



MARYNA SHUT

Data Scientist

About me

Fast and avid learner with attention to detail and simplicity. Data Science focused, background in Business and Linguistics. Published author.



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kaggle.com/marshuu

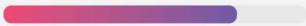


Skills

R



Python



Machine Learning



Deep Learning



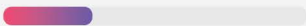
SQL



Tableau



Power BI



HTML



CSS



Education

Micromasters Statistics and Data Science

01/2023 - current

Data Science

07/2022 - 01/2023

Data Analytics

07/2022 - 10/2022

Business Analytics

03/2022 - 09/2022

Master of Business Administration and Human Resources

10/2016 - 10/2017

Web Development

03/2015 - 05/2015

Bachelor in Linguistics

09/2009 - 05/2014

MITx

Data Analysis: Statistical Modeling and Computation in Applications,
Machine Learning with Python: from Linear Models to Deep Learning,
Fundamentals of Statistics,

HarvardX

R, Data Visualization, Data Wrangling, Probability, Linear Regression, Machine Learning, Productivity tools (git, unix)

Google

Via Coursera: Data Analytics, R, SQL, Tableau

Wharton School of the University of Pennsylvania

Via Coursera: People analytics, customer analytics, accounting analytics, operations analytics

ENEB Business School

Business strategy, Accounting, Financial Management, Personnel Management, Coaching, PNL, Supply Chain Management, Labor Consultancy, Merchandise, Corporation Tax, Marketing, Commercials, Social Corporate Responsibility, Human Resources Management, Staff Selection, Labor Risks Prevention

BelHard IT Institute Minsk

HTML, CSS, Java Script, PHP

Minsk State Linguistic University

Linguistics, English, German, Spanish languages



Keysight Technologies – Barcelona

03/2022 – current

Solutions specialist

- Complex SOW review in close alignment with Project Managers, Contracts and Revenue Lead
- Customer T&C review in collaboration with Contracts and Revenue Lead
- Document solutions deals in an executive manner, containing all necessary details to manage deals from a contractual and financial perspective
- Providing deal specific management updates and work with Solution CSR to get deals quoted and booked in a smooth manner
- Providing pre-sales and/or post sales consulting on specific customer scenarios taking into account local policies and laws, financial requirements, international compliance rules related to customer contracts and product shipment
- Financial qualification in regards to deal optimization for revenues and unbilled inventory, pro-active deal follow up with relevant parties, providing guidance on deals related transactions to Solution CSRs in different teams
- Ensure timely and correct revenue recognition for solution deals throughout their lifecycle in close co-ordination with Solutions CSRs.
- Drive process improvements & mentor colleagues
- Regular reporting activities related to Solutions

01/2018 – 03/2024

Sales CSR

- Order management through Oracle and Salesforce
- Post- order follow up and customer assistance
- Monthly and quarterly results follow up
- Preparing reports on current division's revenue recognition state
- Communication of results and updates, planning and producing presentations for the management and the team
- Providing trainings for the partners



Languages

Spanish



English



German



Russian



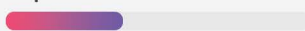
Polish



French



Japanese – N4



Credit Suisse – Wrocław

03/2017 – 05/2017

IT service desk

- First line IT support for colleagues in German, Spanish and French



Cigna – Madrid

03/2017 – 05/2017

Customer Support Responsible

- Customer support in various channels including phone and emails in English, Spanish and German
- Translation of medical documents from Polish into English



Smart Parts UK – Minsk

03/2017 – 05/2017

Customer Support Responsible

- Customer support in various channels including phone and emails in English, Spanish and German
- Translation of medical documents from Polish into English