## The Home Depot Announces Third Quarter Results; Updates Fiscal Year 2015 Guidance Tuesday, November 17, 2015 11:00:00 AM (GMT)

ATLANTA, Nov. 17, 2015 /PRNewswire/ -- The Home Depot®, the world's largest home improvement retailer, today reported sales of \$21.8 billion for the third quarter of fiscal 2015, a 6.4 percent increase from the third quarter of fiscal 2014. Comparable store sales for the third quarter of fiscal 2015 were positive 5.1 percent, and comp sales for U.S. stores were positive 7.3 percent.

Net earnings for the third quarter of fiscal 2015 were \$1.7 billion, or \$1.35 per diluted share, compared with net earnings of \$1.5 billion, or \$1.15 per diluted share, in the same period of fiscal 2014. For the third quarter of fiscal 2015, diluted earnings per share increased 17.4 percent from the same period in the prior year.

Third quarter of fiscal 2015 results include a pretax expense of \$20 million, or \$0.01 per diluted share, related to the Company's 2014 data breach.

"During the quarter, we saw broad-based growth across our geographies and product categories, led by growth in transactions from both our DIY and Pro customers," said Craig Menear, chairman, CEO and president. "I would like to thank our associates for their hard work and dedication to our customers."

#### **Updated Fiscal 2015 Guidance**

Based on its year-to-date results and the outlook for the fourth quarter, the Company expects fiscal 2015 sales growth of approximately 5.7 percent, with comps of approximately 4.9 percent. The Company also expects fiscal 2015 diluted earnings per share to grow by approximately 14 percent to \$5.36. This guidance assumes foreign exchange rates remain at current levels through the fourth quarter. The Company's diluted earnings-per-share guidance includes the benefit of its intent to repurchase an additional \$2 billion of shares in the fourth quarter, bringing total fiscal 2015 share repurchases to \$7 billion.

On December 8 at 9 a.m. ET, the Company will hold an Investor and Analyst Conference. All presentations will be webcast live at ir.homedepot.com in the Events & Presentations section.

The Home Depot will conduct a conference call today at 9 a.m. ET to discuss information included in this news release and related matters. The conference call will be available in its entirety through a webcast and replay at earnings.homedepot.com.

At the end of the third quarter, the Company operated a total of 2,273 retail stores in all 50 states, the District of Columbia, Puerto Rico, U.S. Virgin Islands, Guam, 10 Canadian provinces and Mexico. The Company employs more than 370,000 associates. The Home Depot's stock is traded on the New York Stock Exchange (NYSE: HD) and is included in the Dow Jones industrial average and Standard & Poor's 500 index.

Certain statements contained herein constitute "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements may relate to, among other things, the demand for our products and services; net sales growth; comparable store sales; effects of competition; state of the economy; state of the residential construction, housing and home improvement markets; state of the credit markets, including mortgages, home equity loans and consumer credit; demand for credit offerings; inventory and in-stock positions; implementation of store, interconnected retail and supply chain initiatives; management of relationships with our suppliers and vendors; the impact and expected outcome of investigations, inquiries, claims and litigation, including those related to the data breach; issues related to the payment methods we accept and the timing of upgrades and enhancements impacting point of sale devices; continuation of share repurchase programs; net earnings performance; earnings per share; dividend targets; capital allocation and expenditures; liquidity; return on invested capital; expense leverage; stockbased compensation expense; commodity price inflation and deflation; the ability to issue debt on terms and at rates acceptable to us; the effect of accounting charges; the effect of adopting certain accounting standards; store openings and closures; guidance for fiscal 2015 and beyond; financial outlook; and the integration of Interline Brands, Inc. into our organization and the ability to recognize the anticipated synergies and benefits of the acquisition. Forward-looking statements are based on currently available information and our current assumptions, expectations and projections about future events. You should not rely on our forward-looking statements. These statements are not guarantees of future performance and are subject to future events, risks and uncertainties - many of which are beyond our control or are currently unknown to us - as well as potentially inaccurate assumptions that could cause actual results to differ materially from our expectations and projections. These risks and uncertainties include but are not limited to those described in Item 1A, "Risk Factors," and elsewhere in our Annual Report on Form 10-K for our fiscal year ended February 1, 2015 and in our subsequent Ouarterly Reports on Form 10-O.

Forward-looking statements speak only as of the date they are made, and we do not undertake to update these statements other than as required by law. You are advised, however, to review any further disclosures we make on related subjects in our periodic filings with the Securities and Exchange Commission.

#### THE HOME DEPOT, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS FOR THE THREE AND NINE MONTHS ENDED NOVEMBER 1, 2015 AND NOVEMBER 2, 2014 (Unaudited)

(Amounts in Millions Except Per Share Data and as Otherwise Noted)

	Three Months Ended				Nine Mon	ths E	nded			
	No	ovember 1, 2015	No	vember 2, 2014	% Increase (Decrease)	N	ovember 1, 2015	No	ovember 2, 2014	% Increase (Decrease)
NET SALES	\$	21,819	\$	20,516	6.4 %	\$	67,539	\$	64,014	5.5 %
Cost of Sales		14,254		13,473	5.8		44,430		42,207	5.3
GROSS PROFIT		7,565		7,043	7.4		23,109		21,807	6.0
Operating Expenses:										
Selling, General and Administrative		4,161		4,080	2.0		12,623		12,293	2.7
Depreciation and Amortization		423		410	3.2		1,261		1,236	2.0
Total Operating Expenses		4,584		4,490	2.1		13,884		13,529	2.6
OPERATING INCOME		2,981		2,553	16.8		9,225		8,278	11.4
Interest and Other (Income) Expense:										
Interest and Investment Income		(7)		(105)	(93.3)		(160)		(222)	(27.9)
Interest Expense		247		218	13.3		677		617	9.7
Interest and Other, net		240		113	N/M		517		395	30.9
EARNINGS BEFORE PROVISION FOR										
INCOME TAXES		2,741		2,440	12.3		8,708		7,883	10.5
Provision for Income Taxes		1,016		903	12.5		3,170		2,917	8.7
NET EARNINGS	\$	1,725	\$	1,537	12.2 %	\$	5,538	\$	4,966	11.5 %
Weighted Average Common Shares		1,268		1,327	(4.4)%		1,284		1,348	(4.7)%
BASIC EARNINGS PER SHARE	\$	1.36	\$	1.16	17.2	\$	4.31	\$	3.68	17.1
Diluted Weighted Average Common Shares		1,274		1,334	(4.5)%		1,290		1,356	(4.9)%
DILUTED EARNINGS PER SHARE	\$	1.35	\$	1.15	17.4	\$	4.29	\$	3.66	17.2
		Three Months Ended				Nine Months Ended				
	No	ovember 1,			% Increase	November 1,		November 2,		% Increase
SELECTED HIGHLIGHTS		2015		2014	(Decrease)		2015		2014	(Decrease)
Number of Customer Transactions		371.1		355.4	4.4 %		1,151.7		1,109.5	3.8 %
Average Tieket (estual)	ф	E0.02	ф	F7 FF	0.0	ф	E0.70	ф	E7.00	1.4

		Tillee Wolldis Ellueu					ilueu			
	N	ovember 1,	No	ovember 2,	% Increase	N	ovember 1,	N	ovember 2,	% Increase
SELECTED HIGHLIGHTS		2015		2014	(Decrease)		2015		2014	(Decrease)
Number of Customer Transactions		371.1	·	355.4	4.4 %		1,151.7		1,109.5	3.8 %
Average Ticket (actual)	\$	58.03	\$	57.55	8.0	\$	58.72	\$	57.90	1.4
Sales per Square Foot (actual)	\$	366.37	\$	347.79	5.3	\$	380.12	\$	361.73	5.1

N/M - Not Meaningful

#### THE HOME DEPOT, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS AS OF NOVEMBER 1, 2015, NOVEMBER 2, 2014 AND FEBRUARY 1, 2015 (Unaudited) (Amounts in Millions)

	November 1, 2015		No	vember 2, 2014	February 1, 2015		
ASSETS							
Cash and Cash Equivalents	\$	3,040	\$	2,181	\$	1,723	
Receivables, net		1,942		1,611		1,484	
Merchandise Inventories		12,495		12,008		11,079	
Other Current Assets		1,129		949		1,016	
Total Current Assets		18,606		16,749		15,302	
Property and Equipment, net		22,194		22,940		22,720	
Goodwill		2,111		1,283		1,353	
Other Assets		1,241		540		571	
TOTAL ASSETS	\$	44,152	\$	41,512	\$	39,946	

LIABILITIES AND STOCKHOLDERS' EQUITY						
Short-Term Debt	\$	_	\$	_	\$	290
Accounts Payable		7,236		6,897		5,807
Accrued Salaries and Related Expenses		1,354		1,303		1,391
Current Installments of Long-Term Debt		3,047		34		38
Other Current Liabilities		4,339		4,026		3,743
Total Current Liabilities		15,976		12,260		11,269
Long-Term Debt, excluding current installments Other Long-Term Liabilities		17,815 2,742		16,693 2,449		16,869 2,486
Total Liabilities		36,533		31,402		30,624
Total Stockholders' Equity	\$	7,619 44.152	\$	10,110 41.512	Ф.	9,322
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	Ф	44,152	Ф	41,512	Ф	39,946

# THE HOME DEPOT, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED NOVEMBER 1, 2015 AND NOVEMBER 2, 2014 (Unaudited) (Amounts in Millions)

	Nine Months Ended				
	November 1, 2015	November 2, 2014			
CASH FLOWS FROM OPERATING ACTIVITIES:					
Net Earnings	\$ 5,538	\$ 4,966			
Reconciliation of Net Earnings to Net Cash Provided by Operating Activities:					
Depreciation and Amortization	1,384	1,345			
Stock-Based Compensation Expense	177	174			
Gain on Sales of Investments	(144)	(212)			
Changes in Working Capital and Other	411	(26)			
Net Cash Provided by Operating Activities	7,366	6,247			
CASH FLOWS FROM INVESTING ACTIVITIES:					
Capital Expenditures	(1,083)	(999)			
Proceeds from Sales of Investments	144	212			
Payments for Businesses Acquired, net	(1,662)	_			
Proceeds from Sales of Property and Equipment	24	20			
Net Cash Used in Investing Activities	(2,577)	(767)			
CASH FLOWS FROM FINANCING ACTIVITIES:					
Repayments of Short-Term Borrowings, net	(290)	_			
Proceeds from Long-Term Borrowings, net of discount	3,991	1,981			
Repayments of Long-Term Debt	(29)	(30)			
Repurchases of Common Stock	(5,043)	(5,578)			
Proceeds from Sales of Common Stock	149	178			
Cash Dividends Paid to Stockholders	(2,287)	(1,912)			
Other Financing Activities	86	150			
Net Cash Used in Financing Activities	(3,423)	(5,211)			
Change in Cash and Cash Equivalents					
	1,366	269			
Effect of Exchange Rate Changes on Cash and Cash Equivalents	(49)	(17)			
Cash and Cash Equivalents at Beginning of Period	1,723	1,929			
Cash and Cash Equivalents at End of Period	\$ 3,040	\$ 2,181			

### Logo - http://photos.prnewswire.com/prnh/20030502/HOMEDEPOTLOGO

To view the original version on PR Newswire, visit: <a href="http://www.prnewswire.com/news-releases/the-home-depot-announces-third-quarter-results-updates-fiscal-year-2015-guidance-300179819.html">http://www.prnewswire.com/news-releases/the-home-depot-announces-third-quarter-results-updates-fiscal-year-2015-guidance-300179819.html</a>

SOURCE The Home Depot

**Contacts:** Financial Community, Diane Dayhoff, Vice President of Investor Relations, 770-384-2666, diane\_dayhoff@homedepot.com; News Media, Stephen Holmes, Director of Corporate Communications, 770-384-5075, stephen\_holmes@homedepot.com

Countries: United States

Industries: Retail, Construction, Home Improvement Languages: English Primary Identifiers: HD-US Related Identifiers: HD-US

Subjects: Conference Call Announcements, Earnings, Dividends & Forecasts