Marwan Ayman

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Career Summary/Career Objective/Personal Profile

Junior Web Developer specializing in front end development. Experienced with all stages of the development cycle for dynamic web projects. Well-versed in numerous programming languages including HTML5, PHP OOP, JavaScript, CSS, MySQL, Laravel. Intermediate background in project management and customer relations.

Professional Experience

Business Development Consultant | Freelance

Jan 2020 – Present

- Develop business plans with the assigned accounts.
- Design and develop strategic development strategies and plans.
- Provide assistance with implementing suggested plans and strategies.
- Oversee and examine new strategy progress and development.
- Educate, lead and supervise members of the business development team to ensure the project's achievement.
- Conduct complex analysis in order to find new market opportunities.
- Investigate existing products and services and compare them with competitors.
- suggest measures for improving customer satisfaction and loyalty.
- Handle business deals operations and activities.
- Oversee the implementation of different contracts.
- Build, encourage and maintain long-term relationships with key stakeholders.
- Create and present a detailed report for upper management.

Skills

- Presentation skills
- decision maker
- Complex problem solver
- Creative design
- Innovative
- Service-focused
- Programming Languages:
 - Python
 - JavaScript
 - o HTML5
 - o CSS
 - o PHP
 - MySQL

Extracurricular Activities

Organizer | IEEE: Egyptian Engineering Day

2021 – 2022

- Proactively handle any arising issues and troubleshoot any emerging problems on the event day.
- Organizing facilities and details such as decor, catering, entertainment, transportation, location, invitee list, special guests, equipment, promotional material etc.
- Specify staff requirements and coordinate their activities.

Education

- Faculty of Computers and Information, Computer Science Department, Helwan University 2019

Language

- English "Professional working proficiency"

Personal Information

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