

Epiq Systems Reaches New Levels of Efficiency with Recent Inkjet Installation

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MELVILLE, N.Y., April 12, 2016 (GLOBE NEWSWIRE) -- Canon Solutions America, Inc., a wholly owned subsidiary of Canon U.S.A., Inc., today announced that [Epiq Systems, Inc. \("Epiq"\)](#), a leading global provider of integrated technology and services for the legal profession, has installed the Océ ColorStream 3900® digital color inkjet printing system, part of the renowned [Océ ColorStream 3000 Twin Series](#).

With a global presence spanning North America, Europe and Asia, Epiq is a leading provider of technology-enabled solutions for electronic discovery, bankruptcy, class action and mass tort administration, federal regulatory actions and data breach responses. The industry leader provides innovative technology and services, comprehensive subject-matter expertise, and exceptional quality control to the global legal community. Additionally, as a national leader in highly specialized and dynamic information processing and distribution, Epiq has assisted its clients with top-line printing and mailing services for more than four decades.

Epiq specializes in the printing and mailing of checks, invoices, statements, and additional financial and legal documents. The secure handling of client data is a top priority for Epiq's clients. With a constant demand for rapid turnaround, efficiency and reliability were the two most important qualities Epiq looked for when it evaluated additional presses for its production print fleet. This fast-paced, demanding environment, coupled with an increase in jobs, led the technology leader to turn once again to its trusted partner, Canon Solutions America, for professional guidance on how to boost efficiency and increase uptime. Their answer: the Océ ColorStream 3900 digital inkjet printing press.

"Because of the nature of our company's services, we needed a product that could support a very high demand of versatile and sensitive work," said Brad Scott, president and chief operating officer at Epiq. "Canon Solutions America introduced us to the best option – it provides us with the flexibility, reliability, and cost benefit that we require."

Already experiencing a substantial leap in high-demand work, the installation of the new inkjet press, along with other Canon presses that include the [Océ VarioPrint 6250](#), has enabled Epiq to enhance a print shop already built on quick reaction and precision. The shift to inkjet was viewed as a natural progression in Epiq's continued rise as a print provider and distributor. Large or complex jobs are completed entirely in-house with the speed and workflow efficiencies of the Océ ColorStream 3900.

"Canon Solutions America has shown us how to work smarter, not harder," said Scott. "What was once 100 small print jobs associated with the printing process have been reduced to three. We had very large volumes of work that needed to be done faster. The stakes of our business can be high; the need for efficiency and redundancy in our print room equipment has never been more critical."

According to Mal Baboyian, executive vice president, Large Format Solutions and Production Print Solutions, Canon Solutions America, the valued and trusted relationship between the two companies played a huge role in the installation of the Océ ColorStream 3900. With solutions like [Océ PRISMAprepare®](#), the all-in-one document preparation software already in place throughout Epiq locations, Baboyian noted that it was the optimal time to introduce new high-speed inkjet press workflows to fit their growing business needs.

"Epiq is a long-standing partner of Canon Solutions America that we knew was fully prepared to not only move to the inkjet space, but excel in it," said Baboyian. "Our goal, as it is with all Canon Solutions America customers, was to introduce new technology that could help Epiq expand its offerings and client portfolio."

Since installation, the positive effects and results have been noticed throughout Epiq. The seamless workflow integration has provided Epiq with unique capabilities that include industry-leading ease of operation, full-color output, and a sophisticated, intuitive printing system built for long term success. In addition, new application perspectives – white paper in, full color out workflows – have opened the doors to new opportunities with a growing customer-base.

"We're now having broader conversations with our customers regarding our large and complex print service

offerings," added Scott. "The installation of the inkjet machine has opened Epiq up to some new markets in which we are excited to take part."

Epiq sits at the leading-edge of the inkjet movement and continues to experience unprecedented success due to its exceptional service and attention to detail. The installation of the Océ ColorStream 3900 is an extension of that commitment to offer its clients best-in-class support and deliverables.

"Our decision to go with Canon Solutions America was built on reputation and our trust in their organization to guide us to the best possible solution for Epiq," noted Scott. "We're very excited for what our future holds and to work together with Canon Solutions America."

About Epiq Systems

Epiq (NASDAQ:EPIQ) is a leading global provider of integrated technology and services for the legal profession, including electronic discovery, bankruptcy, class action and mass tort administration, federal regulatory actions and data breach responses. Our innovative solutions are designed to streamline the administration of litigation, investigations, financial transactions, regulatory compliance and other legal matters. Epiq's subject-matter experts bring clarity to complexity, create efficiency through expertise and deliver confidence to our clients around the world. For more information, visit us at www.epiqsystems.com.

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About Canon Solutions America, Inc.

Canon Solutions America provides industry leading enterprise, production, and large format printing solutions, supported by exceptional professional service offerings. With the technology offerings of the Canon and Océ brands, Canon Solutions America helps companies of all sizes improve sustainability, increase efficiency, and control costs through high volume, continuous feed, digital and traditional printing, and document management solutions. A wholly owned subsidiary of Canon U.S.A., Inc., Canon Solutions America is headquartered in Melville, N.Y. and has sales and service locations across the U.S. For more information on Canon Solutions America, please visit csa.canon.com.

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