

# Martin Gonzalez Cabello

## UCLA Anderson School of Management

B-501 Gold Hall, 110 Westwood Plaza, Los Angeles, California 90095

+1 857 313 8511 | martin@gonzalezcabello.com

*Last Updated: February 2026*

## RESEARCH INTERESTS

---

AI and Organizations · Crowdwork Platforms · Fairness in Digital Labor · Empirical Operations Management

## EDUCATION

---

<b>UCLA Anderson School of Management</b>	Los Angeles, CA
<b><i>PhD Candidate in Decisions, Operations, and Technology Management</i></b>	2021 - 2027
<ul style="list-style-type: none"> <li>Dissertation Committee: Charles Corbett, Auyon Siddiq, Felipe Caro, Brett Hollenbeck</li> </ul>	
<b>MIT Sloan School of Management</b>	Cambridge, MA
<b><i>Master of Business Administration (MBA)</i></b>	2013 - 2015
<ul style="list-style-type: none"> <li>Entrepreneurship &amp; Innovation Track</li> </ul>	
<b>Illinois Institute of Technology</b>	Chicago, IL
<b><i>Master in Industrial Technology &amp; Operations</i></b>	2010
<ul style="list-style-type: none"> <li>Joint degree program with Universidad Politécnica de Madrid</li> </ul>	
<b>Universidad Politécnica de Madrid</b>	Madrid, Spain
<b><i>B.Sc. &amp; M.Sc. in Industrial Engineering</i></b>	2005 - 2009
<ul style="list-style-type: none"> <li>Research Intern: Applied Mathematics (2007) and Business Administration (2008)</li> </ul>	

## PUBLICATIONS

---

Fairness in Crowdwork: Making the Human AI Supply Chain More Humane  
with A. Siddiq, C. Corbett and C. Hu. *Business Horizons* (2025), vol. 68, No. 5: 645-657

## WORKING PAPERS

---

First Impressions Matter: Task Frictions and Retention (*Job Market Paper*)  
with A. Siddiq, C. Corbett and A. Gordon

Searching for Serendipity  
with I. Tucker and O. Sorenson, *Submitted to Strategic Management Journal*

The Impact of Information Systems on Experts' Decisions  
with J.P. Atal, J. Ale-Chilet and A. Benitez, *Submitted to American Economic Journal: Applied Economics*

## CONFERENCE PRESENTATIONS & TALKS

---

First Impressions Matter: Task Frictions and Retention  

- INFORMS Annual Meeting, Atlanta, GA

 2025

## Fairness in Crowdwork: Making the Human AI Supply Chain More Humane

- DSI Annual Conference, Phoenix, AZ  
2024
- INFORMS Annual Conference, Seattle, WA  
2024
- POMS Annual Conference, Minneapolis, MN  
2025
- INFORMS Annual Conference, Phoenix, AZ  
2023

## TEACHING

---

### UCLA Anderson School of Management

Los Angeles, CA

#### Teaching Assistant

- Data and Decisions – MBA Core (140 students) 2022-2025
- Optimization – MSBA (30 students) 2025
- Prescriptive Models & Data Analytics – MSBA (30 students) 2024
- Operations and Technology Management – Global Executive MBA (40 students) 2024

### Universidad Politécnica de Madrid

Madrid, Spain

#### Teaching Assistant

- Introduction to Organizations – IMIM (30 students) 2009

## WORK EXPERIENCE

---

### ACHS (Safety Association of Chile)

Santiago, Chile

#### Head of Advanced Analytics

2019 - 2021

- Created and led the analytics department, applying machine learning to healthcare and job safety decision-making
- Launched the Research and Innovation area, promoting collaboration with universities and startups across ~10 projects
- Project sponsor at MIT Analytics Lab (2020), providing data, guidance, and computing resources to the student team

#### Head of Customer Experience, Analytics and Remote Channels

2018 - 2019

- Designed strategies and products to improve customer satisfaction for workers (B2C) and companies (B2B)
- Created the analytics area from scratch to support data-driven decision-making across the organization
- Managed the call center (~200 agents) and digital channels (public and transactional sites)

### Asociación DEC Chile

Santiago, Chile

#### Founder and President

2018 - 2021

- Founded the Chilean chapter of the Association for the Development of Customer Experience

### Oliver Wyman

Madrid, Spain; New York, NY

#### Management Consultant

2011 - 2017

- Based in Madrid and New York with global projects across Europe, Latin America, the Middle East and the US
- Focused on Financial Services and Telecommunications industries
- Led engagements in strategy, digital transformation, advanced analytics, and value proposition design

### Thinkids Project

Madrid, Spain

#### Co-Founder

2012 - 2020

- Co-founded an organization teaching entrepreneurship to children (ages 8-14) in five countries

### Telefonica

Madrid, Spain

#### Global Affairs and New Ventures - MBA Intern

Summer 2014

- Analyzed the global EdTech startup ecosystem, identifying key indicators, trends, and investment opportunities

**Accenture**

***Management Consultant Intern***

Madrid, Spain

2009 - 2010

- Full-time management consulting internship

**OTHER SKILLS**

---

- **Additional Education:** MITx MicroMasters in Data Science (2020–2021); MIT Sloan Data Analytics Certificate (2020); Universidad de Chile Data Analytics Diploma (2019)
- **Technical:** Python (pandas, numpy, scikit-learn), R, SQL, LaTeX, Jekyll/Liquid
- **Languages:** Spanish (Native), English (Fluent), Portuguese (Advanced), French (Basic)