



Craft a Story from a Dataset

Applying the Storytelling Skills

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Reduce fraud (make it at the minimum) to maintain a healthy cashflow position

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- Forecasted business annual cost
- Forecasted Vs previous results comparison and savings amount.

Report Purpose

Separate fraudulent transactions from those that are legitimate by training different models to do so.



Reduce fraud

Minimize online scams and reduce credit card skimming



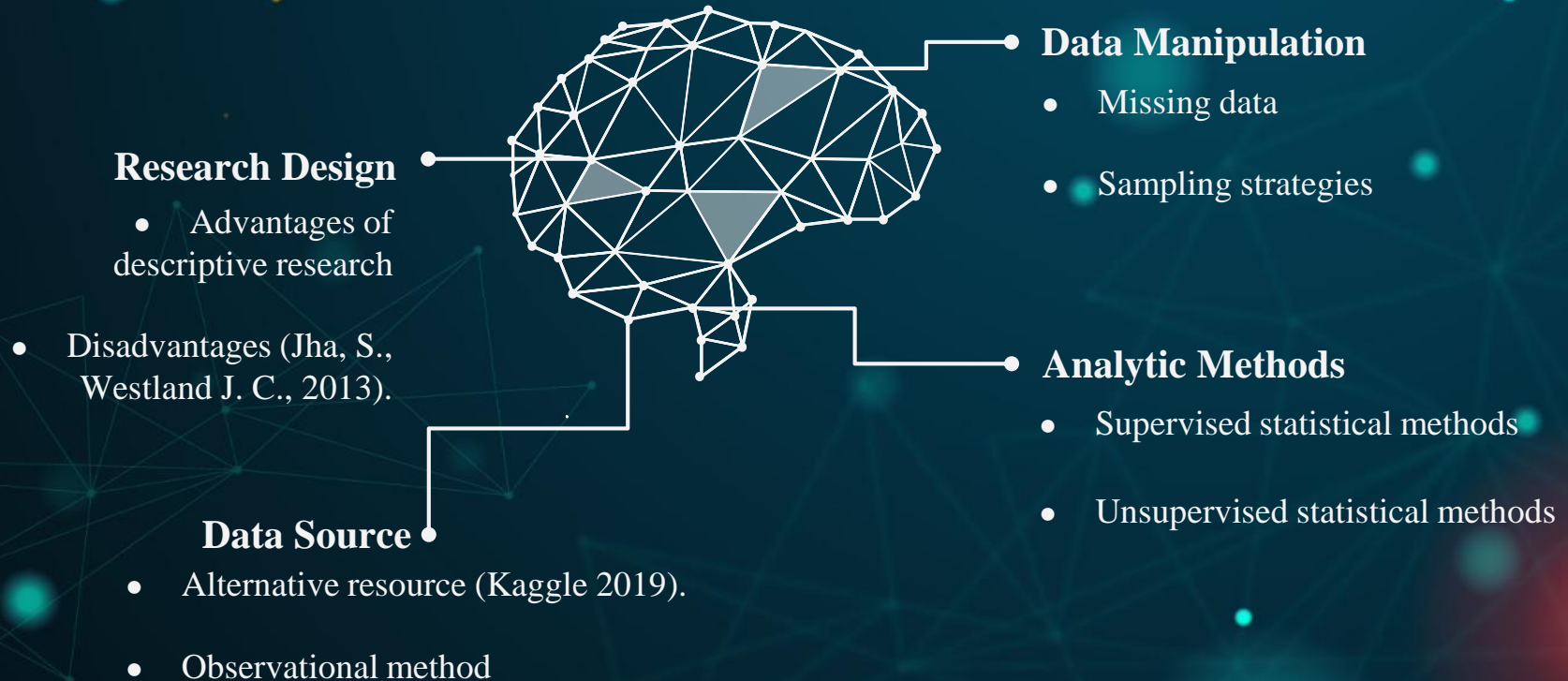
Healthy cashflow

Increase brand trust and enhance reputation



Streamline customer experience

Methodology



Analysis Goals

Explore features and
engineering new features
Data Processing



Sampling Techniques
To make sure that we are using
an effective sampling approach



Build an effective XGBoost
classifier and select an optimal cutoff
Models Building



Business Impact
Estimate the business impact
and potential savings



Analysis Tools



Synthetic minority over-
sampling techniques

SMOTE

XGBoost

Extreme gradient
boosting

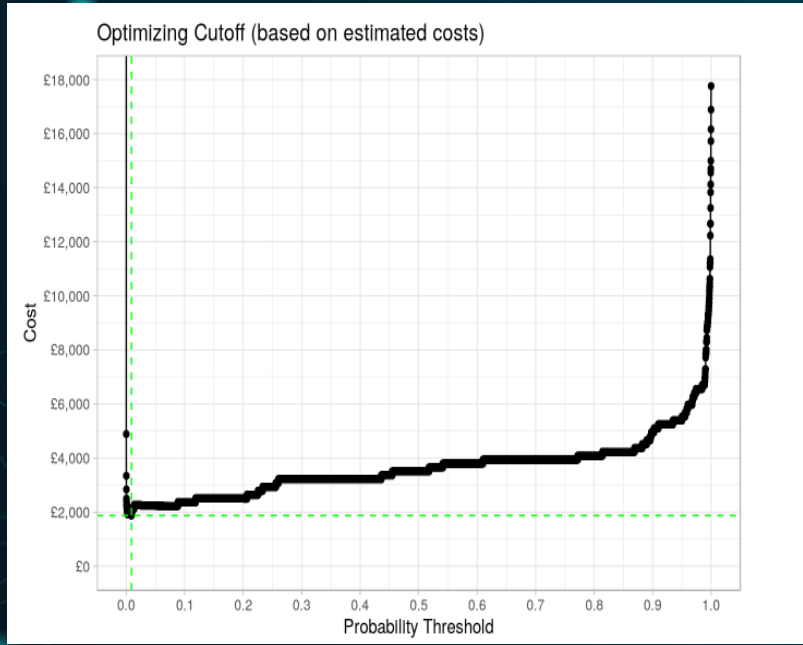
Precision-recall

PR

ROC

Receiver operating
characteristic

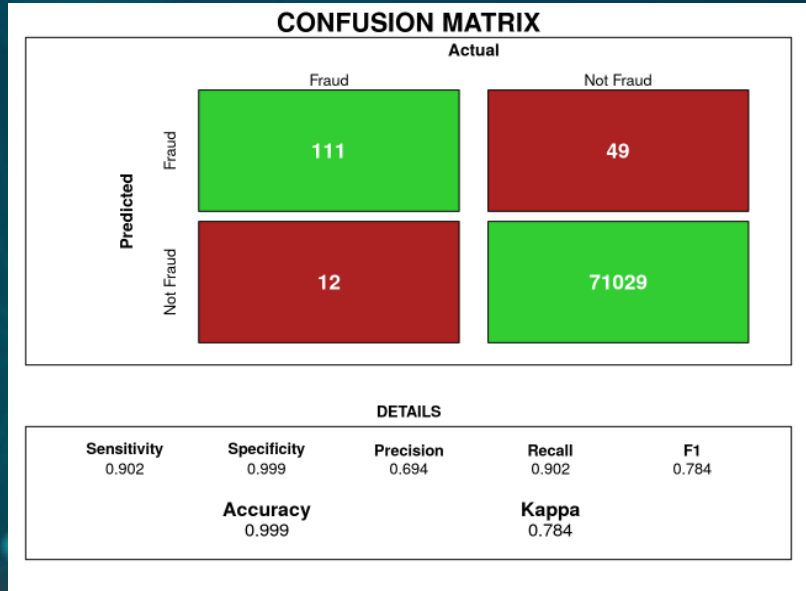
Optimizing Cutoff (based on estimated costs)



The goal is to minimize overall costs to the business, (i.e. minimize the following function): $\text{Cost} = \text{count}(\text{FP}) \cdot \text{cost}(\text{FP}) + \text{count}(\text{FN}) \cdot \text{cost}(\text{FN})$

The selected model has found the best balance of these two errors

Final Confusion Matrix/ Half Day



Business values were translated to one full day in the final calculations (Clippinger, Dorinda, and Shirley Kuiper., 2016).

Quantifying Business Value

Full day = **246** fraud transactions

\$195 per transaction

Fraud detected

No fraud detection system cost



Previous annual cost

$$\$195 * 246 * 365 = \mathbf{\$17,509,050}$$

FN & FP errors' effects

24 False negatives per day

98 False positives per day

Business cost per day = **\$5,030**

Predicted new annual cost

$$\text{Annual cost} = \$5,030 * 365 = \mathbf{\$1,835,950}$$

Fraud-handling Cost Savings

90%

$\$17,509,050 - \$1,835,950 = \$15,673,100$

References

Clippinger, Dorinda, and Shirley Kuiper. (Ed.). (2016). *Planning and Organizing Business Reports: Written, Oral, and Research-Based* (1st ed.). Business Expert Press, LLC.
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Jha, S., Westland J. C. (2013). A Descriptive Study of Credit Card Fraud Pattern. *Global Business Review*. <https://doi.org/10.1177/0972150913494713>

Kaggle (2019). Fraud Detection - SMOTE, XGBoost & Business Impact. [dataset].
<https://www.kaggle.com/lmorgan95/fraud-detection-smote-xgboost-business-impact>

