

Eco Solar Portfolio Performance

6 Clients

7 Regions

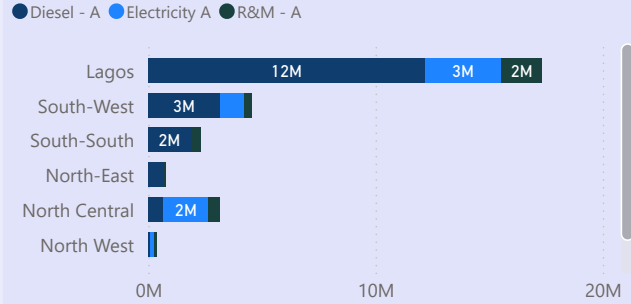
141M Revenue Actual

134M Revenue Planned

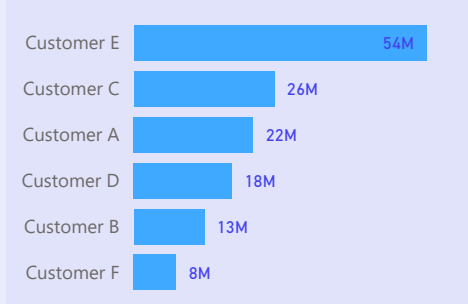
5.2% Revenue Variance %

-16% Cost Variance %

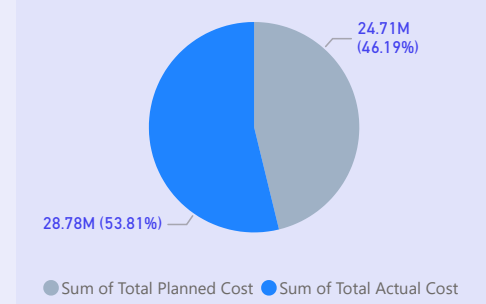
Actual Total Cost by Type



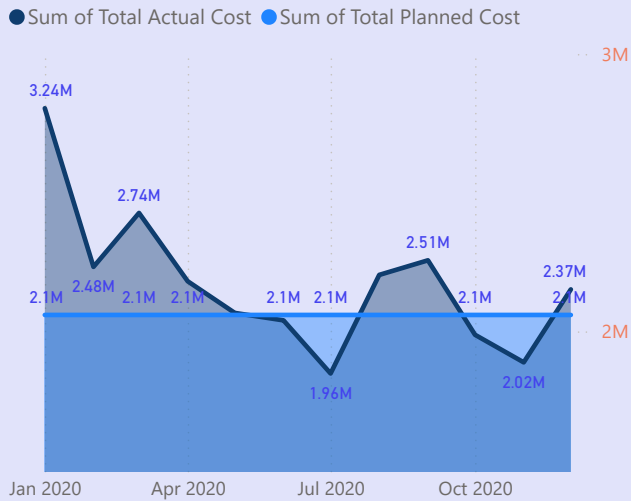
Actual Revenue by Client



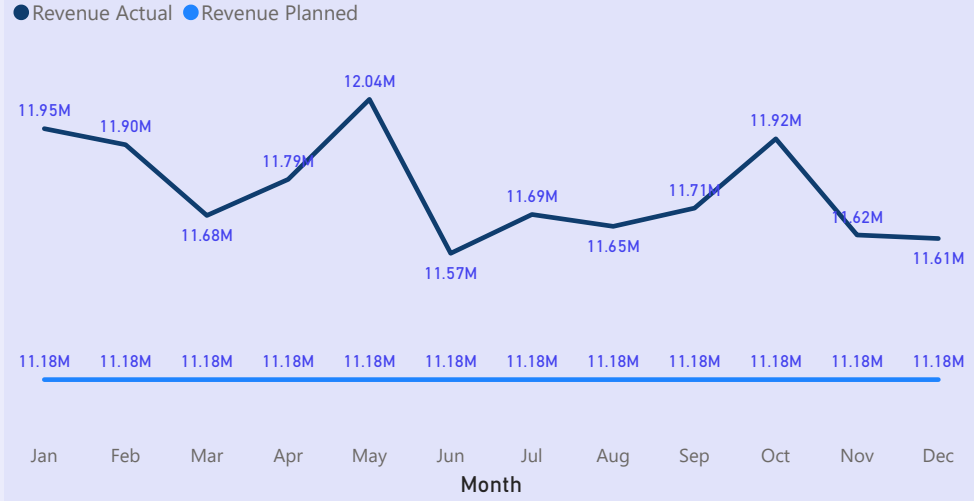
Planned Vs Actual Costs



Planned Vs Actual Cost Trend



Planned and Actual Revenue Trend





Overview



Revenue



Cost

Client

All

Region

☐ Lagos

☐ North Central

☐ North West

Quarter

All

Month

All

Site Code

All

Eco Solar Portfolio Performance

141M

Revenue Actual

134M

Revenue Planned

7M

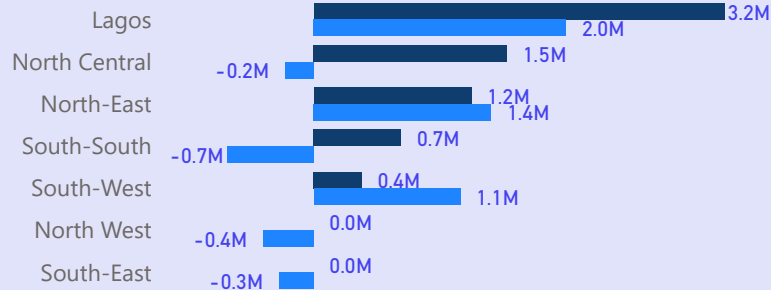
Revenue
Variance NGN

5.2%

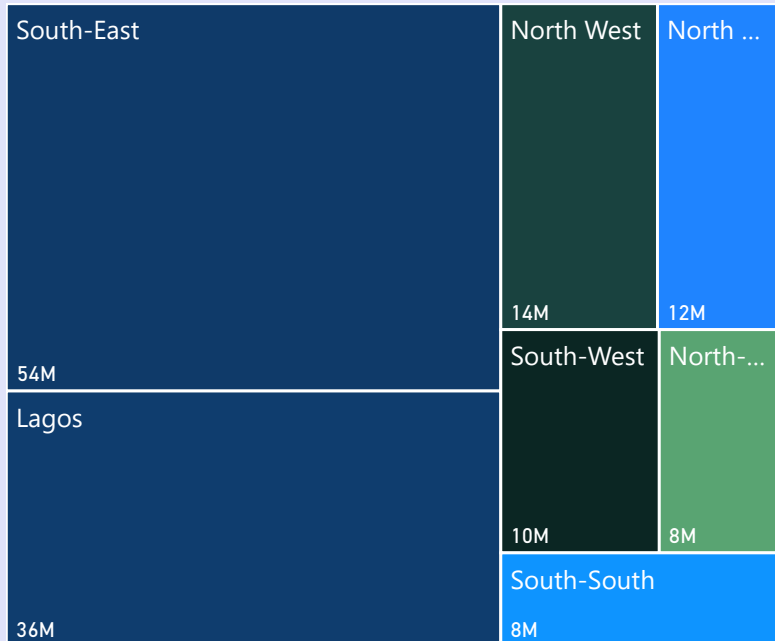
Revenue Variance %

Revenue & Profit Variance

● Revenue Variance NGN ● Profit Variance NGN

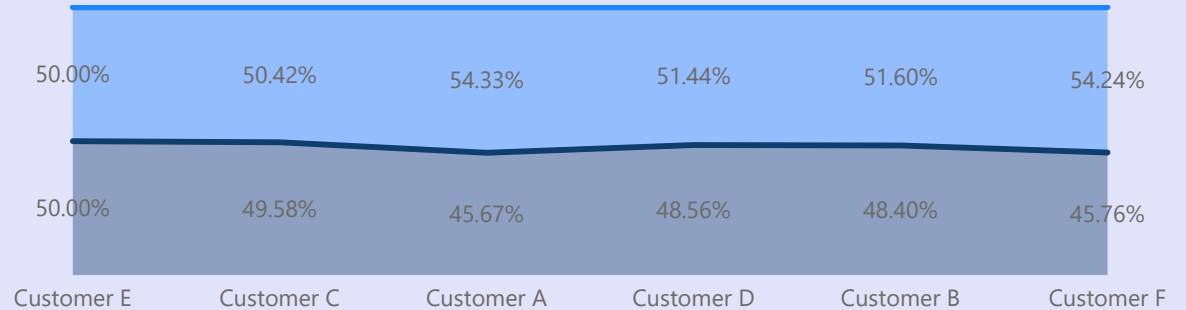


Actual Revenue by Region



Planned Vs Actual Revenue

● Revenue Planned ● Revenue Actual



Region	Revenue Actual	Revenue Planned	Revenue Variance NGN	Revenue Variance %	P
South-West	9,976,280	9,600,000	376,280	4%	
South-South	7,523,861	6,840,000	683,861	10%	
South-East	54,000,000	54,000,000	0	0%	
North-East	7,878,828	6,648,000	1,230,828	19%	
Customer F	7,878,828	6,648,000	1,230,828	19%	
North West	14,400,000	14,400,000	0	0%	
North Central	11,669,231	10,160,640	1,508,591	15%	
Lagos	35,683,500	32,476,200	3,207,300	10%	
Customer D	8,173,907	7,536,000	637,907	8%	
Customer C	11,569,941	11,140,200	429,741	4%	
Customer B	5,527,923	5,400,000	127,923	2%	
Customer A	10,411,729	8,400,000	2,011,729	24%	
Total	141,131,700	134,124,840	7,006,860	5%	

Quick measure

Eco Solar Portfolio Performance

24.71M

Total Cost -P

28.78M

Total Cost -A

-16%

Cost Variance %

4.11M

Average Cost per Region



Overview



Revenue



Cost

Client

All

Region

☐ Lagos

☐ North Central

☐ North West

Quarter

All

Month

All

Site Code

All

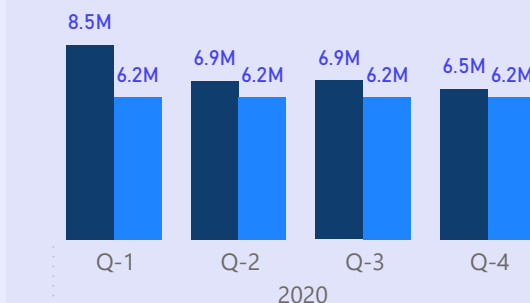
Diesel Price Per Liter

Actual Diesel Price Planned Diesel Price

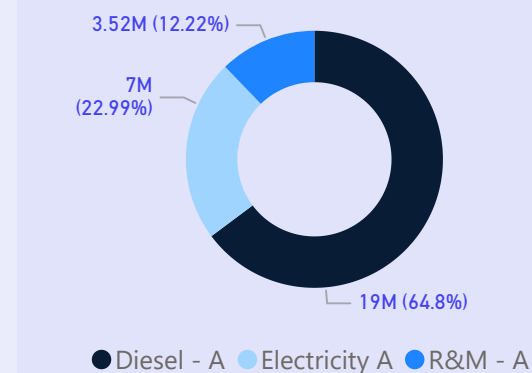


Actual Vs Planned Cost

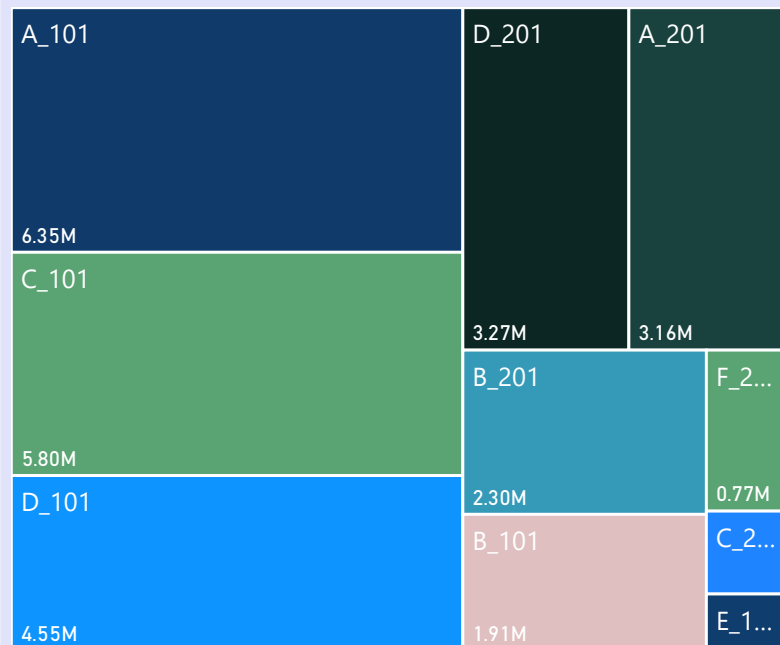
Total Cost -A Total Cost -P



Composition of total cost



Total Cost by Site



Actual Cost Trend

Diesel - A Electricity A R&M - A Total Cost -A

