

## PERSONAL INFORMATION

Daniel Martins



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Sex Male | Date of birth 08/04/1984 | Nationality Portuguese

## WORK EXPERIENCE

21 May 2018–Present

## Partner Success Manager

OutSystems, Lisboa (Portugal)

Managing the Partner Technical Enablement program for EMEA;  
On-boarding and enabling new partner development teams;  
Engaging with partners to drive their proficiency growth and training completion of learning paths and certification programs;  
Driving success and referenceability of partner projects;  
Delivering and promoting technical advisory and evangelization sessions to leverage partners technical expertise.

1 Jan 2015–18 May 2018

## Consultant

(Zero)70 IT Services

Av. Ilha da Madeira N° 35 I Bloco I 3°, 1400-203 Lisboa Lisbon (Portugal)

<http://www.zero70.com/>

Supporting the application development and maintenance of ECHO, for the Van Ameyde Group

Business or sector IT Services, Insurance

1 Sep 2010–31 Dec 2014

## IT Consultant

Glintt

Beloura Office Park, Edif. 10 Quinta da Beloura, 2710-693 Sintra (Portugal)

<http://www.glintt.com>

OutSystems Professional Developer, solution analysis and development, consulting.

Business or sector IT and business services

25 Feb 2008–31 Aug 2010

## Associate Technical Consultant

Logica

Av. José Malhoa, 16, Edifício Europa, 1070-159 Lisboa (Portugal)

<http://www.logica.pt/>

OutSystems (<http://outsystems.com>) and .NET Developer

Business or sector IT and business services

5 Sep 2007–25 Feb 2008

## Scientific Initiation Scholarship

Foundation for Science and Technology (FCT)

Avenida D. Carlos I, 126, 1249-074 Lisboa (Portugal)

<http://www.fct.pt/>

Mobile phone application (Java2ME) developer, access and share multimedia information through web services.

Business or sector Education

1 Sep 2007–31 Oct 2007

### Web Developer

Clínica de Doentes Pulmonares – C.D.P, Lda.  
Campo Grande, n.º 4, 4.º, 1700-092 Lisboa (Portugal)  
<http://www.clinicapulmonar.pt>

Created, developed and maintained clinicaculpumar.pt, Flash animator. Web, DNS, email and hosting administrator.

**Business or sector** Health/Medical Clinic

2 Sep 2006–2 Apr 2007

### Web Developer, Data Base Developer

Stamina, Lisboa (Portugal)  
<http://www.stamina.pt>

PHP, Data base developer/maintenance (MYSQL). web-site developer (HTML, JavaScript, AJAX), newsletters, back-office tools.

**Business or sector** Information and communication

## EDUCATION AND TRAINING

2002–2007

### Bachelor of Science (BSc), Computer Engineering

Faculty of Sciences and Technology of the New University of Lisbon (Portugal)

Basics of programming in Pascal, Assembly, C, JAVA, C++, PHP, HTML and XML.

Notions of business organization, systems analysis, project management, methodologies and software engineering.

Fundamentals of Databases.

Knowledge of networks and operating systems.

Mar 2014

### First Certificate in English

The British Council, Brussels (Belgium)

Upper-intermediate level qualification (FCE – Cambridge ESOL – B2 Level)

Nov 2017

### First Certificate in English

Wall Street English, Lisbon (Portugal)

*First Certificate in English* (FCE) – B2 Level

## PERSONAL SKILLS

Mother tongue(s)

Portuguese

Foreign language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	B2	B2	B2
French	A1	A1	A1	A1	A1
Spanish	B2	A2	B2	B2	A2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
Common European Framework of Reference for Languages

Job-related skills

Certifications:  
OutSystems Professional Developer;

OutSystems Support (Hub Edition Administration & Support);

Training sessions:

OutSystems Professional Developer Boot camp;

**Digital skills** End-user and administration skills on Windows Plataform and UNIX

**Other skills** Passion for keeping up with emerging technology and the latest IT trends.

**OutSystems Agile Platform related experience:**

Platform Server Management;

Advanced troubleshooting of an OutSystems Platform farm environments;

OutSystems developer since 2008, developing on the Agile Platform from 4.0 version to version 8;

OutSystems application developer on .Net and JAVA stack, on top of Windows and Linux servers and with SQL or Oracle databases;

OutSystems Platform version upgrade;

OutSystems Beta Program member;

Strong skills on external systems integration;

Application management and developing on several OutSystems software factories;

**Experience in the following activities**

Designing and building new environments and operational practices;

Team management;

Support and proactively maintain a range of critical production and test environments;

Ensuring recovery and service continuity best practices are implemented;

Ensuring incidents and problems are diagnosed and effective resolutions implemented;

Developing web business applications in the context of agile projects.

**Worked in business areas such as:**

Airport Management;Billing Software;Banking;Financial Services;Electric Utilities

**Driving licence** A, A1, B

## ADDITIONAL INFORMATION

### Projects

From 2015-01 to Present

Customer: Van Ameyde Group (Insurance claims and risk management services)

Synthesis: Supporting the application development and maintenance of ECHO, for the Van Ameyde Group. ECHO manages the claims handling processes for 350 insurance companies.

Function: Delivery Manager

Activities and responsibilities: Giving technical feedback to support project team decisions, and sizing the effort required to successfully deliver new features and designing the solution architecture for new projects.

Detail: Collaborating and supporting the release of new sprint developments.

Technologies: OutSystems v.7 & V.9 & P10, XML, webservices, SQL Server, C#, SAP.

From 2013-07 to 2014-31

Customer: GDF Suez (Electric Utility Company)

Synthesis: Supporting Operations and Release teams daily activities.

Function: Technical Delivery Manager

Activities and responsibilities: Giving technical feedback to support project team decisions, and technical inputs to new initiatives/projects.

Sizing the effort required to successfully deliver new initiatives and designing the solution architecture

for new projects/leads.

Detail: Providing insight into developing OutSystems solutions (Coding review and guidelines), and responsible for all the OS software factory common components, used by all project teams.

Technologies: OutSystems v.8, XML, webservices, Oracle 11g, C#.

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From 2013-01 to 2013-07

Customer: BBPI (Portuguese Bank)

Synthesis: Analysis and implementation of an integrated management service to support Factoring and Confirming (Reverse Factoring) operations and related banking operational procedures.

Function: Delivery Manager

Activities and responsibilities: Responsible for project analysis, design and development.

Detail: Development, integration with several Bank 3rd party systems, analysis.

Technologies: OutSystems v.8, XML, webservices, Oracle 11g, JAVA.

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From 2012-09 to 2013-01

Customer: Cars & Cargo

Synthesis: Analysis and implementation of logistic management system

Function: Developer

Activities and responsibilities: Analysis and development.

Detail: Development, integration PTV Maps, analysis.

Technologies: OutSystems v.7, XML, PTV Maps, webservices, SQL.

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From 2012-07 to 2012-09

Customer: Mercedes-Benz Financial Services Portugal

Synthesis: Website and Customer Portal for a major Credit Institution of the Automobile Sector.

Services included management of financial products and services offered, campaigns, news and financial simulators.

Closed Customer Area with agenda and requests management; Website Mobile.

Backoffice with requests management, agenda; Dashboards; Newsletters management; Content management, website visitors statistics, configuration of simulators (Product Finder, Rate Calculator, Reverse Rate Calculator)

Function: Developer

Activities and responsibilities: Analysis and development.

Detail: Development, strong layout rules.

Technologies: OutSystems v.7, webservices, SQL.

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From 2012-02 to 2012-08

Customer: TAP Portugal/Megasis – Transportes Aéreos Portugueses

Synthesis: Web application for interface of TAP's delegations with the headquarters/Treasury in Lisbon. It implements processes for delivering and approving Cash Books, Funds, Maps and Expense Reports. All expenses are now registered, approved and validated in a centralized and uniform way around the world.

Function: Senior Developer

Activities and responsibilities: Analysis and development.

Detail: Development, integration with SAP, analysis.

Technologies: OutSystems v.6, SAP integration, FileNet, XML, webservices, SQL.

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From 2010-09 to 2011-11

Customer: ANA – Portugal Airports

Synthesis: Analysis and implementation of airport operations billing system

Function: Senior Developer - Team Leader

Activities and responsibilities: Development.

Detail: Development, integration with SAP, Invoice Printing and Delivery Portal, Portuguese Tax Administration (SAFT-PT).

Technologies: OutSystems v.5, XML, webservices, SQL.-----

From 2009-02 to 2010-09

Customer: ANA – Portugal Airports

Synthesis:GO - Airport Operational system for ANA, Aeroportos de Portugal, manages and control all the necessary daily activities in an airport in terms of operations.

Function: Developer, Team-leader

Activities and responsibilities: Analysis and development.

Detail: Development, integrations with several airport systems, analysis.

Technologies: OutSystems v.4.2, XML, webservices, SQL.-----

From 2008-02 to 2009-02

Customer: ANA – Portugal Airports

Synthesis: OutSystems factory applications maintenance and development.

Airport web solutions development:

- GreenWay, manage privileged access - fast-tracking to security check at several airports, through the reading of the boarding pass barcodes(2D BCBP).

- MyWay, track and manage all the assistance progress at boarding, disembarking and making connections to disabled passengers or those with reduced mobility, offering one centralised vision of all the assistances taking place at all airports.

- MyExpertDelay, manage and identify easily the real causes of flight delays.

Function: Developer

Activities and responsibilities: Applications maintenance, analysis and development.

Detail: Development, integration with SAP, Outsystems platform upgrade.

Technologies: OutSystems v.4,v.4.2, SAP integration, XML, webservices, SQL. -----

#### Citations

October 2008 - Logica Staff Silver Recognitions Awards (prize awarded for a clear demonstration of the company Mission, Vision and Values: committed, innovative and open)

#### Online Training/Certifications

March 2014 - Google Analytics Platform Principles with Google certificate (Google Open Online Course)

July 2012 - Power Searching with Google certificate (Google Open Online Course)