

# Winter in the Twittersverse: Addressing the Cold Start Problem



Gregory Marx

# Problem



**How do we recommend  
content to new users?**

# Problem



**How do we recommend content to new users?**

**This is the so-called “cold start” problem.**

# What we know



**@Buddy the Elf**



# What we know



**@Buddy the Elf**

**Age: 50**

# What we know



**@Buddy the Elf**

**Age: 50**

**Gender: Male**



# What we know



**@Buddy the Elf**

**Age: 50**

**Gender: Male**

**Likes: Christmas,  
Santa, Lights, Trees,  
Presents, Candy,  
Singing, Syrup**

# The data

- **2.3 million users**
- **6,000 potential recommendations**



# The data

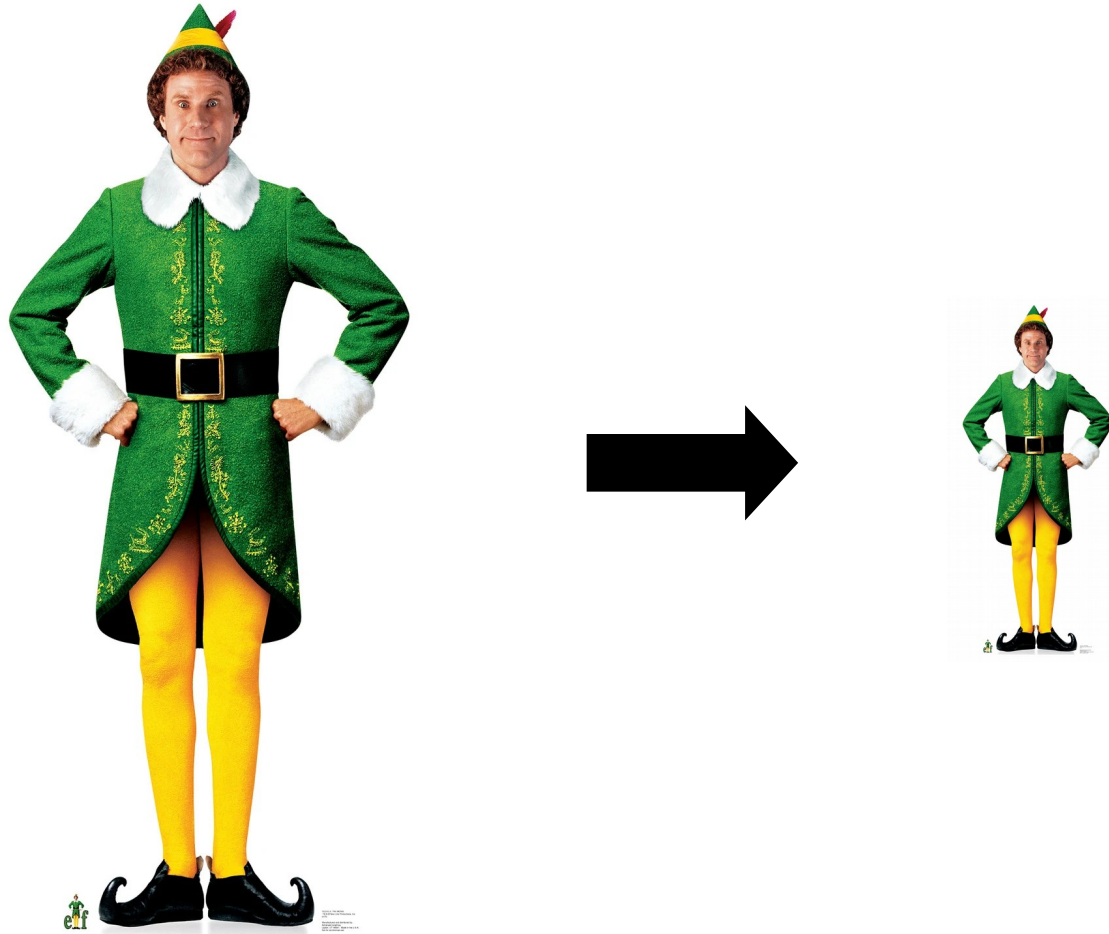
- **2.3 million users**
- **6,000 potential recommendations**
- **73 million data points**
- **100,000 features per data point**

# The data

- **2.3 million users**
- **6,000 potential recommendations**
- **73 million data points**
- **100,000 features per data point**

 **27,000 GB**

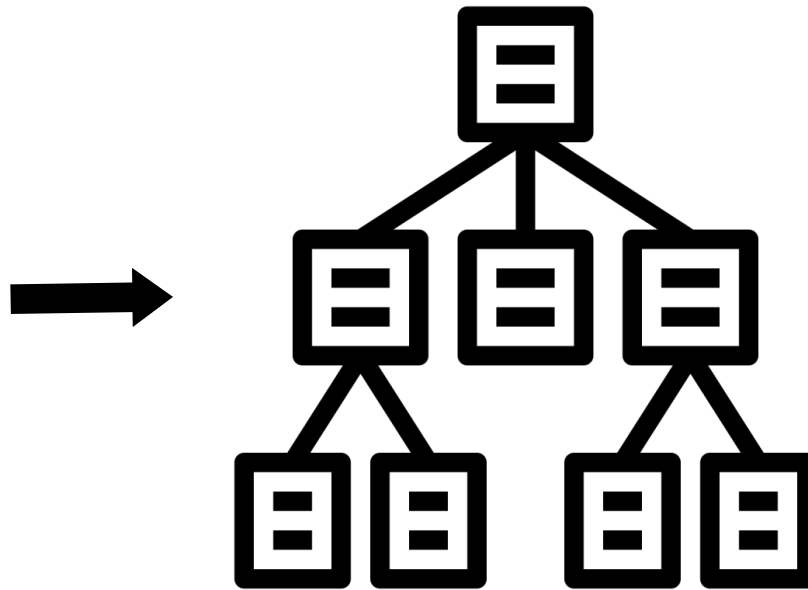
# Methodology



**Use singular value decomposition methods  
to perform dimension reduction**

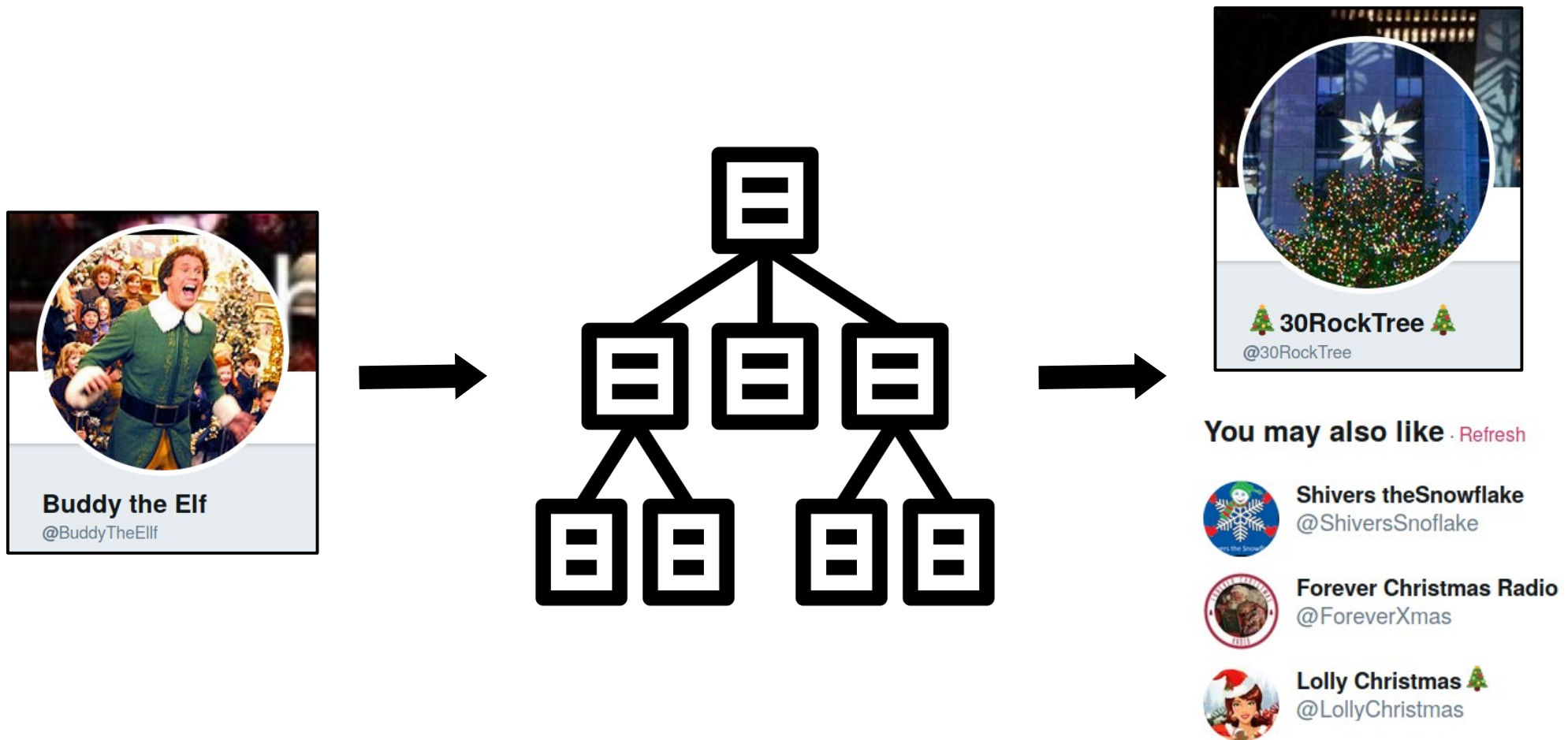


# Methodology



**Implement a random forest classifier  
to predict likelihood of a click**

# Methodology



**Rank items and choose top results to present to the user**

# Performance

Method	Mean Avg. Precision



# Performance

Method	Mean Avg. Precision
Least popular	.12

# Performance

Method	Mean Avg. Precision
Least popular	.12
Random	.20

# Performance

Method	Mean Avg. Precision
Least popular	.12
Random	.20
Most popular	.29



# Performance

Method	Mean Avg. Precision
Least popular	.12
Random	.20
Most popular	.29
My model	.35

# What's next?



**Buddy loved our  
recommendation!**

# What's next?



**Buddy loved our  
recommendation!**

**How can we follow up  
with more content?**

# What's next?



**@30RockTree**

# What's next?



**@30RockTree**



**@nycballet**



**@FAOSchwarz**



# Business applications

- **Recommendation systems are used everyday by top tech companies like Netflix and Amazon**

# Business applications

- **Recommendation systems are used everyday by top tech companies like Netflix and Amazon**
- **Classification models have applications in countless industries including finance, healthcare, and manufacturing**

# Thank you!



**Gregory Marx, PhD**

**gregorymarx85@gmail.com**

**in marxg**

**marxg**