ORIGINAL

PORSCHE CARS NORTH AMERICA, INC. ● 200 SOUTH VIRGINIA STREET ● RENO, NV 89501 ● 702-348-3000

December 17, 1985

01-22-NIB- 2143

Administrator National Highway Traffic Safety Administration 400 Seventh Street, S.W. Washington, D.C. 20590

Attn: Mr. Ken Rutland VIN Coordinator

Dear Mr. Rutland,

In response to our telephone conversation of today, we are enclosing the requested breakdown of VIN numbers used on our Porsche models.

Please note that the 11th digit, manufacturing location, is used by Porsche as follows:

- S Stuttgart, used on all 911 and 928 models
- N Neckarsulm, used on all 944 and 924S models

We hope that this information will help you to decipher the VIN numbers.

Very truly yours,

Gerhard Waizmann

Porsche Cars North America, Inc.

GW/ma

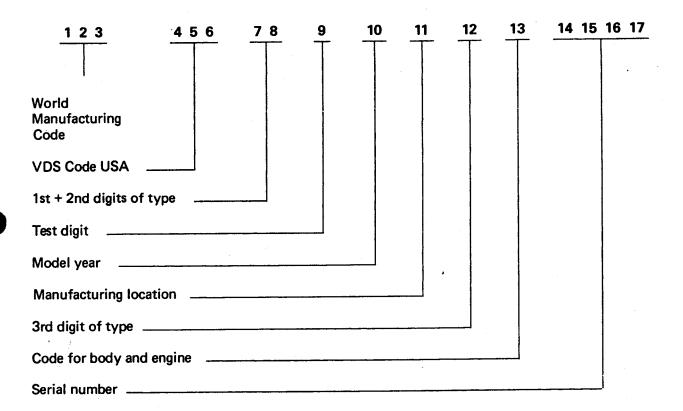
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PORSCHE MANUFACTURER STATEMENT FOR MODEL YEAR 1986

USA Model Number	Model Description	1986—Starting Serial Numbers	1985 End Serial Numbers	No of Cyl.				Unloaden Weight	Payload *	Gross Veh. Weight	SAE HP AT RPM
911 340	911 Carrera, Coupe 5-speed	WPOABO91_GS120001	WPOABO914FS121959	6	2	4	2606	2756	661	3417	200 at 5900
911 440	911 Carrera, Targa 5-speed	WPOEBO91_GS160001	WPOEBO919FS161942	6	2	4	2606	2756	661	3417	200 at 5900
911 640	911 Carrera, Cabrio 5-speed	WPOEBO91_GS170001	WPOEBO910FS171050	6	2	4	2606	2756	661	3417	200 at 5900
930 780	911 Turbo, Coupe 4-speed	WPOJB093_GS050001	not yet produced	6	2	4	2826	2976	661	3637	282 at 5500
928 910	928 S, Coupe Automatic	WPOJBO92_GS860001	WPOJBO924FS862279	8	2	4	3288	3439	684	4123	288 at 5750
944 332	944, Coupe 5-speed	WPOAA094_GN450001	WPOAAO949FN459062	4	2	4	2637	2778	639	3417	143 at 5800
944 333	944, Coupe Automatic	WPOAA094_GN450001	WPOAA0949FN459062	4	2	4	2637	2778	639	3417	143 at 5800
951 352	944 Turbo, Coupe 5-speed	WPOAA095_GN150001	not yet produced	4	2	4	2758	2899	628	3527	217 at 5800

^{*} Payload = Vehicle Capacity Weight plus optional equipment

CHASSIS NUMBER



CHASSIS NUMBER RANGES

Vehicle Type		Engines	Chassis Number Range				
911 Coupe	R. o. W.	930/20, 26, 21	WPO ZZZ 91 Z GS 10 0001 - 5000				
911 Coupe	Japan	930/21	WPO ZZZ 91 Z GS 10 9501 - 9999				
911 Targa	R. o. W.	930/20, 26, 21	WPO ZZZ 91 Z GS 14 0001 - 5000				
911 Targa	Japan	930/21	WPO ZZZ 91 Z GS 14 9501 - 9999				
911 Cabrio	R. o. W.	930/20, 26, 21	WPO ZZZ 91 Z GS 15 0001 - 5000				
911 Cabrio	Japan	930/21	WPO ZZZ 91 Z GS 15 9501 - 9999				
911 Coupe	USA	930/21	WPO ABO91 - GS 12 0001 - 5000				
911 Targa	USA	930/21	WPO EBO 91 - GS 16 0001 - 5000				
911 Cabrio	USA	930/21	WPO EBO 91 - GS 17 0001 - 5000				
911 TU	R. o. W.	930/66	WPO ZZZ 93 Z GS 00 0001 - 2000				
911 TU	Canada	930/66	WPO JAO 93 - GS 05 5001 - 7000				
911 TU US	USA	930/68	WPO JBO 93 – GS 05 0001 – 2000	7			