

FINANCE DASHBOARD





Finance Overview



Year

2013

Month

All



Clear Filters

Company

All

Department

All



REVENUE

44.65M

YTD: 44.65M



CGOS

13.65M

YTD: 13.65M



GROSS PROFIT

30.99M

YTD: 30.99M



EXPENSES

22.44M

YTD: 22.44...

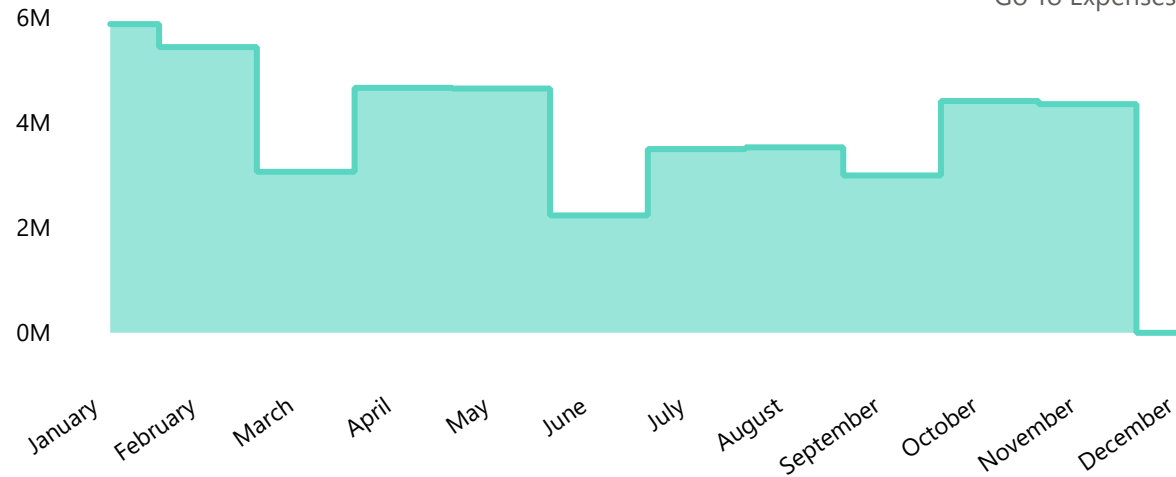


NET PROFIT

8.55M

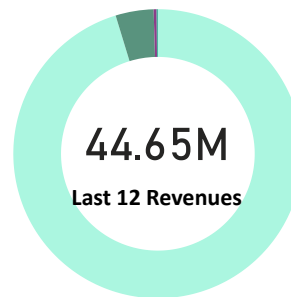
YTD: 8.55M

Revenue Trend

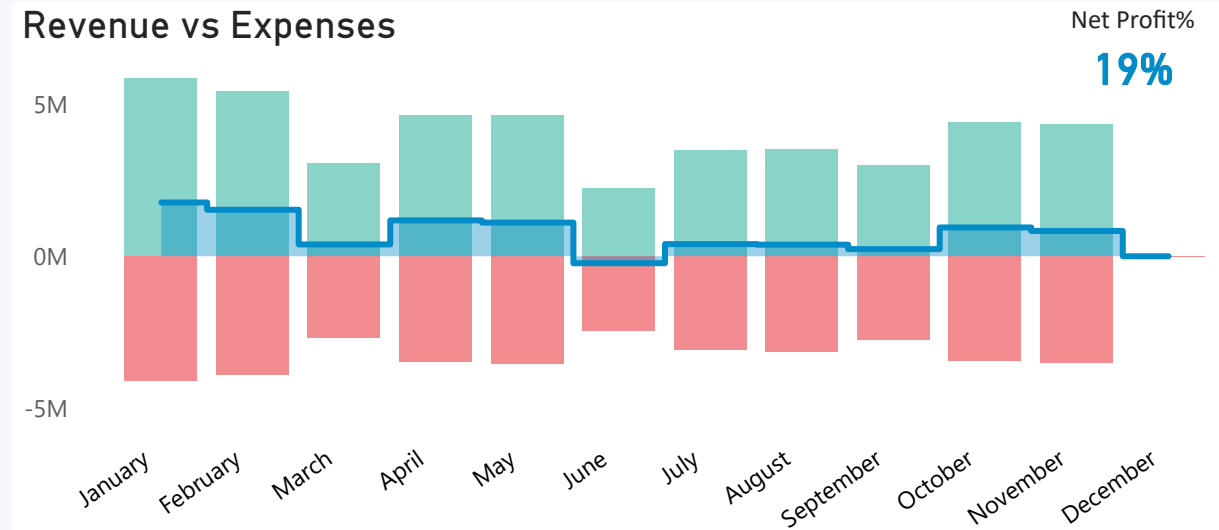


Top Revenue Accounts

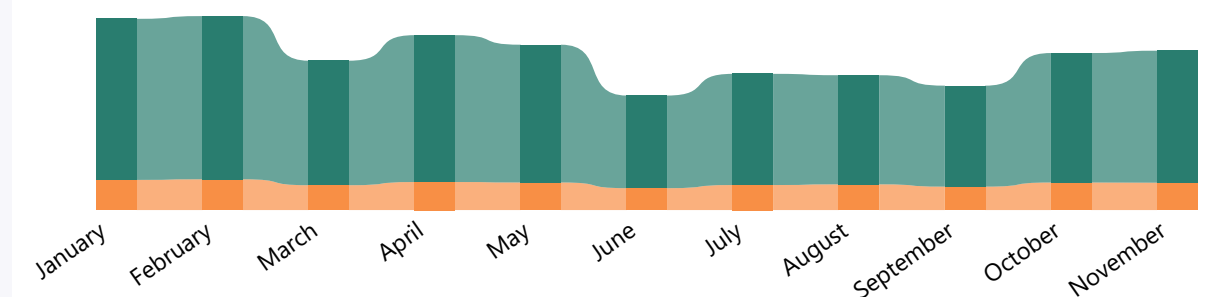
Trade Sales	42,628,185.20
Intercompany Sales	1,901,824.53
Other Income	145,364.20
Interest Income	64,167.09
Curr Xchg Gain/(Loss)	-15,512.00
Gain/Loss on Sales of...	-78,577.60



Revenue vs Expenses



Working Capital





Last Year Analysis



Year

2013

Month

All



Clear Filters

Company

All

Department

All



REVENUE

44.65M

LY : 37.74M



CGOS

13.65M

LY : 10.73M



GROSS PROFIT

30.99M

LY : 27.02M



EXPENSES

22.44M

LY : 20.10...

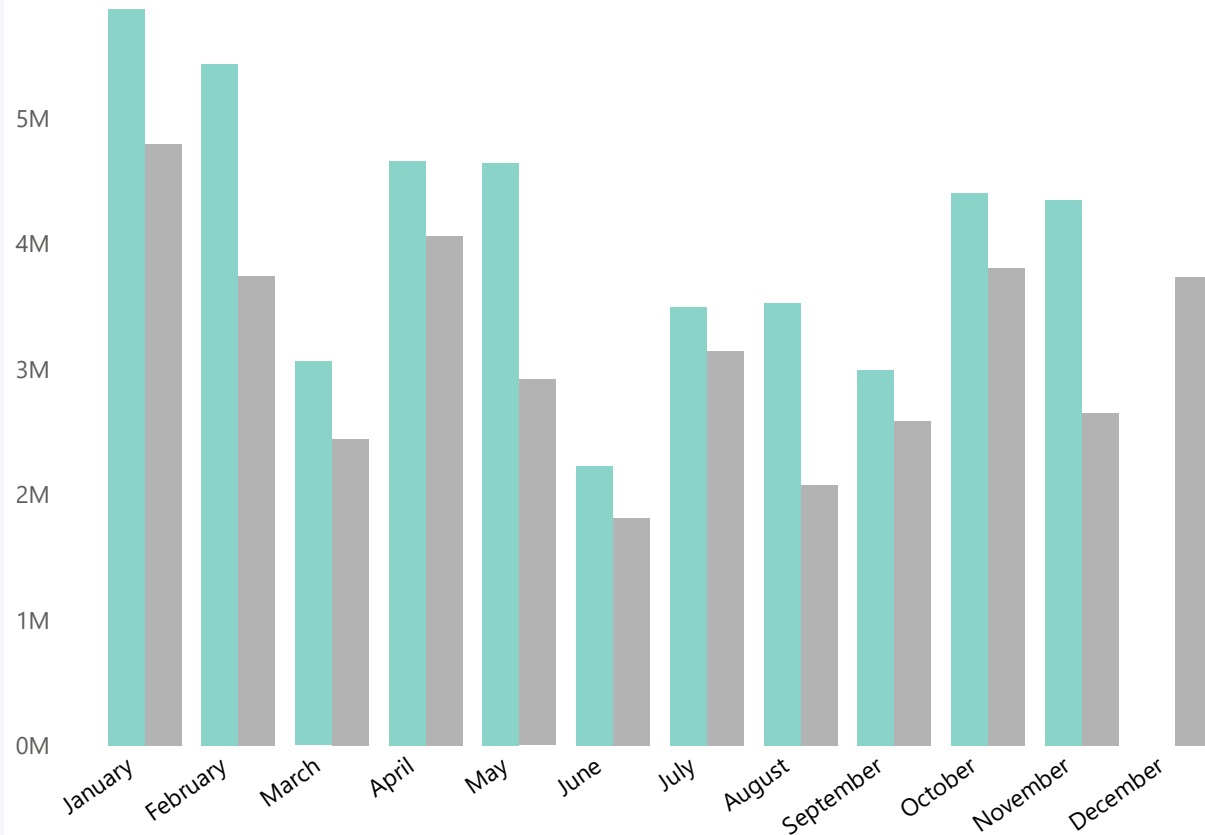


NET PROFIT

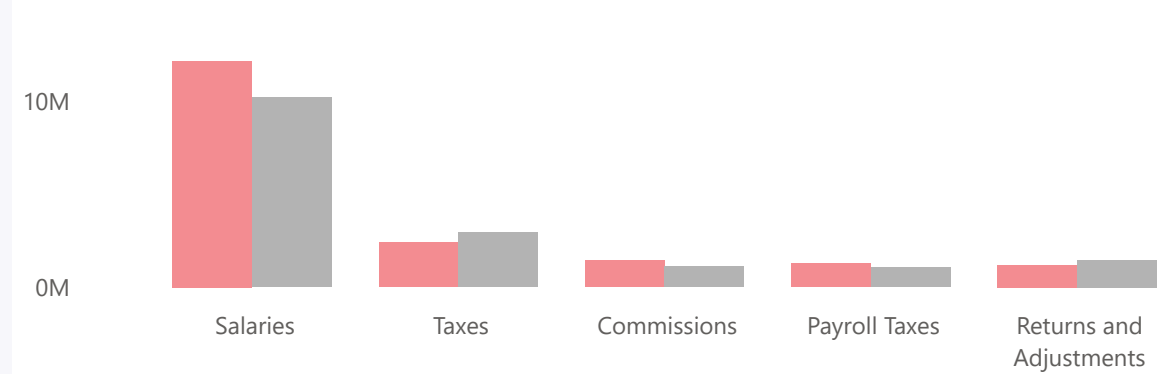
8.55M

LY : 6.92M

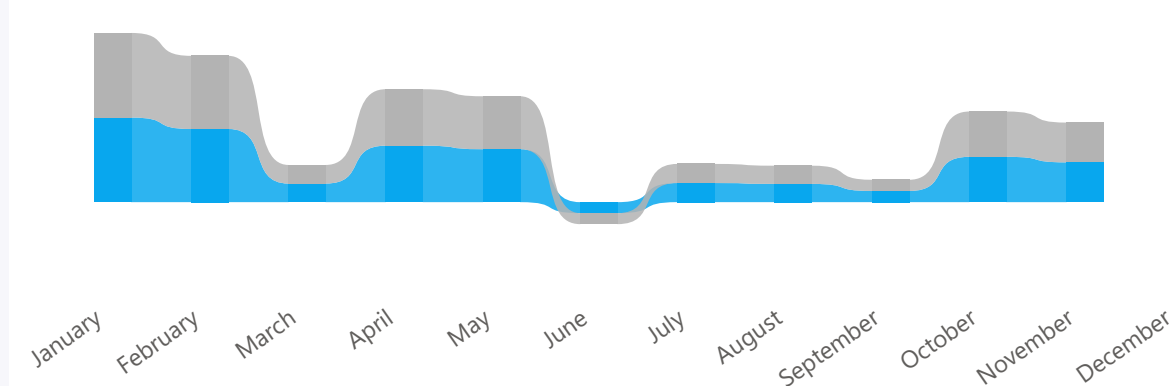
Revenue Comparison



Top 5 Expenses Accounts



Net Profit Analysis





Actual vs Budget Analysis



Year

2011

Month

All



Clear Filters

Company

All

Department

All



REVENUE

25.69M

Bud :24.59M



CGOS

8.01M

Bud :13.45M



GROSS PROFIT

17.68M

Bud :11.14M



EXPENSES

12.22M

Bud : 8.12M

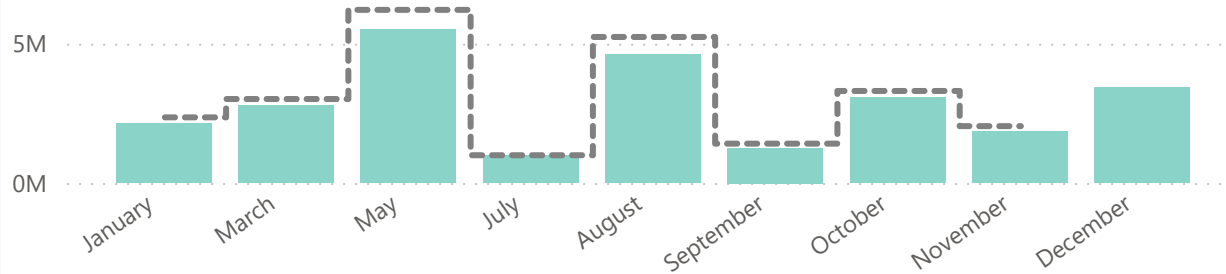


NET PROFIT

5.46M

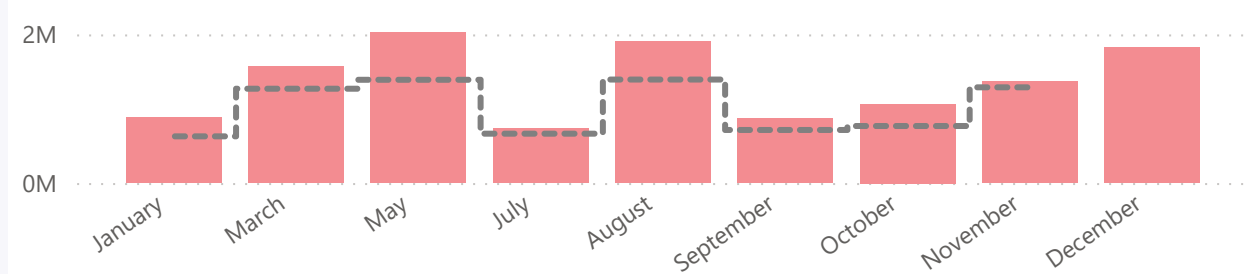
Bud : 3.02M

Revenue Comparison



AccountDescription	Actual	Budget	Variance	Var %	Ratio
Trade Sales	24,535,580.58	23,579,200.00	956,380.58	4.06%	1.04
Other Income	-21,256.92		-21,256.92	0.00%	0.00
Interest Income	32,405.60		32,405.60	0.00%	0.00
Intercompany Sales	1,084,577.92	1,010,800.00	73,777.92	7.30%	1.07
Gain/Loss on Sales of Asset	-39,720.65		-39,720.65	0.00%	0.00
Total	25,688,939.53	24,590,000.00	1,098,939.53	4.47%	1.04

Expenses Comparison



AccountDescription	Actual	Budget	Variance	Var %	Ratio
Taxes	1,863,762.18		1,863,762.18	0.00%	0.00
Salaries	5,854,621.47	4,612,300.00	1,242,321.47	26.93%	1.27
Commissions	802,540.38	606,600.00	195,940.38	32.30%	1.32
Payroll Taxes	583,538.60	435,350.00	148,188.60	34.04%	1.34
Employee Benefits	439,434.80	318,900.00	120,534.80	37.80%	1.38
Returns and Adjustments	763,834.74	655,500.00	108,334.74	16.53%	1.17
Total	12,220,696.37	8,115,660.00	4,105,036.37	50.58%	1.51



Income Statement



Year

Month



Clear Filters

Company

Department

2011



August



Canadian Division



All



REVENUE

1.16M



CGOS

404.52K



GROSS PROFIT

757.41K



EXPENSES

494.43K



NET PROFIT

262.99K

Level2	Year to Date	Actual	Budget	Ratio	Last Month	LM Var	Last Year	LY Var
Operating Profit	1,437,333.80	370,075.20	529,100.00	0.70	270,146.46	99,928.74	-14,977.70	385,052.90
Gross Margin	2,681,934.40	717,084.35	727,800.00	0.99	936,798.41	-219,714.06	125,828.55	591,255.80
Net Sales	4,037,192.55	1,121,602.71	1,263,700.00	0.89	1,473,422.48	-351,819.77	208,183.76	913,418.95
Discounts	-1,960.64	-5.20	0.00	0.00	-2,605.24	2,600.04		-5.20
Gross Sales	4,142,836.93	1,160,053.21	1,300,200.00	0.89	1,586,925.45	-426,872.24	212,389.46	947,663.75
Returns and Adjustments	-103,683.74	-38,445.30	-36,500.00	1.05	-110,897.73	72,452.43	-4,205.70	-34,239.60
Total Cost of Sales	-1,355,258.15	-404,518.36	-535,900.00	0.75	-536,624.07	132,105.71	-82,355.21	-322,163.15
Operating Expenses	-1,244,600.60	-347,009.15	-198,700.00	1.75	-666,651.95	319,642.80	-140,806.25	-206,202.90
Other Income and Expense	1,147.51	302.38		0.00	542.28	-239.90	132.27	170.11
Gain/Loss on Sales of Asset	-4,716.41	-1,252.60		0.00	-2,273.56	1,020.96	-542.20	-710.40
Interest Expense	-5,950.29	-1,577.73		0.00	-2,864.33	1,286.60	-683.56	-894.17
Interest Income	3,880.56	1,029.23		0.00	1,864.30	-835.07	445.67	583.56
Total	1,022,420.32	262,987.28	529,100.00	0.50	135,067.39	127,919.89	-32,456.57	295,443.85



Balance Sheet



Year

Month



Clear Filters

Company

Department

2013



August



Canadian Division



All



Current Assets

3.21M



Fixed Assets

300.32K



Current Liabilities

549.04K



Fixed Liabilities

2.96M



Equity

0.00

Level2	Year to Date	Balance	Last Month	LM Var	Last Year	LY Var
[-] Assets	31,793,040.33	3,509,087.68	7,383,827.10	-3,874,739.42	44,482,438.53	-40,973,350.85
[+] Current Assets	29,649,098.93	3,242,881.21	6,789,863.04	-3,546,981.83	42,103,806.49	-38,860,925.28
[+] Other Assets	269,822.76	33,600.19	81,289.60	-47,689.41	304,089.85	-270,489.66
[+] Property, Plant, Equipment	1,874,118.64	232,606.28	512,674.46	-280,068.18	2,074,542.19	-1,841,935.91
[-] Liabilities and Owners Equity	-31,793,040.33	-3,509,087.68	-7,383,827.10	3,874,739.42	-44,482,438.53	40,973,350.85
[-] Liabilities	-9,295,305.77	-1,066,238.90	-2,478,029.02	1,411,790.12	-10,566,799.55	9,500,560.65
[-] Current Liabilities	-6,359,151.33	-727,844.94	-1,690,798.36	962,953.42	-7,314,324.94	6,586,480.00
[+] Accounts Payable	-2,040,480.01	-246,937.50	-579,938.29	333,000.79	-2,334,335.27	2,087,397.77
[+] Accrued Expenses	-1,469,839.70	-178,802.03	-411,314.37	232,512.34	-1,666,957.89	1,488,155.86
[+] Current Installments of Long-term Debt	-240,157.06	-30,872.87	-69,203.01	38,330.14	-268,121.00	237,248.13
[+] Intercompany Payables	-815,090.51	-72,547.89	-197,923.60	125,375.71	-1,104,382.04	1,031,834.15
[+] Notes Payable	-237,785.81	-32,654.72	-68,428.76	35,774.04	-264,498.19	231,843.47
Total	0.00	0.00	0.00	0.00	0.00	0.00



Financial Ratios



Year

Month

Clear Filters

Company

Department

2013

All

Canadian Division

All



Current Assets

38.95M



Fixed Assets

3.43M



Current Liabilities

6.61M



Fixed Liabilities

35.76M



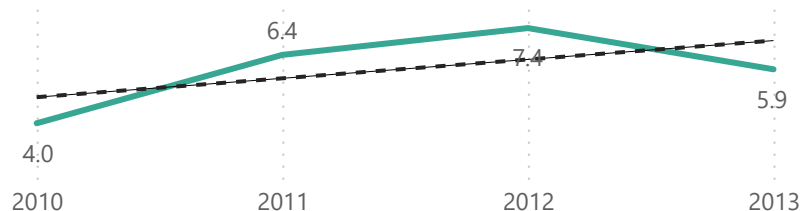
Equity

0.00

Current Ratio

5.89

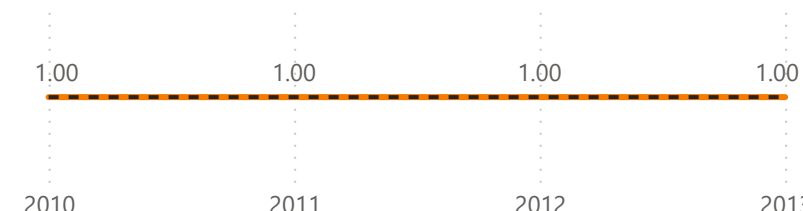
6.00



Debt Ratio

1.00

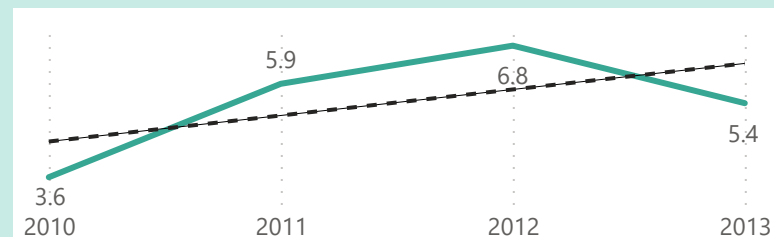
0.40



Quick Ratio

5.39

4.50



Debt/Capital

1.00

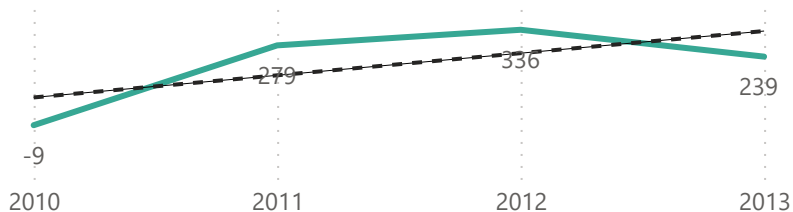
0.60



Interest Coverage

238.56

100.00



Debt/Equity

0.00

2.40

