

MART CIESLA

CONTACT

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LANGUAGES

Polish (native)	+	+	+	+	+
English (C2)	+	+	+	+	+
Czech (B2)	+	+	+	+	+
German (B1)	+	+	+		

HOBBY

Winter sports
Cinema
Cooking
Logistics

AEROSPACE TRADING COORDINATOR

Honeywell/ 01.05.2019 - ...

Cooperation within teams, warehousing facilities and repair facilities in 3 time zones to deliver service for customers all around the world. Supporting sales team on fast issue resolution. Constant monitoring of PO dashboard and ensuring instant resolution. Setting up new processes and updating old ones within ISO standards. Introduction of new software for the entire global team.

EMEA SALES OPERATIONS ACCOUNT MANAGER

Western Digital/ 01.07.2018 - 30.04.2019

Managing key account, creation of dynamic KPIs and SLAs dashboards. Cooperation with international stakeholders. Daily usage of SAP ERP, Oracle, Box, Excel, Visio, Vendor Central. Report creation and distribution. Detection of weak chains in the system and process. Management of POs and SKUs - obsoletes, RMAs, EOLs. Working as a key contact for all customer communication. Vendor management.

GLOBAL IMPORT/EXPORT SENIOR TRANSPORT PLANNING SPECIALIST

Anheuser-Busch InBev/ 01.17 - 03.2018

Coordinating stock deliveries (order management) for export customers in compliance to customer satisfaction, working with different plants and warehouses across Europe, working with Service Level Agreement, cooperation with Procurement on tenders and baseline, intensive usage of SAP ERP, Axis/ Flow, Excel and TMS, allocating orders between forwarders, taking part in optimisation, identification and closure of gaps in the process, process improvement, cooperation with Front Office, Inventory Deployment and Order Taking, providing transportation forecast to vendors managed.

GLOBAL IMPORT/EXPORT TRANSPORT PLANNING SPECIALIST

Anheuser-Busch InBev/ 02.16 - 12.16

Coordinating stock deliveries (order management) for export customers in compliance to customer satisfaction, working with different production plants and warehousing facilities across Europe, delivery and cost optimisation, contacting European facilities. Procurement focal point, intensive usage of SAP ERP and TMS. Contacting forwarders, allocating tasks between vendors managed.

GLOBAL IMPORT/EXPORT TRANSPORT PLANNING OFFICER

Anheuser-Busch InBev/ 06.15 - 02.16

Coordinating stock deliveries (order management) for export customers in compliance to customer satisfaction, working with different production plants and warehousing facilities across Europe, delivery and cost optimisation, contacting European facilities. Procurement focal point, intensive usage of SAP ERP and TMS.

TRANSPORT EXECUTION OFFICER

Anheuser-Busch InBev/ 03.15 – 06.15

Execution of supply between customers within German inland market

EDUCATION

10.14 – 09.15 ACCOUNTING AND TAXES

postgraduate studies, Poznan University of Economics

09.11 – 06.14 MANAGEMENT, SPEC. BUSINESS COMMUNICATION

masters diploma, Poznan University of Economics

09.08 – 06.11 INTERNATIONAL RELATIONS, SPEC. INTERNATIONAL LOGISTICS

bachelor diploma, Poznan University of Economics

07.06 – 08.06 EMBASSY CES, LASELL COLLEGE, BOSTON, USA

COURSES

SheCodes Basics (certified)

Python bootcamp at SD Academy (certified)

Python+Selenium test automation challenge at DareIT (certified)

CTL.SC0x: Supply Chain Analytics, MITx (certified)

SOFTWARES I WORKED WITH

SAP ERP, OPS VEDA, Oracle, TMS, Axis/Flow, MS: Visio, Outlook, Word, Excel, Power Point, Trans.eu, Vendor Central

ADDITIONAL SKILLS

- Ability to work under pressure, in stressful situations, with customers and deadlines
- Understanding of forwarding and transport business
- Understanding of procurement process, supply chain and FMCG
- Understanding of aerospace business
- Customer mindset
- Strong problem solving skills
- Project management
- A creative and eager self starter

TRAININGS

- Complaints handling and working with various stakeholders
- Incoterms + import/export
- E2E supply chain
- Project management
- Insights
- ERP training
- Six Sigma White Belt
- Six Sigma, PDCA and Kaizen Methodology
- Finance Academy