### The Home Depot Announces Third Quarter Results; Reaffirms Fiscal Year 2014 Guidance Tuesday, November 18, 2014 11:00:00 AM (GMT)

ATLANTA, Nov. 18, 2014 /PRNewswire/ -- The Home Depot<sup>®</sup>, the world's largest home improvement retailer, today reported sales of \$20.5 billion for the third quarter of fiscal 2014, a 5.4 percent increase from the third quarter of fiscal 2013. Comparable store sales for the third quarter of fiscal 2014 were positive 5.2 percent, and comp sales for U.S. stores were positive 5.8 percent.

Net earnings for the third quarter were \$1.5 billion, or \$1.15 per diluted share, compared with net earnings of \$1.4 billion, or \$0.95 per diluted share, for the same period of fiscal 2013. For the third quarter of fiscal 2014, diluted earnings per share increased 21.1 percent from the same period in the prior year.

Third quarter of fiscal 2014 results reflect a pretax gain on sale of \$100 million related to the sale of a portion of the Company's equity ownership in HD Supply Holdings, Inc. and pretax net expenses of \$28 million related to the Company's data breach.

"During the quarter we saw strong performance across all geographies led by growth in transactions and continued strength in the core of the store," said Craig Menear, CEO and president. "I would like to thank our associates for their hard work and dedication to our customers, and I would like to thank our customers for their continued confidence in The Home Depot."

#### Reaffirmed Fiscal 2014 Guidance

The Company confirmed that it expects fiscal 2014 sales growth of approximately 4.8 percent. The Company also confirmed that it expects fiscal 2014 diluted earnings per share to grow by 21 percent to approximately \$4.54. This earnings-per-share guidance includes the benefit of the Company's year-to-date share repurchases of \$5.74 billion and the Company's intent to repurchase an additional \$1.26 billion of shares in the fourth quarter. The earnings-per-share guidance also includes an estimate of net breach-related costs of approximately \$34 million for the year.

The Company's fiscal 2014 diluted earnings-per-share guidance does not include an accrual for other probable losses related to the breach that cannot be estimated at this time. Other than the breach-related costs contained in the Company's updated fiscal 2014 diluted earnings-per-share guidance, at this time the Company is not able to estimate the costs, or a range of costs, related to the breach. Costs related to the breach may include liabilities to payment card networks for reimbursements of credit card fraud and card reissuance costs; liabilities related to the Company's private label credit card fraud and card reissuance; liabilities from current and future civil litigation, governmental investigations and enforcement proceedings; future expenses for legal, investigative and consulting fees; and incremental expenses and capital investments for remediation activities. Those costs may have a material adverse effect on the Company's financial results in the fourth quarter of fiscal 2014 and/or future periods.

The Home Depot will conduct a conference call today at 9 a.m. ET to discuss information included in this news release and related matters. The conference call will be available in its entirety through a webcast and replay at earnings.homedepot.com.

At the end of the third quarter, the Company operated a total of 2,266 retail stores in all 50 states, the District of Columbia, Puerto Rico, U.S. Virgin Islands, Guam, 10 Canadian provinces and Mexico. The Company employs more than 300,000 associates. The Home Depot's stock is traded on the New York Stock Exchange (NYSE: HD) and is included in the Dow Jones industrial average and Standard & Poor's 500 index.

Certain statements contained herein constitute "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements may relate to, among other things, the demand for our products and services; net sales growth; comparable store sales; effects of competition; state of the economy; state of the residential construction, housing and home improvement markets; state of the credit markets, including mortgages, home equity loans and consumer credit; demand for credit offerings; inventory and in-stock positions; implementation of store, interconnected retail and supply chain initiatives; management of relationships with our suppliers and vendors; the impact and expected outcome

of investigations, inquiries, claims and litigation related to our recent data breach; continuation of share repurchase programs; net earnings performance; earnings per share; dividend targets; capital allocation and expenditures; liquidity; return on invested capital; expense leverage; stock-based compensation expense; commodity price inflation and deflation; the ability to issue debt on terms and at rates acceptable to us; the effect of accounting charges; the effect of adopting certain accounting standards; store openings and closures; guidance for fiscal 2014 and beyond; and financial outlook. Forward-looking statements are based on currently available information and our current assumptions, expectations and projections about future events. You should not rely on our forward-looking statements. These statements are not guarantees of future performance and are subject to future events, risks and uncertainties – many of which are beyond our control or are currently unknown to us – as well as potentially inaccurate assumptions that could cause actual results to differ materially from our expectations and projections. These risks and uncertainties include but are not limited to those described in Item 8.01 of our Current Report on Form 8-K filed November 18, 2014.

Forward-looking statements speak only as of the date they are made, and we do not undertake to update these statements other than as required by law. You are advised, however, to review any further disclosures we make on related subjects in our periodic filings with the Securities and Exchange Commission.

### THE HOME DEPOT, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS FOR THE THREE AND NINE MONTHS ENDED NOVEMBER 2, 2014 AND NOVEMBER 3, 2013 (Unaudited)

(Amounts in Millions Except Per Share Data and as Otherwise Noted)

	Three Months Ended						Nine Mon					
	Nov	vember 2, 2014	No	vember 3, 2013	% Incre (Decrea		November 2, 2014		November 3, 2013		% Increase (Decrease)	
NET SALES	\$	20,516	\$	19,470	5.4	%	\$	64,014	\$	61,116	4.7	
Cost of Sales		13,331		12,672	5.2			41,783		39,918	4.7	
GROSS PROFIT		7,185		6,798	5.7			22,231		21,198	4.9	
Operating Expenses: Selling, General and												
Administrative		4,217		4,096	3.0			12,709		12,573	1.1	
Depreciation and												
Amortization		415		409	1.5			1,244		1,220	2.0	
Total Operating												
Expenses		4,632		4,505	2.8			13,953		13,793	1.2	
OPERATING INCOME		2,553		2,293	11.3			8,278		7,405	11.8	
Interest and Other												
(Income) Expense:												
Interest and Investment												
Income		(105)		(3)	N/M			(222)		(8)	N/M	
Interest Expense		218		191	14.1			617		529	16.6	
Interest and Other, net		113		188	(39.9)			395		521	(24.2)	
EARNINGS BEFORE												
PROVISION FOR												
INCOME TAXES		2,440		2,105	15.9			7,883		6,884	14.5	
Provision for Income Taxes		903		754	19.8			2,917		2,512	16.1	
NET EARNINGS	\$	1,537	\$	1,351	13.8	%	\$	4,966	\$	4,372	13.6	%
Weighted Average												
Common Shares BASIC EARNINGS PER		1,327		1,408	(5.8)	%		1,348		1,438	(6.3)	%
SHARE	\$	1.16	\$	0.96	20.8		\$	3.68	\$	3.04	21.1	
Diluted Weighted Average Common Shares		1,334		1,417	(5.9)	%		1,356		1,448	(6.4)	%
DILUTED EARNINGS PER SHARE	\$	1.15	\$	0.95	21.1		\$	3.66	\$	3.02	21.2	
		Three Mor					Nine Months Ended					
	Nov	vember 2,	No	vember 3,	% Incre	ase	Nov	vember 2,	Nov	ember 3,	% Increase	
SELECTED HIGHLIGHTS		2014		2013	(Decrea	se)		2014		2013	(Decre	ase)

Number of Customer						_			
Transactions	355.4	344.3	3.2	%	1,109.5		1,074.6	3.3	%
Average Ticket (actual) Sales per Square Foot	\$ 57.55	\$ 56.27	2.3	\$	57.90	\$	56.99	1.6	
(actual)	\$ 347.79	\$ 328.69	5.8	\$	361.73	\$	346.64	4.4	

N/M – Not Meaningful

## THE HOME DEPOT, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS AS OF NOVEMBER 2, 2014, NOVEMBER 3, 2013 AND FEBRUARY 2, 2014 (Unaudited) (Amounts in Millions)

	November 2, 2014		No	vember 3, 2013	Fe	February 2, 2014	
ASSETS							
Cash and Cash Equivalents	\$	2,181	\$	4,853	\$	1,929	
Receivables, net		1,611		1,606		1,398	
Merchandise Inventories		12,008		11,348		11,057	
Other Current Assets		949		791		895	
Total Current Assets		16,749		18,598		15,279	
Property and Equipment, net		22,940		23,557		23,348	
Goodwill		1,283		1,172		1,289	
Other Assets		540		487		602	
TOTAL ASSETS	\$	41,512	\$	43,814	\$	40,518	
LIABILITIES AND STOCKHOLDERS' EQUITY							
Accounts Payable	\$	6,897	\$	6,366	\$	5,797	
Accrued Salaries and Related Expenses		1,303		1,315		1,428	
Current Installments of Long-Term Debt		34		1,317		33	
Other Current Liabilities		4,026		3,531		3,491	
Total Current Liabilities		12,260		12,529		10,749	
Long-Term Debt, excluding current installments		16,693		14,692		14,691	
Other Long-Term Liabilities		2,449		2,379		2,556	
Total Liabilities		31,402		29,600		27,996	
Total Stockholders' Equity		10,110		14,214		12,522	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	41,512	\$	43,814	\$	40,518	

# THE HOME DEPOT, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED NOVEMBER 2, 2014 AND NOVEMBER 3, 2013 (Unaudited) (Amounts in Millions)

	Nine Months Ended			
	November 2, 2014		No	vember 3, 2013
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net Earnings	\$	4,966	\$	4,372
Reconciliation of Net Earnings to Net Cash Provided by Operating Activities:				
Depreciation and Amortization		1,345		1,317
Stock-Based Compensation Expense		174		169
Changes in Working Capital and Other		(238)		123
Net Cash Provided by Operating Activities		6,247		5,981
CASH FLOWS FROM INVESTING ACTIVITIES:				
Capital Expenditures		(999)		(964)
Proceeds from Sales of Investments		212		_
Payments for Businesses Acquired, net				(15)
Proceeds from Sales of Property and Equipment		20		34
Net Cash Used in Investing Activities		(767)		(945)

#### **CASH FLOWS FROM FINANCING ACTIVITIES:**

Proceeds from Long-Term Borrowings, net of discount	1,981	5,222
Repayments of Long-Term Debt	(30)	(25)
Repurchases of Common Stock	(5,578)	(6,446)
Proceeds from Sales of Common Stock	178	164
Cash Dividends Paid to Stockholders	(1,912)	(1,699)
Other Financing Activities	150	104
Net Cash Used in Financing Activities	(5,211)	(2,680)
Change in Cash and Cash Equivalents		
	269	2,356
Effect of Exchange Rate Changes on Cash and Cash Equivalents	(17)	3
Cash and Cash Equivalents at Beginning of Period	1,929	2,494
Cash and Cash Equivalents at End of Period	\$ 2,181	\$ 4,853

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SOURCE The Home Depot

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