

# Damilola Mary Olugbade

Frontend Developer | ICT Specialist

## Contact Information

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Location: Lagos State, Nigeria

## Professional Summary

Dedicated Frontend Developer with a solid foundation in computer engineering and hands-on experience as an ICT Specialist at Michael and Cecilia Ibru University. Skilled in designing and developing responsive, user-friendly websites and applications. Proven success in sales management within the real estate sector, with strengths in leading teams, developing marketing strategies, and driving sales growth. Seeking a challenging role to leverage both technical and leadership skills.

## Professional Experience

### Information Technology Specialist

Michael and Cecilia Ibru University | Aug 2024 - Present

Delta State, Nigeria

- Optimized and maintained the university's server infrastructure, resulting in increased uptime and improved operational performance.
- Enhanced the functionality and security of the university's online portal, improving user accessibility and data protection.
- Designed and implemented network architecture to ensure efficient connectivity and reliable services.
- Collaborated on web design and development projects, boosting the university's online visibility and user engagement.

### Frontier Sales Executive

Frontier Commercial Services | Feb 2024 - Nov 2024

Lagos Mainland, Lagos State, Nigeria (Remote)

- Successfully led a sales team, achieving and surpassing quarterly sales targets through strategic planning and motivation.
- Identified and secured new business opportunities, enhancing the company's market presence and client base.
- Developed and executed effective digital marketing campaigns to boost property sales.

### Sales Manager

Audiliano Properties | Sep 2023 - Jun 2024

Ibadan, Oyo State, Nigeria (Remote)

- Directed and motivated a sales team, contributing to significant revenue growth and client retention.
- Strategized and executed marketing initiatives, including digital campaigns to increase brand awareness and sales conversions.
- Strengthened customer relations by delivering tailored solutions to client needs.

Industrial Training

Lagos State Development and Property Corporation | Mar 2022 - Aug 2022

Lagos, Lagos State, Nigeria

- Assisted in diagnosing and resolving technical issues, gaining hands-on experience in networking.
- Worked with Cisco Packet Tracer and other web development tools to strengthen technical proficiency.

Sales Representative

Bio Top Boutique Cement | Dec 2016 - Jul 2017

Lagos State, Nigeria

- Provided excellent customer service and consistently achieved sales targets through strategic marketing.
- Developed and maintained strong client relationships, ensuring high levels of customer satisfaction.

Education

Bachelor of Engineering (B.Eng) in Computer Engineering

Ekiti State University | 2017 - Mar 2024

National Diploma in Biomedical Engineering

College of Health Science and Technology | Aug 2013 - Oct 2015

Skills

**Technical Skills:** Web Design & Development, HTML, CSS, JavaScript, IT Infrastructure, Networking & Troubleshooting

**Soft Skills:** Leadership, Sales & Marketing Strategies, Communication