Project Manager

Flexible Energy and Technology strategist with global **Executive, Change and Project Management** expertise consulting, building and implementing: solutions, work-flows, scope, plan and budget, multi-discipline “C” suite relationships and organizations aligned with successful business objectives. Excellence in communication, stakeholder, business and performance planning/management to risk mitigation, metrics and continuous process improvement. Proactive optimizer and remover of obstacles, ambiguity from cultural, technical or behavioral conflict meeting success requirements.

Accomplishments

* MANAGING PEOPLE: Secured $8,000,000 annually through project management, negotiated, acquired, developed and motivated high-performance global staff and vendors
* CONTINUOUS PROCESS IMPROVER: Increased revenues 500%, through tactical continuous developmental improvements for multimillion dollar cross-functional projects for: software, globalization, services, security and cloud business intelligence, international products and services
* BOTTOM LINE FOCUS: Launched $5,000,000 complex enterprise marketing globalization program aligned with strategic corporate, “C” suite and organization businesses objectives from discovery, resourcing people and systems development to QA to implementation including a new on-site model
* CONSULTATIVE EXPERT SELLING: Generated add-on PMO revenue $500,000 per client businesses through improved scoping, research and analytics led to new global cross-service qualification, reporting, SOW/SLA and service agreements, forecast/budgeting tools and optimized deployment processes
* STRATEGIC & OPERATIONAL PLANNER: Streamlined customer service adoption 20% included performance evaluation and generation of cross-service and financial models, improved teams, sales, marketing and adoption yielding 240% ROI

Experience

## ***BHP Consulting Services/Porter Consulting*** Houston, Texas ***2016 – 2017***

Management of Projects, Sales and Marketing

Managed new client development, milestones, resources and budgets; evaluated and improved services teams, generated marketing plans, strategies, demand generation, business plans including events and training for Fortune 500 clients.

* Developed comprehensive business, marketing, change management strategy for 2017 company launch
* Managed stakeholders in concurrent on-time, on-budget and value-add projects while established PMO best practices

## ***TarrenPoint*** Houston, Texas ***2015 – 2016***

Project Management (PMO) Project Management Office

Managed deadlines, procurement and budgets, evaluated and improved services teams in content, media, agile Software development, architecture, operations, UI/UX, and CMS including knowledge management to security for Fortune 100.

* Recovered 65% IT costs through cloud and data center transition plus the retirement of legacy content and assets
* Improved team and international client optimization, coached, developed, utilized Project Management best practices and Emotional Intelligence improvements, provided right level of Low-touch and High ROI

## ***Aquent/BHP Billiton*** Houston, Texas ***2014 – 2015***

HSE (PMO) Project Management Office

Successful aggressive project maturity all deadlines, activities and initiative goals for controlled documents, including secure access, training, user stories and automation of Health, Safety and Environment Simplification Project.

* Recovered 15% lag, via new re-assessment, new tools for 21 organization and vendor project, encompassed international regulations, core strategic business objective across entire global Petroleum business
* Extracted 10% redundant content, improved re-use, reduced project resource costs, removed data limitations and streamlined future project scope and phases implementation

## ***UHS. Universal Hospital Services*** Houston/Austin, Texas and Nationally ***2014***

Implementation Project Manager

Developed successful concurrent new Hospital Implementation programs from executive through logistic operations system alignment, established processes and metrics reporting.

* Acquired, trained and deployed staff, marketing, regulated IT and ERM under strict HIPAA compliance

Fluxion Services Inc /QuinnEssential Houston/Dallas/Austin/National 2012 – 2014

Account, Program & Project Manager, Customer Relations and Strategy Consulting

Implemented business objective solutions for: technical content, organizational development, integration and IT architecture services. Industry clients include: Technology, Food, Publishing, Healthcare, Mobile, SaaS.

* Improved time to market 20%, created software and support materials, use cases and global road-map strategies affected translation, prototype and QA for software, publications and User Experience
* Increased 65% agent and distributer supply chain accuracy, established relevant KPI via CRM improvement & integration projects, staff development and adoption for QuinnEssential and clients
* Launched new brand, e-Commerce and marketing systems development and migrations for Non-Profits

Hewlett-Packard, Enterprise Services. Cupertino/France/Houston/Austin, Texas 2007 – 2012

Program, Project and Account Management

Lead portfolio of high velocity Enterprise Global Team & vendor projects for HP Services French Globalization Business. Drove: Learning & Development launches, Marketing strategy & tactics, ROI analytics and metrics Dashboards and Biz Dev. Managed int/ext B2B consistent global experience projects for industry segments in software, marketing, training, technical publication, multimedia and communications.

* Decreased costs 35% across Enterprise product campaigns and launches through team creation and management of 20 Global Project, Media and Engineering Managers including 200 vendors
* Proactive 35% shorter time-to-market, through generation of global self-service tools, included: forecast & budget, CMS QA and correction automation with adoption by HP, translation and creative agencies
* Improved average costs $250,000, created lean Model and budget optimization, with $400,000 increase per B2B, established WW Center of Excellence and Globalization Qualifications Data Analytics

Fluxion, Inc. Houston, Texas 2002 – 2007

Entrepreneur/ Principal Managing Consultant (@ Compaq/HP)

Established and direct a full-service team in documentation systems, training, program development, IT, computer repair and desktop publishing supporting Business, Mobile devices and Consumer organizations.

* Improved Time-to-Market by 20% and costs 35% on Multilingual product launch and strategic automation initiatives, resource & vendor management, systems optimization and process efficiencies.
* Systematized 5% improvement per cycle strategies via iterative techniques, evaluated, trained and enabled all level of stakeholders, tools, process definition, maps, workflows, plus systems performance to deliver.
* Formulated 30% performance and cost initiatives rose global ROI $2,000,000, and improved global standards enablement, change management, training, adoption and sustainability by 15% world-wide.
* Reduced $180,000 annually via 6 Sigma optimizations and developed ON-SITE model implementations

Professional Development

**Toastmasters** **ATM:** Accomplished Toast Master, Public Speaker and trainer

**Landmark & MKP:** Advanced Courses, Self-Expression, Leadership & group facilitation

**Facilitated:** 300 plus, Adobe & MS, G18N, NPI, Int’l leadership development, SDLC, NPS, NPI

**Skills:** Microsoft Office, Visio, Project & SharePoint; Multiple CRM & CMS; UI/UX; Adobe creative suite, Photoshop, Illustrator, In-Design, Acrobat+; RFP, SOW, Translation & Localization systems, Series 6 & 63

# Education and Certification

**PMP** – Project Management Certification, Agile and SPOC

**B.A.** Commercial Advertising Design and Communications from SFA State University