

**Dr. Amr List of Companies**

Sr.	Company Name	Position
1	HEC Holding S.A.E	Chairman & Managing Director
2	Travco Engineering & Construction S.A.E	Chairman & Managing Director
3	Travco Asset Management & Rental S.A.E	Chairman & Managing Director
4	Safe Guard for Securities S.A.E	Chairman
5	InterCity for Transport S.A.E	Chairman & Managing Director
6	Travco Middle East L.L.C	Company Director
7	Travco for Touristic Investments L.L.C	Company Director
8	Travco Travel Co. of Egypt	Chairman & Managing Director
9	Touring International	Chairman
10	Travco Transport Co.	Chairman
11	Prestige Cars	Chairman & Managing Director
12	TNT Transport	Chairman & Managing Director
13	Travco New Transport	Chairman & Managing Director
14	Travtrans	Chairman
15	Limo one	Chairman & Managing Director
16	Travco Trade	Chairman
17	Jaz for Hotels & Resorts S.A.E	Chairman
18	Sharm El Maya Touristic Hotels Co. S.A.E	Chairman
19	ENC for Touristic Projects S.A.E	Chairman
20	Fanara Residence for Hotels S.A.E	Chairman & Managing director
21	Kamarayet Nabq for Hotels S.A.E	Chairman
22	Sun Oasis for Hotels S.A.E	Chairman & Managing Director
23	Ras Hewala for Hotels & Touristic development S.A.E	Chairman & Managing Director
24	Moran for Investments & Touristic Managments S.A.E	Chairman
25	Second Om El Gorayfat S.A.E	Company Director
26	Boubaliss Resorts for Touristic Investments S.A.E	Chairman & Managing Director
27	Dahbeya for Hotels S.A.E	Chairman
28	Mirage for Hotels & Touristic Development S.A.E	Chairman
29	Om El Gorayfat S.A.E	Chairman
30	Nabq for Touristic Projects S.A.E	Chairman
31	Egyptian German Co. for Hotels L.L.C	Chairman
32	Abu Soma for Hotels S.A.E	Vice Chairman
33	Sinator For Hotels SAE	Chairman
34	Alaya Hotel SAE	Chairman
35	شركة برميير البحر الأحمر للاستثمار السياحي ش.م.م	Chairman

**Amr Kabil**

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**Biographical Sketch**

Mr. Kabil is a senior experienced mechanical engineer, holding postgraduate "Doct. Troisième Cycle" from the Conservatoire Nationale des Arts et Métiers in France. The onset of his professional career was in the erection and installation of production lines in Air industrie (French Company, one of Saint-Gobain-Pont-a-Mousson Group). Since then Mr. Kabil has started providing consultancy and advisory services to international and national companies in business, marketing strategies and maintenance system development. His experience in working in the Region and with international companies made him familiar with the national, regional and international business scene and the specialized agencies. He is currently the Vice President of the Al Sorat Group for Investment, which is a Mega Mother Company of six other companies specialized in Stevedoring, trade, transport and Air transport. He is also the senior advisor to a variety of other Industrial and Business Groups. Mr. Kabil special skills are in Business development, establishing management, marketing and maintenance systems.

**Professional Background****Dec 2008- Till Present****Fairtill Switzerland Co.****Administrator**

(Swiss Company Located in Geneva – Exporting & Importing Organic Agriculture Products).

**2006- Till Present****Travco Group Int'l Holding****Chairman & Managing Director  
General Manager & Chairman Advisor**

Travco's services and facilities are present in all major cities and upcoming tourist hotspots in Egypt. The group owns and operates the country's largest fleet of 25 Nile cruise ships; the largest chain of 32 hotels and resorts; as well as large scale real estate developments offering high-end summer residences and resort experiences; and a myriad of ground, sea and air transportation services.

In addition, Travco's extensive experience and far-reaching network have gained the confidence of numerous international airlines, as well as many renowned travel companies and service providers worldwide, leading them to appoint Travco as their official representative in Egypt.

Travco continues to present itself with a formidable growth potential broadening its existing source market footprint through an expansion of travel services marketing operations and hotel developments

in the most lucrative source markets. Additional growth will be derived from the optimal use of multiple distribution channels.

### **Duties and Responsibilities**

- Managing a Group of companies that would administer and manage the owed hotels by Travco.
- This involved developing the mandate of the company, its legal status, its internal structure, its estimated budget and the plans for implementation.
- My duties included developing job description, the organizational charts of the group and hiring the needed staff. Also developing managerial systems appropriate for the hotels & resorts nature as the owning co, this includes Utilities divisions in South Sinai- Red Sea – Marsa Allam – Marsa Matrouh, Heavy Equipments division, Lands for new projects operated hotels & new projects under constructions.
- Technical, financial, administrative and hotel management were my main responsibilities with all related external and internal issues.
- Duties also included human resources development and applying modern techniques for sustaining higher staff morale.
- Supervised more than 6000 employees at different managerial levels & different sectors.
- Revising, negotiating and approving the FF&E budget for all the owned hotels.
- Forming the technical committees to receive the new properties from the constructors and the delivering to the operators.
- Handling all the tribulations or any sensitive matters with the high level governmental authorities.

### **2002- Till Present      Modern Egyptian Transport Co. (METCO).**

#### **Chairman & CEO**

Metco is the Largest Private Trucking Co. (130 Heavy Trucks), its capacity covering Two Million Tone/Year.

Located in Dekhila Port, El Oubour City & Borg El Arab.

### **1995-2006      Al Sorat Group for Investment**

#### **Vice President of the Group**

Al Sorat Group is a 3.5 billion Egyptian pounds company. The Mega Mother Company of six other independent companies specialized in different fields including Stevedoring, trade, transport, Air Transport and Production of Vegetable Oil. The budgets of these associate companies range from 100 million Egyptian pounds as in the Modern Egyptian Stevedoring Company which control 70 barges and a fleet of five Tugboats. To 800 million Egyptian pounds as in the National Stevedoring Company which owns two elevators and 8 Silos. The

Budget of the National Vegetable Oil Company is 900 million Egyptian pounds.

#### **Duties and Responsibilities**

- Supervised the activities of all the member companies of the Group.
- Developed and analyzed operation and performance reports.
- Coordinated cooperation between the different member companies of the Group.
- Developed marketing strategies and plans and found new national and international markets for the different products/ services.
- Developed the administrative and maintenance systems and supervised their implementation.
- Established the financial plans and budgets and ensured that they are followed.
- Established an effective human resources management system that ensured more productivity and better performance.
- Networked with other businesses and government officials at different levels.

**1991-1995**

#### **The Travco Group**

##### **General Manager/Travcotels**

The Travco Group is number one Travel Expert Company in Egypt. It owns Five 5 star hotels, 2 Travel agencies, a fleet of 19 floating boat hotels, a fleet exceeding 950 Luxury Vehicles.

#### **Duties and Responsibilities**

- Established a company that would administer and manage the floating boats / hotels of the mother tourism company Travco.
- This involved developing the mandate of the new company, its legal status, its internal structure, its estimated budget and the plans for implementation.
- My duties included developing job description and hiring the needed staff. Also developing managerial systems appropriate for the floating nature of these hotels.
- Technical, financial, administrative and hotel management were my main responsibilities
- Duties also included human resources development and applying modern techniques for sustaining a higher staff moral.
- Supervised 1200 employees at different managerial levels.

**1987-1991****Misir Iran Company for Furniture****General Manager**

It is the first company for modular furniture. It is a joint venture between a French company, Misir Iran Bank, Egyptian Sugar Company, Arab International Bank and Misir Insurance company. The starting capital was 8 million Dollars.

Hired to implement the recommendations of the study that I produced as their Senior Consultant.

**Duties and Responsibilities**

- Supervised and managed the executive body of the company.
- Supervised the production, sales and operations of the company.
- Identified the gaps in the production cycle, solved the problems and increased production by developed new techniques for sales and marketing which ensured the continuous and sustainable demand for the products of this company.
- Opened new markets for export (Russian and Arab markets).
- Supervised 600 employees.

**June 1987- December 1987****Senior consultant**

Identified the managerial and technical problems facing the company which resulted in losses and inability to meet target production.

**1969-1987****Air Industrie Group Saint-Gobin-Pont-a-Mousson**

The main activity of the Mother Company was the production of Dactile Pipes and Security Glass. It has also a large industrial branch which was engaged in the production of industrial air-condition, a large range of textile finishing machines, PVC coating lines, train air-condition, painting lines and surface treatment, cellulose ovens and industrial filters and dust controls. A company of 116 thousand employees all over the world.

**1976-1987****Area Manager**

- Managed all the sub-companies and branches of the company in the area until the mother company was nationalized and diluted.
- During that time I introduced the French companies for the first time to the **Cairo International Fair** and for three years was the **Supervisor of the French Pavilion.**
- **The General Manager of the Egyptian-French Chamber of Commerce for the transitional period.**
- **Representative of the industrial construction and textile union** *Vis a Vis* the French industries and assisted the two sides in signing several industrial agreements.

**1972-1976****Engineer**

- In the sales department and then in the after sales unit.
- Assigned the job of assessing the performance of the "agencies" of this group in Egypt, Lebanon, Syria and Sudan.

**1969-1972****Trainee**

- During University, I worked as a trainee in the company's branches in France where I worked in pilot plant, the erection division and in maintenance in France, Morocco, Italy and Sudan.

**Other ongoing advisory and consultancy jobs/tasks****2005-2006****Piraeus Bank  
Advisor to the Chairman**

All Business related to the development of their Marine work.

**1998- 1999****Mansour and Maghrabi (Agents of Caterpillar, GM and others)  
Advisor to the Chairman**

All business related to the development of their Marine work.

**1998 three months****CID for the European Union  
Consultant**

Worked at the private sector development unit to establish a strategic marketing group of Egyptian Businessmen for export development between Egypt and Europe.

**1997-1998****ACCOR (Sofitel and Novotel)  
Advisor to the Chairman**

All business and advices needed regarding their marine division.

**1992-to day****Ferrostaal (Group Man German Company)  
Senior consultant**

Worked at the special project Division, my duties focus on Business Development.

**1974-1998****Rollin Poly Fiborn French Company  
Consultant**

Technical Assistance and support.

**1981 CGA****Comapagnie Generale D' Automatisme** Senior Advisor to negotiate with the Ministry of Social Affairs the establishment of the Sadat Pension automation project.**Educational Background:****1974**Doc. 3ém Cycle (post graduate certificate above Masters)  
Conservatoire Nationale Des Arts et Métiers (CNAM) France**1967-1972**Diploma Mechanical Engineering (BSC)  
Conservatoire Nationale Des Arts et Métiers (CNAM) France



**1971-** Diploma Metallurgy and metal cutting  
Cairo Poli-Technical Institute

**Associations:**

- Deputy for the Chairman & Member of the American Chamber of Commerce.
- Member of the Federation of Chambers of Commerce.
- CAFÉ (French Chamber of Commerce) Ex- Chairman - President of the Industrial Committee and secrétaire général of the French Egyptian Chamber of Commerce.
- Member of the Chamber of Food Industry.
- Member of the Road Safety Association.
- Head of Transport Committee & Member of the General Assembly of the Egyptian International Freight Forwarding Association Chamber of Commerce.
- Member – IRU Regional Committee for Africa – International Road Transport Union
- Member of the General cooperation Group of Cargo Transportation.
- Advisor and General Secretary of the General Assembly of The Egyptian Association of Transport.
- Founder of the Rotary Club - Cairo North branch.

**Languages:** Fluent in Arabic and French and with very good English