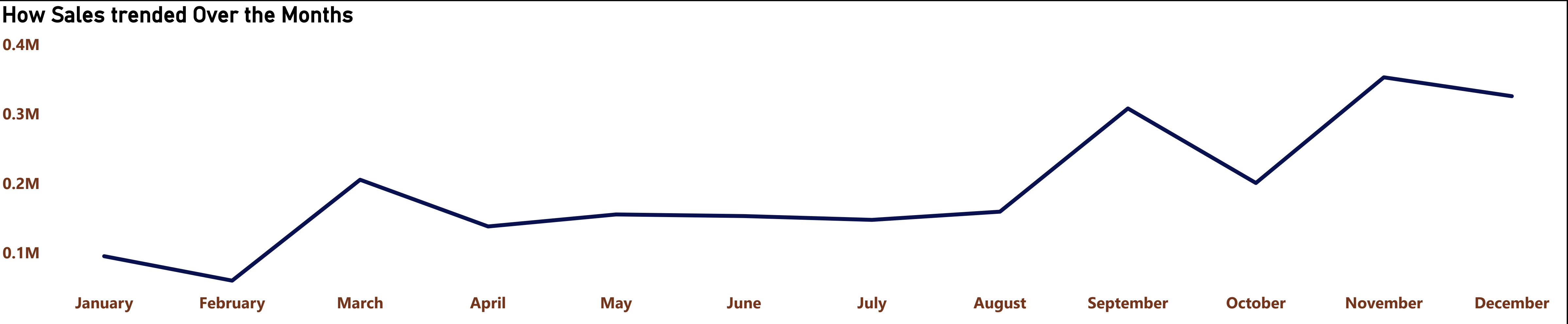
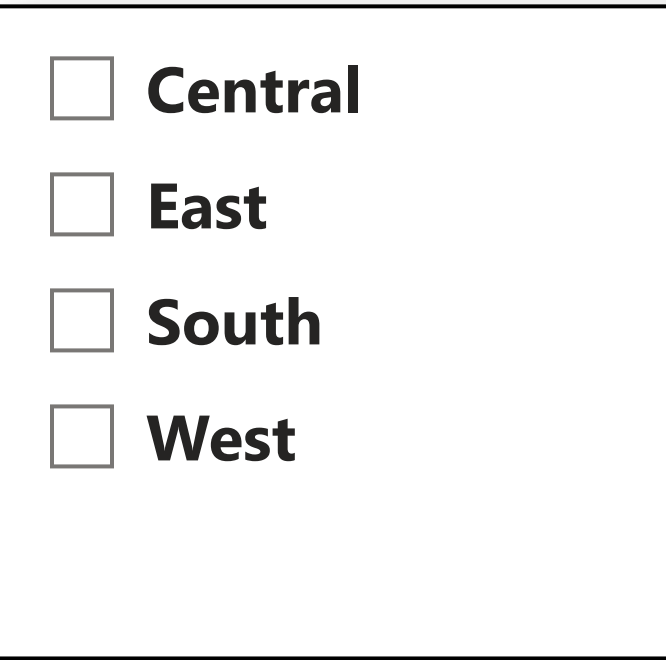
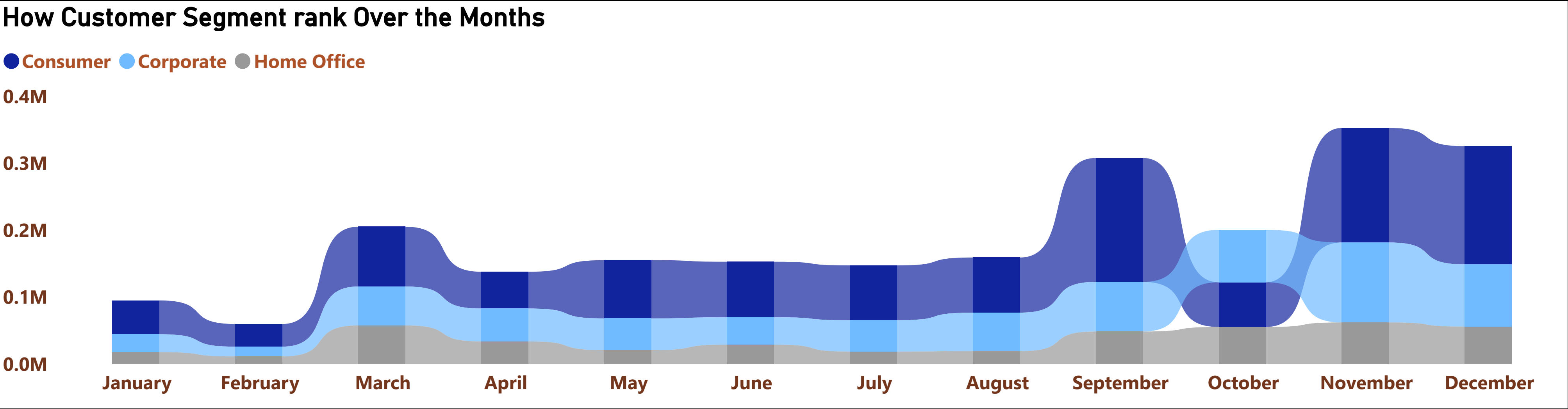
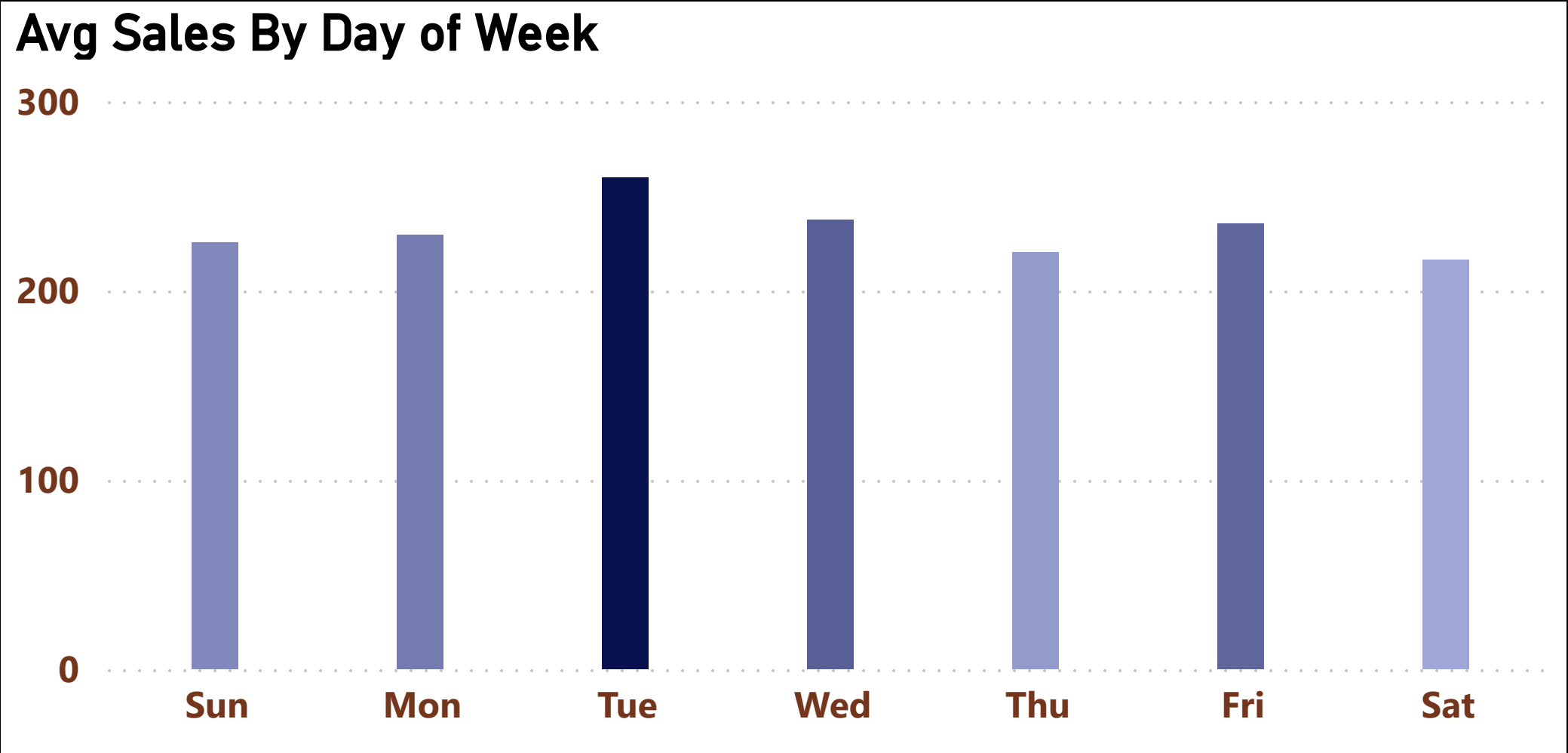
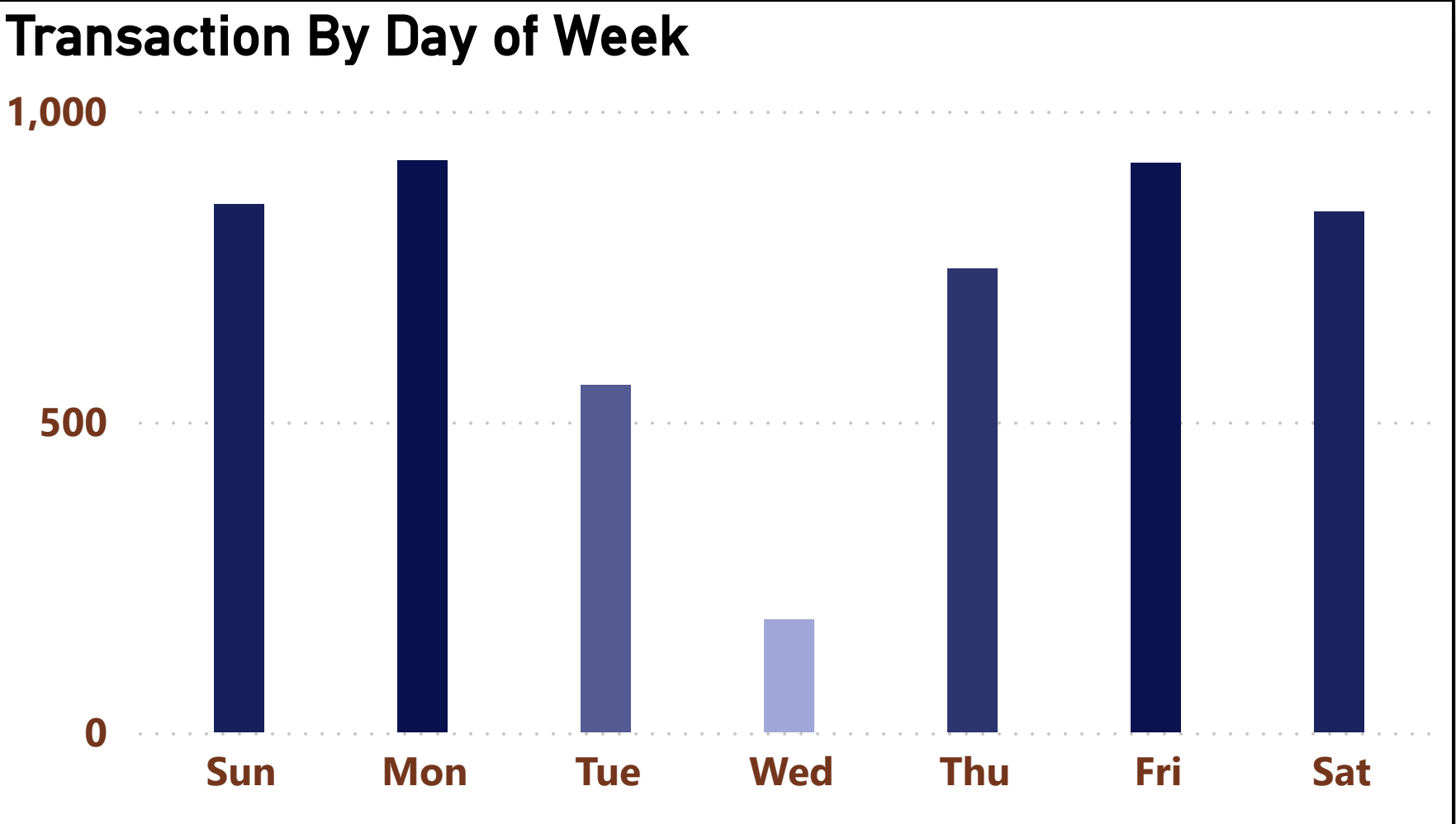


Sales and Transactions Report By Period

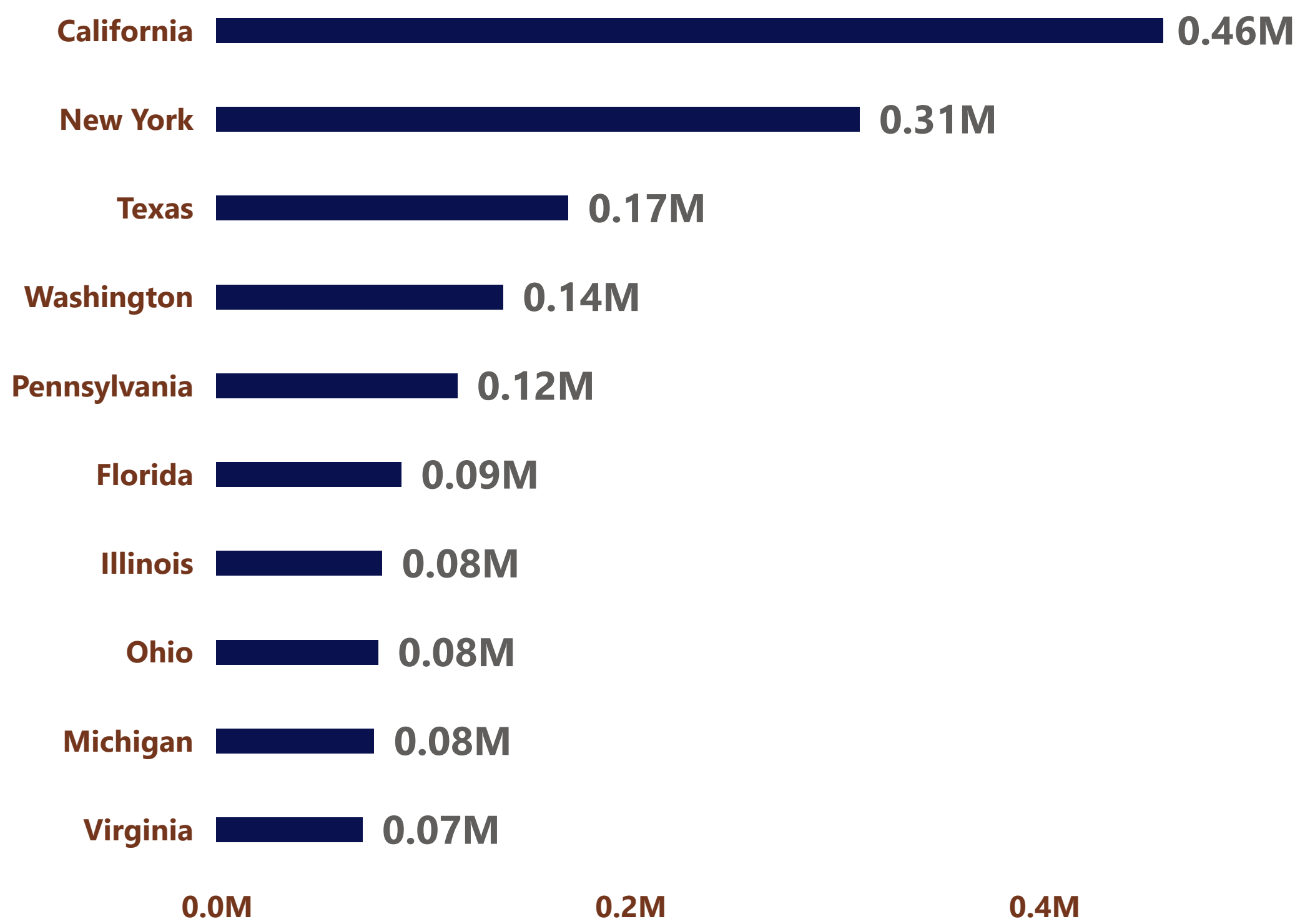
Total Sales Over the Period amount to \$2,297,200.86 and Total Number of Transaction is 5009



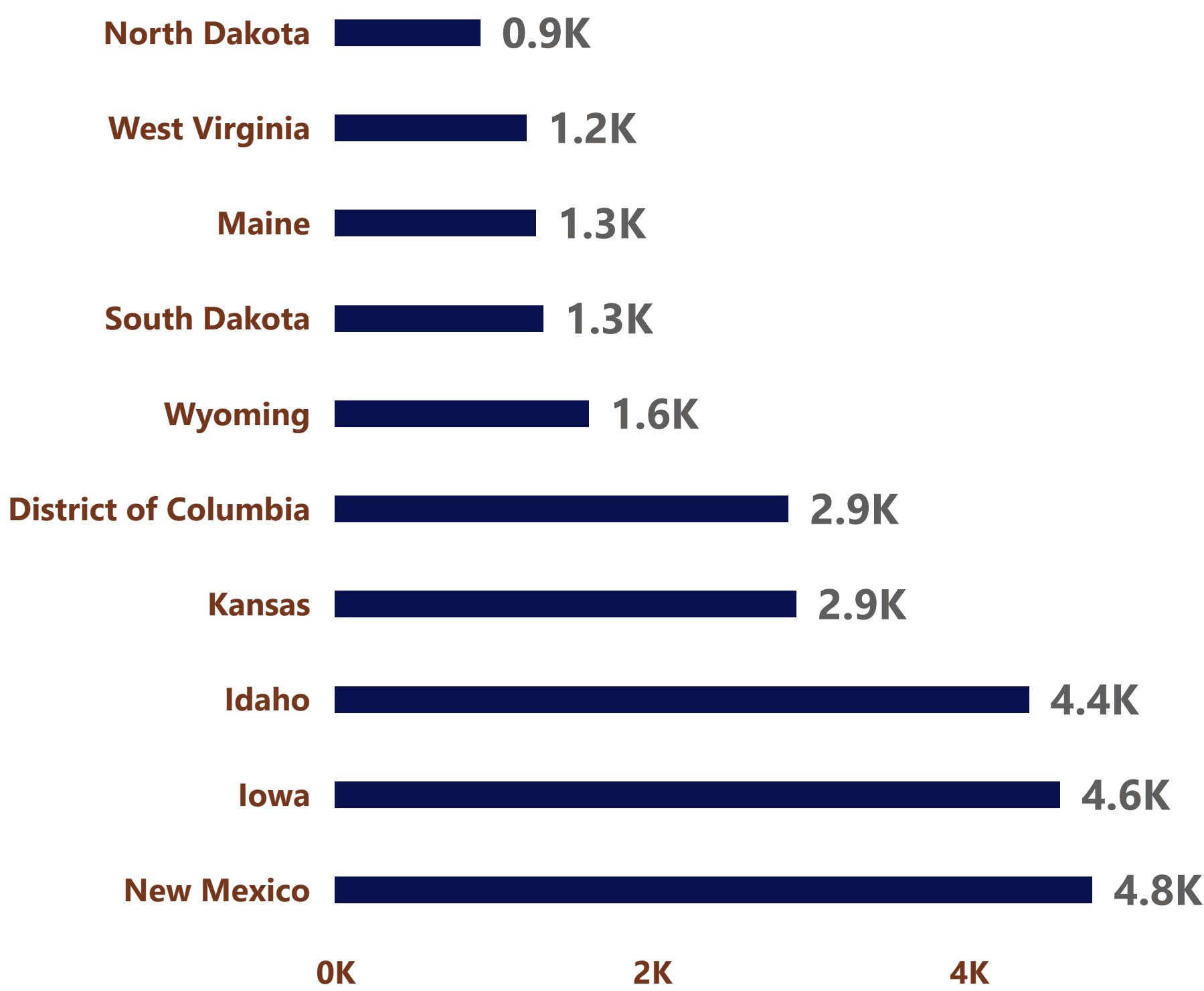
Sales and Transactions Report by Location

Total Sales Over the Period amount to \$2,297,200.86 and Total Number of Transaction is 5009

Top 10 Sales by State



Bottom 10 Sales by State



☐ 2014

☐ 2015

☐ 2016

☐ 2017

☐ Central

☐ East

☐ South

☐ West

☐ Furniture

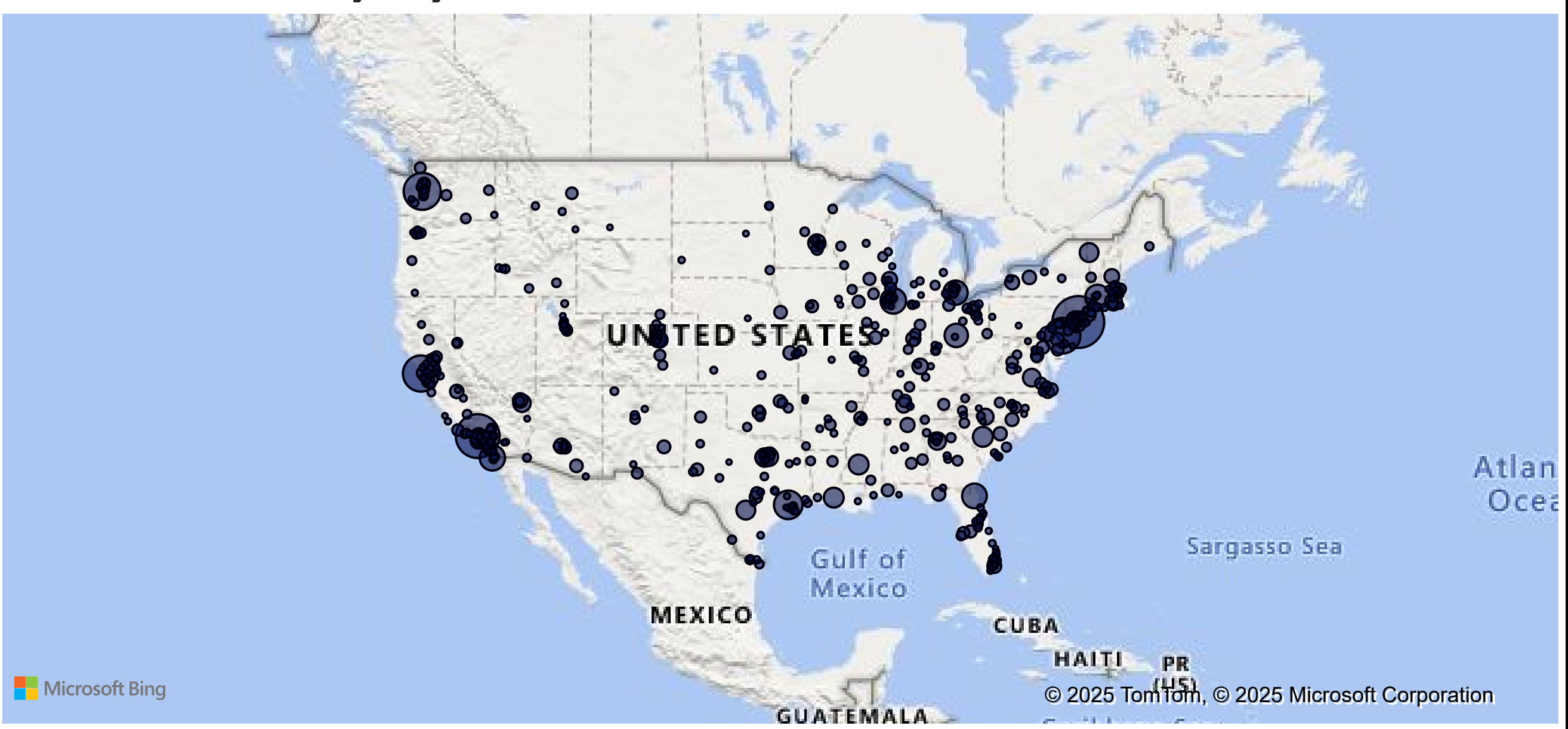
☐ Office Supplies

☐ Technology

Top 10 Revenue performing States by % of Transaction Shipment

State	First Class	Same Day	Second Class	Standard Class
California	16.06%	5.39%	19.69%	58.86%
Florida	14.00%	5.50%	18.00%	62.50%
Illinois	15.22%	3.26%	18.84%	62.68%
Michigan	11.11%	5.98%	21.37%	61.54%
New York	14.23%	4.98%	19.57%	61.21%
Ohio	19.92%	8.05%	21.61%	50.42%
Pennsylvania	18.06%	4.51%	16.67%	60.76%
Texas	15.61%	5.75%	19.92%	58.73%
Virginia	24.35%	2.61%	17.39%	55.65%
Washington	12.11%	6.25%	21.09%	60.55%

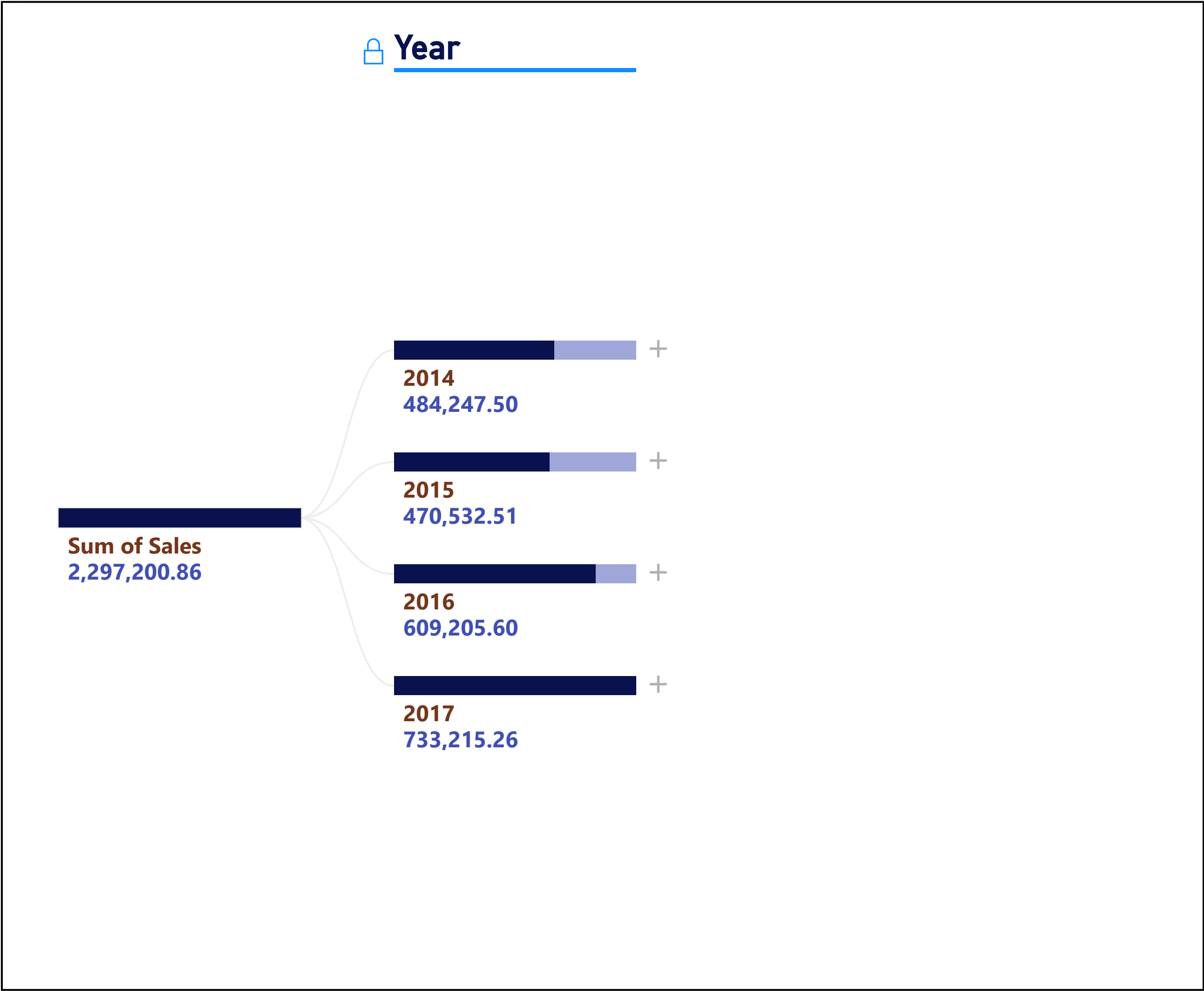
Sales Distribution by City



Advanced Exploratory Analysis

Ask Question

Total Sales Over the Period amount to \$2,297,200.86 and Total Number of Transaction is 5009



Key influencers Top segments



What influences Sales to ?

