

**Security Solutions Discussed by Industry Leaders in SecuritySolutionsWatch.com Interviews With HP, ImageWare Systems, March Networks, McAfee, StrikeForce and CyberLock
Wednesday, December 04, 2013 05:01:00 AM (GMT)**

RYE BROOK, NY--(Marketwired - Dec 4, 2013) - ImageWare Systems, Inc. (OTCQB: IWSY), Intel Corporation (NASDAQ: INTC) and StrikeForce Technologies, Inc. (OTCBB: SFOR)

HP Enterprise Services

Mr. Anil Katarki, Chief Information Security Officer (CISO), HP Enterprise Services, U.S. Public Sector:

"HP is also one of the first Commercial Service Provider's to receive a FedRAMP ^(SM) JAB authorization which highlights our commitment to delivering secure converged cloud to our public sector clients. We also recently received a contract award with the Department of Homeland Security (DHS) for their Continuous Diagnostics Mitigation (CMD) Blanket Purchase Agreement (BPA). I am particularly excited about the HP Continuous Monitoring (CM) solution designed to provide clients with actionable intelligence regarding their current enterprise risk posture, and look forward to exploring the feasibility of offering CM as a Service in the future to help offset IT capital expenditures."

For the complete interview with Mr. Anil Katarki, please click [here](http://securitysolutionswatch.com/Interviews/in_Boardroom_HP_AnilKatarki.html)
(http://securitysolutionswatch.com/Interviews/in_Boardroom_HP_AnilKatarki.html)

Read the [HP Viewpoint Paper](http://h20195.www2.hp.com/V2/GetDocument.aspx?docname=4AA4-8044ENW&cc=us&lc=en) "Connecting in new ways...Understanding how the New Style of IT affects the public sector". (<http://h20195.www2.hp.com/V2/GetDocument.aspx?docname=4AA4-8044ENW&cc=us&lc=en>).

For more information:

[Cybersecurity for U.S. Public Sector](http://www8.hp.com/us/en/industries/public-sector.html?compURI=1087497) (<http://www8.hp.com/us/en/industries/public-sector.html?compURI=1087497>)
[Public Sector Services and Solutions](http://www8.hp.com/us/en/industries/public-sector.html?compURI=1131347) (<http://www8.hp.com/us/en/industries/public-sector.html?compURI=1131347>)

ImageWare Systems
www.iwsinc.com

ImageWare Systems, Inc. (OTCQB: IWSY) (ImageWare), a leader in mobile and cloud-based, multi-modal biometric identity management solutions, reported financial results for the third quarter ended September 30, 2013.

Third Quarter 2013 Operational Highlights

- Awarded \$2.2 million contract to expand biometric identity management services for the U.S. Department of Veteran Affairs.
- Awarded a U.S. federally sponsored pilot program for iris recognition with 20 state and local law enforcement agencies.
- Selected to provide complete identity management and booking system for the city of Fredericton, New Brunswick.
- Introduced GoMobile Interactive™, the industry's first biometric mobile identity management platform for the iPhone and Android operating systems.

Third Quarter 2013 Financial Results

Total revenues in the third quarter of 2013 increased 167% to \$2.5 million from \$938,000 in the third quarter of 2012. The increase was primarily due to approximately \$1.5 million received in August for software licenses in connection with a \$2.2 million contract with the U.S. Department of Veteran Affairs.

Gross margin in the third quarter of 2013 increased significantly to 88.0%, compared to 72.7% in the third quarter of 2012. The increase was primarily due to the increased software license revenues.

Net income in the third quarter of 2013 also improved significantly to \$326,000 or \$0.00 per diluted share, compared to a net loss of \$2.7 million or \$(0.04) per diluted share in the third quarter of 2012.

At September 30, 2013, cash and cash equivalents totaled \$3.5 million, compared to \$1.0 million at June 30, 2013 and \$4.2 million at December 31, 2012. The company continues to carry no debt and currently maintains a \$2.5 million unsecured line of credit.

Management Commentary

"Our strong third quarter results were primarily due to the \$2.2 million contract we secured with our largest customer, the U.S. Department of Veteran Affairs," said Jim Miller, chairman and CEO of ImageWare. "This key contract drove our first cash flow positive quarter in nearly five years.

"The biometric identity solutions we are providing the VA, which are in strict compliance with U.S. government standards, serve as a working model for facilitating more rapid commercial sector adoption. In fact, we recently announced a contract award from our second commercial customer, Global Payout, which further endorses the turnkey use of our solutions in our target markets. Along with our technology partner, Fujitsu, we continue to explore many significant opportunities and look forward to a worldwide expansion model. As such, we are currently in discussions with several potential clients regarding licensing opportunities and will continue to target large enterprise businesses and emerging applications.

"Due to external factors not related to our portion of the contract, we're now anticipating the completion date of our LAX deployment to be shifted from the fourth quarter to early 2014. More than ever, we are confident the steps we are taking to advance and position our cloud, SaaS and mobile offerings in the commercial and consumer marketplace will provide increasing shareholder value, with better visibility and a strengthening recurring revenue stream."

[For the complete interview with Jim Miller, ImageWare Systems, Chairman and CEO, please click here \(http://www.securitystockwatch.com/Interviews/in_Boardroom_ImageWare.html \)](http://www.securitystockwatch.com/Interviews/in_Boardroom_ImageWare.html)

For more information:

IWS CloudID™: <http://iwsinc.com/products/next-generation-iws-cloudid-product-suite/>
ImageWare Systems Solutions: <http://www.iwsinc.com/markets/overview>
ImageWare Systems Products: <http://www.iwsinc.com/products/overview2>
For ImageWare Systems Investors: <http://www.iwsinc.com/about-iws/investors/overview1>
For more information: www.iwsinc.com

March Networks

www.MarchNetworks.com

Mr. Net Payne, Chief Marketing Officer, March Networks, An Infinova Company, told us, "March Networks is ranked the #1 provider of enterprise digital video recorders (DVRs) in the Americas, as well as the #1 supplier of video surveillance equipment to the Americas' banking market (IHS Inc., formerly IMS Research). While our video surveillance solutions can be used in a variety of industries and applications, we focus in particular on providing the financial and retail markets with integrated solutions that help them increase profits and realize faster returns on their technology investments. We are also a leader in providing mobile video surveillance solutions to bus and light rail transit authorities."

[For the complete interview with Net Payne, March Networks, Chief Marketing Officer, please click here \(http://www.securitystockwatch.com/Interviews/in_Boardroom_MarchNetworks.html\)](http://www.securitystockwatch.com/Interviews/in_Boardroom_MarchNetworks.html)

For More Information About March Networks Solutions:

[March Networks Financial Solutions \(www.marchnetworks.com/solutions/financial/default.aspx\)](http://www.marchnetworks.com/solutions/financial/default.aspx)
[March Networks Retail Solutions \(www.marchnetworks.com/solutions/retail/default.aspx\)](http://www.marchnetworks.com/solutions/retail/default.aspx)
[March Network Airports-Seaports Solutions \(http://www.marchnetworks.com/solutions/airports-](http://www.marchnetworks.com/solutions/airports-seaports/)

[seaports/default.aspx](http://www.marchnetworks.com/solutions/commercial-industrial/default.aspx))

[March Network Commercial-Industrial Solutions](http://www.marchnetworks.com/solutions/commercial-industrial/default.aspx) (<http://www.marchnetworks.com/solutions/commercial-industrial/default.aspx>)

[March Networks Critical Infrastructure Solutions](http://www.marchnetworks.com/solutions/critical-infrastructure/default.aspx) (<http://www.marchnetworks.com/solutions/critical-infrastructure/default.aspx>)

[March Networks Government Solutions](http://www.marchnetworks.com/solutions/government/default.aspx) (<http://www.marchnetworks.com/solutions/government/default.aspx>)

And, For More Information:

[About March Networks](http://www.marchnetworks.com/company/about-us/) (www.marchnetworks.com/company/about-us/)

[What's New At March Networks](http://www.marchnetworks.com/products/whats-new.aspx) (www.marchnetworks.com/products/whats-new.aspx)

[March Networks Blog](http://www.marchnetworks.com/intelligent-ip-video-blog/) (<http://www.marchnetworks.com/intelligent-ip-video-blog/>)

[For the latest March Networks News](http://www.marchnetworks.com/company/news-center/2013/9/24/497) (www.marchnetworks.com/company/news-center/2013/9/24/497)

McAfee

Mr. Raj Samani, McAfee, EMEA CTO, told us, "Our dependency on services that are IP enabled is growing significantly and will continue to grow; from smart meters, power and water grids, train systems and every day devices such as units in cars, refrigerators and televisions. The need to correctly identify and authenticate when they connect to the Internet will be of critical importance, particularly if we consider devices related to health. In addition there is a need to ensure that they are capable of resisting cyber attack, as the impact of their unavailability could lead to serious economic effects."

[For the complete interview with Raj Samani, please click here](http://securitysolutionswatch.com/Interviews/in_Boardroom_McAfee.html)
(http://securitysolutionswatch.com/Interviews/in_Boardroom_McAfee.html)

For more information: www.McAfee.com

StrikeForce Technologies

www.strikeforcetech.com

StrikeForce Technologies, a company that specializes in Cyber Security solutions for the prevention of Data Breaches and Cyber Theft, recently announced,

[StrikeForce and VigiTrust Form Strategic Partnership to Assist Payment Card Industry With Meeting New PCI-DSS 3.0 Regulations](http://finance.yahoo.com/news/strikeforce-vigitrust-form-strategic-partnership-144200461.html)
(<http://finance.yahoo.com/news/strikeforce-vigitrust-form-strategic-partnership-144200461.html>)

[Canadian Town of Whitby Purchases StrikeForce's ProtectID® Multi-Factor Authentication Technology](http://finance.yahoo.com/news/canadian-town-whitby-purchases-strikeforces-133700571.html)
(<http://finance.yahoo.com/news/canadian-town-whitby-purchases-strikeforces-133700571.html>)

[For the complete interview with Mark L. Kay, StrikeForceTechnologies, Chairman and CEO, please click here](http://www.securitystockwatch.com/Interviews/in_Boardroom_StrikeForce.html) (http://www.securitystockwatch.com/Interviews/in_Boardroom_StrikeForce.html)

For more information about"

[ProtectID®](http://strikeforcetech.com/protectid/protectID_overview.aspx) (http://strikeforcetech.com/protectid/protectID_overview.aspx)

[GuardedID®](http://strikeforcetech.com/guardedid/guardedid.aspx) (<http://strikeforcetech.com/guardedid/guardedid.aspx>)

[MobileTrust®](http://strikeforcetech.com/mobilesecurity/mobilesec.aspx) (<http://strikeforcetech.com/mobilesecurity/mobilesec.aspx>)

www.strikeforcetech.com; (OTCBB: SFOR)

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CyberLock

www.CyberLock.com

CyberLock shared with us the following product news.

Key-Centric Access Control

Many access control solutions on the market are designed around the lock or locking device and require power or wiring at the door. These solutions can be expensive to install or time-consuming to maintain.

CyberLock is a "Key-Centric" solution where the power comes from the key. This allows the system to operate even during network and power outages. CyberLock offers two basic types of CyberKey smart keys: a field-replaceable battery key and two types of rechargeable battery keys. ([Click here](#) to learn more about CyberKey smart keys.) (<http://www.cyberlock.com/cyberkeys>).

There are many ways to charge the rechargeable battery CyberKey, both on-the-go and at the office.

Options for Power On-the-Go

Portable USB Power Stick

No access to power? Use a portable power stick to give your key an emergency charge.

Car Charger

Standard car chargers can be used to recharge your smart keys while on the road.

Options for Stationary Charging

Charging Stations

CyberLock offers two types of charging stations: a single key charging station and a six key charging station.

Communication Devices

Communicators serve as the interface between CyberLock hardware and CyberAudit management software. Through a communicator, key information is downloaded into the software and new schedules and permissions are uploaded into the keys. Some CyberLock communicators can also recharge the battery of the rechargeable key.

CyberKey Vaults

CyberLock offers three types of CyberKey Vaults. The Vaults program and dispense CyberKey smart keys, and recharge the rechargeable battery keys.

For more information about CyberLock products: www.cyberlock.com/cyberlock_products.html.

For the complete interview with Mr. James McGowan, V.P. of Sales and Marketing, CyberLock:

www.securitysolutionswatch.com/Interviews/in_Boardroom_VIDEX.html

For CyberLock News & Events: www.cyberlock.com/news_events.html

For the CyberLock Solutions Center: www.cyberlock.com/solutions_center.html

For more information: <http://www.cyberlock.com>

Connect:ID - An Exploration of Physical & Digital Identity in the 21st Century

Ronald Reagan Conference Center, Washington, DC, USA

Conference: March 17-19, 2014 - Exhibition: March 18-19, 2014

Science Media Partners Ltd and the **International Biometrics & Identification Association (IBIA)** have launched a visionary new international conference and exhibition -- **connect:ID** -- that focuses on all aspects of personal identity and the opportunities for its management in both the physical and digital worlds.

Taking place on March 17-19, 2014, in the heart of Washington, DC, **connect:ID** will unite solutions adopters and stakeholders from the four corners of the globe and will explore the development and fusion of multiple advanced identity technologies -- including biometrics, secure credentials and digital identity systems.

Contact: Janine Bill, Exhibition Sales & Sponsorship Manager at Tel No: +44 (0) 1189 843209 or by email at: j.bill@sciencemediapartners.com. www.connectidexpo.com

GovSec 2014 Conference & Expo
www.GovSecInfo.com

Join us for the 13th Annual GovSec Conference & Expo in Washington, DC, May 13-14. GovSec is the nation's premier event for Government, Homeland Security, and Law Enforcement professionals looking for proven strategies and cost effective technology so they can achieve their mission of protecting our critical infrastructures, key assets, communities and the nation. Get tools, techniques and strategies for Counter & Anti-Terrorism, Critical Infrastructure & Secured Cities, Cyber Terrorism & Cybercrime, Law Enforcement, Access Control & Video Surveillance and Campus Security & Life Safety. GovSec is joined again in 2014 by TREXPO, the law enforcement expo.

Plus, collaborate and network with top security technology manufacturers and service providers showcasing technologies and services designed to help you perform your job with perfection at the **FREE expo**, May 13-14.

Get more information and register for the full conference or free expo today -- **Security Solutions Watch Readers save 10% on conference prices! Use code: PMG02 @ www.GovSecInfo.com.**

Imperial Capital 2013 Security Investor Conference
December 11-12 Waldorf New York
www.ImperialCapital.com

Imperial Capital is pleased to announce the 2013 Security Investor Conference to take place on December 11-12 at the Waldorf New York. <http://www.imperialcapital.com/publications/Industry/10082013790.pdf>

MIS TRAINING INSTITUTE
Annual CSA Congress
December 4-5, 2013
Orlando, Florida
www.misti.com/cloud

The CSA Congress is the industry's premier gathering for IT security professionals and executives who must further educate themselves on the rapidly evolving subject of cloud security. In addition to offering best practices and practical solutions for remaining secure in the cloud, CSA Congress will focus on emerging areas of growth and concern in cloud security, including standardization, transparency of controls, mobile computing, Big Data in the cloud and innovation.

Contact: Dina Dvinov at ddvinov@misti.com

PSA Security Network
www.buypsa.com

Established in 1974, Professional Security Alliance, Inc. dba PSA Security Network is the world's largest electronic security cooperative. This for-profit organization encompasses more than 200 electronic security systems integrators, aligning them with over 200 vendor partners. Together, the PSA network is responsible for over \$2 billion in annual security systems design, installation, integration and maintenance of access control, video surveillance, intrusion detection, fire, and life safety systems.

By combining purchasing power and resources of the largest vendors with the strengths and personal attention to detail of locally-owned companies these leading security systems integrators within the PSA network have access to the latest security and commercial sound products, certifications and best practices necessary to develop cost-effective security solutions.

SDW 2014 - The Global Hub For Next Generation Citizen & Government ID Solutions

QEII Conference Centre, Westminster, London, UK
Conference: 16-18 June 2014 - Exhibition 17-18 June 2014

SDW 2014 (Security Document World) -- the world's leading document security show -- focuses on ePassports, visas, driving licenses, national IDs, worker credentials, advanced border control, anti-counterfeiting, fraud detection, and much more. The event will provide a global showcase for next-generation human identity solutions, focusing on intrinsic document security and on the new cutting-edge secure infrastructure now required to produce and use these advanced documents in live situations. *Plus*, a special focus on Biometrics, Document Fraud Detection and Intelligent Border Control.

Contact: Janine Bill, Exhibition Sales & Sponsorship Manager at Tel No: +44 (0) 1189 843209 or by email at: j.bill@sciencemediapartners.com www.sdw2014.com

SERVICE TECHNOLOGY SYMPOSIUM
6th International SERVICE TECHNOLOGY SYMPOSIUM
Mexico City, Mexico / December 4-5, 2013
www.servicetechsposium.com

The top Cloud Computing, SOA, Big Data and Service Technology experts and authors will be participating at the 6th International Service Technology Symposium (www.techsymp.com) in Mexico City on December 4-5, 2013. Founded by Arcitura, this is the world's largest event dedicated to Service Technology, SOA, Cloud Computing and Big Data, featuring top industry experts and authors from around the world. Also scheduled are a series of CCP and SOACP certification workshops from SOASchool.com and CloudSchool.com.

The Symposium conference series is governed by Arcitura Education, and is based on a substance-only philosophy whereby selected speaker submissions are judged primarily on their educational and informational value. Spanning two conference days, the speaker sessions are organized across the following conference tracks:

- Cloud Computing Architecture, Brokers & Patterns
- Big Data & Event Processing (Practices & Tools)
- Emerging Service Technology Innovations
- API Design & Architecture (including Mobile, Social)
- New SOA & Service-Oriented Practices & Models
- BPM & Adaptive Case Management
- Service Infrastructure, SDN & Virtualization (including PaaS, IaaS)
- Service-Enabled Enterprise Architecture
- Governance & Management for API/SOA/Cloud
- Real World Case Studies & Business Cases for Service Technology

Contact: info@techsymp.com

Security Industry Association (SIA)
www.SecurityIndustry.org

Join SIA for ISC West in Las Vegas

The Security Industry Association (SIA) and ISC Events have begun planning for the ISC West exposition, the largest security industry show in the United States.

Register to attend ISC West (<http://www.iscwest.com>) on April 1-4, 2014, at the Sands Expo & Convention Center in Las Vegas, Nev. More than 1,000 exhibitors already have signed up, and SIA and ISC Events are expecting even more people to attend than last year's successful show.

Last month in New York, overall attendance at ISC East was up an impressive 48 percent from the previous year! Clearly, security professionals are interested in catching up in the latest innovations from the security

industry, which they can do on the exhibit floor at the Sands on April 2-4. Meanwhile, SIA Education@ISC West soon will unveil an ambitious education program for April 1-3.

Unveiling a new product? Enter it in the SIA New Product Showcase to make a splash!
<http://www.iscwest.com/SIANPS/>.

Register today at <http://www.iscwest.com>.

Register for the 2014 SIA Government Summit

Registration is now open for the 2014 SIA Government Summit, hosted by the Security Association (SIA) June 3-4, 2014, at the W Hotel in Washington, D.C.

[Register today for the SIA Government Summit!](http://services.siaonline.org/eBusiness/Meetings/Details.aspx?mid=10) (<http://services.siaonline.org/eBusiness/Meetings/Details.aspx?mid=10>)

The SIA Government Summit provides attendees with unique policy insights that help create new market opportunities. The exclusive nature of the setting allows one-on-one conversations with government decision makers. The SIA Government Summit will feature a keynote address by Chuck Todd, NBC News political director and chief White House correspondent.

Registration includes breakfast and lunch both days as well as the semi-formal SIA Public Policy Dinner, where SIA recognizes leading legislators and outstanding SIA volunteers. SIA Members can register for \$375; non-members for \$575.

Questions about the SIA Government Summit? Contact Elizabeth Hunger at 301-804-4714 or ehunger@securityindustry.org.

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Related Links:

[ImageWare Systems](#)

[Cybersecurity for U.S. Public Sector](#)

Countries: US

Industries: Computers and Software, Computers and Software:Hardware, Computers and Software:Peripherals, Computers and Software:Software, Financial Services, Financial Services:Investment Services and Trading, Professional Services, Professional Services:Investor Relations

Primary Identifiers: INTC-US, IWSY-US, SFOR-US

Related Identifiers: INTC-US, IWSY-US, SFOR-US

Subjects: Trade Shows/Seminars/Webinars