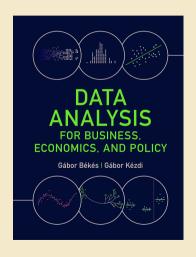
### Békés-Kézdi: Data Analysis, Chapter 06: Hypotheses testing



Data Analysis for Business, Economics, and Policy

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### Motivation

- ► The internet allowed the emergence of specialized online retailers while brick-and-mortar shops also sell goods on the main street. How to measure price inflation in the age of these options?
- ► To help answer this, we can collect and compare online and offline prices of the same products and test if they are the same.

## The logic of hypothesis testing

## The logic of hypothesis testing

- A hypothesis is a statement about a general pattern, of which we are not sure if true or not.
- ▶ Hypothesis testing = analyze our data to make a decision on the hypothesis
- ▶ Reject the hypothesis if there is enough evidence against it.
- ▶ Don't reject it if there isn't enough evidence against it.
- ▶ We may not have enough evidence against a hypothesis
  - ▶ if the hypothesis is true
  - or it is not true only the evidence is weak
- ► Important asymmetry here: rejecting a hypothesis is a more conclusive decision than not rejecting it.

### The logic of hypothesis testing: inference

- ▶ Testing a hypothesis: making inference with a focus on a specific statement.
- ► Can answer questions about the population, or general pattern, represented by our data.
- ▶ It is an inference: have to assess external validity

### The logic of hypothesis testing: the setup

- ▶ Define the *the statistic we want to test*, *s* (e.g. mean).
- $\blacktriangleright$  We are interested in the true value of s,  $s_{true}$ .
- ► This is statistical inference, so the true value means the value in the population, or general pattern represented by our data.
- ▶ The value the statistic in our data is its estimated value, denoted by a hat on top  $\hat{s}$ .

## The logic of hypothesis testing: H0 vs HA

- Formally stating the question as two competing hypotheses of which only one can be true: a null hypothesis  $H_0$  and an alternative hypothesis  $H_A$ .
- ► Formulated in terms of the unknown true value of the statistic.
- ► The null specifies some value/ range; the alternative specifies other possible values.
- ▶ Together, the null and the alternative cover all the possibilities we are interested in
- ▶ One example is null: *s* is zero, alternative: *s* is not zero.

$$H_0: s_{true} = 0$$

$$H_A: s_{true} \neq 0$$

### The logic of hypothesis testing: H0 vs HA

- ► Our case study research question: Do the online and offline prices of the same products differ or are they the same?
- We have the price difference as our statistic and  $H_0$ :  $s_{true} = 0$
- ► Testing a hypothesis = see if there is enough evidence in our data to reject the null.

## The logic of hypothesis testing: Null protected

- ► Testing a hypothesis = see if there is enough evidence in our data to reject the null.
- ► The null is protected: it has to be hard to reject it otherwise the conclusions of hypothesis testing would not be strong.

## The logic of hypothesis testing: The criminal court example

- ► Logic of testing like a criminal court procedure.
  - ▶ Decide if the accused is guilty or innocent of a certain crime.
  - ► Assumption of innocence: accused judged guilty only if enough evidence against innocence
  - ▶ Even though the accused in court because of suspicion of guilt.
- ► To translate this procedure to the language of hypothesis testing,
  - $ightharpoonup H_0$  is that the person is innocent
  - $ightharpoonup H_A$  is that the person is guilty.

### The logic of hypothesis testing: H0 vs HA

Two-sided alternative: The case when we test if  $H_A$ :  $s_{true} \neq 0$  - allows for  $s_{true}$  to be either greater than zero or less than zero. Not interested if the difference is positive or negative.

$$H_0: s_{true} = 0$$

$$H_A: s_{true} \neq 0$$

▶ One-sided alternative: interested if a statistic is positive or not.

$$H_0: s_{true} \leq 0$$

$$H_A: s_{true} > 0$$

## Summary of the logic of hypothesis testing

- $ightharpoonup H_A$  is (often) what I wanna prove
- ▶  $H_0$  is what I wanna reject so that I can prove  $H_A$
- $ightharpoonup H_0$  is not rejected
  - not enough evidence or
  - ightharpoonup true (ie  $H_A$  is false)
- ▶ I can never say  $H_0$  is true.

- ▶ Question: Do the online and offline prices of the same products differ?
- ▶ this data includes 10 to 50 products in each retail store included in the survey (the largest retailers in the U.S. that sell their products both online and offline).
- ► The products were selected by the data collectors in offline stores, and they were matched to the same products the same stores sold online.
- Let define our statistic as the difference in average prices.

- ► Descriptive statistics of the difference
- ▶ Each product i has both an online and an offline price in the data,  $p_{i,online}$  and  $p_{i,offline}$ , pdiff is their difference:

$$pdiff_{i} = p_{i,online} - p_{i,offline} \tag{1}$$

The statistic with *n* observations (products) in the data, is:

$$s = \overline{pdiff} = \frac{1}{n} \sum_{i=1}^{n} (p_{i,online} - p_{i,offline})$$
 (2)

Hypothesis

- ▶ The average of the price differences is equal to the difference of the average prices
- ► s statistic also measures the difference between the average of online prices and the average of offline prices among products with both kinds of price

$$\frac{1}{n}\sum_{i=1}^{n}(p_{i,online}-p_{i,offline})=\frac{1}{n}\sum_{i=1}^{n}p_{i,online}-\frac{1}{n}\sum_{i=1}^{n}p_{i,offline}$$

Hypothesis

#### Descriptive statistics of the difference

- ► The mean difference is USD -0.05: online prices are, on average, 5 cents lower in this dataset.
- ► Spread around this average: Std: USD 10
- ► Extreme values matter: Range: -380 USD +415.
- $\blacktriangleright$  Of the 6439 products, 64% have the same online and offline price, for 87%, the difference within  $\pm 1$  dollars.

### Case Study - Comparing online and offline prices: the setup

#### External validity

- ▶ The products in the data may not represent all products sold at these stores.
  - ► Could be a bias. Example?
- ▶ Strictly: The general pattern of the statistic represented by this dataset is average online-offline price differences in large retail store chains for the kind of products that data collectors would select with a high likelihood.
- ▶ More broadly: price differences among *all* products in the U.S. sold both online and offline by the same retailers.
  - ► Need an assumption. What would it be?

### Case Study - Comparing online and offline prices: the setup

Do average prices differ in the general pattern represented by the data?

$$H_0: s_{true} = \bar{p}_{online\ true} - \bar{p}_{offline\ true} = 0$$
 (3)

$$H_A: s_{true} = \bar{p}_{online\ true} - \bar{p}_{offline\ true} \neq 0$$
 (4)

# Testing

### The logic of hypothesis testing

- ► The t-test is the testing procedure based on the t-statistic
- $\blacktriangleright$  We compare the estimated value of the statistic  $\hat{s}$  (our best guess of s) to zero.
- ▶ Evidence to reject the null = based on difference between  $\hat{s}$  and zero.
- ▶ Reject the null if difference large = it is unlikely to be zero.
- ▶ Not reject the null if the difference is small = not enough evidence against it.
- ► Need to define "large"/"small" (next)

- ▶ The test statistic is a statistic that measures the distance of the estimated value from what the true value would be if  $H_0$  was true.
- ▶ Uses estimated value of  $s(\hat{s})$  and the standard error of estimate  $(SE(\hat{s}))$ .
  - ► SE is the scaling (normalization)
- ▶ Consider  $H_0$ :  $s_{true} = 0, H_A$ :  $s_{true} \neq 0$ . The t-statistic for this hypotheses is:

$$t = \frac{\hat{s}}{SE(\hat{s})} \tag{5}$$

- ▶ The test statistic summarizes all the information needed to make the decision.
- ▶ When hypotheses are about value of one coefficient the test statistic = t-statistic

When  $\hat{s}$  is the average of a variable x, the t-statistic is simply

$$t = \frac{\bar{x}}{SE(\bar{x})} \tag{6}$$

When  $\hat{s}$  is the average of a variable x minus a number, the t-statistic is

$$t = \frac{\bar{x} - number}{SE(\bar{x})} \tag{7}$$

When  $\hat{s}$  is the difference between two averages, say,  $\bar{x}_A$  and  $\bar{x}_B$ , the t-statistic is

$$t = \frac{\bar{x}_A - \bar{x}_B}{SE(\bar{x}_A - \bar{x}_B)} \tag{8}$$

- ▶ If  $\hat{s} > 0$  = the t-statistic is positive; if  $\hat{s} < 0$  = the t-statistic is negative.
- ▶ With a two-sided alternative  $(H_A: s_{true} \neq 0)$  it is the magnitude not the sign of the t-statistic that matters.
- ▶ If  $\hat{s} = 0$  then t = 0.
  - ► In reality it's never *exactly* zero.
  - ▶ But expect  $\hat{s}$  estimate to be *close* to zero.
- ▶ If the null is incorrect and thus  $s_{true}$  is not zero -> we expect the  $\hat{s}$  estimate to be far from zero.

- ▶ We standardize distance with  $SE(\bar{x})$
- ► May use  $SE(\bar{x}) = \sqrt{\frac{1}{n}}Std[x]$ .
- ► SE formula may be more complicated
- ► Sometimes no appropriate SE formula for a statistic interested in -> Need bootstrap estimation.

## Generalization

- ▶ In hypothesis testing the decision is based on a clear rule specified in advance.
- ► A decision rule makes the decision straightforward + transparent
- ► Helps avoid personal bias:put more weight on the evidence that supports our prejudices.
- ► Clear decision rules are designed to minimize the room for such temptations.

### Making a decision: decision rule

- ▶ The decision rule = comparing the test statistic to a pre-defined critical value.
- ▶ Is test statistic is large enough to reject the null.
- ▶ Null rejected if the test statistic is larger than the critical value
- Critical value between being too strict or too lenient.
- ▶ When we make the decision, we may be right or wrong, don't know: need to think

- ► We can be right in our decision in two ways:
  - we reject the null when it is not true,
  - or we do not reject the null when it is true.
- ▶ We can be wrong in our decision in two ways, too:
  - we reject the null even though it is true,
  - or we do not reject the null even though is not true.

|                       | H₀ is true                    | $H_0$ is false                 |
|-----------------------|-------------------------------|--------------------------------|
| Don't reject the null | True negative                 | False negative - Type II error |
| Reject the null       | False positive - Type I error | True positive                  |

- ▶ We say that our decision is a *false positive* if we reject the null when it is true.
  - ▶ "positive" because we take the active decision to reject the protected null.
  - ▶ medical: person has the condition that they were tested against
  - ► False positive = type-I error;
- ▶ Our decision is a *false negative* if we do not reject the null even though we should.
  - ▶ "negative" because we do not take the active decision
  - ▶ medical: result is "negative" = not have the condition
  - ► False negative =type-II error.

- ► False positives and false negatives: both wrong, but not equally.
- ► Testing procedure protects the null: reject it only if evidence is strong
- ► The background assumption wrongly rejecting the null (a false positive) is a bigger mistake than wrongly accepting it (a false negative).
- ▶ Decision rule (critical value) is chosen in a way that makes false positives rare.

- ▶ A commonly applied critical value for a t-statistic is  $\pm 2$  (or 1.96):
  - ightharpoonup reject the null if the t-statistic is smaller than -2 or larger than +2;
  - $\blacktriangleright$  don't reject the null if the t-statistic is between -2 and +2.
- With  $\pm 2$  critical value 5% is the probability of false positives we have 5% as the probability that we would reject the null if it was true (False positive).
  - ightharpoonup Prob(t-statistic < -2) or Prob(t-statistic > 2) are both appr 2.5%
  - ▶ If the null is true: Probability t-statistic is below -2 or above +2 is 5%
- ▶ If we make the critical values -2.6 and +2.6 the chance of the false positive is 1%.

### Critical values and generalization

- ► Can set other critical values that correspond to different probabilities of a false positive.
- ► That choice of 5% means that we tolerate a 5% chance for being wrong when rejecting the null
- ▶ Data analysts avoid biases when testing hypotheses: use the same critical value regardless of the data and hypothesis they are testing.

## Critical values and generalization

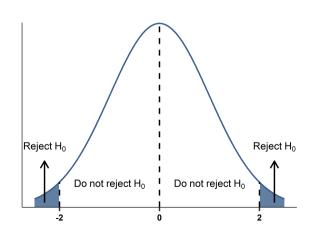
- ▶ Where does this 2SD 5% come from?
- ► We can calculate the likelihood of a false positive because we know what the sampling distribution of the test statistic would be if the null were true.
- ► The sampling distribution of a statistic is its distribution across repeated samples • of the same size from the same population.
- ▶ The sampling distribution of an average is approximately normal, its mean is equal to the true mean, and its standard deviation is called the standard error.

### Critical values and generalization

- ▶ How would the sampling distribution look if the null hypothesis were true:
- $\blacktriangleright$  Distribution of the t-statistic would be standard normal N(0,1)
- ► The t-statistic has the average in its numerator, so that its distribution is also approximately normal,
- ▶ The t-statistic SD=1 because because the t-statistic is standardized it has the SE of  $\hat{s}$  in the denominator
  - ► Note: Small sample (<30), the normal approximation to the distribution of the t-statistic is not very good. Instead, the distribution is closer to "t-distribution" )

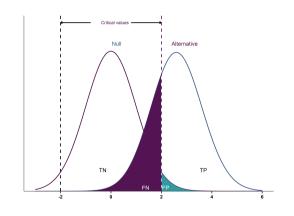
### Sampling distribution of the test statistic when the null is true

- ▶ Distribution of the t-statistic close to N(0,1)
- ▶ Prob t-statistic < -2 or > 2 is approximately 2.5%. Prob t-statistic is < -2 or > +2 is 5% if the null is true. (Two-sided alternative)
- ► 5% = probability of false positives if we apply the critical values of ±2



## False negative (FN)

- ► Fixing the chance of FP affects the chance of FN at the same time.
- A FN arises when the t-statistic is within the critical values and we don't reject the null even though the null is not true.
- Making a FN call more likely when harder to make a decision
  - ► Sample is small
  - ► The difference between true value and null is small



# Size and power of the test

#### Under the null:

- ► Size of the test: the probability of committing a false positive.
- ▶ Level of significance: The maximum probability of false positives we tolerate.

When we fix the level of significance at 5% and end up rejecting the null, we say that the statistic we tested is significant at 5%

#### Under the alternative:

- ▶ Power of the test: the probability of avoiding a false negative
- ▶ Being different from the null can be in many ways...
- ► High power is more likely when
  - ► The sample is large and the dispersion is small.
  - ► The further away the true value is from what's in a null.

We usually fix the level of significance at 5% and hope for a high power of the test.

# Making a decision

- ► We know the sampling distribution of the test statistic if the null is true—> can calculate the likelihood of a false positive
- ▶ Recall: sampling distribution of an average value is approximately normal,
  - ► mean= being equal to the true mean value,
  - the standard deviation being equal to its standard error.
- $\blacktriangleright$  The distribution of the t-statistic is standard normal distribution N(0,1)
  - lt has mean zero because  $s_{true} = 0$  if the null is true.
  - It has standard deviation one because the standard deviation of the sampling distribution of  $\hat{s}$  is SE( $\hat{s}$ ), and the t-statistic is  $\hat{s}/SE(\hat{s})$ .

# Recap

- ▶ In hypothesis testing we make decisions by a rule
  - ▶ A false positive is a decision to reject the null hypothesis when it is in fact true.
  - ► A false negative is a decision not to reject the null hypothesis when it is in fact not true.
- ► The level of significance is the maximum probability of a false positive that we tolerate.
- ▶ The power of the test is the probability of avoiding a false negative.
- ► In statistical testing we fix the level of significance of the test to be small (5%, 1%) and hope for high power.
- ► Tests with more observations have more power in general.

# The p-value

- ► The p-value makes testing easier captures info for reject/accept calls.
  - Instead of calculating test statistics and specify critical values, we can make an informed decision based on the p-value only.
- $\triangleright$  p-value is the smallest significance level at which we can reject  $H_0$  given the value of the test statistic in the sample.
  - the p-value is the probability that the test statistic will be as large as, or larger than. what we calculate from the data, if the null hypothesis is true.
- ▶ The p-value tells us the largest probability of a false positive.
- ► The p-value depends on
  - 1. the test statistic.
  - 2. the critical value

  - 3. the sampling distribution of the test statistic

#### Recap: p vs power

- ▶ p-value = probability rejecting the null while it is true (probability of avoiding FP).
- ▶ Power = probability rejecting the null while it is false (probability of avoiding FN)

# The p-value

- ▶ If the p-value is 0.05 the maximum probability that we make a false positive decision is 5%.
  - ▶ If we are willing to take that chance, we should reject the null; if we are not, we should not.
  - ► If the p-value is, say, 0.001 there is at most a 0.1% chance of being wrong if we were to reject the null.
- ► We can never be certain! p is never zero.
- ► For a reject/accept decision, one should pick a level of significance before the test
- ▶ What we can accept depends on the setting: what is the cost of a false positive.

# What p-value to pick?

- ▶ p-value is about a trade-off. Large (10-15%) or small (1%) depends on scenarios
- ► Guilty beyond reasonable doubt?
- Proof of concept?

# What p-value to pick?

- ▶ p-value is about a trade-off. Large (10-15%) or small (1%) depends on scenarios
- ► Guilty beyond reasonable doubt?
- ▶ Pick a conservative value, like 1% or lower
- ► Proof of concept?
- ▶ It's great if it works at 5%, but even 10-15% means it's much more likely to be true
  - ▶ May lead to doing more experimentation, increase sample size

# One-sided t-test, calculating p-value

- ightharpoonup One sided test: having an inequality in  $H_A$
- ►  $H_0$ :  $s_{true} \ge 0$  against  $H_A$ :  $s_{true} < 0$
- ► Equality always part of the null
- ln order to reject  $H_0$ , we need to reject each and every value in favor of s < 0
- ▶ Hardest value to reject against is s = 0 against s < 0
  - ► this is why equality is part of the null
- ▶ Difference to two sided: we only care about being wrong on one side,
  - ► the probability of FP is smaller (=half)
  - ► t-test of two-sided hypotheses the p-value as the sum of two probabilities we only have half the probability of error
- Practically: run a two-sided test, calculate p-value and take its half.

# Case Study - Comparing online and offline prices: Testing hypotheses

- ► Let's fix the level of significance at 5%.
  - ▶ Doing so we tolerate a 5% chance for a false positive.
  - ▶ Allow a 5% chance to be wrong if we reject the null hypothesis of zero average price difference.
- ▶ A 5% level of significance translates to  $\pm 2$  bound for the t-statistic.
- ▶ The value of the statistic in the dataset is -0.054. Its standard error is 0.124.
- ► The CI is  $-0.054 \pm 2 * 0.124 = [-0.30, +0.19]$ 
  - ▶ Thus the t-statistic is 0.44. This is well within  $\pm 2$ .
  - ▶ Don't reject the null hypothesis of zero difference.
- We do not say we proved it's zero. We showed we cannot tell it apart from zero.

# Case Study - Comparing online and offline prices: Testing hypotheses

- ► Conclude that the average price difference is not different from zero in the general pattern represented by the data.
- ► Large dataset, good power. What we see in t-statistic is not because of very small sample size
- ► It is still possible that prices are indeed different, just the difference is very small. A few cent difference would not matter economically ...

# Case Study - Comparing online and offline prices: Testing hypotheses

- ► The p-value of the test is 0.66.
- ► That means that the smallest level of significance at which we can reject the null is 66%.
- ▶ The chance that we would make a mistake if we rejected the null is at most 66%.
- So we don't reject the null

# Multiple test

## Multiple testing: motivation

- ► Medical dataset: data on 400 patients
- ► A particular heart disease binary variable and 100 feature of life style (sport, eating, health background, socio-economic factors)
- ► Look for a pattern is the heart disease equally likely for poor vs rich, take vitamins vs not, etc.
- ► You test one-by-one
- ▶ You find that for half a dozen factors, there is a difference
- ► Any special issue?

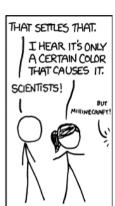
# Multiple testing

- ► The pre-set level of significance / p-value are defined for a single test
- ▶ In many cases, you will consider doing many many tests.
  - ▶ Different measures (mean, median, range, etc)
  - ► Different products, retailers, countries
  - Different measures of management quality
- For multiple tests, you cannot use the same approach as for a single one.

#### Multiple testing - a serious example







## Multiple testing - a serious example

Hypothesis

WE FOUND NO LINK BETWEEN PURPLE JELLY BEANS AND ACNE (P > 0.05).



WE FOUND NO LINK BETWEEN BROWN JELLY BEANS AND ACNE (P>0.05).



WE. FOUND NO LINK BETWEEN PINK JELLY BEANS AND ACNE (P>0.05).



WE FOUND NO LINK BETWEEN BLUE JELLY BEANS AND ACNE (P > 0.05).



WE FOUND NO LINK BETWEEN TEAL JELLY BEANS AND ACNE (P > 0.05).



WE FOUND NO LINK BETWEEN SALMON JELLY BEANS AND ACNE (P>0.05)



WE FOUND NO LINK BETWEEN RED JELLY BEANS AND ACNE (P > 0.05).



WE FOUND NO LINK BETWEEN TURQUOISE JELLY BEANS AND ACNE (P > 0.05).



WE FOUND NO LINK BETWEEN MAGENTA JELLY BEANS AND ACNE (P>0.05).



WE FOUND NO LINK BETWEEN YELLOW JELLY BEANS AND ACNE (P > 0.05)



## Multiple testing - a serious example

Hypothesis

WE FOUND NO LINK BETWEEN GREY JELLY BEANS AND ACNE (P > 0.05).



WE FOUND NO LINK BETWEEN TAN JELLY BEANS AND AONE (P>0.05)



WE FOUND NO LINK BETWEEN CYAN JELLY BEANS AND ACNE (P>0.05).



WE FOUND A LINK BETWEEN GREEN JELLY BEANS AND ACNE (P<0.05).



WE FOUND NO LINK BETWEEN MAUVE JELLY BEANS AND ACNE (P>0.05).



WE FOUND NO LINK BETWEEN BEIGE JELLY BEANS AND ACNE (P>0.05).



WE FOUND NO LINK BETWEEN LICAC JELLY BEANS AND ACNE (P > 0.05).







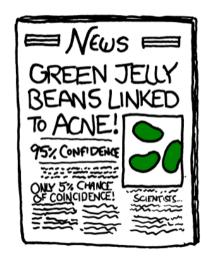
WE FOUND NO LINK BETWEEN PEACH JELLY BEANS AND ACNE (P > 0.05).



WE. FOUND NO LINK BETWEEN ORANGE JELLY BEANS AND ACNE (P > 0.05).



# Multiple testing - a serious example



# Multiple testing

- ► Consider a situation in which we test 100 hypotheses.
- ► Assume that all of those 100 null hypotheses are true.
  - ► Set significance we accept 5% chance to be wrong when rejecting the null. That means that we tolerate if we are wrong 5 out of 100 times.
  - ▶ We can expect the null to be rejected 5 times when we test our 100 null hypotheses, all of which are true.
  - ▶ In practice that would appear in 5 out of the 100 tests
  - ▶ We could pick those five null hypotheses and say there is enough evidence to reject.
  - ▶ But that is wrong: we started out assuming that all 100 nulls are true.
- Simply by chance, we will see cases when we would reject the null, but we should not

# p-hacking

▶ Practice of doing many tests, and picking what works...

# Multiple testing

- ► There are various ways to deal with probabilities of false positives when testing multiple hypotheses.
- ► Often complicated.
- ➤ Solution 1: If you have a few dozens of cases, just use a strict criteria (such as 0.1-0.5% instead than 1-5%) for rejecting null hypotheses.
- ► A very strict such adjustment is the Bonferroni correction that suggests dividing the single hypothesis value by the number of hypotheses.
  - ► For example, if you have 20 hypotheses and aim for a p=.05
  - ► reject the null only if you get a p=0.05/20=0.0025
  - ► It is typically two strict

# Testing when data is very big

- ► Very large datasets statistical inference lose relevance.
- ▶ Millions of observations generalizing to the general pattern does not add much.
- ► That is true for testing hypotheses, too.
- ➤ So: if you have millions of observations, just look at meaningful difference do not worry about hypotheses testing (unless you care about very very small differences)

# AI: Asking for a formula

Can you show me the formula for a t-test for a difference in the means of a variable x in two samples. Also show in latex.

- ▶ What you need to know is that there should be one, different from what you have seen.
- ► Mostly correct, but be able to check...

#### Al answer

To get t-test for the difference in two sample means, let us consider two independent samples, x1 and x2:

$$t = \frac{\bar{x}_1 - \bar{x}_2}{\sqrt{\frac{Std_{x1}^2}{n_1} + \frac{Std_{x2}^2}{n_2}}}$$

Where:

t is the t-statistic.

 $\bar{x}_1$  and  $\bar{x}_2$  are the sample means.

 $Std_{x1}$  and  $Std_{x2}$  are the standard deviations in x1 and x2.

 $n_1$  and  $n_2$  are the sample sizes of x1, x2.

# Summary

Testing in statistics means making a decision about the value of a statistic in the general pattern represented by the data.

- ► Hypothesis starts with explicitly stating H0 and HA.
- ► A statistical test rejects H0 if there is enough evidence against it; otherwise it does not reject it.
- ► Testing multiple hypotheses at the same time is a tricky business; it pays to be very conservative with rejecting the null.

Extra

# A special case in testing: the one sided-alternative

- ► Have only one of the inequalities in the alternative
- ► This leads to focusing on one side of the test statistic only
- ► Two most frequent examples are
  - $ightharpoonup H_0: s_{true} \leq 0$  against  $H_A: s_{true} > 0$
  - ►  $H_0: s_{true} \ge 0$  against  $H_A: s_{true} < 0$ .
- ► Having zero is key. If we can reject zero, we can reject anything below (above)
  - ► Test  $H_0: s_{true} \le 0$  vs  $H_A: s_{true} > 0$  ->  $H_0: s_{true} = 0$  vs  $H_A: s_{true} > 0$ .
  - ► Test  $H_0: s_{true} \ge 0$  vs  $H_A: s_{true} < 0 -> H_0: s_{true} = 0$  vs  $H_A: s_{true} < 0$ .

#### One sided-alternative

- ► Focusing on deviations in one direction means that we care about one half of the sampling distribution of the test statistic.
- With  $H_0$ :  $s_{true} \le 0$  against  $H_A$ :  $s_{true} > 0$ , we care about whether  $\hat{s}$  is large positive enough in order to reject the null; if it is negative we don't reject it.
- ► The probability of a false positive is smaller in this case. We don't reject the null if the test statistic falls in the region that is specified in the null hypothesis.
- ▶ Thus, we make a false positive decision only half of the times.
- ► t-test of two-sided hypotheses the p-value can be thought of as the sum of two probabilities
- So we only have half the probability of error

#### One sided-alternative

Therefore, the practical way to testing one-sided hypotheses is a two-step procedure.

1. If the test statistic is in the region of the null don't reject the null.

This happens if  $\hat{s}$  is in the region of the null (e.g.,  $\hat{s} < 0$  for  $H_0 : s_{true} \le 0$  against  $H_A : s_{true} > 0$ );

2. If the test statistic is in the region of the alternative proceed with testing the usual way with some modification.

Ask the software to calculate the p-value of the null hypothesis of the equality (for example,  $H_0: s_{true} = 0$  if the true null is  $H_0: s_{true} \leq 0$ ) and divide the p-value by two.