# Cabela's® Announces Plans for Two New Stores Thursday, October 23, 2014 11:55:00 AM (GMT)

Locations to open in Texas and Kentucky

Cabela's Incorporated (NYSE:CAB), the World's Foremost Outfitter<sup>®</sup> of hunting, fishing and outdoor gear, announced today plans to introduce Cabela's unique retail experience and legendary customer service to two new markets: League City, Texas; and Lexington, Kentucky.

## **League City**

The 72,000-square-foot store will anchor a new retail development at the intersection of Interstate 45 and Big League Dreams Parkway near Kohl's, HEB Grocery and Big League Dreams Sports Park. Pinnacle Alliance Fund Inc. is managing the development.

Cabela's anticipates construction on the store will begin later this year and expects a fall 2015 opening. It will be Cabela's sixth location in Texas, joining stores in Fort Worth, Buda, Allen, Waco and Lubbock.

"Texans love the outdoors and have exhibited a strong passion for Cabela's," said Tommy Millner, Cabela's Chief Executive Officer. "Our existing stores in the Lone Star State have a remarkably loyal customer base, and we expect the same for the League City location. Texas truly is a great place for the outdoors and for Cabela's."

Cabela's expects to hire approximately 170 full-time and part-time employees, most of whom will come from League City and the surrounding area. The building's exterior will reflect Cabela's popular store model with log construction, stonework, wood siding and metal roofing. A large glass storefront will allow customers to view much of the store's interior as they approach the building.

The interior will be built in Cabela's next-generation layout, designed to surround customers in an outdoor-like experience with a large mountain replica, museum-quality wildlife displays and an aquarium. In addition to thousands of quality outdoor products, the store will include an indoor archery range and archery tech room, Gun Library, Bargain Cave, deli and fudge shop.

#### Lexington

The 70,000-square-foot store will be located in the new Hamburg Place II retail development on Polo Club Boulevard near the intersection of Interstate 75 and Man O' War Boulevard. Cabela's anticipates a spring 2016 opening.

It will be Cabela's third store in Kentucky, joining the 88,000-square-foot Louisville location opened in 2013 and the 42,000-square-foot Bowling Green location opened Sept. 25. Cabela's expects to hire approximately 160 full-time and part-time employees, most of whom will come from Lexington and the surrounding area.

"The people of Kentucky have a passion for the outdoors and a passion for Cabela's," Millner said. "The state has embraced our Louisville and Bowling Green stores, and we are thrilled to offer a third location to our customers in the Bluegrass State."

The building will be built in Cabela's next-generation layout and feature a mountain replica, museum-quality wildlife displays, indoor archery range and archery tech room, Gun Library, Bargain Cave and fudge shop.

Currently, Cabela's operates 64 stores across North America and has announced plans to open an additional 17 stores during the next two years.

### **About Cabela's Incorporated**

Cabela's Incorporated, headquartered in Sidney, Nebraska, is a leading specialty retailer, and the world's largest direct marketer, of hunting, fishing, camping and related outdoor merchandise. Since the Company's founding in 1961, Cabela's<sup>®</sup> has grown to become one of the most well-known outdoor recreation brands in

the world, and has long been recognized as the World's Foremost Outfitter<sup>®</sup>. Through Cabela's growing number of retail stores and its well-established direct business, it offers a wide and distinctive selection of high-quality outdoor products at competitive prices while providing superior customer service. Cabela's also issues the Cabela's CLUB<sup>®</sup> Visa credit card, which serves as its primary customer loyalty rewards program. Cabela's stock is traded on the New York Stock Exchange under the symbol "CAB".

## **Caution Concerning Forward-Looking Statements**

Statements in this press release that are not historical or current fact are "forward-looking statements" that are based on the Company's beliefs, assumptions, and expectations of future events, taking into account the information currently available to the Company. Such forward-looking statements include, but are not limited to, the Company's statements regarding opening retail stores in League City, Texas; and Lexington, Kentucky, and opening 17 new retail stores over the next two years. Forward-looking statements involve risks and uncertainties that may cause the Company's actual results, performance, or financial condition to differ materially from the expectations of future results, performance, or financial condition that the Company expresses or implies in any forward-looking statements. These risks and uncertainties include, but are not limited to: the state of the economy and the level of discretionary consumer spending, including changes in consumer preferences, demand for firearms and ammunition, and demographic trends; adverse changes in the capital and credit markets or the availability of capital and credit; the Company's ability to successfully execute its omni-channel strategy; increasing competition in the outdoor sporting goods industry and for credit card products and reward programs; the cost of the Company's products, including increases in fuel prices; the availability of the Company's products due to political or financial instability in countries where the goods the Company sells are manufactured; supply and delivery shortages or interruptions, and other interruptions or disruptions to the Company's systems, processes, or controls, caused by system changes or other factors; increased or adverse government regulations, including regulations relating to firearms and ammunition; the Company's ability to protect its brand, intellectual property, and reputation; the Company's ability to prevent cybersecurity breaches and mitigate cybersecurity risks; the outcome of litigation, administrative, and/or regulatory matters (including a Commissioner's charge the Company received from the Chair of the U. S. Equal Employment Opportunity Commission in January 2011, audits by tax authorities, and compliance examinations by the Federal Deposit Insurance Corporation); the Company's ability to manage credit, liquidity, interest rate, operational, legal, regulatory capital, and compliance risks; the Company's ability to increase credit card receivables while managing credit quality; the Company's ability to securitize its credit card receivables at acceptable rates or access the deposits market at acceptable rates; the impact of legislation, regulation, and supervisory regulatory actions in the financial services industry, including the Dodd-Frank Wall Street Reform and Consumer Protection Act; and other risks, relevant factors, and uncertainties identified in the Company's filings with the SEC (including the information set forth in the "Risk Factors" section of the Company's Form 10-K for the fiscal year ended December 28, 2013, and Form 10-Q for the quarterly period ended March 29, 2014), which filings are available at the Company's website at www.cabelas.com and the SEC's website at www.sec.gov. Given the risks and uncertainties surrounding forward-looking statements, you should not place undue reliance on these statements. The Company's forward-looking statements speak only as of the date they are made. Other than as required by law, the Company undertakes no obligation to update or revise forward-looking statements, whether as a result of new information, future events, or otherwise.

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