

# ANALYSIS OF CREDIT CARD DEFAULTERS

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# Agenda

- Data Analysis
- Estimation Theory
- Confidence Intervals
- Hypothesis Testing/A-B Testing
- Regression Modeling



WHICH CUSTOMERS  
ARE AT HIGHEST RISK  
OF DEFAULT?

# What is the overall distribution of key features?

## Executives

Focus on trends and ROI from customer feedback.

## Product managers

Use reviews to refine product features.

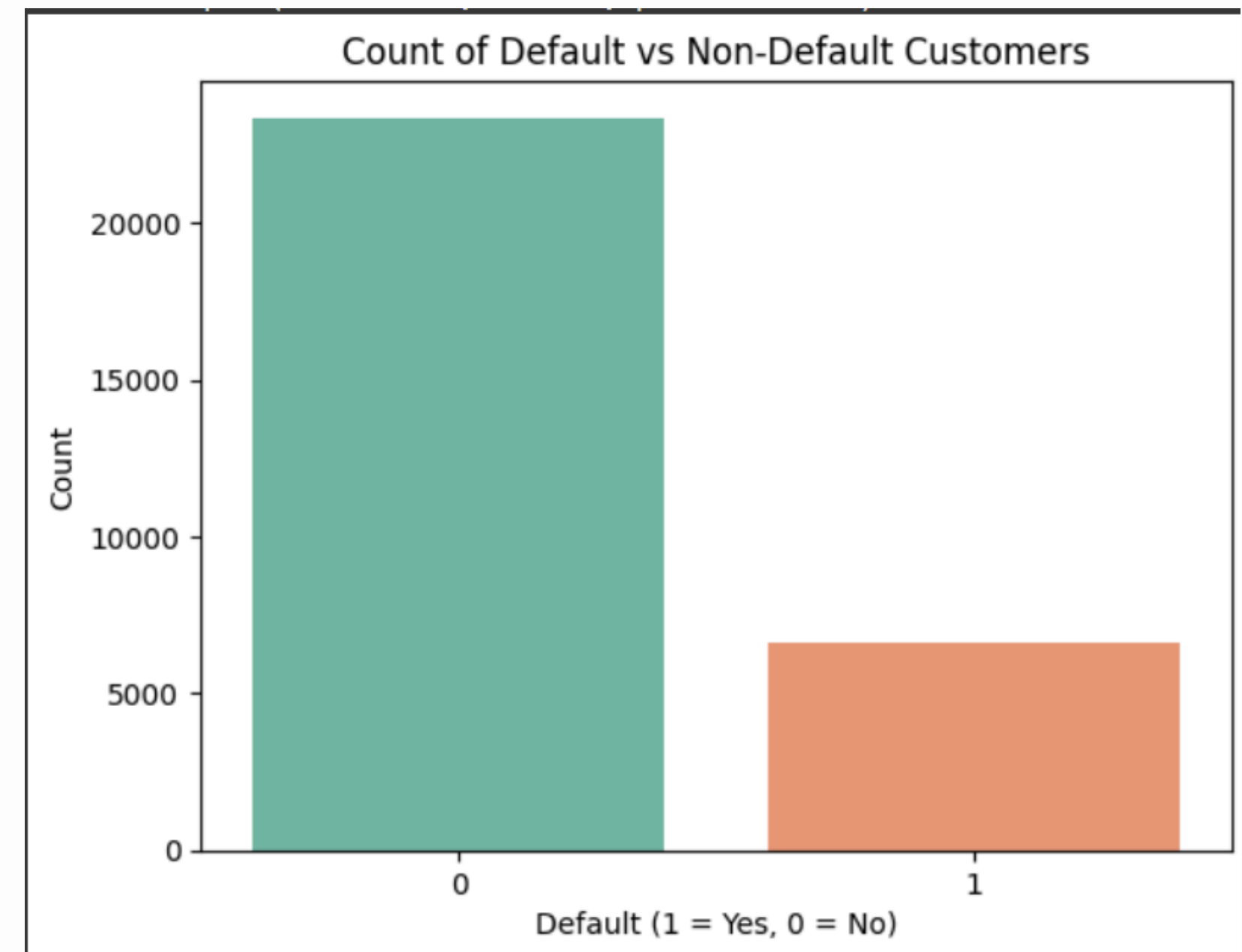
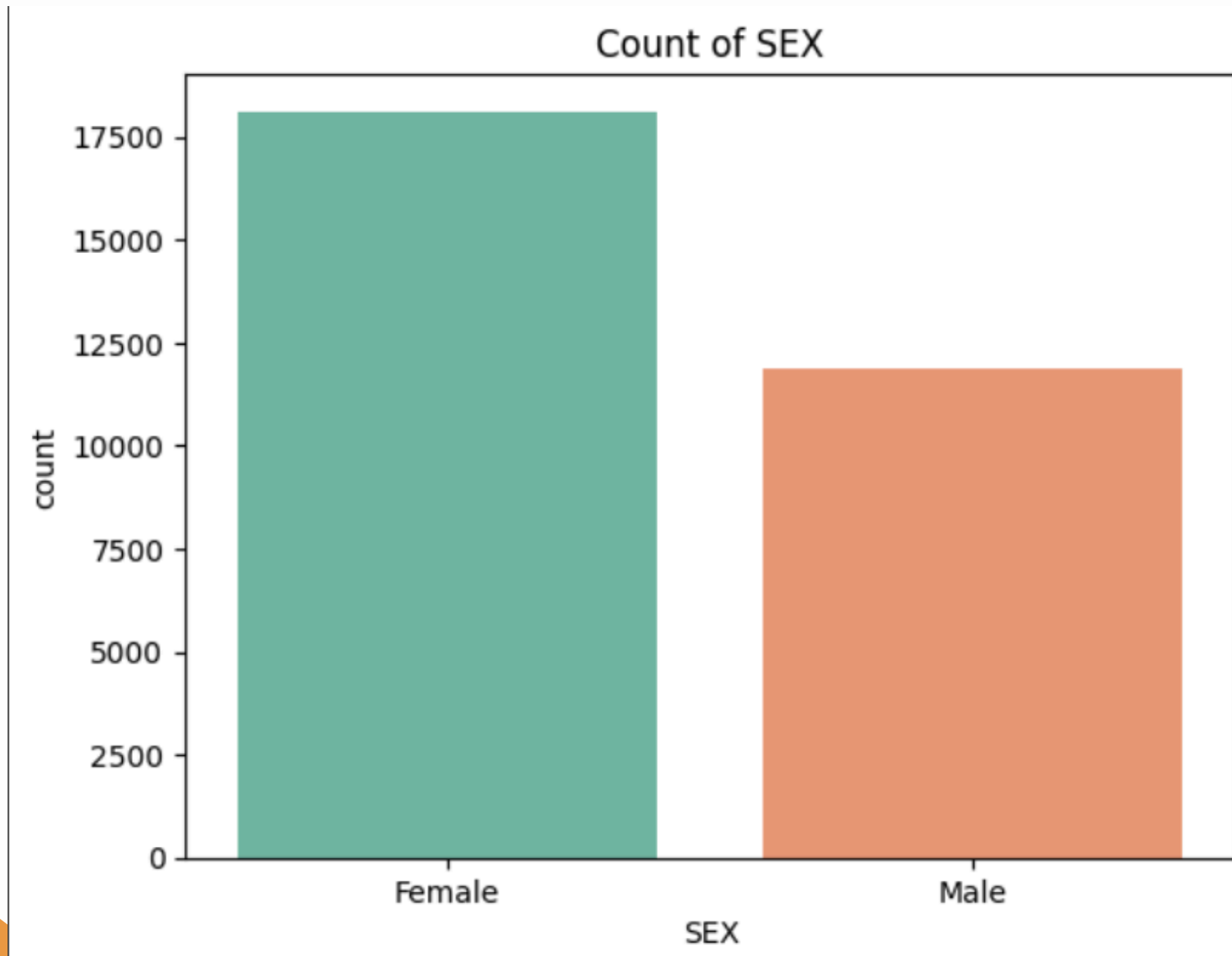
## Marketing teams

Monitor reputation and promote positive sentiment.

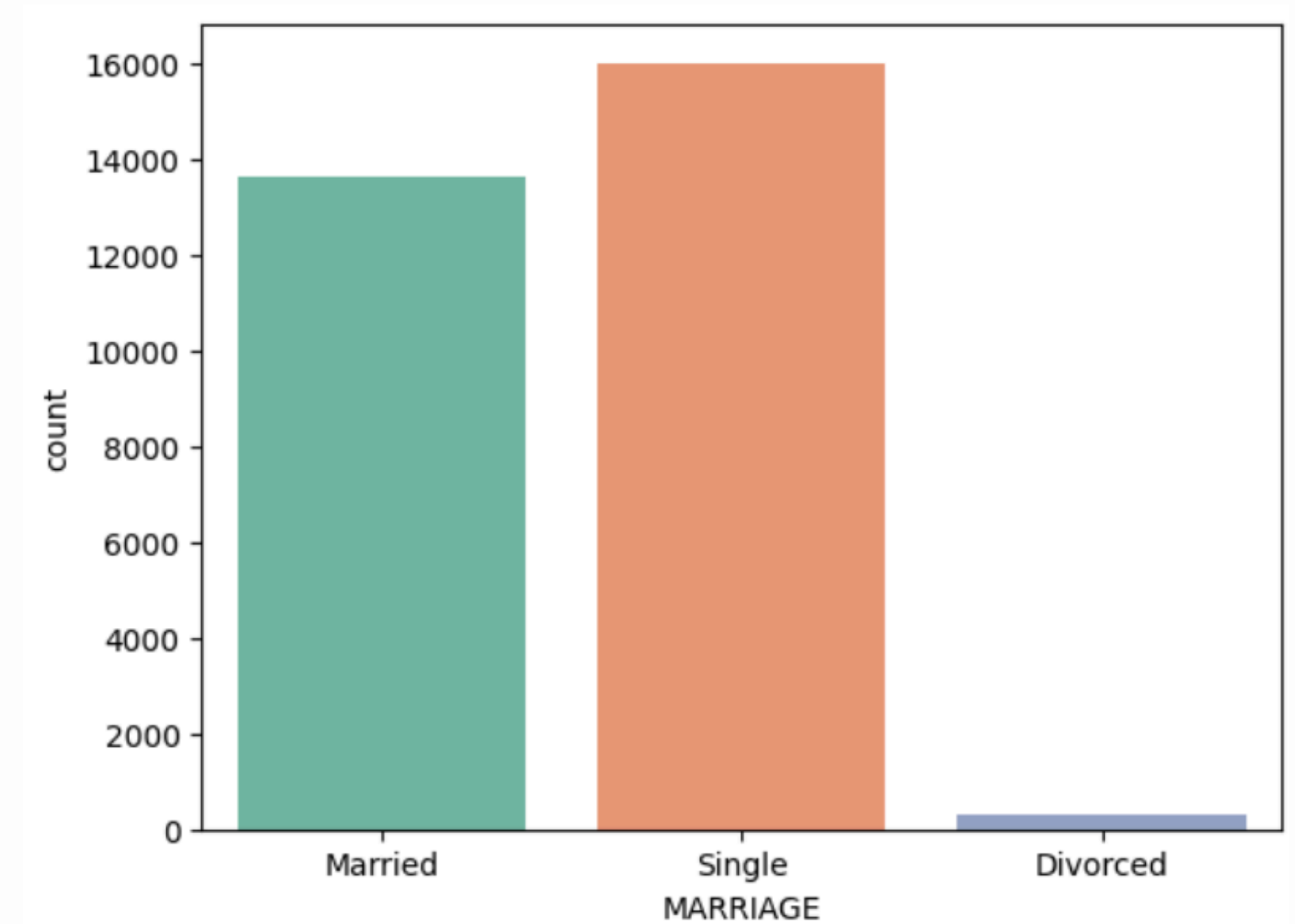
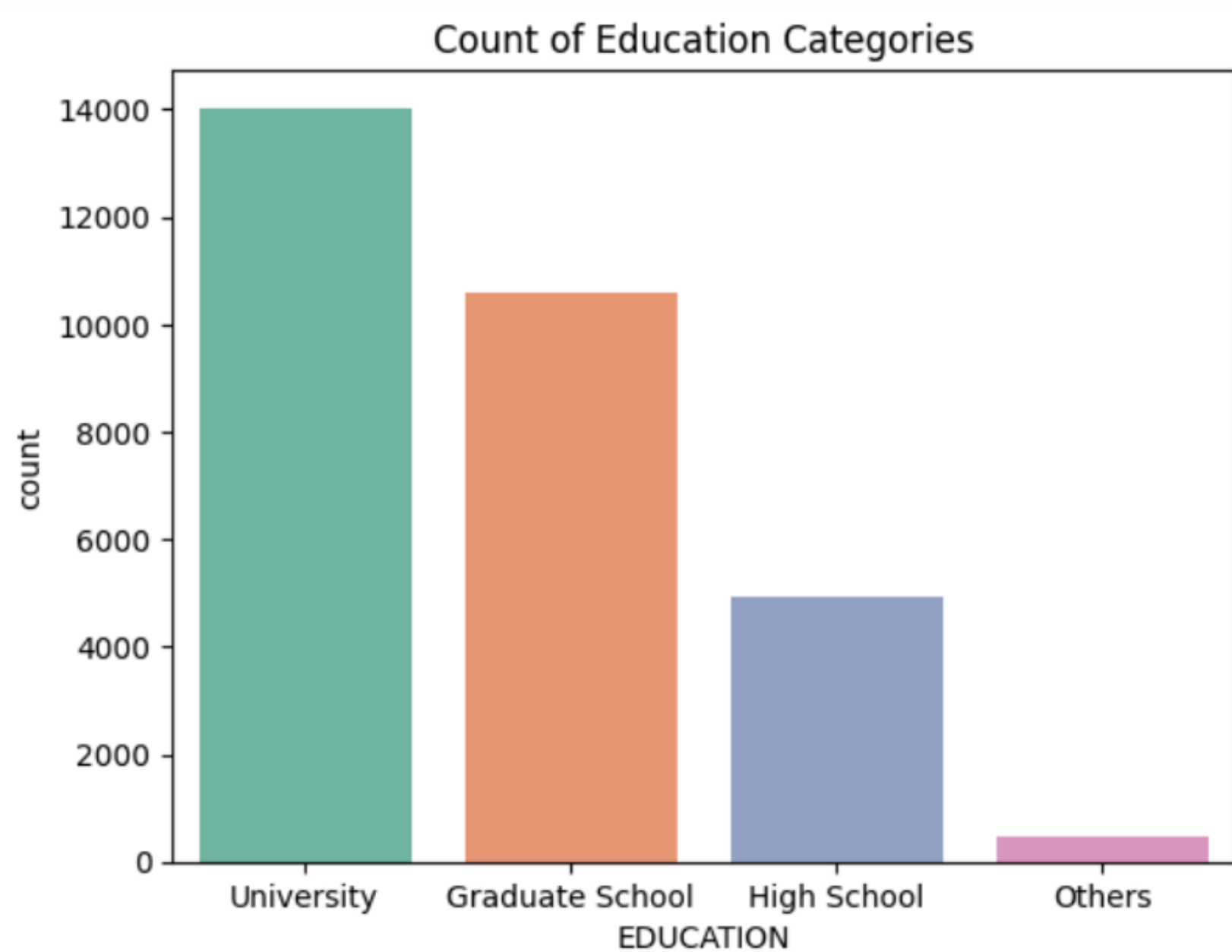
## New Buyer

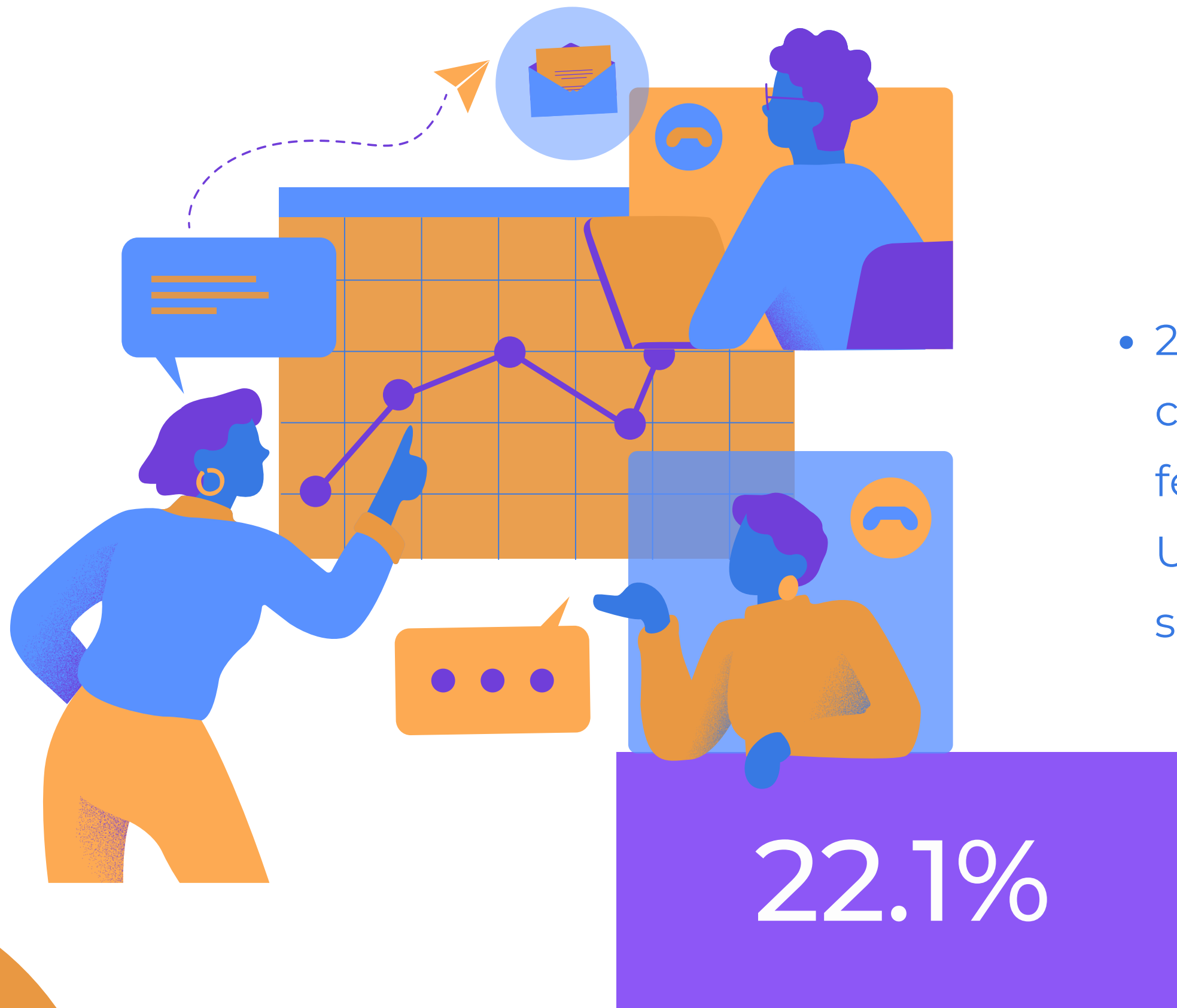
Relies on reviews before buying a product online

# What is the overall distribution of key features?



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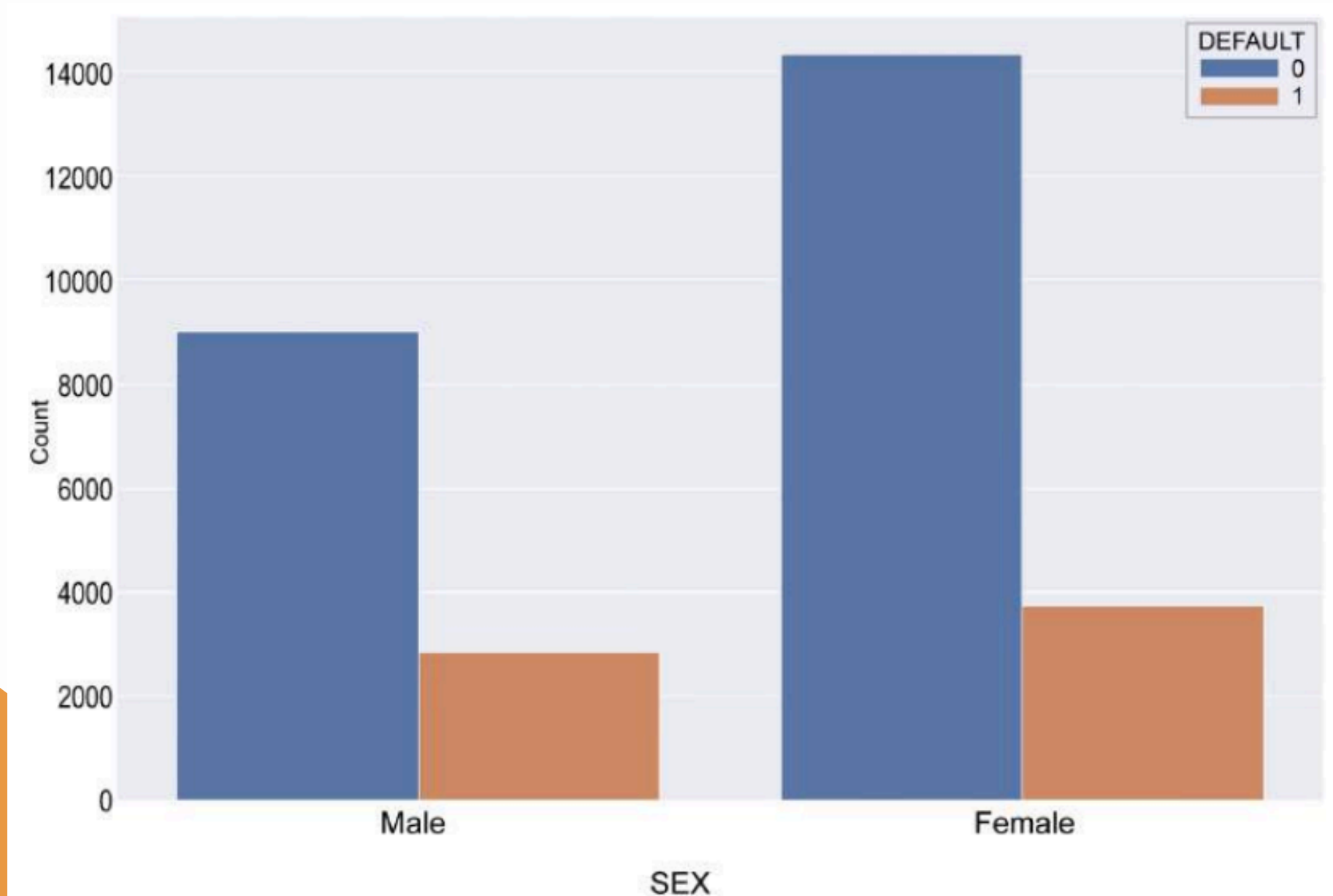




- 22.1% of customers default (DEFAULT countplot). Slightly more males than females, the largest education group is University, and most customers are single/married.

# Do males default more than females?

- 24% of males default vs 20% of females.  
Males are at higher risk.

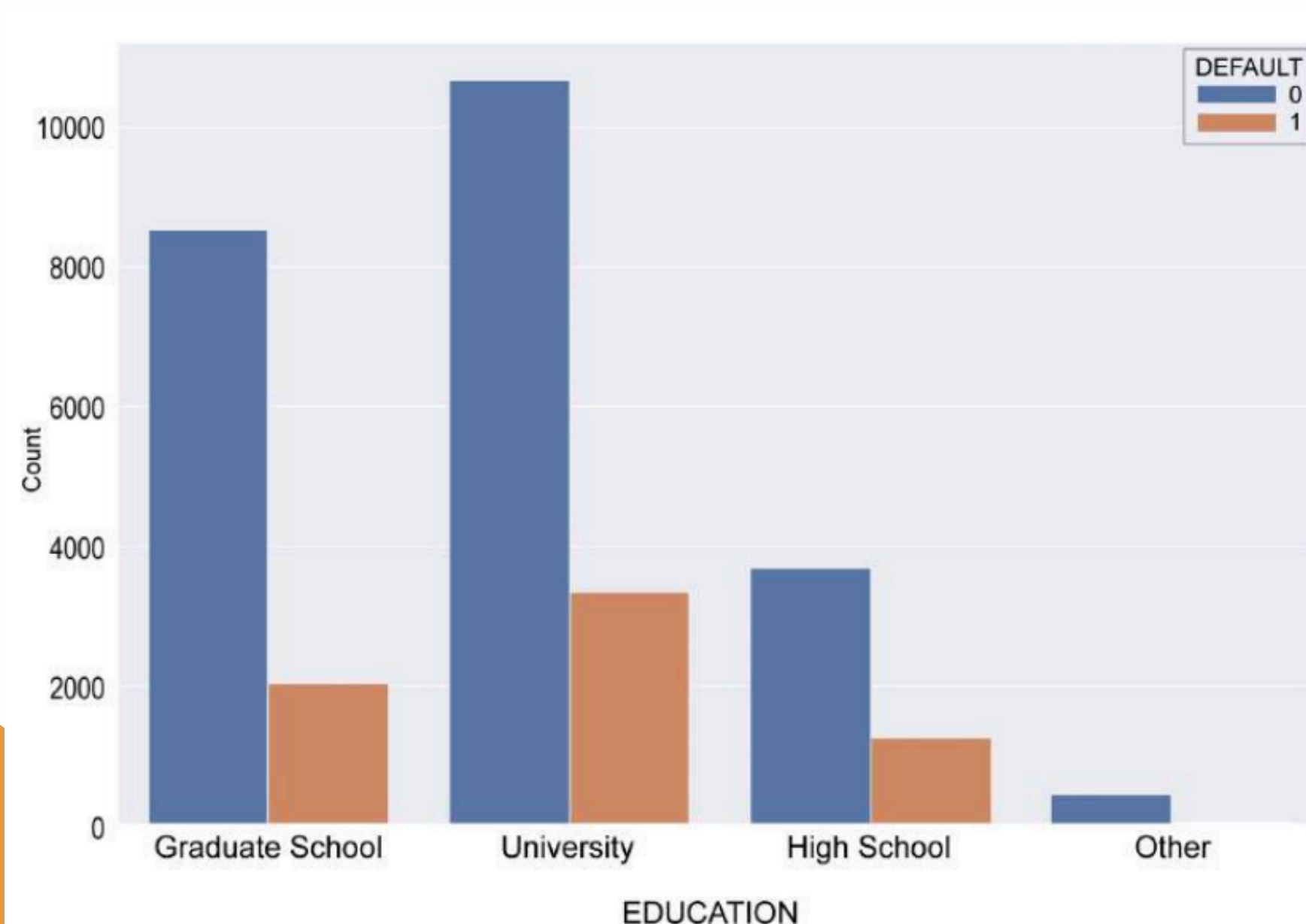


DEFAULT	0	1
SEX		
Female	0.792237	0.207763
Male	0.758328	0.241672
All	0.778800	0.221200



# Does education level affect default?

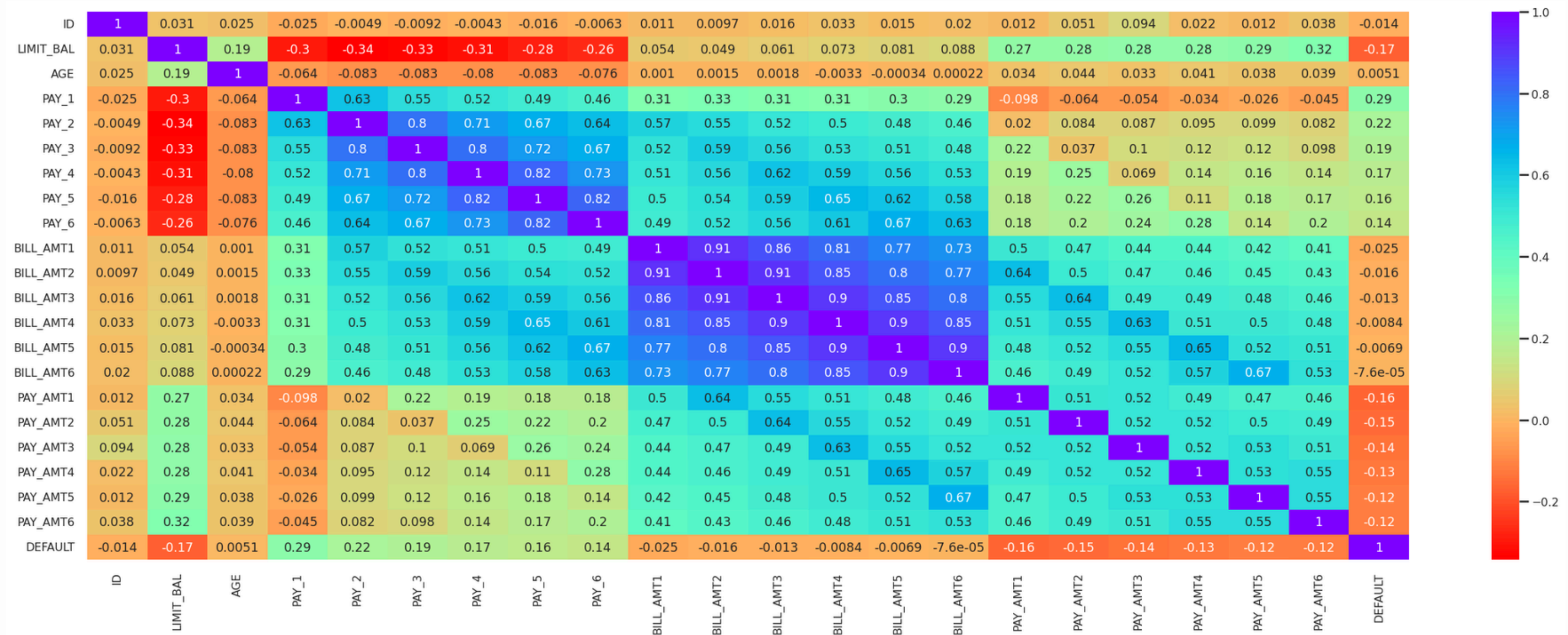
- High-school graduates default ~25%, higher than University (~20%) or Graduate (~18%).



DEFAULT	0	1
EDUCATION		
University	10700	3330
Graduate School	8549	2036
High School	3680	1237
Others	435	33

# Correlation of Features with DEFAULT

- We checked Spearman correlations. PAY\_1 (0.29) and PAY\_2 (0.22) are strongest predictors; PAYMENT AMT negatively correlated.

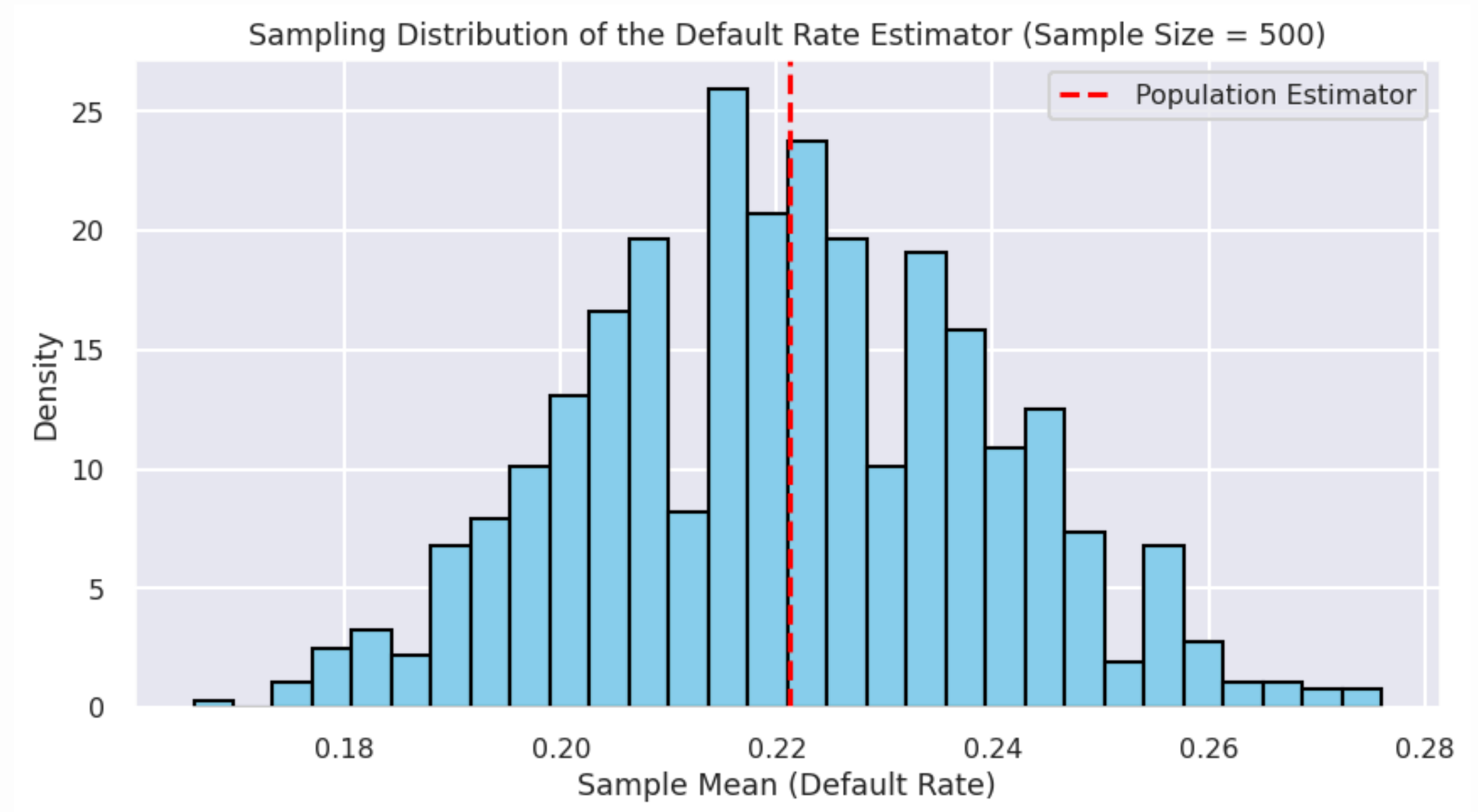






How reliable is our  
default-rate estimate?

# Sampling Distribution of Default Rate

- We simulated 1,000 samples of 500 customers. The distribution of sample means is centered at ~22.2% with low variance, indicating our estimator is unbiased and stable.

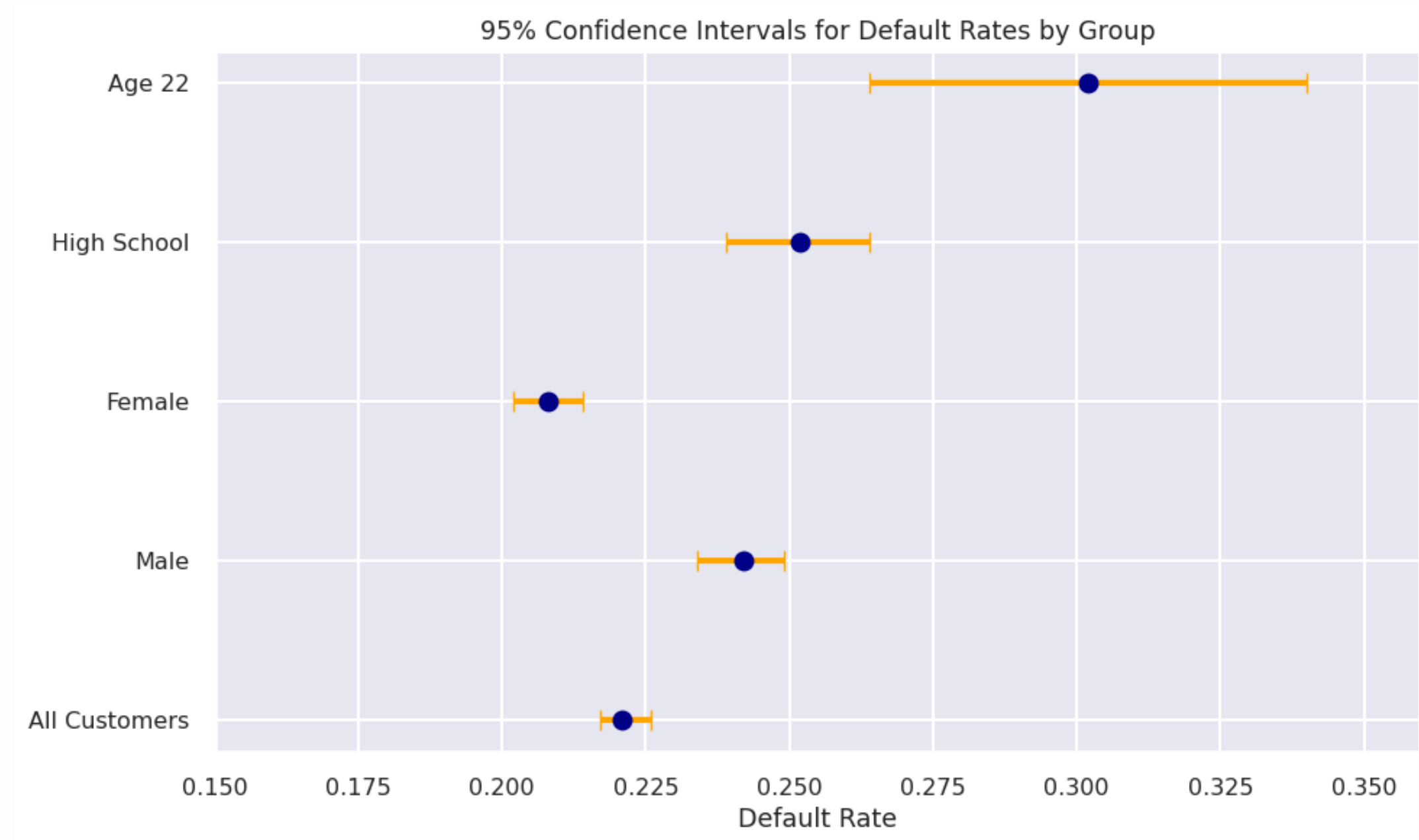




WHAT IS THE  
UNCERTAINTY AROUND  
OUR ESTIMATES?

# 95% CIs for Default Rates

- All customers: 21.7%–22.6%. Males: 23.4–24.9%. Females: 20.2–21.4%. High School: 23.9–26.4%. Age 22: 26.4–34.0%.





ARE OBSERVED  
DIFFERENCES  
SIGNIFICANT?

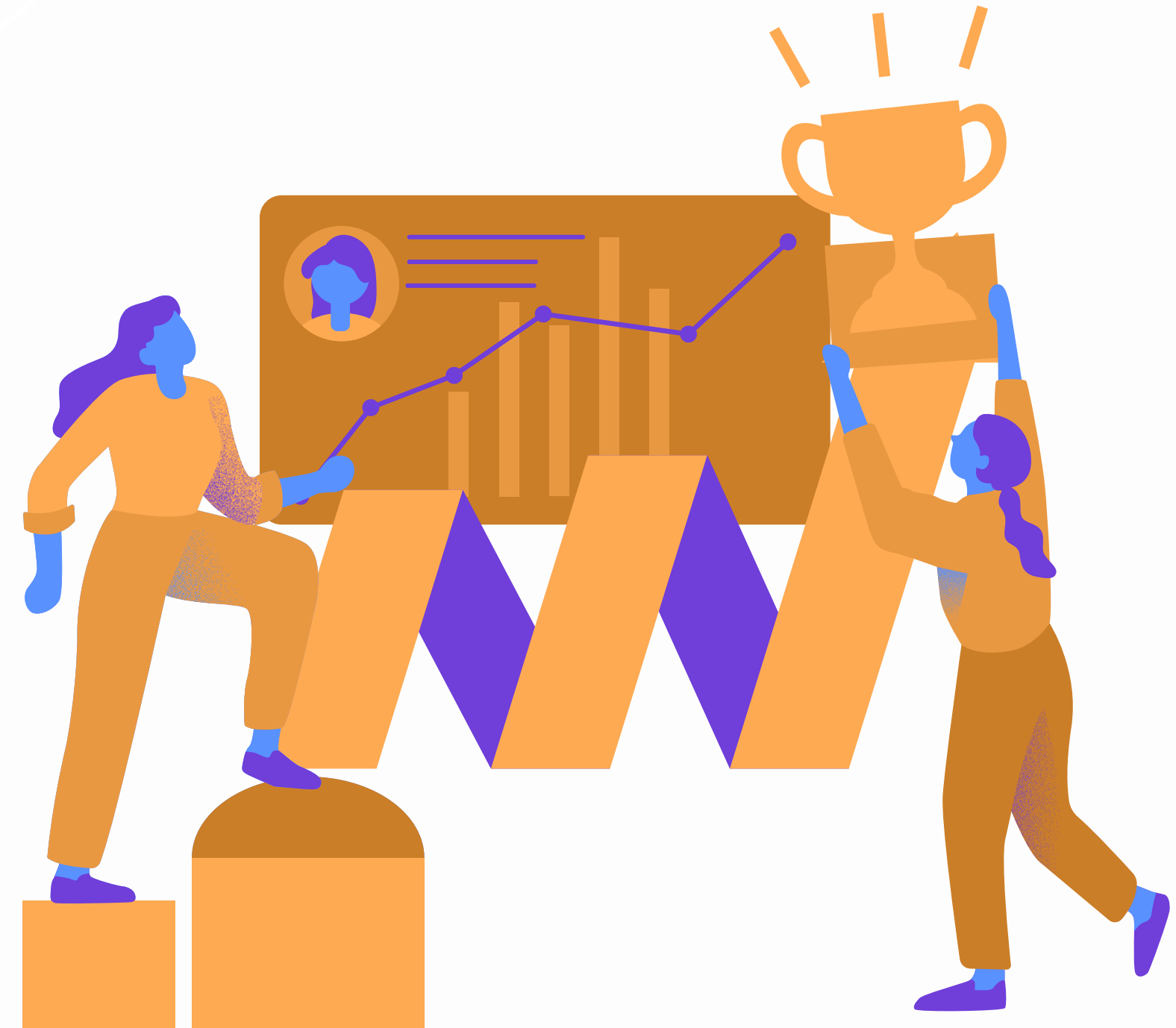
# Z-Tests for Key Comparisons

- Males vs females:  $Z=6.92$ ,  $p<0.001$  → significant. HS vs Univ:  $Z=2.01$ ,  $p=0.045$  → borderline significant. Age 22 vs others:  $Z=4.64$ ,  $p<0.001$  → significant.



# Conclusion & Actions

- High-risk customers: males, high-school educated, age 22, repeated late payers. Our combined EDA & inference workflow validates these insights.



Thank  
you.

