlth Ins Co	Company	Code: <b>61557</b>	State o	f Domicile: CA				
A	.01	1. Current	CPG5087	3,793	0	0.00	6	1.00	774,381	82,381	940.00
C	01	1. Total current - Individual		3,793	0	XXX	6	XXX	774,381	82,381	XXX
C	07	7. Current year total		3,793	0	XXX	6	1.00	774,381	82,381	940.00
Company	Nan	ne: Brighthouse Life Ins Co		Company	Code: <b>87726</b>	State o	f Domicile: <b>DE</b>				
A	.01	1. Current									
			H-LTC3JP	77,658,478	179,062,113	230.58	24,138	0.93	-103,832,592	1,107,533,373	- 9.38
			H-LTC4JQ	59,850,880	109,589,239	183.10	20,702	0.96	432,120,815	1,009,480,209	42.81
			H-LTC2J	55,004,826	156,658,396	284.81	15,523	0.92	-579,612,081	675,764,722	- 85.77 50.46
			H-LC4JQ	7,680,027	20,568,247	267.82 428.25	3,553	0.97 0.92	163,806,812	275,489,858 190,454,083	59.46 6.82
			H-LC3J H-LTC3J	7,255,223 4,907,044	31,070,715 11,275,009	229.77	2,735 1,257	0.92	12,996,078 -41,267,330	51,106,528	- 80.75
			H-LTC3JFO	4,135,173	15,448,455	373.59	1,728	0.90	-30,581,498	54,488,716	- 56.12

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		Н-LС3ЈР	3,651,888	13,151,732	360.14	1,536	0.95	49,278,906	128,884,284	38.24
		H-LTC4JFQ	596,969	1,556,082	260.66	284	0.92	607,433	9,761,702	6.22
		H-LC2J	106,062	1,087,273	1025.13	34	0.97	-3,537,983	2,752,544	-128.54
		H-371	77,848	54,969	70.61	56	0.86	-533,977	1,129,704	- 47.27
B01 C01	<ol> <li>Current</li> <li>Total current - Indivi</li> </ol>	GC-7003-1N+1Q	589,920	1,419,674	240.66	1,531	0.96	76,671,948	69,135,482	110.90
			220,924,418	539,522,230	XXX	71,546	XXX	-100,555,417	3,506,845,723	XXX
C04	4. Total current - Group	p	589,920	1,419,674	XXX	1,531	XXX	76,671,948	69,135,482	XXX
C07	7. Current year total		221,514,338	540,941,904	244.20	73,077	0.94	-23,883,469	3,575,981,205	- 0.67
Company Nar	me: Carefirst of MD Inc	e	Company	Code: <b>47058</b>	State o	of Domicile: <b>MD</b>				
A01	1. Current	3027	51,875	438,132	844.59	58	0.95	2,798,923	1,365,426	204.99
C01	1. Total current - Indivi	idual	51,875	438,132	XXX	58	XXX	2,798,923	1,365,426	XXX
C07	7. Current year total		51,875	438,132	844.59	58	0.95	2,798,923	1,365,426	204.99

Lin Numl		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company Na	me: Catholic Order Of F	Foresters	Company (	Code: <b>57487</b>	State o	of Domicile: IL				
A01	1. Current									
		FCLTC2000	874,226	264,315	30.23	588	0.96	17,109,729	22,613,137	75.66
		FCLTC2002	291,250	112,913	38.77	131	1.00	4,600,563	5,390,665	85.34
		FCLTC	118,849	-72,176	- 60.73	96	0.99	2,885,269	2,653,514	108.73
		FCLTCNH	28,135	107,632	382.56	24	0.92	457,987	524,312	87.35
C01	1. Total current - Individ	dual								
			1,312,460	412,684	XXX	839	XXX	25,053,548	31,181,628	XXX
C07	7. Current year total		1,312,460	412,684	31.44	839	0.97	25,053,548	31,181,628	80.35
Company Na	me: Central States H &	L Co Of Omaha	Company (	Code: <b>61751</b>	State o	of Domicile: NE				
A01	1. Current									
		N03	639,709	850,541	132.96	479	0.95	12,813,332	9,562,258	134.00
		GF 1618, et al	253,605	755,380	297.86	221	0.83	4,057,849	4,340,943	93.48
		N01	46,042	260,067	564.85	28	0.90	790,868	579,705	136.43
		N04	42,962	183,011	425.98	29	0.94	403,191	487,924	82.63
		N05	31,321	233,096	744.22	23	1.00	-343,705	519,200	- 66.20
		N12	21,194	227	1.07	13	1.00	646,748	149,576	432.39
		ULIC 1618, et al	18,604	199,296	1071.25	33	0.73	-67,545	505,834	- 13.35
		N11	11,246	38	0.34	4	1.00	-15,359	36,484	- 42.10

Line Numl		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		N02	9,384	-413	- 4.40	6	0.86	115,642	72,015	160.58
C01	1. Total current - Individ	ual	1,074,067	2,481,243	XXX	836	XXX	18,401,021	16,253,939	XXX
C07	7. Current year total		1,074,067	2,481,243	231.01	836	0.91	18,401,021	16,253,939	113.21
Company Na	me: Christian Fidelity Li	fe Ins Co	Company (	Code: <b>61859</b>	State o	f Domicile: TX				
A01	1. Current									
		H-107	464,084	673,639	145.16	168	1.11	3,833,451	4,102,620	93.44
C01	1. Total current - Individ	ual	464.094	673,639	XXX	168	XXX	2 922 451	4,102,620	XXX
C07	7. Current year total		464,084	073,039	ΛΛΛ	108	λλλ	3,833,451	4,102,020	ΛΛΛ
			464,084	673,639	145.16	168	1.11	3,833,451	4,102,620	93.44
Company Na	me:Cincinnati Equitable	Life Ins Co	Company (	Code: <b>88064</b>	State o	f Domicile: <b>OH</b>				
A01	1. Current									
		CONV. CARE	229	0	0.00	0	0.00	0	0	0.00
C01	1. Total current - Individ	ual	220		VVV	0	VVV	0	0	VVV
C07	7. Current year total		229	0	XXX	0	XXX	0	0	XXX
207	7. Carrent year total		229	0	XXX	0	XXX	0	0	XXX

Line Numbe	Row er Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company Nan	ne: CMFG Life Ins Co		Company	Code: <b>62626</b>	State o	of Domicile: IA				
A01	1. Current									
		2006-LTC	22,460,748	6,504,806	28.96	12,870	0.98	190,836,861	193,787,165	98.48
		02-LTC-FAC	14,550,299	9,977,107	68.57	8,226	0.99	191,109,882	244,241,737	78.25
		02-LTC-COMP	8,484,001	5,046,844	59.49	4,966	0.97	127,041,302	165,322,653	76.84
		97-LTC-HHC	1,943,641	1,576,665	81.12	1,475	0.97	32,402,808	47,608,363	68.06
		97-LTC-COMP	667,621	783,888	117.42	584	0.99	15,924,014	21,109,071	75.44
		5701	343,491	455,138	132.50	220	0.91	9,998,641	7,972,688	125.41
C01	1. Total current - Individ	lual								
			48,449,801	24,344,448	XXX	28,341	XXX	567,313,508	680,041,677	XXX
C07	7. Current year total		48,449,801	24,344,448	50.25	28,341	0.98	567,313,508	680,041,677	83.42
Company Nan	ne: Colonial Life & Acc	ident Ins Co	Company	Code: <b>62049</b>	State o	of Domicile: SC				
A01	1. Current									
		LTC	8,751	-271	- 3.10	16	0.94	-4,824	154,971	- 3.11
		DI/LTC	616	0	0.00	11	1.00	191,630	170,837	112.17
C01	1. Total current - Individ	lual								
			9,367	-271	XXX	27	XXX	186,806	325,808	XXX
C07	7. Current year total									
			9,367	-271	- 2.89	27	0.96	186,806	325,808	57.34

	ine mber	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company N	Vame	::Colonial Penn Life Ins C	Co	Company (	Code: <b>62065</b>	State o	of Domicile: PA				
A0	1 1.	. Current									
			3-82-946	18,320	49,398	269.64	28	0.78	3,399,721	418,034	813.26
			4-82-548	6,138	12,729	207.38	15	0.83	755,279	485,826	155.46
C0	1 1.	. Total current - Individual									
				24,458	62,127	XXX	43	XXX	4,155,000	903,860	XXX
C0	7 7.	. Current year total		24,458	62,127	254.02	43	0.80	4,155,000	903,860	459.70
Company N	Name	::Combined Ins Co Of An	ner	Company (	Code: <b>62146</b>	State o	of Domicile: IL				
		::Combined Ins Co Of An	ner	Company (	Code: <b>62146</b>	State o	of Domicile: IL				
			ner 14515	Company ( 884,979	Code: <b>62146</b>	State of 171.63	of Domicile: IL 706	0.94	98,131,655	17,517,985	560.18
				1 7				0.94 0.98	98,131,655 12,889,087	17,517,985 2,266,985	560.18 568.56
			14515	884,979	1,518,889	171.63	706				
			14515 14785	884,979 180,766	1,518,889 184,087	171.63 101.84	706 154	0.98	12,889,087	2,266,985	568.56
			14515 14785 14767	884,979 180,766 43,138	1,518,889 184,087 79,592	171.63 101.84 184.51	706 154 34	0.98 0.92	12,889,087 2,861,543	2,266,985 584,070	568.56 489.93
			14515 14785 14767 14422	884,979 180,766 43,138 6,400	1,518,889 184,087 79,592 136,009	171.63 101.84 184.51 2125.14	706 154 34 8	0.98 0.92 0.80	12,889,087 2,861,543 4,073,279	2,266,985 584,070 215,723	568.56 489.93 1888.20
			14515 14785 14767 14422 14475	884,979 180,766 43,138 6,400 3,095	1,518,889 184,087 79,592 136,009 42	171.63 101.84 184.51 2125.14 1.36	706 154 34 8 3	0.98 0.92 0.80 1.00	12,889,087 2,861,543 4,073,279 491,057	2,266,985 584,070 215,723 29,681	568.56 489.93 1888.20 1654.45
			14515 14785 14767 14422 14475 14765	884,979 180,766 43,138 6,400 3,095 2,324	1,518,889 184,087 79,592 136,009 42 24	171.63 101.84 184.51 2125.14 1.36 1.03	706 154 34 8 3	0.98 0.92 0.80 1.00	12,889,087 2,861,543 4,073,279 491,057 376,765	2,266,985 584,070 215,723 29,681 9,546	568.56 489.93 1888.20 1654.45 3946.84

CAUTION: The information contained on this page is unaudited and not a complete analysis nor is it an expression of opinion on any insurer. This page may contain inadvertent errors.

C01 1. Total current - Individual

	Line Numbe		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
				1,124,328	1,918,465	XXX	912	XXX	120,270,364	20,661,020	XXX
	C07	7. Current year total		1,124,328	1,918,465	170.63	912	0.94	120,270,364	20,661,020	582.11
Compa	any Nan	ne: Combined Life Ins C	o Of NY	Company (	Code: <b>78697</b>	State o	of Domicile: NY				
	A01	1. Current	44515	112,466	500,262	444.81	79	0.95	3,295,072	3,887,977	84.75
	C01	1. Total current - Individu	ual	112,466	500,262	XXX	79	XXX	3,295,072	3,887,977	XXX
	C07	7. Current year total		112,466	500,262	444.81	79	0.95	3,295,072	3,887,977	84.75
Compa	any Nan	ne:Connecticut Gen Life	e Ins Co	Company (	Code: <b>62308</b>	State o	of Domicile: CT				
	B01	1. Current	~	1,050,896	1,984,381	188.83	2,171	0.93	47,686,679	43,780,086	108.92
	C04	4. Total current - Group		1,050,896	1,984,381	XXX	2,171	XXX	47,686,679	43,780,086	XXX
	C07	7. Current year total		1,050,896	1,984,381	188.83	2,171	0.93	47,686,679	43,780,086	108.92

Company Name: Constitution Life Ins Co

Company Code: 62359

State of Domicile: TX

Lin Numl		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
A01	1. Current									
	COMPI	LTC, COMPLTCQ	1,436,948	4,402,194	306.36	649	0.95	-3,325,262	10,593,962	- 31.39
	NHO-700, Al	PNHO, APNHOQ	1,246,393	4,386,837	351.96	493	0.92	2,238,508	11,380,330	19.67
	HHC-801,HH	C-802,QHHC-802	1,151,029	3,245,614	281.98	360	0.78	-72,254,086	1,655,252	-4365.14
	H-716,LTC-9	2,NH86,NH87 GR	213,124	762,852	357.94	128	0.82	-755,295	1,847,226	- 40.89
	NH-88-GR, N	HST-95, LTC-CV	190,575	981,056	514.79	124	0.80	-581,473	1,277,565	- 45.51
	HHCP94,LTC	CP-96,HCCP 10/87	173,347	904,145	521.58	60	0.88	-17,774,454	421,444	-4217.51
	C	LNHO, CLNHOQ	77,727	173,917	223.75	41	0.87	506,974	691,147	73.35
	ННО	C-88-GR, HHC-89	22,818	-1,805	- 7.91	29	0.85	643,422	51,396	1251.90
	COMPLTC,	CLLTCQ, CLLTC	8,231	-123,425	-1499.47	4	1.00	30,917	42,464	72.81
		HHC-800	7,936	-96,029	-1210.00	5	0.83	-367,857	14,663	-2508.70
C01	1. Total current - Individ	lual								
			4,528,129	14,635,355	XXX	1,893	XXX	-91,638,606	27,975,449	XXX
C07	7. Current year total									
			4,528,129	14,635,355	323.21	1,893	0.88	-91,638,606	27,975,449	-327.57
Company Na	me: Continental Cas Co		Company	Code: <b>20443</b>	State o	of Domicile: IL				
A01	1. Current									
		N0100	109,318,568	103,317,085	94.51	49,309	0.96	1,924,797,027	2,437,460,601	78.97
		N0026	34,676,439	56,506,944	162.96	16,368	0.94	586,329,826	795,541,674	73.70
		21300	21,337,759	39,248,964	183.94	9,990	0.93	359,126,647	483,779,512	74.23
		15203	20,117,349	182,513,729	907.25	11,498	0.91	557,203,396	533,768,974	104.39

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		N0022	17,114,486	10,054,527	58.75	8,834	0.92	233,350,453	333,514,996	69.97
		21295	13,992,915	-931,566	- 6.66	6,827	0.91	175,534,897	259,742,551	67.58
		N0095	12,340,642	11,087,369	89.84	6,122	0.93	148,701,339	220,541,619	67.43
		18876	10,770,242	64,322,703	597.23	5,586	0.91	23,295,372	263,831,166	8.83
		59433	8,961,928	91,689,863	1023.10	6,922	0.88	209,603,310	173,635,287	120.72
		N0085	8,911,739	12,706,505	142.58	3,807	0.96	118,085,567	192,028,748	61.49
		N0041	5,517,759	9,328,881	169.07	3,690	0.95	86,513,554	198,077,241	43.68
		18215	4,430,993	4,673,541	105.47	2,274	0.90	49,111,626	105,342,878	46.62
		N0090	3,798,316	1,231,833	32.43	2,221	0.93	28,153,071	68,729,509	40.96
		N0115	3,385,305	5,532,404	163.42	2,122	0.96	60,668,670	106,941,950	56.73
		N0120	3,354,953	559,188	16.67	2,115	0.98	101,209,674	112,366,570	90.07
		18584	1,789,502	12,444,257	695.40	1,169	0.91	30,119,257	62,048,588	48.54
		BCBSI	1,627,751	3,657,351	224.69	1,453	0.89	-17,955,597	33,681,663	- 53.31
		N0034	1,593,967	12,672,063	795.00	882	0.92	-7,069,572	33,722,425	- 20.96
		16356	1,263,754	3,092,102	244.68	734	0.94	69,475,879	49,498,229	140.36
		N0080	1,205,205	1,976,018	163.96	568	0.94	5,717,894	22,329,855	25.61
		N0030	1,049,675	992,013	94.51	673	0.88	9,709,252	20,234,993	47.98
		N0045	1,018,005	7,917,732	777.77	638	0.96	14,443,711	38,023,874	37.99
		21305	901,411	-2,491,516	-276.40	613	0.90	8,216,431	15,435,527	53.23
		N0075	614,364	2,268,067	369.17	312	0.94	3,830,902	10,900,039	35.15
		N0101	587,726	671,012	114.17	230	0.97	15,292,892	11,336,452	134.90
		18878	525,427	2,152,762	409.72	241	0.97	15,747,253	16,826,847	93.58

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		16928	484,007	3,766,010	778.09	348	0.88	16,877,910	14,108,655	119.63
		BCBST	402,682	-1,851,600	-459.82	368	0.91	6,844,983	11,955,028	57.26
		N0027	348,289	1,178,100	338.25	151	0.90	10,461,988	6,965,206	150.20
		N0110	324,420	-461,508	-142.26	245	0.98	5,770,415	9,923,135	58.15
		59806	319,804	3,381,448	1057.35	195	0.89	16,264,889	7,156,911	227.26
		54076	205,180	3,015,856	1469.86	214	0.72	-2,179,726	496,117	-439.36
		18585	100,882	1,013,985	1005.12	51	0.98	3,194,019	4,767,099	67.00
		N0049	84,223	-987,259	-1172.20	80	0.92	1,354,196	3,206,219	42.24
		N0023	74,184	579,458	781.11	41	0.98	1,916,274	1,573,554	121.78
		22436	65,080	1,863	2.86	28	0.97	2,659,631	1,101,980	241.35
		N0066	60,395	285,131	472.11	40	0.93	751,152	1,849,898	40.61
		16666	58,065	329,386	567.27	40	0.78	-3,889,715	211,154	-1842.12
		N0096	52,024	2,027	3.90	25	0.96	1,452,458	687,020	211.41
		N0086	51,138	43,602	85.26	27	0.96	1,730,037	1,490,640	116.06
		N0042	45,817	343,269	749.22	22	0.96	2,145,741	1,089,010	197.04
		16944	40,588	1,667	4.11	29	1.00	3,019,842	1,438,578	209.92
		43524	36,535	327,803	897.23	45	0.80	585,632	123,214	475.30
		N0125	33,230	-108	- 0.33	35	1.00	1,111,628	1,276,649	87.07
		17931	29,629	240,216	810.75	16	1.00	1,779,611	800,614	222.28
		S0090	26,616	157,766	592.75	10	0.83	227,733	140,637	161.93
		N0135	26,572	2,710	10.20	15	1.00	883,754	932,379	94.79
		N0116	24,536	119,445	486.82	14	1.00	1,226,725	1,255,841	97.68

	ne nber	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
			N0121	24,363	0	0.00	9	1.00	801,179	513,527	156.02
			N0081	21,624	-159,790	-738.95	11	0.92	628,741	384,786	163.40
			22435	16,944	2,783	16.43	6	1.00	544,349	290,116	187.63
			N0035	15,890	276	1.74	8	1.00	706,851	340,050	207.87
			18220	15,177	-1,124,931	-7412.08	4	0.57	1,069,390	381,803	280.09
			N0031	9,603	0	0.00	6	0.86	403,880	236,458	170.80
			20638	6,409	-149,976	-2340.08	5	0.83	-253,476	90,126	-281.25
			N0091	5,460	0	0.00	4	0.80	272,119	108,691	250.36
			56762	5,353	0	0.00	6	0.86	-46,864	11,040	-424.49
			21925	4,384	0	0.00	2	1.00	124,918	105,783	118.09
			N0046	3,568	0	0.00	3	1.00	147,682	220,961	66.84
			N0130	1,406	-103,982	-7395.59	1	0.50	-116,478	55,166	-211.14
			N0070	0	0	0.00	0	0.00	-60,942	0	0.00
			N0076	0	0	0.00	1	1.00	69,220	72,506	95.47
			S0030	0	621	0.00	0	0.00	-32,216	0	0.00
B01	1. C	urrent									
			43641	182,802,978	70,092,109	38.34	155,831	0.85	3,319,187,628	2,767,360,872	119.94
			GLTC3	3,870,178	-13,240,379	-342.11	2,688	0.93	53,158,829	34,743,295	153.01
			43224	101,429	10,702,247	10551.47	215	0.86	-5,548,818	2,669,004	-207.90
C01	1. To	otal current - Individual									
				293,230,257	647,148,099	XXX	147,303	XXX	4,887,660,261	6,674,702,319	XXX

C04 4. Total current - Group

Line Row Number Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		186,774,585	67,553,977	XXX	158,734	XXX	3,366,797,639	2,804,773,171	XXX
C07 7. Current year tota	al	480,004,842	714,702,076	148.90	306,037	0.89	8,254,457,900	9,479,475,490	87.08
Company Name: Continental Ger	n Ins Co	Company	Code: <b>71404</b>	State o	of Domicile: TX				
A01 1. Current									
	80650	17,998,272	129,308,237	718.45	11,984	0.97	233,846,421	928,231,231	25.19
	4LTCIP0001	14,070,069	4,761,414	33.84	8,713	0.98	120,003,400	125,939,714	95.29
	LTC-020101-UTA-TQ	13,487,805	9,417,066	69.82	7,763	0.98	118,108,811	157,016,750	75.22
	420	12,107,013	19,213,537	158.70	3,353	0.95	42,519,101	121,484,558	35.00
	2LTCIP0001	10,176,872	8,844,538	86.91	6,443	0.98	99,213,787	143,127,610	69.32
	80880	9,885,924	38,040,863	384.80	5,586	0.96	105,834,555	333,201,586	31.76
	82000	9,363,430	19,913,242	212.67	6,817	0.98	142,683,973	407,595,467	35.01
	1LTCIP0001	5,787,519	12,504,424	216.06	3,124	0.97	62,710,567	104,127,887	60.23
	82120	3,458,562	2,144,389	62.00	2,431	0.98	54,225,811	101,585,524	53.38
	80650	2,498,906	6,836,085	273.56	1,236	0.93	8,198,862	47,100,115	17.41
	440	2,173,373	4,062,287	186.91	628	0.96	15,060,221	38,324,342	39.30
	423	1,850,437	4,498,340	243.10	582	0.95	1,755,312	20,417,560	8.60
	L-6000-NQ	1,791,078	4,915,369	274.44	903	0.98	8,220,832	18,171,896	45.24
	460	1,753,225	3,098,174	176.71	439	0.97	-1,525,732	12,398,995	- 12.31
	L-6000-TQ	1,167,643	996,310	85.33	789	0.97	12,350,392	12,397,067	99.62
	443	1,077,993	2,917,497	270.64	345	0.96	3,851,032	19,703,160	19.55

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		461	918,490	966,916	105.27	273	0.95	-577,078	5,483,937	- 10.52
		449	522,814	1,497,508	286.43	136	0.98	3,901,480	7,357,143	53.03
		429	506,424	1,179,367	232.88	134	0.95	5,672,726	6,458,969	87.83
		LT-000401-UTA	384,869	480,611	124.88	293	0.92	2,042,842	5,677,544	35.98
		LT-940101-UTA	384,478	442,603	115.12	446	0.89	16,199,986	11,621,674	139.40
		432	361,201	140,599	38.93	102	0.97	5,036,805	3,708,619	135.81
		80740	278,759	1,705,874	611.95	692	0.94	-4,026,466	2,478,267	-162.47
		421	247,028	149,905	60.68	69	0.97	1,467,588	1,652,211	88.83
		435	231,308	66,004	28.54	52	0.96	1,018,378	1,996,264	51.01
	H	IC-920101-UTA-TX	184,145	1,003,048	544.71	173	0.88	891,606	5,913,796	15.08
		405	158,733	713,117	449.26	72	0.90	207,329	1,101,973	18.81
		HC-910101	137,191	1,018,001	742.03	148	0.84	331,605	3,258,461	10.18
		431	133,963	1,029,172	768.25	53	0.91	-234,381	3,588,911	- 6.53
		L-5440	130,515	1,335	1.02	111	0.97	528,029	642,932	82.13
		470	86,626	426,804	492.70	53	0.98	-1,367,433	645,251	-211.92
		4N1	85,960	37,921	44.12	33	0.94	671,967	1,076,674	62.41
		409	84,358	280,276	332.25	53	0.93	822,993	663,913	123.96
		81120	74,137	0	0.00	68	0.97	62,981	50,213	125.43
		LTC5-IP-WA	56,590	1,647	2.91	28	1.00	458,880	549,684	83.48
		L-5450	53,105	-39,775	- 74.90	34	0.92	250,904	265,333	94.56
		471	48,697	97,499	200.22	31	0.94	675,412	474,858	142.24
		4T1	46,407	909	1.96	18	0.90	634,460	475,717	133.37

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		442	33,873	60,634	179.00	9	1.00	291,502	819,809	35.56
		4N2	31,697	803	2.53	14	1.00	328,324	302,923	108.39
		414	29,537	664,170	2248.60	25	1.00	-422,443	1,180,568	- 35.78
		4T2	29,209	970	3.32	18	0.95	465,773	349,761	133.17
		428	26,664	27,597	103.50	12	0.86	127,223	336,063	37.86
		445	25,130	2,804	11.16	6	1.00	470,228	434,286	108.28
		82250	23,091	64,615	279.83	21	1.00	346,181	596,393	58.05
		444	15,137	451	2.98	4	1.00	274,595	253,859	108.17
		430	14,891	20,551	138.01	5	1.00	106,709	443,059	24.09
		422	13,173	-94,039	-713.88	3	0.75	-26,349	190,131	- 13.86
		410	8,880	2,115	23.82	2	1.00	6,056	18,949	31.96
		HC-890101	8,338	97,396	1168.10	29	0.81	-737,443	186,632	-395.13
	1	LTC-030501-UTA	5,809	238	4.10	2	1.00	131,137	124,345	105.46
		446	5,735	-322	- 5.62	6	1.00	311,093	63,513	489.81
	LTC-	-020101-UTA-NQ	5,403	223	4.13	7	1.00	152,639	80,899	188.68
		462	4,197	92	2.19	2	1.00	195,195	48,067	406.09
		408	2,954	3,311	112.09	3	1.00	3,999	1,663	240.47
		436	2,584	45	1.74	1	1.00	44,882	37,181	120.71
		411	1,955	34	1.74	1	1.00	121,797	4,999	2436.43
		CC-870101	1,500	59,955	3997.00	2	0.40	-420,702	106,982	-393.25
		H-815	790	11,345	1436.08	3	1.00	-190,868	15,226	-1253.57
		NP-850201	551	62	11.25	1	1.00	17,116	2,032	842.32

Line Numl		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		463	0	0	0.00	2	1.00	65,678	31,391	209.23
B01	1. Current									
		LG-020302-UTA	5,847,113	8,740,212	149.48	3,513	0.95	16,059,989	40,122,653	40.03
		LG-990301-UTA	4,820,583	5,571,503	115.58	3,140	0.95	47,457,132	62,747,466	75.63
		LG-070201-UTA	3,281,343	1,949,257	59.40	1,839	0.98	24,562,599	24,885,840	98.70
		LG-950201-UTA	2,728,378	6,855,889	251.28	1,873	0.93	9,813,576	38,082,284	25.77
		1LTCGP0001	436,784	-373,415	- 85.49	426	0.98	12,990,765	13,939,043	93.20
C01	1. Total current - Indiv	ridual								
			114,055,017	283,594,163	XXX	64,386	XXX	1,063,390,280	2,661,594,537	XXX
C04	4. Total current - Grou	p								
			17,114,201	22,743,446	XXX	10,791	XXX	110,884,061	179,777,286	XXX
C07	7. Current year total									
			131,169,218	306,337,609	233.54	75,177	0.97	1,174,274,341	2,841,371,823	41.33
Company Na	me:Continental Life Ir	ns Co Brentwood	Company	Code: <b>68500</b>	State o	of Domicile: TN				
A01	1. Current									
	LTC1, L	TC2, LTC2E, LTC3,	534,185	2,482,987	464.82	408	0.93	5,345,943	7,374,481	72.49
	LTC300	, LTC300E, LTC400	42,591	388,849	912.98	51	0.86	-3,106,552	609,243	-509.90
		BCC100, BCC100E	2,719	0	0.00	8	1.00	48,531	18,269	265.65
C01	1. Total current - Indiv	ridual								
			579,495	2,871,836	XXX	467	XXX	2,287,922	8,001,993	XXX
C07	7. Current year total									

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
			579,495	2,871,836	495.58	467	0.93	2,287,922	8,001,993	28.59
Company Na	me:Copic Ins Co		Company (	Code: 11860	State o	of Domicile: CO				
A01	1. Current									
		LTQ11-336-CP-998	20,112	240,062	1193.63	192	1.00	8,802,204	9,585,177	91.83
		LTC-CD9-COPIC	9,167	128,582	1402.66	14	1.00	681,172	870,302	78.27
B01	1. Current	LTC-GMP-COPIC	678,897	813,044	119.76	3,132	0.98	86,347,880	55,845,183	154.62
C01	1. Total current - Inc	dividual								
			29,279	368,644	XXX	206	XXX	9,483,376	10,455,479	XXX
C04	4. Total current - Gr	roup	678,897	813,044	XXX	3,132	XXX	86,347,880	55,845,183	XXX
C07	7. Current year tota	I	708,176	1,181,688	166.86	3,338	0.98	95,831,256	66,300,662	144.54
Company Na	me:Country Life Ins	s Co	Company (	Code: <b>62553</b>	State o	of Domicile: IL				
A01	1. Current									
		LTC-500	18,386,851	3,118,397	16.96	8,635	0.98	130,279,519	130,746,182	99.64
		LTC-540	5,903,940	55,711	0.94	1,776	0.99	48,234,654	43,755,438	110.24
		LTC-400	4,190,683	3,329,885	79.46	2,903	0.97	110,216,631	111,217,679	99.10
		LTC-300	2,892,432	5,269,408	182.18	2,162	0.95	54,437,198	66,173,552	82.26
		LTC-600	1,716,879	265,857	15.49	802	0.98	1,471,525	1,275,390	115.38

Line Number	Row or Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		LTC-520	1,340,759	390,190	29.10	773	0.98	8,591,099	8,381,050	102.51
		LTC-440	1,012,601	1,296,832	128.07	508	0.99	29,765,353	32,434,982	91.77
		LTC-200 & 201	952,639	3,461,063	363.31	1,025	0.94	17,995,959	34,508,774	52.15
		LTC-420	633,327	1,954,499	308.61	595	0.96	13,355,985	15,887,064	84.07
		LTC-100 & 101	457,503	3,718,515	812.79	617	0.89	-1,204,177	12,193,355	- 9.88
C01	1. Total current - Individ	dual								
			37,487,615	22,860,356	XXX	19,796	XXX	413,143,746	456,573,466	XXX
C07	7. Current year total		37,487,615	22,860,356	60.98	19,796	0.97	413,143,746	456,573,466	90.49
Company Nam	ne:Dearborn Natl Life	Ins Co	Company	Code: <b>71129</b>	State o	of Domicile: IL				
	ne: <b>Dearborn Natl Life</b> 1. Current	Ins Co	Company	Code: <b>71129</b>	State o	of Domicile: IL				
		Ins Co ML7500	Company (	Code: <b>71129</b>	State of 161.72	of Domicile: IL	0.91	144,748	1,203,201	12.03
							0.91 1.00	144,748 -151,064	1,203,201 128,425	12.03 -117.63
A01		ML7500	44,164	71,421	161.72	49				
A01	1. Current	ML7500	44,164	71,421	161.72	49				
A01	1. Current	ML7500 LTC CD8 ML7700	44,164 1,586	71,421 183	161.72 11.54	49 5	1.00	-151,064	128,425	-117.63
A01	<ol> <li>Current</li> <li>Current</li> </ol>	ML7500 LTC CD8 ML7700	44,164 1,586	71,421 183	161.72 11.54	49 5	1.00	-151,064	128,425	-117.63
A01  B01  C01	<ol> <li>Current</li> <li>Current</li> </ol>	ML7500 LTC CD8 ML7700 dual	44,164 1,586 1,308	71,421 183 46,263	161.72 11.54 3536.93	49 5 3	1.00	-151,064 34,886	128,425 75,233	-117.63 46.37
A01  B01  C01	<ol> <li>Current</li> <li>Current</li> <li>Total current - Individual</li> </ol>	ML7500 LTC CD8 ML7700 dual	44,164 1,586 1,308	71,421 183 46,263	161.72 11.54 3536.93	49 5 3	1.00	-151,064 34,886	128,425 75,233	-117.63 46.37
A01 B01 C01	<ol> <li>Current</li> <li>Current</li> <li>Total current - Individual</li> </ol>	ML7500 LTC CD8 ML7700 dual	44,164 1,586 1,308 45,750	71,421 183 46,263 71,604	161.72 11.54 3536.93	49 5 3 54	1.00 1.00 XXX	-151,064 34,886 -6,316	128,425 75,233 1,331,626	-117.63 46.37 XXX

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company Na	me:Farmers New World I	Life Ins Co	Company	Code: <b>63177</b>	State o	of Domicile: WA				
A01	1. Current									
		FTQ10	4,012,068	7,279,541	181.44	3,089	0.97	75,361,669	132,066,806	57.06
		FTQ	736,187	1,915,710	260.22	606	0.95	5,888,333	21,645,230	27.20
		FNTQ1	150,670	221,190	146.80	88	0.98	2,420,176	5,259,233	46.02
		FNTQ	75,220	184,964	245.90	57	1.00	535,415	2,569,440	20.84
		FTQP	56,910	519,216	912.35	44	0.96	628,104	1,312,202	47.87
		FNTQP	3,657	0	0.00	3	1.00	121,273	79,880	151.82
C01	1. Total current - Individu	al								
			5,034,712	10,120,621	XXX	3,887	XXX	84,954,970	162,932,791	XXX
C07	7. Current year total		5,034,712	10,120,621	201.02	3,887	0.96	84,954,970	162,932,791	52.14
Company Na	me: First Penn Pacific Life	e Ins Co	Company	Code: <b>67652</b>	State o	of Domicile: IN				
A01	1. Current									
		LTC-1, LTC-2	14,894	4,426	29.72	6	0.86	442,989	297,797	148.76
C01	1. Total current - Individu	al								
			14,894	4,426	XXX	6	XXX	442,989	297,797	XXX
C07	7. Current year total									
			14,894	4,426	29.72	6	0.86	442,989	297,797	148.76

Line Numb		2	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company Na	me:First Unun	ı Life Ins Co	Company	Code: <b>64297</b>	State o	of Domicile: NY				
A01	1. Current									
		ILTC	47,298,799	171,764,431	363.15	17,483	0.98	405,944,185	976,957,827	41.55
		ILTC03	4,226,408	2,751,178	65.10	1,616	0.98	50,729,051	60,502,861	83.85
B01	1. Current									
		GLTC	17,373,279	3,296,042	18.97	19,609	0.94	222,381,133	198,413,940	112.08
C01	1. Total curren	nt - Individual								
			51,525,207	174,515,609	XXX	19,099	XXX	456,673,236	1,037,460,689	XXX
C04	4. Total currer	nt - Group								
			17,373,279	3,296,042	XXX	19,609	XXX	222,381,133	198,413,940	XXX
C07	7. Current yea	r total	68,898,486	177,811,650	258.08	38,708	0.96	679,054,369	1,235,874,629	54.95
Company Na	me:Genesis Ins	s Co	Company	Code: <b>38962</b>	State o	of Domicile: <b>DE</b>				
A01	1. Current									
		Genesis	112,038	1,700,944	1518.19	81	0.96	-2,695,875	2,789,867	- 96.63
B01	1. Current									
		Genesis ER group full pay	38,746	-142,156	-366.89	47	0.98	1,737,495	2,675,371	64.94
		Genesis 10 Pay	0	7,639	0.00	15	1.00	1,102,519	1,757,957	62.72
C01	1. Total curren	nt - Individual								
			112,038	1,700,944	XXX	81	XXX	-2,695,875	2,789,867	XXX

	ine mber	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C04	4 4.	. Total current - Group									
				38,746	-134,517	XXX	62	XXX	2,840,014	4,433,328	XXX
C0′	7 7.	. Current year total		150,784	1,566,427	1038.86	143	0.97	144,139	7,223,195	2.00
Company N	Vame	::Genworth Life & Ann I	Ins Co	Company (	Code: <b>65536</b>	State o	of Domicile: VA				
<b>A0</b> :	1 1.	. Current									
		HLTC94 GN	I, HLTC94 MN	1,446,995	3,438,447	237.63	722	0.92	-6,528,694	18,399,591	- 35.48
		LTC-5/91, LTC	-5/91MI,NHO-	786,325	1,412,554	179.64	779	0.86	-1,435,213	12,695,703	- 11.31
		HLTC93GN, HLTC	93MI,HLTC93	433,992	915,988	211.06	241	0.87	-10,056	7,004,002	- 0.14
			HQLTC96 GN	422,918	1,297,967	306.91	300	0.94	-3,853,627	5,797,566	- 66.47
		KG-5/86, NAC7	520, NAC7620	318,068	804,937	253.07	365	0.80	-3,413,104	4,674,005	- 73.02
			FCL 7050	148,122	1,026,659	693.12	97	0.95	-542,828	2,689,379	- 20.18
		NAC 9915, 9	935, 9986, 998	115,455	187,597	162.49	180	0.82	-1,023,387	1,318,148	- 77.64
		ННС095СА, ННС	C-5/89, NAC99	33,791	134,115	396.89	42	0.84	-2,259,866	52,947	-4268.14
<b>C0</b> :	1 1.	. Total current - Individual									
				3,705,666	9,218,263	XXX	2,726	XXX	-19,066,775	52,631,341	XXX
C0'	7 7.	. Current year total									
				3,705,666	9,218,263	248.76	2,726	0.88	-19,066,775	52,631,341	- 36.23

Company Name: Genworth Life Ins Co

A01 1. Current

CAUTION: The information contained on this page is unaudited and not a complete analysis nor is it an expression of opinion on any insurer. This page may contain inadvertent errors.

State of Domicile: **DE** 

Company Code: 70025

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		7042/7044	519,166,666	235,851,766	45.43	190,265	0.99	3,325,273,651	3,648,327,856	91.15
		7035	497,051,658	672,875,997	135.37	205,601	0.98	2,456,172,700	5,173,931,657	47.47
	704	2-REV/7044-REV	352,002,080	58,820,632	16.71	115,846	0.99	1,634,942,861	1,462,186,940	111.82
	703	30/7031/7033/7034	329,073,149	802,120,934	243.75	122,669	0.96	-1,118,630,513	3,210,965,551	- 34.84
		7052	213,798,234	9,214,016	4.31	90,197	0.99	698,011,812	703,081,298	99.28
		7000/7020/7022	113,618,008	403,348,735	355.00	39,966	0.91	-1,672,478,335	1,105,943,190	-151.23
	7035AX-REV	/7037C-REV/7037	109,230,555	27,078,481	24.79	39,722	0.99	544,160,512	592,219,376	91.89
		8000/8001	57,744,337	1,693,292	2.93	24,098	0.99	149,013,061	118,660,355	125.58
	50020/50	0021/60491/60494	37,974,197	80,751,987	212.65	25,103	0.90	40,862,596	769,764,963	5.31
		8000-R1/8001-R1	28,717,185	293,416	1.02	12,173	0.99	31,212,687	30,420,499	102.60
	50000/50	0001/60394/60407	17,164,264	66,300,339	386.27	13,050	0.85	-1,022,899,823	130,236,139	-785.42
		7032	16,367,306	37,747,263	230.63	9,332	0.94	-67,732,975	152,002,581	- 44.56
		7021/62100	4,818,601	17,191,488	356.77	3,192	0.92	-37,657,677	72,830,694	- 51.71
		6484	626,220	3,308,802	528.38	367	0.88	-34,714,408	5,468,506	-634.81
		7048	511,235	286,429	56.03	324	0.99	5,662,374	6,034,262	93.84
		6394/6395	504,636	1,051,541	208.38	888	0.80	-72,701,975	5,932,767	-1225.43
		50027/7002	313,596	506,721	161.58	118	0.89	-2,897,142	3,242,577	- 89.35
		50003/50004	228,196	309,692	135.71	95	0.85	-6,285,956	959,123	-655.39
		50024	93,964	939,923	1000.31	44	0.92	1,062,205	2,657,039	39.98
		6465	74,075	228,340	308.25	149	0.83	-6,454,275	743,617	-867.96
		50024A	53,123	493,707	929.36	50	0.89	-340,506	1,129,188	- 30.16
		6318/6322/6328	44,746	171,633	383.57	78	0.72	-9,629,841	174,289	-5525.21

Line Numbe		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		7011	34,869	28,661	82.20	17	0.85	-1,755,737	616,626	-284.73
		50018	34,361	-50,302	-146.39	40	0.95	314,248	412,745	76.14
		7012	20,313	257,743	1268.83	12	1.00	224,905	484,859	46.39
		50028	19,903	-8,685	- 43.64	60	0.91	390,932	248,374	157.40
		6026	992	8,138	820.69	2	0.50	-559,652	1,939	-28866.52
		50005/50006	690	0	0.00	1	1.00	-32,152	1,083	-2968.05
B01	1. Current									
		7053CRT	59,647,977	4,942,901	8.29	35,181	0.98	157,106,330	171,531,600	91.59
		7050CRT	58,865,542	10,575,718	17.97	28,002	0.99	292,621,716	286,709,693	102.06
		7046CERT	54,965,876	9,952,412	18.11	55,614	0.98	347,096,314	360,972,881	96.16
	7040, 704	40CM, 456, 461, 4	31,123,979	29,629,777	95.20	35,630	0.98	106,859,830	236,404,007	45.20
C01	1. Total current - Individ	ual								
			2,299,287,160	2,420,820,689	XXX	893,459	XXX	4,832,533,576	17,198,678,093	XXX
C04	4. Total current - Group									
			204,603,374	55,100,809	XXX	154,427	XXX	903,684,190	1,055,618,181	XXX
C07	7. Current year total									
			2,503,890,534	2,475,921,498	98.88	1,047,886	0.97	5,736,217,766	18,254,296,274	31.42
Company Nar	me:Genworth Life Ins C	o of NY	Company	y Code: <b>72990</b>	State o	of Domicile: NY				
A01	1. Current									
		7035	62,556,366	95,985,719	153.44	20,719	0.98	376,262,928	692,899,407	54.30
	704	2-REV/7044-REV	45,905,427	10,604,807	23.10	12,119	0.99	228,543,157	176,358,313	129.59

Lin Numl			Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		7042/7044	43,956,119	15,578,337	35.44	11,719	0.99	250,256,225	250,501,309	99.90
		7052	24,553,391	716,569	2.92	7,104	0.99	106,886,007	103,428,348	103.34
		51005/51006	21,656,763	68,820,362	317.78	7,284	0.96	-59,339,808	269,245,632	- 22.04
		8000/8001	15,774,496	2,596	0.02	5,392	0.99	60,378,053	50,371,435	119.87
		50110/51002	10,657,051	43,547,809	408.63	3,138	0.92	-142,775,371	126,537,877	-112.83
		50109	3,449,564	13,764,149	399.01	1,078	0.91	-7,222,193	52,268,518	- 13.82
		8000-R1/8001-R1	2,530,719	0	0.00	795	1.00	1,564,181	1,477,209	105.89
		50107/60247	1,745,461	-5,881	- 0.34	896	0.90	34,198,249	47,851,628	71.47
		50100/60238	604,418	3,383,599	559.81	352	0.85	-13,708,402	6,726,986	-203.78
		51007	163,136	216,559	132.75	82	0.94	363,886	1,690,976	21.52
		51000/62000	141,330	470,240	332.72	75	0.90	399,889	2,300,199	17.39
		6667	54,085	80,449	148.75	28	0.78	822,741	567,484	144.98
		7048	22,283	0	0.00	16	1.00	193,144	151,187	127.75
B01	1. Current									
		7053CRT	4,281,262	233,640	5.46	1,833	0.99	12,422,270	13,124,791	94.65
		7040, 7040CM, 456, 461, 4	3,849,221	3,453,688	89.72	4,099	0.98	28,208,453	37,467,224	75.29
		7050CRT	3,456,471	1,006,664	29.12	1,248	0.97	18,428,891	16,859,685	109.31
		7046CERT	1,039,782	50,146	4.82	813	0.98	7,850,723	5,673,048	138.39
C01	1. Total curre	nt - Individual								
			233,770,610	253,165,313	XXX	70,797	XXX	836,822,688	1,782,376,509	XXX
C04	4. Total curre	nt - Group								
			12,626,737	4,744,139	XXX	7,993	XXX	66,910,336	73,124,747	XXX

Lin Num		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C07	7. Current year total		246,397,347	257,909,452	104.67	78,790	0.98	903,733,024	1,855,501,256	48.71
Company Na	nme: Gerber Life Ins Co		Company	Code: <b>70939</b>	State o	of Domicile: NY				
A01	1. Current									
		HHC-880-3	14,554	158,820	1091.25	9	0.90	0	1,200,000	0.00
		GNH-860	1,398	7,960	569.39	13	0.81	0	300,000	0.00
C01	1. Total current - Individual									
			15,952	166,780	XXX	22	XXX	0	1,500,000	XXX
C07	7. Current year total		15,952	166,780	1045.51	22	0.85	0	1,500,000	XXX
Company Na	me: Globe Life Ins Co of NY	7	Company	Code: <b>74101</b>	State o	of Domicile: NY				
A01	1. Current									
		NH3	18,284	121,159	662.65	20	0.83	109,181	177,569	61.49
		NH2	2,232	0	0.00	3	0.75	34,743	18,280	190.06
C01	1. Total current - Individual									
			20,516	121,159	XXX	23	XXX	143,924	195,849	XXX
C07	7. Current year total		20,516	121,159	590.56	23	0.82	143,924	195,849	73.49

	Line Numbe		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Compa	ny Nar	ne: Golden Rule Ins Co		Company (	Code: <b>62286</b>	State o	of Domicile: IN				
	A01	1. Current									
			GRI-L-70	0	0	0.00	16	1.00	725,963	709,980	102.25
	C01	1. Total current - Individual		0	0	XXX	16	XXX	725,963	709,980	XXX
	C07	7. Current year total		0	0	XXX	16	1.00	725,963	709,980	102.25
Compa	ny Nar	ne: Great Amer Life Ins Co		Company (	Code: <b>63312</b>	State o	of Domicile: <b>OH</b>				
	A01	1. Current									
			4LTCIP0001	1,144,286	814,438	71.17	597	0.99	9,821,548	9,831,634	99.90
			2LTCIP0001	850,903	1,326,387	155.88	464	0.99	6,219,308	12,710,173	48.93
			1LTCIP0001	571,202	593,287	103.87	311	0.96	6,933,044	11,046,639	62.76
			5LTC	2,482	15	0.60	1	1.00	22,922	18,856	121.56
	B01	1. Current									
			1LTCGP0001	81,975	3,187	3.89	115	0.96	3,609,527	3,290,241	109.70
	C01	1. Total current - Individual									
				2,568,873	2,734,127	XXX	1,373	XXX	22,996,822	33,607,302	XXX
	C04	4. Total current - Group		81,975	3,187	XXX	115	XXX	3,609,527	3,290,241	XXX
	C07	7. Current year total									

Lin Numl		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
			2,650,848	2,737,314	103.26	1,488	0.98	26,606,349	36,897,543	72.11
Company Na	me: Group Hospitalization	n & Med Srvcs	Company	Code: <b>53007</b>	State o	of Domicile: <b>DC</b>				
A01	1. Current	LTC/MCN3-89	30,932	-7,624	- 24.65	45	0.88	904,283	741,193	122.00
C01	1. Total current - Individu	al	30,932	-7,624	XXX	45	XXX	904,283	741,193	XXX
C07	7. Current year total		30,932	-7,624	- 24.65	45	0.88	904,283	741,193	122.00
Company Na	me: Guarantee Trust Life	Ins Co	Company	Code: <b>64211</b>	State o	of Domicile: IL				
A01	1. Current									
		G0200, G0600	15,269,683	6,145,847	40.25	10,198	0.98	72,329,502	79,536,840	90.94
		G0280, G0680	6,276,957	6,765,016	107.78	4,358	0.97	18,854,635	22,640,865	83.28
	G9900, G99	02, G9903, G010	2,527,335	2,902,865	114.86	1,172	0.93	14,647,879	17,488,361	83.76
	G9980, G99	84, G9986, G018	1,624,208	3,160,592	194.59	890	0.94	6,505,899	9,289,613	70.03
	G9970, G99	72, G9973, G017	462,197	79,314	17.16	353	0.92	1,726,366	1,482,487	116.45
		90700, 93710	209,303	100,561	48.05	131	0.85	-28,037	37,472	- 74.82
C01	1. Total current - Individu	al								
			26,369,683	19,154,195	XXX	17,102	XXX	114,036,244	130,475,638	XXX
C07	7. Current year total		26,369,683	19,154,195	72.64	17,102	0.97	114,036,244	130,475,638	87.40

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
ompany Name:	Health Care Serv Cor	p A Mut Legal Re	Company (	Code: <b>70670</b>	State o	of Domicile: IL				
A01 1.	Current									
		7035	1,153,734	1,621,493	140.54	580	0.96	-412,590	15,759,634	- 2.62
		30-31	781,720	5,143,856	658.02	505	0.93	-13,377,471	11,594,682	-115.38
		32	71,240	-65,011	- 91.26	42	0.88	-631,628	821,217	- 76.91
	L	ГС-CD9-BC-МТ	62,948	1,121,766	1782.05	68	0.91	2,368,790	2,368,790	100.00
	HTC	Q11-336-MT-998	54,776	129,165	235.81	44	1.00	1,670,680	1,670,680	100.00
	LT	C-LBP9-BC-MT	30,331	57,661	190.11	25	0.89	525,610	525,610	100.00
	L	ГС-CD8-ВС-МТ	10,312	10,773	104.47	10	1.00	333,210	333,210	100.00
	NTC	Q11-337-MT-998	9,745	760,651	7805.55	12	0.92	149,410	149,410	100.00
	LT	C-LBP8-BC-MT	1,625	60,587	3728.41	7	0.88	90,060	90,060	100.00
B01 1.	Current									
	GRI	P11-341-MT-998	8,265	32,937	398.51	15	1.00	537,240	537,240	100.00
C01 1.	Total current - Individu	al								
			2,176,431	8,840,940	XXX	1,293	XXX	-9,283,928	33,313,293	XXX
C04 4.	Total current - Group									
	-		8,265	32,937	XXX	15	XXX	537,240	537,240	XXX
C07 7.	Current year total									
	·		2,184,696	8,873,877	406.18	1,308	0.94	-8,746,688	33,850,533	- 25.84

Company Name: Healthy Alliance Life Ins Co

Company Code: 78972

State of Domicile: MO

Lin Numl		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
A01	1. Current									
	COMBINED: LTC	C/MCN3-89, LT	49,608	390,781	787.74	62	0.85	975,911	2,012,235	48.50
C01	1. Total current - Individua	l								
			49,608	390,781	XXX	62	XXX	975,911	2,012,235	XXX
C07	7. Current year total									
			49,608	390,781	787.74	62	0.85	975,911	2,012,235	48.50
	W. I. DODOD I			G 1 52205	<b>2</b> :	6D : 11 DE				
Company Na	me: Highmark BCBSD Inc		Company (	Code: <b>53287</b>	State o	of Domicile: <b>DE</b>				
A01	1. Current									
	LTC-	CD8-B-DE-TQ	85,874	422,588	492.10	67	0.85	2,459,019	1,675,526	146.76
	I	TC-CD7-B-DE	73,011	560,225	767.32	68	0.88	1,126,097	1,645,043	68.45
	Lī	ГС-LBP7-B-DE	36,926	51,135	138.48	46	0.90	127,137	559,593	22.72
	LTC-L	BP8-B-DE-TQ	25,921	168,212	648.94	27	0.75	828,836	609,748	135.93
C01	1. Total current - Individua	l								
			221,732	1,202,160	XXX	208	XXX	4,541,089	4,489,910	XXX
C07	7. Current year total									
	•		221,732	1,202,160	542.17	208	0.86	4,541,089	4,489,910	101.14
Company Na	ame: Highmark Cas Ins Co		Company (	Code: <b>35599</b>	State o	of Domicile: PA				
A01	1. Current									
	CSV-LTC-FLX-F	P and CSV-LTC	82,778	171,345	206.99	85	0.91	847,641	1,553,325	54.57

	Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
	C01	1. Total current - Individu	ıal								
				82,778	171,345	XXX	85	XXX	847,641	1,553,325	XXX
	C07	7. Current year total		82,778	171,345	206.99	85	0.91	847,641	1,553,325	54.57
Compa	any Nar	ne: <b>Highmark Inc</b>		Company (	Code: <b>54771</b>	State o	of Domicile: PA				
	A01	1. Current									
		SPL & FSPL -	- 336 - HMBCBS	1,150,380	87,223	7.58	481	1.00	9,688,919	9,425,735	102.79
		SPL & FSPL	- 336 - HMBSPA	852,087	45,480	5.34	457	0.99	7,989,494	6,838,046	116.84
			30/31	773,621	1,664,588	215.17	431	0.98	6,145,178	14,554,456	42.22
			7035	299,457	-215,935	- 72.11	197	0.98	3,974,263	4,759,544	83.50
		LT	Q11-336-PA-998	169,759	46,694	27.51	107	0.99	2,305,917	2,054,891	112.22
			32	97,030	-202,846	-209.06	85	0.88	422,839	1,510,532	27.99
		NT	Q11-337-PA-998	5,595	24,163	431.87	0	0.00	96,844	0	0.00
		FL	Q11-336-PA-998	3,613	77	2.13	2	1.00	78,048	30,102	259.28
		HT	Q11-338-PA-998	3,206	22	0.69	3	1.00	45,398	17,078	265.83
	B01	1. Current									
		GR	RP11-341-PA-998	8,141	18	0.22	12	1.00	65,556	59,357	110.44
	C01	1. Total current - Individu	ıal								
				3,354,748	1,449,466	XXX	1,763	XXX	30,746,900	39,190,384	XXX
	C04	4. Total current - Group									
				8,141	18	XXX	12	XXX	65,556	59,357	XXX

Lin Num		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C07	7. Current year total		3,362,889	1,449,484	43.10	1,775	0.98	30,812,456	39,249,741	78.50
Company Na	ame: HM Life Ins Co		Company (	Code: <b>93440</b>	State o	f Domicile: PA				
B01	1. Current									
	TGGP80000	(3/94)PA TG	60,543	-125,197	-206.79	187	0.97	4,056,130	2,789,000	145.43
C04	4. Total current - Group									
			60,543	-125,197	XXX	187	XXX	4,056,130	2,789,000	XXX
C07	7. Current year total		60,543	-125,197	-206.79	187	0.97	4,056,130	2,789,000	145.43
Company Na	ame: Independence Hospita	l Ind Plan Inc	Company (	Code: <b>54704</b>	State o	of Domicile: PA				
A01	1. Current									
		5019/5313	1,548,276	3,552,810	229.47	995	0.92	4,519,446	15,447,436	29.26
		5018/5311	1,028,728	595,145	57.85	437	0.94	1,675,251	5,998,718	27.93
C01	1. Total current - Individua	al								
			2,577,004	4,147,955	XXX	1,432	XXX	6,194,697	21,446,154	XXX
C07	7. Current year total		2,577,004	4,147,955	160.96	1,432	0.93	6,194,697	21,446,154	28.89

Company Name: Jackson Natl Life Ins Co

Company Code: 65056

State of Domicile: MI

N0100 9,343,392 8,874,906 94.99 3,835 0.96 148,131,709 180,987,031 81.85    LTC 1/98 AND QLTC 1/98 2,289,669 4,256,064 185.88 880 0.93 -12,155,006 14,754,326 -82.38    A.5000 1,766,548 18,874,699 1068.45 1,575 0.96 -20,139,991 82,718,451 - 24.35    N0200 1,165,126 1,198,607 102.87 869 0.97 14,037,160 19,849,139 70.72    N0085 1,102,065 39,984 3.63 395 0.94 15,023,746 20,569,135 73.04    N0026 1,037,888 4,977,523 479,58 440 0.97 12,071,837 21,849,351 55.25    21300 989,780 3,554,669 359,14 398 0.95 15,030,503 19,972,172 75.26    N0095 846,599 54,274 6.41 390 0.93 10,595,150 14,215,459 74.53    N0022 574,740 889,890 154.83 239 0.93 10,595,150 14,215,459 74.53    N0090 443,587 7715,571 161.32 221 0.96 4,759,714 7,433,288 64.03    HHC 1/98 AND QHILC 1/98 353,034 1,314,610 372.38 244 0.86 -18,656,715 1,097,725 -1699,58    N0202 262,320 463,265 176.60 158 0.96 2,897,167 3,956,703 73.22    A.4901 222,440 2,707,136 1217.02 196 0.94 -8,922,055 6,596,350 -135.26    18876 215,964 97,802 45.29 88 0.98 4,409,035 5,412,838 81.46    21295 175,878 -1,069,241 -607,95 79 0.94 3,197,031 3,106,484 102.92    N0034 134,547 -950,793 -706.66 61 0.95 3,717,937 2,679,588 138.75    N0080 83,798 11,148 13.30 35 0.99 1,298,605 1,278,950 101.54    MID/WSSQ 66,881 502,540 751.39 59 0.88 -2,592,658 442,469 -585,95 N0101 55,572 83,960 151.08 18 0.95 1,297,758 1,042,292 675,593,00 178.65    N0027 33,725 0 0.00 11 1.00 998,690 559,030 178.65    N0028 32,871 174,562 531.05 14 1.00 1,065,520 511.503 208.31		Line umber	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio	
LTC 1/98 AND QLTC 1/98	A	01 1. Cur	rent										
A-5000 1,766,548 18,874,699 1068.45 1,575 0.96 -20,139,991 82,718,451 -24.35 N0200 1,165,126 1,198,607 102.87 869 0.97 14,037,160 19.849,139 70.72 N0085 1,102,065 39,984 3.63 395 0.94 15,023,746 20,569,135 73.04 N0026 1,037,888 4,977,523 479.58 440 0.97 12,071,837 21,849,351 55.25 21300 989,780 3,554,669 359.14 398 0.95 15,030,503 19,972,172 75.26 N0095 846,599 54,274 6.41 390 0.93 10,595,150 14,215,459 74.53 N0022 574,740 889,890 154.83 239 0.93 10,505,611 11,919,689 88.14 N0090 443,587 715,571 161.32 221 0.96 4,759,714 7,433,288 64.03 HHC 1/98 AND QHHC 1/98 335,034 1,314,610 372.38 244 0.86 -18,656,715 1.097,725 -1699.58 N0202 262,320 463,265 176.60 158 0.96 2,897,167 3,956,703 73.22 A-4901 222,440 2,707,136 1217.02 196 0.94 -8,922,055 6,596,350 -135.26 18876 215,964 97,802 45.29 88 0.98 4,409,035 5,412,838 81.46 21295 175,878 -1,069,241 -607.95 79 0.94 3,197,031 3,106,484 102.92 N0034 134,347 -950,793 -706.66 61 0.95 3,717,937 2,679,588 138.75 N0080 83,798 11,148 13.30 35 0.90 1,298,605 1,278,595 101.54 MID/WSSQ 66,881 502,540 751.39 59 0.88 -2,592,658 442,469 -585.95 N0101 55,572 83,960 151.08 18 0.95 1,297,758 1,042,226 124.52 N0027 33,725 0 0.00 11 1.00 998,690 559,030 178.65				N0100	9,343,392	8,874,906	94.99	3,835	0.96	148,131,709	180,987,031	81.85	
N0200 1,165,126 1,198,607 102.87 869 0.97 14,037,160 19,849,139 70.72 N0085 1,102,065 39,984 3.63 395 0.94 15,023,746 20,569,135 73.04 N0026 1,037,888 4,977,523 479.58 440 0.97 12,071,837 21,849,351 55.25 21300 989,780 3,554,669 359,14 398 0.95 15,030,503 19,972,172 75.26 N0095 846,599 54,274 6.41 390 0.93 10,595,150 14,215,459 74.53 N0022 574,740 889,890 154.83 239 0.93 10,505,611 11,919,689 88.14 N0090 443,587 715,571 161.32 221 0.96 4,759,714 7,433,288 64.03 HHC 1/98 AND QHHC 1/98 353,034 1,314,610 372.38 244 0.86 -18,656,715 1,097,725 -1699,58 N0202 262,320 463,265 176.60 158 0.96 2,897,167 3,956,703 73.22 A-4901 222,440 2,707,136 1217.02 196 0.94 -8,922,055 6,596,350 -135.26 18876 215,964 97,802 45.29 88 0.98 4,409,035 5,412,838 81.46 21295 175,878 -1,069,241 -607.95 79 0.94 3,197,031 3,106,484 102.92 N0034 134,547 -950,793 -706.66 61 0.95 3,717,937 2,679,588 138.75 N0080 83,798 11,148 13.30 35 0.90 1,298,605 1,278,950 101.54 MID/WSSQ 66,881 502,540 751.39 59 0.88 -2,592,658 442,469 -585,95 N0101 55,572 83,960 151.08 18 0.95 1,297,758 1,042,226 124.52 N0027 33,725 0 0.000 11 1.00 998,690 559,030 178.65			LTC 1/98	3 AND QLTC 1/98	2,289,669	4,256,064	185.88	880	0.93	-12,155,006	14,754,326	- 82.38	
N0085         1,102,065         39,984         3.63         395         0.94         15,023,746         20,569,135         73.04           N0026         1,037,888         4,977,523         479,58         440         0.97         12,071,837         21,849,351         55.25           21300         989,780         3,554,669         359,14         398         0.95         15,030,503         19,972,172         75.26           N0095         846,599         54,274         6.41         390         0.93         10,595,150         14,215,459         74.53           N0022         574,740         889,890         154.83         239         0.93         10,505,611         11,919,689         88.14           N0090         443,587         715,571         161.32         221         0.96         4,759,714         7,433,288         64.03           HHC 1/98 AND QHHC 1/98         353,034         1,314,610         372.38         244         0.86         -18,656,715         1,097,725         -1699,58           N0202         262,320         463,265         176.60         158         0.96         2,897,167         3,956,703         73.22           A.4901         222,440         2,707,136         1217.02 <t< td=""><td></td><td></td><td></td><td>A-5000</td><td>1,766,548</td><td>18,874,699</td><td>1068.45</td><td>1,575</td><td>0.96</td><td>-20,139,991</td><td>82,718,451</td><td>- 24.35</td><td></td></t<>				A-5000	1,766,548	18,874,699	1068.45	1,575	0.96	-20,139,991	82,718,451	- 24.35	
N0026 1,037,888 4,977,523 479,58 440 0.97 12,071,837 21,849,351 55.25 21300 989,780 3,554,669 359.14 398 0.95 15,030,503 19,972,172 75.26 N0095 846,599 54,274 6.41 390 0.93 10,595,150 14,215,459 74.53 N0022 574,740 889,890 154.83 239 0.93 10,505,611 11,919,689 88.14 N0090 443,587 715,571 161.32 221 0.96 4,759,714 7,433,288 64.03 HHC 1/98 AND QHHC 1/98 353,034 1,314,610 372.38 244 0.86 -18,656,715 1,097,725 -1699,58 N0202 262,320 463,265 176.60 158 0.96 2,897,167 3,956,703 73.22 A-4901 222,440 2,707,136 1217.02 196 0.94 -8,922,055 6,596,350 -135.26 18876 215,964 97,802 45.29 88 0.98 4,409,035 5,412,838 81.46 21295 175,878 -1,069,241 -607.95 79 0.94 3,197,031 3,106,484 102.92 N0034 134,547 -950,793 -706.66 61 0.95 3,717,937 2,679,588 138.75 N0080 83,798 11,148 13.30 35 0.90 1,298,605 1,278,950 101.54 MID/WSSQ 66,881 502,540 751.39 59 0.88 -2,592,658 442,469 -585.95 N0101 55,572 83,960 151.08 18 0.95 1,297,758 1,042,226 124.52 N0027 33,725 0 0.000 11 1.00 998,690 559,030 178.65				N0200	1,165,126	1,198,607	102.87	869	0.97	14,037,160	19,849,139	70.72	
21300 989,780 3,554,669 359.14 398 0.95 15,030,503 19,972,172 75.26 N0095 846,599 54,274 6.41 390 0.93 10,595,150 14,215,459 74.53 N0022 574,740 889,890 154.83 239 0.93 10,505,611 11,919,689 88.14 N0090 443,587 715,571 161.32 221 0.96 4,759,714 7,433,288 64.03 HHC 1/98 AND QHHC 1/98 353,034 1,314,610 372.38 244 0.86 -18,656,715 1,097,725 -1699.58 N0202 262,320 463,265 176.60 158 0.96 2,897,167 3,956,703 73.22 A-4901 222,440 2,707,136 1217.02 196 0.94 -8,922,055 6,596,350 -135.26 18876 215,964 97,802 45.29 88 0.98 4,409,035 5,412,838 81.46 21295 175,878 -1,069,241 -607.95 79 0.94 3,197,031 3,106,484 102.92 N0034 134,547 -950,793 -706.66 61 0.95 3,717,937 2,679,588 138.75 N0080 83,798 11,148 13.30 35 0.90 1,298,605 1,278,950 101.54 MID/WSSQ 66,881 502,540 751.39 59 0.88 -2,592,658 442,469 -585.95 N0101 55,572 83,960 151.08 18 0.95 1,297,758 1,042,226 124.52 N0027 33,725 0 0.000 11 1.00 998,690 559,030 178.65				N0085	1,102,065	39,984	3.63	395	0.94	15,023,746	20,569,135	73.04	
N0095 846,599 54,274 6.41 390 0.93 10,595,150 14,215,459 74.53 N0022 574,740 889,890 154.83 239 0.93 10,505,611 11,919,689 88.14 N0090 443,587 715,571 161.32 221 0.96 4,759,714 7,433,288 64.03 HHC 1/98 AND QHHC 1/98 353,034 1,314,610 372.38 244 0.86 -18,656,715 1,097,725 -1699.58 N0202 262,320 463,265 176.60 158 0.96 2,897,167 3,956,703 73.22 A-4901 222,440 2,707,136 1217.02 196 0.94 -8,922,055 6,596,350 -135.26 18876 215,964 97,802 45.29 88 0.98 4,409,035 5,412,838 81.46 21295 175,878 -1,069,241 -607.95 79 0.94 3,197,031 3,106,484 102.92 N0034 134,547 -950,793 -706.66 61 0.95 3,717,937 2,679,588 138.75 N0080 83,798 11,148 13.30 35 0.90 1,298,605 1,278,950 101.54 MID/WSSQ 66,881 502,540 751.39 59 0.88 -2,592,658 442,469 -585.95 N0101 55,572 83,960 151.08 18 0.95 1,297,758 1,042,226 124.52 N0027 33,725 0 0.000 11 1.00 998,690 559,030 178.65				N0026	1,037,888	4,977,523	479.58	440	0.97	12,071,837	21,849,351	55.25	
N0022 574,740 889,890 154.83 239 0.93 10,505,611 11,919,689 88.14 N0090 443,587 715,571 161.32 221 0.96 4,759,714 7,433,288 64.03 HHC 1/98 AND QHHC 1/98 353,034 1,314,610 372.38 244 0.86 -18,656,715 1,097,725 -1699.58 N0202 262,320 463,265 176.60 158 0.96 2,897,167 3,956,703 73.22 A-4901 222,440 2,707,136 1217.02 196 0.94 -8,922,055 6,596,350 -135.26 18876 215,964 97,802 45.29 88 0.98 4,409,035 5,412,838 81.46 21295 175,878 -1,069,241 -607.95 79 0.94 3,197,031 3,106,484 102.92 N0034 134,547 -950,793 -706.66 61 0.95 3,717,937 2,679,588 138.75 N0080 83,798 11,148 13.30 35 0.90 1,298,605 1,278,950 101.54 MID/WSSQ 66,881 502,540 751.39 59 0.88 -2,592,658 442,469 -585.95 N0101 55,572 83,960 151.08 18 0.95 1,297,758 1,042,226 124.52 N0027 33,725 0 0.000 11 1.00 998,690 559,030 178.65				21300	989,780	3,554,669	359.14	398	0.95	15,030,503	19,972,172	75.26	
N0090 443,587 715,571 161.32 221 0.96 4,759,714 7,433,288 64.03  HHC 1/98 AND QHHC 1/98 353,034 1,314,610 372.38 244 0.86 -18,656,715 1,097,725 -1699.58  N0202 262,320 463,265 176.60 158 0.96 2,897,167 3,956,703 73.22  A-4901 222,440 2,707,136 1217.02 196 0.94 -8,922,055 6,596,350 -135.26  18876 215,964 97,802 45.29 88 0.98 4,409,035 5,412,838 81.46  21295 175,878 -1,069,241 -607.95 79 0.94 3,197,031 3,106,484 102.92  N0034 134,547 -950,793 -706.66 61 0.95 3,717,937 2,679,588 138.75  N0080 83,798 11,148 13.30 35 0.90 1,298,605 1,278,950 101.54  MID/WSSQ 66,881 502,540 751.39 59 0.88 -2,592,658 442,469 -585.95  N0101 55,572 83,960 151.08 18 0.95 1,297,758 1,042,226 124.52  N0027 33,725 0 0.00 11 1.00 998,690 559,030 178.65				N0095	846,599	54,274	6.41	390	0.93	10,595,150	14,215,459	74.53	
HHC 1/98 AND QHHC 1/98 353,034 1,314,610 372.38 244 0.86 -18,656,715 1,097,725 -1699.58  N0202 262,320 463,265 176.60 158 0.96 2,897,167 3,956,703 73.22  A-4901 222,440 2,707,136 1217.02 196 0.94 -8,922,055 6,596,350 -135.26  18876 215,964 97,802 45.29 88 0.98 4,409,035 5,412,838 81.46  21295 175,878 -1,069,241 -607.95 79 0.94 3,197,031 3,106,484 102.92  N0034 134,547 -950,793 -706.66 61 0.95 3,717,937 2,679,588 138.75  N0080 83,798 11,148 13.30 35 0.90 1,298,605 1,278,950 101.54  MID/WSSQ 66,881 502,540 751.39 59 0.88 -2,592,658 442,469 -585.95  N0101 55,572 83,960 151.08 18 0.95 1,297,758 1,042,226 124.52  N0027 33,725 0 0.00 11 1.00 998,690 559,030 178.65				N0022	574,740	889,890	154.83	239	0.93	10,505,611	11,919,689	88.14	
N0202       262,320       463,265       176.60       158       0.96       2,897,167       3,956,703       73.22         A-4901       222,440       2,707,136       1217.02       196       0.94       -8,922,055       6,596,350       -135.26         18876       215,964       97,802       45.29       88       0.98       4,409,035       5,412,838       81.46         21295       175,878       -1,069,241       -607.95       79       0.94       3,197,031       3,106,484       102.92         N0034       134,547       -950,793       -706.66       61       0.95       3,717,937       2,679,588       138.75         N0080       83,798       11,148       13.30       35       0.90       1,298,605       1,278,950       101.54         MID/WSSQ       66,881       502,540       751.39       59       0.88       -2,592,658       442,469       -585.95         N0101       55,572       83,960       151.08       18       0.95       1,297,758       1,042,226       124.52         N0027       33,725       0       0.00       11       1.00       998,690       559,030       178.65				N0090	443,587	715,571	161.32	221	0.96	4,759,714	7,433,288	64.03	
A-4901 222,440 2,707,136 1217.02 196 0.94 -8,922,055 6,596,350 -135.26 18876 215,964 97,802 45.29 88 0.98 4,409,035 5,412,838 81.46 21295 175,878 -1,069,241 -607.95 79 0.94 3,197,031 3,106,484 102.92 N0034 134,547 -950,793 -706.66 61 0.95 3,717,937 2,679,588 138.75 N0080 83,798 11,148 13.30 35 0.90 1,298,605 1,278,950 101.54 MID/WSSQ 66,881 502,540 751.39 59 0.88 -2,592,658 442,469 -585.95 N0101 55,572 83,960 151.08 18 0.95 1,297,758 1,042,226 124.52 N0027 33,725 0 0.00 11 1.00 998,690 559,030 178.65			HHC 1/98	AND QHHC 1/98	353,034	1,314,610	372.38	244	0.86	-18,656,715	1,097,725	-1699.58	
18876 215,964 97,802 45.29 88 0.98 4,409,035 5,412,838 81.46 21295 175,878 -1,069,241 -607.95 79 0.94 3,197,031 3,106,484 102.92 N0034 134,547 -950,793 -706.66 61 0.95 3,717,937 2,679,588 138.75 N0080 83,798 11,148 13.30 35 0.90 1,298,605 1,278,950 101.54 MID/WSSQ 66,881 502,540 751.39 59 0.88 -2,592,658 442,469 -585.95 N0101 55,572 83,960 151.08 18 0.95 1,297,758 1,042,226 124.52 N0027 33,725 0 0.00 11 1.00 998,690 559,030 178.65				N0202	262,320	463,265	176.60	158	0.96	2,897,167	3,956,703	73.22	
21295       175,878       -1,069,241       -607.95       79       0.94       3,197,031       3,106,484       102.92         N0034       134,547       -950,793       -706.66       61       0.95       3,717,937       2,679,588       138.75         N0080       83,798       11,148       13.30       35       0.90       1,298,605       1,278,950       101.54         MID/WSSQ       66,881       502,540       751.39       59       0.88       -2,592,658       442,469       -585.95         N0101       55,572       83,960       151.08       18       0.95       1,297,758       1,042,226       124.52         N0027       33,725       0       0.00       11       1.00       998,690       559,030       178.65				A-4901	222,440	2,707,136	1217.02	196	0.94	-8,922,055	6,596,350	-135.26	
N0034       134,547       -950,793       -706.66       61       0.95       3,717,937       2,679,588       138.75         N0080       83,798       11,148       13.30       35       0.90       1,298,605       1,278,950       101.54         MID/WSSQ       66,881       502,540       751.39       59       0.88       -2,592,658       442,469       -585.95         N0101       55,572       83,960       151.08       18       0.95       1,297,758       1,042,226       124.52         N0027       33,725       0       0.00       11       1.00       998,690       559,030       178.65				18876	215,964	97,802	45.29	88	0.98	4,409,035	5,412,838	81.46	
N0080       83,798       11,148       13.30       35       0.90       1,298,605       1,278,950       101.54         MID/WSSQ       66,881       502,540       751.39       59       0.88       -2,592,658       442,469       -585.95         N0101       55,572       83,960       151.08       18       0.95       1,297,758       1,042,226       124.52         N0027       33,725       0       0.00       11       1.00       998,690       559,030       178.65				21295	175,878	-1,069,241	-607.95	79	0.94	3,197,031	3,106,484	102.92	
MID/WSSQ 66,881 502,540 751.39 59 0.88 -2,592,658 442,469 -585.95 N0101 55,572 83,960 151.08 18 0.95 1,297,758 1,042,226 124.52 N0027 33,725 0 0.00 11 1.00 998,690 559,030 178.65				N0034	134,547	-950,793	-706.66	61	0.95	3,717,937	2,679,588	138.75	
N0101       55,572       83,960       151.08       18       0.95       1,297,758       1,042,226       124.52         N0027       33,725       0       0.00       11       1.00       998,690       559,030       178.65				N0080	83,798	11,148	13.30	35	0.90	1,298,605	1,278,950	101.54	
N0027 33,725 0 0.00 11 1.00 998,690 559,030 178.65				MID/WSSQ	66,881	502,540	751.39	59	0.88	-2,592,658	442,469	-585.95	
				N0101	55,572	83,960	151.08	18	0.95	1,297,758	1,042,226	124.52	
21305 32,871 174,562 531.05 14 1.00 1,065,520 511,503 208.31				N0027	33,725	0	0.00	11	1.00	998,690		178.65	
				21305	32,871	174,562	531.05	14	1.00	1,065,520	511,503	208.31	

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		N0030	31,370	-13,185	- 42.03	14	0.93	597,137	457,208	130.61
		N0075	29,966	-616,056	-2055.85	14	0.88	339,774	417,573	81.37
		N0023	9,661	0	0.00	5	1.00	349,232	299,623	116.56
		N0086	8,047	0	0.00	3	1.00	270,100	159,577	169.26
		S0090	3,963	0	0.00	2	1.00	65,968	27,124	243.21
		N0096	3,661	-231,697	-6328.79	1	0.25	-19,801	16,387	-120.83
		N0081	2,873	194	6.75	1	1.00	62,951	36,880	170.69
		2400	2,527	-4,126	-163.28	2	0.67	-7,876	4,240	-185.76
		N0076	2,119	0	0.00	1	1.00	48,531	75,504	64.28
		430	0	0	0.00	0	0.00	335	0	0.00
		431	0	0	0.00	0	0.00	1,515	0	0.00
		2100/2101	0	0	0.00	0	0.00	1,764	0	0.00
		2200/2201	0	0	0.00	0	0.00	428	0	0.00
		2300/2301	0	0	0.00	0	0.00	532	0	0.00
		N0091	0	0	0.00	0	0.00	28,091	0	0.00
C01 1. T	otal current - Individua	1								
			21,290,611	45,906,306	XXX	10,248	XXX	188,309,429	422,446,023	XXX
C07 7. C	urrent year total									
			21,290,611	45,906,306	215.62	10,248	0.95	188,309,429	422,446,023	44.58

Company Name: John Alden Life Ins Co

Company Code: 65080 State of Domicile: WI

A01 1. Current

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		J-5875	6,692,057	23,373,248	349.27	4,867	0.97	65,130,539	212,822,690	30.60
		J-5762	2,420,534	13,239,138	546.95	1,602	0.94	-24,939,053	60,462,680	- 41.25
		J-1108	177,493	929,761	523.83	159	0.90	4,896,150	8,011,345	61.12
		J-1130	58,156	474,842	816.50	50	0.93	-7,546,085	546,739	-1380.20
		J-1115	23,773	309,119	1300.29	17	1.00	278,892	1,640,227	17.00
C01	1. Total current - Individu	ıal								
			9,372,013	38,326,108	XXX	6,695	XXX	37,820,443	283,483,681	XXX
C07	7. Current year total									
			9,372,013	38,326,108	408.94	6,695	0.96	37,820,443	283,483,681	13.34
Company Nat	me:John Hancock Life &	Hlth Ins Co	Company	Code: <b>93610</b>	State o	of Domicile: MA				
A01	1. Current									
		G96	30,760,317	70,854,136	230.34	9,484	0.95	333,758,227	498,993,944	66.89
		LTC20	27,138,231	26,539,158	97.79	8,395	0.98	186,019,872	280,419,159	66.34
		RWJ	24,671,245	46,690,316	189.25	8,849	0.97	309,047,912	407,423,973	75.85
		LTC30	22,010,400	14,056,760	63.86	6,996	0.98	238,454,251	263,542,956	90.48
		NYP	21,643,530	4,497,733	20.78	6,491	0.99	161,614,955	200,087,047	80.77
		CC2E	10,733,073	885,405	8.25	2,823	0.98	62,175,615	78,031,693	79.68
		CC3	6,479,608	888,346	13.71	1,642	0.98	12,981,501	14,312,313	90.70
		91LTC	6,082,699	21,795,458	358.32	2,409	0.94	-31,402,198	82,573,097	- 38.03
		CC2R	3,651,810	957,815	26.23	1,068	0.98	27,193,453	34,429,267	78.98
		CC2ER	2,775,753	362,772	13.07	740	0.97	13,185,767	13,389,125	98.48

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		LTC60	2,101,228	965,922	45.97	689	0.99	14,875,776	17,087,815	87.06
		BSC30	1,146,913	1,578,475	137.63	452	0.98	8,248,782	13,334,038	61.86
		BSC20	1,032,303	715,261	69.29	414	0.97	7,606,392	10,315,089	73.74
		LTC88B	501,345	1,585,889	316.33	440	0.89	-8,942,232	8,291,565	-107.85
		LTC90B	206,816	575,817	278.42	103	0.93	-946,101	2,751,319	- 34.39
		91NH	140,153	-8,903	- 6.35	56	0.92	-1,028,830	3,115,781	- 33.02
		C96	12,284	23,232	189.12	7	1.00	112,051	209,349	53.52
		CC3Core	7,806	74	0.95	2	1.00	42,360	27,209	155.68
		LTC87A	7,582	298,491	3936.84	25	0.96	-565,567	407,485	-138.80
		LTC88A	5,263	68,797	1307.18	7	0.88	2,393,063	78,577	3045.50
B01	1. Current									
		Non-GIMIT	10,442,730	598,437	5.73	10,735	0.97	99,169,983	95,120,358	104.26
C01	1. Total current - Individu	al								
			161,108,359	193,330,954	XXX	51,092	XXX	1,334,825,049	1,928,820,801	XXX
C04	4. Total current - Group									
			10,442,730	598,437	XXX	10,735	XXX	99,169,983	95,120,358	XXX
C07	7. Current year total									
			171,551,089	193,929,391	113.05	61,827	0.97	1,433,995,032	2,023,941,159	70.85
Company Na	me:John Hancock Life In	s Co USA	Company	Code: <b>65838</b>	State o	of Domicile: MI				
A01	1. Current									
		LTC20	246,095,304	236,841,421	96.24	110,471	0.98	1,749,699,055	2,519,017,859	69.46

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		LTC30	214,001,882	108,915,258	50.90	94,039	0.98	2,362,622,237	2,306,515,047	102.43
		G96	187,280,655	386,549,944	206.40	88,001	0.95	2,333,782,571	3,034,889,969	76.90
		CC2E	141,641,378	22,025,500	15.55	50,927	0.98	836,436,598	931,170,644	89.83
		CC3	107,796,974	6,750,181	6.26	41,921	0.98	229,960,878	248,377,082	92.59
		LTC60	65,622,830	11,864,034	18.08	31,926	0.99	453,517,286	520,744,018	87.09
		CC2R	42,016,115	11,051,408	26.30	15,476	0.98	318,902,426	353,239,058	90.28
		CC2ER	36,332,122	4,441,741	12.23	12,972	0.98	171,845,237	170,840,812	100.59
		CCCA	31,098,175	4,842,673	15.57	10,148	0.98	229,155,602	286,497,893	79.99
		91LTC	28,429,390	71,505,925	251.52	14,548	0.91	16,897,719	324,575,013	5.21
		BSC20	13,961,993	17,211,748	123.28	7,811	0.96	49,789,682	118,943,158	41.86
		BSC30	11,993,905	12,461,809	103.90	6,529	0.97	85,558,052	116,097,439	73.70
		RWJ	10,745,859	12,099,960	112.60	5,106	0.97	181,680,894	219,988,049	82.59
		LTCPRTN	9,434,619	6,680,297	70.81	3,520	0.98	76,235,325	110,592,165	68.93
		LTC3PRTN	8,266,920	3,598,550	43.53	2,746	0.98	116,256,027	100,961,216	115.15
		CCCA3	7,971,876	980,555	12.30	2,508	0.99	13,632,991	16,708,415	81.59
		CC3P	3,279,454	28,090	0.86	1,001	0.99	8,355,631	9,260,706	90.23
		91NH	2,094,578	9,753,368	465.65	1,168	0.92	-2,686,604	40,091,969	- 6.70
		LTC88B	2,033,495	8,213,570	403.91	2,109	0.91	-17,964,786	30,057,982	- 59.77
		LTC60R	1,474,671	84,715	5.75	938	0.94	7,227,722	6,770,318	106.76
		BSC3PRTN	909,146	-339,414	- 37.33	412	0.97	12,487,938	12,536,754	99.61
		G96NH	840,976	582,364	69.25	448	0.91	9,476,133	12,161,721	77.92
		LTC90B	769,337	1,950,125	253.48	622	0.91	-8,540,660	10,261,329	- 83.23

Line Numbo		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		BSCPRTN	397,691	1,244,202	312.86	241	0.97	1,767,765	5,430,573	32.55
		C96	386,732	1,693,852	437.99	248	0.92	2,923,068	4,640,367	62.99
		CC3Core	194,290	1,276	0.66	81	1.00	718,561	662,354	108.49
		NYP	88,554	136,555	154.21	27	1.00	656,134	904,481	72.54
		LTC88A	43,856	49,635	113.18	47	0.84	1,227,429	682,745	179.78
		LTC87A	9,730	459,828	4725.88	39	0.83	-546,011	527,206	-103.57
B01	1. Current									
		Non-GIMIT	329,042,434	166,727,588	50.67	305,194	0.98	4,552,176,031	4,257,581,947	106.92
		GIMT	5,822,015	9,952,931	170.95	6,599	0.95	94,821,095	102,698,932	92.33
C01	1. Total current - Individu	al								
			1,175,212,507	941,679,170	XXX	506,030	XXX	9,241,074,900	11,513,146,342	XXX
C04	4. Total current - Group									
			334,864,449	176,680,519	XXX	311,793	XXX	4,646,997,126	4,360,280,879	XXX
C07	7. Current year total									
			1,510,076,956	1,118,359,689	74.06	817,823	0.97	13,888,072,026	15,873,427,221	87.49
Company Nar	me: Kaiser Foundation HI	th Plan of WA	Company	/ Code: <b>95672</b>	State o	of Domicile: WA				
A01	1. Current									
		CA-84, CA-85	26,465	181,286	685.00	19	0.73	534,162	1,833,230	29.14
C01	1. Total current - Individu	al								
			26,465	181,286	XXX	19	XXX	534,162	1,833,230	XXX
C07	7. Current year total									

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
			26,465	181,286	685.00	19	0.73	534,162	1,833,230	29.14
Company Nar	me: Knights Of Columbus		Company	Code: <b>58033</b>	State o	of Domicile: CT				
A01	1. Current									
	NHC01 X-XX	X, LTC01 X-XX	59,678,632	29,058,261	48.69	41,858	0.98	442,646,921	451,664,352	98.00
	NHC2 7	7-14, LTC2 7-14	10,317,311	463,004	4.49	7,186	0.96	9,466,870	9,659,725	98.00
C01	1. Total current - Individua	nl								
			69,995,943	29,521,265	XXX	49,044	XXX	452,113,791	461,324,077	XXX
C07	7. Current year total		69,995,943	29,521,265	42.18	49,044	0.98	452,113,791	461,324,077	98.00
Company Nar	me: Lafayette Life Ins Co		Company	Code: <b>65242</b>	State o	of Domicile: <b>OH</b>				
A01	1. Current									
		LLIC-LTC	181,849	383,384	210.83	203	0.98	1,472,859	1,749,003	84.21
C01	1. Total current - Individua	nl								
			181,849	383,384	XXX	203	XXX	1,472,859	1,749,003	XXX
C07	7. Current year total									
			181,849	383,384	210.83	203	0.98	1,472,859	1,749,003	84.21

Company Name: LifeSecure Ins Co

Company Code: 77720

State of Domicile: MI

A01 1. Current

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
	LS0001, L	S0002, LS0004, L	49,394,728	1,191,429	2.41	31,913	0.98	111,941,701	101,942,009	109.81
C01	1. Total current - Individ	lual								
			49,394,728	1,191,429	XXX	31,913	XXX	111,941,701	101,942,009	XXX
C07	7. Current year total									
			49,394,728	1,191,429	2.41	31,913	0.98	111,941,701	101,942,009	109.81
Company Na	me:Lincoln Benefit Life	Со	Company	Code: <b>65595</b>	State o	of Domicile: <b>NE</b>				
A01	1. Current									
		LBL-6301	40,036,132	80,341,154	200.67	23,460	0.98	681,171,541	1,149,796,050	59.24
		LBL-7000	17,471,222	16,980,712	97.19	10,004	0.99	379,582,505	473,307,856	80.20
C01	1. Total current - Individ	lual								
			57,507,354	97,321,866	XXX	33,464	XXX	1,060,754,046	1,623,103,906	XXX
C07	7. Current year total									
			57,507,354	97,321,866	169.23	33,464	0.99	1,060,754,046	1,623,103,906	65.35
Company Na	me:Lincoln Natl Life Ins	s Co	Company	Code: <b>65676</b>	State c	of Domicile: IN				
A01	1. Current									
		LTC-1, LTC-2	2,962,972	5,884,334	198.60	1,421	0.92	40,001,914	65,031,650	61.51
C01	1. Total current - Individ	lual								
			2,962,972	5,884,334	XXX	1,421	XXX	40,001,914	65,031,650	XXX
C07	7. Current year total									

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
			2,962,972	5,884,334	198.60	1,421	0.92	40,001,914	65,031,650	61.51
Company Na	me: Longevity Ins Co		Company (	Code: <b>68446</b>	State o	of Domicile: TX				
A01	1. Current									
		RVL-360	59,067	1,137,041	1925.00	83	0.87	-4,215,137	2,057,319	-204.89
C01	1. Total current - Individual	I	59,067	1,137,041	XXX	83	XXX	-4,215,137	2,057,319	XXX
C07	7. Current year total		59,067	1,137,041	1925.00	83	0.87	-4,215,137	2,057,319	-204.89
Company Na	me: Louisiana Hlth Serv &	Ind Co	Company C	Code: <b>81200</b>	State o	of Domicile: LA				
A01	1. Current									
		7035	356,089	958,287	269.11	325	0.96	-2,244,687	3,867,100	- 58.05
		30 & 31	87,431	-180,335	-206.26	71	0.97	41,670	1,273,038	3.27
		32	0	0	0.00	0	0.00	-90,621	0	0.00
C01	1. Total current - Individual	I								
			443,520	777,952	XXX	396	XXX	-2,293,638	5,140,138	XXX
C07	7. Current year total		443,520	777,952	175.40	396	0.97	-2,293,638	5,140,138	- 44.62

Company Name: Loyal Amer Life Ins Co

Company Code: 65722

State of Domicile: OH

Lin Numl		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
A01	1. Current									
		L-6000-NQ	58,539	166,698	284.76	30	0.97	59,456	599,730	9.91
		L-6000-TQ	37,933	77,171	203.44	29	1.00	-112,082	483,704	- 23.17
C01	1. Total current - Individu	ual								
			96,472	243,869	XXX	59	XXX	-52,626	1,083,434	XXX
C07	7. Current year total									
			96,472	243,869	252.79	59	0.98	-52,626	1,083,434	- 4.86
Company Na	ame: Madison Natl Life In	s Co Inc	Company (	Code: <b>65781</b>	State o	of Domicile: WI				
A01	1. Current									
		MNLI-LTC	520,525	51,685	9.93	545	0.99	4,915,258	4,064,296	120.94
C01	1. Total current - Individu	ual								
			520,525	51,685	XXX	545	XXX	4,915,258	4,064,296	XXX
C07	7. Current year total									
			520,525	51,685	9.93	545	0.99	4,915,258	4,064,296	120.94
			520,525	51,685	9.93	545	0.99	4,915,258	4,064,296	120.94
Company Na	ame: Manhattan Natl Life	Ins Co		51,685 Code: <b>67083</b>		545 of Domicile: <b>OH</b>		4,915,258	4,064,296	120.94
	nme: Manhattan Natl Life  1. Current	Ins Co						4,915,258	4,064,296	120.94
	1. Current	Ins Co  Dade County LTC						4,915,258 3,244,205	4,064,296 3,496,083	92.80
	1. Current	Dade County LTC	Company (	Code: 67083	State o	of Domicile: <b>OH</b>				

Line Numb		Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C07	7. Curre	ent year total		91,080	473,630	520.02	202	0.82	3,244,205	3,496,083	92.80
Company Na	me: Manh	attanLife Assur	Co of Amer	Company (	Code: <b>61883</b>	State o	of Domicile: AR				
A01	1. Curre	ent current - Individu	~	234,001	482,790	206.32	153	0.89	595,382	595,382	100.00
			lai	234,001	482,790	XXX	153	XXX	595,382	595,382	XXX
C07	7. Curre	ent year total		234,001	482,790	206.32	153	0.89	595,382	595,382	100.00
Company Na	me: Massa	achusetts Mut L	ife Ins Co	Company (	Code: <b>65935</b>	State o	f Domicile: MA				
A01	1. Curre	nt	~	235,940,444	84,606,161	35.86	73,874	0.99	1,621,220,500	1,852,429,641	87.52
C01		current - Individu	ıal	235,940,444	84,606,161	XXX	73,874	XXX	1,621,220,500	1,852,429,641	XXX
C07	7. Curre	ent year total		235,940,444	84,606,161	35.86	73,874	0.99	1,621,220,500	1,852,429,641	87.52

Company Name: Medamerica Ins Co

A01 1. Current

CAUTION: The information contained on this page is unaudited and not a complete analysis nor is it an expression of opinion on any insurer. This page may contain inadvertent errors.

State of Domicile: PA

Company Code: 69515

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		SPL2-336	24,569,469	4,197,995	17.09	12,527	0.97	135,009,244	139,537,313	96.76
		SPL-336	21,531,414	10,432,167	48.45	12,062	0.98	325,667,122	298,871,995	108.97
		FC-336	12,627,350	580,884	4.60	4,812	0.97	30,697,999	34,198,241	89.77
		LTQ11-336-MA	5,359,725	8,082,403	150.80	3,331	0.96	106,788,030	122,268,364	87.34
		14515	4,443,529	8,026,900	180.64	3,729	0.95	59,961,994	93,159,591	64.37
	PRT11-	-336-MA-CT-601	1,600,330	1,592,359	99.50	646	0.98	18,380,591	27,094,132	67.84
		14785	1,397,204	1,098,392	78.61	1,133	0.97	14,357,043	18,450,728	77.81
		LTC-CD9	679,824	2,530,408	372.22	489	0.96	21,410,720	24,925,986	85.90
		NTQ11-337	362,751	61,185	16.87	245	0.94	5,174,881	5,643,137	91.70
		FC-337	229,631	170,416	74.21	111	0.97	589,975	772,065	76.42
		LTC-LBP9	222,264	1,457,308	655.67	158	0.93	3,312,405	7,300,910	45.37
		14767	211,863	-22,846	- 10.78	151	0.96	2,346,686	3,202,896	73.27
		ML 7500	193,139	2,550,312	1320.45	205	0.91	2,451,109	6,894,808	35.55
		HMSA Ind	189,298	1,036,203	547.39	131	0.93	4,832,782	3,705,972	130.41
		ICC14-336	144,422	152	0.11	30	0.97	189,485	129,553	146.26
		Generations Ind	133,686	1,876,225	1403.46	304	0.94	741,073	20,547,395	3.61
		TRL-336	126,173	6,359	5.04	66	0.94	366,370	343,319	106.71
		LTC-CD5	125,377	265,927	212.10	112	0.84	-1,402,909	1,886,526	- 74.37
		HTQ11-338	113,373	107,150	94.51	132	0.92	1,422,097	1,647,525	86.32
	LTCNQ12 I	LTC1200(8/2000)	97,934	426,087	435.08	56	0.95	2,503,363	3,192,759	78.41
		LTC-CD8	75,962	262,036	344.96	64	0.90	2,273,635	2,943,162	77.25
		14422	49,093	-30,580	- 62.29	69	0.84	672,296	1,177,484	57.10

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		FBABC & PLAN 123	46,875	419,071	894.02	65	0.88	-5,103,736	1,248,584	-408.76
		14783	29,861	39	0.13	29	0.97	302,031	105,513	286.25
		14765	23,428	-774	- 3.30	30	0.88	157,751	85,538	184.42
		LTC-LBP8	22,795	274,810	1205.57	16	0.94	387,898	1,119,492	34.65
		LTC-LBP5	8,890	162,619	1829.24	64	0.89	1,952,072	1,631,500	119.65
		14401	6,272	3,717	59.26	12	0.92	64,081	33,769	189.76
		14475	5,290	-44,443	-840.13	5	0.83	-196,156	77,118	-254.36
		14766	4,929	19,831	402.33	5	1.00	100,731	140,345	71.77
		TBCA TBCS100 et al	1,510	16,023	1061.13	1	1.00	9,573,086	19,730	48520.46
		14784	434	-19,676	-4533.64	0	0.00	-36,986	0	0.00
B01 1.	Current									
		GRP11-341-MA	6,419,781	3,828,357	59.63	7,033	0.94	148,137,121	136,873,940	108.23
		SRV-1353_	1,111,902	2,960,577	266.26	961	0.98	20,873,664	26,357,609	79.19
		LTC-G-CD9	874,779	2,797,766	319.83	584	0.97	33,542,518	42,010,407	79.84
		SPL-336_	535,285	184,399	34.45	916	0.98	12,248,660	6,495,940	188.56
		BSH Grp	351,864	1,357,790	385.89	273	0.94	9,041,476	11,841,955	76.35
		LTC-G-GMP-PER	290,807	1,155,057	397.19	303	0.94	14,421,182	12,807,757	112.60
		ML 7700	257,193	1,451,787	564.47	742	0.96	9,262,369	14,446,162	64.12
		LTC-G-CD8-DC	67,470	276,255	409.45	43	0.94	331,864	1,433,638	23.15
		LTC-GMP-CD9-BC-IL	57,969	9,291	16.03	27	1.00	649,325	467,545	138.88
		Generations Grp	37,567	227,590	605.82	69	0.96	14,643,246	4,018,255	364.42
		HTQ11-338-MA-DC	34,694	98,998	285.35	22	0.85	1,114,876	488,913	228.03

Li: Nun		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		HMSA Grp	29,250	-65,814	-225.01	71	0.99	1,662,866	1,763,462	94.30
		LTC-G-CD9-MA-NC	13,599	199,482	1466.89	29	0.91	-1,639,944	1,001,608	-163.73
		LTC-G-LBP9	6,612	36,920	558.38	1	1.00	78,467	40,713	192.73
		LTC-G-LBP8-DC	1,312	119	9.07	1	1.00	24,587	20,074	122.48
		TNTQ11-337	0	0	0.00	3	1.00	32,640	9,319	350.25
C01	1. Total current - I	ndividual								
			74,634,095	45,538,659	XXX	40,790	XXX	744,946,763	822,355,450	XXX
C04	4. Total current - 0	Group								
			10,090,084	14,518,574	XXX	11,078	XXX	264,424,917	260,077,297	XXX
C07	7. Current year to	tal								
			84,724,179	60,057,233	70.89	51,868	0.96	1,009,371,680	1,082,432,747	93.25
Company N	ame: <b>MedAmerica I</b>	ns Co of FL	Company	Code: <b>12967</b>	State o	f Domicile: FL				
	ame: MedAmerica I	ns Co of FL	Company	Code: <b>12967</b>	State o	f Domicile: FL				
		ns Co of FL SPL2-336	Company (2,114,507	Code: <b>12967</b>	State o 7.67	f Domicile: FL	0.99	10,348,405	1,153,648	897.02
			1 2				0.99 0.99	10,348,405 15,037,901	1,153,648 19,676,715	897.02 76.43
		SPL2-336	2,114,507	162,203	7.67	948		, , , , , , , , , , , , , , , , , , ,		
		SPL2-336 SPL-336	2,114,507 1,149,919	162,203 1,238,060	7.67 107.67	948 725	0.99	15,037,901	19,676,715	76.43
		SPL2-336 SPL-336 TRL-336	2,114,507 1,149,919 164,970	162,203 1,238,060 63,429	7.67 107.67 38.45	948 725 122	0.99 0.95	15,037,901 630,226	19,676,715 491,722	76.43 128.17
		SPL2-336 SPL-336 TRL-336 14788	2,114,507 1,149,919 164,970 120,450	162,203 1,238,060 63,429 54,372	7.67 107.67 38.45 45.14	948 725 122 162	0.99 0.95 0.96	15,037,901 630,226 1,128,526	19,676,715 491,722 1,171,980	76.43 128.17 96.29
	1. Current	SPL2-336 SPL-336 TRL-336 14788 14775	2,114,507 1,149,919 164,970 120,450 91,239	162,203 1,238,060 63,429 54,372 195,227	7.67 107.67 38.45 45.14 213.97	948 725 122 162 79	0.99 0.95 0.96 0.98	15,037,901 630,226 1,128,526 517,205	19,676,715 491,722 1,171,980 1,762,270	76.43 128.17 96.29 29.35

Line Number	Row r Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		LTC-CD5	426	8	1.88	1	1.00	15,189	10,777	140.94
B01	1. Current									
		SRV-1353_	50,175	9,842	19.62	35	0.90	1,329,044	1,267,070	104.89
C01	1. Total current - Individu	al								
			3,720,086	1,757,316	XXX	2,081	XXX	29,156,342	26,131,300	XXX
C04	4. Total current - Group								4.045.050	
G0 <b>-</b>	- ~		50,175	9,842	XXX	35	XXX	1,329,044	1,267,070	XXX
C07 '	7. Current year total		3,770,261	1,767,158	46.87	2,116	0.98	30,485,386	27,398,370	111.27
Company Nam	e:MedAmerica Ins Co o	of NY	Company	Code: <b>83437</b>	State o	of Domicile: NY				
• •	ne:MedAmerica Ins Co o 1. Current	of NY	Company	Code: <b>83437</b>	State o	of Domicile: NY				
• •	1. Current	of NY T11-336-NY-305	Company ( 9,060,490	2,793,557	State o 30.83	of Domicile: NY 2,733	0.99	39,853,237	48,842,412	81.60
• •	1. Current		1 7				0.99 0.99	39,853,237 39,588,264	48,842,412 42,809,300	81.60 92.48
• •	1. Current	T11-336-NY-305	9,060,490	2,793,557	30.83	2,733				
• •	1. Current	T11-336-NY-305 SPL2-336	9,060,490 7,157,962	2,793,557 2,422,097	30.83 33.84	2,733 2,382	0.99	39,588,264	42,809,300	92.48
• •	1. Current	T11-336-NY-305 SPL2-336 RT11-336-ET AL	9,060,490 7,157,962 6,283,125	2,793,557 2,422,097 14,047,975	30.83 33.84 223.58	2,733 2,382 2,362	0.99 0.98	39,588,264 100,221,604	42,809,300 115,116,350	92.48 87.06
• •	1. Current	T11-336-NY-305 SPL2-336 RT11-336-ET AL SPL-336	9,060,490 7,157,962 6,283,125 5,253,132	2,793,557 2,422,097 14,047,975 6,104,715	30.83 33.84 223.58 116.21	2,733 2,382 2,362 2,685	0.99 0.98 0.99	39,588,264 100,221,604 102,183,347	42,809,300 115,116,350 88,589,934	92.48 87.06 115.34
• •	1. Current PR	T11-336-NY-305 SPL2-336 RT11-336-ET AL SPL-336 LTC-CD6-NY	9,060,490 7,157,962 6,283,125 5,253,132 3,147,597	2,793,557 2,422,097 14,047,975 6,104,715 14,763,978	30.83 33.84 223.58 116.21 469.06	2,733 2,382 2,362 2,685 1,458	0.99 0.98 0.99 0.93	39,588,264 100,221,604 102,183,347 50,120,791	42,809,300 115,116,350 88,589,934 76,650,900	92.48 87.06 115.34 65.39
• •	1. Current PR	T11-336-NY-305 SPL2-336 RT11-336-ET AL SPL-336 LTC-CD6-NY FC-336	9,060,490 7,157,962 6,283,125 5,253,132 3,147,597 1,897,753	2,793,557 2,422,097 14,047,975 6,104,715 14,763,978 439,792	30.83 33.84 223.58 116.21 469.06 23.17	2,733 2,382 2,362 2,685 1,458 526	0.99 0.98 0.99 0.93 0.98	39,588,264 100,221,604 102,183,347 50,120,791 4,224,793	42,809,300 115,116,350 88,589,934 76,650,900 4,923,223	92.48 87.06 115.34 65.39 85.81
• •	1. Current PR	T11-336-NY-305 SPL2-336 RT11-336-ET AL SPL-336 LTC-CD6-NY FC-336 TQ11-336 ET AL	9,060,490 7,157,962 6,283,125 5,253,132 3,147,597 1,897,753 1,747,530	2,793,557 2,422,097 14,047,975 6,104,715 14,763,978 439,792 3,280,116	30.83 33.84 223.58 116.21 469.06 23.17 187.70	2,733 2,382 2,362 2,685 1,458 526 934	0.99 0.98 0.99 0.93 0.98	39,588,264 100,221,604 102,183,347 50,120,791 4,224,793 36,526,821	42,809,300 115,116,350 88,589,934 76,650,900 4,923,223 47,719,647	92.48 87.06 115.34 65.39 85.81 76.55

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		LTC-CD8-NY	263,900	877,120	332.37	205	0.92	6,133,927	8,112,470	75.61
		LTC-LBP-NY	187,078	1,100,578	588.30	262	0.90	333,263	4,518,107	7.38
		LTC-LBP8-NY	111,132	683,047	614.63	112	0.90	-23,474	2,073,929	- 1.13
		LTC-LBP10-NY	74,115	224,521	302.94	75	0.93	-565,331	1,113,748	- 50.76
		TRL-336	50,300	-48,400	- 96.22	16	0.94	127,536	106,362	119.91
		ICC14-336	37,258	16	0.04	10	1.00	44,233	37,601	117.64
		NTQ11-337- ET AL	30,228	25,010	82.74	34	0.87	110,817	216,830	51.11
		LTC-89-CD2	11,187	713,591	6378.75	27	0.93	-3,516,266	516,271	-681.09
		LTC-89-CD1	0	7,718	0.00	4	1.00	-77,404	76,564	-101.10
B01 1.	Current									
		NYG11-341-NY_	7,748,657	13,888,724	179.24	4,371	0.98	146,793,820	204,963,654	71.62
		GRP11-341 ET AL	486,443	567,228	116.61	849	0.99	19,635,824	23,619,072	83.14
		LTC-89-CD2_	152,141	-157,103	-103.26	242	0.99	5,073,576	4,687,022	108.25
		SPL-336_	101,676	922	0.91	186	0.99	1,386,735	1,474,186	94.07
		PRT11-336-ET AL_	21,132	441	2.09	12	1.00	428,655	523,566	81.87
C01 1.	Total current - Ind	lividual								
			37,653,678	57,996,230	XXX	15,799	XXX	408,875,176	505,804,873	XXX
C04 4.	Total current - Gro	oup								
			8,510,049	14,300,212	XXX	5,660	XXX	173,318,610	235,267,500	XXX
C07 7.	Current year total									
			46,163,727	72,296,442	156.61	21,459	0.97	582,193,786	741,072,373	78.56

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company Nar	me: Medico Ins Co		Company	Code: <b>31119</b>	State o	of Domicile: IA				
A01	1. Current									
		690-699	1,988,983	3,435,361	172.72	991	0.93	18,173,126	23,969,351	75.82
		3358 580-583	164,744	-52,339	- 31.77	98	0.77	1,063,661	654,104	162.61
		201	124,211	301,110	242.42	60	0.91	1,000,762	1,093,164	91.55
		300 585	29,850	-3,073	- 10.30	22	0.79	389,305	211,603	183.98
		445 4458-4459	14,293	-56,736	-396.95	8	0.80	454,981	230,613	197.29
		591 593 596-597	8,039	-1,093	- 13.60	10	0.71	294,574	63,918	460.86
C01	1. Total current - Indiv	ridual								
			2,330,120	3,623,230	XXX	1,189	XXX	21,376,409	26,222,753	XXX
C07	7. Current year total									
			2,330,120	3,623,230	155.50	1,189	0.91	21,376,409	26,222,753	81.52
Company Nar	ne: Metropolitan Life	Ins Co	Company	Code: <b>65978</b>	State o	of Domicile: NY				
A01	1. Current									
		LTC-INDV-7	395,998,202	235,174,689	59.39	181,461	0.98	6,593,611,107	6,767,040,527	97.44
		LTC-INDV-6	34,046,412	48,845,853	143.47	16,091	0.97	765,112,305	777,832,795	98.37
B01	1. Current									
		LTC-MARP-4	99,947,494	148,419,983	148.50	66,698	0.97	1,143,244,053	1,396,663,227	81.86
		LTC-CRE-2	80,307,932	88,266,314	109.91	93,527	0.98	1,308,716,868	1,321,041,671	99.07
		LTC-CRP-3	78,164,563	61,077,475	78.14	85,985	0.98	1,399,614,160	1,280,863,864	109.27

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		LTC-MARP-5	18,970,616	7,625,900	40.20	11,077	0.98	224,812,199	218,200,623	103.03
		LTC-PARP-5	14,107,271	36,429,607	258.23	11,010	0.87	390,610,885	266,504,171	146.57
C01	1. Total current - Individ	ual								
			430,044,614	284,020,542	XXX	197,552	XXX	7,358,723,412	7,544,873,322	XXX
C04	4. Total current - Group									
			291,497,876	341,819,279	XXX	268,297	XXX	4,466,998,165	4,483,273,556	XXX
C07	7. Current year total									
			721,542,490	625,839,821	86.74	465,849	0.97	11,825,721,577	12,028,146,878	98.32
Company Nar	me: Mid West Natl Life In	ns Co Of TN	Company	Code: 66087	State o	of Domicile: TX				
Company Nat	me: Mid West Natl Life In	ns Co Of TN	Company	Code: <b>66087</b>	State o	of Domicile: TX				
		ns Co Of TN  MWTQLTC IP	Company 60,460	Code: <b>66087</b> 43,800	State o	of Domicile: TX	0.93	313,284	468,650	66.85
			1 7					313,284 15,173	468,650 15,812	66.85 95.96
		MWTQLTC IP	60,460	43,800	72.45	38	0.93			
		MWTQLTC IP MWTQNH IP MWTQHHC IP	60,460 3,237	43,800 0	72.45 0.00 0.00	38 3	0.93 1.00 1.00	15,173	15,812 5,810	95.96
A01	1. Current	MWTQLTC IP MWTQNH IP MWTQHHC IP	60,460 3,237	43,800 0	72.45 0.00	38 3	0.93 1.00	15,173	15,812	95.96
A01	1. Current	MWTQLTC IP MWTQNH IP MWTQHHC IP	60,460 3,237 2,200	43,800 0 0	72.45 0.00 0.00 XXX	38 3 3	0.93 1.00 1.00 XXX	15,173 15,859	15,812 5,810 490,272	95.96 272.96 XXX
A01	<ol> <li>Current</li> <li>Total current - Individe</li> </ol>	MWTQLTC IP MWTQNH IP MWTQHHC IP	60,460 3,237 2,200	43,800 0 0	72.45 0.00 0.00	38 3 3	0.93 1.00 1.00	15,173 15,859	15,812 5,810	95.96 272.96

A01 1. Current

Company Name: Minnesota Life Ins Co

CAUTION: The information contained on this page is unaudited and not a complete analysis nor is it an expression of opinion on any insurer. This page may contain inadvertent errors.

Company Code: 66168

State of Domicile: MN

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		ML-7500	2,106,921	457,635	21.72	624	0.99	25,527,987	21,671,205	117.80
B01	1. Current									
		ALC-89-18937	2,354	5,460	231.95	5	1.00	87,702	308,696	28.41
		MML-90-13346	549	8,086	1472.86	1	1.00	44,162	37,598	117.46
		ALC-89-18945.22	483	1,064	220.29	1	1.00	16,219	27,154	59.73
C01	1. Total current - Indiv	vidual								
			2,106,921	457,635	XXX	624	XXX	25,527,987	21,671,205	XXX
C04	4. Total current - Grou	ір								
			3,386	14,610	XXX	7	XXX	148,083	373,448	XXX
C07	7. Current year total									
			2,110,307	472,245	22.38	631	0.99	25,676,070	22,044,653	116.47
Company Na	me:Mony Life Ins Co		Company (	Code: <b>66370</b>	State o	of Domicile: NY				
B01	1. Current									
		MDD-AS 7888	2,927	14,580	498.16	8	0.89	309,720	309,720	100.00
C04	4. Total current - Grou	 1p								
			2,927	14,580	XXX	8	XXX	309,720	309,720	XXX
C07	7. Current year total		•	•				•		
			2,927	14,580	498.16	8	0.89	309,720	309,720	100.00

Company Name: Mutual Of Omaha Ins Co

Company Code: 71412

State of Domicile: NE

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
A01 1. (	Current									
		LTC13	148,730,262	3,932,167	2.64	64,407	0.98	218,967,355	131,533,403	166.47
		LTC09M	96,848,753	10,793,813	11.15	41,277	0.98	367,918,501	317,030,050	116.05
		LTA	28,016,118	38,289,043	136.67	14,657	0.96	361,675,604	375,104,927	96.42
		LTC04I	27,896,564	14,404,575	51.64	12,163	0.98	245,156,881	232,731,769	105.34
		NHA	27,035,187	46,882,634	173.41	11,346	0.94	286,170,513	299,477,656	95.56
		LTC04I7	4,121,598	1,829,289	44.38	2,581	0.98	34,790,995	33,665,987	103.34
		LT50	3,261,531	5,899,235	180.87	2,019	0.94	35,329,853	37,014,465	95.45
		HCA	2,499,636	8,819,229	352.82	1,453	0.92	15,969,067	21,252,988	75.14
		LCA	1,362,613	2,343,769	172.01	596	0.96	20,591,776	20,144,468	102.22
		LTC1	1,238,703	2,820,374	227.69	1,221	0.90	53,013,890	48,411,341	109.51
		NH50	908,895	4,152,851	456.91	925	0.93	8,225,225	10,913,932	75.36
		NCF	394,295	1,103,442	279.85	683	0.88	30,648,831	25,211,138	121.57
		NH23	367,907	1,531,210	416.20	555	0.89	10,167,340	9,480,665	107.24
		LTM1	262,698	1,098,664	418.22	204	0.90	11,938,134	11,473,172	104.05
		NHP	257,560	1,114,081	432.55	539	0.79	4,671,453	3,643,470	128.21
		NCA	141,528	281,891	199.18	100	0.94	2,409,232	2,409,350	100.00
		NH24	76,980	484,283	629.10	155	0.86	1,525,730	1,478,495	103.20
		NH10	40,389	187,961	465.38	88	0.86	519,499	561,454	92.53
		E10NH	3,363	14,373	427.39	6	0.75	62,899	56,381	111.56
		NH1	2,762	15,446	559.29	11	0.79	-15,824	1	217260.75

B01 1. Current

Line Numbe		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		LTC04G	19,070,618	4,933,799	25.87	11,399	0.99	138,221,414	128,874,071	107.25
		GROUP LTC	6,235,780	13,589,377	217.93	8,999	0.96	182,099,068	183,901,491	99.02
		C1NH	578	1,134	196.18	4	0.80	-1,163	0	0.00
C01	1. Total current - Individu	al								
			343,467,341	145,998,331	XXX	154,986	XXX	1,709,736,955	1,581,595,114	XXX
C04	4. Total current - Group									
			25,306,975	18,524,309	XXX	20,402	XXX	320,319,319	312,775,562	XXX
C07	7. Current year total									
			368,774,317	164,522,640	44.61	175,388	0.97	2,030,056,274	1,894,370,676	107.16
Company Nar	me: National Guardian Li	fe Ins Co	Company	Code: <b>66583</b>	State o	of Domicile: WI				
	ne: <b>National Guardian Li</b> 1. Current	fe Ins Co	Company	Code: 66583	State o	of Domicile: WI				_
		fe Ins Co	Company 4,145,886	Code: <b>66583</b>	State o	of Domicile: <b>WI</b>	0.99	4,943,157	2,429,739	203.44
		NGL-100	1 7					4,943,157	2,429,739	203.44
A01	1. Current	NGL-100	4,145,886						2,429,739 2,429,739	203.44 XXX
A01	Current     Total current - Individual	NGL-100	1 7	0	0.00	454	0.99	4,943,157 4,943,157		
A01	1. Current	NGL-100	4,145,886	0	0.00	454	0.99			
A01 C01 C07	<ol> <li>Current</li> <li>Total current - Individuant</li> <li>Current year total</li> </ol>	NGL-100	4,145,886 4,145,886 4,145,886	0 0	0.00 XXX XXX	454 454 454	0.99 XXX 0.99	4,943,157	2,429,739	XXX
A01 C01 C07	Current     Total current - Individual	NGL-100	4,145,886 4,145,886 4,145,886	0	0.00 XXX XXX	454 454	0.99 XXX 0.99	4,943,157	2,429,739	XXX
A01 C01 C07 Company Nar	<ol> <li>Current</li> <li>Total current - Individuant</li> <li>Current year total</li> </ol>	NGL-100	4,145,886 4,145,886 4,145,886	0 0	0.00 XXX XXX	454 454 454	0.99 XXX 0.99	4,943,157	2,429,739	XXX

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C01	1. Total current - Individua	ı								
C0=	- 6		352,199	9,958	XXX	306	XXX	1,804,886	1,501,422	XXX
C07	7. Current year total		352,199	9,958	2.83	306	0.98	1,804,886	1,501,422	120.21
Company Na	me: National Life Ins Co		Company (	Code: <b>66680</b>	State o	of Domicile: VT				
A01	1. Current									
	CCI	P Universal Life	125,892	0	0.00	213	0.95	2,175,174	2,137,667	101.76
	CCP	Traditional Life	58,748	0	0.00	183	0.96	1,450,839	1,149,480	126.22
C01	1. Total current - Individua	ıl								
			184,640	0	XXX	396	XXX	3,626,013	3,287,147	XXX
C07	7. Current year total									
			184,640	0	XXX	396	0.95	3,626,013	3,287,147	110.31
Company Na	me:New Era Life Ins Co		Company (	Code: <b>78743</b>	State o	of Domicile: TX				
A01	1. Current									
		9035	20,747	12,215	58.88	10	1.00	0	0	0.00
		9031	2,391	-105	- 4.39	1	1.00	0	0	0.00
		9030	2,359	-104	- 4.41	1	1.00	0	0	0.00
C01	1. Total current - Individua	l								
			25,497	12,006	XXX	12	XXX	0	0	XXX

	Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
	C07 7. C	Current year total		25,497	12,006	47.09	12	1.00	0	0	XXX
Comp	oany Name: N	ew York Life Ins C	0	Company	Code: <b>66915</b>	State o	of Domicile: NY				
	A01 1. C	Current									
		#I-IL	TC5000/INH5000	199,196,746	36,333,193	18.24	91,938	0.98	1,354,212,532	1,205,289,653	112.36
		#I-IL	TC4300/INH4300	60,353,570	64,647,757	107.12	32,316	0.97	832,275,254	1,085,434,558	76.68
			#I-ICC14-LTC6	17,891,506	369,876	2.07	8,315	0.95	10,423,126	2,687,086	387.90
		#I-IL	TC5000/INH5000	4,691,536	1,190,525	25.38	3,063	0.98	26,609,452	27,372,485	97.21
			#I-21073/21084	4,525,958	11,660,733	257.64	3,738	0.93	23,121,365	118,372,504	19.53
		#I-IL	TC4300/INH4300	1,826,547	3,060,315	167.55	1,352	0.95	8,120,396	28,293,257	28.70
			#I-21073/21084	507,278	3,372,162	664.76	625	0.91	-6,093,905	13,542,230	- 45.00
			#G-9065A/13671	194,490	1,182,525	608.01	100	0.96	1,968,395	3,093,656	63.63
			#I-ICC18-LTCD	77,601	0	0.00	263	1.00	650	(96,509)	- 0.67
			#G-9065A/13671	8,642	-135,511	-1568.05	12	0.92	-641,176	181,038	-354.17
	B01 1. C	Current									
			#G -6601	1,591,214	578,038	36.33	2,277	0.99	36,908,841	46,802,651	78.86
			#G-9065A/13671	1,301,747	4,412,782	338.99	1,373	0.91	38,969,206	35,274,380	110.48
			#G-9065A/13671	261,879	1,617,180	617.53	429	0.89	-5,513,712	5,851,163	- 94.23
			#I-21073/21084	95,917	-249	- 0.26	34	0.94	2,285,038	1,721,117	132.77
		#I-IL	TC4300/INH4300	51,895	-7,629	- 14.70	6	1.00	779,701	370,167	210.64

CALITION: The information contained on this page is unquidited and not a complete analysis per is it an expression of

C01 1. Total current - Individual

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
			289,273,874	121,681,575	XXX	141,722	XXX	2,249,996,089	2,484,169,958	XXX
C04	4. Total current - Group	•	3,302,652	6,600,122	XXX	4,119	XXX	73,429,074	90,019,478	XXX
C07	7. Current year total		3,302,032	0,000,122	AAA	4,119	AAA	73,429,074	70,017,470	AAA
			292,576,526	128,281,697	43.85	145,841	0.97	2,323,425,163	2,574,189,436	90.26
Company Na	me:Noridian Mut Ins C	'o	Company	Code: <b>55891</b>	State o	of Domicile: <b>ND</b>				
A01	1. Current									
		SPL-336	573,088	334,516	58.37	374	0.98	7,420,143	7,676,604	96.66
	L	TQ11-336-ND-601	548,729	828,697	151.02	320	0.98	8,921,806	10,539,937	84.65
	N	TQ11-337-ND-601	293,113	220,499	75.23	173	0.96	2,411,301	3,586,695	67.23
	Н	TQ11-338-ND-601	0	49	0.00	4	1.00	92,264	48,340	190.87
B01	1. Current									
	GRP1	1-341-ND-(rev)601	201,864	311,130	154.13	333	0.99	6,052,712	5,061,675	119.58
C01	1. Total current - Individ	dual								
			1,414,930	1,383,761	XXX	871	XXX	18,845,514	21,851,576	XXX
C04	4. Total current - Group	)								
			201,864	311,130	XXX	333	XXX	6,052,712	5,061,675	XXX
C07	7. Current year total									
			1,616,794	1,694,891	104.83	1,204	0.98	24,898,226	26,913,251	92.51

	Line Numbe		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Comp	any Nar	me: Northwestern Long	Term Care Ins Co	Company	Code: <b>69000</b>	State o	f Domicile: WI				
	A01	1. Current									
		TT.LTC.(1	1010), TT.LTC.(02	294,399,705	20,069,999	6.82	105,737	0.99	1,658,877,584	1,504,305,408	110.28
		RS.LTC(11	01),RS.LTC(0708)	270,528,271	100,585,025	37.18	90,948	0.99	1,725,979,441	1,850,980,822	93.25
			UU.LTC.(1014)	106,539,585	4,588,723	4.31	46,581	0.95	135,118,913	100,837,026	134.00
			RR.LTC(0798)	36,358,197	35,180,670	96.76	10,418	0.98	345,309,378	352,661,311	97.92
	C01	1. Total current - Individ	lual								
				707,825,758	160,424,416	XXX	253,684	XXX	3,865,285,316	3,808,784,567	XXX
	C07	7. Current year total		707,825,758	160,424,416	22.66	253,684	0.98	3,865,285,316	3,808,784,567	101.48
Comp	any Nar	me:Old Amer Ins Co		Company	Code: <b>67199</b>	State o	f Domicile: MO				
	A01	1. Current				461.05		0.02		(70.202	250 (2
			P3119	55,938	258,404	461.95	38	0.93	-2,483,931	670,203	-370.62
		1. Total current - Individ	lual	55,938	258,404	XXX	38	XXX	-2,483,931	670,203	XXX
	C07	7. Current year total		55,938	258,404	461.95	38	0.93	-2,483,931	670,203	-370.62

Company Name: Omaha Hlth Ins Co

Company Code: **88080** State of Domicile: **NE** 

A01 1. Current

	Line umbe	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		ANCP-520/5	521/522/523/532/	1,773	-46	- 2.59	1	1.00	288,916	12,201	2367.97
C	01	1. Total current - Individu	al								
				1,773	-46	XXX	1	XXX	288,916	12,201	XXX
C	07	7. Current year total									
				1,773	-46	- 2.59	1	1.00	288,916	12,201	2367.97
Company	Nam	e:Order of United Com	mercial Travelers	Company (	Code: <b>56383</b>	State o	of Domicile: <b>OH</b>				
A	.01	1. Current									
			LTC88	454	-42,875	-9443.83	1	0.50	77,700	0	0.00
C	01	1. Total current - Individu	al								
C	07	7. Comment or an total		454	-42,875	XXX	1	XXX	77,700	0	XXX
	07	7. Current year total		454	-42,875	-9443.83	1	0.50	77,700	0	XXX
Company	Nam	e: Patriot Ins Co		Company (	Code: <b>32069</b>	State o	of Domicile: ME				
A	.01	1. Current									
		Lī	ГС-СD9-ВС-МЕ	11,317	192,881	1704.35	8	1.00	522,581	350,389	149.14
		LTC	Q11-336-ME-998	2,298	143	6.22	4	1.00	156,875	128,151	122.41
C	01	1. Total current - Individu	al								
				13,615	193,024	XXX	12	XXX	679,456	478,540	XXX
C	07	7. Current year total									

Line Numbe		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
			13,615	193,024	1417.73	12	1.00	679,456	478,540	141.99
Company Nan	ne: Pekin Life Ins Co		Company	Code: <b>67628</b>	State o	of Domicile: IL				
A01	1. Current									
		H19	11,269	-211,970	-1881.00	13	0.68	1,059,702	217,651	486.88
		H22	6,547	180,987	2764.43	10	0.83	-770,202	121,023	-636.41
C01	1. Total current - Individua	al								
			17,816	-30,983	XXX	23	XXX	289,500	338,674	XXX
C07	7. Current year total									
			17,816	-30,983	-173.91	23	0.74	289,500	338,674	85.48
Company Nan	ne:Pennsylvania Life Ins	Со	Company	Code: <b>67660</b>	State o	of Domicile: PA				
A01	1. Current									
	PL	NHO, PLNHOQ	1,933,881	2,013,583	104.12	1,017	0.93	4,505,530	13,374,192	33.69
		P30, P34	1,668,161	2,737,112	164.08	837	0.95	4,323,338	8,921,597	48.46
		1490	1,385,934	6,787,446	489.74	972	0.90	34,807,770	50,190,620	69.35
		1460	288,511	1,833,022	635.34	177	0.84	7,102,578	4,701,908	151.06
		P35, P39	281,008	253,306	90.14	237	0.86	692,427	1,605,897	43.12
		1470	29,830	56,880	190.68	43	0.81	1,452,410	880,097	165.03
		1401	7,612	-7,203	- 94.63	5	0.71	633,334	228,431	277.25
C01	1. Total current - Individua	al								
			5,594,937	13,674,146	XXX	3,288	XXX	53,517,387	79,902,742	XXX

Lin Num		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C07	7. Current year to	al	5,594,937	13,674,146	244.40	3,288	0.91	53,517,387	79,902,742	66.98
Company Na	ame: Philadelphia A	mer Life Ins Co	Company	Code: <b>67784</b>	State o	of Domicile: TX				
A01	1. Current									
		512,-3,517,538,544-6	5,011	122	2.44	5	1.00	0	0	0.00
		5102-5104	0	36,500	0.00	3	1.00	0	0	0.00
C01	1. Total current - I	ndividual								
			5,011	36,622	XXX	8	XXX	0	0	XXX
C07	7. Current year tot	al	5,011	36,622	730.83	8	1.00	0	0	XXX
Company Na	ame: Physicians Mut	t Ins Co	Company	Code: <b>80578</b>	State o	of Domicile: NE				
A01	1. Current									
		P103-7_P133-7	19,601,675	20,177,052	102.94	8,355	0.97	449,826,255	450,379,749	99.88
		P145_P146_P245_P246	11,327,891	7,011,307	61.89	5,802	0.98	139,112,775	139,549,159	99.69
		P130_P131	9,607,101	14,050,805	146.25	4,768	0.93	174,633,246	165,263,494	105.67
		P124_P125_P126_P127	3,670,986	6,925,164	188.65	1,835	0.90	26,489,398	27,200,880	97.38
		P148_P248	1,340,738	1,242,454	92.67	838	0.95	12,181,837	12,268,805	99.29
		P109_P139	815,693	1,764,602	216.33	544	0.94	13,298,776	13,511,099	98.43
		P147_P247	703,266	726,031	103.24	728	0.95	4,139,486	4,274,604	96.84
		P122_P123	501,074	1,194,872	238.46	650	0.89	5,654,586	5,687,086	99.43

Lin Num		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
	P105_P	108_P135_P138	442,812	314,969	71.13	578	0.93	5,584,107	5,268,105	106.00
		P141_P641	204,358	546,824	267.58	521	0.90	7,595,632	7,071,782	107.41
C01	1. Total current - Individua	ત્રી								
			48,215,594	53,954,080	XXX	24,619	XXX	838,516,098	830,474,763	XXX
C07	7. Current year total									
			48,215,594	53,954,080	111.90	24,619	0.95	838,516,098	830,474,763	100.97
Company Na	ame: Premera Blue Cross		Company	Code: <b>47570</b>	State o	of Domicile: WA				
A01	1. Current									
		P5540	1,447,735	935,362	64.61	618	0.99	22,246,475	27,539,964	80.78
		SPL-336	660,717	101,119	15.30	415	0.98	8,932,054	8,102,871	110.23
		Premera	469,785	3,378,859	719.24	595	0.92	-1,214,490	16,942,294	- 7.17
		P5569	447,977	605,512	135.17	215	0.97	7,230,956	7,697,447	93.94
		P5558	194,446	316,114	162.57	97	0.87	4,292,189	3,371,449	127.31
		P5570	54,697	120,713	220.69	33	1.00	980,296	1,012,575	96.81
		P5572	47,139	1,056	2.24	28	0.93	1,066,726	866,733	123.07
		P5565	40,405	19,956	49.39	24	0.89	721,807	696,678	103.61
		P5574	0	0	0.00	1	1.00	20,762	3,568	581.90
B01	1. Current									
		Premera	1,710,276	646,590	37.81	1,034	0.99	27,649,149	29,441,882	93.91
C01	1. Total current - Individua	ıl								
			3,362,901	5,478,691	XXX	2,026	XXX	44,276,775	66,233,579	XXX

Lir Num		Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C04	4.	Total current - Group									
G0=	_			1,710,276	646,590	XXX	1,034	XXX	27,649,149	29,441,882	XXX
C07	7.	Current year total		5,073,177	6,125,281	120.74	3,060	0.97	71,925,924	95,675,461	75.18
Company Na	ame: l	Primerica Life Ins Co		Company	Code: <b>65919</b>	State o	f Domicile: TN				
A01	1.	Current									
			MH-900	40,649	84,496	207.87	61	0.90	-343,594	2,097,132	- 16.38
C01	1.	Total current - Individual									
G0=	_			40,649	84,496	XXX	61	XXX	-343,594	2,097,132	XXX
C07	7.	Current year total		40,649	84,496	207.87	61	0.90	-343,594	2,097,132	- 16.38
Company Na	ame:]	Principal Life Ins Co		Company	Code: <b>61271</b>	State o	f Domicile: IA				
A01	1.	Current									
			FR406	3,637,993	11,398,414	313.32	2,427	0.94	60,916,871	108,027,746	56.39
			FR1240	107,051	-265,669	-248.17	54	0.90	1,944,267	1,981,286	98.13
B01	1.	Current									
			FR600	1,169,858	288,965	24.70	2,643	0.98	43,805,057	44,893,223	97.58
			GC250	130,618	534,092	408.90	269	0.96	16,666	3,365,045	0.50
C01	1.	Total current - Individual									

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
			3,745,044	11,132,745	XXX	2,481	XXX	62,861,138	110,009,032	XXX
C04	4. Total current - Group		1,300,476	823,057	XXX	2,912	XXX	43,821,723	48,258,268	XXX
C07	7. Current year total		5,045,520	11,955,802	236.96	5,393	0.96	106,682,861	158,267,300	67.41
Company Na	me: Provident Life & Acc	ident Ins Co	Company	Code: <b>68195</b>	State o	of Domicile: TN				
A01	1. Current									
		ILTC03	32,288,281	17,994,841	55.73	20,119	0.97	403,445,122	458,350,552	88.02
B01	1. Current	AMA	1,040,373	2,568,375	246.87	1,508	0.91	33,496,562	43,249,664	77.45
C01	1. Total current - Individu	ıal	32,288,281	17,994,841	XXX	20,119	XXX	403,445,122	458,350,552	XXX
C04	4. Total current - Group		1,040,373	2,568,375	XXX	1,508	XXX	33,496,562	43,249,664	XXX
C07	7. Current year total		33,328,654	20,563,215	61.70	21,627	0.97	436,941,684	501,600,216	87.11
Company Na	me: Provident Life & Cas	Ins Co	Company	Code: <b>68209</b>	State o	of Domicile: TN				
B01	1. Current									
		AMA	78,320	916,006	1169.57	152	1.28	507,263	4,473,887	11.34

Lin Num		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C04	4. Total current - Group									
			78,320	916,006	XXX	152	XXX	507,263	4,473,887	XXX
C07	7. Current year total									
			78,320	916,006	1169.57	152	1.28	507,263	4,473,887	11.34
Company Na	ame: Prudential Ins Co O	f Amer	Company	Code: <b>68241</b>	State o	f Domicile: NJ				
A01	1. Current									
		ILTC3	111,768,814	18,290,922	16.37	38,436	0.97	882,311,566	1,259,785,175	70.04
		ILTC1	56,464,712	104,404,653	184.90	20,733	0.96	850,170,854	2,045,439,662	41.56
		ILTC2	34,127,315	27,158,222	79.58	12,256	0.97	342,225,878	827,684,840	41.35
		ILTC4	3,404,302	455,096	13.37	1,531	0.99	23,179,841	28,041,443	82.66
B01	1. Current									
		GLTC	201,622,711	74,529,685	36.97	134,186	0.96	1,656,968,177	2,462,322,167	67.29
		LTC-PARP-5	204,334	999,744	489.27	178	0.86	6,947,727	4,174,092	166.45
C01	1. Total current - Individ	lual								
			205,765,143	150,308,893	XXX	72,956	XXX	2,097,888,139	4,160,951,120	XXX
C04	4. Total current - Group									
			201,827,045	75,529,429	XXX	134,364	XXX	1,663,915,904	2,466,496,259	XXX
C07	7. Current year total									
			407,592,188	225,838,322	55.41	207,320	0.96	3,761,804,043	6,627,447,379	56.76

Line Number	Row r Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company Nam	ne: Pyramid Life Ins Co		Company	Code: <b>68284</b>	State o	of Domicile: KS				
A01	1. Current									
		C-77	3,857,978	6,660,298	172.64	1,168	0.93	14,635,109	38,520,953	37.99
		C-78	742,421	2,818,037	379.57	250	0.90	-2,322,530	4,521,853	- 51.36
		C-79	88,407	78,104	88.35	43	0.88	-1,918,245	579,224	-331.18
		C-71	87,768	-46,940	- 53.48	32	0.91	-264,370	1,225,902	- 21.57
		C-76	77,700	203,305	261.65	30	0.94	652,114	605,728	107.66
		TQA	28,266	-980	- 3.47	11	0.85	-70,664	9,898	-713.91
		C-72	13,943	149,761	1074.08	3	1.00	-38,014	234,610	- 16.20
		TQ6	13,385	54,169	404.70	8	1.00	-52,087	5,575	-934.32
		C-81	12,977	651	5.01	10	0.91	93,639	201,458	46.48
		TQ1	10,222	-68	- 0.67	4	1.00	-597	1,953	- 30.59
		TQ2	5,312	-30	- 0.57	4	1.00	2,352	1,598	147.20
		TQ7	1,758	-10	- 0.57	2	1.00	-113,935	686	-16606.25
		G-20	172	-1	- 0.57	1	1.00	-3,469	1,497	-231.74
C01	1. Total current - Individual									
			4,940,311	9,916,295	XXX	1,566	XXX	10,599,304	45,910,934	XXX
C07	7. Current year total									
			4,940,311	9,916,295	200.72	1,566	0.92	10,599,304	45,910,934	23.09

Company Name: Regence BCBS of OR Company Code: 54933 State of Domicile: OR

Lin Numl		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
A01	1. Current									
	LTQ11	1-336-RG-OR-998	583,367	702,431	120.41	459	0.96	10,479,344	8,899,238	117.76
	NTQ11	1-337-RG-OR-998	4,135	39,446	953.95	2	1.00	80,171	43,099	186.02
C01	1. Total current - Individ	ual								
			587,502	741,877	XXX	461	XXX	10,559,515	8,942,337	XXX
C07	7. Current year total									
	v		587,502	741,877	126.28	461	0.96	10,559,515	8,942,337	118.09
				. ,				- / /		
Company Na	me: Regence BCBS of UT	Γ	Company	Code: <b>54550</b>	State	of Domicile: UT				
A01	1. Current									
	LTQ11	1-336-RG-UT-998	70,710	189,144	267.49	60	0.97	1,368,731	1,096,187	124.86
	HTQ11	1-338-RG-UT-998	1,769	31	1.75	2	1.00	22,715	12,404	183.13
	NTQ11	1-337-RG-UT-998	1,057	105,640	9994.32	3	1.00	167,477	139,841	119.76
B01	1. Current									
		1-341-RG-UT-998	284	11	3.87	3	1.00	35,261	42,871	82.25
C01								,		
			73,536	294,815	XXX	65	XXX	1,558,923	1,248,432	XXX
C04	4. Total current - Group		73,330	25 1,015		03		1,550,525	, -, -	
C04	4. Iotai cui rent - Group		284	11	XXX	3	XXX	35,261	42,871	XXX
COF	7. Comment was a total		204	11	АЛА	3	АЛА	33,401	72,071	ААА
C07	7. Current year total		<b>72.020</b>	204.026	200.20	<b>70</b>	0.07	1.504.104	1 201 202	122.46
			73,820	294,826	399.39	68	0.97	1,594,184	1,291,303	123.46

	Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Comp	any Na	me:Regence Blueshield (	Of ID Inc	Company (	Code: <b>60131</b>	State o	of Domicile: ID				
	A01	1. Current									
		LTQ1	1-336-RG-ID-998	81,085	81,378	100.36	63	0.94	1,564,393	1,470,672	106.37
			LTC-CD9-BS-ID	33,344	110,125	330.27	44	0.90	1,955,620	2,365,579	82.67
		HTQ1	1-338-RG-ID-998	925	-388	- 41.95	0	0.00	14,096	0	0.00
		NTQ1	1-337-RG-ID-998	0	0	0.00	0	0.00	20,564	0	0.00
			LTC-LBP9-BS-ID	0	92	0.00	3	1.00	137,028	138,004	99.29
	C01	1. Total current - Individ	ual								
				115,354	191,207	XXX	110	XXX	3,691,701	3,974,255	XXX
·	C07	7. Current year total		115,354	191,207	165.76	110	0.92	3,691,701	3,974,255	92.89
Comp	any Na	me: Reliastar Life Ins Co	1	Company (	Code: <b>67105</b>	State o	of Domicile: MN				
	A01	1. Current									
			LTC-1, LTC-2	11,996	85,199	710.23	6	0.86	208,453	480,865	43.35
	B01	1. Current									
			50-000	53,837	78,050	144.98	61	0.98	2,964,285	1,112,685	266.41
	C01	1. Total current - Individ	ual								
				11,996	85,199	XXX	6	XXX	208,453	480,865	XXX
	C04	4. Total current - Group									
				53,837	78,050	XXX	61	XXX	2,964,285	1,112,685	XXX

Li Nun		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C07	7. Current year total		65,833	163,249	247.97	67	0.97	3,172,738	1,593,550	199.10
Company N	Jame: RiverSource Life Ins Co		Company	Code: <b>65005</b>	State o	of Domicile: MN				
A01	1. Current									
		30160	108,857,582	130,207,016	119.61	50,669	0.97	1,392,964,016	1,458,212,383	95.53
		30225	66,992,560	129,531,676	193.35	39,730	0.95	1,713,032,988	1,739,339,548	98.49
		30240	11,587,396	39,222,722	338.50	7,823	0.89	204,803,216	205,479,355	99.67
B01	1. Current									
		30229	6,588,725	6,298,323	95.59	2,623	0.95	134,181,306	132,419,935	101.33
		30153	3,525,111	3,497,192	99.21	1,359	0.97	44,431,307	45,797,624	97.02
		30246	1,180,200	3,780,419	320.32	594	0.87	18,474,913	18,522,161	99.75
C01	1. Total current - Individual									
			187,437,538	298,961,414	XXX	98,222	XXX	3,310,800,220	3,403,031,286	XXX
C04	4. Total current - Group									
			11,294,036	13,575,934	XXX	4,576	XXX	197,087,526	196,739,720	XXX
C07	7. Current year total									
			198,731,574	312,537,348	157.27	102,798	0.95	3,507,887,746	3,599,771,006	97.45

Company Name: Riversource Life Ins Co Of NY Company Code: 80594 State of Domicile: NY

A01 1. Current

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		38260	4,500,315	5,220,414	116.00	2,082	0.97	83,851,140	85,984,597	97.52
		38225	4,256,323	6,627,276	155.70	2,643	0.95	170,678,945	168,033,956	101.57
		38240	888,878	3,231,998	363.60	517	0.89	19,982,076	19,850,797	100.66
C01	1. Total current - Individual									
			9,645,516	15,079,688	XXX	5,242	XXX	274,512,161	273,869,350	XXX
C07	7. Current year total									
			9,645,516	15,079,688	156.34	5,242	0.95	274,512,161	273,869,350	100.24
Company Nar	me: Sagicor Life Ins Co		Company (	Code: <b>60445</b>	State o	f Domicile: TX				
A01	1. Current									
		15 AND 17	4,102	399	9.73	6	1.00	389,886	149,576	260.66
B01	1. Current									
		GR-142	4,555	144	3.16	10	1.00	625,355	199,214	313.91
C01	1. Total current - Individual									
			4,102	399	XXX	6	XXX	389,886	149,576	XXX
C04	4. Total current - Group									
	•		4,555	144	XXX	10	XXX	625,355	199,214	XXX
C07	7. Current year total		•					•		
	v		8,657	543	6.27	16	1.00	1,015,241	348,790	291.08

Company Name: Senior Amer Ins Co

Company Code: 76759

State of Domicile: PA

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
A01	1. Current									_
		LTC	1,531,765	2,659,666	173.63	662	0.87	5,832,935	7,471,241	78.07
C01	1. Total current - Individual									
			1,531,765	2,659,666	XXX	662	XXX	5,832,935	7,471,241	XXX
C07	7. Current year total									
	·		1,531,765	2,659,666	173.63	662	0.87	5,832,935	7,471,241	78.07
Company Na	me: Senior HIth Ins Co of PA	1	Company	Code: <b>76325</b>	State o	of Domicile: PA				
A01	1. Current									
		LTC-3,6	22,862,242	99,848,796	436.74	11,954	0.91	166,842,919	426,686,867	39.10
		LTC-FQ	15,193,104	40,553,745	266.92	7,653	0.92	-43,635,008	144,991,089	- 30.10
		LTC-1,2,5,7,8	12,393,885	24,288,708	195.97	5,012	0.86	-57,440,859	84,403,095	- 68.06
		11001 et al	10,273,280	47,896,443	466.22	4,582	0.88	-15,574,950	180,816,208	- 8.61
		10955 et al	9,464,422	65,838,256	695.64	4,303	0.88	-278,008,456	203,393,257	-136.69
	HHC-87,	HHC-1 thru 6	4,464,640	22,105,783	495.13	5,431	0.86	-141,861,528	60,706,448	-233.68
		TPM	3,845,849	2,496,706	64.92	1,133	0.92	22,694,209	21,316,851	106.46
		Preference	2,310,131	5,346,995	231.46	1,790	0.92	11,182,304	25,425,287	43.98
		LTC-NFQ	1,943,782	2,863,049	147.29	826	0.92	457,702	16,184,521	2.83
		LTC-89, NCP	1,854,197	5,005,497	269.96	1,149	0.82	-6,931,403	13,979,101	- 49.58
		10773 et al	1,108,924	5,646,974	509.23	968	0.84	13,251,478	13,828,803	95.83
	Other Di	irect Affiliates	774,465	3,018,903	389.81	642	0.83	-231,593	7,564,131	- 3.06
		10860	359,847	1,133,192	314.91	258	0.84	-3,064,113	3,417,337	- 89.66

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio	
		10904 et al	225,603	1,396,911	619.19	160	0.87	-13,235,078	3,921,539	-337.50	_
		10840 et al	136,885	284,223	207.64	376	0.87	790,306	502,407	157.30	
		11003 et al	20,562	609,711	2965.23	24	0.73	-706,959	457,162	-154.64	
		UGLI	17,773	11,592	65.22	5	0.63	1,354,953	37,977	3567.83	
		CIS, CSN	16,094	36,690	227.97	37	0.80	-1,006,499	112,731	-892.83	
		10770 et al	10,787	-3,581	- 33.20	3	1.00	-13,872	94,314	- 14.71	
		10854	942	13,281	1409.87	1	0.50	-63,129	3,158	-1999.02	
		10991	909	-1,264	-139.05	8	0.89	34,852	4,818	723.37	
		10576 et al	343	-3,184	-928.28	0	0.00	-121,602	0	0.00	
B01 1.	Current										
		10770 et al	546,883	1,678,435	306.91	533	0.82	7,916,730	6,936,388	114.13	
		10902 et al	401,455	3,688,545	918.79	290	0.86	-7,370,861	6,570,030	-112.19	
	Oth	er Direct Affiliates	118,483	677,964	572.20	150	0.88	1,488,437	2,347,910	63.39	
		10956	29,169	694,115	2379.63	23	0.89	-2,448,868	1,641,235	-149.21	
		10840 et al	9,896	76,681	774.87	19	0.73	-283,905	47,297	-600.26	
		10576 et al	909	-2,387	-262.60	2	1.00	68,023	6,367	1068.37	
C01 1.	Total current - Individ	lual									
			87,278,666	328,387,426	XXX	46,315	XXX	-345,286,326	1,207,847,101	XXX	
C04 4.	<b>Total current - Group</b>										
			1,106,795	6,813,353	XXX	1,017	XXX	-630,444	17,549,227	XXX	
C07 7.	Current year total										
			88,385,461	335,200,779	379.25	47,332	0.89	-345,916,770	1,225,396,328	- 28.23	

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company Nar	me:Sentry Ins A Mut C	0	Company (	Code: <b>24988</b>	State o	of Domicile: WI				
	1. Current	180-927; 180-984	1,336,422	2,939,624	219.96	1,265	0.95	38,090,264	48,843,969	77.98
C04	<ul><li>4. Total current - Group</li><li>7. Current year total</li></ul>	)	1,336,422	2,939,624	XXX	1,265	XXX	38,090,264	48,843,969	XXX
	7. Current year total		1,336,422	2,939,624	219.96	1,265	0.95	38,090,264	48,843,969	77.98
Company Nar	me:Sentry Life Ins Co		Company C	Code: <b>68810</b>	State o	of Domicile: WI				
B01	1. Current	180-927; 180-984	325,214	1,868,232	574.46	305	0.96	5,718,303	9,481,120	60.31
C04	4. Total current - Group	)	325,214	1,868,232	XXX	305	XXX	5,718,303	9,481,120	XXX
C07	7. Current year total		325,214	1,868,232	574.46	305	0.96	5,718,303	9,481,120	60.31
Company Nar	me:Southern Farm Bur	reau Life Ins Co	Company (	Code: <b>68896</b>	State o	of Domicile: MS				
A01	1. Current									
		HL200	14,293,788	-288,060	- 2.02	7,558	0.98	89,256,099	141,863,573	62.92
		3034 3035	7,417,307 1,603,037	-8,802,665 2,891,437	-118.68 180.37	5,001 2,027	0.96 0.95	123,095,430 14,869,234	170,247,886 45,328,379	72.30 32.80

	Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
	C01 1.	Total current - Individual	I							255 420 020	
	C07 7	Constant and the		23,314,132	-6,199,288	XXX	14,586	XXX	227,220,763	357,439,838	XXX
	C07 7.	Current year total		23,314,132	-6,199,288	- 26.59	14,586	0.97	227,220,763	357,439,838	63.57
Comp	any Name:	Standard Life & Accide	ent Ins Co	Company	Code: <b>86355</b>	State o	f Domicile: TX				
	A01 1.	Current									
			1270	885,326	1,494,599	168.82	349	0.89	3,893,086	5,321,478	73.16
			1274	381,438	377,777	99.04	229	0.91	1,125,677	2,461,349	45.73
			1275	309,699	372,976	120.43	179	0.97	-1,184,189	2,055,313	- 57.62
			1259	30,287	90,157	297.68	13	0.65	103,753	202,939	51.13
			1258	28,097	141,687	504.28	28	0.72	132,272	211,575	62.52
			1272	23,927	112,839	471.60	8	0.89	-652,171	166,350	-392.05
			1271	9,485	86,685	913.92	4	1.00	320,188	70,536	453.94
			1260	7,940	56,661	713.62	4	0.67	173,988	62,152	279.94
	C01 1.	Total current - Individual	l								
				1,676,199	2,733,381	XXX	814	XXX	3,912,604	10,551,692	XXX
	C07 7.	Current year total									
				1,676,199	2,733,381	163.07	814	0.90	3,912,604	10,551,692	37.08

Company Name: State Farm Mut Auto Ins Co

Company Code: **25178** State of Domicile: **IL** 

#### A01 1. Current

Line Numbe		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		97058	81,010,514	52,120,101	64.34	43,299	0.98	772,917,427	990,988,827	78.00
		97045	66,392,983	111,213,481	167.51	37,336	0.96	311,130,213	833,975,875	37.31
		97059	52,776,125	12,571,791	23.82	26,319	0.98	385,150,087	434,902,842	88.56
		97062	20,170,019	2,433,523	12.07	8,647	0.98	62,779,890	62,933,773	99.76
		97063	6,823,021	473,324	6.94	2,756	0.93	5,566,291	2,941,806	189.21
		97061	4,513,474	1,332,507	29.52	1,566	0.98	17,369,929	24,980,688	69.53
		97060	3,870,570	885,181	22.87	2,147	0.98	20,506,268	18,635,379	110.04
		97036	2,467	162,561	6590.48	3	1.00	-259,848	16,865	-1540.74
C01	1. Total current - Individual									
			235,559,172	181,192,468	XXX	122,073	XXX	1,575,160,257	2,369,376,057	XXX
C07	7. Current year total		235,559,172	181,192,468	76.92	122,073	0.97	1,575,160,257	2,369,376,057	66.48
Company Nar	ne:State Life Ins Co		Company	Code: <b>69116</b>	State o	f Domicile: IN				
A01	1. Current									
		SL-6000	13,653,510	25,260,723	185.01	7,807	0.99	289,184,096	404,217,248	71.54
		SL-8000	4,263,967	2,901,476	68.05	2,229	0.99	89,733,706	95,932,630	93.54
		SL-9000	1,818,554	2,024,781	111.34	720	0.99	21,097,539	23,351,617	90.35
C01	1. Total current - Individual									
			19,736,031	30,186,980	XXX	10,756	XXX	400,015,341	523,501,495	XXX
C07	7. Current year total									
			19,736,031	30,186,980	152.95	10,756	0.99	400,015,341	523,501,495	76.41

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company Na	me:State Mut Ins Co		Company (	Code: <b>69132</b>	State o	of Domicile: GA				
A01	1. Current	NCF-93	70,877	-20,558	- 29.01	71	0.86	-2,937,852	969,485	-303.03
C01	1. Total current - Individual		70,877	-20,558	XXX	71	XXX	-2,937,852	969,485	XXX
C07	7. Current year total		70,877	-20,558	- 29.01	71	0.86	-2,937,852	969,485	-303.03
Company Na	me:Sterling Life Ins Co		Company (	Code: <b>77399</b>	State o	of Domicile: IL				
A01	1. Current	LTPOL	86,889	7,093	8.16	62	0.95	1,834,470	437,921	418.90
C01	1. Total current - Individual		86,889	7,093	XXX	62	XXX	1,834,470	437,921	XXX
C07	7. Current year total		86,889	7,093	8.16	62	0.95	1,834,470	437,921	418.90
Company Na	me: Talcott Resolution Life l	Ins Co	Company (	Code: <b>88072</b>	State o	of Domicile: CT				
A01	<ol> <li>Current</li> <li>Current</li> </ol>	SRV-1366	270,688	1,530,790	565.52	309	0.96	8,429,711	18,443,423	45.71

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		SRV-1353	2,207,699	5,222,344	236.55	1,483	0.97	53,800,443	59,890,698	89.83
C01	1. Total current - Individua	al								
			270,688	1,530,790	XXX	309	XXX	8,429,711	18,443,423	XXX
C04	4. Total current - Group									
			2,207,699	5,222,344	XXX	1,483	XXX	53,800,443	59,890,698	XXX
C07	7. Current year total		2 470 207	(752.124	272.48	1.702	0.97	(2 220 154	78,334,121	79.44
			2,478,387	6,753,134	272.48	1,792	0.97	62,230,154	/8,334,121	/9.44
Company Nar	me: Teachers Ins & Ann A	ssoc Of Amer	Company	Code: <b>69345</b>	State o	f Domicile: NY				
A01	1. Current									
		LTC.03	9,589,482	10,168,076	106.03	4,363	0.95	105,665,243	132,166,122	79.95
		LTC.02	2,892,750	7,958,975	275.14	1,804	0.93	35,998,988	47,507,109	75.78
B01	1. Current									
		LTC.2500	294,944	21,263	7.21	221	0.97	3,586,367	4,048,272	88.59
C01	1. Total current - Individua	al	12 402 222	10 107 051	XXX	(1/7	VVV	141 ((4.001	179,673,231	XXX
C04	4 Total augment Chaun		12,482,232	18,127,051	λλλ	6,167	XXX	141,664,231	1/9,0/3,231	λλλ
C04	4. Total current - Group		294,944	21,263	XXX	221	XXX	3,586,367	4,048,272	XXX
C07	7. Current year total		271,717	21,203	11	221		3,300,307	.,,,.	
	,		12,777,176	18,148,314	142.04	6,388	0.95	145,250,598	183,721,503	79.06

Lin Num		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Company Na	me:The Cincinnati I	ife Ins Co	Company	Code: <b>76236</b>	State o	of Domicile: <b>OH</b>				
A01	1. Current									
		LTC-100	2,212,541	3,316,646	149.90	1,099	0.97	13,200,632	29,679,086	44.48
		LTC-120	78,597	35,544	45.22	33	0.94	242,184	621,204	38.99
C01	1. Total current - Inc	dividual								
			2,291,138	3,352,190	XXX	1,132	XXX	13,442,816	30,300,290	XXX
C07	7. Current year total	l	2,291,138	3,352,190	146.31	1,132	0.97	13,442,816	30,300,290	44.37
Company Na	me:Thrivent Financi	ial For Lutherans	Company	Code: <b>56014</b>	State o	of Domicile: WI				
		ial For Lutherans	Company	Code: <b>56014</b>	State o	of Domicile: WI				
		ial For Lutherans H3-NC-LTCC-1	Company (50,114,800	Code: <b>56014</b> 92,580,290	State of 184.74	of Domicile: <b>WI</b> 20,780	0.97	1,202,499,465	1,522,017,248	79.01
			1 7				0.97 0.98	1,202,499,465 85,944,705	1,522,017,248 75,148,606	79.01 114.37
	1. Current	H3-NC-LTCC-1	50,114,800	92,580,290	184.74	20,780				
	1. Current	H3-NC-LTCC-1 H-HX-LTC	50,114,800 43,841,646	92,580,290 660,605	184.74 1.51	20,780 17,940	0.98	85,944,705	75,148,606	114.37
	1. Current	H3-NC-LTCC-1 H-HX-LTC 4911, et al; 12067, et al	50,114,800 43,841,646 30,067,566	92,580,290 660,605 63,545,317	184.74 1.51 211.34	20,780 17,940 21,870	0.98 0.93	85,944,705 397,899,476	75,148,606 638,898,669	114.37 62.28
	1. Current	H3-NC-LTCC-1 H-HX-LTC 4911, et al; 12067, et al 12105, et al	50,114,800 43,841,646 30,067,566 28,212,804	92,580,290 660,605 63,545,317 40,079,725	184.74 1.51 211.34 142.06	20,780 17,940 21,870 15,931	0.98 0.93 0.97	85,944,705 397,899,476 1,136,684,647	75,148,606 638,898,669 1,128,271,312	114.37 62.28 100.75
	1. Current	H3-NC-LTCC-1 H-HX-LTC 4911, et al; 12067, et al 12105, et al 12106, et al	50,114,800 43,841,646 30,067,566 28,212,804 19,190,126	92,580,290 660,605 63,545,317 40,079,725 24,139,120	184.74 1.51 211.34 142.06 125.79	20,780 17,940 21,870 15,931 12,540	0.98 0.93 0.97 0.96	85,944,705 397,899,476 1,136,684,647 322,277,042	75,148,606 638,898,669 1,128,271,312 414,307,129	114.37 62.28 100.75 77.79
	1. Current	H3-NC-LTCC-1 H-HX-LTC 4911, et al; 12067, et al 12105, et al 12106, et al H-HL-LTC	50,114,800 43,841,646 30,067,566 28,212,804 19,190,126 12,205,481	92,580,290 660,605 63,545,317 40,079,725 24,139,120 692,546	184.74 1.51 211.34 142.06 125.79 5.67	20,780 17,940 21,870 15,931 12,540 5,004	0.98 0.93 0.97 0.96 0.99	85,944,705 397,899,476 1,136,684,647 322,277,042 65,729,725	75,148,606 638,898,669 1,128,271,312 414,307,129 63,963,744	114.37 62.28 100.75 77.79 102.76
	1. Current	H3-NC-LTCC-1 H-HX-LTC 4911, et al; 12067, et al 12106, et al 12106, et al H-HL-LTC H2-LA-LTC-1	50,114,800 43,841,646 30,067,566 28,212,804 19,190,126 12,205,481 8,096,179	92,580,290 660,605 63,545,317 40,079,725 24,139,120 692,546 37,916,666	184.74 1.51 211.34 142.06 125.79 5.67 468.33	20,780 17,940 21,870 15,931 12,540 5,004 5,580	0.98 0.93 0.97 0.96 0.99	85,944,705 397,899,476 1,136,684,647 322,277,042 65,729,725 241,088,653	75,148,606 638,898,669 1,128,271,312 414,307,129 63,963,744 398,698,581	114.37 62.28 100.75 77.79 102.76 60.47

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
-		H2-LH-LTCH-1	506,100	3,720,530	735.14	291	0.95	10,162,299	19,813,180	51.29
		H1-LT-LTC-1	31,536	375,809	1191.68	50	0.85	1,711,064	1,165,491	146.81
C01	1. Total current - Indivi	dual	206,517,528	311,441,562	XXX	109,363	XXX	3,741,289,052	4,676,951,868	XXX
C07	7. Current year total		206,517,528	311,441,562	150.81	109,363	0.96	3,741,289,052	4,676,951,868	79.99
Company Nar	me: TIAA Cref Life Ins	Со	Company	Code: <b>60142</b>	State o	of Domicile: NY				
A01	1. Current									
		LTC.04	6,903,959	6,572,378	95.20	2,935	0.97	67,192,063	81,477,401	82.47
C01	1. Total current - Indivi	dual	6,903,959	6,572,378	XXX	2,935	XXX	67,192,063	81,477,401	XXX
C07	7. Current year total		6,903,959	6,572,378	95.20	2,935	0.97	67,192,063	81,477,401	82.47
Company Nar	me:TPM Life Ins Co		Company	Code: <b>69353</b>	State o	of Domicile: PA				
A01	1. Current	800 EC, 9600, 2000	883,618	1,634,693	185.00	280	0.95	3,779,492	4,915,442	76.89
C01	1. Total current - Indivi	, ,	,	, ,	XXX		XXX		4,915,442	XXX
C07	7. Current year total		883,618	1,634,693	ΛΛΛ	280	ΛΛΛ	3,779,492	4,313,442	ΛΛΛ

Line Numbe	Row r Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
			883,618	1,634,693	185.00	280	0.95	3,779,492	4,915,442	76.89
Company Nam	e:Transamerica Financ	ial Life Ins Co	Company	Code: <b>70688</b>	State o	of Domicile: NY				
A01	1. Current									
	ICC1	10-TLP / TLC 2-P	8,738,441	212,938	2.44	2,934	0.98	27,420,469	30,428,504	90.11
		TFL1-FP1001	693,229	1,791	0.26	231	0.98	14,920,922	12,347,149	120.85
		LT-304-198	152,324	54,883	36.03	69	0.97	5,847,323	4,300,218	135.98
		P-0001 (NY) 498	109,373	32,092	29.34	38	1.00	3,660,779	2,736,948	133.75
	NLTCP TQ I	LTC FR (NY) 297	31,585	434,437	1375.45	22	1.00	1,128,175	1,179,037	95.69
	GCPLUS 1290	(NY) / GCPLUS	2,219	-1,940	- 87.43	1	1.00	461,321	32,048	1439.47
C01	1. Total current - Individu	ual								
			9,727,171	734,201	XXX	3,295	XXX	53,438,989	51,023,904	XXX
C07	7. Current year total									
			9,727,171	734,201	7.55	3,295	0.98	53,438,989	51,023,904	104.73
Company Nam	e:Transamerica Life In	s Co	Company	Code: <b>86231</b>	State o	of Domicile: IA				
A01	1. Current									
	G	CPRO III TQ 197	81,207,861	128,024,214	157.65	45,147	0.97	877,729,820	1,063,465,174	82.54
	ICC1	10-TLP / TLC 2-P	66,830,886	2,262,141	3.39	35,816	0.96	154,906,837	135,157,182	114.61
	LTC-124-19	97, LTC-125-197,	63,892,280	93,705,193	146.66	27,704	0.96	848,442,504	940,503,946	90.21
		ICC13_TLC4	30,537,748	657,221	2.15	12,054	0.98	29,758,886	27,069,587	109.94
		TLC1-FP1001	21,557,478	4,493,128	20.84	11,094	0.97	137,899,467	113,160,897	121.86

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		GCPRO 193	19,722,558	39,388,475	199.71	13,408	0.93	166,331,759	203,959,654	81.55
		LTC 5 TQ 1096	19,103,878	30,798,189	161.21	10,341	0.96	100,053,877	146,310,249	68.39
		FTQ 197	15,773,553	18,589,648	117.85	7,573	0.96	124,826,505	163,253,910	76.46
	LTC 3 10	091 / LTC 3R 1091	13,750,839	45,459,116	330.59	7,989	0.92	152,242,289	189,159,741	80.48
	LTC-104-1	94;LTC-105-194;L	12,357,873	30,392,699	245.94	5,015	0.94	108,801,987	143,723,500	75.70
		LI-LTCP 192	12,024,445	20,527,061	170.71	6,363	0.92	56,483,927	81,025,747	69.71
		LI1-FP1001	8,107,328	10,861,055	133.97	5,480	0.97	115,742,130	121,402,497	95.34
		FTQ 197 (PART)	7,709,310	19,905,082	258.20	2,740	0.97	107,640,982	129,691,957	83.00
		TOL1-FP1001	5,599,162	7,262,508	129.71	3,846	0.97	149,936,915	143,319,226	104.62
		JCP	4,816,969	22,696,396	471.18	2,149	0.87	-64,159,095	59,570,013	-107.70
		IP-70/1/2/3-00-494	4,425,350	4,651,396	105.11	1,687	0.93	16,438,375	20,994,156	78.30
		GCPRO II 794	4,167,243	4,767,708	114.41	1,935	0.90	18,742,559	21,050,361	89.04
		LI-LTCP TQ 898	4,076,909	5,917,170	145.14	2,180	0.98	26,229,443	33,569,199	78.14
		FLEX 2 196	3,671,995	3,964,527	107.97	1,897	0.95	13,905,150	21,848,782	63.64
		LTC 5 196	3,591,152	5,912,261	164.63	2,123	0.95	15,762,584	22,077,843	71.40
	GCPLUS 12	90 / GCPLUS 2 12	3,053,238	11,512,835	377.07	2,307	0.88	8,825,261	28,208,090	31.29
		LI-LTCP TQ 197	2,663,372	2,269,265	85.20	1,763	0.95	23,466,588	30,209,405	77.68
	GCPRO	III (CA) 197 NTQ	1,889,754	1,998,404	105.75	904	0.97	22,296,738	26,709,071	83.48
		KLTCP 1 190	1,841,174	2,304,300	125.15	1,135	0.87	9,064,962	9,428,728	96.14
		NLTCP TQ 297	1,803,898	2,275,053	126.12	1,120	0.98	19,041,836	24,847,573	76.64
		1-820-11-191	1,493,015	7,772,550	520.59	1,076	0.92	2,073,016	19,114,181	10.85
		LTCP 889	1,216,884	6,381,914	524.45	1,288	0.85	-2,924,497	10,253,867	- 28.52

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		1-812-11-190	592,931	2,306,404	388.98	564	0.92	1,740,048	6,997,010	24.87
	GCPL	US 2 1290 (IN2)	324,518	441,574	136.07	233	0.96	2,703,276	5,325,645	50.76
		6122	287,214	981,257	341.65	148	0.84	-149,868	1,047,311	- 14.31
		LTC 2 1290 et al	284,891	1,099,042	385.78	338	0.87	4,452,713	4,333,104	102.76
		NLTCPCA297	248,705	-267,346	-107.50	109	0.99	3,681,768	2,964,333	124.20
	LI-LTCP NQ	COMR (CA) 898	148,445	1,815	1.22	88	0.98	1,782,259	1,648,784	108.10
		LTC-102-06-194	113,477	359,715	316.99	65	0.93	1,396,875	1,908,879	73.18
	GCPRO II B	SSC & STD (CO)	100,836	203,751	202.06	94	0.92	749,488	1,127,046	66.50
		LTC-100-11-193	69,410	963,516	1388.15	39	1.00	420,103	1,274,843	32.95
	LTC 5 TQ B	SSC & STD (CO)	28,818	-1,378	- 4.78	26	0.96	231,972	198,045	117.13
	LIP	S-LTCP (IN) 192	8,287	72	0.87	4	1.00	24,207	96,882	24.99
		01-0011095	0	476,842	0.00	26	0.93	462,713	1,102,334	41.98
B01 1. C	urrent									
		GP 001 796	15,959,779	14,719,322	92.23	8,507	0.98	140,910,364	165,014,514	85.39
	LI-MAT-LTC	C 892 / LI-GLTC	6,881,323	10,434,117	151.63	4,284	0.95	49,976,512	70,456,788	70.93
	LTC-204-196	-CA;LTC-205-19	2,014,667	10,437,119	518.06	1,431	0.95	48,096,962	58,987,950	81.54
	G	LTC 2 1290 et al	1,370,237	3,606,875	263.23	1,142	0.85	16,750,652	16,214,486	103.31
		3132 00 288	1,240,265	3,048,575	245.80	560	0.84	729,185	3,440,086	21.20
	GLTC 3 109	1 / GLTC 3R 109	1,069,510	4,992,871	466.84	746	0.87	11,465,916	13,935,434	82.28
		JCP	904,235	5,093,605	563.31	385	0.88	-13,979,490	9,452,996	-147.88
		LT-304-198	320,160	-150,232	- 46.92	177	0.98	5,740,726	5,758,651	99.69
		TOL-GC-FP402	201,004	43,499	21.64	130	0.98	6,740,401	5,909,681	114.06

	Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
			GCC 1 387	28,929	38,999	134.81	46	0.78	297,303	267,376	111.19
			GKLTCC 1 190	11,878	-245	- 2.06	7	1.00	117,766	78,001	150.98
			LI1-GC-FP402	9,266	554	5.98	4	1.00	187,089	182,639	102.44
			GHHC 1 189	6,845	50,655	740.03	8	0.89	10,159	20,715	49.04
	C01 1.	Total current - Indivi	dual								
				419,093,684	541,314,773	XXX	217,868	XXX	3,257,056,359	3,957,108,752	XXX
	C04 4.	Total current - Group		30,018,098	52,315,714	XXX	17,427	XXX	267,043,545	349,719,317	XXX
	C07 7.	Current year total		449,111,782	593,630,487	132.18	235,295	0.95	3,524,099,904	4,306,828,069	81.83
Compa	ny Name:	Transamerica Prem	ier Life Ins Co	Company	Code: <b>66281</b>	State o	of Domicile: IA				
	A01 1.	Current									
			FTQ197	27,601,955	38,243,548	138.55	14,858	0.98	436,867,177	468,241,315	93.30
			MLC1-FP1001	10,151,449	17,446,968	171.87	7,339	0.97	155,601,148	167,240,317	93.04
			LTC5TQ1096	6,466,149	7,557,633	116.88	3,810	0.98	68,411,919	74,490,872	91.84
			ML-LTCP TQ 898	2,494,570	2,461,110	98.66	1,803	0.97	37,374,304	40,713,477	91.80
			P-0001 498	1,335,230	4,203,179	314.79	721	0.97	24,554,523	30,590,104	80.27
			ML LTCP TQ	295,210	413,235	139.98	232	0.93	4,013,192	4,545,293	88.29
		Form 52	22, 532, 1919, 1119	38,573	155,446	402.99	28	0.78	497,750	82,903	600.40
		ML-LTCP NO	Q COMR (CA) 898	24,724	86,842	351.25	220	1.00	230,792	821,236	28.10
								0.91			29.48

	Line Numbe	Row r Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
-		P-000	01 NQ-I (CA) 498	4,183	135	3.23	1	1.00	132,620	123,366	107.50
	B01	1. Current									
		GPML 991	GPMLMET 991	96,615	1,696,004	1755.43	88	0.98	3,903,136	5,761,243	67.75
			MLC-GC-FP402	50,317	214,662	426.62	26	0.90	183,983	505,439	36.40
			PM 392	38,585	145,175	376.25	60	0.86	1,392,769	1,392,947	99.99
		P	B GC-0001 11/99	10,087	1,380	13.68	7	1.00	179,481	301,499	59.53
	C01	1. Total current - Individu	ıal								
				48,424,940	70,806,058	XXX	29,022	XXX	727,770,088	787,142,850	XXX
	C04	4. Total current - Group									
		•		195,604	2,057,221	XXX	181	XXX	5,659,369	7,961,128	XXX
	C07	7. Current year total									
		,		48,620,544	72,863,279	149.86	29,203	0.98	733,429,457	795,103,978	92.24
Compa	any Nan	ne: Trustmark Ins Co		Company	Code: <b>61425</b>	State o	of Domicile: IL				
	A01	1. Current									
			LTCP	15,191	106,900	703.71	12	0.80	87,441	558,242	15.66
	B01	1. Current									
			LTA	29,861	-144,139	-482.70	92	0.98	2,232,362	2,274,959	98.13
	C01	1. Total current - Individu		,,					_,,,-		
	C01	1. Istai current - murviut	4414	15,191	106,900	XXX	12	XXX	87,441	558,242	XXX
	COA	4 Total august C		13,171	100,500	2022	12	MM	0/,771	550,212	71/1/1
	C04	4. Total current - Group		29,861	-144,139	XXX	92	XXX	2,232,362	2,274,959	XXX

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C07 7	. Current year total		45,052	-37,239	- 82.66	104	0.95	2,319,803	2,833,201	81.88
Company Name	e:Unicare Life & Hlth	Ins Co	Company (	Code: <b>80314</b>	State o	of Domicile: IN				
A01 1	. Current									
		PFTQ-02-0303	14,330	-208	- 1.45	10	1.00	247,150	263,141	93.92
		PFTQ-03-0303	7,924	-24	- 0.30	4	0.80	160,281	112,908	141.96
		PFTQ-04-0303	4,566	-45	- 0.99	4	1.00	97,165	81,197	119.67
		PNTQ-02-0399	4,059	-117	- 2.88	2	0.67	14,842	24,393	60.85
C01 1	. Total current - Individ	lual								
			30,879	-394	XXX	20	XXX	519,438	481,639	XXX
C07 7	. Current year total									
			30,879	-394	- 1.28	20	0.91	519,438	481,639	107.85
Company Name	e:Union Labor Life In	s Co	Company (	Code: <b>69744</b>	State o	of Domicile: <b>MD</b>				
A01 1	. Current									
		UL-QLTC-98	133,186	320,157	240.38	93	0.92	1,075,671	1,201,346	89.54
		UL-LTC-98	53,868	56,872	105.58	43	0.92	547,396	537,007	101.94
		UL-QNH-98	14,217	-1,099	- 7.73	6	0.86	154,378	123,856	124.64
		UL-NH-98	3,189	5,827	182.72	4	1.00	57,098	62,905	90.77
C01 1	. Total current - Individ	lual								
			204,460	381,757	XXX	146	XXX	1,834,543	1,925,114	XXX

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C07	7. Current year total		204,460	381,757	186.72	146	0.92	1,834,543	1,925,114	95.30
Company Na	me: Union Security Ins Co		Company	Code: <b>70408</b>	State o	of Domicile: KS				
A01	1. Current									
		6060	63,231,180	115,940,325	183.36	31,712	0.96	568,934,985	975,642,076	58.31
		7060	13,471,855	18,337,443	136.12	7,110	0.97	144,800,129	165,488,326	87.50
C01	1. Total current - Individua	1								
			76,703,035	134,277,768	XXX	38,822	XXX	713,735,114	1,141,130,402	XXX
C07	7. Current year total		76,703,035	134,277,768	175.06	38,822	0.96	713,735,114	1,141,130,402	62.55
Company Na	me: Union Security Life In	s Co of NY	Company	Code: <b>81477</b>	State o	of Domicile: NY				
A01	1. Current									
		4060	8,056,312	24,282,650	301.41	3,966	0.97	77,674,011	226,866,389	34.24
C01	1. Total current - Individua	ıl								
			8,056,312	24,282,650	XXX	3,966	XXX	77,674,011	226,866,389	XXX
C07	7. Current year total									
	·		8,056,312	24,282,650	301.41	3,966	0.97	77,674,011	226,866,389	34.24

Company Name: United Amer Ins Co

Company Code: 92916 State of Domicile: NE

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
A01	1. Current									
		LTCBOM	2,778,679	2,609,348	93.91	1,560	0.94	39,748,197	38,732,062	102.62
		LTC2H	746,581	1,237,022	165.69	357	0.86	9,776,875	8,996,266	108.68
		LTCIN	543,410	527,531	97.08	403	0.91	9,842,448	9,146,252	107.61
		LTC	535,335	1,118,187	208.88	394	0.82	5,727,515	5,383,891	106.38
		LTC2	399,040	721,495	180.81	291	0.87	5,825,145	5,452,483	106.84
		NH3	367,705	1,230,192	334.56	359	0.85	2,303,014	2,695,489	85.44
		NH2	48,444	96,529	199.26	60	0.85	278,710	291,445	95.63
		NH1	5,633	0	0.00	7	0.88	57,147	39,952	143.04
C01	1. Total current - Indivi	dual								
			5,424,827	7,540,304	XXX	3,431	XXX	73,559,051	70,737,840	XXX
C07	7. Current year total									
			5,424,827	7,540,304	139.00	3,431	0.90	73,559,051	70,737,840	103.99
Company Na	me: United Natl Life Ins	Co Of Amer	Company (	Code: <b>92703</b>	State o	of Domicile: IL				
A01	1. Current									
		U9984, U9986	11,066	114,296	1032.86	10	0.91	-35,685	73,816	- 48.34
C01	1. Total current - Indivi	dual								
			11,066	114,296	XXX	10	XXX	-35,685	73,816	XXX
C07	7. Current year total							•		
	·		11,066	114,296	1032.86	10	0.91	-35,685	73,816	- 48.34

	Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
Compa	ny Name: I	United Of Omaha L	ife Ins Co	Company (	Code: <b>69868</b>	State o	of Domicile: NE				
	A01 1.	Current									
			LTC09U	52,540,539	7,771,486	14.79	25,201	0.99	245,989,078	218,763,705	112.45
			LTC06UI	21,007,869	5,454,786	25.97	8,975	0.98	156,201,418	142,191,579	109.85
			B439LNA07R	1,098,371	94,926	8.64	952	1.00	3,582,504	2,844,146	125.96
	C01 1.	Total current - Individ	dual	74,646,779	13,321,198	XXX	35,128	XXX	405,773,000	363,799,430	XXX
	C07 7.	Current year total		74,646,779	13,321,198	17.85	35,128	0.99	405,773,000	363,799,430	111.54
Compa	ny Name: I	United Security Ass	ur Co Of PA	Company (	Code: <b>42129</b>	State o	of Domicile: PA				
	A01 1.	Current									
			LSSLTC	11,448,446	1,687,411	14.74	4,281	0.95	34,978,400	24,089,765	145.20
			LTC-01	5,641,480	2,488,705	44.11	2,561	0.95	23,228,066	21,304,597	109.03
			NSILTC	3,820,856	3,225,432	84.42	1,522	0.90	-36,795,884	10,131,858	-363.17
			TGNLTC	1,258,111	3,548,819	282.08	925	0.92	-7,835,153	18,164,052	- 43.14
			LTC-97	1,069,919	1,453,166	135.82	587	0.91	-209,488	7,836,968	- 2.67
			LTC-02	857,628	232,350	27.09	331	0.97	3,721,875	3,175,418	117.21
			LTC-09	793,345	74,733	9.42	238	0.95	3,348,804	1,805,121	185.52
			CBCLTC	717,276	1,060,358	147.83	504	0.94	683,033	6,859,651	9.96
			LTC-00	641,396	1,107,138	172.61	380	0.90	2,755,723	5,814,128	47.40

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		LTC-07	525,157	102,506	19.52	235	0.91	3,242,044	1,583,836	204.70
		HHC-98	501,798	46,196	9.21	479	0.89	5,136,006	1,161,556	442.17
		LTC-95	476,277	1,401,550	294.27	340	0.87	6,870,763	6,741,708	101.91
		QL5	461,166	100,838	21.87	182	0.93	1,894,144	1,132,663	167.23
		GRLLTC	438,818	930,325	212.01	331	0.89	-9,275,433	6,547,977	-141.65
		HHC-09	323,832	176,540	54.52	230	0.94	772,334	347,540	222.23
		HSIHHC	267,650	284,901	106.45	272	0.88	-569,861	1,360,840	- 41.88
		HHC-01	178,947	99,934	55.85	112	0.90	501,096	204,252	245.33
		HHC-97	88,744	-209,688	-236.28	80	0.83	3,252	181,165	1.80
		CCLLTC	55,485	131,609	237.20	31	0.97	1,618,209	1,627,639	99.42
		HHC-95	50,647	9,858	19.46	74	0.85	1,325,708	254,763	520.37
		METLTC	36,903	43,333	117.42	19	0.79	-480,584	262,087	-183.37
		HHC-14	28,534	0	0.00	16	0.87	40,337	5,239	769.94
		GRLHHC	27,646	103,602	374.75	48	0.92	-462,918	272,617	-169.81
		LTC-93	27,014	240,297	889.53	32	0.91	191,472	435,662	43.95
		IDLLTC	24,747	22,337	90.26	13	0.93	743,459	525,244	141.55
		SNHC	14,912	16,686	111.90	17	0.77	828,605	53,015	1562.96
		LTC-92	10,409	0	0.00	14	0.88	589,238	105,764	557.13
		HHC-92	1,010	0	0.00	1	1.00	16,314	79	20650.63
B01 1. (	Current									
		G-NHP	1,548	0	0.00	4	1.00	-133,968	17,552	-763.26
		GSN	396	-302,436	-76372.73	1	0.50	-497,652	528	-94252.27

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C01	1. Total current - Individual	l								
			29,788,153	18,378,936	XXX	13,855	XXX	36,859,561	121,985,204	XXX
C04	4. Total current - Group									
			1,944	-302,436	XXX	5	XXX	-631,620	18,080	XXX
C07	7. Current year total									
			29,790,097	18,076,500	60.68	13,860	0.93	36,227,941	122,003,284	29.69
		3 1 4 64	C	C 1 50107	G	CD ' ' ' NIX				
Company Na	me: United States Life Ins (	Co in the Cit	Company	Code: <b>70106</b>	State o	of Domicile: NY				
A01	1. Current									
	64391, C12270	0,STATE VAR.,	1,097,288	3,299,663	300.71	269	0.93	516,777	14,820,968	3.49
		NY-2500	75,526	49,060	64.96	37	0.93	311,939	3,415,211	9.13
C01	1. Total current - Individual	l								
			1,172,814	3,348,723	XXX	306	XXX	828,716	18,236,179	XXX
C07	7. Current year total									
			1,172,814	3,348,723	285.53	306	0.93	828,716	18,236,179	4.54
Company Na	me: UnitedHealthcare Ins (	Co	Company	Code: <b>79413</b>	State o	of Domicile: CT				
A01	1. Current									
	LTC POL 1010 V	WI AND STC P	6,243	0	0.00	0	0.00	0	0	0.00
	LTC POL 1010 C	OH AND STC P	5,907	0	0.00	0	0.00	0	0	0.00
	LTC POL 1010	IL AND STC P	1,813	0	0.00	0	0.00	0	0	0.00

Line Numb		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C01	1. Total current - Indivi	dual	13,963	0	XXX	0	XXX	0	0	XXX
C07	7. Current year total		13,903	U	AAA	U	AAA	U	Ü	AAA
			13,963	0	XXX	0	XXX	0	0	XXX
Company Na	me: Unum Life Ins Co (	Of Amer	Company	Code: <b>62235</b>	State o	of Domicile: ME				
A01	1. Current									
704		ILTC	197,910,151	499,663,306	252.47	104,038	0.97	1,384,610,049	3,528,489,217	39.24
B01	1. Current	GLTC, GLTC04	351,529,574	162,949,159	46.35	797,582	0.92	3,910,120,759	3,935,236,898	99.36
C01	1. Total current - Indivi		221,025,071	102,5 15,105		777,002	****	2,510,120,725	-,,,	
			197,910,151	499,663,306	XXX	104,038	XXX	1,384,610,049	3,528,489,217	XXX
C04	4. Total current - Group	p	221 222 221	1 (0 0 10 1 70	3/3/3/	<b>-0</b>	7/7/7/		2.025.227.000	3/3/3/
C07	7. Current year total		351,529,574	162,949,159	XXX	797,582	XXX	3,910,120,759	3,935,236,898	XXX
	· · · · · · · · · · · · · · · · · · ·		549,439,725	662,612,466	120.60	901,620	0.93	5,294,730,809	7,463,726,114	70.94
Company Na	Company Name: USAble Life		Company	Code: <b>94358</b>	State o	of Domicile: AR				
B01	1. Current									
		GLTC-P(10-06)	38,129	7,609	19.96	64	1.00	340,501	277,885	122.53
C04	4. Total current - Group	p								

	Line Numbe		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
				38,129	7,609	XXX	64	XXX	340,501	277,885	XXX
	C07	7. Current year total		38,129	7,609	19.96	64	1.00	340,501	277,885	122.53
Compar	ny Nan	ne: USAble Mut Ins Co		Company (	Code: <b>83470</b>	State o	of Domicile: AR				
	A01	1. Current									
		IDV-	Policy-Association	144,936	309,343	213.43	158	0.99	1,843,164	2,133,117	86.41
		IDV	/-Policy-Individual	82,942	16,283	19.63	37	0.97	473,753	503,873	94.02
	B01	1. Current									
			ARK GRP-Policy	213,290	149,830	70.25	256	1.00	1,904,535	1,768,589	107.69
	C01	1. Total current - Individ	dual								
				227,878	325,626	XXX	195	XXX	2,316,917	2,636,990	XXX
	C04	4. Total current - Group									
				213,290	149,830	XXX	256	XXX	1,904,535	1,768,589	XXX
	C07	7. Current year total		441,168	475,456	107.77	451	1.00	4,221,452	4,405,579	95.82
Compar	ny Nan	ne: Voya Retirement Ins	s & Ann Co	Company (	Code: <b>86509</b>	State o	of Domicile: CT				_
	A01	1. Current									
			NCF	38,567	228,287	591.93	55	0.85	2,281,131	1,818,037	125.47
			NHP	11,067	57,251	517.31	18	0.78	141,805	134,178	105.68

	Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
	C01 1. T	otal current - Individu	al								_
				49,634	285,538	XXX	73	XXX	2,422,936	1,952,215	XXX
	C07 7. C	urrent year total									
				49,634	285,538	575.29	73	0.83	2,422,936	1,952,215	124.11
Com	pany Name: <b>W</b>	/ashington Natl Ins (	Co	Company (	Code: <b>70319</b>	State o	f Domicile: IN				
,	A01 1. C	O		1 2							
	1101 17 0		9700 9865 9895	3,984,498	7,159,611	179.69	1,703	0.90	-11,979,616	28,503,584	- 42.03
			CHIC 5012	1,222,106	2,167,666	177.37	706	0.92	9,951,794	14,183,818	70.16
		IHP-9468	9641 9656 9767	1,103,997	6,063,491	549.23	1,061	0.86	-78,497,341	5,128,956	-1530.47
			CHIC 5013	373,508	1,804,634	483.16	244	0.90	-1,404,373	4,228,284	- 33.21
			IHP-9746	222,542	584,466	262.63	142	0.90	-3,615,187	1,997,832	-180.96
		1095	5, 11001, ET AL	189,353	1,509,056	796.95	135	0.99	-7,889,400	11,024,657	- 71.56
		IHP-6408	7408 9408 9264	165,634	1,206,876	728.64	149	0.83	-18,389,747	1,175,166	-1564.86
		IHP-9334	9409 9670 9517	126,199	658,068	521.45	82	0.85	3,083,871	2,549,052	120.98
		IHP-9702	9748 9311 9680	118,146	-92,576	- 78.36	115	0.88	-1,794,733	101,583	-1766.77
		INDV	V - 93-2 FE 556	36,751	27,653	75.24	130	0.92	5,334,997	5,769,853	92.46
			IHP-9041 9278	22,854	189,303	828.32	10	1.00	-203,030	58,743	-345.62
		IHP-9087	9192 8697 9289	17,629	-50,317	-285.42	16	0.84	-625,275	150,434	-415.65
			IHP-9248 9249	4,219	-23,633	-560.16	5	1.00	-179,411	0	0.00
		IND	V - 93-3 FE 564	567	-14,067	-2480.95	24	0.96	746,454	586,193	127.34

B01 1. Current

Lin Num		<i>J</i>	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
		GROUP - FE 502	2,661,240	4,292,469	161.30	1,267	0.96	55,044,588	57,497,155	95.73
		GHC-9264 9311	376,465	6,375,683	1693.57	168	0.83	-100,362,519	1,715,342	-5850.88
		GHC-7204 9087 9192 9204	183,093	108,814	59.43	144	0.78	-2,987,336	1,117,858	-267.24
		GHC-9388 9391 9392 9312	92,854	436,128	469.69	62	0.82	-3,964,162	977,644	-405.48
		GHC-9278	66,515	68,740	103.35	9	0.64	-4,398,685	0	0.00
		GHC-8014 8041 9041	42,209	109,318	258.99	66	0.82	1,347,979	451,893	298.30
		GHC-9086 9205 9193 7205	3,786	-25,122	-663.55	12	0.80	650,197	44,164	1472.23
		GROUP - 93-2, FE 553	526	-2,051	-389.92	204	1.00	2,186,443	1,681,722	130.01
		GROUP - FE 558	219	-92	- 42.01	7	1.00	338,285	358,511	94.36
		GROUP - FE 873	0	1,483	0.00	18	1.00	605,032	362,901	166.72
C01	1. Total current	- Individual								
			7,588,003	21,190,231	XXX	4,522	XXX	-105,460,997	75,458,155	XXX
C04	4. Total current	: - Group								
			3,426,907	11,365,370	XXX	1,957	XXX	-51,540,178	64,207,190	XXX
C07	7. Current year	total								
			11,014,910	32,555,601	295.56	6,479	0.90	-157,001,175	139,665,345	-112.41
Company Na	ame: Wea Ins Cor	ъ	Company	Code: <b>72273</b>	State o	of Domicile: WI				
A01	1. Current									
		IC LGL 3202-255-0105	127,073	250,896	197.44	66	0.97	2,040,990	1,686,886	120.99
B01	1. Current									
		IC LGL 3435-255-0108	958,587	2,210,306	230.58	8,142	1.00	467,613,473	310,031,596	150.83

Lin Numl		Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C01	1. Total current - Individual									
			127,073	250,896	XXX	66	XXX	2,040,990	1,686,886	XXX
C04	4. Total current - Group									
			958,587	2,210,306	XXX	8,142	XXX	467,613,473	310,031,596	XXX
C07	7. Current year total									
			1,085,660	2,461,202	226.70	8,208	1.00	469,654,463	311,718,482	150.67
Company Na	nme: West Coast Life Ins Co		Company	Code: <b>70335</b>	State	of Domicile: NE				
			Company	20de. 7 <b>033</b> 3	State	of Donniche. NE				
A01	1. Current									
	LTCNQ12(8/200	00);LTC1200(8	3,701	263	7.11	3	1.00	114,745	106,090	108.16
C01	1. Total current - Individual									
			3,701	263	XXX	3	XXX	114,745	106,090	XXX
C07	7. Current year total									
			3,701	263	7.11	3	1.00	114,745	106,090	108.16
Company Na	Company Name: Woodmen World Life Ins Soc		Company (	Code: <b>57320</b>	State o	of Domicile: <b>NE</b>				
A01	1. Current									
7101	- Current	335-xx-0106	1,916,360	1,466,069	76.50	1,270	0.97	44,543,926	41,743,257	106.71
		340-xx-0106	596,613	583,292	97.77	462	0.99	15,191,518	14,715,627	103.23
C01	1. Total current - Individual		570,015	303,272	,	102		10,171,010	, ,. <del>-</del> ,	
201	1. Iotai current - individual		2,512,973	2,049,361	XXX	1,732	XXX	59,735,444	56,458,884	XXX
			, , ,	, ,		,		, ,		

Line Number	Row Description	Policy Form	Premiums Earned	Incurred Claims	Loss Ratio	Inforce Count End of Year	Persistency Rate	Experience Policy Reserves	Reported Policy Reserves	Experience Reported Ratio
C07 7. C	Current year total		2,512,973	2,049,361	81.55	1,732	0.98	59,735,444	56,458,884	105.80

# LONG-TERM CARE INSURANCE EXPERIENCE FORM 4

#### Reporting Form 4 Nationwide Level Reporting

Long-Term Care Insurance Experience Form 4 is intended to track life insurance and annuity products that have long-term care benefits provided by acceleration of certain benefits within these products. Included are products that are not exempt as outlined in the NAIC *Long-Term Care Insurance Model Regulation* (#641). This form does not include stand-alone LTC products. Individual and Group business is separated in this form. This form includes both calendar-year and inception-to-date figures. However, only calendar-year data was included in this report.

The Long-Term Care Reporting Forms should be filed whenever long-term care insurance has been sold, regardless of which annual statement has been filed. The four annual statement types are: Life, Accident and Health; Property/Casualty; Fraternal; and Health.

For the 2018 reporting year, a total of 33 companies filed Form 4:

- 30 Life, Accident and Health
- 0 Property/Casualty
- 2 Fraternal
- 1 Health

(Narrative taken from <u>Explanatory Notes for the Long-Term Care Experience Reporting Forms</u> supplemental instructions for the Annual Statement Reporting Forms. Refer to the appropriate <u>Annual Statement Instructions</u> for complete instructions and narrative. Company counts are derived from Annual Statement Reports filed with the NAIC for the 2018 reporting year.)

NAIC Group Code \_\_\_

Summary

Total Inception-to-Date

Affix Bar Code Above

NAIC Company Code \_

#### LONG-TERM CARE EXPERIENCE REPORTING FORM 4 LIFE AND ANNUITY PRODUCTS WITH LTC ACCELERATED BENEFITS

REPORTING YEAR 20\_ (To Be Filed By April 1)

		1	2	3	4	5
		Number of	Number of		LTC Accelerated	
Inc	curred Year	Policies In Force	Certificates	Death Claims	Claims	Total Reserves
A. Individ	ual					
1. Cur	rent					
2. Prio	or					
3. 2nd	l Prior					
B. Group	B. Group					
1. Cu	rrent					
2. Pri	or					
3. 2nd	d Prior					

Total Reserves are reserves for these particular life products with LTC accelerated benefits. Incurred claims are only the policies that claims have been triggered due to acceleration.

# National Association of Insurance Commissioners 2018 Long-Term Care Insurance Experience Reporting - Form 4 Life and Annuity Products Accelerated Benefits Aggregated Totals

Incurred Year	Number of Policies in Force	Number of Certificates	Death Claims	LTC Accelerated Claims	LTC Total Reserves	
A. Individual						
1. Current	532,578	90,754	2,592,153	6,475,814	14,372,314,754	
2. Prior	457,839	74,994	2,216,227	5,041,373	12,818,595,113	
3. 2nd Prior	439,441	75,997	2,853,225	5,129,862	11,327,416,318	
B. Group						
1. Current	0	303,566	25,302,162	672,867	487,655,898	
2. Prior	0	281,362	21,611,735	893,529	444,698,320	
3. 2nd Prior	0	260,826	23,461,847	812,017	405,093,163	

#### LONG-TERM CARE INSURANCE EXPERIENCE FORM 5

#### Reporting Form 5 State Level Reporting

Long-Term Care Insurance Experience Form 5 includes the state's portion of earned premium, incurred claims, number of in force count of policies/certificates at the end of the year as reported under "In force Count End of Year" at the nationwide level on the Long-Term Care Experience Reporting Form 2 and Form 3, and the number of in force lives at the end of year as reported in Form 1. Policy forms are grouped by individual and group, with subtotals for these two classes. This report includes aggregate figures by state, as well as the top 10 long-term care writers in each state.

The Long-Term Care Reporting Forms should be filed whenever long-term care insurance has been sold, regardless of which annual statement has been filed. The four annual statement types are: Life, Accident and Health; Property/Casualty; Fraternal; and Health.

For the 2018 reporting year, a total of 173 companies filed Form 5:

- Life, Accident and Health
- 13 Property/Casualty
- 5 Fraternal
- 28 Health

The lives in force end of year refers to actual number of lives at the end of the year. Joint policies were to be counted by the number of lives. The number of lives for each state in group policies should be based on the certificates that were issued in that state. The Inforce Count End of Year refers to the count of certificates for group policies, and count of policies for other types of LTC policies.

(Narrative taken from Explanatory Notes for the Long-Term Care Experience Reporting Forms supplemental instructions for the Annual Statement Reporting Forms. Refer to the appropriate Annual Statement Instructions for complete instructions and narrative. Company counts are derived from Annual Statement Reports filed with the NAIC for the 2018 reporting year.)

Affix Bar Code Above

#### LONG-TERM CARE EXPERIENCE REPORTING FORM 5

#### **EXPERIENCE IN THE STATE OF**

REPORTING YEAR 20\_

	(To Be Filed By April 1)	
NAIC Group Code		NAIC Company Code

		1	2	3	4
		Earned	Incurred	In Force Count	Lives In Force
		Premiums	Claims	End of Year	End of Year
1.	Individual				
2.	Group				
3.	Total				
4.	Actual total reported experience through prior year			XXX	XXX
5.	Actual total reported experience through statement year			XXX	XXX

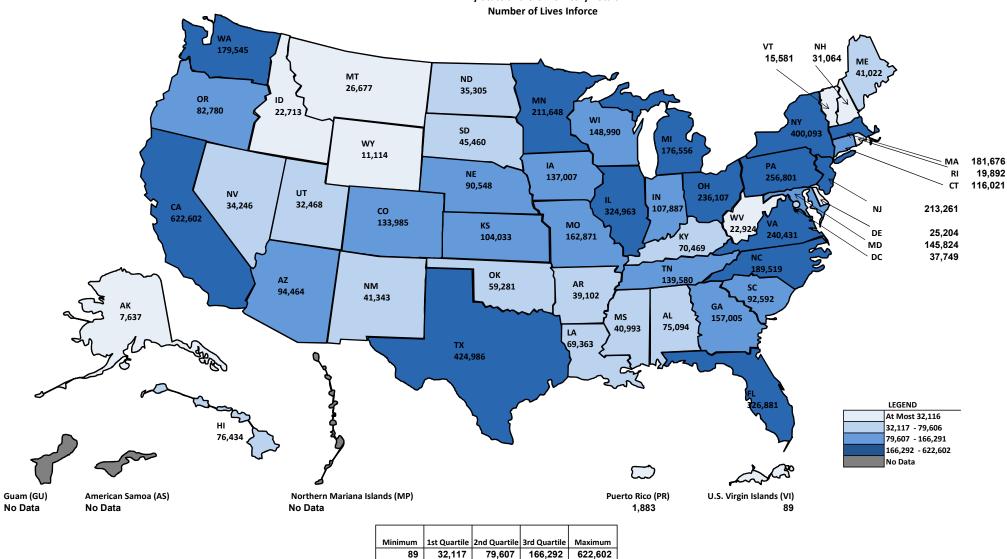
#### National Association of Insurance Commissioners 2018 Long-Term Care Insurance Experience Reporting - Form 5

#### By State and U. S. Territory Totals

State Name	Earned Premium	Inforce Count End of Year	State Name	Earned Premium	Inforce Count End of Year
Alaska	15,565,965	7,273	Alabama	127,542,363	72,327
Arkansas	62,626,713	37,544	American Samoa	0	0
Arizona	162,979,305	91,204	California	1,033,108,818	610,778
Colorado	237,168,589	127,216	Connecticut	269,838,839	111,139
District Of Columbia	45,960,032	37,388	Delaware	41,198,140	24,698
Florida	576,665,519	316,427	Georgia	269,956,054	150,712
Guam	(223)	0	Hawaii	94,706,688	75,041
Iowa	229,784,629	128,986	Idaho	39,391,641	21,497
Illinois	550,881,651	312,426	Indiana	186,680,507	105,366
Kansas	155,253,023	96,793	Kentucky	120,728,645	67,734
Louisiana	102,321,468	66,947	Massachusetts	338,169,771	175,268
Maryland	298,967,516	140,840	Maine	58,642,170	39,502
Michigan	281,440,725	169,945	Minnesota	340,741,523	201,088
Missouri	258,810,984	155,421	Northern Mariana Islands	0	0
Mississippi	68,287,166	39,281	Montana	39,578,401	25,669
North Carolina	337,703,456	180,936	North Dakota	66,246,788	33,030
Nebraska	163,187,233	85,459	New Hampshire	57,734,628	29,438
New Jersey	469,795,969	206,605	New Mexico	46,327,148	40,011
Nevada	48,516,312	33,105	New York	988,944,590	393,910
Ohio	402,557,330	226,111	Oklahoma	92,420,401	56,472
Oregon	142,900,959	79,279	Pennsylvania	497,780,834	246,072
Puerto Rico	2,898,033	1,812	Rhode Island	39,373,820	18,796
South Carolina	169,690,428	89,472	South Dakota	72,885,448	43,602
Tennessee	221,915,145	134,758	Texas	691,989,432	410,025
Utah	46,832,666	31,352	Virginia	424,411,145	230,691
US Virgin Islands	148,040	89	Vermont	24,638,324	14,367
Washington	300,231,976	171,697	Wisconsin	259,158,111	137,027
West Virginia	31,910,202	22,054	Wyoming	21,435,313	10,468
			<b>Total All States and Territories</b>	11,628,630,353	6,335,148

#### **National Association of Insurance Commissioners**

2018 Long-Term Care Insurance Experience Reporting - Form 5
By State and U.S. Territory Totals



Row Description	State	Earned Premium	Incurred Claims	Inforce Count End of Year
	Alabama			
1. Individual		107,906,802	125,913,085	55,478
2. Group		19,635,560	15,369,586	16,849
3. Total		127,542,363	141,282,674	72,327
	Alaska			
1. Individual		13,178,671	10,376,987	5,282
2. Group		2,387,295	1,371,961	1,991
3. Total		15,565,965	11,748,948	7,273
	American Samoa			
1. Individual		0	0	0
2. Group		0	0	0
3. Total		0	0	0
	Arizona			
1. Individual		139,779,688	145,490,742	63,034
2. Group		23,199,616	11,762,396	28,170
3. Total		162,979,305	157,253,138	91,204
	Arkansas			
1. Individual		55,753,711	61,698,942	28,673
2. Group		6,873,001	6,804,946	8,871
3. Total		62,626,713	68,503,889	37,544
	California			
1. Individual		858,574,426	1,045,235,951	372,928
2. Group		174,534,391	116,665,976	237,850
3. Total		1,033,108,818	1,161,901,927	610,778

Row Description	State	Earned Premium	Incurred Claims	Inforce Count End of Year
	Colorado			
1. Individual		204,842,383	150,104,492	92,085
2. Group		32,326,207	20,957,249	35,131
3. Total		237,168,589	171,061,740	127,216
	Connecticut			
1. Individual		239,459,056	288,112,170	81,576
2. Group		30,379,783	20,801,596	29,563
3. Total		269,838,839	308,913,768	111,139
	Delaware			
1. Individual		21,474,866	21,966,915	8,965
2. Group		19,723,274	6,943,837	15,733
3. Total		41,198,140	28,910,752	24,698
	District Of Columbia			
1. Individual		26,130,635	17,714,108	10,007
2. Group		19,829,399	15,287,799	27,381
3. Total		45,960,032	33,001,906	37,388
	Florida			
1. Individual		520,795,748	818,669,794	244,680
2. Group		55,869,770	43,025,182	71,747
3. Total		576,665,519	861,694,975	316,427
	Georgia			
1. Individual		229,285,254	229,471,950	105,090
2. Group		40,670,800	23,572,773	45,622
3. Total		269,956,054	253,044,724	150,712
	Guam			
1. Individual		(223)	0	0
2. Group		0	0	0
3. Total		(223)	0	0

Row Description	State	Earned Premium	Incurred Claims	Inforce Count End of Year
	Hawaii			
1. Individual		72,254,970	70,635,582	33,645
2. Group		22,451,719	16,941,252	41,396
3. Total		94,706,688	87,576,834	75,041
	Idaho			
1. Individual		35,482,837	33,517,168	17,039
2. Group		3,908,805	1,582,871	4,458
3. Total		39,391,641	35,100,042	21,497
	Illinois			
1. Individual		463,484,797	446,711,542	203,501
2. Group		87,396,854	54,607,797	108,925
3. Total		550,881,651	501,319,339	312,426
	Indiana			
1. Individual		168,659,794	168,003,328	82,628
2. Group		18,020,713	22,770,222	22,738
3. Total		186,680,507	190,773,549	105,366
	Iowa			
1. Individual		213,495,645	261,579,976	109,457
2. Group		16,288,986	15,171,595	19,529
3. Total		229,784,629	276,751,572	128,986
	Kansas			
1. Individual		142,103,415	166,039,962	76,292
2. Group		13,149,609	3,942,036	20,501
3. Total		155,253,023	169,981,998	96,793
	Kentucky			
1. Individual		101,136,922	96,649,118	49,403
2. Group		19,591,724	10,934,752	18,331
3. Total		120,728,645	107,583,869	67,734

Row Description	State	Earned Premium	Incurred Claims	Inforce Count End of Year
	Louisiana			
1. Individual		92,704,111	87,083,605	50,532
2. Group		9,617,357	7,751,468	16,415
3. Total		102,321,468	94,835,072	66,947
	Maine			
1. Individual		47,539,634	59,709,714	20,613
2. Group		11,102,535	7,207,291	18,889
3. Total		58,642,170	66,917,005	39,502
	Maryland			
1. Individual		258,072,304	257,821,883	99,947
2. Group		40,895,211	31,785,499	40,893
3. Total		298,967,516	289,607,380	140,840
	Massachusetts			
1. Individual		265,322,860	292,513,992	107,744
2. Group		72,846,910	34,816,993	67,524
3. Total		338,169,771	327,330,986	175,268
	Michigan			
1. Individual		224,627,296	196,463,629	101,372
2. Group		56,813,429	30,936,337	68,573
3. Total		281,440,725	227,399,966	169,945
	Minnesota			
1. Individual		296,554,858	214,008,492	149,637
2. Group		44,186,665	28,386,896	51,451
3. Total		340,741,523	242,395,387	201,088
	Mississippi			
1. Individual		63,121,866	57,208,527	31,027
2. Group		5,165,301	4,445,972	8,254
3. Total		68,287,166	61,654,499	39,281

Row Description	State	Earned Premium	Incurred Claims	Inforce Count End of Year
	Missouri			
1. Individual		214,987,192	204,771,363	102,793
2. Group		43,823,793	28,261,585	52,628
3. Total		258,810,984	233,032,946	155,421
	Montana			
1. Individual		35,256,669	31,749,862	16,882
2. Group		4,321,733	722,914	8,787
3. Total		39,578,401	32,472,777	25,669
	Nebraska			
1. Individual		152,835,499	161,881,864	72,756
2. Group		10,351,735	16,658,337	12,703
3. Total		163,187,233	178,540,201	85,459
	Nevada			
1. Individual		37,849,455	35,931,862	17,338
2. Group		10,666,857	8,568,039	15,767
3. Total		48,516,312	44,499,900	33,105
	New Hampshire			
1. Individual		50,160,551	57,350,574	20,933
2. Group		7,574,077	3,484,294	8,505
3. Total		57,734,628	60,834,867	29,438
	New Jersey			
1. Individual		356,086,512	387,316,213	127,564
2. Group		113,709,456	69,842,902	79,041
3. Total		469,795,969	457,159,114	206,605
	New Mexico			
1. Individual		36,913,214	33,398,416	17,903
2. Group		9,413,935	8,472,533	22,108
3. Total		46,327,148	41,870,950	40,011

Row Description	State	Earned Premium	Incurred Claims	Inforce Count End of Year
	New York			
1. Individual		839,199,438	1,117,081,014	280,287
2. Group		149,745,152	139,747,644	113,623
3. Total		988,944,590	1,256,828,659	393,910
	North Carolina			
1. Individual		299,147,476	305,125,869	136,211
2. Group		38,555,980	28,941,619	44,725
3. Total		337,703,456	334,067,488	180,936
	North Dakota			
1. Individual		63,285,192	82,475,494	30,060
2. Group		2,961,596	4,225,144	2,970
3. Total		66,246,788	86,700,638	33,030
	Northern Mariana Islands			
1. Individual		0	0	0
2. Group		0	0	0
3. Total		0	0	0
	Ohio			
1. Individual		325,118,722	308,937,446	145,276
2. Group		77,438,609	59,047,882	80,835
3. Total		402,557,330	367,985,327	226,111
	Oklahoma			
1. Individual		81,305,460	99,344,180	41,116
2. Group		11,114,941	11,341,275	15,356
3. Total		92,420,401	110,685,456	56,472
	Oregon			
1. Individual		120,103,554	103,931,094	54,007
2. Group		22,797,404	9,470,880	25,272
3. Total		142,900,959	113,401,972	79,279

Row Description	State	Earned Premium	Incurred Claims	Inforce Count End of Year
	Pennsylvania			
1. Individual		430,468,946	427,076,099	177,499
2. Group		67,311,889	31,209,325	68,573
3. Total		497,780,834	458,285,423	246,072
	Puerto Rico			
1. Individual		2,754,042	997,798	1,586
2. Group		143,991	280,762	226
3. Total		2,898,033	1,278,559	1,812
	Rhode Island			
1. Individual		35,796,912	44,287,321	15,281
2. Group		3,576,909	1,936,014	3,515
3. Total		39,373,820	46,223,333	18,796
	South Carolina			
1. Individual		142,813,763	149,751,563	64,524
2. Group		26,876,665	10,908,803	24,948
3. Total		169,690,428	160,660,366	89,472
	South Dakota			
1. Individual		68,684,128	74,820,160	32,380
2. Group		4,201,319	2,585,169	11,222
3. Total		72,885,448	77,405,328	43,602
	Tennessee			
1. Individual		186,720,230	195,733,184	86,556
2. Group		35,194,915	22,040,193	48,202
3. Total		221,915,145	217,773,376	134,758
	Texas			
1. Individual		544,901,872	486,827,194	252,688
2. Group		147,087,560	69,661,044	157,337
3. Total		691,989,432	556,488,239	410,025

Row Description	State	Earned Premium	Incurred Claims	Inforce Count End of Year
	US Virgin Islands			
1. Individual		37,147	1,542	25
2. Group		110,893	324,434	64
3. Total		148,040	325,976	89
	Utah			
1. Individual		31,365,443	18,911,800	16,615
2. Group		15,467,224	2,000,669	14,737
3. Total		46,832,666	20,912,469	31,352
	Vermont			
1. Individual		22,533,056	21,811,945	10,861
2. Group		2,105,268	5,122,413	3,506
3. Total		24,638,324	26,934,358	14,367
	Virginia			
1. Individual		352,772,277	310,162,118	153,189
2. Group		71,638,868	40,406,402	77,502
3. Total		424,411,145	350,568,518	230,691
	Washington			
1. Individual		258,788,453	257,243,837	113,762
2. Group		41,443,521	(837,921)	57,935
3. Total		300,231,976	256,405,917	171,697
	West Virginia			
1. Individual		27,419,585	22,471,375	12,619
2. Group		4,490,615	2,818,427	9,435
3. Total		31,910,202	25,289,804	22,054
	Wisconsin			
1. Individual		239,806,281	209,856,732	105,028
2. Group		19,351,831	16,331,311	31,999
3. Total		259,158,111	226,188,044	137,027

Row Description	State	Earned Premium	Incurred Claims	Inforce Count End of Year
	Wyoming			
1. Individual		18,969,898	14,745,852	7,891
2. Group		2,465,416	550,725	2,577
3. Total		21,435,313	15,296,578	10,468

#### **ALABAMA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	15,445	16,775	33,134,798	51,896,428	25.98	25.98
2	65838	904	John Hancock Life Ins Co USA	MI	7,185	7,227	10,966,972	10,799,699	8.60	34.58
3	65978	241	Metropolitan Life Ins Co	NY	6,572	6,572	10,514,423	8,797,118	8.24	42.82
4	55433	570	BCBS of AL	AL	4,587	4,587	8,372,127	3,386,190	6.56	49.39
5	86231	468	Transamerica Life Ins Co	IA	4,612	4,720	8,173,529	15,627,653	6.41	55.79
6	69000	860	Northwestern Long Term Care Ins Co	WI	3,177	3,177	7,495,160	3,812,680	5.88	61.67
7	66281	468	Transamerica Premier Life Ins Co	IA	3,881	3,886	5,676,568	7,075,037	4.45	66.12
8	66915	826	New York Life Ins Co	NY	2,440	2,440	4,445,280	3,044,009	3.49	69.61
9	62235	565	Unum Life Ins Co Of Amer	ME	4,967	4,967	4,278,977	5,641,339	3.35	72.96
10	25178	176	State Farm Mut Auto Ins Co	IL	2,192	2,192	3,845,870	3,100,517	3.02	75.98
			** STATE TOTAL**		72,327	75,094	127,542,363	141,282,674	100.00	100.00

#### **ALASKA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	1,862	2,107	5,007,120	2,520,091	32.17	32.17
2	65838	904	John Hancock Life Ins Co USA	MI	1,304	1,315	2,242,430	1,064,972	14.41	46.57
3	66915	826	New York Life Ins Co	NY	767	767	1,465,006	265,503	9.41	55.98
4	65978	241	Metropolitan Life Ins Co	NY	767	767	1,179,521	1,363,270	7.58	63.56
5	25178	176	State Farm Mut Auto Ins Co	IL	373	373	995,292	774,628	6.39	69.96
6	20443	218	Continental Cas Co	IL	329	329	831,227	(724,141)	5.34	75.30
7	86231	468	Transamerica Life Ins Co	IA	288	288	558,979	195,548	3.59	78.89
8	62235	565	Unum Life Ins Co Of Amer	ME	321	321	398,002	950,885	2.56	81.44
9	69000	860	Northwestern Long Term Care Ins Co	WI	123	123	365,453	549,454	2.35	83.79
10	71412	261	Mutual Of Omaha Ins Co	NE	142	142	362,977	(32,218)	2.33	86.12
			** STATE TOTAL**		7,273	7,637	15,565,965	11,748,948	100.00	100.00

#### **ARIZONA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
		1011			4 6 0 4 5	10.000	11.010.010	44.044.050		
1	70025	4011	Genworth Life Ins Co	DE	16,915	18,220	41,242,610	41,244,852	25.31	25.31
2	65838	904	John Hancock Life Ins Co USA	MI	12,317	12,377	22,330,294	15,736,385	13.70	39.01
3	65978	241	Metropolitan Life Ins Co	NY	7,900	7,900	12,001,754	11,050,934	7.36	46.37
4	69000	860	Northwestern Long Term Care Ins Co	WI	3,117	3,117	8,317,892	1,313,167	5.10	51.47
5	71412	261	Mutual Of Omaha Ins Co	NE	3,653	3,653	7,929,245	5,627,065	4.87	56.34
6	62235	565	Unum Life Ins Co Of Amer	ME	14,759	14,759	7,813,722	13,357,066	4.79	61.13
7	20443	218	Continental Cas Co	IL	3,904	3,904	6,126,158	4,623,545	3.76	64.89
8	61263	233	Bankers Life & Cas Co	IL	2,616	3,157	5,720,685	4,380,021	3.51	68.40
9	86231	468	Transamerica Life Ins Co	IA	3,064	3,074	5,657,934	8,887,999	3.47	71.87
10	66915	826	New York Life Ins Co	NY	2,046	2,046	4,956,935	1,050,631	3.04	74.92
			** STATE TOTAL**		91,204	94,464	162,979,305	157,253,138	100.00	100.00

#### **ARKANSAS**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	7,581	8,177	17,148,675	23,966,027	27.38	27.38
2	65838	904	John Hancock Life Ins Co USA	MI	5,076	5,113	9,116,851	6,267,272	14.56	41.94
3	69000	860	Northwestern Long Term Care Ins Co	WI	2,102	2,102	4,703,129	(152,052)	7.51	49.45
4	61263	233	Bankers Life & Cas Co	IL	1,865	2,359	4,341,278	4,014,107	6.93	56.38
5	20443	218	Continental Cas Co	IL	2,051	2,051	2,946,036	946,001	4.70	61.09
6	86231	468	Transamerica Life Ins Co	IA	1,604	1,617	2,561,469	3,017,721	4.09	65.18
7	65978	241	Metropolitan Life Ins Co	NY	1,879	1,879	2,550,238	5,752,595	4.07	69.25
8	71412	261	Mutual Of Omaha Ins Co	NE	1,120	1,120	2,238,017	668,925	3.57	72.82
9	62235	565	Unum Life Ins Co Of Amer	ME	4,216	4,216	2,142,216	5,122,131	3.42	76.24
10	66915	826	New York Life Ins Co	NY	1,197	1,197	1,987,402	697,978	3.17	79.42
			** STATE TOTAL**		37,544	39,102	62,626,713	68,503,889	100.00	100.00

#### **CALIFORNIA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	130,154	130,599	310,711,735	328,502,485	30.08	30.08
2	65838	904	John Hancock Life Ins Co USA	MI	61,463	61,463	114,366,147	75,852,110	11.07	41.15
3	62235	565	Unum Life Ins Co Of Amer	ME	155,661	155,661	88,357,075	137,856,639	8.55	49.70
4	65978	241	Metropolitan Life Ins Co	NY	44,534	44,534	69,197,800	56,763,107	6.70	56.40
5	20443	218	Continental Cas Co	IL	34,422	34,422	51,761,803	102,061,067	5.01	61.41
6	86231	468	Transamerica Life Ins Co	IA	22,107	22,123	46,131,241	63,931,415	4.47	65.87
7	66915	826	New York Life Ins Co	NY	21,695	21,695	43,047,848	15,708,425	4.17	70.04
8	69000	860	Northwestern Long Term Care Ins Co	WI	13,849	13,849	41,018,745	11,169,880	3.97	74.01
9	25178	176	State Farm Mut Auto Ins Co	IL	16,814	16,814	33,232,804	27,347,477	3.22	77.23
10	68241	304	Prudential Ins Co Of Amer	NJ	13,848	13,848	30,342,211	35,973,298	2.94	80.16
			** STATE TOTAL**		610,778	622,602	1,033,108,818	1,161,901,927	100.00	100.00

#### **COLORADO**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	22,536	25,779	55,919,291	48,105,308	23.58	23.58
2	65838	904	John Hancock Life Ins Co USA	MI	23,384	24,303	43,055,835	20,867,331	18.15	41.73
3	69000	860	Northwestern Long Term Care Ins Co	WI	6,532	6,532	16,918,606	4,081,513	7.13	48.87
4	86231	468	Transamerica Life Ins Co	IA	9,217	9,240	15,179,959	17,490,771	6.40	55.27
5	65978	241	Metropolitan Life Ins Co	NY	8,754	8,754	13,235,566	9,302,435	5.58	60.85
6	71412	261	Mutual Of Omaha Ins Co	NE	5,764	5,764	12,039,704	4,061,797	5.08	65.92
7	62235	565	Unum Life Ins Co Of Amer	ME	10,214	10,214	7,255,058	6,045,184	3.06	68.98
8	20443	218	Continental Cas Co	IL	4,447	4,447	6,996,499	5,307,985	2.95	71.93
9	25178	176	State Farm Mut Auto Ins Co	IL	3,194	3,194	6,988,789	2,298,872	2.95	74.88
10	61263	233	Bankers Life & Cas Co	IL	2,342	2,786	5,669,129	6,949,989	2.39	77.27
			** STATE TOTAL**		127,216	133,985	237,168,589	171,061,740	100.00	100.00

#### CONNECTICUT

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	21,305	24,568	71,639,045	62,229,440	26.55	26.55
2	65838	904	John Hancock Life Ins Co USA	MI	12,024	12,024	31,559,263	28,430,274	11.70	38.24
3	87726	4932	Brighthouse Life Ins Co	DE	8,134	8,134	24,139,283	61,786,697	8.95	47.19
4	86231	468	Transamerica Life Ins Co	IA	9,448	9,511	23,730,495	31,141,369	8.79	55.98
5	65978	241	Metropolitan Life Ins Co	NY	10,340	10,340	19,651,391	17,679,979	7.28	63.27
6	69000	860	Northwestern Long Term Care Ins Co	WI	4,237	4,237	15,640,390	2,283,690	5.80	69.06
7	68241	304	Prudential Ins Co Of Amer	NJ	5,814	5,814	11,601,176	5,235,375	4.30	73.36
8	66281	468	Transamerica Premier Life Ins Co	IA	4,225	4,225	10,369,895	13,879,871	3.84	77.21
9	61263	233	Bankers Life & Cas Co	IL	5,478	6,264	9,754,724	11,739,096	3.62	80.82
10	62235	565	Unum Life Ins Co Of Amer	ME	9,032	9,032	7,467,122	18,920,997	2.77	83.59
			** STATE TOTAL**		111,139	116,021	269,838,839	308,913,768	100.00	100.00

#### **DELAWARE**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	68241	304	Prudential Ins Co Of Amer	NJ	9,612	9,612	14,808,430	6,031,353	35.94	35.94
2	70025	4011	Genworth Life Ins Co	DE	2,965	3,245	7,844,111	6,336,562	19.04	54.98
3	65838	904	John Hancock Life Ins Co USA	MI	2,290	2,296	4,412,411	2,926,540	10.71	65.69
4	65978	241	Metropolitan Life Ins Co	NY	2,686	2,686	3,740,173	3,777,251	9.08	74.77
5	61263	233	Bankers Life & Cas Co	IL	510	635	1,178,770	1,025,595	2.86	77.63
6	20443	218	Continental Cas Co	IL	822	822	1,026,393	1,216,514	2.49	80.13
7	65005	4	RiverSource Life Ins Co	MN	492	492	1,008,313	1,207,623	2.45	82.57
8	62235	565	Unum Life Ins Co Of Amer	ME	2,298	2,298	969,883	682,194	2.35	84.93
9	71412	261	Mutual Of Omaha Ins Co	NE	382	382	872,751	458,761	2.12	87.05
10	66915	826	New York Life Ins Co	NY	244	244	656,583	940,191	1.59	88.64
			** STATE TOTAL**		24,698	25,204	41,198,140	28,910,752	100.00	100.00

#### **DISTRICT OF COLUMBIA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	62235	565	Unum Life Ins Co Of Amer	ME	17,732	17,732	10,410,114	5 952 621	22.65	22.65
2	70025	4011	Genworth Life Ins Co	DE	2,208	2,373	6,946,097	5,852,631 5,191,077	22.65 15.11	37.76
					-	•				
3	69515	1186	Medamerica Ins Co	PA	4,945	4,945	6,630,890	6,547,037	14.43	52.19
4	65838	904	John Hancock Life Ins Co USA	MI	2,629	2,639	5,439,376	4,080,201	11.84	64.03
5	65978	241	Metropolitan Life Ins Co	NY	1,613	1,613	2,944,806	3,038,302	6.41	70.43
6	71412	261	Mutual Of Omaha Ins Co	NE	2,820	2,820	2,742,671	2,154,911	5.97	76.40
7	68241	304	Prudential Ins Co Of Amer	NJ	1,051	1,051	1,892,453	(28,674)	4.12	80.52
8	65935	435	Massachusetts Mut Life Ins Co	MA	356	461	1,654,122	(238,009)	3.60	84.12
9	69000	860	Northwestern Long Term Care Ins Co	WI	338	338	1,291,078	(186,886)	2.81	86.93
10	20443	218	Continental Cas Co	IL	999	999	1,188,497	4,109,455	2.59	89.51
			** STATE TOTAL**		37,388	37,749	45,960,032	33,001,906	100.00	100.00

#### **FLORIDA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	47,717	52,288	117,441,475	163,184,826	20.37	20.37
2	65838	904	John Hancock Life Ins Co USA	MI	48,227	48,509	99,768,234	120,233,867	17.30	37.67
3	61263	233	Bankers Life & Cas Co	IL	23,499	27,113	43,154,468	55,481,230	7.48	45.15
4	69000	860	Northwestern Long Term Care Ins Co	WI	15,905	15,905	41,999,165	10,672,278	7.28	52.43
5	65978	241	Metropolitan Life Ins Co	NY	23,049	23,049	34,889,184	33,170,630	6.05	58.48
6	62235	565	Unum Life Ins Co Of Amer	ME	38,653	38,653	21,064,713	33,639,657	3.65	62.14
7	20443	218	Continental Cas Co	IL	15,556	15,556	20,951,239	50,242,521	3.63	65.77
8	86231	468	Transamerica Life Ins Co	IA	10,126	10,154	19,454,671	18,683,075	3.37	69.14
9	71404	0	Continental Gen Ins Co	TX	9,433	7,882	16,648,885	79,474,702	2.89	72.03
10	71412	261	Mutual Of Omaha Ins Co	NE	7,184	7,184	16,540,044	24,666,916	2.87	74.90
			** STATE TOTAL**		316,427	326,881	576,665,519	861,694,975	100.00	100.00

#### **GEORGIA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	22 594	35,017	74,193,938	77,797,347	27.49	27.48
2					32,584	*			27.48	
2	65838	904	John Hancock Life Ins Co USA	MI	22,069	22,279	38,313,355	28,567,402	14.19	41.68
3	69000	860	Northwestern Long Term Care Ins Co	WI	8,296	8,296	24,010,904	5,461,336	8.89	50.57
4	62235	565	Unum Life Ins Co Of Amer	ME	21,477	21,477	15,480,889	17,015,780	5.73	56.31
5	65978	241	Metropolitan Life Ins Co	NY	11,195	11,195	14,168,327	12,902,296	5.25	61.55
6	86231	468	Transamerica Life Ins Co	IA	5,581	5,619	10,240,605	12,213,309	3.79	65.35
7	71412	261	Mutual Of Omaha Ins Co	NE	4,331	4,331	8,959,962	7,174,280	3.32	68.67
8	25178	176	State Farm Mut Auto Ins Co	IL	4,430	4,430	8,404,057	9,277,574	3.11	71.78
9	65935	435	Massachusetts Mut Life Ins Co	MA	2,746	3,471	7,791,298	3,642,555	2.89	74.67
10	20443	218	Continental Cas Co	IL	5,244	5,244	7,639,771	13,139,981	2.83	77.50
			** STATE TOTAL**		150,712	157,005	269,956,054	253,044,724	100.00	100.00

#### **GUAM**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	68241	304	Prudential Ins Co Of Amer ** STATE TOTAL**	NJ	0 0	0 0	(223) (223)	0 0	100.00 100.00	100.00 100.00

#### HAWAII

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	62235	565	Unum Life Ins Co Of Amer	ME	36,988	36,988	18,851,790	17,286,151	19.91	19.91
2	65838	904	John Hancock Life Ins Co USA	MI	7,974	8,177	15,065,618	9,853,423	15.91	35.81
3	70025	4011	Genworth Life Ins Co	DE	6,704	7,183	14,422,746	9,553,637	15.23	51.04
4	65978	241	Metropolitan Life Ins Co	NY	3,057	3,057	5,434,975	4,212,956	5.74	56.78
5	20443	218	Continental Cas Co	IL	2,237	2,237	3,331,592	12,122,519	3.52	60.30
6	66915	826	New York Life Ins Co	NY	1,648	1,648	3,209,575	1,208,767	3.39	63.69
7	86231	468	Transamerica Life Ins Co	IA	1,772	1,781	3,203,050	3,697,050	3.38	67.07
8	69000	860	Northwestern Long Term Care Ins Co	WI	1,091	1,091	3,133,657	1,648,674	3.31	70.38
9	65005	4	RiverSource Life Ins Co	MN	1,324	1,324	2,844,987	4,889,648	3.00	73.38
10	71412	261	Mutual Of Omaha Ins Co	NE	1,291	1,291	2,793,458	1,414,545	2.95	76.33
			** STATE TOTAL**		75,041	76,434	94,706,688	87,576,834	100.00	100.00

#### **IDAHO**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	3,324	3,710	7,482,279	7,762,651	18.99	18.99
2	69000	860	Northwestern Long Term Care Ins Co	WI	1,838	1,838	5,004,918	598,233	12.71	31.70
3	65838	904	John Hancock Life Ins Co USA	MI	2,892	2,911	4,767,587	2,109,746	12.10	43.80
4	61263	233	Bankers Life & Cas Co	IL	1,659	2,118	3,189,549	6,895,134	8.10	51.90
5	65978	241	Metropolitan Life Ins Co	NY	1,227	1,227	1,920,306	1,233,543	4.87	56.78
6	71412	261	Mutual Of Omaha Ins Co	NE	969	969	1,903,152	915,326	4.83	61.61
7	71471	4824	Ability Ins Co	NE	880	880	1,670,870	1,333,495	4.24	65.85
8	25178	176	State Farm Mut Auto Ins Co	IL	777	777	1,542,589	2,334,659	3.92	69.76
9	66915	826	New York Life Ins Co	NY	678	678	1,393,858	588,405	3.54	73.30
10	56014	2938	Thrivent Financial For Lutherans	WI	628	664	1,190,518	2,743,943	3.02	76.32
			** STATE TOTAL**		21,497	22,713	39,391,641	35,100,042	100.00	100.00

#### **ILLINOIS**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	47,069	52,578	113,319,467	118,531,508	20.57	20.57
2	65838	904	John Hancock Life Ins Co USA	MI	36,989	37,146	64,973,873	39,170,785	11.79	32.37
3	69000	860	Northwestern Long Term Care Ins Co	WI	17,848	17,848	53,384,575	11,934,117	9.69	42.06
4	65978	241	Metropolitan Life Ins Co	NY	27,397	27,397	38,340,548	31,491,757	6.96	49.02
5	20443	218	Continental Cas Co	IL	19,897	19,897	35,829,212	46,552,738	6.50	55.52
6	62553	50	Country Life Ins Co	IL	14,029	15,509	26,785,333	18,113,418	4.86	60.38
7	86231	468	Transamerica Life Ins Co	IA	10,188	10,263	21,520,756	21,045,241	3.91	64.29
8	62235	565	Unum Life Ins Co Of Amer	ME	47,468	47,468	19,608,569	14,457,357	3.56	67.85
9	71412	261	Mutual Of Omaha Ins Co	NE	9,497	9,497	18,518,302	9,719,285	3.36	71.21
10	68241	304	Prudential Ins Co Of Amer	NJ	8,967	8,967	18,029,393	7,446,441	3.27	74.48
			** STATE TOTAL**		312,426	324,963	550,881,651	501,319,339	100.00	100.00

#### **INDIANA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
	70025	4011		DE	25.025	26.124	50 244 500	52 105 564	20.04	20.04
1	70025	4011	Genworth Life Ins Co	DE	25,835	26,134	52,344,729	53,185,764	28.04	28.04
2	65838	904	John Hancock Life Ins Co USA	MI	16,838	16,920	30,893,566	23,295,797	16.55	44.59
3	69000	860	Northwestern Long Term Care Ins Co	WI	5,460	5,460	14,635,563	1,048,213	7.84	52.43
4	65978	241	Metropolitan Life Ins Co	NY	7,002	7,002	9,846,780	8,347,879	5.27	57.70
5	61263	233	Bankers Life & Cas Co	IL	4,158	4,971	9,524,505	6,975,131	5.10	62.81
6	20443	218	Continental Cas Co	IL	7,191	7,191	8,427,808	18,938,180	4.51	67.32
7	86231	468	Transamerica Life Ins Co	IA	4,508	4,641	8,262,795	15,829,353	4.43	71.75
8	71412	261	Mutual Of Omaha Ins Co	NE	3,011	3,011	6,062,702	2,416,910	3.25	74.99
9	56014	2938	Thrivent Financial For Lutherans	WI	2,647	2,792	4,420,792	4,090,202	2.37	77.36
10	68241	304	Prudential Ins Co Of Amer	NJ	2,057	2,057	3,911,527	716,323	2.10	79.46
			** STATE TOTAL**		105,366	107,887	186,680,507	190,773,549	100.00	100.00

#### **IOWA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	16,521	18,492	35,059,348	20 252 559	15 26	15.26
2	65838	904	John Hancock Life Ins Co USA	MI	13,668	13,731	23,109,965	29,253,558 16,331,920	15.26 10.06	25.31
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3	61263	233	Bankers Life & Cas Co	IL	7,317	9,136	20,098,669	26,749,545	8.75	34.06
4	69000	860	Northwestern Long Term Care Ins Co	WI	7,537	7,537	16,787,550	3,360,704	7.31	41.37
5	86231	468	Transamerica Life Ins Co	IA	8,669	8,938	15,867,749	21,729,575	6.91	48.27
6	56014	2938	Thrivent Financial For Lutherans	WI	6,707	7,703	11,388,248	25,030,570	4.96	53.23
7	71471	4824	Ability Ins Co	NE	4,313	4,313	11,348,072	15,146,662	4.94	58.17
8	71412	261	Mutual Of Omaha Ins Co	NE	4,259	4,259	8,677,962	6,975,475	3.78	61.94
9	65978	241	Metropolitan Life Ins Co	NY	5,341	5,341	8,414,138	6,771,888	3.66	65.61
10	66915	826	New York Life Ins Co	NY	4,236	4,236	6,460,538	3,441,167	2.81	68.42
			** STATE TOTAL**		128,986	137,007	229,784,629	276,751,572	100.00	100.00

#### **KANSAS**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	13,143	14,554	25,981,043	20,069,583	16.73	16.73
2	61263	233	Bankers Life & Cas Co	IL	6,803	8,423	17,337,277	15,761,876	11.17	27.90
3	65838	904	John Hancock Life Ins Co USA	MI	9,786	9,917	15,372,494	10,846,272	9.90	37.80
4	86231	468	Transamerica Life Ins Co	IA	5,163	5,662	7,889,211	19,318,869	5.08	42.88
5	69000	860	Northwestern Long Term Care Ins Co	WI	2,802	2,802	7,297,163	2,736,588	4.70	47.59
6	65978	241	Metropolitan Life Ins Co	NY	4,216	4,216	6,373,613	6,298,397	4.11	51.69
7	71412	261	Mutual Of Omaha Ins Co	NE	2,723	2,723	5,266,141	2,583,882	3.39	55.08
8	25178	176	State Farm Mut Auto Ins Co	IL	2,600	2,600	4,696,101	4,344,690	3.02	58.11
9	20443	218	Continental Cas Co	IL	3,233	3,233	4,613,167	(438,345)	2.97	61.08
10	64211	687	Guarantee Trust Life Ins Co	IL	3,040	3,040	4,571,623	1,512,281	2.94	64.02
			** STATE TOTAL**		96,793	104,033	155,253,023	169,981,998	100.00	100.00

#### **KENTUCKY**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	15,874	17,372	33,500,555	35,059,887	27.75	27.75
2	86231	468	Transamerica Life Ins Co	IA	8,633	8,647	12,954,254	21,091,023	10.73	38.48
3	65838	904	John Hancock Life Ins Co USA	MI	7,193	7,251	12,564,503	7,218,151	10.41	48.89
4	69000	860	Northwestern Long Term Care Ins Co	WI	3,576	3,576	10,825,797	1,908,175	8.97	57.85
5	71412	261	Mutual Of Omaha Ins Co	NE	2,934	2,934	5,718,129	3,667,206	4.74	62.59
6	65978	241	Metropolitan Life Ins Co	NY	3,775	3,775	5,405,028	3,911,153	4.48	67.07
7	61263	233	Bankers Life & Cas Co	IL	2,156	2,553	4,006,639	4,200,855	3.32	70.39
8	20443	218	Continental Cas Co	IL	2,096	2,096	3,522,773	(1,303,386)	2.92	73.30
9	62235	565	Unum Life Ins Co Of Amer	ME	5,259	5,259	3,239,289	1,667,153	2.68	75.99
10	25178	176	State Farm Mut Auto Ins Co	IL	1,387	1,387	2,843,177	1,988,191	2.36	78.34
			** STATE TOTAL**		67,734	70,469	120,728,645	107,583,869	100.00	100.00

#### LOUISIANA

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	10,324	11,340	21,542,114	22,724,456	21.05	21.05
2	65838	904	John Hancock Life Ins Co USA	MI	7,121	7,121	11,154,040	8,878,502	10.90	31.95
3	69000	860	Northwestern Long Term Care Ins Co	WI	4,447	4,447	10,505,484	3,253,093	10.27	42.22
4	66915	826	New York Life Ins Co	NY	4,212	4,212	6,553,849	3,930,203	6.41	48.63
5	65978	241	Metropolitan Life Ins Co	NY	4,275	4,275	5,567,597	7,791,405	5.44	54.07
6	25178	176	State Farm Mut Auto Ins Co	IL	3,310	3,310	5,458,161	3,530,046	5.33	59.40
7	71412	261	Mutual Of Omaha Ins Co	NE	2,120	2,120	3,890,097	1,719,292	3.80	63.20
8	86231	468	Transamerica Life Ins Co	IA	2,369	2,378	3,629,617	3,472,623	3.55	66.75
9	62235	565	Unum Life Ins Co Of Amer	ME	9,992	9,992	3,513,512	3,036,109	3.43	70.19
10	61263	233	Bankers Life & Cas Co	IL	1,463	1,826	3,373,738	2,601,709	3.30	73.48
			** STATE TOTAL**		66,947	69,363	102,321,468	94,835,072	100.00	100.00

#### **MAINE**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	5,393	5,995	13,379,665	12,194,784	22.82	22.82
2	62235	565	Unum Life Ins Co Of Amer	ME	17,609	17,609	10,750,688	18,112,517	18.33	41.15
3	65838	904	John Hancock Life Ins Co USA	MI	3,155	3,187	6,775,023	4,169,022	11.55	52.70
4	65978	241	Metropolitan Life Ins Co	NY	1,975	1,975	4,140,787	5,082,412	7.06	59.76
5	61263	233	Bankers Life & Cas Co	IL	2,330	2,901	3,871,103	4,559,276	6.60	66.36
6	20443	218	Continental Cas Co	IL	1,073	1,073	2,215,071	7,179,692	3.78	70.14
7	71412	261	Mutual Of Omaha Ins Co	NE	813	813	1,962,984	358,388	3.35	73.49
8	68241	304	Prudential Ins Co Of Amer	NJ	868	868	1,943,081	772,152	3.31	76.80
9	69000	860	Northwestern Long Term Care Ins Co	WI	597	597	1,810,323	277,834	3.09	79.89
10	65005	4	RiverSource Life Ins Co	MN	905	905	1,750,003	1,064,208	2.98	82.87
			** STATE TOTAL**		39,502	41,022	58,642,170	66,917,005	100.00	100.00

#### **MARYLAND**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	30,003	32,176	82,605,390	80,124,780	27.63	27.63
2	65838	904	John Hancock Life Ins Co USA	MI	25,121	25,121	55,893,649	59,461,666	18.70	46.33
3	20443	218	Continental Cas Co	IL	11,691	11,691	21,824,097	34,281,297	7.30	53.63
4	65978	241	Metropolitan Life Ins Co	NY	10,202	10,202	17,246,840	13,212,881	5.77	59.39
5	62235	565	Unum Life Ins Co Of Amer	ME	18,719	18,719	15,277,003	21,822,499	5.11	64.50
6	65935	435	Massachusetts Mut Life Ins Co	MA	3,443	4,610	12,980,900	2,777,282	4.34	68.85
7	68241	304	Prudential Ins Co Of Amer	NJ	6,184	6,184	12,635,064	7,540,952	4.23	73.07
8	69000	860	Northwestern Long Term Care Ins Co	WI	3,188	3,188	10,257,231	1,642,502	3.43	76.50
9	87726	4932	Brighthouse Life Ins Co	DE	2,972	2,972	9,208,993	11,000,280	3.08	79.58
10	66915	826	New York Life Ins Co	NY	3,390	3,390	6,820,922	1,843,976	2.28	81.87
			** STATE TOTAL**		140,840	145,824	298,967,516	289,607,380	100.00	100.00

#### **MASSACHUSETTS**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
4	70025	4011		DE	22.142	26.697	50 454 602	72 761 007	22.50	22.50
1	70025	4011	Genworth Life Ins Co	DE	33,142	36,687	79,474,603	73,761,907	23.50	23.50
2	65838	904	John Hancock Life Ins Co USA	MI	31,257	31,595	65,947,086	54,022,816	19.50	43.00
3	62235	565	Unum Life Ins Co Of Amer	ME	37,644	37,644	32,462,351	49,837,349	9.60	52.60
4	65978	241	Metropolitan Life Ins Co	NY	14,491	14,491	26,702,269	25,304,753	7.90	60.50
5	68241	304	Prudential Ins Co Of Amer	NJ	7,676	7,676	15,151,066	5,271,547	4.48	64.98
6	69000	860	Northwestern Long Term Care Ins Co	WI	4,404	4,404	14,898,137	4,304,936	4.41	69.38
7	86231	468	Transamerica Life Ins Co	IA	5,630	5,643	11,462,010	11,652,477	3.39	72.77
8	20443	218	Continental Cas Co	IL	6,078	6,078	10,899,757	22,412,411	3.22	76.00
9	87726	4932	Brighthouse Life Ins Co	DE	3,819	3,819	10,189,080	24,367,210	3.01	79.01
10	71412	261	Mutual Of Omaha Ins Co	NE	3,731	3,731	9,986,252	2,471,200	2.95	81.96
			** STATE TOTAL**		175,268	181,676	338,169,771	327,330,986	100.00	100.00

#### **MICHIGAN**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	25,016	28,560	61,882,807	47,971,096	21.99	21.99
2	65838	904	John Hancock Life Ins Co USA	MI	35,274	35,396	49,103,588	32,478,373	17.45	39.44
3	69000	860	Northwestern Long Term Care Ins Co	WI	7,535	7,535	21,444,292	4,281,232	7.62	47.05
4	20443	218	Continental Cas Co	IL	10,144	10,144	19,069,095	34,439,091	6.78	53.83
5	65978	241	Metropolitan Life Ins Co	NY	16,450	16,450	18,228,656	15,306,571	6.48	60.31
6	68241	304	Prudential Ins Co Of Amer	NJ	8,561	8,561	14,637,041	4,620,236	5.20	65.51
7	65005	4	RiverSource Life Ins Co	MN	6,518	6,518	13,262,790	16,734,236	4.71	70.22
8	62235	565	Unum Life Ins Co Of Amer	ME	23,385	23,385	12,333,053	10,688,120	4.38	74.60
9	61263	233	Bankers Life & Cas Co	IL	4,263	4,989	9,711,422	5,889,360	3.45	78.05
10	56014	2938	Thrivent Financial For Lutherans	WI	4,339	4,816	7,793,073	11,140,767	2.77	80.82
			** STATE TOTAL**		169,945	176,556	281,440,725	227,399,966	100.00	100.00

#### **MINNESOTA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	27,028	31,598	65,029,389	32,900,583	19.08	19.08
2	65838	904	John Hancock Life Ins Co USA	MI	18,822	19,012	34,591,119	16,201,749	10.15	29.24
3	86231	468	Transamerica Life Ins Co	IA	23,261	23,395	34,483,642	65,702,989	10.12	39.36
4	69000	860	Northwestern Long Term Care Ins Co	WI	11,424	11,424	27,302,573	4,614,994	8.01	47.37
5	56014	2938	Thrivent Financial For Lutherans	WI	12,769	14,869	25,802,151	34,483,854	7.57	54.94
6	20443	218	Continental Cas Co	IL	19,863	19,863	22,330,355	16,139,392	6.55	61.50
7	61263	233	Bankers Life & Cas Co	IL	4,347	5,416	9,684,272	7,389,602	2.84	64.34
8	71412	261	Mutual Of Omaha Ins Co	NE	4,707	4,707	9,408,618	(60,030,439)	2.76	67.10
9	65978	241	Metropolitan Life Ins Co	NY	6,548	6,548	9,260,249	8,350,838	2.72	69.82
10	68241	304	Prudential Ins Co Of Amer	NJ	4,698	4,698	9,090,374	7,314,051	2.67	72.48
			** STATE TOTAL**		201,088	211,648	340,741,523	242,395,387	100.00	100.00

#### **MISSISSIPPI**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	5,030	5,412	11,822,932	16,132,011	17.31	17.31
2	65838	904	John Hancock Life Ins Co USA	MI	5,958	5,965	10,553,135	10,222,009	15.45	32.77
3	69000	860	Northwestern Long Term Care Ins Co	WI	1,680	1,680	5,137,207	2,918,304	7.52	40.29
4	61263	233	Bankers Life & Cas Co	IL	1,701	2,135	4,310,342	1,963,997	6.31	46.60
5	65978	241	Metropolitan Life Ins Co	NY	2,244	2,244	3,127,341	2,027,040	4.58	51.18
6	66915	826	New York Life Ins Co	NY	1,876	1,876	3,122,831	1,419,002	4.57	55.76
7	65935	435	Massachusetts Mut Life Ins Co	MA	944	1,252	3,068,315	667,178	4.49	60.25
8	71412	261	Mutual Of Omaha Ins Co	NE	1,506	1,506	2,957,210	3,109,116	4.33	64.58
9	68896	0	Southern Farm Bureau Life Ins Co	MS	1,660	1,660	2,917,306	(2,165,300)	4.27	68.85
10	25178	176	State Farm Mut Auto Ins Co	IL	1,796	1,796	2,896,321	2,476,869	4.24	73.09
			** STATE TOTAL**		39,281	40,993	68,287,166	61,654,499	100.00	100.00

#### **MISSOURI**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	23,735	26,546	52,513,185	50,818,500	20.29	20.29
2	65838	904	John Hancock Life Ins Co USA	MI	20,399	20,582	32,637,437	23,004,469	12.61	32.90
3	65978	241	Metropolitan Life Ins Co	NY	12,481	12,481	18,004,743	15,356,828	6.96	39.86
4	69000	860	Northwestern Long Term Care Ins Co	WI	6,369	6,369	16,976,826	2,607,813	6.56	46.42
5	62235	565	Unum Life Ins Co Of Amer	ME	27,953	27,953	16,545,141	13,572,090	6.39	52.81
6	61263	233	Bankers Life & Cas Co	IL	6,237	7,777	15,288,377	13,602,138	5.91	58.72
7	86231	468	Transamerica Life Ins Co	IA	6,846	6,927	13,784,481	17,946,152	5.33	64.04
8	71412	261	Mutual Of Omaha Ins Co	NE	5,150	5,150	10,519,236	8,372,995	4.06	68.11
9	25178	176	State Farm Mut Auto Ins Co	IL	4,251	4,251	9,756,465	7,052,837	3.77	71.88
10	20443	218	Continental Cas Co	IL	4,974	4,974	7,897,877	6,348,624	3.05	74.93
			** STATE TOTAL**		155,421	162,871	258,810,984	233,032,946	100.00	100.00

#### **MONTANA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Commenda Life Inc. Co	DE	2 (72	2.096	5 (42 210	1 ((2 1(2	14.26	14.26
1	70025	4011	Genworth Life Ins Co	DE	2,672	2,986	5,642,219	1,662,162	14.26	14.26
2	71471	4824	Ability Ins Co	NE	1,916	1,916	4,429,477	5,683,386	11.19	25.45
3	65838	904	John Hancock Life Ins Co USA	MI	1,979	1,991	4,089,245	1,484,681	10.33	35.78
4	69000	860	Northwestern Long Term Care Ins Co	WI	1,047	1,047	2,775,145	89,437	7.01	42.79
5	56014	2938	Thrivent Financial For Lutherans	WI	1,439	1,605	2,771,896	7,725,396	7.00	49.79
6	86231	468	Transamerica Life Ins Co	IA	1,396	1,447	2,613,833	3,140,308	6.60	56.40
7	62235	565	Unum Life Ins Co Of Amer	ME	7,144	7,144	2,328,457	1,785,411	5.88	62.28
8	71412	261	Mutual Of Omaha Ins Co	NE	779	779	1,731,553	1,453,071	4.37	66.66
9	61263	233	Bankers Life & Cas Co	IL	807	1,012	1,696,823	1,198,769	4.29	70.94
10	66915	826	New York Life Ins Co	NY	858	858	1,600,781	431,877	4.04	74.99
			** STATE TOTAL**		25,669	26,677	39,578,401	32,472,777	100.00	100.00

#### **NEBRASKA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	13,567	15,189	31,266,672	24,155,137	19.16	19.16
2	65838	904	John Hancock Life Ins Co USA	MI	6,535	6,547	11,803,418	7,591,943	7.23	26.39
3	71412	261	Mutual Of Omaha Ins Co	NE	5,868	5,868	11,122,189	9,600,541	6.82	33.21
4	71471	4824	Ability Ins Co	NE	3,205	3,205	10,034,367	11,601,040	6.15	39.36
5	61263	233	Bankers Life & Cas Co	IL	3,308	4,162	8,809,124	5,972,739	5.40	44.76
6	56014	2938	Thrivent Financial For Lutherans	WI	4,913	5,459	8,640,015	19,403,261	5.29	50.05
7	69000	860	Northwestern Long Term Care Ins Co	WI	3,679	3,679	8,607,191	559,500	5.27	55.32
8	86231	468	Transamerica Life Ins Co	IA	3,769	3,886	7,555,404	13,969,364	4.63	59.95
9	20443	218	Continental Cas Co	IL	4,576	4,576	6,182,107	8,214,836	3.79	63.74
10	25178	176	State Farm Mut Auto Ins Co	IL	2,341	2,341	5,090,720	4,877,967	3.12	66.86
			** STATE TOTAL**		85,459	90,548	163,187,233	178,540,201	100.00	100.00

#### **NEVADA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	5 714	6 174	12 091 002	12 442 776	26.06	26.96
1					5,714	6,174	13,081,902	13,443,776	26.96	
2	62235	565	Unum Life Ins Co Of Amer	ME	11,909	11,909	6,067,755	3,065,659	12.51	39.47
3	65838	904	John Hancock Life Ins Co USA	MI	2,785	2,792	5,396,217	3,639,686	11.12	50.59
4	65978	241	Metropolitan Life Ins Co	NY	1,900	1,900	2,784,179	2,893,061	5.74	56.33
5	61263	233	Bankers Life & Cas Co	IL	919	1,140	2,184,091	2,505,355	4.50	60.83
6	66915	826	New York Life Ins Co	NY	927	927	1,949,453	232,993	4.02	64.85
7	69000	860	Northwestern Long Term Care Ins Co	WI	730	730	1,843,006	1,333,087	3.80	68.65
8	25178	176	State Farm Mut Auto Ins Co	IL	894	894	1,805,212	212,312	3.72	72.37
9	71412	261	Mutual Of Omaha Ins Co	NE	688	688	1,493,046	2,641,495	3.08	75.45
10	20443	218	Continental Cas Co	IL	929	929	1,460,392	4,211,696	3.01	78.46
			** STATE TOTAL**		33,105	34,246	48,516,312	44,499,900	100.00	100.00

#### **NEW HAMPSHIRE**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	5,945	6,720	13,622,728	14,913,996	23.60	23.60
2	65838	904	John Hancock Life Ins Co USA	MI	4,736	4,769	9,493,947	5,997,977	16.44	40.04
3	61263	233	Bankers Life & Cas Co	IL	2,310	2,815	5,598,632	7,984,310	9.70	49.74
4	65978	241	Metropolitan Life Ins Co	NY	2,595	2,595	4,605,081	1,280,300	7.98	57.71
5	69000	860	Northwestern Long Term Care Ins Co	WI	1,076	1,076	3,876,561	1,079,437	6.71	64.43
6	62235	565	Unum Life Ins Co Of Amer	ME	4,924	4,924	3,368,743	10,591,303	5.83	70.26
7	71412	261	Mutual Of Omaha Ins Co	NE	939	939	2,337,741	1,105,297	4.05	74.31
8	65005	4	RiverSource Life Ins Co	MN	966	966	1,979,314	6,641,889	3.43	77.74
9	86231	468	Transamerica Life Ins Co	IA	774	779	1,718,447	2,278,109	2.98	80.72
10	20443	218	Continental Cas Co	IL	932	932	1,535,661	(4,848,267)	2.66	83.38
			** STATE TOTAL**		29,438	31,064	57,734,628	60,834,867	100.00	100.00

#### **NEW JERSEY**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	43,074	46,839	117,220,341	142,539,805	24.95	24.95
2	65838	904	John Hancock Life Ins Co USA	MI	35,632	35,763	78,187,822	51,629,499	16.64	41.59
3	65978	241	Metropolitan Life Ins Co	NY	26,736	26,736	43,527,551	45,745,030	9.27	50.86
4	68241	304	Prudential Ins Co Of Amer	NJ	17,681	17,681	36,812,601	20,125,667	7.84	58.70
5	62235	565	Unum Life Ins Co Of Amer	ME	20,089	20,089	33,451,399	27,183,147	7.12	65.82
6	87726	4932	Brighthouse Life Ins Co	DE	6,146	6,146	24,575,076	50,663,756	5.23	71.05
7	20443	218	Continental Cas Co	IL	13,145	13,145	23,049,722	39,616,815	4.91	75.95
8	69000	860	Northwestern Long Term Care Ins Co	WI	5,599	5,599	18,071,725	2,479,867	3.85	79.80
9	71412	261	Mutual Of Omaha Ins Co	NE	5,054	5,054	13,512,217	5,532,569	2.88	82.68
10	65935	435	Massachusetts Mut Life Ins Co	MA	2,859	3,521	10,040,643	2,389,899	2.14	84.81
			** STATE TOTAL**		206,605	213,261	469,795,969	457,159,114	100.00	100.00

#### **NEW MEXICO**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	5,876	6,846	12,297,195	15,208,820	26.54	26.54
2	65838	904	John Hancock Life Ins Co USA	MI	4,352	4,368	7,438,862	4,419,072	16.06	42.60
3	65978	241	Metropolitan Life Ins Co	NY	1,911	1,911	2,769,797	2,961,224	5.98	48.58
4	69000	860	Northwestern Long Term Care Ins Co	WI	1,112	1,112	2,617,812	(375,486)	5.65	54.23
5	62235	565	Unum Life Ins Co Of Amer	ME	15,892	15,892	2,243,197	1,672,445	4.84	59.07
6	71412	261	Mutual Of Omaha Ins Co	NE	1,470	1,470	2,185,950	1,851,028	4.72	63.79
7	66915	826	New York Life Ins Co	NY	1,102	1,102	2,144,634	764,345	4.63	68.42
8	25178	176	State Farm Mut Auto Ins Co	IL	902	902	1,646,004	1,475,073	3.55	71.97
9	71404	0	Continental Gen Ins Co	TX	1,232	1,231	1,634,021	2,679,694	3.53	75.50
10	68241	304	Prudential Ins Co Of Amer	NJ	738	738	1,537,680	843,022	3.32	78.82
			** STATE TOTAL**		40,011	41,343	46,327,148	41,870,950	100.00	100.00

#### **NEW YORK**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	72990	4011	Genworth Life Ins Co of NY	NY	78,790	82,147	246,397,347	257,909,452	24.92	24.92
2	93610	904	John Hancock Life & Hlth Ins Co	MA	51,597	51,597	161,830,619	193,371,682	16.36	41.28
3	65978	241	Metropolitan Life Ins Co	NY	48,628	48,628	97,782,396	82,977,490	9.89	51.17
4	64297	565	First Unum Life Ins Co	NY	38,708	38,708	68,898,486	177,811,650	6.97	58.13
5	87726	4932	Brighthouse Life Ins Co	DE	18,438	18,438	60,537,153	182,637,350	6.12	64.25
6	68241	304	Prudential Ins Co Of Amer	NJ	25,837	25,837	56,185,789	33,806,601	5.68	69.94
7	83437	1186	MedAmerica Ins Co of NY	NY	21,459	21,459	46,163,727	72,296,442	4.67	74.60
8	69000	860	Northwestern Long Term Care Ins Co	WI	11,938	11,938	39,946,113	7,848,060	4.04	78.64
9	20443	218	Continental Cas Co	IL	21,054	21,054	35,850,321	112,771,548	3.63	82.27
10	65838	904	John Hancock Life Ins Co USA	MI	21,305	21,305	28,034,007	20,194,010	2.83	85.10
			** STATE TOTAL**		393,910	400,093	988,944,590	1,256,828,659	100.00	100.00

#### **NORTH CAROLINA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	36,345	40,250	80,318,681	97,275,521	23.78	23.78
2	65838	904	John Hancock Life Ins Co USA	MI	29,263	29,482	52,246,821	41,246,477	15.47	39.26
3	69000	860	Northwestern Long Term Care Ins Co	WI	10,605	10,605	26,927,910	5,680,285	7.97	47.23
4	61263	233	Bankers Life & Cas Co	IL	8,144	10,233	18,177,390	13,597,405	5.38	52.61
5	65978	241	Metropolitan Life Ins Co	NY	12,264	12,264	18,037,796	16,102,519	5.34	57.95
6	71412	261	Mutual Of Omaha Ins Co	NE	6,163	6,163	12,961,154	7,698,550	3.84	61.79
7	62235	565	Unum Life Ins Co Of Amer	ME	18,100	18,100	12,409,160	14,309,477	3.67	65.47
8	71404	0	Continental Gen Ins Co	TX	6,014	5,731	11,437,394	35,704,793	3.39	68.85
9	68241	304	Prudential Ins Co Of Amer	NJ	5,233	5,233	9,807,475	4,726,377	2.90	71.76
10	20443	218	Continental Cas Co	IL	6,503	6,503	9,189,137	2,669,932	2.72	74.48
			** STATE TOTAL**		180,936	189,519	337,703,456	334,067,488	100.00	100.00

#### NORTH DAKOTA

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	86231	468	Transamerica Life Ins Co	IA	5,942	6,447	13,575,333	28,498,935	20.49	20.49
2	70025	4011	Genworth Life Ins Co	DE	3,059	3,543	7,189,233	6,661,129	10.85	31.34
3	56014	2938	Thrivent Financial For Lutherans	WI	3,482	4,065	6,701,284	15,418,405	10.12	41.46
4	65838	904	John Hancock Life Ins Co USA	MI	2,651	2,660	5,958,764	2,540,041	8.99	50.45
5	71412	261	Mutual Of Omaha Ins Co	NE	2,311	2,311	4,812,623	10,969,416	7.26	57.72
6	69515	1186	Medamerica Ins Co	PA	2,696	2,696	4,406,550	1,630,615	6.65	64.37
7	69000	860	Northwestern Long Term Care Ins Co	WI	1,175	1,175	2,586,140	747,779	3.90	68.27
8	55891	0	Noridian Mut Ins Co	ND	1,204	1,204	1,616,794	1,694,891	2.44	70.72
9	71471	4824	Ability Ins Co	NE	495	495	1,328,823	1,052,451	2.01	72.72
10	58033	0	Knights Of Columbus	CT	891	891	1,306,387	813,186	1.97	74.69
			** STATE TOTAL**		33,030	35,305	66,246,788	86,700,638	100.00	100.00

#### OHIO

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	43,041	47,787	101,111,806	92,630,845	25.12	25.12
2	65838	904	John Hancock Life Ins Co USA	MI	30,944	31,480	58,450,523	45,152,885	14.52	39.64
3	68241	304	Prudential Ins Co Of Amer	NJ	20,531	20,531	36,007,892	20,719,668	8.94	48.58
4	69000	860	Northwestern Long Term Care Ins Co	WI	9,601	9,601	25,965,198	4,986,185	6.45	55.03
5	65978	241	Metropolitan Life Ins Co	NY	13,197	13,197	19,791,940	20,073,258	4.92	59.95
6	62235	565	Unum Life Ins Co Of Amer	ME	31,197	31,197	17,751,871	24,297,473	4.41	64.36
7	20443	218	Continental Cas Co	IL	9,234	9,234	17,152,905	17,506,457	4.26	68.62
8	71412	261	Mutual Of Omaha Ins Co	NE	5,753	5,753	11,408,673	3,914,259	2.83	71.45
9	65005	4	RiverSource Life Ins Co	MN	5,828	5,828	11,156,908	15,063,037	2.77	74.22
10	61263	233	Bankers Life & Cas Co	IL	3,752	4,524	8,741,458	9,403,596	2.17	76.40
			** STATE TOTAL**		226,111	236,107	402,557,330	367,985,327	100.00	100.00

#### **OKLAHOMA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	8,891	9,714	20,461,874	21,527,931	22.14	22.14
2	65838	904	John Hancock Life Ins Co USA	MI	7,166	7,196	11,611,761	7,696,379	12.56	34.70
3	61263	233	Bankers Life & Cas Co	IL	2,061	2,582	4,648,632	5,284,287	5.03	39.73
4	65978	241	Metropolitan Life Ins Co	NY	3,673	3,673	4,568,134	4,754,337	4.94	44.68
5	69000	860	Northwestern Long Term Care Ins Co	WI	1,595	1,595	4,093,695	2,873,527	4.43	49.11
6	25178	176	State Farm Mut Auto Ins Co	IL	2,219	2,219	3,889,371	4,331,808	4.21	53.31
7	66915	826	New York Life Ins Co	NY	2,274	2,274	3,831,215	1,107,863	4.15	57.46
8	86231	468	Transamerica Life Ins Co	IA	2,230	2,251	3,600,193	7,838,046	3.90	61.36
9	62235	565	Unum Life Ins Co Of Amer	ME	6,959	6,959	3,176,911	3,146,768	3.44	64.79
10	71412	261	Mutual Of Omaha Ins Co	NE	1,629	1,629	3,148,603	3,205,323	3.41	68.20
			** STATE TOTAL**		56,472	59,281	92,420,401	110,685,456	100.00	100.00

#### **OREGON**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	9,941	11,193	26,500,682	21,033,381	18.54	18.54
2	65838	904	John Hancock Life Ins Co USA	MI	9,682	10,033	18,173,473	12,704,460	12.72	31.26
3	62235	565	Unum Life Ins Co Of Amer	ME	19,282	19,282	16,462,156	11,530,101	11.52	42.78
4	69000	860	Northwestern Long Term Care Ins Co	WI	3,069	3,069	9,449,256	4,543,495	6.61	49.39
5	65978	241	Metropolitan Life Ins Co	NY	5,068	5,068	8,144,819	4,132,640	5.70	55.09
6	61263	233	Bankers Life & Cas Co	IL	3,244	3,936	7,842,442	6,068,198	5.49	60.58
7	20443	218	Continental Cas Co	IL	4,106	4,106	7,310,827	16,448,144	5.12	65.70
8	25178	176	State Farm Mut Auto Ins Co	IL	3,413	3,413	7,130,900	5,774,294	4.99	70.69
9	71412	261	Mutual Of Omaha Ins Co	NE	2,147	2,147	4,327,020	1,589,151	3.03	73.72
10	86231	468	Transamerica Life Ins Co	IA	2,346	2,348	3,803,561	2,050,563	2.66	76.38
			** STATE TOTAL**		79,279	82,780	142,900,959	113,401,972	100.00	100.00

#### **PENNSYLVANIA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	48,303	52,793	128,379,334	106,710,075	25.79	25.79
2	65838	904	John Hancock Life Ins Co USA	MI	33,802	33,802	70,305,233	47,911,919	14.12	39.91
3	20443	218	Continental Cas Co	IL	18,022	18,022	36,113,920	43,699,106	7.25	47.17
4	65978	241	Metropolitan Life Ins Co	NY	22,424	22,424	35,628,460	26,267,842	7.16	54.33
5	62235	565	Unum Life Ins Co Of Amer	ME	29,858	29,858	26,609,206	37,315,525	5.35	59.67
6	69000	860	Northwestern Long Term Care Ins Co	WI	6,876	6,876	19,522,318	5,410,500	3.92	63.59
7	68241	304	Prudential Ins Co Of Amer	NJ	9,163	9,163	18,215,242	8,822,472	3.66	67.25
8	71412	261	Mutual Of Omaha Ins Co	NE	5,560	5,560	12,704,542	5,345,403	2.55	69.81
9	65005	4	RiverSource Life Ins Co	MN	6,051	6,051	12,561,043	17,105,912	2.52	72.33
10	65935	435	Massachusetts Mut Life Ins Co	MA	4,654	6,049	12,297,574	8,542,789	2.47	74.80
			** STATE TOTAL**		246,072	256,801	497,780,834	458,285,423	100.00	100.00

#### **PUERTO RICO**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	65935	435	Massachusetts Mut Life Ins Co	MA	547	617	1,128,688	8,233	38.95	38.95
2	71412	261	Mutual Of Omaha Ins Co	NE	651	651	1,097,042	4,091	37.85	76.80
3	65838	904	John Hancock Life Ins Co USA	MI	239	239	274,334	(89,399)	9.47	86.27
4	87726	4932	Brighthouse Life Ins Co	DE	26	26	119,145	945,328	4.11	90.38
5	60380	370	American Family Life Assur Co of Col	NE	77	78	97,515	19,656	3.36	93.74
6	20443	218	Continental Cas Co	IL	74	74	69,903	172	2.41	96.16
7	58033	0	Knights Of Columbus	CT	81	81	57,887	109,591	2.00	98.15
8	65978	241	Metropolitan Life Ins Co	NY	106	106	49,492	211,520	1.71	99.86
9	70025	4011	Genworth Life Ins Co	DE	7	7	2,261	0	0.08	99.94
10	65919	4750	Primerica Life Ins Co	TN	3	3	1,766	0	0.06	100.00
			** STATE TOTAL**		1,812	1,883	2,898,033	1,278,559	100.00	100.00

#### RHODE ISLAND

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	3,959	4,470	10,085,521	16,655,384	25.61	25.61
2	65838	904	John Hancock Life Ins Co USA	MI	3,831	4,029	8,279,589	8,413,371	21.03	46.64
3	65978	241	Metropolitan Life Ins Co	NY	2,520	2,520	3,909,974	3,319,614	9.93	56.57
4	62235	565	Unum Life Ins Co Of Amer	ME	2,056	2,056	2,638,325	5,007,098	6.70	63.27
5	69000	860	Northwestern Long Term Care Ins Co	WI	792	792	2,309,944	387,990	5.87	69.14
6	61263	233	Bankers Life & Cas Co	IL	778	892	1,561,460	659,362	3.97	73.11
7	71412	261	Mutual Of Omaha Ins Co	NE	538	538	1,465,562	486,533	3.72	76.83
8	87726	4932	Brighthouse Life Ins Co	DE	427	427	1,261,924	1,302,406	3.20	80.03
9	65005	4	RiverSource Life Ins Co	MN	456	456	916,757	1,523,030	2.33	82.36
10	86231	468	Transamerica Life Ins Co	IA	331	331	796,252	235,922	2.02	84.38
			** STATE TOTAL**		18,796	19,892	39,373,820	46,223,333	100.00	100.00

#### **SOUTH CAROLINA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	17,854	19,341	43,312,023	57,687,333	25.52	25.52
2	65838	904	John Hancock Life Ins Co USA	MI	13,019	13,088	24,991,209	15,840,729	14.73	40.25
3	68241	304	Prudential Ins Co Of Amer	NJ	8,135	8,135	14,701,984	7,321,101	8.66	48.92
4	69000	860	Northwestern Long Term Care Ins Co	WI	3,727	3,727	10,052,511	3,538,174	5.92	54.84
5	65978	241	Metropolitan Life Ins Co	NY	4,973	4,973	7,159,071	5,550,714	4.22	59.06
6	61263	233	Bankers Life & Cas Co	IL	2,442	2,986	6,443,710	4,970,372	3.80	62.86
7	71412	261	Mutual Of Omaha Ins Co	NE	3,027	3,027	5,890,553	2,958,666	3.47	66.33
8	86231	468	Transamerica Life Ins Co	IA	2,606	2,619	5,356,213	7,041,368	3.16	69.48
9	65935	435	Massachusetts Mut Life Ins Co	MA	1,832	2,435	5,308,581	2,053,961	3.13	72.61
10	66915	826	New York Life Ins Co	NY	2,268	2,268	4,577,918	1,462,839	2.70	75.31
			** STATE TOTAL**		89,472	92,592	169,690,428	160,660,366	100.00	100.00

#### **SOUTH DAKOTA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	4,639	5,253	11,540,730	8,860,935	15.83	15.83
2	56014	2938	Thrivent Financial For Lutherans	WI	3,348	3,840	6,345,113	11,839,659	8.71	24.54
3	71412	261	Mutual Of Omaha Ins Co	NE	3,043	3,043	6,201,385	10,038,642	8.51	33.05
4	65838	904	John Hancock Life Ins Co USA	MI	2,706	2,734	5,438,649	3,567,104	7.46	40.51
5	86231	468	Transamerica Life Ins Co	IA	2,432	2,565	5,107,202	8,334,592	7.01	47.52
6	69000	860	Northwestern Long Term Care Ins Co	WI	1,909	1,909	4,758,321	247,193	6.53	54.05
7	71471	4824	Ability Ins Co	NE	1,585	1,585	4,211,700	7,386,003	5.78	59.82
8	66915	826	New York Life Ins Co	NY	2,150	2,150	4,001,232	1,563,225	5.49	65.31
9	62235	565	Unum Life Ins Co Of Amer	ME	9,989	9,989	2,726,761	1,475,121	3.74	69.06
10	25178	176	State Farm Mut Auto Ins Co	IL	1,056	1,056	2,539,501	1,399,161	3.48	72.54
			** STATE TOTAL**		43,602	45,460	72,885,448	77,405,328	100.00	100.00

#### **TENNESSEE**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	23,816	25,980	52,868,971	65,866,061	23.82	23.82
2	65838	904	John Hancock Life Ins Co USA	MI	15,836	15,927	28,245,649	25,545,833	12.73	36.55
3	69000	860	Northwestern Long Term Care Ins Co	WI	6,660	6,660	16,937,136	3,036,503	7.63	44.18
4	65978	241	Metropolitan Life Ins Co	NY	12,595	12,595	16,759,097	15,230,180	7.55	51.74
5	62235	565	Unum Life Ins Co Of Amer	ME	27,704	27,704	14,057,415	9,860,339	6.33	58.07
6	20443	218	Continental Cas Co	IL	5,754	5,754	10,453,979	13,977,316	4.71	62.78
7	61263	233	Bankers Life & Cas Co	IL	3,347	4,147	7,894,548	5,551,619	3.56	66.34
8	71412	261	Mutual Of Omaha Ins Co	NE	3,549	3,549	7,266,729	2,990,186	3.27	69.61
9	69515	1186	Medamerica Ins Co	PA	4,862	4,862	6,545,161	3,506,089	2.95	72.56
10	86231	468	Transamerica Life Ins Co	IA	3,104	3,125	6,470,622	7,343,224	2.92	75.48
			** STATE TOTAL**		134,758	139,580	221,915,145	217,773,376	100.00	100.00

#### **TEXAS**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	63,886	69,857	155,636,755	116,185,538	22.49	22.49
2	65838	904	John Hancock Life Ins Co USA	MI	62,572	62,572	97,132,961	63,559,050	14.04	36.53
3	69000	860	Northwestern Long Term Care Ins Co	WI	13,139	13,139	33,462,575	8,630,873	4.84	41.36
4	65978	241	Metropolitan Life Ins Co	NY	26,381	26,381	32,227,421	31,636,851	4.66	46.02
5	86231	468	Transamerica Life Ins Co	IA	16,640	16,851	32,009,810	45,788,588	4.63	50.65
6	20443	218	Continental Cas Co	IL	21,240	21,240	29,033,147	(17,744,186)	4.20	54.84
7	71412	261	Mutual Of Omaha Ins Co	NE	14,582	14,582	28,024,145	16,681,329	4.05	58.89
8	62235	565	Unum Life Ins Co Of Amer	ME	49,300	49,300	27,651,991	34,288,866	4.00	62.89
9	61263	233	Bankers Life & Cas Co	IL	12,190	14,592	26,879,401	9,228,772	3.88	66.77
10	66915	826	New York Life Ins Co	NY	12,189	12,189	23,742,831	8,279,936	3.43	70.20
			** STATE TOTAL**		410,025	424,986	691,989,432	556,488,239	100.00	100.00

#### **U.S. VIRGIN ISLANDS**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	65978	241	Metropolitan Life Ins Co	NY	40	40	68,904	143,582	46.54	46.54
2	20443	218	Continental Cas Co	IL	19	19	27,699	180,913	18.71	65.25
3	71412	261	Mutual Of Omaha Ins Co	NE	14	14	19,231	1,556	12.99	78.25
4	87726	4932	Brighthouse Life Ins Co	DE	5	5	14,483	0	9.78	88.03
5	65838	904	John Hancock Life Ins Co USA	MI	4	4	10,166	(13)	6.87	94.90
6	70025	4011	Genworth Life Ins Co	DE	1	1	4,124	0	2.79	97.68
7	60380	370	American Family Life Assur Co of Col	NE	4	4	2,774	0	1.87	99.55
8	76325	0	Senior Hlth Ins Co of PA	PA	1	1	659	(62)	0.45	100.00
9	69868	261	United Of Omaha Life Ins Co	NE	1	1	0	0	0.00	100.00
			** STATE TOTAL**		89	89	148,040	325,976	100.00	100.00

#### **UTAH**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	68241	304	Prudential Ins Co Of Amer	NJ	5,672	5,672	8,229,796	3,337,455	17.57	17.57
2	70025	4011	Genworth Life Ins Co	DE	3,834	4,283	7,865,438	4,935,306	16.79	34.37
3	65838	904	John Hancock Life Ins Co USA	MI	2,728	2,747	4,105,022	3,038,407	8.77	43.13
4	69000	860	Northwestern Long Term Care Ins Co	WI	1,505	1,505	3,707,579	154,309	7.92	51.05
5	65978	241	Metropolitan Life Ins Co	NY	3,056	3,056	3,369,644	1,749,456	7.20	58.24
6	20443	218	Continental Cas Co	IL	1,665	1,665	2,159,667	(6,147,772)	4.61	62.86
7	71412	261	Mutual Of Omaha Ins Co	NE	958	958	1,712,085	1,019,346	3.66	66.51
8	61263	233	Bankers Life & Cas Co	IL	633	815	1,461,261	1,198,077	3.12	69.63
9	62235	565	Unum Life Ins Co Of Amer	ME	2,376	2,376	1,433,809	(921,059)	3.06	72.69
10	60054	1	Aetna Life Ins Co	CT	1,580	1,580	1,406,342	2,123,204	3.00	75.70
			** STATE TOTAL**		31,352	32,468	46,832,666	20,912,469	100.00	100.00

#### VERMONT

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
	<b>5</b> 00 <b>2</b> 5	4011		D.E.	2.540	4.402	0.100.500	11 500 000	22.01	22.01
1	70025	4011	Genworth Life Ins Co	DE	3,548	4,482	8,108,589	11,733,823	32.91	32.91
2	65838	904	John Hancock Life Ins Co USA	MI	1,834	1,844	3,203,400	931,488	13.00	45.91
3	65978	241	Metropolitan Life Ins Co	NY	1,124	1,124	1,856,464	1,102,652	7.53	53.45
4	61263	233	Bankers Life & Cas Co	IL	802	995	1,382,465	2,544,937	5.61	59.06
5	62235	565	Unum Life Ins Co Of Amer	ME	2,589	2,589	1,371,838	4,013,443	5.57	64.63
6	71412	261	Mutual Of Omaha Ins Co	NE	538	538	1,248,007	208,597	5.07	69.69
7	69000	860	Northwestern Long Term Care Ins Co	WI	333	333	1,172,965	222,954	4.76	74.45
8	86231	468	Transamerica Life Ins Co	IA	493	493	926,630	802,414	3.76	78.21
9	66915	826	New York Life Ins Co	NY	437	437	812,263	(243,004)	3.30	81.51
10	87726	4932	Brighthouse Life Ins Co	DE	381	381	689,220	3,271,050	2.80	84.31
			** STATE TOTAL**		14,367	15,581	24,638,324	26,934,358	100.00	100.00

#### **VIRGINIA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	57,104	62,420	118,506,914	91,065,112	27.92	27.92
2	65838	904	John Hancock Life Ins Co USA	MI	43,462	43,609	85,502,261	75,339,183	20.15	48.07
3	65978	241	Metropolitan Life Ins Co	NY	15,972	15,972	22,220,977	16,776,239	5.24	53.30
4	69000	860	Northwestern Long Term Care Ins Co	WI	7,430	7,430	21,237,823	4,128,310	5.00	58.31
5	62235	565	Unum Life Ins Co Of Amer	ME	17,966	17,966	17,489,957	17,050,227	4.12	62.43
6	20443	218	Continental Cas Co	IL	11,026	11,026	16,656,598	21,447,907	3.92	66.35
7	71412	261	Mutual Of Omaha Ins Co	NE	8,961	8,961	14,855,491	12,383,071	3.50	69.85
8	65935	435	Massachusetts Mut Life Ins Co	MA	4,411	5,762	14,030,939	4,382,861	3.31	73.16
9	66915	826	New York Life Ins Co	NY	6,532	6,532	12,451,150	6,378,581	2.93	76.09
10	86231	468	Transamerica Life Ins Co	IA	5,793	5,835	12,396,233	9,711,388	2.92	79.01
			** STATE TOTAL**		230,691	240,431	424,411,145	350,568,518	100.00	100.00

#### WASHINGTON

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	27,234	31,158	67,035,418	67,830,521	22.33	22.33
2	65838	904	John Hancock Life Ins Co USA	MI	22,394	22,670	40,517,038	19,148,494	13.50	35.82
3	86231	468	Transamerica Life Ins Co	IA	10,138	10,174	19,340,690	22,065,216	6.44	42.27
4	61263	233	Bankers Life & Cas Co	IL	7,233	8,623	18,640,052	9,691,033	6.21	48.47
5	62235	565	Unum Life Ins Co Of Amer	ME	36,615	36,615	18,631,058	15,617,838	6.21	54.68
6	69000	860	Northwestern Long Term Care Ins Co	WI	5,267	5,267	15,348,520	4,536,047	5.11	59.79
7	65978	241	Metropolitan Life Ins Co	NY	8,610	8,610	14,615,083	6,987,896	4.87	64.66
8	71412	261	Mutual Of Omaha Ins Co	NE	4,238	4,238	9,167,443	3,320,474	3.05	67.71
9	66915	826	New York Life Ins Co	NY	4,355	4,355	8,820,610	3,542,399	2.94	70.65
10	90611	761	Allianz Life Ins Co Of N Amer	MN	4,000	4,658	8,700,624	16,753,894	2.90	73.55
			** STATE TOTAL**		171,697	179,545	300,231,976	256,405,917	100.00	100.00

#### **WEST VIRGINIA**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	4,010	4,468	8,632,553	6,758,890	27.05	27.05
2	69000	860	Northwestern Long Term Care Ins Co	WI	1,690	1,690	4,926,925	2,069,401	15.44	42.49
3	65978	241	Metropolitan Life Ins Co	NY	1,848	1,848	2,630,963	3,904,693	8.24	50.74
4	65838	904	John Hancock Life Ins Co USA	MI	1,367	1,374	2,198,637	1,126,967	6.89	57.63
5	61263	233	Bankers Life & Cas Co	IL	1,041	1,230	2,128,705	1,618,369	6.67	64.30
6	62235	565	Unum Life Ins Co Of Amer	ME	6,868	6,868	1,679,689	1,020,285	5.26	69.56
7	65005	4	RiverSource Life Ins Co	MN	591	591	1,171,081	23,333	3.67	73.23
8	71412	261	Mutual Of Omaha Ins Co	NE	531	531	1,153,539	704,793	3.61	76.85
9	25178	176	State Farm Mut Auto Ins Co	IL	490	490	1,017,432	1,118,424	3.19	80.04
10	20443	218	Continental Cas Co	IL	474	474	754,347	1,218,125	2.36	82.40
			** STATE TOTAL**		22,054	22,924	31,910,202	25,289,804	100.00	100.00

#### **WISCONSIN**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	69000	860	Northwestern Long Term Care Ins Co	WI	14,981	14,981	44,692,609	10,189,540	17.25	17.25
2	70025	4011	Genworth Life Ins Co	DE	18,178	20,880	44,416,825	43,499,135	17.14	34.38
3	65838	904	John Hancock Life Ins Co USA	MI	15,727	15,862	32,337,004	17,291,887	12.48	46.86
4	56014	2938	Thrivent Financial For Lutherans	WI	10,069	10,901	19,229,904	26,032,291	7.42	54.28
5	86231	468	Transamerica Life Ins Co	IA	8,261	8,284	18,338,556	17,417,199	7.08	61.36
6	61263	233	Bankers Life & Cas Co	IL	4,656	5,641	10,793,672	8,333,741	4.16	65.52
7	62235	565	Unum Life Ins Co Of Amer	ME	13,673	13,673	8,660,611	8,976,444	3.34	68.86
8	65978	241	Metropolitan Life Ins Co	NY	4,925	4,925	8,241,783	5,890,751	3.18	72.05
9	71412	261	Mutual Of Omaha Ins Co	NE	3,495	3,495	7,083,912	1,554,459	2.73	74.78
10	20443	218	Continental Cas Co	IL	4,291	4,291	6,656,073	11,621,075	2.57	77.35
			** STATE TOTAL**		137,027	148,990	259,158,111	226,188,044	100.00	100.00

#### **WYOMING**

Rank	Company Code	Group Code	Company Name	State of Domicile	Inforce Count End of Year	Lives Inforce End of Year	Earned Premiums	Incurred Claims	Market Share Percentage	Cummulative Market Share
1	70025	4011	Genworth Life Ins Co	DE	2,479	2,868	5,719,096	5,963,443	26.68	26.68
2	65838	904	John Hancock Life Ins Co USA	MI	855	857	1,677,090	346,802	7.82	34.50
3	66915	826	New York Life Ins Co	NY	638	638	1,222,053	563,037	5.70	40.21
4	71412	261	Mutual Of Omaha Ins Co	NE	505	505	1,206,450	(539,431)	5.63	45.83
5	25178	176	State Farm Mut Auto Ins Co	IL	440	440	1,097,492	754,381	5.12	50.95
6	56014	2938	Thrivent Financial For Lutherans	WI	567	605	1,029,649	633,452	4.80	55.76
7	71471	4824	Ability Ins Co	NE	340	340	1,025,754	790,706	4.79	60.54
8	69000	860	Northwestern Long Term Care Ins Co	WI	369	369	1,022,989	161,011	4.77	65.32
9	65978	241	Metropolitan Life Ins Co	NY	647	647	1,015,960	967,868	4.74	70.06
10	61263	233	Bankers Life & Cas Co	IL	332	416	957,781	725,243	4.47	74.52
			** STATE TOTAL**		10,468	11,114	21,435,313	15,296,578	100.00	100.00

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Company Code	Group Code	Company Name	Group Name	State of Domicile	Business Type	Form 1	Form 2	Form 3	Form 4	Form 5
71471	4824	Ability Ins Co	Advantage Capital Grp	NE	L	X	X	X		X
60054	1	Aetna Life Ins Co	CVS GRP	CT	L	X	X	X		X
35963	1289	AF&L Ins Co	AMERICAN FIDELITY & LIBERTY INC GRP	PA	P	X	X	X		X
90611	761	Allianz Life Ins Co Of N Amer	ALLIANZ INS GRP	MN	L	X	X	X	X	X
64190	761	Allianz Life Ins Co Of NY	ALLIANZ INS GRP	NY	L	X	X	X		X
60186	8	Allstate Life Ins Co	ALLSTATE INS GRP	IL	L	X	X	X		X
10386	473	American Family Ins Co	AMERICAN FAMILY INS GRP	WI	P	X	X	X		X
60380	370	American Family Life Assur Co of Col	AFLAC Grp	NE	L	X	X	X		X
60526	370	American Family Life Assur Co of NY	AFLAC Grp	NY	L	X	X	X		X
19275	473	American Family Mut Ins Co SI	AMERICAN FAMILY INS GRP	WI	P	X	X	X		X
60410	330	American Fidelity Assur Co	AMERICAN FIDELITY CORP GRP	OK	L	X	X	X		X
60488	12	American Gen Life Ins Co	AMERICAN INTL GRP	TX	L	X	X	X		X
60534	8	American Heritage Life Ins Co	ALLSTATE INS GRP	FL	L	X	X	X		X
60518	4734	American Hlth & Life Ins Co	Apollo Global Mgmt Grp	TX	L	X	X	X		X
60243	810	American Independent Ntwrk Ins Co NY	PENN TREATY AMER GRP	NY	L	X	X	X		X
80624	1199	American Progressive L&H Ins Of NY	WELLCARE GRP	NY	L	X	X	X		X
60836	3527	American Republic Ins Co	American Enterprise Mut Grp	IA	L	X	X	X		X
60895	619	American United Life Ins Co	OneAmerica Fin Partners Grp	IN	L	X	X	X		X
61999	449	Americo Fin Life & Ann Ins Co	FINANCIAL HOLDINGS GRP	TX	L	X	X			X
62825	671	Anthem Blue Cross Life & Hlth Ins Co	Anthem Inc Grp	CA	X	X	X	X		X
71835	671	Anthem Hlth Plans of VA Inc	Anthem Inc Grp	VA	X	X	X	X		X
28207	671	Anthem Ins Co Inc	Anthem Inc Grp	IN	X	X	X	X		X
71439	4862	Assurity Life Ins Co	Assurity Grp	NE	L	X	X	X		X
63932	4734	Athene Life Ins Co of NY	Apollo Global Mgmt Grp	NY	L	X	X	X		X
61190	280	Auto Owners Life Ins Co	AUTO OWNERS GRP	MI	L	X	X	X		X
61212		Baltimore Life Ins Co		MD	L	X	X	X		X
68560	233	Bankers Conseco Life Ins Co	CNO Financial Grp	NY	L	X	X	X		X

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Company Code	Group Code	Company Name	Group Name	State of Domicile	Business Type	Form 1	Form 2	Form 3	Form 4	Form 5
61239	587	Bankers Fidelity Life Ins Co	ATLANTIC AMER GRP	GA	L	X	X	X		X
61263	233	Bankers Life & Cas Co	CNO Financial Grp	IL	L	X	X	X	X	X
55433	570	BCBS of AL	BCBS OF AL GRP	AL	X	X	X	X		X
98167	536	BCBS Of FL	Guidewell Mut Holding Grp	FL	X	X	X	X		X
47171	537	BCBS of KC	BCBS OF KC GRP	MO	X	X	X	X		X
70729	430	BCBS Of KS Inc	BCBS of KS GRP	KS	L	X	X	X		X
54631	758	BCBS of NC Inc	BCBS OF NC Grp	NC	X	X	X	X		X
77780	4858	BCBS Of NE	BCBS of NE Grp	NE	X	X	X	X		X
38520	661	BCBS Of SC Inc	BCBS of SC Grp	SC	X	X	X	X		X
54003	671	BCBS of WI	Anthem Inc Grp	WI	X	X	X	X		X
55026	461	BCBSM Inc	BCBS OF MN GRP	MN	X	X	X	X		X
38245	23	BCS Ins Co	BCS INS GRP	ОН	P	X	X	X		X
71714	429	Berkshire Life Ins Co of Amer	GUARDIAN LIFE GRP	MA	L	X	X	X		X
61557	2798	Blue Shield of CA Life & Hlth Ins Co	Blue Shield of CA Grp	CA	L	X	X	X		X
87726	4932	Brighthouse Life Ins Co	Brighthouse Holdings Grp	DE	L	X	X	X		X
47058	380	Carefirst of MD Inc	CAREFIRST INC GRP	MD	X	X	X	X		X
56030		Catholic Financial Life		WI	F				X	
57487		Catholic Order Of Foresters		IL	F	X	X	X		X
61751	690	Central States H & L Co Of Omaha	CENTRAL STATES GRP	NE	L	X	X	X		X
61859	574	Christian Fidelity Life Ins Co	AMERCO CORP GRP	TX	L	X	X	X		X
88064	838	Cincinnati Equitable Life Ins Co	CINCINNATI EQUITABLE CO GRP	ОН	L	X	X			X
62626	306	CMFG Life Ins Co	CUNA MUT GRP	IA	L	X	X	X		X
62049	565	Colonial Life & Accident Ins Co	UNUM GRP	SC	L	X	X	X	X	X
62065	233	Colonial Penn Life Ins Co	CNO Financial Grp	PA	L	X	X	X		X
62146	626	Combined Ins Co Of Amer	Chubb Ltd Grp	IL	L	X	X	X		X
78697	626	Combined Life Ins Co Of NY	Chubb Ltd Grp	NY	L	X	X	X		X
62308	901	Connecticut Gen Life Ins Co	CIGNA HLTH GRP	CT	L	X	X	X		X

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62359	4736	Constitution Life Ins Co	GGC Grp	TX	L	X	X	X		X
20443	218	Continental Cas Co	CNA INS GRP	IL	P	X	X	X		X
71404		Continental Gen Ins Co		TX	L	X	X	X	X	X
68500	1	Continental Life Ins Co Brentwood	CVS GRP	TN	L	X	X	X		X
11860	4902	Copic Ins Co	COPIC Grp	CO	P	X	X	X		X
62553	50	Country Life Ins Co	Country Ins & Fin Serv Grp	IL	L	X	X	X	X	X
71129	917	Dearborn Natl Life Ins Co	HCSC GRP	IL	L	X	X	X		X
70769	213	Erie Family Life Ins Co	ERIE INS GRP	PA	L				X	
63177	212	Farmers New World Life Ins Co	ZURICH INS GRP	WA	L	X	X	X		X
67652	20	First Penn Pacific Life Ins Co	LINCOLN NATL GRP	IN	L	X	X	X	X	X
64297	565	First Unum Life Ins Co	UNUM GRP	NY	L	X	X	X		X
38962	31	Genesis Ins Co	BERKSHIRE HATHAWAY GRP	DE	P	X	X	X		X
65536	4011	Genworth Life & Ann Ins Co	Genworth Fin Grp	VA	L	X	X	X		X
70025	4011	Genworth Life Ins Co	Genworth Fin Grp	DE	L	X	X	X	X	X
72990	4011	Genworth Life Ins Co of NY	Genworth Fin Grp	NY	L	X	X	X	X	X
70939	836	Gerber Life Ins Co	WEST SOUTHERN GRP	NY	L	X	X	X		X
74101	290	Globe Life Ins Co of NY	Torchmark Corp Grp	NY	L	X	X	X		X
62286	707	Golden Rule Ins Co	UNITEDHEALTH GRP	IN	L	X	X	X		X
63312	84	Great Amer Life Ins Co	American Financial Grp	ОН	L	X	X	X		X
53007	380	Group Hospitalization & Med Srvcs	CAREFIRST INC GRP	DC	X	X	X	X		X
64211	687	Guarantee Trust Life Ins Co	GUARANTEE TRUST GRP	IL	L	X	X	X		X
64238	4925	Guaranty Income Life Ins Co	Kuvare Grp	IA	L				X	
70670	917	Health Care Serv Corp A Mut Legal Re	HCSC GRP	IL	X	X	X	X		X
78972	671	Healthy Alliance Life Ins Co	Anthem Inc Grp	MO	X	X	X	X		X
53287	812	Highmark BCBSD Inc	HIGHMARK GRP	DE	X	X	X	X		X
35599	812	Highmark Cas Ins Co	HIGHMARK GRP	PA	P	X	X	X		X
54771	812	Highmark Inc	HIGHMARK GRP	PA	X	X	X	X		X

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93440	812	HM Life Ins Co	HIGHMARK GRP	PA	L	X	X	X		X
54704	936	Independence Hospital Ind Plan Inc	Independence Hlth Grp Inc Grp	PA	X	X	X	X		X
65056	918	Jackson Natl Life Ins Co	JACKSON NATL GRP	MI	L	X	X	X		X
65080	19	John Alden Life Ins Co	Assurant Inc Grp	WI	L	X	X	X		X
93610	904	John Hancock Life & Hlth Ins Co	JOHN HANCOCK GRP	MA	L	X	X	X		X
86375	904	John Hancock Life Ins Co of NY	JOHN HANCOCK GRP	NY	L				X	
65838	904	John Hancock Life Ins Co USA	JOHN HANCOCK GRP	MI	L	X	X	X	X	X
95672	601	Kaiser Foundation Hlth Plan of WA	KAISER FOUNDATION GRP	WA	X	X	X	X		X
65129	588	Kansas City Life Ins Co	KANSAS CITY LIFE INS GRP	MO	L				X	
58033		Knights Of Columbus		CT	F	X	X	X		X
65242	836	Lafayette Life Ins Co	WEST SOUTHERN GRP	ОН	L	X	X	X		X
77720	572	LifeSecure Ins Co	BCBS OF MI GRP	MI	L	X	X	X		X
65595	4815	Lincoln Benefit Life Co	Resolution Life Grp	NE	L	X	X	X		X
62057	20	Lincoln Life & Ann Co of NY	LINCOLN NATL GRP	NY	L				X	
65676	20	Lincoln Natl Life Ins Co	LINCOLN NATL GRP	IN	L	X	X	X	X	X
76694	769	London Life Reins Co	GREAT WEST GRP	PA	L	X		X		
68446	850	Longevity Ins Co	PENN MUT GRP	TX	L	X	X	X		X
81200	438	Louisiana Hlth Serv & Ind Co	LOUISIANA HLTH SERV GRP	LA	X	X	X	X	X	X
65722	901	Loyal Amer Life Ins Co	CIGNA HLTH GRP	ОН	L	X	X	X		X
65781	450	Madison Natl Life Ins Co Inc	GENEVE HOLDINGS INC GRP	WI	L	X	X	X		X
67083	84	Manhattan Natl Life Ins Co	American Financial Grp	ОН	L	X	X	X		X
61883	1117	ManhattanLife Assur Co of Amer	Manhattan Life Grp	AR	L	X	X	X		X
65935	435	Massachusetts Mut Life Ins Co	MASS MUT LIFE INS GRP	MA	L	X	X	X	X	X
69515	1186	Medamerica Ins Co	Lifetime HlthCare Grp	PA	L	X	X	X		X
12967	1186	MedAmerica Ins Co of FL	Lifetime HlthCare Grp	FL	L	X	X	X		X
83437	1186	MedAmerica Ins Co of NY	Lifetime HlthCare Grp	NY	L	X	X	X		X
31119	3527	Medico Ins Co	American Enterprise Mut Grp	IA	L	X	X	X		X

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65978	241	Metropolitan Life Ins Co	METROPOLITAN GRP	NY	L	X	X	X		X
66087	264	Mid West Natl Life Ins Co Of TN	HealthMarkets Grp	TX	L	X	X	X		X
66168	869	Minnesota Life Ins Co	MINNESOTA MUT GRP	MN	L	X	X	X	X	X
66370	458	Mony Life Ins Co	PROTECTIVE LIFE INS GRP	NY	L		X			X
71412	261	Mutual Of Omaha Ins Co	MUTUAL OF OMAHA GRP	NE	L	X	X	X		X
66583	1211	National Guardian Life Ins Co	NATIONAL GUARDIAN LIFE INS GRP	WI	L	X	X			X
30155		National Ins Co Of WI Ins		WI	P	X	X	X		X
66680	634	National Life Ins Co	National Life GRP	VT	L	X	X		X	X
78743	520	New Era Life Ins Co	NEW ERA LIFE GRP	TX	L	X	X			X
91596	826	New York Life Ins & Ann Corp	NEW YORK LIFE GRP	DE	L				X	
66915	826	New York Life Ins Co	NEW YORK LIFE GRP	NY	L	X	X	X		X
55891		Noridian Mut Ins Co		ND	X	X	X	X		X
69000	860	Northwestern Long Term Care Ins Co	NORTHWESTERN MUT GRP	WI	L	X	X	X		X
67091	860	Northwestern Mut Life Ins Co	NORTHWESTERN MUT GRP	WI	L				X	
67199	588	Old Amer Ins Co	KANSAS CITY LIFE INS GRP	MO	L	X	X	X		X
88080	261	Omaha Hlth Ins Co	MUTUAL OF OMAHA GRP	NE	X	X	X	X		X
56383		Order of United Commercial Travelers		ОН	F	X	X	X		X
32069	1309	Patriot Ins Co	FRANKENMUTH GRP	ME	P	X	X	X		X
67628	153	Pekin Life Ins Co	PEKIN INS GRP	IL	L	X	X	X		X
67660	1	Pennsylvania Life Ins Co	CVS GRP	PA	X	X	X	X		X
67784	520	Philadelphia Amer Life Ins Co	NEW ERA LIFE GRP	TX	L	X	X			X
80578	367	Physicians Mut Ins Co	PHYSICIANS MUT GRP	NE	L	X	X	X		X
47570	962	Premera Blue Cross	PREMERA BLUE CROSS GRP	WA	X	X	X	X		X
65919	4750	Primerica Life Ins Co	Primerica Grp	TN	L	X	X	X		X
61271	332	Principal Life Ins Co	PRINCIPAL FIN GRP	IA	L	X	X	X		X
68195	565	Provident Life & Accident Ins Co	UNUM GRP	TN	L	X	X	X	X	X
68209	565	Provident Life & Cas Ins Co	UNUM GRP	TN	L	X	X	X		X

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68241	304	Prudential Ins Co Of Amer	PRUDENTIAL OF AMER GRP	NJ	L	X	X	X		X
68284	4736	Pyramid Life Ins Co	GGC Grp	KS	L	X	X	X		X
54933	1207	Regence BCBS of OR	Cambia Health Solutions Inc	OR	X	X	X	X		X
54550	1207	Regence BCBS of UT	Cambia Health Solutions Inc	UT	X	X	X	X		X
60131	1207	Regence Blueshield Of ID Inc	Cambia Health Solutions Inc	ID	X	X	X	X		X
67105	4832	Reliastar Life Ins Co	Voya Financial Grp	MN	L	X	X	X		X
65005	4	RiverSource Life Ins Co	Ameriprise Fin Grp	MN	L	X	X	X	X	X
80594	4	Riversource Life Ins Co Of NY	Ameriprise Fin Grp	NY	L	X	X	X	X	X
60445		Sagicor Life Ins Co		TX	L	X	X	X		X
76759	1289	Senior Amer Ins Co	AMERICAN FIDELITY & LIBERTY INC GRP	PA	P	X	X	X		X
76325		Senior Hlth Ins Co of PA		PA	L	X	X	X		X
24988	169	Sentry Ins A Mut Co	SENTRY INS GRP	WI	P	X	X	X		X
68810	169	Sentry Life Ins Co	SENTRY INS GRP	WI	L	X	X	X		X
68896		Southern Farm Bureau Life Ins Co		MS	L	X	X	X		X
86355	408	Standard Life & Accident Ins Co	AMERICAN NATL FIN GRP	TX	L	X	X	X	X	X
25178	176	State Farm Mut Auto Ins Co	STATE FARM GRP	IL	P	X	X	X		X
69116	619	State Life Ins Co	OneAmerica Fin Partners Grp	IN	L	X	X	X		X
69132		State Mut Ins Co		GA	L	X	X	X	X	X
77399	901	Sterling Life Ins Co	CIGNA HLTH GRP	IL	L	X	X			X
69272	588	Sunset Life Ins Co Of Amer	KANSAS CITY LIFE INS GRP	MO	L				X	
88072	4926	Talcott Resolution Life Ins Co	Hopmeadow Holdings Grp	CT	L	X	X	X		X
69345	1216	Teachers Ins & Ann Assoc Of Amer	TIAA FAMILY GRP	NY	L	X	X	X		X
76236	244	The Cincinnati Life Ins Co	CINCINNATI FIN GRP	OH	L	X	X	X		X
56014	2938	Thrivent Financial For Lutherans	Thrivent Financial For Lutherans Grp	WI	F	X	X	X	X	X
60142	1216	TIAA Cref Life Ins Co	TIAA FAMILY GRP	NY	L	X	X	X		X
69353	4719	TPM Life Ins Co	AmFirst Holdings Grp	PA	L	X	X	X		X
70688	468	Transamerica Financial Life Ins Co	Aegon US Holding Grp	NY	L	X	X	X	X	X

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86231	468	Transamerica Life Ins Co	Aegon US Holding Grp	IA	L	X	X	X	X	X	_
66281	468	Transamerica Premier Life Ins Co	Aegon US Holding Grp	IA	L	X	X	X	X	X	
61425	276	Trustmark Ins Co	Trustmark Mut Holding Co GRP	IL	L	X	X	X	X	X	
80314	671	Unicare Life & Hlth Ins Co	Anthem Inc Grp	IN	L	X	X	X		X	
69744	781	Union Labor Life Ins Co	UNION LABOR GRP	MD	L	X	X	X		X	
70408	19	Union Security Ins Co	Assurant Inc Grp	KS	L	X	X	X		X	
81477	19	Union Security Life Ins Co of NY	Assurant Inc Grp	NY	L	X	X	X		X	
92916	290	United Amer Ins Co	Torchmark Corp Grp	NE	L	X	X	X		X	
92703	687	United Natl Life Ins Co Of Amer	GUARANTEE TRUST GRP	IL	L	X	X	X		X	
69868	261	United Of Omaha Life Ins Co	MUTUAL OF OMAHA GRP	NE	L	X	X	X		X	
42129		United Security Assur Co Of PA		PA	L	X	X	X		X	
70106	12	United States Life Ins Co in the Cit	AMERICAN INTL GRP	NY	L	X	X	X		X	
79413	707	UnitedHealthcare Ins Co	UNITEDHEALTH GRP	CT	L	X	X	X		X	
62235	565	Unum Life Ins Co Of Amer	UNUM GRP	ME	L	X	X	X		X	
94358	876	USAble Life	ARKANSAS BCBS GRP	AR	L	X	X	X		X	
83470	876	USAble Mut Ins Co	ARKANSAS BCBS GRP	AR	X	X	X	X		X	
86509	4832	Voya Retirement Ins & Ann Co	Voya Financial Grp	CT	L	X	X	X		X	
70319	233	Washington Natl Ins Co	CNO Financial Grp	IN	L	X	X	X		X	
72273	4939	Wea Ins Corp	WEA Grp	WI	L	X	X	X		X	
70335	458	West Coast Life Ins Co	PROTECTIVE LIFE INS GRP	NE	L	X	X			X	
57320		Woodmen World Life Ins Soc		NE	F	X	X	X		X	