

Equifax expects data cyber breach to reduce revenue in Q4 (Dec) by 3-4% -- conf. call (earlier)
Friday, November 10, 2017 03:26:55 PM (GMT)

- **Q4 guidance:**
 - Revenue guided to \$825-835M, at current forex rates, vs FactSet \$835.8M
 - reflects growth of 3-4% with about a 1% benefit from forex
 - Adj EPS guided to \$1.32-1.38, including \$0.01 forex benefit, vs FactSet \$1.42
- CFO John Gamble says that businesses and governments had delayed signing new contracts in Q3, which didn't have meaningful impact on results in Q3, though will reduce revenue growth and margins in the current Q4; estimates that cyber incident negatively impacted total company revenue by 1-2% of sales, principally in the U.S.

Industries: Business Services

Primary Identifiers: EFX-US

Related Identifiers: EFX-US

Subjects: All Earnings, Earnings Guidance