

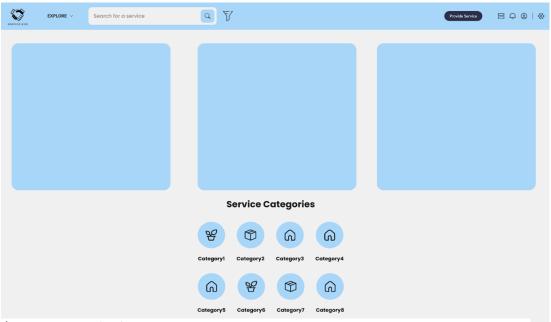
SERVICE HUB

Assignment 2 - SEBA TEAM 22

Customer Journey

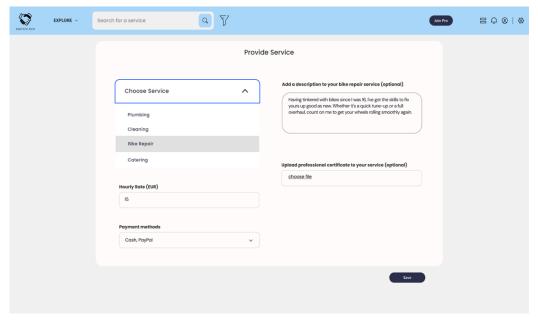
Meet Jason (Persona on page 9), a student from the US who recently moved to Germany to pursue his Bachelors. Upon arrival, Jason quickly realized the importance of having a reliable means of transportation in Munich. He purchased a used bike from Ebay Kleinanzeigen, hoping it would serve him well during his time abroad. However, Jason soon encountered an issue – his bike was in dire need of repair. Having heard about the notoriously high prices of bike repair shops in Munich, Jason was hesitant to seek professional help.

Meanwhile, across town, there's Bob (Persona on page 9). Bob has always had a passion for fixing things, especially bikes. Growing up, he spent countless hours tinkering with bikes in his parents' garage. Being a university student himself, Bob is eager to put his skills to good use and make some extra money on the side. When he heard about Service Hub, a platform where individuals like him can offer their services flexibly around their schedules (Figure 1).

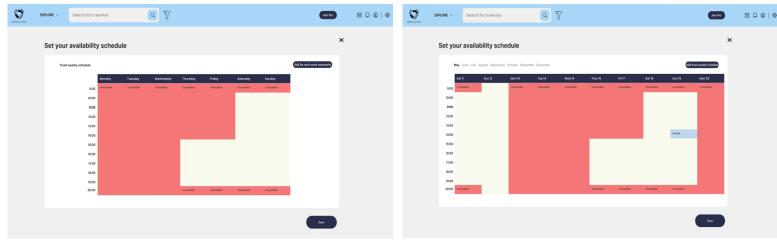


1-Home screen of Service Hub

Intrigued by the opportunity to showcase his expertise and help others, Bob decided to register as a service provider on the platform a few months back. Beginning his registration process, he established his account using his email, inputted his first and last name, and created a password. Subsequently, he proceeded to verify his email address. Additionally, he clicked on the "Provide Service" sign displayed on the landing page to upload his service offering onto the platform (Figure 2). This action prompted a form to appear, where he selects the type of service he wanted to offer, i.e. bike repair, specified an hourly wage of EUR 15 and desired payment methods. Further, he is provided with the option to include a description as well as upload a certificate or license further assuring a higher quality standard. He decides to include a description in the hope of attracting more customers but does not have any certificate to upload. Moreover, he selected his fixed weekly available timeslots for offering his services (Figure 3.1). He also has the option to select the timeslot for each week individually (Figure 3.2).



2-Provide service

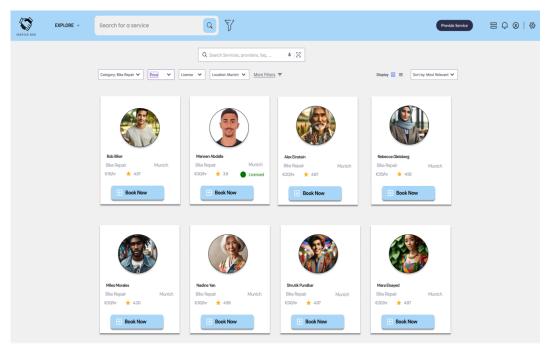


3.1-Select availability (fixed weekly schedule)

3.2-Select availability (not fixed, select for each week individually)

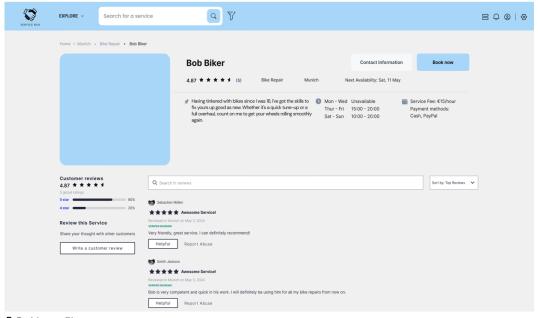
Jason, frustrated by the lack of affordable options for bike repair, decides to explore alternatives. That's when he discovers Service Hub. Intrigued by the platform's promise of reliable service providers at reasonable prices, he decides to give it a try. Initiating the registration process, he sets up his account with his email, inputs his first and last name, and creates a password. He then verifies his email address. Jason's motivation is clear – he seeks a cost-effective solution to fix his bike without overspending.

After completing the registration process, Jason eagerly logs into his Service Hub account, excited to find a solution to his bike repair issue. As Jason logs into his newly created account, he is navigated to the homepage (Figure 1), allowing him to use the search bar to look for bike repair services. For that he types relevant keywords such as "bike repair" and "Munich" into the search bar. In addition to the keywords he is able to tap on the filter icon to set a predefined price range and then executes the search. Jason's screen fills with a list of possible service offers, each accompanied by key details such as the provider's name, the licensed tag, their rating, location, and pricing per hour (Figure 4). He clicks on individual service offers to view more details about specific providers.



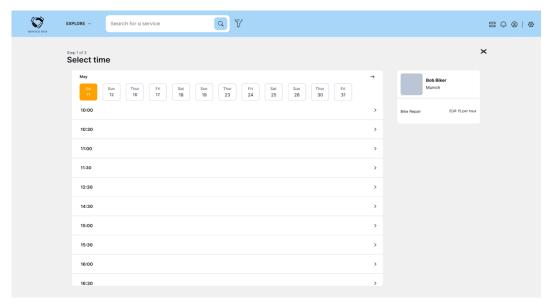
4-Search results for bike repair in Munich

Swiping through the suggested profiles, he stumbles upon Bob and clicked into his profile page (Figure 5). Impressed by his rating and reasonable prices, he decides to book an appointment with Bob.

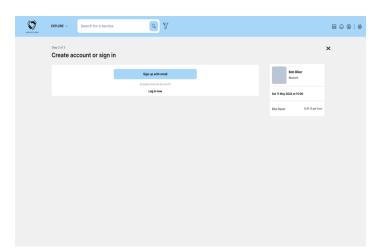


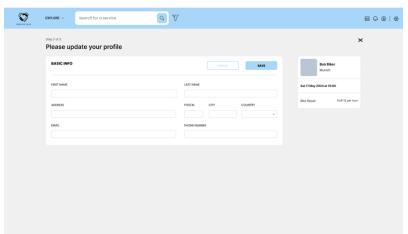
5-Bob's profile page

Jason first needs to select a timeslot for the service request, which he chooses May 11 at 15:00 (Figure 6.1). Before being able to send out the request, Jason is asked to update his profile as this is his first request. He is thus prompted to input some personal data (Figure 6.2.2). After successfully updating the data, he is led to the final step of reviewing and confirming the booking, with the option to add booking notes for Bob. He leaves the booking notes empty and immediately proceeds to confirm the booking request (Figure 6.3), and then receive a confirmation that his booking is sent and now waiting for the provider Bob to respond (Figure 6.4)



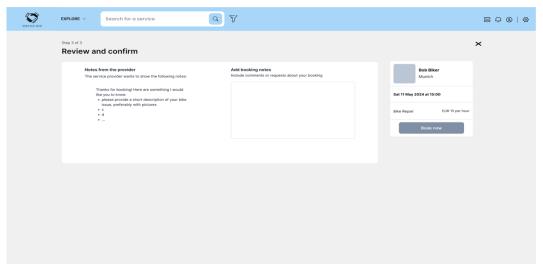
6.1-Step 1: Select timeslot for booking



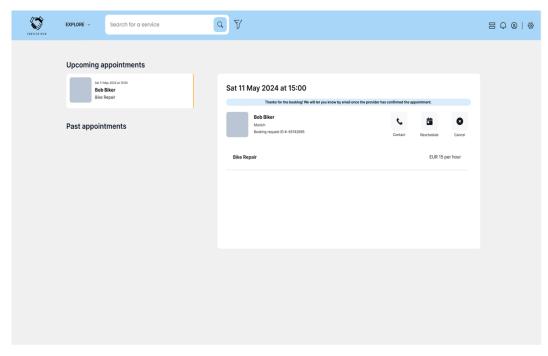


6.2.1-Step 2.1: Sign up / log in first before making appointment. In Jason's case this is not needed since he is already logged in.

6.2.2-Step 2.2: Update profile before the first request

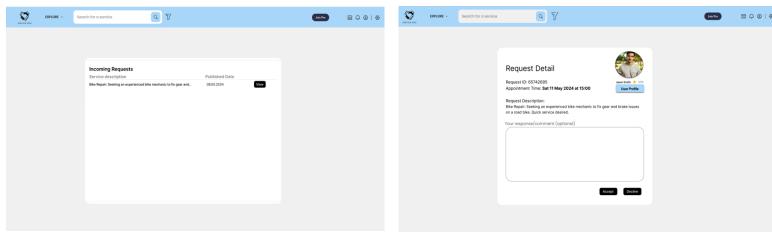


6.3-Step 3: Review and confirm booking



6.4-Booking request sent and awaiting provider response

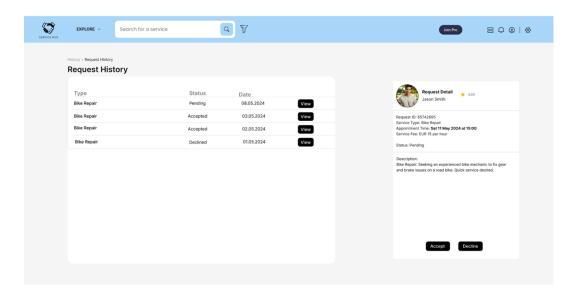
Meanwhile, Bob logs into his account to check if he has received any new service requests. When he sees Jason's request in the incoming request list (Figure 7), he views its details and then promptly accepts and leaves the optional comment field empty (Figure 8). As soon as the provider accepts the request, the request automatically turns into a so-called job that the provider has to carry out. If the provider declines the request, no job is create. Bob can also view all his requests in his request history (Figure 9) and all his past jobs in the job history (Figure 10).



7-Incoming requests

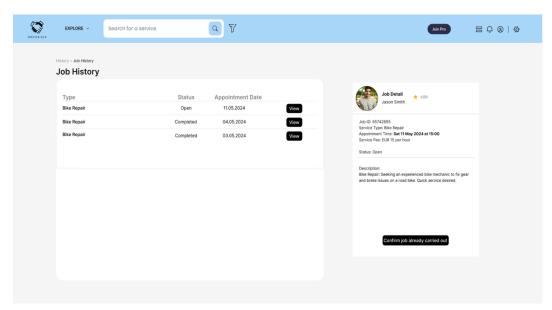
8-Request detail with actions (accept or decline)

Both Jason and Bob receive a booking confirmation via email, signaling that the service request has been successfully accepted. Jason is informed that his bike repair appointment is confirmed, while Bob is notified of the upcoming service job. With the service booked, Jason awaits the repair. Meanwhile, Bob gathers his tools and heads over to Jason's location to fix the bike.

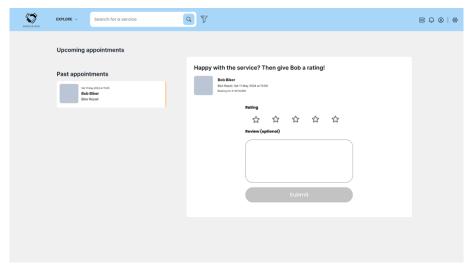


9-Request history of a provider. Status "pending" means the provider has not yet accept nor decline the request.

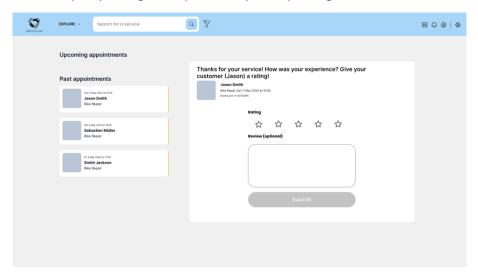
After completing the repair, Bob updates the service status on the app by clicking the button "confirm job already carried out" (Figure 10). This confirmation also triggering a confirmation mail for Jason. Following the completion of the service, both Bob and Jason receive an email confirmation of the service completion. Additionally, they are prompted to provide a rating for each other to assist other platform users when viewing profiles (Figure 11 and 12), as well as a rating for the platform itself (Figure 13). Both of them decline these options.



10-Job history of a provider. Status "open" means the job/service is not yet carried out



11-Jason is prompted to give Bob (the service provider) a rating

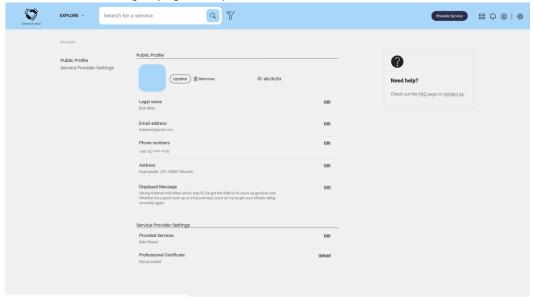


12-Bob as the service provider is also asked to give his customer Jason a rating



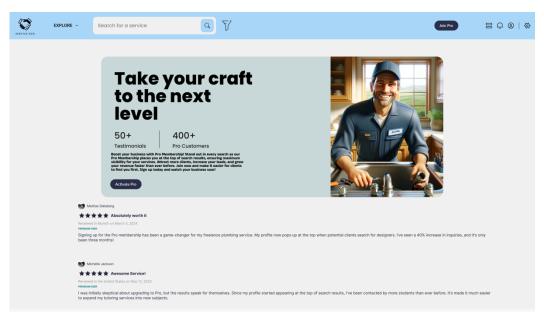
13-Both parties are also asked to provide feedback to the platform

All users can update their profile in their account settings, while the service providers have an additional part of "Service Provider Settings" (Figure 14)



14-User account settings

Service providers like Bob also have the option to join Pro, which enables providers to get more exposure by having their service posts placed at the top of the search results (Figure 15).



15-Upgrade to pro

Personas



Jason Smith

Age: 21 Occupation: Studer

Status: Single Location: Munich

Background

Jason Smith is a 21-year-old student who just came to Munich to start his studies. He is trying to balance his studies with the demands of daily life on a tight budget. As an active and environmentally conscious individual, he relies on her bicycle for daily commuting. Jason is proactive and likes to maintain a healthy, sustainable lifestyle, which includes using eco-friendly

Goals

Getting his bike fixed at reasonable cost

Fraustration

He is not familiar with any bike repair-shops, has limited financial resources

Skills











Bob Biker

 Age:
 25
 Occupation:
 Student

 Status:
 Single
 Location:
 Munich

Background

Bob Biker is a 25-year-old student living in Munich. He wants to enhance his financial stability without the commitment of a traditional part-time job. Bob's academic and personal experiences have equipped him with a unique set of skills like fixing bikes.

Goals

Finish masters, make money on the sidewith little commitment and using existing skills

Fraustration

Does not want to have a set part-time job, is short on money, does not know where to offer his services

Skills









Wednesday declined twoStars threeStars Thursday Friday fourStars «enumeration» fiveStars Saturday **JobStatus** Sunday completed cancelled open «enumeration» recipient ResponseStatus «abstract» accept Account id: String decline firstName: String lastName: String recipient email: String phoneNumber: String reviews 0..* notifications * CreatedOn: Timestamp Review Notification reviewer | profileImage: File id: String id: String address: String rating: starCount isProvider: Boolean isViewed: boolean content: String **Payment** content: String createdOn: Timestamp id: String timestamp: Timestamp reviews * startsOn: Timestamp ServiceConsumer endsOn: Timestamp isPaid: Boolean requestedBy 1 isCanceled: Boolean ServiceProvider provider service 1 ServiceOffering isPremium: Boolean provider 1 id: String serviceType: ServiceType requestHistory * lastUpdatedOn: Timestamp ServiceRequest createdOn: Timestamp certificate: File id: String hourlyRate: Float requestStatus: RequestStatus availabilities * description: String requestHistory createdOn: Timestamp **Availability** isCertified: Boolean 0..1 serviceType: ServiceType dayOfWeek: DayOfWeek location: String appointmentTime: Timestamp ServiceResponse isFixed: Boolean uploads: List <File> id: String comment: String responseStatus: ResponseStatus request 1 comment: String job 0..1 Job timeslots 1..* id: String jobStatus: JobStatus Timeslot 0..1 createdOn: Timestamp start: Timestamp estimateDuration: Float

end: Timestamp

«enumeration»

DayOfWeek

Monday

Tuesday

dateOfService: Date

«enumeration» starCount

zeroStars

oneStars

«enumeration»
ServiceType

bikeRepair
houseCleaning
babySitting
tutoring
petSitting
landscapingServices
homeRemodeling

movingServices

«enumeration»

RequestStatus

accepted

cancelled

pending