

Unpacking Aggregate Welfare in a Spatial Economy^{*}

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Abstract

How do regional productivity shocks or transportation infrastructure affect aggregate welfare? In a general class of spatial equilibrium models, we provide an exact additive decomposition of aggregate welfare changes into (i) technology effects à la [Hulten \(1978\)](#), (ii) spatial dispersion in marginal utility, (iii) fiscal externalities, (iv) technological externalities, and (v) redistribution. We provide a non-parametric formula for second-best spatial transfers and show that Hulten's characterization is recovered whenever they are in place. In an application to the U.S. economy, we find a substantial deviation from Hulten's characterization for the period 2010-2019 and for counterfactual improvements in transportation infrastructure.

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1 Introduction

How do regional productivity shocks or transportation infrastructure affect aggregate welfare? To answer these questions, there has been significant progress in the development of quantitative spatial general equilibrium models. These frameworks allow researchers to fit the model to geographically disaggregated data and compute the aggregate welfare implications of a particular shock or policy. At the same time, these frameworks are highly complex and parameterized, obscuring which forces or parameters in the model govern the aggregate welfare effects.

An alternative approach is to appeal to first-order approximations. [Hulten \(1978\)](#) showed that, in a frictionless economy, the impact on aggregate GDP of microeconomic TFP shocks is equal to the shocked producer’s sales as a share of GDP (i.e., Domar weights). In the evaluation of transportation infrastructure, a popular approach has been the “social saving” approach, where the benefit of transportation infrastructure is calculated based on the shipment cost saved relative to the next best alternative ([Fogel 1964](#)). Underlying these approaches is a macro-envelope condition resulting from the first welfare theorem. These approaches have the advantage of being agnostic about the details of the underlying disaggregated equilibrium system. However, whether or how these approaches extend to spatial equilibrium models remains an open question.

This paper fills this gap by providing a theory to unpack the first-order aggregate welfare effects of spatially disaggregated shocks in a general class of spatial equilibrium models. We provide an exact additive decomposition of aggregate welfare changes that depends on a minimal set of nonparametric sufficient statistics. Our decomposition clarifies how and why first-order aggregate welfare gains and losses depart from Hulten’s characterization. We apply our decomposition to the U.S. economy to assess aggregate welfare changes during the period 2010-2019 and in response to counterfactual improvements in transportation infrastructure.

We consider a general class of spatial equilibrium models. Our framework accommodates flexible location-specific utility functions as well as local amenities, production functions, input-output linkages, trade frictions, agglomeration and congestion externalities, ex-ante heterogeneous households, and government transfers across locations and household types. We also introduce idiosyncratic preference shocks to households’ location choices that follow arbitrary distributions. By accommodating a flexible correlation of preference shocks across alternatives, we capture general substitution patterns for lo-

cation choice decisions. Special cases include those without preference shocks (Rosen 1979, Roback 1982, Allen and Arkolakis 2014), the i.i.d. extreme value distribution (Redding 2016, Diamond 2016), and the generalized extreme value distribution with arbitrary correlations (McFadden 1978).

We start by observing that the decentralized equilibrium allocation is suboptimal from the perspective of maximizing households' expected utility. This suboptimality arises regardless of the Pareto weights associated with ex-ante heterogeneous household types. Equilibrium suboptimality arises for three reasons. First, agents do not internalize technological externalities such as agglomeration or congestion. Second, whenever there are spatial transfers, agents do not internalize how their location choices affect the government budget, thereby generating fiscal externalities. Third, in the decentralized equilibrium, the marginal utility of income is not equalized across locations.

The first two sources of suboptimality are perhaps not surprising. The third source of suboptimality is subtle and warrants a discussion. In equilibrium, agents make location decisions based on utility *levels* (inclusive of preference shocks). This implies that the *marginal* utility from a dollar is not necessarily equalized across locations. One way to interpret this dispersion of marginal utility is the lack of insurance for the uncertainty associated with location choice. Another interpretation is the lack of redistribution across agents within ex-ante identical households with different location choices. The observation that spatial equilibrium models involve suboptimality due to the dispersion of marginal utility is reminiscent of Mirrlees (1972), who points out this issue in a stylized residential location choice model within a city without preference shocks.

This equilibrium suboptimality implies that Hulten's analysis does not extend to spatial equilibrium models. The main contribution of this paper is to provide a theory to unpack aggregate welfare changes in spatial equilibrium models and how they depart from Hulten's characterization. We show that first-order aggregate welfare changes are exactly, additively decomposed into five terms. The first term, (i) technology, is the percentage change in productivity multiplied by the revenue of the region or sector receiving a shock, resonating the characterization by Hulten (1978). The remaining four terms, jointly constituting the reallocation effects, are (ii) marginal utility (MU) dispersion, (iii) fiscal externalities (in the presence of spatial transfers), (iv) technological externalities (such as agglomeration or congestion externalities), and (v) redistribution across ex-ante heterogeneous households. The second term is positive if a shock induces a relative increase in consumption where the marginal utility net of resource cost is high. The third

term is positive if a shock induces the reallocation of people to locations that are net taxpayers. The fourth term is positive if a shock induces the reallocation of people to locations that generate positive technological externalities. The fifth term is positive if a shock induces the reallocation of consumption toward the types of households with higher welfare weights.

We provide several stylized examples to illustrate how model specifications affect the various components of our welfare decomposition. For example, the (ii) MU dispersion term is zero whenever utility is linear and consumer prices are equalized across locations, in which case the spatial dispersion in marginal utility is absent. Interestingly, this term is also zero whenever there are no preference shocks, as in the tradition of [Rosen \(1979\)](#) and [Roback \(1982\)](#). This is not because spatial dispersion in marginal utility is absent in this environment. Rather, it is because the reallocation in response to any shock fails to close the gap in marginal utility across locations.

We then study how prevailing spatial transfer policies shape the welfare changes from disaggregated shocks. To address this question, we first provide a non-parametric formula for optimal spatial transfers, generalizing [Fajgelbaum and Gaubert's \(2020\)](#) results by dispensing with any parametric assumptions over preference shocks. The formula shows that optimal spatial transfers balance the trade-off between closing the dispersion in marginal utility and fiscal and technological externalities resulting from location choice responses. We call these policies second-best transfers to distinguish them from the first-best policies where the government controls both the consumption and location decisions. We then show that, if the second-best transfer policies are implemented in the pre-shock equilibrium, all the reallocation terms (ii)-(v) add up to zero, recovering Hulten's characterization. The result serves as a benchmark where equilibrium suboptimality (relative to the first-best) does not necessarily lead to systematic deviations from Hulten's characterization. Accordingly, the result clarifies that the deviation from Hulten's characterization reflects the suboptimality of prevailing spatial transfer policies (relative to the second-best).

A key advantage of our decomposition is that it provides a set of nonparametric sufficient statistics to identify aggregate welfare changes. In particular, given a minimal set of information about the baseline equilibrium allocation (prices, consumption, transfers, and the population distribution) and the changes in population and consumption, aggregate welfare changes are uniquely pinned down by agglomeration/congestion externalities and the spatial dispersion of marginal utility. While there is an established

literature estimating the former, there is no existing literature attempting to estimate the latter. Fortunately, relying on the econometric literature on discrete choice models (Berry and Haile 2014, Allen and Rehbeck 2019), we argue that the dispersion of marginal utility is nonparametrically identified from location choice data as long as preference shocks are additively separable. In some contexts, researchers are also interested in the counterfactual changes in welfare, without observing the changes in population and consumption in response to shocks. Together with existing nonparametric identification results for factor demand systems (Adao, Costinot, and Donaldson 2017), we argue that these objects are also nonparametrically identified, thereby establishing nonparametric identification of welfare changes for a counterfactual shock.

For our baseline analysis, we assume that preference shocks are additively separable. When we depart from the additively separable specification, preference shocks directly affect the spatial dispersion of marginal utility. While extending our results to such a case is straightforward in theory, it poses an identification challenge as a monotone transformation of utility changes marginal utility without affecting location choice decisions. Nonetheless, if preference shocks are multiplicatively separable and follow a max-stable multivariate Fréchet distribution with an arbitrary correlation, – a predominantly common alternative specification in the literature – aggregate welfare changes are isomorphic to the additively separable specification by taking a log transformation. Therefore, aggregate welfare changes are nonparametrically identified within this class as well as the additively separable class mentioned above.

We show that our approach can be further extended to an environment with idiosyncratic shocks to household productivity, in addition to preferences; general agglomeration externalities that depend on the population in surrounding regions and producers’ inputs and outputs; shocks to amenities that are not traded in the market; non-welfarist social welfare functions involving paternalistic motives; and cross-regional commuting.

We conclude with two applications to the U.S. economy. In our first application, we analyze the aggregate welfare change for the period 2010-2019 using the observed spatial distribution of economic activity across Metropolitan Statistical Areas (MSAs). We first estimate the spatial dispersion in the marginal utility of income. Armed with our estimates, we apply our decomposition using a rich set of geographically disaggregated data, such as regional price indices and regional taxes and transfers. We find that Hulten’s characterization underpredicts the aggregate (utilitarian) welfare increase during this period. From 2010 to 2015, aggregate welfare (measured in units of GDP equivalence) increased

by 2.24 percentage points annually, while Hulten’s characterization would have predicted 2.04 percentage points. This gap is primarily explained by the (ii) MU dispersion term, arising from the fact that consumption levels converged across MSAs during this period. From 2015 to 2019, aggregate welfare increased by 1.84 percentage points, while Hulten’s characterization would have predicted 1.35 percentage points. This gap is primarily explained by the (v) redistribution term (under equal welfare weights across skill types), arising from the fact that consumption levels converged across skill groups.

In our second application, we apply our decomposition to evaluate counterfactual transportation infrastructure improvements and localized productivity shocks. In particular, we consider the model of [Allen and Arkolakis \(2022\)](#), which features endogenous transportation costs and traffic congestion. We find substantial differences between aggregate welfare changes and Hulten’s characterization in both counterfactual exercises. For transportation infrastructure improvements, the differences arise primarily because of congestion externalities in shipment routes. For localized productivity shocks, the differences stem primarily from marginal utility dispersion but also from both agglomeration and congestion externalities.

Related Literature. Our paper contributes to the literature on spatial equilibrium models. Building on seminal models of location choice which trade off wages, amenities, and cost of living ([Rosen 1979](#), [Roback 1982](#)) and models with increasing returns to scale in production ([Krugman 1991](#), [Fujita, Krugman, and Venables 2001](#)), recent developments in quantitative spatial equilibrium models incorporate rich geographic heterogeneity in production, amenities, and trade frictions. A growing body of research uses these frameworks to study the aggregate welfare effects of regional productivity shocks or transportation infrastructure.¹ Our contribution is to provide a nonparametric formula to unpack the aggregate welfare effects of disaggregated shocks in this class of models.

Our analysis of the aggregate welfare effects of shocks builds on [Hulten \(1978\)](#), who shows that in a perfectly competitive frictionless economy, the first-order effects of dis-

¹See [Redding and Rossi-Hansberg \(2017\)](#) and [Redding \(2022\)](#) for recent surveys on quantitative spatial equilibrium models and [Redding and Turner \(2015\)](#) for the use of these models to study the aggregate impact of transportation infrastructure. [Donaldson and Hornbeck \(2016\)](#) uses a general equilibrium model to explore the deviation from [Fogel \(1964\)](#) of the aggregate effects of U.S. railways. [Tsivanidis \(2023\)](#) and [Zárate \(2022\)](#) use parameterized quantitative spatial equilibrium models to study the impacts of urban transportation infrastructure and provide a quantitative comparison with Hulten’s characterization. [Caliendo, Parro, Rossi-Hansberg, and Sarte \(2018\)](#) use these frameworks to study the propagation of region- and sector-specific productivity shocks.

aggregated shock on aggregate welfare are summarized by Domar weights. We show that this characterization does not generally extend to spatial equilibrium models because spatial equilibria are suboptimal. Researchers have recognized that externalities lead to equilibrium suboptimality and hence affect the first-order welfare effects of disaggregated shocks.² The equilibrium suboptimality due to the dispersion of marginal utility has been pointed out by [Mirrlees \(1972\)](#) in a stylized model of location decisions within a city without preference shocks. However, this point has been less highlighted in the recent quantitative spatial equilibrium literature.³ To date, there is no comprehensive treatment of how various sources of equilibrium suboptimality shape the effects of disaggregated shocks on aggregate welfare in spatial equilibrium. Our contribution is to fill this gap.

Our analysis of how equilibrium suboptimality shapes the effects of disaggregated shocks connects with [Baqae and Farhi \(2020\)](#), who study this question in an economy with a representative agent and thereby abstract from location choice decisions of households. Our paper also relates to [Dávila and Schaab \(2022, 2023\)](#), who provide welfare decompositions in general equilibrium models with heterogeneous agents. Our work is distinct in that we explicitly derive the deviation from Hulten’s characterization in spatial equilibrium models using measurable sufficient statistics and study its relationship to optimal spatial transfer policies.

We also contribute to the literature that aims to measure aggregate welfare. While existing work along this line ([Jones and Klenow 2016](#), [Basu, Pascali, Schiantarelli, and Serven 2022](#)) typically abstracts from spatial considerations, our application to the U.S. economy in Section 5 shows that such considerations can be quantitatively important in understanding a nation’s aggregate welfare.

2 Spatial Equilibrium Framework

In this section, we set up the general spatial equilibrium framework for our baseline analysis.

²See [Lebergott \(1966\)](#) for an early criticism of [Fogel \(1964\)](#) due to an omission of technological externalities. [Tsivanidis \(2023\)](#) argues that agglomeration externalities affect the welfare gains from urban transport infrastructure beyond the value of travel time saved (VTTS) (i.e., [Small and Verhoef 2007](#)).

³See also [Wildasin \(1986\)](#), who explicitly points out that equilibrium suboptimality is related to the dispersion of marginal utility of income. [Mongey and Waugh \(2024\)](#) discuss this suboptimality in the broader context of discrete choice models.

2.1 General Setup

There are N locations indexed by $i, j \in \mathcal{N} \equiv \{1, \dots, N\}$. There are S types of households indexed by $\theta \in \Theta \equiv \{\theta_1, \dots, \theta_S\}$. The mass of each type is ℓ^θ , and we normalize the total measure to one: $\sum_\theta \ell^\theta = 1$. Each household decides its residential location at the beginning. Households who decide to live in location j consume the location-specific final good aggregator specific to household type θ produced using intermediate goods. There are K intermediate goods, some of which can be potentially traded across locations subject to a cost (e.g., food or manufacturing) and some of which are not traded across locations (e.g., housing or nontradable services). Intermediate goods are produced using local labor, intermediate goods, and local fixed factors (e.g., land). Households have ownership of these local fixed factors and earn factor income depending on their type θ , irrespective of their location.

Households of type θ in location j inelastically supply one unit of labor and consume final non-traded goods. Their preferences are given by

$$U_j^\theta(C_j^\theta, \epsilon_j^\theta). \quad (1)$$

Here, the utility function is indexed by j and θ to capture differences in type- and location-specific amenities. ϵ_j^θ is an idiosyncratic household-specific preference shock associated with location j , which we describe further below.

The household's budget constraint is

$$P_j^\theta C_j^\theta = w_j^\theta + T_j^\theta + \Pi^\theta, \quad (2)$$

where P_j^θ is the price of final goods for type θ households in location j , and w_j^θ is the wage for type θ households in location j . T_j^θ is the net government transfer for type θ households in location j . In reality, T_j^θ includes both taxes and transfers explicitly tagged to each location (such as state taxes and transfers in the U.S.) and those set at the national level (such as federal taxes and transfers in the U.S.). We do not impose any additional assumptions about T_j^θ (such as the linearity with respect to nominal wages or income) beyond the condition that the net supply of these transfers is zero. Π^θ is the income from fixed factors for type θ households.

Households choose a location that maximizes their utility. The households' optimal

location choice conditional on their preference shock draw $\epsilon^\theta = (\epsilon_1^\theta, \dots, \epsilon_N^\theta)$ solves

$$m^\theta(\epsilon^\theta) \in \arg \max_{m \in \mathcal{N}} U_m(C_m^\theta, \epsilon_m^\theta). \quad (3)$$

Importantly, we do not make any parametric assumptions for the distribution of ϵ^θ beyond the regularity condition that they have a strictly positive density everywhere in \mathbb{R}^N or are degenerate. This specification nests different assumptions about location decisions in the literature. For example, [Rosen \(1979\)](#), [Roback \(1982\)](#), and [Allen and Arkolakis \(2014\)](#) consider a case without preference shocks, i.e., where ϵ_m^θ is degenerate for all m ; [Diamond \(2016\)](#) considers a case where ϵ_m^θ is distributed according to an i.i.d. type-I extreme value distribution across locations; and [McFadden \(1978\)](#) considers a case where ϵ^θ is distributed according to a generalized extreme value distribution with arbitrary correlation across alternatives. By aggregating across the draws of idiosyncratic preference shocks, the population size in location j of type θ is given by

$$l_j^\theta = \ell^\theta \mu_j^\theta, \quad \mu_j^\theta = \int \mathbb{I}[j = m^\theta(\epsilon^\theta)] dG^\theta(\epsilon^\theta), \quad (4)$$

where μ_j^θ is the probability that type θ households choose location j , $\mathbb{I}[j = m^\theta(\epsilon^\theta)]$ is an indicator function signifying if the households with preference shocks ϵ^θ choose location j , and $G^\theta(\epsilon^\theta)$ is the distribution function of preference shocks ϵ^θ .

Final goods for type θ households in location j are produced using a constant returns to scale technology over intermediate goods

$$C_j^\theta = \mathcal{C}_j^\theta(\mathbf{c}_j^\theta),$$

where $\mathbf{c}_j^\theta \equiv \{c_{ij,k}^\theta\}_{i,k}$ denotes a vector of intermediate goods used for final goods production, where k indexes intermediate goods and i indexes the origin location of these intermediate goods.

Intermediate good k produced in location i and sold in location j is produced using the following technology

$$y_{ij,k} = \mathcal{A}_{ij,k} f_{ij,k}(\mathbf{l}_{ij,k}, h_{ij,k}, \mathbf{x}_{ij,k}),$$

where $\mathbf{l}_{ij,k} \equiv \{l_{ij,k}^\theta\}_\theta$ denotes labor inputs, $h_{ij,k}$ denotes the local fixed factor input, $\mathcal{A}_{ij,k}$ is Hicks-neutral productivity (including iceberg trade costs), $f_{ij,k}$ is a production function

(which we assume to be strictly increasing, concave, differentiable, and constant returns), and $\mathbf{x}_{ij,k} \equiv \{x_{ij,k}^{l,m}\}_{l,m}$ denotes a vector of intermediate inputs, where m indexes the intermediate goods for inputs and l indexes the location of origin.⁴

We assume that the supply of the local fixed factor at location j is given exogenously by \bar{h}_j . We assume that each type θ household owns α^θ share of fixed factors, where $\sum_\theta \ell^\theta \alpha^\theta = 1$. We also denote the price of the local fixed factor by r_j . Then, the aggregate per-capita return from the fixed factor for a type θ household is given by

$$\Pi^\theta = \alpha^\theta \sum_j r_j \bar{h}_j. \quad (5)$$

The government budget constraint is

$$\sum_\theta \sum_j T_j^\theta \ell_j^\theta = 0. \quad (6)$$

Finally, we assume that productivity $\{\mathcal{A}_{ij,k}\}$ is subject to agglomeration spillovers depending on the local population of various household types:⁵

$$\mathcal{A}_{ij,k} = A_{ij,k} g_{ij,k}(\{\ell_i^\theta\}), \quad (7)$$

where $g_{ij,k}(\cdot)$ are the spillover functions, and $A_{ij,k}$ is the fundamental component of productivity. Note that we allow for a flexible functional form for spillovers arising from the population size of different household types θ for different locations and goods i, j, k . For notational convenience, we denote the elasticity of agglomeration spillovers as

$$\gamma_{ij,k}^\theta \equiv \frac{\partial \ln g_{ij,k}}{\partial \ln \ell_i^\theta}. \quad (8)$$

We define the decentralized equilibrium of this economy as follows.

Definition 1 (Decentralized Equilibrium). A decentralized equilibrium consists of prices

⁴Our framework can encompass the case with decreasing returns to scale production function by interpreting the fixed factor $h_{ij,k}$ as a fictitious factor receiving profit.

⁵By interpreting some intermediate goods k as type θ 's labor services, this specification nests general agglomeration spillovers from type θ to another type θ 's labor productivity, nesting the framework of [Fajgelbaum and Gaubert \(2020\)](#). In Section 4.5, we consider the agglomeration externalities that depend beyond local population size, e.g., introducing cross-region productivity spillovers (e.g., [Ahlfeldt, Redding, Sturm, and Wolf 2015](#)) or agglomeration/congestion externality specific to a sector's inputs and outputs (e.g., [Allen and Arkolakis 2022](#)).

$\{\{P_j^\theta, w_j^\theta\}, \{p_{ij,k}\}, r_j\}$, quantities $\{\{C_j^\theta, \mathbf{c}_j^\theta, \mu_j^\theta, l_j^\theta\}, \{\mathbf{x}_{ij,k}, \mathbf{l}_{ij,k}\}\}$, transfers $\{T_j^\theta\}$, and productivities $\{\mathcal{A}_{ij,k}\}$ such that:

- (i) $\{C_j^\theta\}$ satisfies households' budget constraint (2), and $\{\mu_j^\theta, l_j^\theta\}$ solves households' optimal location choice problem (3) and (4);
- (ii) Firms maximize profits

$$\mathbf{c}_j^\theta \in \arg \max_{\tilde{\mathbf{c}}_j^\theta} P_j^\theta C_j^\theta(\tilde{\mathbf{c}}_j^\theta) - \sum_{i,k} p_{ij,k} \tilde{c}_{ij,k}^\theta \quad (9)$$

and

$$\begin{aligned} (\mathbf{l}_{ij,k}, h_{ij,k}, \mathbf{x}_{ij,k}) \in \arg \max_{\tilde{\mathbf{l}}_{ij,k}, \tilde{h}_{ij,k}, \tilde{\mathbf{x}}_{ij,k}} & p_{ij,k} \mathcal{A}_{ij,k} f_{ij,k}(\tilde{\mathbf{l}}_{ij,k}, \tilde{h}_{ij,k}, \tilde{\mathbf{x}}_{ij,k}) \\ & - \sum_{\theta} w_i^\theta \tilde{l}_{ij,k}^\theta - r_i \tilde{h}_{ij,k} - \sum_{l,m} p_{li,m} \tilde{x}_{ij,k}^{l,m}; \end{aligned} \quad (10)$$

- (iii) Goods markets clear

$$\sum_{\theta} c_{ij,k}^\theta + \sum_{l,m} x_{jl,m}^{i,k} = \mathcal{A}_{ij,k} f_{ij,k}(\mathbf{l}_{ij,k}, h_{ij,k}, \mathbf{x}_{ij,k}) \quad (11)$$

$$C_j^\theta \ell^\theta \mu_j^\theta = C_j^\theta(\mathbf{c}_j^\theta); \quad (12)$$

- (iv) Labor markets clear

$$\sum_{i,k} l_{ji,k}^\theta = \ell^\theta \mu_j^\theta; \quad (13)$$

- (iv) Fixed factor markets clear

$$\sum_{i,k} h_{ji,k} = \bar{h}_j; \quad (14)$$

- (v) Aggregate factor payments Π^θ satisfy (5);
- (vi) The government budget constraint (6) holds;
- (vii) Productivity $\{\mathcal{A}_{ij,k}\}$ is subject to agglomeration spillovers given by (7).

We also define aggregate welfare of this economy as follows:

Definition 2 (Aggregate Welfare). Aggregate welfare W is given by a social welfare function that depends on the expected utility of each type θ household:

$$W = \mathcal{W}(\{W^\theta\}), \quad W^\theta \equiv \mathbb{E}[\max_j \{U_j^\theta(C_j^\theta, \epsilon_j^\theta)\}]. \quad (15)$$

In a special case with ex-ante homogeneous household types ($S = 1$), the objective function is simply the expected utility of the household, or equivalently, a utilitarian social welfare function with respect to preference shocks. One restriction of Definition 2 is that aggregate welfare only depends on the expected utility of households, rather than directly on allocations. In Section 4.4, we consider such a deviation from welfarist social welfare functions.

We refer to the welfare weight of type θ households Λ^θ as the marginal value of their expected utility to aggregate welfare, relative to their population size:

$$\Lambda^\theta \equiv \frac{\partial \mathcal{W}(\{W^\theta\})}{\partial W^\theta} \frac{1}{\ell^\theta}. \quad (16)$$

With a linear social welfare function, $\{\Lambda^\theta\}$ corresponds to what are often referred to as “Pareto weights”. Under a utilitarian social welfare function, we would have $\Lambda^\theta = 1$. Without loss of generality, we normalize \mathcal{W} such that $\sum_\theta \ell^\theta \Lambda^\theta = 1$ at the equilibrium we consider.

We first focus on the case where the utility function is additively separable between the common location-specific component and the idiosyncratic component:

$$U_j^\theta(C_j^\theta, \epsilon_j^\theta) = u_j^\theta(C_j^\theta) + \epsilon_j^\theta. \quad (17)$$

The key implication of this assumption is that the marginal utility of consumption is not affected by idiosyncratic preference shocks. In Section 4.1, we describe how the departure from this assumption influences our results. There, we show that for a common alternative specification in the literature where the preference shocks enter multiplicatively and follow a max-stable multi-variate Fréchet distribution, all of our results remain isomorphic to the additively separable specification.

For expositional purposes, we choose the numeraire so that the population-weighted

average of the inverse of the marginal utility of income $u_j^{\theta'}(C_j^\theta)$ is one:

$$\sum_{\theta} \sum_j l_j^{\theta} \frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})} = 1. \quad (18)$$

The left-hand side is the dollar cost of increasing utility by one unit in all locations for all types, which is the numeraire in this economy.

We also focus on the case where the decentralized equilibrium is unique and interior ($l_j^{\theta} > 0$ for all j and θ). Since our approach relies on a first-order approximation, this assumption avoids dealing with the case where equilibrium outcomes are non-differentiable with respect to the shock.⁶

2.2 Useful Representation Lemmas

We present two lemmas that will be useful later. First, we introduce a convenient alternative representation of location choice decisions. Following [Hofbauer and Sandholm \(2002\)](#), the discrete location choice decision under additive preference shocks (17) can be isomorphically represented by households jointly choosing the population size subject to a cost function, as summarized in the following lemma:

Lemma 1 ([Hofbauer and Sandholm 2002](#)). Under an additively separable utility function (17), the share of type θ households living in each location $\{\mu_j^{\theta}\}_j$ can be represented as the solution to the following problem given a vector of equilibrium consumption $\{C_j^{\theta}\}_j$:

$$\begin{aligned} W^{\theta} = \max_{\{\mu_j^{\theta}\}_j} & \sum_j \mu_j^{\theta} u_j^{\theta}(C_j^{\theta}) - \psi^{\theta}(\{\mu_j^{\theta}\}) \\ \text{s.t.} & \sum_j \mu_j^{\theta} = 1 \end{aligned} \quad (19)$$

for some function $\psi^{\theta}(\{\mu_j^{\theta}\})$, which we provide an explicit expression for in [Appendix A.1](#). Moreover, W^{θ} coincides with the expected utility in (15), i.e., $W^{\theta} = \mathbb{E}[\max_j \{u_j^{\theta}(C_j^{\theta}) + \epsilon_j^{\theta}\}]$.

The proofs of this lemma and the subsequent propositions of this paper are found in [Appendix A](#). Importantly, $\psi^{\theta}(\{\mu_j^{\theta}\})$ summarizes the influence of preference shocks on households' location decisions. If there are no preference shocks, we have $\psi^{\theta}(\{\mu_j^{\theta}\}) = 0$.

⁶See [Allen and Arkolakis \(2014\)](#) and [Allen, Arkolakis, and Li \(2020\)](#) for sufficient conditions for equilibrium uniqueness in spatial equilibrium models.

If preference shocks follow an i.i.d. type-I extreme value distribution with shape parameter ν , then $\psi^\theta(\{\mu_j^\theta\}) = \frac{1}{\nu} \sum_j \mu_j^\theta \ln \mu_j^\theta$ (Anderson, De Palma, and Thisse 1988). When $\{\epsilon_j^\theta\}_j$ follow a type-I generalized extreme value (GEV) with arbitrary correlations (i.e., McFadden 1978), we show in Appendix C that $\psi^\theta(\{\mu_j^\theta\}) = \frac{1}{\nu} \sum_j \mu_j^\theta \ln S_j^\theta(\{\mu_i^\theta\})$, where function $S_j^\theta(\cdot)$ depends on the correlation function of $\{\epsilon_j^\theta\}_j$ across alternatives j .⁷

Second, the following lemma shows that the decentralized equilibrium allocation can be represented as the solution to a “pseudo-planning” problem.

Lemma 2. Any decentralized equilibrium allocation $\{\{\check{C}_j^\theta, \check{c}_j^\theta, \check{\mu}_j^\theta, \check{l}_j^\theta\}, \{\check{\mathbf{x}}_{ij,k}, \check{\mathbf{l}}_{ij,k}, \check{h}_{ij,k}, \check{A}_{ij,k}\}\}$ solves the following pseudo-planning problem

$$W = \max_{\{W^\theta, \{C_j^\theta, \mathbf{c}_j^\theta, \mu_j^\theta\}, \{\mathbf{x}_{ij,k}, \mathbf{l}_{ij,k}, h_{ij,k}, A_{ij,k}\}\}} \mathcal{W}(\{W^\theta\}) \quad (20)$$

subject to (7), (11)-(14)

$$W^\theta = \sum_j \mu_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\mu_j^\theta\}) \quad (21)$$

$$\{\mu_j^\theta\}_j \in \arg \max_{\{\tilde{\mu}_j^\theta\}_j: \sum_j \tilde{\mu}_j^\theta = 1} \sum_j \tilde{\mu}_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\tilde{\mu}_j^\theta\}) \quad (22)$$

$$C_j^\theta = \check{C}_j^\theta. \quad (23)$$

The objective function is what we define as aggregate welfare. Constraint (7) stipulates the spillover functions, and constraints (11)-(14) correspond to resource constraints. Constraint (22) imposes that location choices are incentive compatible, and (23) restricts consumption to be equal to its equilibrium value. If constraints (22) and (23) were slack, then the problem coincides with the first-best planning problem (see Appendix B for details), where the Planner maximizes aggregate welfare subject to resource constraints. In this case, the envelope theorem implies that the welfare effects of technology shocks are summarized by their sales, as in Hulten (1978). However, as we show below, constraints (22) and (23) are not slack in general, which implies Hulten’s theorem cannot be applied to spatial equilibrium models.

⁷An alternative interpretation of $\psi^\theta(\cdot)$ is that it captures congestion externalities. For example, the model with preference shocks following an i.i.d. type-I extreme value distribution with shape parameter ν is isomorphic to a model without preference shocks where utility is given by $u_j^\theta(C_j^\theta) - \frac{1}{\nu} \ln \mu_j^\theta$. See Appendix D.4 for further discussion about this isomorphism.

3 Unpacking Welfare Effects of Disaggregated Shocks

How do regional productivity shocks or transportation infrastructure improvements affect aggregate welfare? This section provides our main theoretical result which decomposes the first-order effects of disaggregated technology shocks.

For expositional purposes, we introduce the following expectation and covariance operators. The first set of operators takes the expectation and covariance of statistics associated with location j for a given type θ household, weighted by location share μ_j^θ :

$$\mathbb{E}_{j|\theta}[X_j^\theta] \equiv \sum_j \mu_j^\theta X_j^\theta, \quad \text{Cov}_{j|\theta}(X_j^\theta, Y_j^\theta) \equiv \mathbb{E}_{j|\theta}[X_j^\theta Y_j^\theta] - \mathbb{E}_{j|\theta}[X_j^\theta] \mathbb{E}_{j|\theta}[Y_j^\theta]. \quad (24)$$

The second set of operators takes the expectation and covariance of statistics associated with type θ households, weighted by population share ℓ^θ :

$$\mathbb{E}_\theta[X^\theta] \equiv \sum_\theta \ell^\theta X^\theta, \quad \text{Cov}_\theta(X^\theta, Y^\theta) \equiv \mathbb{E}_\theta[X^\theta Y^\theta] - \mathbb{E}_\theta[X^\theta] \mathbb{E}_\theta[Y^\theta]. \quad (25)$$

3.1 Main Results

Consider small changes in the exogenous components of productivity specific to origin location, destination location, and sector: $\{d \ln A_{ij,k}\}$. These shocks can represent region-sector TFP shocks (e.g., [Caliendo et al. 2018](#)) or transportation infrastructure changes (e.g., [Allen and Arkolakis 2014](#), [Donaldson and Hornbeck 2016](#)).⁸ We also allow for the possibility that the structure of transfers may change simultaneously, denoted by $\{dT_j^\theta\}$, either because of exogenous policy changes or as an endogenous response to the productivity shocks.

By applying the envelope theorem to the pseudo-planning problem of Lemma 2, we obtain the following expression for welfare changes:

Proposition 1. *Consider an arbitrary set of small shocks to the exogenous components of productivity $\{d \ln A_{ij,k}\}$, as well as changes in transfers $\{dT_j^\theta\}$, in a decentralized equilib-*

⁸In some context, researchers are interested in the shocks to amenities instead of productivity. Our analysis includes those cases by interpreting some intermediate goods as local amenities. From a measurement perspective, applying Proposition 1 requires knowledge of prices of the amenities, which is often unobserved and needs to be calibrated or estimated. For example, if transportation infrastructure also brings amenity benefits by shortening commuting time, one can use the value of time for $p_{ij,k}$ and commuting time for $y_{ij,k}$ (i.e., [Small and Verhoef 2007](#)). In Section 4.3, we provide an alternative expression for Proposition 1 without using amenity prices.

rium. The first-order impact on welfare can be expressed as

$$\begin{aligned}
dW = & \underbrace{\sum_{i,j,k} p_{ij,k} y_{ij,k} d \ln A_{ij,k}}_{(i) \text{ Technology } (\Omega_T)} + \underbrace{\mathbb{E}_\theta \left[\text{Cov}_{j|\theta} \left(-\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)}, u_j^{\theta'}(C_j^\theta) dC_j^\theta \right) \right]}_{(ii) \text{ MU Dispersion } (\Omega_{MU})} \\
& + \underbrace{\mathbb{E}_\theta \left[\text{Cov}_{j|\theta} (-T_j^\theta, d \ln l_j^\theta) \right]}_{(iii) \text{ Fiscal Externality } (\Omega_{FE})} + \underbrace{\mathbb{E}_\theta \left[\text{Cov}_{j|\theta} \left(\sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^\theta} \gamma_{jl,k}^\theta, d \ln l_j^\theta \right) \right]}_{(iv) \text{ Technological Externality } (\Omega_{TE})} \\
& + \underbrace{\text{Cov}_\theta \left(\Lambda^\theta - \mathbb{E}_{j|\theta} \left[\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} \right], \mathbb{E}_{j|\theta} [u_j^{\theta'}(C_j^\theta) dC_j^\theta] \right)}_{(v) \text{ Redistribution } (\Omega_R)}. \tag{26}
\end{aligned}$$

Below, we explain each term of Proposition 1 and illustrate them through special cases. Table 1 summarizes our decomposition in those special cases.

Technology, Ω_T . The first term of Proposition 1, which we refer to as (i) technology (Ω_T), captures the effects of productivity changes absent the reallocation of resources. The coefficient in front of $d \ln A_{ij,k}$, $p_{ij,k} y_{ij,k}$, corresponds to the total sales of intermediate inputs k produced in i and sold in j . The observation that total sales summarize the aggregate effects of a shock reflects the celebrated result of [Hulten \(1978\)](#). If the equilibrium maximizes aggregate welfare W , the first term is sufficient for the welfare consequence of disaggregated shocks, to a first-order. However, since the equilibrium is generally suboptimal, the reallocation of resources has a first-order effect on welfare.

MU Dispersion, Ω_{MU} . The second term, which we refer to as (ii) MU (marginal utility) dispersion (Ω_{MU}), captures the fact that shocks reallocate resources across locations that potentially differ in their marginal utility of income. A shock leads to an increase in utility of $u_j^{\theta'}(C_j^\theta) dC_j^\theta$ in each location j for type θ households. The covariance is positive if utility changes are higher in locations with a lower inverse marginal utility of income $P_j^\theta / u_j^{\theta'}(C_j^\theta)$, which can be interpreted as the resource cost required to increase utility of type θ household in location j by one unit. The expectation $\mathbb{E}_\theta[\cdot]$ takes the weighted average of this covariance across household types θ .

This term is generally non-zero if the marginal utility of income is not equalized across locations for each of the household types θ , and this is precisely what happens in spatial

equilibrium. In equilibrium, agents make location decisions based on utility *levels* (inclusive of preference shocks). This implies that *marginal* utility of income is not necessarily equalized across these locations for household type θ . In fact, marginal utility $u_j^{\theta'}(C_j^\theta)$ never shows up in any of the equilibrium conditions.

There are two ways to interpret equilibrium suboptimality due to the dispersion in marginal utility of income. The first interpretation is the lack of insurance for the uncertainty associated with location choice. Depending on their preference draws, or depending on the random location assignment in the absence of preference shocks, individual households may end up in a variety of locations that differ in terms of their associated marginal utility of income. Ex-ante, households can benefit by committing to making transfers from a state where they end up in a location with a low marginal utility of income to a state with a high marginal utility of income. However, there is no security that allows for such a transfer. The second interpretation is the lack of redistribution across households with differing residential locations within household type θ .

In certain special cases, MU dispersion is absent in the spatial equilibrium. For example, this case arises under linear utility (i.e., $u_j^\theta(C_j^\theta) = C_j^\theta + B_j^\theta$ for some B_j^θ) and no trade frictions such that final good prices P_j^θ are equalized across locations j . A set of primitive assumptions that delivers the equalization of final good prices is $\mathcal{A}_{ij,k} = \mathcal{A}_i^k$, $f_{ij,k}(\cdot) = f_i^k(\cdot)$, and $C_j^\theta(\cdot) = C^\theta(\cdot)$. [Kline and Moretti \(2014\)](#) consider this special case under ex-ante homogeneous households and argue that expected utility is maximized in the decentralized equilibrium without technological externalities. Alternatively, if utility functions are logarithmic $u_j^\theta(C_j^\theta) = \ln C_j^\theta + B_j^\theta$, spatial transfers vary only by household type $T_j^\theta = T^\theta$, and nominal wages are equalized across locations $w_j^\theta = w^\theta$, spatial dispersion in the marginal utility of income is absent: $u_j^{\theta'}(\frac{w^\theta + T^\theta + \Pi^\theta}{P_j^\theta})/P_j^\theta = \frac{1}{w^\theta + T^\theta + \Pi^\theta}$. This is the case highlighted in recent work by [Mongey and Waugh \(2024\)](#).

An interesting case is an environment without preference shocks as in the tradition of [Rosen \(1979\)](#) and [Roback \(1982\)](#). Even without preference shocks, there is a dispersion of marginal utility of income. This is the point made by [Mirrlees \(1972\)](#). Despite this observation, the *changes* in MU dispersion are always zero without preference shocks. To see this, note that utility levels across locations are always equalized in spatial equilibrium without preference shocks: $u_j^\theta(C_j^\theta) = W^\theta$. This implies that the shift in utility levels across locations in response to any shocks are always the same, $u_j^{\theta'}(C_j^\theta)dC_j^\theta = dW^\theta$, which implies the covariance inside Ω_{MU} is zero. Therefore, the reason that the (ii) MU dispersion term is absent without preference shocks is not because there is no MU dis-

Table 1: Decomposition in Special Cases

	Ω_T	Ω_{MU}	Ω_{FE}	Ω_{TE}	Ω_R
1. Linear utility and no trade frictions	✓		✓	✓	✓
2. No preference shocks	✓		✓	✓	✓
3. No location-specific transfers	✓	✓		✓	✓
4. No technological externalities	✓	✓	✓		✓
5. Single type	✓	✓	✓	✓	
6. No population mobility	✓				✓
7. Second-best transfers	✓				✓
8. ...with redistribution	✓				

persion in equilibrium. Rather, it is because reallocation fails to close the gap in marginal utility across locations.

Fiscal Externality, Ω_{FE} . The third term, which we refer to as (iii) fiscal externality (Ω_{FE}), comes from the fact that shocks affect the government's budget. If a shock induces population movement toward a location that pays taxes on net (higher $-T_j^\theta$), this term has a positive effect on welfare.⁹ This term is absent whenever there are no transfers ($T_j^\theta = 0$ for all j and θ) or the shock does not induce any labor reallocation ($d \ln l_j^\theta = 0$ for all j and θ).

Technological Externality, Ω_{TE} . The fourth term, which we refer to as (iv) technological externality (Ω_{TE}), captures agglomeration externalities in productivity. If a shock induces the population to move toward a location with a higher agglomeration externality $\sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^\theta} \gamma_{jl,k}^\theta$, this term has a positive effect on welfare. Clearly, this term becomes zero if there are no technological externalities in the pre-shock equilibrium, i.e., $\gamma_{ij,k}^\theta = 0$ for all i, j, k , and θ .

Importantly, assuming constant elasticity agglomeration externalities ($\gamma_{ij,k}^\theta = \gamma$) alone does not ensure that the (iv) technological externality term is zero. To see why, consider a special case with a single sector $K = 1$, single type $S = 1$, and no fixed factor $\bar{h}_j = 0$ for all j . We further assume that there are no intermediate inputs used in production

⁹In some existing models, researchers assume that some fraction of fixed factor income is rebated to local households directly (such as through local governments' ownership of local fixed factors), which implies that Π_i depends on i (e.g., [Caliendo et al. 2018](#)). In such cases, the fiscal externality term is simply modified to capture these local rebates, i.e., replacing the first term in the covariance of Ω_{FE} by $-(T_j^\theta + \Pi_j^\theta)$.

($y_{ij} = \mathcal{A}_{ij} f_{ij}(l_{ij})$, dropping subscript k and θ). In this case, from profit maximization and labor market clearing, $\sum_l p_{jl} y_{jl} = w_j l_j$, we have that the term $\sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^\theta} \gamma_{ij,k}^\theta$ simplifies to $w_j \gamma$. Therefore, reallocating the population toward a location with a higher nominal wage generates positive effects on aggregate welfare. This result is consistent with the observation of [Fajgelbaum and Gaubert \(2020\)](#), who show that spatial equilibria involve misallocation of the population even under constant elasticity of agglomeration externality as long as the marginal product of labor is not equalized (e.g., due to compensating differentials).

Redistribution, Ω_R . The fifth term, which we refer to as (v) redistribution (Ω_R), is the covariance between the marginal increase in expected utility of type θ households $\mathbb{E}_{j|\theta}[u_j^{\theta'}(C_j^\theta) dC_j^\theta]$ and the utility weight on those household $\Lambda^\theta - \mathbb{E}_{j|\theta} \left[\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} \right]$. The first term of the utility weight is the welfare weight defined by Equation (16), and the second term is the expected inverse marginal utility of income, i.e., the expected resource cost to increase type θ 's utility by one unit. If all households are ex-ante homogeneous ($S = 1$), the (v) redistribution term becomes zero. Moreover, all the expectation operators with respect to household types $\mathbb{E}_\theta[\cdot]$ drop out from terms (ii)-(iv).

Remarks. In some cases, researchers model locations without allowing for population mobility. This is nested in our framework by setting $S = N$ and preference shocks are such that type θ_i households always locate themselves in location i : $\mu_i^{\theta_i} = 1$. Examples of such specifications arise in international trade models where researchers typically abstract from international migration or when studying the short-run effects of an acute shock. If the population is immobile ($d \ln l_j^\theta = 0$ for all j and θ), then the (ii) MU dispersion, (iii) fiscal externality, and (iv) technological externality terms all become zero.

Proposition 1 provides a characterization of the changes in aggregate welfare. In many contexts, researchers may wish to convert the welfare changes into alternative measurable units. For example, one may wish to compute how much uniform labor productivity changes induce equivalent changes in aggregate welfare. To answer this question, one can again use Proposition 1 to ask what uniform labor productivity changes achieve the same dW .

Proposition 1 can be used in two ways. The first is “ex-post” welfare accounting. Suppose researchers observe the subset of baseline equilibrium prices $\{P_j^\theta, p_{ij,k}, w_j^\theta\}$, quantities $\{C_j^\theta, l_j^\theta, y_{ij,k}\}$, and transfers $\{T_j^\theta\}$. Suppose also that we observe the changes in pro-

ductivity $\{d \ln A_{ij,k}\}$ and associated consumption and population changes $\{dC_j^\theta, d \ln l_j^\theta\}$. Then, given the knowledge of agglomeration externalities $\{\gamma_{ij,k}^\theta\}$ and spatial dispersion of marginal utility $\{u_j^{\theta'}(C_j^\theta)\}$ evaluated around the baseline equilibrium, as well as the assumption about the welfare weights $\{\Lambda^\theta\}$, one can use Proposition 1 to compute the aggregate welfare change and its decomposition. Importantly, this ex-post welfare accounting does not require specifying additional model structure beyond the sufficient statistics discussed above. We illustrate this approach in Section 5.1.

The second is “ex-ante” welfare accounting. Once the researchers commit to a fully specified structural model, Proposition 1 provides a way to unpack the sources of the welfare changes from any counterfactual experiment. This exercise is particularly useful in guiding which features of the model are driving the welfare implications. For example, if the MU dispersion term turns out to be the most relevant for the quantitative results, one can focus on the estimation or sensitivity analysis of the utility function specification $\{u_j^\theta(\cdot)\}$. We operationalize this approach in Section 5.2.

3.2 Welfare Changes if Optimal Spatial Transfers are in Place

So far, we have remained agnostic about how transfers T_j^θ are determined in equilibrium. In reality, national governments may set spatial transfers T_j^θ to correct for agglomeration externalities (Fajgelbaum and Gaubert 2020, Rossi-Hansberg, Sarte, and Schwartzman 2019) or to address spatial inequalities (Gaubert, Kline, and Yagan 2021). While Proposition 1 does not put any restrictions on spatial transfers, it is instructive to consider how Proposition 1 is affected by prevailing spatial transfer policies. We also argue below that understanding the government’s policy problem facilitates the interpretation of Proposition 1.

Specifically, consider a scenario where the government sets spatial transfers T_j^θ to trace the Pareto frontier. The government’s (constrained) Pareto efficient transfer policy solves

$$\max_{\{C_j^\theta, c_j^\theta, P_j^\theta, T_j^\theta, l_j^\theta, \mu_j^\theta, w_j^\theta\}, \{\mathbf{x}_{ij,k}, \mathbf{l}_{ij,k}, h_{ij,k}, A_{ij,k}, p_{ij,k}\}, r_j} \sum_j \mu_j^{\bar{\theta}} u_j^{\bar{\theta}}(C_j^{\bar{\theta}}) - \psi^{\bar{\theta}}(\{\mu_j^{\bar{\theta}}\}), \quad (27)$$

subject to (2)-(14) and the constraint that

$$\sum_j \mu_j^{\bar{\theta}} u_j^{\bar{\theta}}(C_j^{\bar{\theta}}) - \psi^{\bar{\theta}}(\{\mu_j^{\bar{\theta}}\}) \geq \underline{W}^{\bar{\theta}} \text{ for all } \bar{\theta} \neq \theta. \quad (28)$$

Fixing $\bar{\theta}$ and tracing the frontier for all feasible values of $\underline{W}^{\bar{\theta}}$ for all $\tilde{\theta} \neq \bar{\theta}$ defines the set of efficient transfers.

To solve this problem, we follow the primal approach in the public finance literature. That is, we focus on a relaxed planning problem where the Planner picks an incentive-compatible allocation and later confirms that their chosen allocation, alongside supporting prices, is also a solution to the original problem. The relaxed planning problem is defined as follows.

Definition 3 (Relaxed Planning Problem). Given household type $\bar{\theta}$ and welfare lower bounds $\{\underline{W}^{\tilde{\theta}}\}_{\tilde{\theta} \neq \bar{\theta}}$, the Planner solves

$$\max_{\{C_j^\theta, c_j^\theta, l_j^\theta, \mu_j^\theta\}, \{x_{ij,k}, l_{ij,k}, h_{ij,k}, A_{ij,k}\}} \sum_j \mu_j^{\bar{\theta}} u_j^{\bar{\theta}}(C_j^{\bar{\theta}}) - \psi^{\bar{\theta}}(\{\mu_j^{\bar{\theta}}\}) \quad (29)$$

subject to (7), (11)-(14)

$$\{\mu_j^\theta\}_j \in \arg \max_{\{\tilde{\mu}_j^\theta\}_j: \sum_j \tilde{\mu}_j^\theta = 1} \sum_j \tilde{\mu}_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\tilde{\mu}_j^\theta\}) \quad (30)$$

$$\sum_j \mu_j^{\tilde{\theta}} u_j^{\tilde{\theta}}(C_j^{\tilde{\theta}}) - \psi^{\tilde{\theta}}(\{\mu_j^{\tilde{\theta}}\}) \geq \underline{W}^{\tilde{\theta}} \quad \text{for all } \tilde{\theta} \neq \bar{\theta}. \quad (31)$$

Compared to the pseudo-planning problem in Lemma 2, the relaxed planning problem chooses consumption instead of taking the equilibrium allocation as given (Equation (23)). We also assume that the government traces the Pareto frontier under constraints (31), instead of maximizing the social welfare function defined by Definition 2. Furthermore, this problem is different from the first-best planning problem as considered in Appendix B because the Planner must choose an incentive-compatible population allocation (30). For this reason, we refer to these policies as second-best. The following proposition provides our key characterization of the second-best transfer policy.

We let $\{\hat{\mu}_j^\theta(C^\theta)\}$ denote the location choice function that maps a vector of consumption in each location to location choice probabilities as the solution to (30).

Proposition 2. *Assume that preference shocks are non-degenerate. If the second-best transfer policy is implemented, then for some Pareto weights $\tilde{\Lambda}^\theta > 0$ that satisfy $\sum_\theta l^\theta \tilde{\Lambda}^\theta = 1$, the allocation must satisfy (7), (11)-(14), (30), and*

$$\mu_j^\theta \left[\tilde{\Lambda}^\theta u_j^{\theta'}(C_j^\theta) - P_j^\theta \right] = \sum_i \frac{\partial \hat{\mu}_i^\theta(C^\theta)}{\partial C_j^\theta} \left[T_i^\theta - \sum_{l,k} p_{il,k} y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta \right] \quad \text{for all } j, \theta, \quad (32)$$

where $\frac{\partial \hat{\mu}_i^\theta(C^\theta)}{\partial C_j^\theta}$ is the location choice response to consumption, and $T_j^\theta = P_j^\theta C_j^\theta - w_j^\theta - \Pi^\theta$ are transfers that implement this allocation as an equilibrium.

This proposition summarizes the key trade-off associated with optimal spatial transfer policy. The left-hand side of this expression summarizes the marginal benefit from transferring one unit of consumption to location j for type θ . In particular, if weighted marginal utility $\tilde{\Lambda}^\theta u_j^{\theta'}(C_j^\theta)$ is high and the associated price P_j^θ is low in location j relative to other locations, the net benefit of transfers to location j tends to be high. On the right-hand side of this equation, we summarize the marginal cost of this transfer through fiscal and technological externalities. In particular, a unit increase of consumption in location j increases population by $\frac{\partial \hat{\mu}_i^\theta}{\partial C_j^\theta}$ in location i . Notice that this relocation happens in all locations, not only in location j . This population relocation is associated with fiscal externality T_i^θ and technological externality $\sum_{l,k} p_{il,k} y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta$.

The above formula has a strong connection to the optimal unemployment insurance literature (Baily 1978, Chetty 2006). In fact, our formula (32) resembles what is often called the Baily-Chetty formula, which balances the trade-off between insuring against job loss and generating fiscal externalities by discouraging job search. Relative to the optimal unemployment insurance formula, aside from the obvious difference in context, our formula differs in that it incorporates many possible location choices and the cost includes technological externalities in addition to fiscal externalities.

Proposition 2 is a strict generalization of Fajgelbaum and Gaubert (2020), who study the same problem in a special case where there are no preference shocks.¹⁰ In particular, if we take the limit of the variance of preference shocks to zero, the elasticity of population with respect to consumption diverges to infinity, i.e., $|\frac{\partial \hat{\mu}_i^\theta}{\partial C_j^\theta}| \rightarrow \infty$. By noting that $T_i^\theta = P_i^\theta C_i^\theta - w_i^\theta - \Pi^\theta$, the only way to satisfy Equation (32) is to set $w_i^\theta - P_i^\theta C_i^\theta + \sum_{l,k} p_{il,k} y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta = E^\theta$ for some constant E^θ , corresponding to the formula in Fajgelbaum and Gaubert (2020).¹¹ In that case, the cross-location component of transfers only addresses technological externalities, and the cross-type component of transfers addresses redistribution concerns. Our formula generalizes their case by dispensing with any parametric assumptions and thereby highlights the key nonparametric sufficient statistics for

¹⁰They also consider a case where preferences take the form of $U_j(C_j, \epsilon_j) = \tilde{\epsilon}_j C_j$ and $\tilde{\epsilon}_j$ follows an independent Fréchet distribution. As we show in Section 4.1, this specification is isomorphic to its log-transformation $\ln C_j + \epsilon_j$, where ϵ_j follows an i.i.d. type-I extreme value distribution. Consequently, our formula nests this case as well.

¹¹See Appendix A.4 for a more formal treatment of this limit case.

optimal transfers.¹²

We now consider how the implementation of second-best policy affects the aggregate welfare effects described in Proposition 1. Note that if we multiply Equation (32) by $\ell^\theta dC_j^\theta$ and sum up across j and θ , the second term of the left-hand side of Equation (32) coincides with the (ii) MU dispersion term, while the right-hand side of Equation (32) coincides with the negative of the (iii) fiscal externality and (iv) technological externality terms. Therefore, optimal spatial transfer policy offsets these three distortions, and welfare changes are summarized solely by the (i) technology and (v) redistribution terms.

Proposition 3. *Suppose that second-best transfers $\{T_j^\theta\}$ are implemented according to Proposition 2 in the pre-shock equilibrium. Then, Proposition 1 comes down to*

$$dW = \underbrace{\sum_{i,j,k} p_{ij,k} y_{ij,k} d \ln A_{ij,k}}_{(i) \text{ Technology } (\Omega_T)} + \underbrace{\text{Cov}_\theta \left(\Lambda^\theta - \tilde{\Lambda}^\theta, \mathbb{E}_{j|\theta} [u_j^{\theta'}(C_j^\theta) dC_j^\theta] \right)}_{(v) \text{ redistribution } (\Omega_R)}. \quad (33)$$

Furthermore, if the implied Pareto weights of the second-best policy $\tilde{\Lambda}^\theta$ coincide with the welfare weights of the social welfare function Λ^θ , then the (v) redistribution term also disappears, thereby obtaining Hulten's characterization in a spatial economy.

Corollary 1. *Suppose that transfers $\{T_j^\theta\}$ are set so that Proposition 2 holds with $\tilde{\Lambda}^\theta = \Lambda^\theta$ for all θ in the pre-shock equilibrium. Then, Proposition 1 comes down to*

$$dW = \underbrace{\sum_{i,j,k} p_{ij,k} y_{ij,k} d \ln A_{ij,k}}_{(i) \text{ Technology } (\Omega_T)}. \quad (34)$$

Interestingly, Hulten's characterization is recovered even though the policy is second-best, rather than first-best. This is precisely because transfers are set to balance the reallocation terms, $\Omega_{MU} + \Omega_{FE} + \Omega_{TE} + \Omega_R = 0$. If the reallocation terms were not zero, then a small change in transfers could have improved welfare, which contradicts the policy being the second-best. An alternative proof is to apply the envelope theorem to the planning problem in Lemma 2 but without the last constraint (23). Because the incentive compatibility constraint of households' location decisions (22) is not directly affected by technology shocks ($d \ln A_{ij,k}$), all the reallocation effects remain as second-order. This observation

¹²Appendix E discusses how Proposition 2 can be used to assess Pareto efficiency of current transfer schemes, following the same approach as Werning (2007).

resonates with [Costinot and Werning \(2018\)](#), who also find that Hulten’s characterization holds in a second-best policy context, although the environment they consider is very different from ours.

In reality, it is unlikely that the government will implement optimal transfers. Nevertheless, Proposition 3 and Corollary 1 show that the suboptimality of spatial equilibria does not necessarily imply systematic deviations from [Hulten \(1978\)](#) and thereby provide an important benchmark case. Moreover, Proposition 3 and Corollary 1 help facilitate the assessment of how aggregate welfare changes depart from Hulten’s characterization. In particular, by assessing which side of Equation (32) is greater under observed transfers $\{T_j^\theta\}$, one can determine whether Hulten’s characterization over- or under-predicts aggregate welfare changes.

3.3 Nonparametric Identification of Welfare Changes

A key advantage of Proposition 1 is that it clarifies the minimal set of sufficient statistics needed to uniquely identify aggregate welfare changes. In this section, we discuss the nonparametric identification of these sufficient statistics and hence aggregate welfare changes.

We first consider the case where changes in productivity, consumption, and population $\{\{d \ln A_{ij,k}\}_{i,j,k}, \{dC_j^\theta, d \ln l_j^\theta\}_{j,\theta}\}$ are observed, corresponding to the case of *ex-post* welfare evaluation. Suppose we also observe the necessary baseline equilibrium prices $\{\{P_j^\theta, w_j^\theta\}, \{p_{ij,k}\}\}$, quantities $\{\{C_j^\theta, l_j^\theta\}, \{y_{ij,k}\}\}$, and transfers $\{T_j^\theta\}$. Suppose we also take a stance on welfare weights $\{\Lambda^\theta\}$. The only remaining two statistics we need are the agglomeration externality elasticities $\{\gamma_{ij,k}^\theta\}$ and the spatial dispersion of marginal utility $\{u_j^{\theta'}(C_j^\theta)\}$, evaluated around the baseline equilibrium. For the former, identification requires the causal effect of exogenous population changes on productivity. The long-standing literature on agglomeration economies provides plausible values for these parameters.¹³

The identification of the spatial dispersion of marginal utility is highlighted less in the literature on spatial equilibrium models. Fortunately, the existing econometrics literature on discrete choice models provides a way to nonparametrically identify these objects from location choice data. Let us focus on the case where preference shocks are additively sep-

¹³For example, see [Melo, Graham, and Noland \(2009\)](#) for a meta-analysis of agglomeration externalities.

arable and not degenerate.¹⁴ In this case, location choice decisions are summarized by the function $\{\hat{\mu}_j^\theta(\mathbf{C}^\theta)\}_j = \arg \max_{\{\mu_j^\theta\}_j: \sum_j \mu_j^\theta = 1} \sum_j \mu_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\mu_j^\theta\})$. Suppose that we have a sufficiently long period of data observations. Suppose also that we have exogenous variation in the consumption of each location so that we can credibly identify the response of the population size in i to consumption changes in j $\partial \hat{\mu}_i^\theta(\mathbf{C}^\theta) / \partial C_j^\theta$ for all location pairs i, j and household types θ . [Berry and Haile \(2014\)](#) establish sufficient conditions for the nonparametric identification of such a discrete choice system (see Appendix F for further details).

Once we have the discrete choice system, [Allen and Rehbeck \(2019\)](#) show that the dispersion of marginal utility is obtained using Lemma 1. Namely, denoting the expected utility of type θ households as a function of location-specific utility

$$\hat{W}^\theta(\mathbf{u}^\theta) = \max_{\{\mu_j^\theta\}_j: \sum_j \mu_j^\theta = 1} \sum_j \mu_j^\theta u_j^\theta - \psi^\theta(\{\mu_j^\theta\}),$$

the envelope theorem and the chain rule imply

$$\frac{\partial \hat{\mu}_i^\theta(\mathbf{C}^\theta)}{\partial C_j^\theta} = \frac{\partial^2 \hat{W}^\theta(\mathbf{u}^\theta)}{\partial u_i^\theta \partial u_j^\theta} u_j^{\theta'}(C_j^\theta). \quad (35)$$

Taking the ratio between arbitrary pair (i, j) , we have

$$\frac{u_j^{\theta'}(C_j^\theta)}{u_i^{\theta'}(C_i^\theta)} = \frac{\partial \hat{\mu}_i^\theta(\mathbf{C}^\theta)}{\partial C_j^\theta} / \frac{\partial \hat{\mu}_j^\theta(\mathbf{C}^\theta)}{\partial C_i^\theta}. \quad (36)$$

Intuitively, if marginal utility is higher in j than i , a marginal increase of consumption in location j induces a larger population reallocation away from i , compared to the other way around (consumption increase in i and population reallocation away from j).

We next consider the case where we only know the changes in productivity $\{d \ln A_{ij,k}\}$, corresponding to the *ex-ante* welfare evaluation. In this case, we additionally need to identify the changes in consumption $\{dC_j^\theta\}$ and population size $\{d \ln l_j^\theta\}$ as a response to counterfactual shocks $\{d \ln A_{ij,k}\}$. These equilibrium responses are uniquely determined by the factor supply and demand systems. The factor supply system, i.e., how population $\{d \ln l_j^\theta\}$ responds to changes in consumption $\{dC_j^\theta\}$, can be nonparametrically identified

¹⁴If the preference shocks are degenerate, the (ii) MU dispersion term is zero as discussed in Section 3.1. Therefore, relative marginal utility does not directly influence the aggregate welfare changes of Proposition 1.

following [Berry and Haile \(2014\)](#) as discussed above. The factor demand system, i.e., how changes in consumption $\{dC_j^\theta\}$ affect each location's labor demand $\{d \ln l_j^\theta\}$, can be nonparametrically identified following [Adao et al. \(2017\)](#), who establish the nonparametric identification of factor demand systems in general equilibrium trade models. Together, these results allow us to nonparametrically identify $\{dC_j^\theta, d \ln l_j^\theta\}$ for a counterfactual shock $\{d \ln A_{ij,k}\}$.

While it is reassuring that aggregate welfare changes are in principle nonparametrically identified, the data requirements for this exercise are unrealistic in most applications. For example, identifying the factor supply system $\{\partial \hat{\mu}_i^\theta(\mathbf{C}^\theta)/\partial C_j^\theta\}_{i,j}$ for all i and j requires a long period of data and exogenous variation in consumption at every location. Therefore, the purpose of this section is not to suggest a practical non-parametric estimation procedure. Instead, this discussion aims to establish a clear mapping between nonparametric welfare-relevant sufficient statistics and data moments. Such results are useful because they point to the data moments that discipline the welfare conclusions drawn from spatial equilibrium models.

4 Extensions

We will now discuss the scope of our results and argue that our framework can accommodate further extensions and generalizations of our baseline environment.

4.1 Beyond Additively Separable Preference Shocks

So far, we have focused on specifications where preference shocks are additively separable. This section relaxes this assumption. We first discuss the general case and then turn to a special case where preference shocks are multiplicatively separable and follow a max-stable multivariate Fréchet distribution.

General Case. We now assume that utility in location i is given by $U_i^\theta(C_i^\theta, \epsilon_i^\theta)$. Compared to the additively separable specification, the critical difference here is that marginal utility in each location depends on the preference shock draws. [Appendix D.1](#) shows that we can represent the households' location choice decisions using the representative formulation that parallels [Lemma 1](#). We show that our theoretical results remain unchanged by appropriately redefining marginal utility.

While this extension is straightforward in theory, it poses a challenge for the identification of aggregate welfare. To understand this challenge, consider a monotone transformation of a utility function from the additively separable class: $U_j^\theta(C_j^\theta, \epsilon_j^\theta) = m(u_j^\theta(C_j^\theta) + \epsilon_j^\theta)$ for some strictly increasing function $m(\cdot)$. This transformation does not affect the model's *positive* prediction because of the ordinal nature of the utility function over location choice decisions. However, the expected marginal utility in each location becomes

$$\mathcal{MU}_j^\theta = u_j^{\theta'}(C_j^\theta) \mathbb{E} \left[m'(u_j^\theta(C_j^\theta) + \epsilon_j^\theta) \middle| j = \arg \max_i m(u_i^\theta(C_i^\theta) + \epsilon_i^\theta) \right]. \quad (37)$$

Therefore, the function $m(\cdot)$ generally affects the marginal utility in each location. This implies that the *normative* prediction, i.e., aggregate welfare, generically depends on the choice of $m(\cdot)$. Since $m(\cdot)$ cannot be identified from the data, aggregate welfare also cannot be identified from location choice data alone.

This lack of identification is worrisome as it indicates that welfare predictions are not uniquely pinned down by observables. Even when the two models match the same data moments, the welfare conclusions drawn from these two models can be arbitrarily different. However, we show below that, under a common parametric assumption in the existing literature, this problem can be avoided.

Multiplicative Shocks with Multivariate Fréchet Distribution. We now focus on a special case of nonseparable preference shocks. We assume that preference shocks are multiplicatively separable and follow a max-stable multivariate Fréchet distribution. Formally, preferences for households of type θ living in location j are given by

$$\begin{aligned} \tilde{U}_j^\theta(C_j^\theta, \tilde{\epsilon}_j^\theta) &= \tilde{u}_j^\theta(C_j^\theta) \tilde{\epsilon}_j^\theta, \\ \text{with } \mathbb{P}(\tilde{\epsilon}_1^\theta \leq \bar{\epsilon}_1, \dots, \tilde{\epsilon}_N^\theta \leq \bar{\epsilon}_N) &= \exp(-G^\theta(K_1^\theta(\bar{\epsilon}_1)^{-\nu^\theta}, \dots, K_N^\theta(\bar{\epsilon}_N)^{-\nu^\theta})), \end{aligned} \quad (38)$$

where $G^\theta(\cdot)$ is a function that is homogeneous of degree one, which we call the “correlation function”. The key feature of this specification is the max-stability property, where the distribution of the maximum is Fréchet with shape parameter ν^θ .¹⁵

Assumption (38) covers almost all specifications that appear in the existing literature besides the additively separable one. For example, Redding (2016) is a special case with an i.i.d. Fréchet distribution, which corresponds to the case with $G^\theta(x_1, \dots, x_N) = \sum_{j=1}^N x_j$.

¹⁵See McFadden (1978) for further properties of this demand system and the correlation function. See also Lind and Ramondo (2023) for the application of this demand system to Ricardian trade models.

More generally, this preference specification delivers a generalized extreme value (GEV) demand system with flexible substitution patterns as introduced by [McFadden \(1978\)](#). [Dagsvik \(1995\)](#) shows that GEV demand systems can approximate arbitrary demand systems generated by random utility models.

To examine the properties of this specification, consider the log transformation of this utility specification: $u_j^\theta(C_j^\theta) = \ln(\tilde{u}_j^\theta(C_j^\theta))$ and $\epsilon_j^\theta = \ln(\tilde{\epsilon}_j^\theta)$. It is straightforward to show that ϵ_j^θ follows a multivariate Gumbel distribution with the same correlation function $G^\theta(\cdot)$ such that

$$U_j^\theta(C_j, \epsilon_j) = u_j^\theta(C_j^\theta) + \epsilon_j^\theta, \quad (39)$$

with $\mathbb{P}(\epsilon_1 \leq \bar{\epsilon}_1^\theta, \dots, \epsilon_N \leq \bar{\epsilon}_N^\theta) = \exp(-G^\theta(K_1^\theta(\exp(-\nu^\theta \bar{\epsilon}_1^\theta)), \dots, K_N^\theta(\exp(-\nu^\theta \bar{\epsilon}_N^\theta))))$.

Since $\ln(\cdot)$ is a monotone transformation, the systems (38) and (39) have isomorphic *positive* predictions. The following proposition shows that these two models also deliver isomorphic *normative* predictions.

Proposition 4. *Consider the spatial equilibrium with multiplicative Fréchet preference shocks with arbitrary correlation (38). Let $\tilde{W} \equiv \tilde{\mathcal{W}}(\{\tilde{W}^\theta\})$ be welfare in this economy. Consider another economy where preferences are a log transformation of the first specification, i.e., the additively separable counterpart (39), and the remaining equilibrium conditions of Definition 1 are unchanged. Let $W \equiv \mathcal{W}(\{W^\theta\})$ be welfare in this economy, where $\mathcal{W}(\{W^\theta\}) \equiv \ln \tilde{\mathcal{W}}(\{\exp(W^\theta)\})$ is the social welfare function. Then*

1. *Equilibrium allocations are identical in both economies.*
2. *The welfare decomposition of Proposition 1 is identical in both economies up to a multiplicative constant. Formally, let $d\tilde{W} = \tilde{\Omega}_T + \tilde{\Omega}_{MU} + \tilde{\Omega}_{FE} + \tilde{\Omega}_{TE} + \tilde{\Omega}_R$ be the decomposition in the economy with multiplicative Fréchet preference shocks, and let $dW = \Omega_T + \Omega_{MU} + \Omega_{FE} + \Omega_{TE} + \Omega_R$ be the decomposition in the counterpart economy with additively separable preference shocks. Then,*

$$d\tilde{W} = \tilde{W}dW, \quad \tilde{\Omega}_c = \tilde{W}\Omega_c \quad \text{for } c \in \{T, MU, FE, TE, R\}. \quad (40)$$

Proposition 4 establishes that an economy with multiplicative Fréchet shocks is isomorphic to its additively separable counterpart for both positive *and* normative implications. An important corollary of Proposition 4 is that all the welfare relevant sufficient

statistics of an economy with multiplicative Fréchet shocks are identified, provided that they are identified in an economy with additively separable preference shocks, as in Section 3.3. The possibility of identification is encouraging. As discussed earlier, outside of additively separable preference shocks, it is generally not possible to identify the marginal utility of consumption from location choice data, and therefore our decomposition lacks any empirical content. However, Proposition 4 shows such a concern is not warranted under a class of models with nonseparable preference shocks that cover a majority of the applications in the literature.¹⁶

What is the reason behind the equivalence under multiplicative Fréchet? As discussed in the previous section, the transformation of the utility function only matters through the differences in marginal utility. The marginal utility of consumption of households of type θ in location j in the system (38) is given by

$$\begin{aligned}\mathcal{MU}_j^\theta &= u_j^{\theta'}(C_j^\theta) \mathbb{E}[\tilde{u}_j^\theta(C_j^\theta) \tilde{\epsilon}_j^\theta | j = \arg \max_i \tilde{u}_i^\theta(C_i^\theta) \tilde{\epsilon}_i^\theta] \\ &= u_j^{\theta'}(C_j^\theta) \tilde{W}^\theta,\end{aligned}\tag{41}$$

where the first transformation uses the fact that $u_j(C_j) = \ln(\tilde{u}_j(C_j^\theta))$ and $\epsilon_j^\theta = \ln(\tilde{\epsilon}_j^\theta)$. The second transformation of Equation (41) follows from the max-stable property of $\tilde{\epsilon}_j$: that the distribution of the maximum follows the same distribution irrespective of the chosen option (McFadden 1978, Lind and Ramondo 2023). Therefore, the marginal utility under this specification is identical to its log transformation (39) up to scale \tilde{W}^θ . Given that all terms in our welfare decomposition in Proposition 1 scale up by marginal utility under price normalization (18), we have the isomorphism in aggregate welfare.¹⁷

4.2 Idiosyncratic Productivity Shocks

In the baseline analysis, we have considered idiosyncratic shocks to preferences only. Some existing work (e.g., Bryan and Morten 2019) considers instead idiosyncratic shocks to household productivity. In Appendix D.2, we show, under some additional assumptions, that we can tractably incorporate idiosyncratic productivity shock in addition to idiosyncratic preference shocks.

¹⁶An important exception is the mixed logit model. Davis and Gregory (2021) discuss the lack of identification of optimal transfer policy in this case.

¹⁷Another way to interpret this result is through a particular property of the Fréchet distribution: the expectation of the log coincides with the log of the expectation.

We consider an environment where households of type θ draw idiosyncratic productivity shocks in each location $\mathbf{z}^\theta \equiv (z_1^\theta, \dots, z_N^\theta)$ in addition to idiosyncratic preference shocks ϵ^θ . The idiosyncratic productivity shocks determine households' endowment of efficiency units of labor in each location. We impose three additional assumptions relative to the baseline model. First, we restrict attention to the case of log utility: $u_j^\theta(c) = B_j^\theta \ln c + D_j^\theta$. Second, we assume away the presence of fixed factors. Third, we assume that location-specific transfers are linear in labor income.¹⁸ With these assumptions, the budget constraint of households living in location j is $P_j^\theta c_j^\theta = (1 + \tau_j^\theta) w_j^\theta z_j^\theta$, where τ_j^θ denotes the transfer rate. We let $C_j^\theta \equiv w_j^\theta (1 + \tau_j^\theta) / P_j^\theta$ denote the consumption per efficiency unit of labor.

Appendix D.2 shows that, in the above environment, Proposition 1 continues to hold with two modifications. First, C_j^θ now denotes consumption per efficiency unit of labor. Second, the (iii) fiscal externality term (Ω_{FE}) contains an additional term that takes into account the changes in the composition of households with different productivities across locations induced by the shock.

4.3 Shocks to Amenity and Amenity Externalities

In Section 3, we analyzed the effects of productivity shocks on aggregate welfare. In some contexts, researchers are interested in shocks to amenities, rather than productivity. The analysis in Section 3 allows for this possibility by interpreting some intermediate goods as local amenities. From a measurement perspective, applying Proposition 1 requires knowledge of prices associated with amenities, which are often unobserved. Below, we provide an alternative expression for Proposition 1 without using prices for amenities.

To consider this extension, we explicitly introduce amenities as an argument in the utility function as follows:

$$U_j^\theta(C_j^\theta, \mathcal{B}_j^\theta, \epsilon_j^\theta) = u_j^\theta(C_j^\theta, \mathcal{B}_j^\theta) + \epsilon_j^\theta, \quad (42)$$

where \mathcal{B}_j^θ is the amenity in region j . Furthermore, we assume that amenities take the following form:

$$\mathcal{B}_i^\theta = B_i^\theta g_i^{B,\theta}(\{l_i^\theta\}), \quad \gamma_i^{B,\tilde{\theta}\theta} = \frac{\partial \ln g_i^{B,\theta}}{\partial \ln l_i^{\tilde{\theta}}}, \quad (43)$$

¹⁸This modification is inconsequential in the baseline model as we can always rewrite $T_j^\theta = \tau_j^\theta w_j^\theta$.

where B_i^θ is the fundamental component of amenities, $g_i^{B,\theta}(\{l_i^\theta\})$ is the spillover function, and $\gamma_i^{B,\tilde{\theta}\theta}$ is the amenity spillover elasticity from type $\tilde{\theta}$ to type θ in location i .

Under this extension, we consider an arbitrary set of small shocks to the exogenous components of productivity $\{d \ln A_{ij,k}\}$ and amenities $\{d \ln B_i^\theta\}$. Proposition 1 is modified as follows. First, the (i) technology term now includes the shocks to amenities:

$$\Omega_T = \sum_{i,j,k} p_{ij,k} y_{ij,k} d \ln A_{ij,k} + \sum_{i,\theta} l_i^\theta \partial_B u_i^\theta \mathcal{B}_i^\theta d \ln B_i^\theta, \quad (44)$$

where $\partial_B u_j^\theta \equiv \frac{\partial u_j^\theta}{\partial \mathcal{B}_j^\theta}$. The second term captures the effects of exogenous amenity shocks absent reallocation effects. Second, the (iv) technological externality term now includes spillovers in amenities:

$$\Omega_{TE} = \mathbb{E}_\theta \left[\text{Cov}_{j|\theta} \left(\sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^\theta} \gamma_{jl,k}^\theta + \sum_{\tilde{\theta}} \partial_B u_j^{\tilde{\theta}} \mathcal{B}_j^{\tilde{\theta}} \gamma_j^{B,\tilde{\theta}\theta}, d \ln l_j^\theta \right) \right]. \quad (45)$$

The second component has the same feature: if amenities are traded, the term reflecting changes in amenities from externalities collapses to the same form as the productivity externality term. All the other terms are unaffected.

In the quantitative spatial equilibrium literature, researchers often argue that amenity congestion externalities are isomorphic to preference shocks and use these specifications interchangeably. We show in Appendix D.4 that a model without preference shocks but with amenity congestion externalities of a particular form is in fact isomorphic to a model without amenity congestion externalities but with preference shocks that follow a GEV distribution.

4.4 Non-Welfarist Social Welfare Function

Our baseline analysis focuses on the welfarist approach. In some contexts, researchers may want to consider an alternative welfare criterion. For example, consider a scenario where researchers alternatively interpret idiosyncratic preference shocks $\{\epsilon_j^\theta\}$ as “mistakes”. Under this interpretation, one may want to exclude the ϵ_j component from aggregate welfare.

In Appendix D.5, we consider a general non-welfarist objective

$$W = \mathcal{W} \left(\{ \mathcal{U}^{SP, \theta}(\{C_j^\theta, \mu_j^\theta\}) \} \right), \quad (46)$$

where $\mathcal{U}^{SP, \theta}$ is defined arbitrarily on the distribution of consumption and population of type θ households. Appendix D.5 shows that our decomposition in Proposition 1 includes one additional term. The term captures the potential misalignment between the social Planner’s welfare assessment of the marginal value of consumption with that of private agents.

Such an approach is also useful in considering welfare criteria and optimal policies that are exclusively based on subcomponents of our decompositions, as in Dávila and Schaab (2022). In Appendix D.5, we explicitly construct social welfare functions that exclusively target subcomponents of our decompositions and derive optimal spatial transfer formula in each case.

4.5 General Spillovers

In our baseline model, we assumed that agglomeration externalities are purely a function of local population size (7). In some contexts, researchers specify that a higher population size in the surrounding regions also generates agglomeration spillovers (e.g., Ahlfeldt et al. 2015). In other contexts, researchers also specify that externalities arise from specific producers’ input use (e.g., free entry models with labor fixed cost such as Krugman (1991)) or producers’ output (e.g., congestion costs from shipment as in Allen and Arkolakis (2022)). In Appendix D.6, we generalize our results by allowing the spillover function (7) to depend on the population in all locations as well as the distribution of production in each location.

4.6 Commuting

Our baseline model assumes that households supply labor at the same location as their residential location. In the urban economics literature, it is often assumed that households make separate decisions about their residential and employment location decisions (e.g., Ahlfeldt et al. 2015, Tsivanidis 2023, Zárate 2022). Our framework can be extended to such a framework by reinterpreting household’s location decisions j as a combination of residential and work locations (j_1, j_2) , where the first index captures the residential lo-

cation and the second index captures the work location. For example, the utility of agents choosing home location j_1 and work location j_2 is given by $U_{j_1 j_2}^\theta(C_{j_1 j_2}^\theta, \epsilon_{j_1 j_2}^\theta)$, where $\epsilon_{j_1 j_2}^\theta$ is home-and-work-specific preference shocks.¹⁹ Consequently, Proposition 1 remains unchanged by simply replacing j with (j_1, j_2) combinations.

5 Two Applications

We demonstrate the usefulness of our formula through two applications. The first application takes an “ex-post” approach. We study the welfare changes of the U.S. economy implied by the observed changes in spatial allocations during 2010-2019 while being agnostic about the details of the underlying economic structure. The second application takes an “ex-ante” approach. We assess the welfare consequences of counterfactual transportation infrastructure improvements in the U.S. economy using a fully specified model.

5.1 Welfare Changes in the U.S. 2010-2019

What can we learn about aggregate welfare from the observed spatial distribution of economic activity? We study this question in the context of the U.S. during the period 2010-2019. To answer this question, consider a dataset generated by the model of Section 2 at different dates indexed by t . We assume that preferences satisfy

$$U_{j,t}^\theta(C_{j,t}^\theta, \epsilon_{j,t}^\theta) = \frac{(C_{j,t}^\theta)^{1-\rho^\theta}}{1-\rho^\theta} + \xi_{j,t}^\theta + \epsilon_{j,t}^\theta, \quad (47)$$

where $\epsilon_{j,t}^\theta$ follows a type-I extreme value distribution with shape parameter ν^θ , and $\xi_{j,t}^\theta$ captures unobserved amenity shifters specific to each skill types. As discussed earlier in Section 3.3, while non-parametric identification is possible in theory, we proceed with the above parametric assumptions for practical purposes. The parameter $\rho^\theta > 0$ captures the degree to which the marginal utility of consumption varies depending on consumption levels.

For any type θ at any location i at time t , suppose we observe population $l_{j,t}^\theta$, pre-tax income $w_{j,t}^\theta + \Pi_t^\theta$, net transfers T_j^θ , and price indices $P_{j,t}^\theta$ as well as total sales in each location $\sum_{l,k} p_{jl,k} y_{jl,k}$. Furthermore, suppose we know the utility function parameters

¹⁹This extension accommodates the specification where households consume different consumption bundles depending on the home-work combination, as studied by [Miyauchi, Nakajima, and Redding \(2022\)](#).

$\{\rho^\theta\}$ and agglomeration functions $\{g_{ij,k}(\cdot)\}$.

Under these assumptions, Proposition 1 can be used to back out the first-order welfare changes between any dates that are attributable to the (ii) MU dispersion (Ω_{MU}), (iii) fiscal externality (Ω_{FE}), and (iv) technological externality (Ω_{TE}) terms. In Appendix G.1, we show that if we assume away from input-output linkages and have data on producer price indices, the (i) technology term (Ω_T) can be read directly from the data. If one is willing to take a stance on welfare weights across different households $\{\Lambda^\theta\}$, then the first-order welfare changes that are attributable to the (v) redistribution term (Ω_R) are recovered as well.

Data. We implement the above approach in the context of Metropolitan Statistical Areas (MSAs) in the United States during the period 2010-2019. Our sample consists of 214 MSAs. Following Diamond (2016) and Fajgelbaum and Gaubert (2020), we consider two ex-ante types based on educational attainments: high-skill (4 years of college education or greater) and low-skill (less than 4 years of college education). We also restrict our analysis to the working-age (age 18-64) population. We construct our dataset using a combination of the BEA regional economic accounts, American Community Survey (ACS) (IPUMS-USA, Ruggles, Flood, Goeken, Grover, Meyer, Pacas, and Sobek 2023), March supplement of the Current Population Survey (March CPS) (IPUMS-CPS, Flood, King, Rodgers, Ruggles, Warren, and Westberry 2023), Consumer Expenditure Survey (CEX), and IRS Statistics of Income (SOI) data.

We first obtain population, pre-tax income, and transfer receipts by MSAs from the BEA. We allocate them to each skill group based on their shares in each MSA using 5-years samples of the ACS. We obtain tax payments by county from the IRS SOI and then aggregate them to the MSA level using the crosswalk provided by the NBER. We further allocate them to each skill group based on the aggregate shares in tax payments by each skill group using the March CPS. Net transfers $T_{j,t}^\theta$ are constructed as the difference between transfer receipts and tax payments, but we adjust them by adding a common constant so as to ensure government budget balance. Finally, we construct price indexes for each MSA and skill group as follows. The BEA provides price indexes for four broad categories at the MSA level: goods, housing, utilities, and other services. We compute the expenditure share on these four categories for each skill group using the CEX. We then construct price indexes for each MSA and skill group by weighting the price level of the four categories using the expenditure weight for each skill group. With pre-tax income,

	Low-Skill	High-Skill
ρ^θ	1.52 (0.40)	1.29 (0.80)
ν^θ	0.23 (0.23)	0.42 (0.48)
Observations	214	214

Table 2: GMM Estimates of Utility Function Parameters

Note: The table reports estimates of $(\rho^\theta, \nu^\theta)$ for each skill type. The standard error in parenthesis is computed using a consistent estimator of the asymptotic covariance matrix.

$w_{j,t}^\theta + \Pi_j^\theta$, net transfers $T_{j,t}^\theta$, and price indexes $P_{j,t}^\theta$, we compute consumption for each location-type as $C_{j,t}^\theta = \frac{w_{j,t}^\theta + \Pi_j^\theta + T_{j,t}^\theta}{P_{j,t}^\theta}$.

Estimation of Utility Function Parameters. The marginal utility in each location is a key statistic in evaluating aggregate welfare. As our discussion in Section 3.3 highlights, this can be identified from location choice data. To demonstrate the feasibility of this approach, we estimate $\{\rho^\theta, \nu^\theta\}$ using generalized method of moments (GMM). To build instrument variables, we construct a shift-share instrument that interacts local industry composition with the national industry employment growth for each skill type θ , similarly to [Diamond \(2016\)](#). We focus on long changes from 2010 to 2019. We describe the detailed estimation procedure in Appendix G.2.

Table 2 shows the estimation results. We find that low-skill households have a higher curvature ρ^θ and lower migration elasticity ν^θ than high-skill households, although the estimates show a fairly wide range of uncertainty. Note that the parameters $\{\nu^\theta\}$ are not relevant for our welfare decompositions.

Rest of Parameterization. We assume away input-output linkages and set the total sales of each skill type in each location as their pre-tax income. We assume constant elasticity of productivity spillovers and follow [Fajgelbaum and Gaubert \(2020\)](#) to set them to $(\gamma_{ij,l}^l, \gamma_{ij,l}^h, \gamma_{ij,h}^l, \gamma_{ij,h}^h) = (0.003, 0.044, 0.02, 0.053)$, where $\gamma_{ij,\theta'}^\theta$ corresponds to the productivity spillover from type θ to θ' for the goods shipped from i to j . The skill type h denotes high-skill and l denotes low-skill. For welfare weights, we assume utilitarian

	dW	Ω_T	Ω_{MU}	Ω_{FE}	Ω_{TE}	Ω_R
2010-2015	2.247%	2.043%	0.136%	0.022%	0.014%	0.033%
2015-2019	1.843%	1.354%	-0.003%	0.009%	-0.073%	0.556%

Table 3: Welfare Changes in the U.S. 2010-2019

Note: The table reports welfare decompositions based on Proposition 1 for observed changes in spatial allocations across U.S. MSAs during the periods of each row. Welfare is expressed in units of GDP equivalence in the initial period. All reported numbers are annualized changes.

welfare: $\Lambda^\theta = 1$ for all θ .

Results. Table 3 shows welfare decompositions based on observed changes in spatial allocations during the periods 2010-2015 and 2015-2019. All of these numbers are annualized changes and expressed in units of GDP equivalence in the initial period. Combined with our choice of numeraire (18), these numbers answer the following question: “if we were to achieve the same welfare change by uniformly increasing utility in all locations for all household types, what percent increase in GDP would we need?”

In 2010-2015, aggregate welfare increased by a GDP equivalence of 2.2%. The largest contributor is the (i) technology term, but Hulten’s characterization understates the welfare gain of this period. The (ii) MU dispersion term plays a non-trivial secondary role in raising welfare. This is driven by the reduction in spatial consumption inequality within skill groups, as shown by the left panel of Figure 1. The (iii) fiscal externality, (iv) technological externality, and (v) redistribution terms also contribute to the welfare gain, but their magnitudes are small.

In 2015-2019, aggregate welfare increased by a GDP equivalence of 1.8%. The (i) technology term again understates the welfare gain, but now, the (ii) MU dispersion term is close to zero. Instead, the (v) redistribution term plays a substantial role in the welfare gain. The right panel of Figure 1 explains why. During this period, the *within* group spatial distribution of consumption stopped converging, but there was convergence of consumption *across* skill groups.

Sensitivity Analysis. In Appendix G.3, we present sensitivity analysis to parameter values. The parameters governing marginal utility dispersion $\{\rho^\theta\}$ do not affect Ω_T , Ω_{TE} , or Ω_{FE} , but Ω_{MU} and Ω_R are sensitive to the choice of $\{\rho^\theta\}$.

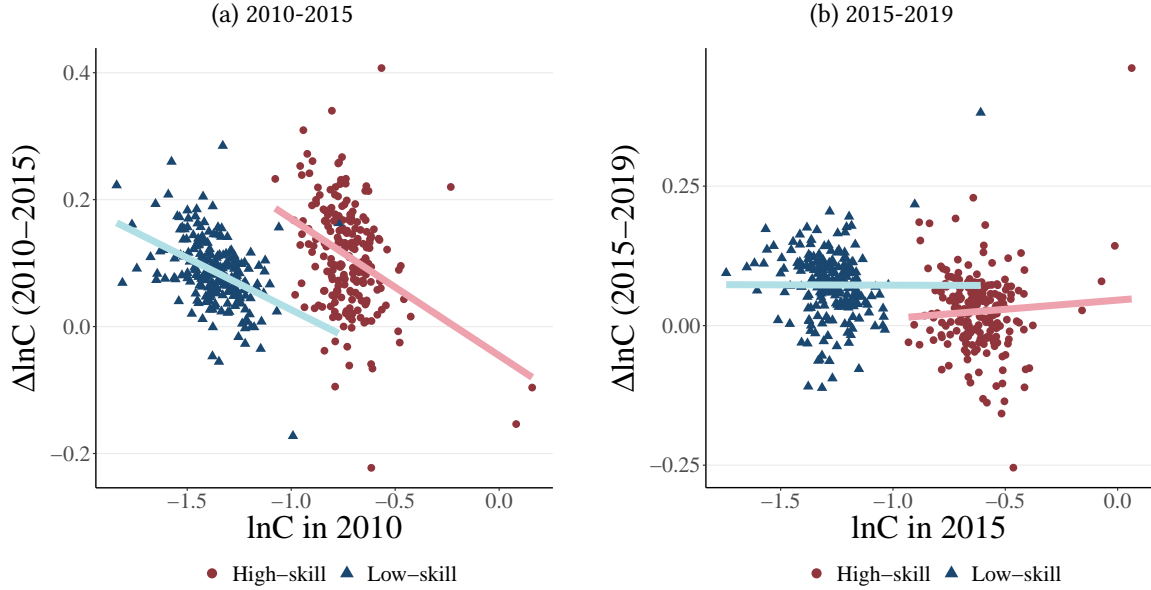


Figure 1: Convergence in Consumption Across MSAs and Skill Groups

Note: The figure plots consumption changes for each MSA and skill group against their initial consumption level. The solid line is the best linear fit within each skill group.

5.2 Counterfactual Transportation Infrastructure Improvement

What are the aggregate welfare effects of improving a leg of transportation infrastructure? To answer this question, [Allen and Arkolakis \(2022\)](#) developed a quantitative parametric general equilibrium model that features endogenous transportation costs and traffic congestion. We apply our framework to their model to unpack the welfare gains from counterfactual transportation infrastructure improvements and productivity shocks.

The [Allen and Arkolakis \(2022\)](#) Model. We summarize the [Allen and Arkolakis \(2022\)](#) model here. We describe the details of their setup in Appendix [H.1](#). Their environment features a homogeneous population, so we drop superscript θ . They assume preferences are given by log utility with type-I extreme value preference shocks. Each location produces location-specific goods using labor. Local productivity is subject to agglomeration externalities with an elasticity of γ . The location-specific goods can be traded subject to shipment costs and are then combined in a CES manner to produce final consumption goods. There is no spatial transfer. The critical feature of [Allen and Arkolakis \(2022\)](#) model is that the shipment costs $\{\tau_{ij,k}\}$ are endogenously determined through a route choice problem. Furthermore, shipment costs are subject to congestion externalities with

an elasticity of λ .

Allen and Arkolakis (2022) use this model to study the welfare impacts of a marginal improvement in shipment technology. We show in Appendix H.1 that applying Proposition 1 to this environment implies that the aggregate welfare impacts from arbitrary changes in the exogenous components of shipment costs $\{\tilde{t}_{kl}\}$ and location-specific productivity $\{A_i\}$ can be expressed as $dW = \Omega_T + \Omega_{MU} + \Omega_{TE}$, where

$$\Omega_T = - \sum_{k,l} \Xi_{kl} d \ln \tilde{t}_{kl} + \sum_i Y_i d \ln A_i, \quad (48)$$

$$\Omega_{MU} = \text{Cov}_j(-w_j, d \ln C_j), \quad (49)$$

$$\Omega_{TE} = \Omega_{TE,S} + \Omega_{TE,A}, \quad \Omega_{TE,S} = -\lambda \sum_{k,l} \Xi_{kl} d \ln \Xi_{kl}, \quad \Omega_{TE,A} = \gamma \sum_i Y_i d \ln l_i, \quad (50)$$

where $\Omega_{TE,S}$ and $\Omega_{TE,A}$ correspond to the technological externalities arising from shipment congestion and productivity agglomeration, respectively. In the above expression, Ξ_{kl} is the total value of shipments from k to l , and Y_i is the income in location i .

Transportation Infrastructure Improvements. We follow Allen and Arkolakis (2022) in our analysis of the aggregate welfare effects of highway networks across the United States. Using the 2012 Highway Performance Monitoring System (HPMS) dataset by the Federal Highway Administration, they create the infrastructure network across core-based statistical areas (CBSAs). The resulting network consists of 228 locations and 704 links between adjacent nodes. We follow the same calibration procedure to obtain the baseline equilibrium population allocation and trade flows as well as the same calibrated parameters of $\gamma = 0.1$ and $\lambda = 0.092$. See Allen and Arkolakis (2022) for the details of their calibration procedure.

Using the calibrated model, Allen and Arkolakis (2022) undertake a counterfactual simulation where they decrease the shipment cost of each of 704 links by 1 percent, documenting substantial heterogeneity in gains from these transportation infrastructure improvements. Here, we undertake the same counterfactual simulation and obtain the welfare gain ΔW for each link improvement. We then compute each term of our decomposition (Ω_T , Ω_{MU} , $\Omega_{TE,S}$, $\Omega_{TE,A}$) using Equations (48), (49), and (50). We also obtain the residual $\Omega_{Resid} \equiv \Delta W - \Omega_T - \Omega_{MU} - \Omega_{TE,S} - \Omega_{TE,A}$, which can be interpreted as the second-order effect.

Table 4a provides the results of our welfare decomposition. We present the results of

linear regressions of each term of our decomposition on the overall welfare gains ΔW , where each observation corresponds to each of the experiments decreasing \tilde{t}_{km} by 1 percent. These coefficients add up to 1 by construction. The coefficients are equivalent to a variance decomposition in which the covariance terms are split equally.

There are several notable findings. First, the coefficient of the (i) technology term (Ω_T) is around 2 (Column 1). This implies that one would substantially overestimate the variance in welfare gains by solely relying on the calculation proposed by [Hulten \(1978\)](#). Second, the coefficient of the shipment congestion externality term ($\Omega_{TE,S}$) is around minus one (Column 2). This finding indicates that, whenever other terms (particularly the (i) technology term) are larger, the shipment congestion externality term tends to dampen the welfare gains. These results are consistent with the results of the counterfactual simulation by [Allen and Arkolakis \(2022\)](#), who reach the same conclusion by comparing the simulation results with and without shipment costs ($\lambda = 0.092$ vs $\lambda = 0$). Third, the terms Ω_T and $\Omega_{TE,S}$ jointly account for the vast majority of the variation in welfare gains.

Productivity Shocks. To further illustrate our approach, we use [Allen and Arkolakis \(2022\)](#) to study how regional productivity shocks give rise to welfare gains. More concretely, we conduct a counterfactual simulation to increase the regional productivity A_i of each of the 227 CBSAs within our sample by one percent.

Table 4b presents our results. The coefficient of the (i) technology term (Ω_T) is 1.08 (Column 1), which is close to (yet larger than) one. The R-squared is high at 0.99, indicating that the calculation based on [Hulten \(1978\)](#) is a reasonable approximation of the welfare gains from regional productivity shocks. However, this does not imply that the other terms are irrelevant. We find that the coefficient of the (ii) MU dispersion term (Ω_{MU}) is -0.3 (Column 2), offsetting the welfare gains from productivity shocks. This pattern arises because locations with large revenue shares tend to have high real incomes in the data. Therefore productivity shocks in low revenue share regions have a larger welfare effect because of their higher marginal utility of consumption. We also find that the coefficients of the technological externalities from shipping congestion ($\Omega_{TE,S}$) and agglomeration ($\Omega_{TE,A}$) are both positive at 0.1 (Columns 3 and 4), substantially contributing to the variation in welfare gains.

(a) Transportation Infrastructure Improvements

	<i>Dependent Variable:</i>				
	Ω_T	Ω_{MU}	$\Omega_{TE,S}$	$\Omega_{TE,A}$	Ω_{Resid}
	(1)	(2)	(3)	(4)	(5)
ΔW	2.04	−0.03	−1.03	0.01	0.02
Observations	703	703	703	703	703
R ²	0.77	0.004	0.48	0.004	0.66

(b) Productivity Shocks

	<i>Dependent Variable:</i>				
	Ω_T	Ω_{MU}	$\Omega_{TE,S}$	$\Omega_{TE,A}$	Ω_{Resid}
	(1)	(2)	(3)	(4)	(5)
ΔW	1.08	−0.30	0.10	0.10	0.02
Observations	227	227	227	227	227
R ²	0.99	0.65	0.77	0.65	1.00

Table 4: Welfare Decompositions in the [Allen and Arkolakis \(2022\)](#) Model

Note: This table reports variance decompositions of aggregate welfare changes for each of the counterfactual experiments in [Allen and Arkolakis \(2022\)](#). Appendix Figures [H.1a](#) and [H.1b](#) display the above relationships in scatter plot form.

6 Concluding Remarks

In a general class of spatial equilibrium models, we have developed a theory to unpack the sources of welfare gains from changes in technology. The starting point of our analysis is the observation that spatial equilibria do not maximize aggregate welfare, not only because of agglomeration externalities but also because of spatial dispersion in marginal utility. This implies that Hulten’s theorem does not apply to spatial equilibrium models. We provided a non-parametric sufficient statistics formula that characterizes the departure from Hulten’s characterization. The formula shows that first-order changes in aggregate welfare can be exactly decomposed into five terms: (i) technology effects á la Hulten, (ii) spatial dispersion in marginal utility, (iii) fiscal externalities, (iv) technological externalities, and (v) redistribution. We then showed that Hulten’s characterization is recovered in the presence of second-best spatial transfers, and we provided a non-parametric formula to characterize such transfers. We have demonstrated the usefulness and relevance of our decomposition through two applications to the U.S. economy. The natural next step is to incorporate dynamics into our framework, which we pursue in ongoing work (Donald, Fukui, and Miyauchi 2023).

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Online Appendix for “Unpacking Aggregate Welfare in a Spatial Economy”

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A Proofs

A.1 Proof of Lemma 1

Economy with Heterogeneous Preferences. Consider the problem of households of type θ deciding where to live. We index each individual by $\omega \in [0, \ell^\theta]$, and $\{\epsilon_k^\theta(\omega)\}_k$ denotes the preference draw of individual ω . Each individual solves the following problem:

$$\begin{aligned} v^\theta(\omega) = \max_{\{\mathbb{I}_j^\theta(\omega)\}_j} \sum_j \mathbb{I}_j^\theta(\omega) [u_j^\theta(C_j^\theta) + \epsilon_j^\theta(\omega)] \\ \text{s.t.} \quad \sum_j \mathbb{I}_j^\theta(\omega) = 1, \end{aligned} \tag{A.1}$$

where $\mathbb{I}_j^\theta(\omega) \in \{0, 1\}$ is an indicator function for the location choice of individual ω . The fraction of individuals living in location j is given by

$$\mu_j^\theta = \frac{1}{\ell^\theta} \int_0^{\ell^\theta} \mathbb{I}_j^\theta(\omega) d\omega. \tag{A.2}$$

Economy with Representative Agent. Define the following function:

$$\begin{aligned} \psi^\theta(\{\mu_j^\theta\}_j) = - \max_{\{\mathbb{I}_j^\theta(\omega)\}_{\omega,j}} \frac{1}{\ell^\theta} \int_0^{\ell^\theta} \sum_j \epsilon_j^\theta(\omega) \mathbb{I}_j^\theta(\omega) d\omega \\ \text{s.t.} \quad \frac{1}{\ell^\theta} \int_0^{\ell^\theta} \mathbb{I}_j^\theta(\omega) d\omega = \mu_j^\theta \\ \sum_j \mathbb{I}_j^\theta(\omega) = 1. \end{aligned} \tag{A.3}$$

The representative agent solves

$$W^\theta = \max_{\{\mu_j^\theta\}_j: \sum_j \mu_j^\theta = 1} \sum_j \mu_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\mu_j^\theta\}) \tag{A.4}$$

The representative agent's first-order condition for μ_j^θ follows

$$u_j^\theta(C_j^\theta) - \frac{\partial \psi^\theta}{\partial \mu_j^\theta} = \delta^\theta, \quad (\text{A.5})$$

where δ^θ is the Lagrange multiplier on the adding up constraint for $\{\mu_j^\theta\}_j$.

Equivalence Result. We formally restate the equivalence result of Lemma 1 as follows.

Lemma. *Suppose $\{\mathbb{I}_j^\theta(\omega)\}_j$ solves (A.1) for all ω . Then, $\{\mu_j^\theta\}_j$, given by (A.2), solves (A.4). Conversely, suppose $\{\mu_j^\theta\}_j$ solves (A.4). Then $\{\mathbb{I}_j^\theta(\omega)\}_{\omega,j}$, given by the solution to (A.3) associated with $\{\mu_j^\theta\}_j$, solves (A.1) for almost all ω . Moreover, expected utility in the economy with heterogeneous preferences equals the utility of the representative agent:*

$$\frac{1}{\ell^\theta} \int_0^{\ell^\theta} v^\theta(\omega) d\omega = W^\theta$$

Proof. We prove the first part. Suppose to the contrary, there exists $\{\tilde{\mu}_j^\theta\}_j$ such that

$$\sum_j \tilde{\mu}_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\tilde{\mu}_j^\theta\}) > \sum_j \mu_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\mu_j^\theta\}). \quad (\text{A.6})$$

Let $\{\tilde{\mathbb{I}}_j^\theta(\omega)\}_{\omega,j}$ denote the solution to (A.3) associated with $\{\tilde{\mu}_j^\theta\}_j$. Plugging into (A.6),

$$\frac{1}{\ell^\theta} \int_0^{\ell^\theta} \sum_j \tilde{\mathbb{I}}_j^\theta(\omega) [u_j^\theta(C_j^\theta) + \epsilon_j^\theta(\omega)] d\omega > \frac{1}{\ell^\theta} \int_0^{\ell^\theta} \sum_j \mathbb{I}_j^\theta(\omega) [u_j^\theta(C_j^\theta) + \epsilon_j^\theta(\omega)] d\omega, \quad (\text{A.7})$$

where $\sum_j \tilde{\mathbb{I}}_j^\theta(\omega) = 1$ and $\sum_j \mathbb{I}_j^\theta(\omega) = 1$ for all ω . However, this is a contradiction because by our presumption, for any ω ,

$$\sum_j \mathbb{I}_j^\theta(\omega) [u_j^\theta(C_j^\theta) + \epsilon_j^\theta(\omega)] \geq \sum_j \tilde{\mathbb{I}}_j^\theta(\omega) [u_j^\theta(C_j^\theta) + \epsilon_j^\theta(\omega)]$$

for all $\tilde{\mathbb{I}}_j^\theta(\omega)$, which would imply

$$\frac{1}{\ell^\theta} \int_0^{\ell^\theta} \sum_j \tilde{\mathbb{I}}_j^\theta(\omega) [u_j^\theta(C_j^\theta) + \epsilon_j^\theta(\omega)] d\omega \leq \frac{1}{\ell^\theta} \int_0^{\ell^\theta} \sum_k \mathbb{I}_k^\theta(\omega) [u_j^\theta(C_j^\theta) + \epsilon_j^\theta(\omega)] d\omega. \quad (\text{A.8})$$

Now we prove the converse. Suppose to the contrary, there exists $\{\tilde{\mathbb{I}}_j^\theta(\omega)\}_j$ such that

$$\sum_j \tilde{\mathbb{I}}_j^\theta(\omega) [u_j^\theta(C_j^\theta) + \epsilon_j^\theta(\omega)] > \sum_j \mathbb{I}_j^\theta(\omega) [u_j^\theta(C_j^\theta) + \epsilon_j^\theta(\omega)] \quad (\text{A.9})$$

and $\sum_j \tilde{\mathbb{I}}_j^\theta(\omega) = 1$ hold for all $\omega \in \Omega$, where $\Omega \subset [0, \ell^\theta]$ and $|\Omega| > 0$. Define

$$\tilde{\mu}_j^\theta = \frac{1}{\ell^\theta} \int_0^{\ell^\theta} \tilde{\mathbb{I}}_j^\theta(\omega) d\omega. \quad (\text{A.10})$$

Then

$$\begin{aligned} \sum_j \mu_j^\theta u_j^\theta(C_j^\theta) - \psi(\{\mu_j^\theta\}) &= \frac{1}{\ell^\theta} \int_0^{\ell^\theta} \sum_j \mathbb{I}_j^\theta(\omega) [u_j^\theta(C_j^\theta) + \epsilon_j^\theta(\omega)] d\omega \\ &< \frac{1}{\ell^\theta} \int_0^{\ell^\theta} \sum_j \tilde{\mathbb{I}}_j^\theta(\omega) [u_j^\theta(C_j^\theta) + \epsilon_j^\theta(\omega)] d\omega \\ &\leq \sum_j \tilde{\mu}_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\tilde{\mu}_j^\theta\}). \end{aligned}$$

This is a contradiction that $\{\mu_j^\theta\}_j$ is a solution to (A.4).

We need to show that expected utility in the two economic coincides. This immediately follows given the above result. Let $\{\mathbb{I}_j^\theta(\omega)\}_{\omega,j}$ be the solution to (A.1) for all ω , and let $\{\mu_j^\theta\}_j$ denote the solution to (A.4). Then

$$\frac{1}{\ell^\theta} \int_0^{\ell^\theta} \sum_j \mathbb{I}_j^\theta(\omega) [u_j^\theta(C_j^\theta) + \epsilon_j^\theta(\omega)] d\omega = \sum_j \mu_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\mu_j^\theta\}). \quad (\text{A.11})$$

□

A.2 Proof of Lemma 2

The constraints (22) and (23) immediately imply that at the solution of the pseudo-planning problem, we have $C_j^\theta = \check{C}_j^\theta$ and $\mu_j^\theta = \check{\mu}_j^\theta$, and therefore $l_j^\theta = \check{l}_j^\theta$ and $\mathcal{A}_{ij,k} = \check{\mathcal{A}}_{ij,k}$ as well.

We now show the remaining allocation of the pseudo-planning problem coincides with the decentralized equilibrium. In the decentralized equilibrium, quantities $\{\{\check{\mathbf{c}}_j^\theta\}, \{\check{\mathbf{x}}_{ij,k}, \check{\mathbf{l}}_{ij,k}, \check{h}_{ij,k}\}\}$ and prices $\{\{P_j^\theta, w_j^\theta\}, \{p_{ij,k}\}, r_j\}$ solve the resource constraints (11)-(14) as well as the fol-

lowing firms' optimality conditions:

$$P_j^\theta \frac{\partial \mathcal{C}_j^\theta}{\partial c_{ij,k}^\theta} = p_{ij,k}, \quad p_{ij,k} A_{ij,k} \frac{\partial f_{ij,k}}{\partial l_{ij,k}^\theta} = w_i^\theta, \quad p_{ij,k} A_{ij,k} \frac{\partial f_{ij,k}}{\partial h_{ij,k}} = r_i, \quad p_{ij,k} A_{ij,k} \frac{\partial f_{ij,k}}{\partial x_{ij,k}^{l,m}} = p_{li,m}. \quad (\text{A.12})$$

The first-order conditions of the pseudo-planning problem with respect to $c_{ij,k}$, $l_{ij,k}^\theta$, $h_{ij,k}$, and $x_{ij,k}^{l,m}$ are

$$P_j^{L,\theta} \frac{\partial \mathcal{C}_j^\theta}{\partial c_{ij,k}^\theta} = p_{ij,k}^L, \quad p_{ij,k}^L A_{ij,k} \frac{\partial f_{ij,k}}{\partial l_{ij,k}^\theta} = w_i^{L,\theta}, \quad p_{ij,k}^L A_{ij,k} \frac{\partial f_{ij,k}}{\partial h_{ij,k}} = r_i^L, \quad p_{ij,k}^L A_{ij,k} \frac{\partial f_{ij,k}}{\partial x_{ij,k}^{l,m}} = p_{li,m}^L, \quad (\text{A.13})$$

where $\{\{P_j^{L,\theta}, w_j^{L,\theta}\}, \{p_{ij,k}^L\}, r_j^L\}$ are Lagrange multipliers on constraints (11)-(14). Therefore, the decentralized equilibrium allocation satisfies the optimality conditions of the pseudo-planning problem. Moreover, equilibrium prices and Lagrange multipliers in the pseudo-planning problem coincide up to a multiplicative constant. \square

A.3 Proof of Proposition 1

The Lagrangian for the pseudo-planning problem is

$$\begin{aligned} \mathcal{L} = & \mathcal{W} \left(\left\{ \sum_j \hat{\mu}_j^\theta(\mathbf{C}^\theta) u_j^\theta(C_j^\theta) - \psi^\theta(\{\hat{\mu}_j^\theta(\mathbf{C}^\theta)\}) \right\} \right) \\ & + \sum_{i,j,k} p_{ij,k}^L \left[A_{ij,k} g_{ij,k}(\{\ell^\theta \hat{\mu}_j^\theta(\mathbf{C}^\theta)\}) f_{ij,k}(\mathbf{l}_{ij,k}, h_{ij,k}, \mathbf{x}_{ij,k}) - \left(\sum_\theta c_{ij,k}^\theta + \sum_{l,m} x_{jl,m}^{i,k} \right) \right] \\ & + \sum_{j,\theta} P_j^{L,\theta} [C_j^\theta(c_j^\theta) - C_j^\theta \ell^\theta \hat{\mu}_j^\theta(\mathbf{C}^\theta)] \\ & + \sum_{j,\theta} w_j^{L,\theta} \left[\ell^\theta \hat{\mu}_j^\theta(\mathbf{C}^\theta) - \sum_{i,k} l_{ji,k}^\theta \right] \\ & + \sum_j r_j^L \left[\bar{h}_j - \sum_{i,k} h_{ji,k} \right] \\ & + \sum_j \eta_j^\theta [C_j^\theta - \check{C}_j^\theta], \end{aligned}$$

where we have substituted constraints (7), (21), and (22). Since one of the constraints $C_j^\theta = \check{C}_j^\theta$ is implied by the resource constraints, we normalize $\{\eta_j^\theta\}$ such that $\sum_{j,\theta} \frac{1}{u_j^{\theta'}(\check{C}_j^\theta)} \eta_j^\theta = 0$. The first-order condition of the pseudo-planning problem with respect to C_j^θ is given by

$$\Lambda^\theta \ell^\theta \mu_j^\theta u_j^{\theta'}(C_j^\theta) - P_j^{L,\theta} \ell^\theta \mu_j^\theta + \sum_l \frac{\partial \hat{\mu}_l^\theta(\mathbf{C}^\theta)}{\partial C_j^\theta} \left[w_l^{L,\theta} \ell^\theta - P_l^{L,\theta} \ell^\theta + \sum_{i,j,k} p_{ij,k}^L \mathcal{A}_{ij,k} f_{ij,k}(\mathbf{l}_{ij,k}, h_{ij,k}, \mathbf{x}_{ij,k}) \gamma_{ij,k}^\theta \ell^\theta \frac{1}{l_l^\theta} \right] + \eta_j^\theta = 0.$$

Dividing both sides by $u_j^{\theta'}(C_j^\theta)$ and adding up across j and θ , we have

$$\begin{aligned} & \underbrace{\sum_\theta \Lambda^\theta \ell^\theta}_{=1} - \sum_\theta \sum_j \frac{P_j^{L,\theta}}{u_j^{\theta'}(C_j^\theta)} l_j^\theta \\ & + \sum_\theta \sum_l \sum_j \underbrace{\frac{\partial \hat{\mu}_l^\theta(\mathbf{C}^\theta)}{\partial C_j^\theta} \frac{1}{u_j^{\theta'}(C_j^\theta)}}_{=0} \left[w_l^{L,\theta} \ell^\theta - P_l^{L,\theta} \ell^\theta + \sum_{i,j,k} p_{ij,k}^L \mathcal{A}_{ij,k} f_{ij,k}(\mathbf{l}_{ij,k}, h_{ij,k}, \mathbf{x}_{ij,k}) \gamma_{ij,k}^\theta \ell^\theta \frac{1}{l_l^\theta} \right] \\ & + \underbrace{\sum_\theta \sum_j \frac{1}{u_j^{\theta'}(C_j^\theta)} \eta_j^\theta}_{=0} = 0, \end{aligned}$$

which implies

$$\sum_\theta \sum_j \frac{P_j^{L,\theta}}{u_j^{\theta'}(C_j^\theta)} l_j^\theta = 1. \quad (\text{A.14})$$

Since this corresponds to how we chose the numeraire (18) and Lemma 2 implies that the Lagrange multipliers coincide with equilibrium prices up to scale, we have $P_j^{L,\theta} = P_j^\theta$, $p_{ij,k}^L = p_{ij,k}$, $w_i^{L,\theta} = w_i^\theta$, and $r_i^L = r_i$.

By applying the envelope theorem, we have

$$\begin{aligned} \frac{dW}{d \ln A_{il,k}} &= \frac{d\mathcal{L}}{d \ln A_{il,k}} \\ &= p_{il,k} y_{il,k} + \sum_\theta \sum_j \eta_j^\theta \frac{d\check{C}_j^\theta}{d \ln A_{il,k}} \end{aligned}$$

$$\begin{aligned}
&= p_{il,k} y_{il,k} + \sum_{\theta} \sum_j l_j^{\theta} [\Lambda^{\theta} u_j^{\theta'}(C_j^{\theta}) - P_j^{\theta}] \frac{d\check{C}_j^{\theta}}{d \ln A_{il,k}} \\
&\quad + \sum_{\theta} \sum_j \left[w_j^{\theta} - P_j^{\theta} C_j^{\theta} + \sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^{\theta}} \gamma_{jl,k}^{\theta} \right] \ell^{\theta} \frac{\partial \hat{\mu}_j^{\theta}(\mathbf{C}^{\theta})}{\partial C_j^{\theta}} \frac{d\check{C}_j^{\theta}}{d \ln A_{il,k}}.
\end{aligned}$$

Therefore, by noting that $dl_j^{\theta} = \ell^{\theta} d\mu_j^{\theta}$, we have

$$\begin{aligned}
dW &= \sum_{i,j,k} p_{ij,k} y_{ij,k} d \ln A_{ij,k} + \sum_{\theta} \sum_j l_j^{\theta} [\Lambda^{\theta} u_j^{\theta'}(C_j^{\theta}) - P_j^{\theta}] dC_j^{\theta} \\
&\quad + \sum_{\theta} \sum_j [w_j^{\theta} - P_j^{\theta} C_j^{\theta}] dl_j^{\theta} + \sum_{\theta} \sum_j \sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^{\theta}} \gamma_{jl,k}^{\theta} dl_j^{\theta}. \tag{A.15}
\end{aligned}$$

Now,

$$\begin{aligned}
&\sum_{\theta} \sum_j l_j^{\theta} [\Lambda^{\theta} u_j^{\theta'}(C_j^{\theta}) - P_j^{\theta}] dC_j^{\theta} \\
&= \sum_{\theta} \ell^{\theta} \sum_j \mu_j^{\theta} \left[\Lambda^{\theta} - \frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})} \right] u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta} \\
&= \sum_{\theta} \ell^{\theta} \left[\text{Cov}_{j|\theta} \left(\Lambda^{\theta} - \frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})}, u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta} \right) + \mathbb{E}_{j|\theta} \left[\Lambda^{\theta} - \frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})} \right] \mathbb{E}_{j|\theta} [u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta}] \right] \\
&= \sum_{\theta} \ell^{\theta} \left[\text{Cov}_{j|\theta} \left(-\frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})}, u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta} \right) + \left(\Lambda^{\theta} - \mathbb{E}_{j|\theta} \left[\frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})} \right] \right) \mathbb{E}_{j|\theta} [u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta}] \right] \\
&= \mathbb{E}_{\theta} \left[\text{Cov}_{j|\theta} \left(-\frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})}, u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta} \right) \right] + \text{Cov}_{\theta} \left(\Lambda^{\theta} - \mathbb{E}_{j|\theta} \left[\frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})} \right], \mathbb{E}_{j|\theta} [u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta}] \right) \\
&\quad + \mathbb{E}_{\theta} \left[\Lambda^{\theta} - \mathbb{E}_{j|\theta} \left[\frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})} \right] \right] \mathbb{E}_{\theta} [\mathbb{E}_{j|\theta} [u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta}]] \\
&= \mathbb{E}_{\theta} \left[\text{Cov}_{j|\theta} \left(-\frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})}, u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta} \right) \right] + \text{Cov}_{\theta} \left(\Lambda^{\theta} - \mathbb{E}_{j|\theta} \left[\frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})} \right], \mathbb{E}_{j|\theta} [u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta}] \right),
\end{aligned}$$

where the last equation used the fact that $\mathbb{E}_{\theta} [\Lambda^{\theta}] = 1$ under our normalization of welfare weights $\sum_{\theta} \ell^{\theta} \Lambda^{\theta} = 1$ and $\mathbb{E}_{\theta} \left[\mathbb{E}_{j|\theta} \left[\frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})} \right] \right] = \mathbb{E}_{\theta} \left[\frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})} \right] = 1$ under our price normalization (18). The two terms correspond to the (ii) MU dispersion and (v) redistribution terms in Proposition 1.

Similarly,

$$\begin{aligned}
& \sum_{\theta} \sum_j [w_j^{\theta} - P_j^{\theta} C_j^{\theta}] dl_j^{\theta} \\
&= \sum_{\theta} \ell^{\theta} \sum_j \mu_j^{\theta} [w_j^{\theta} - P_j^{\theta} C_j^{\theta}] d \ln l_j^{\theta} \\
&= \sum_{\theta} \ell^{\theta} \left[\text{Cov}_{j|\theta}(w_j^{\theta} - P_j^{\theta} C_j^{\theta}, d \ln l_j^{\theta}) + \underbrace{\mathbb{E}_{j|\theta}[w_j^{\theta} - P_j^{\theta} C_j^{\theta}] \mathbb{E}_{j|\theta}[d \ln l_j^{\theta}]}_{=0} \right] \\
&= \mathbb{E}_{\theta} [\text{Cov}_{j|\theta}(w_j^{\theta} - P_j^{\theta} C_j^{\theta}, d \ln l_j^{\theta})] \\
&= \mathbb{E}_{\theta} [\text{Cov}_{j|\theta}(-\Pi^{\theta} - T_j^{\theta}, d \ln l_j^{\theta})] \\
&= \mathbb{E}_{\theta} [\text{Cov}_{j|\theta}(-T_j^{\theta}, d \ln l_j^{\theta})],
\end{aligned}$$

which corresponds to the (iii) fiscal externality term. Finally,

$$\begin{aligned}
& \sum_{\theta} \sum_j \sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^{\theta}} \gamma_{jl,k}^{\theta} dl_j^{\theta} \\
&= \sum_{\theta} \ell^{\theta} \sum_j \mu_j^{\theta} \sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^{\theta}} \gamma_{jl,k}^{\theta} d \ln l_j^{\theta} \\
&= \mathbb{E}_{\theta} \left[\text{Cov}_{j|\theta} \left(\sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^{\theta}} \gamma_{jl,k}^{\theta}, d \ln l_j^{\theta} \right) \right],
\end{aligned}$$

which corresponds to the (iv) technological externality term.

□

A.4 Proof of Proposition 2

We first characterize the first-order conditions of the relaxed planning problem of Definition 3. The first-order conditions with respect to $c_{ij,k}^{\theta}$, $l_{ij,k}^{\theta}$, $h_{ij,k}$, and $x_{ij,k}^{l,m}$ are given by

$$P_j^{SB,\theta} \frac{\partial \mathcal{C}_j^{\theta}}{\partial c_{ij,k}^{\theta}} = p_{ij,k}^{SB}, \quad p_{ij,k}^{SB} A_{ij,k} \frac{\partial f_{ij,k}}{\partial l_{ij,k}^{\theta}} = w_i^{SB,\theta}, \quad p_{ij,k}^{SB} A_{ij,k} \frac{\partial f_{ij,k}}{\partial h_{ij,k}} = r_i^{SB}, \quad p_{ij,k}^{SB} A_{ij,k} \frac{\partial f_{ij,k}}{\partial x_{ij,k}^{l,m}} = p_{li,m}^{SB}, \quad (\text{A.16})$$

where $P_j^{SB,\theta}$, $p_{ij,k}^{SB}$, $w_j^{SB,\theta}$, and r_j^{SB} are Lagrange multipliers on constraints (11)-(14). These conditions are identical to the equilibrium conditions (A.12), with $P_j^{SB,\theta}$, $p_{ij,k}^{SB}$, $w_j^{SB,\theta}$, and r_j^{SB} coinciding with P_j^θ , $p_{ij,k}^\theta$, w_j^θ , and r_j^θ up to a multiplicative constant. The first-order condition with respect to C_j^θ is given by

$$\ell^\theta \mu_j^\theta \left[\hat{\Lambda}^\theta u_j^{\theta'}(C_j^\theta) - P_j^{SB,\theta} \right] = \ell^\theta \sum_i \frac{\partial \hat{\mu}_i^\theta(\mathbf{C}^\theta)}{\partial C_j^\theta} \left[P_i^{SB,\theta} C_i^\theta - w_i^{SB,\theta} - \sum_{l,k} p_{il,k}^{SB} y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta \right], \quad (\text{A.17})$$

where $\hat{\Lambda}^\theta = 1$ for $\theta = \bar{\theta}$, and $\hat{\Lambda}^\theta$ for $\theta \neq \bar{\theta}$ correspond to Lagrange multipliers on (31). Dividing both sides by $u_j^{\theta'}(C_j^\theta)$ and summing across j and θ , we have

$$\begin{aligned} & \sum_\theta \ell^\theta \sum_j \mu_j^\theta \left[\tilde{\Lambda}^\theta - \frac{P_j^{SB,\theta}}{u_j^{\theta'}(C_j^\theta)} \right] \\ &= - \sum_\theta \ell^\theta \sum_j \sum_i \frac{1}{u_j^{\theta'}(C_j^\theta)} \frac{\partial \mu_i^\theta}{\partial C_j^\theta} \left[w_i^{SB,\theta} - P_i^{SB,\theta} C_i^\theta + \sum_{l,k} p_{il,k}^{SB} y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta \right] \\ &= - \sum_\theta \ell^\theta \sum_i \underbrace{\sum_j \frac{1}{u_j^{\theta'}(C_j^\theta)} \frac{\partial \mu_i^\theta}{\partial C_j^\theta}}_{=0} \left[w_i^{SB,\theta} - P_i^{SB,\theta} C_i^\theta + \sum_{l,k} p_{il,k}^{SB} y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta \right] \\ &= 0, \end{aligned}$$

where the third line comes from the fact that a uniform increase in utility in all locations will not affect location choices. This implies

$$\sum_\theta \sum_j l_j^\theta \frac{P_j^{SB,\theta}}{u_j^{\theta'}(C_j^\theta)} = \sum_\theta \ell^\theta \hat{\Lambda}^\theta. \quad (\text{A.18})$$

Comparing (A.18) and (18), and noting that $P_j^{SB,\theta}$, $p_{ij,k}^{SB}$, $w_j^{SB,\theta}$, and r_j^{SB} coincide with P_j^θ , $p_{ij,k}^\theta$, w_j^θ , and r_j^θ up to a multiplicative constant, we have

$$P_j^{SB,\theta} = P_j^\theta \sum_\theta \ell^\theta \hat{\Lambda}^\theta, \quad p_{ij,k}^{SB} = p_{ij,k}^\theta \sum_\theta \ell^\theta \hat{\Lambda}^\theta, \quad w_j^{SB,\theta} = w_j^\theta \sum_\theta \ell^\theta \hat{\Lambda}^\theta, \quad r_j^{SB} = r_j^\theta \sum_\theta \ell^\theta \hat{\Lambda}^\theta.$$

In turn, we can rewrite (A.17) using equilibrium prices as

$$\mu_j^\theta \left[\tilde{\Lambda}^\theta u_j^{\theta'}(C_j^\theta) - P_j^\theta \right] = \sum_i \frac{\partial \hat{\mu}_i^\theta(C^\theta)}{\partial C_j^\theta} \left[P_i^\theta C_i^\theta - w_i^\theta - \sum_{l,k} p_{il,k} y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta \right], \quad (\text{A.19})$$

where $\tilde{\Lambda}^\theta \equiv \frac{\hat{\Lambda}^\theta}{\sum_\theta \ell^\theta \hat{\Lambda}^\theta}$ are Pareto weights. By noting $T_i^\theta = P_i^\theta C_i^\theta - w_i^\theta - \Pi^\theta$ and $\sum_i \frac{\partial \hat{\mu}_i^\theta}{\partial C_j^\theta} = 0$, we obtain (32).

Next, we need to show that all the equilibrium conditions are satisfied under $T_j^\theta = P_j^\theta C_j^\theta - w_j^\theta - \Pi^\theta$ where C_j^θ satisfies (32) with supporting prices $\{\{P_j^\theta, w_j^\theta\}, \{p_{ij,k}\}, r_j\}$ that satisfy (A.19). First, it is immediate to see that market clearing conditions are satisfied because (11)-(14) enter as constraints. The constraint (30) implies that the population distribution solves (19). Given prices $\{\{P_j^\theta, w_j^\theta\}, \{p_{ij,k}\}, r_j\}$, the firm's optimality conditions (A.13) are satisfied because they are identical to (A.16).

Finally, it remains to be shown that the government budget (6) is satisfied. Multiplying $T_j^\theta = P_j^\theta C_j^\theta - w_j^\theta - \Pi^\theta$ by l_j^θ and summing across j and θ , we have

$$\begin{aligned} & \sum_\theta \sum_j T_j^\theta l_j^\theta \\ &= \sum_\theta \sum_j P_j^\theta C_j^\theta l_j^\theta - \sum_\theta \sum_j w_j^\theta l_j^\theta - \sum_\theta \ell^\theta \Pi^\theta \\ &= \sum_\theta \sum_{i,j,k} p_{ij,k} C_{ij,k}^\theta l_j^\theta - \sum_\theta \sum_j w_j^\theta l_j^\theta - \sum_\theta \ell^\theta \Pi^\theta \\ &= \sum_{i,j,k} p_{ij,k} \left[A_{ij,k} f_{ij,k}(\mathbf{l}_{ij,k}, h_{ij,k} \mathbf{x}_{ij,k}) - \sum_{l,m} p_{ij,k} x_{jl,m}^{i,k} \right] \\ & \quad - \sum_\theta \sum_j w_j^\theta l_j^\theta - \sum_\theta \ell^\theta \Pi^\theta \\ &= \sum_{i,j,k} p_{ij,k} \left[\sum_\theta A_{ij,k} \frac{\partial f_{ij,k}}{\partial l_{ij,k}} l_{ij,k}^\theta + A_{ij,k} \frac{\partial f_{ij,k}}{\partial h_{ij,k}} h_{ij,k} + \sum_{l,m} A_{ij,k} \frac{\partial f_{ij,k}}{\partial x_{ij,k}^{l,m}} x_{ij,k}^{l,m} - \sum_{l,m} p_{ij,k} x_{jl,m}^{i,k} \right] \\ & \quad - \sum_\theta \sum_j w_j^\theta l_j^\theta - \sum_\theta \ell^\theta \Pi^\theta \\ &= \sum_{i,j,k} \left[\sum_\theta w_i^\theta l_{ij,k}^\theta + r_i h_{ij,k} + \sum_{l,m} p_{li,m} x_{ij,k}^{l,m} - \sum_{l,m} p_{ij,k} x_{jl,m}^{i,k} \right] \\ & \quad - \sum_\theta \sum_j w_j^\theta l_j^\theta - \sum_\theta \ell^\theta \Pi^\theta \end{aligned}$$

$$\begin{aligned}
&= \sum_{\theta} \sum_j w_j^{\theta} l_j + \sum_j r_j \bar{h}_j - \sum_{\theta} \sum_j w_j^{\theta} l_j^{\theta} - \sum_{\theta} \ell^{\theta} \Pi^{\theta} \\
&= 0.
\end{aligned}$$

□

Without Preference Shocks. We also discuss the case without preference shocks as considered by [Fajgelbaum and Gaubert \(2020\)](#). To do so, we rewrite the second-best problem as follows:

$$\max_{\{W^{\theta}, \{C_j^{\theta}, c_j^{\theta}, \mu_j^{\theta}\}, \{\mathbf{x}_{ij,k}, \mathbf{l}_{ij,k}, h_{ij,k}, \mathcal{A}_{ij,k}\}\}} \sum_j \mu_j^{\bar{\theta}} u_j^{\bar{\theta}}(C_j^{\bar{\theta}}) \quad (\text{A.20})$$

$$\text{s.t.} \quad (7), (11)-(14) \quad (\text{A.21})$$

$$u_j^{\theta}(C_j^{\theta}) = W^{\theta} \text{ for all } j, \theta \quad (\text{A.22})$$

$$\sum_j \mu_j^{\theta} = 1 \text{ for all } \theta \quad (\text{A.23})$$

$$\sum_j \mu_j^{\tilde{\theta}} u_j^{\tilde{\theta}}(C_j^{\tilde{\theta}}) \geq \underline{W}^{\tilde{\theta}} \text{ for all } \tilde{\theta} \neq \bar{\theta} \quad (\text{A.24})$$

Note that we rewrote households' incentive compatibility constraints for location choice (22) with utility equalization (A.22) and adding up constraint (A.23). Note also that $\psi^{\theta}(\cdot) = 0$ without preference shocks.

The first-order condition for μ_j^{θ} is given by

$$\begin{aligned}
&\ell^{\theta} \left[w_j^{\theta} - P_j^{\theta} C_j^{\theta} + \sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^{\theta}} \gamma_{jl,k}^{\theta} \right] + \hat{\Lambda}^{\theta} W^{\theta} = \delta^{SB,\theta} \\
&\Leftrightarrow w_j^{\theta} - P_j^{\theta} C_j^{\theta} + \sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^{\theta}} \gamma_{jl,k}^{\theta} = (\delta^{SB,\theta} - \hat{\Lambda}^{\theta} W^{\theta}) / \ell^{\theta}, \quad (\text{A.25})
\end{aligned}$$

where $\delta^{SB,\theta}$ denotes the Lagrange multiplier on constraint (A.23). By noting that $T_j^{\theta} = P_j^{\theta} C_j^{\theta} - w_j^{\theta} - \Pi^{\theta}$, the cross-location component of transfers only addresses technological externalities, and the cross-type component of transfers addresses redistribution concerns, as highlighted by [Fajgelbaum and Gaubert \(2020\)](#).

A.5 Proof of Proposition 3 and Corollary 1

By multiplying Equation (32) by $\ell^\theta dC_j^\theta$ and summing up across j and θ , we have

$$\begin{aligned} & \sum_j \sum_\theta \ell_j^\theta \left[\tilde{\Lambda}^\theta u_j^{\theta'}(C_j^\theta) - P_j^\theta \right] dC_j^\theta \\ &= \sum_i \sum_\theta \underbrace{\sum_j \ell_j^\theta dC_j^\theta \frac{\partial \mu_i^\theta}{\partial C_j^\theta}}_{=d\ell_i^\theta} \left[P_i^\theta C_i^\theta - w_i^\theta - \sum_{l,k} p_{il,k} y_{il,k} \frac{1}{\ell_i^\theta} \gamma_{il,k}^\theta \right]. \end{aligned} \quad (\text{A.26})$$

Plugging this into Equation (A.15), we have that the only remaining term, other than the (i) technology term, follows

$$\sum_\theta \ell^\theta \left[\Lambda^\theta - \tilde{\Lambda}^\theta \right] \sum_j \mu_j^\theta u_j^{\theta'}(C_j^\theta) dC_j^\theta = \text{Cov}_\theta \left(\Lambda^\theta - \tilde{\Lambda}^\theta, \mathbb{E}_{j|\theta} \left[u_j^{\theta'}(C_j^\theta) dC_j^\theta \right] \right). \quad (\text{A.27})$$

Given Proposition 3, Corollary 1 is immediate. One can also prove Corollary 1 by directly applying the envelope theorem to the relaxed planning problem of Definition 3. Despite the presence of incentive compatibility constraints for households' location decisions, there are no reallocation effects because technological effects do not directly affect these constraints.

□

A.6 Proof of Proposition 4

Since $\ln(\cdot)$ is a monotone transformation, it is immediate that the economy under multiplicative preference shocks (38) and the one under additive preference shocks (39) have the same allocation and relative prices. We now seek the relationship in terms of price levels. We choose the numeraire in both economies such that (18) holds with $u_j^\theta(C_j^\theta) = \ln \tilde{u}_j^\theta(C_j^\theta)$. Given this choice, the price levels coincide as well.

We now prove the second statement. We first note that, given the assumption that $\mathcal{W}(\{W^\theta\}) \equiv \ln \tilde{\mathcal{W}}(\{\exp(W^\theta)\})$, we have

$$dW = \sum_\theta \frac{\partial \mathcal{W}}{\partial W^\theta} dW^\theta, \quad d \ln \tilde{W} = \sum_\theta \frac{\partial \mathcal{W}}{\partial W^\theta} d \ln \tilde{W}^\theta. \quad (\text{A.28})$$

Therefore, to show $dW = d \ln \tilde{W}$, it is sufficient to show that the same isomorphism holds for the expected utility for each type θ , i.e., $dW^\theta = d \ln \tilde{W}^\theta$. The expected utility of households in (38) is given by

$$\tilde{W}^\theta = G^\theta(\tilde{u}_1^\theta(C_1^\theta)^{\nu^\theta}, \dots, \tilde{u}_N^\theta(C_N^\theta)^{\nu^\theta})^{1/\nu^\theta}, \quad (\text{A.29})$$

and that in (39) is given by

$$W^\theta = \frac{1}{\nu^\theta} \ln G^\theta(\exp(\nu^\theta u_1^\theta(C_1^\theta)), \dots, \exp(\nu^\theta u_N^\theta(C_N^\theta))). \quad (\text{A.30})$$

See Appendix C for a detailed mathematical derivation. Therefore, under $u_j^\theta(C_j^\theta) = \ln(\tilde{u}_j^\theta(C_j^\theta))$ and $\epsilon_j^\theta = \ln(\tilde{\epsilon}_j^\theta)$, we have $W^\theta = \ln \tilde{W}^\theta$.

Finally, we prove that the decomposition is also identical. The Lagrangian for the pseudo-planning problem in an economy with multiplicative preference shocks (38) is

$$\begin{aligned} \mathcal{L} = & \tilde{W} \left(\left\{ G^\theta(\tilde{u}_1^\theta(C_1^\theta)^{\nu^\theta}, \dots, \tilde{u}_N^\theta(C_N^\theta)^{\nu^\theta})^{1/\nu^\theta} \right\} \right) \\ & + \sum_{i,j,k} p_{ij,k}^L \left[A_{ij,k} g_{ij,k}(\{\ell^\theta \mu_j^\theta(\mathbf{C}^\theta)\}) f_{ij,k}(\mathbf{l}_{ij,k}, h_{ij,k}, \mathbf{x}_{ij,k}) - \left(\sum_{\theta} c_{ij,k}^\theta + \sum_{l,m} x_{jl,m}^{i,k} \right) \right] \\ & + \sum_{j,\theta} P_j^{L,\theta} [C_j^\theta(\mathbf{c}_j^\theta) - C_j^\theta \ell^\theta \mu_j^\theta(\mathbf{C}^\theta)] \\ & + \sum_{j,\theta} w_j^{L,\theta} \left[\ell^\theta \hat{\mu}_j^\theta(\mathbf{C}^\theta) - \sum_{i,k} l_{ji,k}^\theta \right] \\ & + \sum_j r_j^L \left[\bar{h}_j - \sum_{i,k} h_{ji,k} \right] \\ & + \sum_j \eta_j^\theta [C_j^\theta - \check{C}_j^\theta], \end{aligned}$$

where we normalize $\{\eta_j^\theta\}$ such that $\sum_{\theta} \sum_j \eta_j^\theta / u'(\check{C}_j^\theta) = 0$ as in the proof of Proposition 1. As in Proposition 1, the Lagrange multipliers $\{\{P_j^{L,\theta}, w_j^{L,\theta}\}, \{p_{ij,k}^L\}, r_j^L\}$ coincide with equilibrium prices up to a multiplicative constant. The first-order condition with respect to C_j^θ is

$$\ell^\theta \mu_j^\theta \left[\frac{\partial \tilde{W}}{\partial \tilde{W}^\theta} \tilde{W}^\theta u_j^{\theta'}(C_j^\theta) - P_j^{L,\theta} \right] + \eta_j^\theta = \ell^\theta \sum_i \frac{\partial \hat{\mu}_i^\theta(\mathbf{C}^\theta)}{\partial C_j^\theta} \left[P_i^{L,\theta} C_i^\theta - w_i^{L,\theta} - \sum_{l,k} p_{il,k}^L y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta \right],$$

where we used the fact that (see also Appendix C)

$$\frac{\partial \tilde{W}^\theta}{\partial C_j^\theta} = \tilde{W}^\theta \frac{G_j^\theta(\tilde{u}_1^\theta(C_1^\theta)^{\nu^\theta}, \dots, \tilde{u}_N^\theta(C_N^\theta)^{\nu^\theta})}{G^\theta(\tilde{u}_1^\theta(C_1^\theta)^{\nu^\theta}, \dots, \tilde{u}_N^\theta(C_N^\theta)^{\nu^\theta})} \tilde{u}_j^{\theta'}(C_j^\theta) = \tilde{W}^\theta \mu_j^\theta \frac{\tilde{u}_j^{\theta'}(C_j^\theta)}{\tilde{u}_j^\theta(C_j^\theta)} = \tilde{W}^\theta \mu_j^\theta u_j^{\theta'}(C_j^\theta). \quad (\text{A.31})$$

Since $\Lambda^\theta = \frac{1}{\tilde{\mathcal{W}}} \frac{\partial \tilde{\mathcal{W}}}{\partial \tilde{W}^\theta} \tilde{W}^\theta$ under our assumption, we can rewrite the above expression as

$$\ell^\theta \mu_j^\theta \left[\Lambda^\theta \tilde{\mathcal{W}} u_j^{\theta'}(C_j^\theta) - P_j^{L,\theta} \right] + \eta_j^\theta = \ell^\theta \sum_i \frac{\partial \hat{\mu}_i^\theta(C^\theta)}{\partial C_j^\theta} \left[P_i^{L,\theta} C_i^\theta - w_i^{L,\theta} - \sum_{l,k} p_{il,k}^L y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta \right].$$

Dividing both sides by $u_j^{\theta'}(C_j^\theta)$ and summing up across j and θ ,

$$\sum_\theta \sum_j \frac{P_j^{L,\theta}}{u_j^{\theta'}(C_j^\theta)} = \tilde{\mathcal{W}}. \quad (\text{A.32})$$

Comparing (18) and (A.32), the Lagrange multipliers coincide with equilibrium prices up to the multiplicative constant $\tilde{\mathcal{W}}$.

Applying the envelope theorem as in the proof of Proposition 1,

$$\begin{aligned} d\tilde{W} &= \sum_{i,j,k} p_{ij,k}^L y_{ij,k} d \ln A_{ij,k} + \sum_\theta \sum_j l_j^\theta [\tilde{\mathcal{W}} \Lambda^\theta u_j^{\theta'}(C_j^\theta) - P_j^{L,\theta}] dC_j^\theta \\ &\quad + \sum_\theta \sum_j [w_j^{L,\theta} - P_j^{L,\theta} C_j^\theta] dl_j^\theta + \sum_\theta \sum_j \sum_{l,k} p_{jl,k}^L y_{jl,k} \frac{1}{l_j^\theta} \gamma_{jl,k}^\theta dl_j^\theta \\ &= \tilde{\mathcal{W}} \left[\sum_{i,j,k} p_{ij,k} y_{ij,k} d \ln A_{ij,k} + \sum_\theta \sum_j l_j^\theta [\Lambda^\theta u_j^{\theta'}(C_j^\theta) - P_j^\theta] dC_j^\theta \right. \\ &\quad \left. + \sum_\theta \sum_j [w_j^\theta - P_j^\theta C_j^\theta] dl_j^\theta + \sum_\theta \sum_j \sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^\theta} \gamma_{jl,k}^\theta dl_j^\theta \right]. \quad (\text{A.33}) \end{aligned}$$

Since the term inside the square bracket is identical to what we obtain in Equation (A.15), the decomposition remains identical up to the multiplicative constant $\tilde{\mathcal{W}}$. □

B First-Best Allocation

In this section, we discuss the first-best planning problem, where the Planner can directly specify the allocation. The problem is given by

$$W = \max_{\{W^\theta, \{C_j^\theta, \mathbf{c}_j^\theta, \mu_j^\theta\}, \{\mathbf{x}_{ij,k}, l_{ij,k}, h_{ij,k}, A_{ij,k}\}\}} \mathcal{W}(\{W^\theta\}) \quad (\text{B.1})$$

$$\text{s.t.} \quad (7), (11)-(14) \quad (\text{B.2})$$

$$W^\theta = \sum_j \mu_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\mu_j^\theta\}) \quad (\text{B.3})$$

$$\sum_j \mu_j^\theta = 1. \quad (\text{B.4})$$

In the first-best planning problem, the only constraints the Planner faces are resource constraints. Unlike in the second-best planning problem, the incentive compatibility constraints of the households are absent, as the Planner can directly control location choices and consumption.

The first-order conditions with respect to $c_{ij,k}$, $l_{ij,k}^\theta$, $h_{ij,k}$, and $x_{ij,k}^{l,m}$ are

$$P_j^{FB,\theta} \frac{\partial \mathcal{C}_j^\theta}{\partial c_{ij,k}} = p_{ij,k}^{FB}, \quad p_{ij,k}^{FB} A_{ij,k} \frac{\partial f_{ij,k}}{\partial l_{ij,k}^\theta} = w_i^{FB,\theta}, \quad p_{ij,k}^{FB} A_{ij,k} \frac{\partial f_{ij,k}}{\partial h_{ij,k}} = r_i^{FB}, \quad p_{ij,k}^{FB} A_{ij,k} \frac{\partial f_{ij,k}}{\partial x_{ij,k}^{l,m}} = p_{li,m}^{FB}, \quad (\text{B.5})$$

where $P_j^{FB,\theta}$, $p_{ij,k}^{FB}$, $w_i^{FB,\theta}$, and r_i^{FB} are Lagrange multipliers on constraints (11)-(14). The superscript FB denotes variables from the Planner's first-best allocation. These conditions are identical to the equilibrium conditions (A.12), with the Planner's shadow prices coinciding with equilibrium prices up to a multiplicative constant. Therefore, relative quantities of inputs are not distorted in equilibrium.

The Planner's first-best allocation deviates from the equilibrium when we consider the first-order conditions for C_j^θ and μ_j^θ . The first-order condition with respect to C_j^θ gives us

$$\Lambda^{\theta,FB} u_j^{\theta'}(C_j^{FB,\theta}) / P_j^{FB,\theta} = 1, \quad (\text{B.6})$$

where $\Lambda^{\theta,FB} \equiv \frac{\partial \mathcal{W}}{\partial W^\theta}$. That is, the weighted marginal utility of income is equalized across locations for type θ households.

The first-order condition for μ_j^θ is

$$\Lambda^\theta \left(u_j^\theta(C_j^{FB,\theta}) - \frac{\partial \psi^\theta}{\partial \mu_j^\theta} \right) + w_j^{FB,\theta} + \sum_{i,k} p_{ji,k}^{FB} y_{ji,k}^{FB} \frac{\gamma_{ji,k}^\theta}{\ell_j^\theta} - P_j^{FB,\theta} C_j^{FB,\theta} = \delta^{FB,\theta} / \ell_j^\theta, \quad (\text{B.7})$$

where $\delta^{FB,\theta}$ is the Lagrange multiplier on constraint (B.4).

Now we ask whether the above two conditions can be satisfied in the decentralized equilibrium. Note that $\{\{P_j^{FB,\theta}, w_j^{FB,\theta}\}, \{p_{ij,k}^{FB}, r_j^{FB}\}\}$ coinciding with $\{\{P_j^\theta, w_j^\theta\}, \{p_{ij,k}^\theta, r_j^\theta\}\}$ up to scale. Therefore, in order for the decentralized equilibrium to satisfy (B.6), it must be that for some $J^\theta > 0$,

$$u_j^{\theta'}(C_j^\theta) / P_j^\theta = J^\theta \quad \text{for all } j, \theta. \quad (\text{B.8})$$

For households' location choice in the decentralized equilibrium (A.5) to satisfy (B.7), agglomeration externalities net of transfers are invariant across locations for a given household type to be equalized:

$$\sum_{i,k} p_{ji,k} y_{ji,k} \frac{\gamma_{ji,k}^\theta}{\ell_j^\theta} - T_j^\theta = H^\theta \quad \text{for all } j, \theta \quad (\text{B.9})$$

for some H^θ .

We summarize the results as follows.

Proposition B.1. *A decentralized equilibrium maximizes aggregate welfare for some welfare weights $\{\Lambda^\theta\}$ only if both the marginal utility of income and agglomeration externalities net of transfers are equalized across locations for a given household type (i.e., (B.8) and (B.9) hold).*

The conditions for optimality are stringent and will not generally be satisfied in a spatial economy. Indeed, there is no reason why the consumption implied by equilibrium prices and transfers set according to (B.9) will equalize marginal utility, since marginal utility never shows up in the equilibrium conditions. For example, consider the case where there are no agglomeration externalities $\gamma_{ij,k}^\theta = 0$ and no spatial transfers $T_j^\theta = 0$. The optimality of the decentralized equilibrium requires $u_j^{\theta'}((w_j^\theta + \Pi^\theta) / P_j^\theta)$ to be equalized across locations. This is generically not satisfied. To see why, suppose that $u_j^{\theta'}((w_j^\theta + \Pi^\theta) / P_j^\theta)$ is equalized across locations in the decentralized equilibrium. Then, we can always perturb the parameters governing marginal utility $u_j^{\theta'}$ and utility levels u_j^θ at the same time so

that location choices are the same but $u_j^{\theta'}$ will be different. Such a perturbation leads to dispersion in marginal utility across locations without changing prices or the allocation. This highlights that optimality of the decentralized equilibrium is attained only under a knife-edge set of parameters.

More generally, achieving the first-best requires agents to internalize their technological and fiscal externalities without generating dispersion in marginal utility, but the same argument as before suggests such a condition is knife-edge. To achieve the first-best, the Planner must be able to separately control consumption and the location choice decision, which would require some mechanism to directly influence location choice independent of consumption (i.e., break the incentive compatibility constraint (22) in the second-best planning problem).

This result also relates to the recent work by [Mongey and Waugh \(2024\)](#). They show that discrete choice models are efficient when choices differ only in terms of prices P_j^θ and utility is logarithmic. We can see their results through the lens of Proposition B.1: if $u_j^\theta(C) = \ln(C)$, $w_j^\theta = w^\theta$, $T_j^\theta = \Lambda^\theta - w^\theta$, and $\gamma_{ij,k}^\theta = 0$, then conditions (B.8) and (B.9) can be met concurrently in equilibrium. In the context of the spatial equilibrium models, such a condition is unlikely to be met because it requires equalized nominal wages across all locations (i.e., the absence of compensating differentials).

C Representative Agent Formulation under Generalized Extreme Value (GEV) Preference Shocks

In this section, we describe the isomorphic representative agent formulation of location choice under GEV preference shocks.

C.1 Additively Separable Case

Consider an additively separable utility function of the form

$$U_j^\theta(C_j, \epsilon_j^\theta) = u_j^\theta(C_j^\theta) + \epsilon_j^\theta, \quad (\text{C.1})$$

where ϵ_j^θ follows a type-I generalized extreme value distribution

$$\mathbb{P}[\epsilon_1^\theta \leq \bar{\epsilon}_1, \dots, \epsilon_N^\theta \leq \bar{\epsilon}_N] = \exp(-G^\theta(\exp(-\nu^\theta \bar{\epsilon}_1), \dots, \exp(-\nu^\theta \bar{\epsilon}_N))), \quad (\text{C.2})$$

where $G^\theta(\cdot)$ is a correlation function that is homogeneous of degree one. As is well known since [McFadden \(1978\)](#), this yields the following location choice probability:

$$\mu_j^\theta = \frac{G_j^\theta(V_1^\theta, \dots, V_N^\theta) V_j^\theta}{\sum_i G_i^\theta(V_1^\theta, \dots, V_N^\theta) V_i^\theta}, \quad (\text{C.3})$$

where

$$V_j^\theta \equiv \exp(\nu^\theta u^\theta(C_j^\theta)), \quad G_j^\theta \equiv \frac{\partial G^\theta(V_1^\theta, \dots, V_N^\theta)}{\partial V_j^\theta}. \quad (\text{C.4})$$

Now we construct a representative agent formulation that is isomorphic to the above model. Define a mapping $S_j^\theta(\{\mu_i^\theta\})$ that satisfies the following condition for all j :

$$G_j^\theta(S_1^\theta, \dots, S_N^\theta) S_j^\theta = \mu_j^\theta. \quad (\text{C.5})$$

The representative agent solves

$$W^\theta = \max_{\{\mu_j^\theta\}_j: \sum_j \mu_j^\theta = 1} \sum_j \mu_j^\theta u_j^\theta(C_j^\theta) - \frac{1}{\nu^\theta} \sum_j \mu_j^\theta \ln S_j^\theta(\{\mu_i^\theta\}). \quad (\text{C.6})$$

The first-order condition with respect to μ_j^θ is given by

$$u_j^\theta(C_j^\theta) - \frac{1}{\nu^\theta} \ln S_j^\theta - \frac{1}{\nu^\theta} \sum_i \mu_i^\theta \frac{\partial \ln S_i^\theta}{\partial \mu_j^\theta} - \delta^\theta = 0, \quad (\text{C.7})$$

where δ^θ is the Lagrange multiplier on the adding up constraint $\sum_j \mu_j^\theta = 1$. Note that

$$\sum_i \mu_i^\theta \frac{\partial \ln S_i^\theta}{\partial \mu_j^\theta} = 1, \quad (\text{C.8})$$

for all j . To see this, we use the fact that $G^\theta(\cdot)$ is homogeneous of degree one and add up [\(C.24\)](#) across j to have $G(S_1^\theta, \dots, S_N^\theta) = \sum_j \mu_j^\theta$. Taking the derivative with respect to μ_j^θ gives us

$$\sum_i G_i(S_1^\theta, \dots, S_N^\theta) S_i^\theta \frac{\partial \ln S_i^\theta}{\partial \mu_j^\theta} = 1 \quad (\text{C.9})$$

$$\Leftrightarrow \sum_i \mu_i^\theta \frac{\partial \ln S_i^\theta}{\partial \mu_j^\theta} = 1, \quad (\text{C.10})$$

where we used (C.24) in the second line. Therefore, the first-order condition implies

$$S_j^\theta = \exp(-\nu^\theta \delta^\theta - 1 + \nu^\theta u_j^\theta(C_j^\theta)). \quad (\text{C.11})$$

Thus, $S_j^\theta = \exp(-\nu^\theta \delta^\theta - 1) V_j^\theta$. Combining this with the fact that $G_j^\theta(\cdot)$ is homogeneous of degree zero, we have that (C.24) implies

$$\mu_j^\theta = \exp(-\nu^\theta \delta^\theta - 1) G_j^\theta(V_1^\theta, \dots, V_N^\theta) V_j^\theta. \quad (\text{C.12})$$

The adding up constraint $\sum_j \mu_j^\theta = 1$ implies that

$$\exp(\nu^\theta \delta^\theta + 1) = \sum_j G_j^\theta(V_1^\theta, \dots, V_N^\theta) V_j^\theta. \quad (\text{C.13})$$

Therefore we obtain

$$\mu_j = \frac{G_j^\theta(V_1^\theta, \dots, V_N^\theta) V_j^\theta}{\sum_i G_i^\theta(V_1^\theta, \dots, V_N^\theta) V_i^\theta}, \quad (\text{C.14})$$

coinciding with the solution to the discrete choice problem (C.20).

Finally, we confirm that indirect utility in the two representations coincides with each other. In the discrete choice problem, indirect utility is given by (see [McFadden \(1978\)](#))

$$W^\theta \equiv \mathbb{E} \left[\max_j \{u_j^\theta(C_j^\theta) + \epsilon_j^\theta\} \right] \quad (\text{C.15})$$

$$= \frac{1}{\nu^\theta} \ln G^\theta(\exp(\nu^\theta u_1^\theta(C_1^\theta)), \dots, \exp(\nu^\theta u_N^\theta(C_N^\theta))). \quad (\text{C.16})$$

In the representative agent model, substituting (C.7) and (C.13) into (C.6), we obtain

$$W^\theta = \frac{1}{\nu^\theta} \ln G^\theta(\exp(\nu^\theta u_1^\theta(C_1^\theta)), \dots, \exp(\nu^\theta u_N^\theta(C_N^\theta))), \quad (\text{C.17})$$

verifying that indirect utility coincides with the original discrete choice formulation.

C.2 Multiplicatively Separable Case

Consider a multiplicatively separable utility function of the form

$$\tilde{U}_j^\theta(C_j^\theta, \epsilon_j^\theta) = \tilde{\epsilon}_j^\theta \tilde{u}_j^\theta(C_j^\theta), \quad (\text{C.18})$$

where $\tilde{\epsilon}_j$ follows type-II generalized extreme value distribution (multi-variate Fréchet)

$$\mathbb{P}[\tilde{\epsilon}_1^\theta \leq \bar{\epsilon}_1, \dots, \tilde{\epsilon}_N^\theta \leq \bar{\epsilon}_N] = \exp(-G^\theta((\bar{\epsilon}_1)^{-\nu^\theta}, \dots, (\bar{\epsilon}_N)^{-\nu^\theta})), \quad (\text{C.19})$$

where $G^\theta(\cdot)$ is a correlation function that is homogeneous of degree one. This yields the following location choice probability:

$$\mu_j^\theta = \frac{G_j^\theta(V_1^\theta, \dots, V_N^\theta) V_j^\theta}{\sum_i G_i^\theta(V_1^\theta, \dots, V_N^\theta) V_i^\theta}, \quad (\text{C.20})$$

where

$$V_j^\theta \equiv \tilde{u}^\theta(C_j^\theta)^{\nu^\theta}, \quad G_j^\theta(V_1^\theta, \dots, V_N^\theta) \equiv \frac{\partial G^\theta(V_1^\theta, \dots, V_N^\theta)}{\partial V_j^\theta}. \quad (\text{C.21})$$

Indirect utility follows

$$\tilde{W}^\theta = G^\theta(V_1^\theta, \dots, V_N^\theta)^{1/\nu^\theta}. \quad (\text{C.22})$$

Now we construct a representative agent formulation that is isomorphic to the above model. Define the utility function of the representative agent as

$$\mathcal{U}^\theta(\{\mu_j^\theta\}) = \sum_j \mu_j^\theta S_j^\theta(\{\mu_i^\theta\})^{-\frac{1}{\nu^\theta}} \tilde{u}_j^\theta(C_j^\theta), \quad (\text{C.23})$$

where $S_j^\theta(\{\mu_i^\theta\})$ is defined, as before, to satisfy the following condition for all j :

$$G_j^\theta(S_1^\theta, \dots, S_N^\theta) S_j^\theta = \mu_j^\theta. \quad (\text{C.24})$$

The representative agent solves

$$\tilde{W}^\theta = \max_{\{\mu_j^\theta\}_j: \sum_j \mu_j^\theta = 1} \mathcal{U}^\theta(\{\mu_j^\theta\}). \quad (\text{C.25})$$

The first-order condition is

$$(S_j^\theta)^{-\frac{1}{\nu^\theta}} \tilde{u}_j^\theta(C_j^\theta) - \frac{1}{\nu^\theta} \sum_i \mu_i^\theta (S_i^\theta)^{-\frac{1}{\nu^\theta}} \tilde{u}_i^\theta(C_i^\theta) \frac{\partial \ln S_i^\theta}{\partial \mu_j^\theta} = \delta^\theta \quad (\text{C.26})$$

where δ^θ is the Lagrange multiplier on the adding up constraint $\sum_j \mu_j^\theta = 1$. Let $x_j^\theta \equiv$

$(S_j^\theta)^{-\frac{1}{\nu^\theta}} \tilde{u}_j^\theta(C_j^\theta)$ and $\mathbf{x}^\theta \equiv [x_j^\theta]$. In matrix form, the set of first-order conditions can be expressed as

$$(\mathbf{I} - \mathbf{D}^\theta) \mathbf{x}^\theta = \delta^\theta \mathbf{1}, \quad (\text{C.27})$$

where $\mathbf{D}^\theta \equiv [d_{ij}^\theta]$ is an $N \times N$ matrix with $d_{ij}^\theta = \frac{1}{\nu^\theta} \mu_j^\theta \frac{\partial \ln S_j^\theta}{\partial \mu_i^\theta}$, and \mathbf{I} is an $N \times N$ identity matrix. Note that (C.8) implies $\sum_j d_{ij}^\theta = 1/\nu^\theta$. Assuming that $(\mathbf{I} - \mathbf{D}^\theta)$ is invertible, the unique solution to (C.27) features

$$x_i^\theta = x^\theta \quad \text{for all } i, \quad (\text{C.28})$$

which in turn implies $(S_j^\theta)^{-\frac{1}{\nu^\theta}} \tilde{u}_j^\theta(C_j^\theta) = K^\theta$ for some constant K^θ . Substituting this expression back into (C.24), we have

$$\mu_j^\theta = (K^\theta)^{-\nu^\theta} G_j^\theta(V_1^\theta, \dots, V_N^\theta) V_j^\theta. \quad (\text{C.29})$$

Using the adding up constraint $\sum_j \mu_j^\theta = 1$, we can solve for $(K^\theta)^{-\nu^\theta}$ to obtain

$$\mu_j^\theta = \frac{G_j^\theta(V_1^\theta, \dots, V_N^\theta) V_j^\theta}{\sum_i G_i^\theta(V_1^\theta, \dots, V_N^\theta) V_i^\theta}, \quad (\text{C.30})$$

as desired. We can plug the above expression into the objective to confirm that the indirect utility also coincides with the original discrete choice formulation:

$$\tilde{W}^\theta = G^\theta(V_1^\theta, \dots, V_N^\theta)^{1/\nu^\theta}. \quad (\text{C.31})$$

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D Details on Extensions

D.1 Non-Separable Utility

In the baseline model, we have focused on a specification where preference shocks are additively separable. This section relaxes this assumption.

We now assume that utility in location i is given by $U_i^\theta(C_i^\theta, \epsilon_i^\theta)$. Compared to the additively separable specification, marginal utility in each location now depends on preference shock draws. To see this, the average marginal utility for households deciding to live in location j is given by

$$\mathbb{E} \left[\frac{\partial}{\partial C_j^\theta} U_j^\theta(C_j^\theta, \epsilon_j^\theta) | j = \arg \max_i U_i^\theta(C_i^\theta, \epsilon_i^\theta) \right]. \quad (\text{D.1})$$

Unlike the additively separable specification, where $\frac{\partial}{\partial C_j^\theta} U_j^\theta(C_j^\theta, \epsilon_j^\theta) = u_j^\theta(C_j^\theta)$, the selection of preference shocks influences the marginal utility of consumption in each location.

Under this general preference specification, the isomorphic representation of households' location decisions in Lemma 1 is modified as

$$\max_{\{\mu_j^\theta\}_j: \sum_j \mu_j^\theta = 1} \mathcal{U}^\theta(\{\mu_j^\theta\}), \quad (\text{D.2})$$

where

$$\begin{aligned} \mathcal{U}^\theta(\{\mu_j^\theta\}) &= \max_{\{\mathbb{I}_j^\theta(\omega)\}_{\omega, j}} \int_0^1 \sum_j u_j^\theta(C_j^\theta, \epsilon_j^\theta(\omega)) \mathbb{I}_j^\theta(\omega) d\omega \\ \text{s.t.} \quad &\int_0^1 \mathbb{I}_j^\theta(\omega) d\omega = \mu_j^\theta \\ &\sum_j \mathbb{I}_j^\theta(\omega) = 1. \end{aligned} \quad (\text{D.3})$$

We followed the same notation and setup as in Appendix A.1.

Under the additively separable specification, $\mathcal{U}^\theta(\{\mu_j^\theta\}) = \sum_j \mu_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\mu_j^\theta\})$

and $\partial \mathcal{U}^\theta / \partial C_j^\theta = \mu_j^\theta u_j^{\theta'}(C_j^\theta)$, so expected marginal utility only depends on j 's population and consumption. In the general case, it is affected by the entire population distribution $\{\mu_j^\theta\}_j$ and consumption vector $\{C_j^\theta\}_j$ beyond location j through the selection of preference draws.

In this generalized environment, Proposition 1 is simply modified by replacing the prior marginal utility $u_j^{\theta'}(C_j^\theta)$ with the one under this general specification. In particular, (ii) MU dispersion term becomes

$$\Omega_{MU} = \mathbb{E}_\theta \left[\text{Cov}_{j|\theta} \left(-\frac{P_j^\theta}{\mathcal{MU}_j^\theta}, \mathcal{MU}_j^\theta dC_j^\theta \right) \right], \quad (\text{D.4})$$

where

$$\mathcal{MU}_j^\theta = \frac{1}{\mu_j^\theta} \frac{\partial \mathcal{U}^\theta}{\partial C_j^\theta}. \quad (\text{D.5})$$

Conditional on the price normalization (18) using this marginal utility, all other terms are unaffected.

D.2 Idiosyncratic Productivity Shocks

We generalize our baseline model by allowing households to draw idiosyncratic productivity $\mathbf{z}^\theta = (z_1^\theta, z_2^\theta, \dots, z_N^\theta)$, in addition to preference shocks ϵ^θ . When a household decides to live in location j , the efficiency units of labor that the household supplies is z_j^θ .

We make several modifications to our baseline model to make our analysis tractable and transparent. First, we restrict our attention to the case of log utility,

$$u_j^\theta(c) = B_j^\theta \ln c + D_j^\theta, \quad (\text{D.6})$$

where B_j^θ and D_j^θ are slope and intercept parameters specific to location and household type. Second, we assume that location-specific transfers are linear in household labor income, which we denote as τ_j^θ . Third, we assume away the presence of fixed factors.

The household's location choice problem with productivity draw \mathbf{z}^θ and preference draw ϵ^θ is

$$\max_j u_j^\theta(c_j^\theta) + \epsilon_j^\theta \quad (\text{D.7})$$

$$\text{s.t.} \quad P_j^\theta c_j^\theta = z_j^\theta w_j^\theta (1 + \tau_j^\theta). \quad (\text{D.8})$$

Let

$$C_j^\theta \equiv \frac{w_j^\theta(1 + \tau_j^\theta)}{P_j^\theta} \quad (\text{D.9})$$

denote the consumption of household type θ in location j per efficiency units of labor. With our assumption on the utility function (D.6), we can write the location choice problem as

$$\max_j u_j^\theta(C_j^\theta) + \underbrace{B_j^\theta \ln z_j^\theta + \epsilon_j^\theta}_{\equiv \varepsilon_j^\theta}. \quad (\text{D.10})$$

Viewing ε_j^θ as the convoluted idiosyncratic productivity and amenity shocks, we can apply Lemma 1 to obtain the same location choice characterization as in the baseline model:

$$\max_{\{\mu_j^\theta\}_j: \sum_j \mu_j^\theta = 1} \sum_j \mu_j^\theta u_j^\theta(C_j^\theta) + \psi^\theta(\{\mu_j^\theta\}). \quad (\text{D.11})$$

Let $\hat{\mu}_j^\theta(\{C_i^\theta\})$ be the location choice function associated with the solution to the above problem.

It will be convenient to define the average efficiency units of labor in each location-type pair as a function of a vector of $\{C_i^\theta\}$:

$$Z_j^\theta(\{C_i^\theta\}) \equiv \mathbb{E} \left[z_j^\theta \middle| j = \arg \max_i u_i^\theta(C_i^\theta) + B_i^\theta \ln z_i^\theta + \epsilon_i^\theta \right]. \quad (\text{D.12})$$

To the extent that the location choice function is invertible,¹ i.e., the inverse function of $\hat{\mu}_j^\theta(\{C_i^\theta\})$, $C_j^\theta = \hat{C}_j^\theta(\{\mu_i^\theta\})$ exists, we can alternatively define the average efficiency units of labor as a function of location choice probabilities:

$$\mathcal{Z}_j^\theta(\{\mu_i^\theta\}) = Z_j^\theta(\{\hat{C}_i^\theta(\{\mu_i^\theta\})\}). \quad (\text{D.13})$$

The goods market clearing conditions are modified as follows

$$\sum_\theta c_{ij,k}^\theta + \sum_{l,m} x_{jl,m}^{i,k} = \mathcal{A}_{ij,k} f_{ij,k}(\mathbf{l}_{ij,k}, \mathbf{x}_{ij,k}) \quad (\text{D.14})$$

$$\mathcal{Z}_j^\theta C_j^\theta \ell^\theta \mu_j^\theta = C_j^\theta(\mathbf{c}_j^\theta), \quad (\text{D.15})$$

¹See [Berry, Gandhi, and Haile \(2013\)](#) for a sufficient condition for invertibility.

where the first equation is modified due to the absence of a fixed factor, and the second equation takes into account heterogeneity in consumption within a location-type pair. The labor market clearing condition is

$$\sum_{i,k} l_{ji,k}^\theta = \mathcal{Z}_j^\theta \ell^\theta \mu_j^\theta, \quad (\text{D.16})$$

which takes into account heterogeneity in efficiency units of labor within a location-type pair. The rest of the equilibrium conditions remain unchanged.

It is be straightforward to extend Lemma 2 to this environment. Any decentralized equilibrium solves the following pseudo-planning problem:

$$W = \max_{\{W^\theta, \{C_j^\theta, \mathbf{c}_j^\theta, \mu_j^\theta\}, \{\mathbf{x}_{ij,k}, \mathbf{l}_{ij,k}, h_{ij,k}, \mathbf{A}_{ij,k}\}\}} \mathcal{W}(\{W^\theta\}) \quad (\text{D.17})$$

subject to (7), (D.14)-(D.16)

$$W^\theta = \sum_j \mu_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\mu_j^\theta\}) \quad (\text{D.18})$$

$$\{\mu_j^\theta\}_j \in \arg \max_{\{\tilde{\mu}_j\}_j: \sum_j \tilde{\mu}_j = 1} \sum_j \tilde{\mu}_j^\theta u_j^\theta(C_j^\theta) - \psi^\theta(\{\tilde{\mu}_j^\theta\}) \quad (\text{D.19})$$

$$C_j^\theta = \check{C}_j^\theta \quad (\text{D.20})$$

Applying the envelope theorem, we obtain

$$\begin{aligned} dW &= \Omega_T + \Omega_{MU} + \Omega_{TE} + \Omega_R \\ &+ \sum_\theta \sum_j [w_j^\theta - P_j^\theta C_j^\theta] \mathcal{Z}_j^\theta \ell^\theta d\mu_j^\theta + \sum_\theta \sum_j \sum_l [w_l^\theta - P_l^\theta C_l^\theta] \ell^\theta \mu_l^\theta \frac{\partial \mathcal{Z}_l^\theta}{\partial \mu_j^\theta} d\mu_j^\theta \end{aligned}$$

Denoting $T_j^\theta = \tau_j^\theta w_j^\theta \mathcal{Z}_j^\theta$ as the average transfers that households of type θ in location j receive, we can rewrite the above expression as follows:

$$\begin{aligned} dW &= \Omega_T + \Omega_{MU} + \Omega_{TE} + \Omega_R \\ &+ \underbrace{\mathbb{E}_\theta \left[\text{Cov}_{j|\theta}(-T_j^\theta, d \ln l_j^\theta) \right] + \mathbb{E}_\theta \left[\text{Cov}_{j|\theta} \left(- \sum_l T_l^\theta \ell_l^\theta \frac{\partial \ln \mathcal{Z}_l^\theta}{\partial \ln \mu_j^\theta}, d \ln l_j^\theta \right) \right]}_{\text{(iii) Fiscal Externality } (\Omega_{FE})}. \end{aligned}$$

Therefore the only difference from Proposition 1 is the second term inside the (iii) fiscal

externality term. This term arises because migration changes the composition of workers in all locations, which in turn affects the government's budget. For example, suppose that migration into location j is associated with an increase in the average productivity of workers living in location j but a decrease in other locations. If location j is a net taxpayer ($\tau_j^\theta < 0$ and thereby $T_j^\theta < 0$), then this will tend to slacken the government's budget.

D.3 Shocks to Amenity and Amenity Externalities

In Section 3, we analyzed the effects of productivity shocks on aggregate welfare. In some contexts, researchers are interested in shocks to amenities instead of productivity. The analysis in Section 3 allows for this possibility by interpreting some intermediate goods as local amenities. From a measurement perspective, applying Proposition 1 requires knowledge of prices associated with amenities, which are often unobserved. Below, we provide an alternative expression for Proposition 1 without using prices for amenities.

To consider this extension, we explicitly introduce amenities as an argument in the utility function as follows:

$$U_j^\theta(C_j^\theta, \mathcal{B}_j^\theta, \epsilon_j^\theta) = u_j^\theta(C_j^\theta, \mathcal{B}_j^\theta) + \epsilon_j^\theta, \quad (\text{D.21})$$

where \mathcal{B}_j^θ is the amenity in region j . Furthermore, we assume that amenities take the following form:

$$\mathcal{B}_i^\theta = B_i^\theta g_i^{B,\theta}(\{l_i^{\tilde{\theta}}\}), \quad \gamma_i^{B,\tilde{\theta}\theta} = \frac{\partial \ln g_i^{B,\theta}}{\partial \ln l_i^{\tilde{\theta}}}, \quad (\text{D.22})$$

where B_i^θ is the fundamental component of amenities, $g_i^{B,\theta}(\{l_i^{\tilde{\theta}}\})$ is the spillover function, and $\gamma_i^{B,\tilde{\theta}\theta}$ is the amenity spillover elasticity from type $\tilde{\theta}$ to type θ in location i .

Under this extension, Proposition 1 is modified as follows. Consider an arbitrary set of small shocks to the exogenous components of productivity $\{d \ln A_{ij,k}\}$ and amenities

$\{d \ln B_i^\theta\}$. The first-order impact on aggregate welfare can be expressed as

$$\begin{aligned}
dW = & \underbrace{\sum_{i,j,k} p_{ij,k} y_{ij,k} d \ln A_{ij,k} + \sum_{i,\theta} l_i^\theta \partial_B u_i^\theta \mathcal{B}_i^\theta d \ln B_i^\theta}_{\text{(i) Technology } (\Omega_T)} + \underbrace{\mathbb{E}_\theta \left[\text{Cov}_{j|\theta} \left(-\frac{P_j^\theta}{\partial_C u_j^\theta}, \partial_C u_j^\theta d C_j^\theta \right) \right]}_{\text{(ii) MU Dispersion } (\Omega_{MU})} \\
& + \underbrace{\mathbb{E}_\theta \left[\text{Cov}_{j|\theta} (-T_j^\theta, d \ln l_j^\theta) \right]}_{\text{(iii) Fiscal Externality } (\Omega_{FE})} + \underbrace{\mathbb{E}_\theta \left[\text{Cov}_{j|\theta} \left(\sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^\theta} \gamma_{jl,k}^\theta + \sum_{\tilde{\theta}} \partial_b u_j^{\tilde{\theta}} \mathcal{B}_j^{\tilde{\theta}} \gamma_j^{B,\theta\tilde{\theta}}, d \ln l_j^\theta \right) \right]}_{\text{(iv) Technological Externality } (\Omega_{TE})} \\
& + \underbrace{\text{Cov}_\theta \left(\Lambda^\theta - \mathbb{E}_{j|\theta} \left[\frac{P_j^\theta}{\partial_C u_j^\theta(C_j^\theta)} \right], \mathbb{E}_{j|\theta} [\partial_C u_j^\theta d C_j^\theta] \right)}_{\text{(v) Redistribution } (\Omega_R)}.
\end{aligned} \tag{D.23}$$

where $\partial_B u_j^\theta \equiv \frac{\partial u_j^\theta}{\partial B_j^\theta}$ and $\partial_C u_j^\theta \equiv \frac{\partial u_j^\theta}{\partial C_j^\theta}$. The main difference from Proposition 1 is the additional components in the (i) technology and (iv) technological externality terms. The second component inside the (i) technology term captures the effects of exogenous amenity shocks, absent reallocation effects. The coefficient in front of $d \ln B_i^\theta$, $l_i^\theta \partial_B u_i^\theta \mathcal{B}_i^\theta$, is the population-weighted sum of the marginal utility of amenities. This term strongly resembles the technology effect from productivity (the first term). In particular, if amenities are traded and priced in the market, $\partial_B u_i^\theta$ corresponds to the competitive price of the amenity, and hence $l_i^\theta \partial_B u_i^\theta \mathcal{B}_i^\theta$ is the total sales of type θ amenities in location i , corresponding to $p_{ij,k} y_{ij,k}$. The second component inside the (iv) technological externality term has the same feature: if the amenity is traded, the term reflecting changes in amenities from externalities collapses to the same form as the productivity externality term.

D.4 Isomorphism between Amenity Externalities and Preference Shocks

In the quantitative spatial equilibrium literature, researchers often argue that amenity congestion externalities are isomorphic to preference shocks and use these specifications interchangeably.² This section discusses this isomorphism through the lens of our framework.

²For example, see [Allen and Arkolakis \(2014\)](#) and [Desmet, Nagy, and Rossi-Hansberg \(2018\)](#) for papers that mention the isomorphism between the two specifications.

For expositional convenience, we assume a single type and drop superscript θ . This implies $l_j = \mu_j$. Consider the following utility specification with amenity externalities, rather than preference shocks:

$$U_j(C_j, \mathcal{B}_j) = u_j(C_j) + \mathcal{B}_j, \quad \mathcal{B}_j = -\frac{1}{\nu} \ln S_j(\{l_i\}), \quad (\text{D.24})$$

where $S_j(\{l_i\})$ satisfies the following property

$$\frac{1}{\nu} \sum_j l_j \frac{\partial \ln S_j}{\partial l_i} = 1. \quad (\text{D.25})$$

Note that this specification accommodates the possibility that the population in location i generates externalities in other regions. A special case of this specification is when $\ln S_j = l_j^\nu$, i.e., congestion is iso-elastic to local population size with elasticity ν .

In an interior equilibrium, utility levels are equalized across all locations:

$$u_j(C_j) - \frac{1}{\nu} \ln S_j = \bar{u}, \quad (\text{D.26})$$

for some \bar{u} .

Now we show that this is isomorphic to the case where there are no amenity externalities but preference shocks follow a max-stable multivariate Gumbel distribution with shape parameter ν . That is,

$$U_j(C_j, \epsilon_j) = u_j(C_j) + \epsilon_j, \quad (\text{D.27})$$

where $\{\epsilon_j\}$ follows specification (39). As we show in Appendix C, with a multivariate Gumbel distribution, $\psi(\{l_j\})$ in Lemma 1 takes the form $\psi(\{l_j\}) = \frac{1}{\nu} \sum_j l_j \ln S_j(\{l_i\})$, where $S_j(\{l_i\})$ satisfies (D.25). The first-order condition for the representative household problem is

$$u_j(C_j) - \frac{1}{\nu} \ln S_j - \underbrace{\frac{1}{\nu} \sum_i l_i \frac{\partial \ln S_i}{\partial l_j}}_{=1} = \delta, \quad (\text{D.28})$$

which is the same as (D.26). Therefore, the equilibrium allocations will be identical. Moreover, it is also straightforward to see that both specifications deliver the same expected utility, thereby delivering identical normative predictions as well.

This isomorphism arises because this particular form of congestion externality does not induce misallocation. In particular, the amenity component of the (iv) technological externality term in Equation (D.23) comes down to

$$\text{Cov}_j \left(- \sum_i l_i \frac{\partial \ln S_i}{\partial \ln l_j}, d \ln l_j \right) = \text{Cov}_j(-\nu, d \ln l_j) = 0, \quad (\text{D.29})$$

where we used (D.25) and $\partial_b u_i = 1$. Given that all other terms in Equation (D.23) are identical between the two specifications, the aggregate welfare predictions are also isomorphic.

This discussion also clarifies that this isomorphism only holds when preference shocks follow a max-stable multivariate Gumbel distribution, or equivalently, when the congestion externality takes the specific functional form given by (D.24) and (D.25). Outside of these special cases, congestion externalities generate misallocation and the isomorphism does not hold in general.³

D.5 Non-Welfarist Welfare Criteria

Consider a general non-welfarist welfare objective

$$W = \mathcal{W}(\{\mathcal{U}^{SP,\theta}(\{C_j^\theta, \mu_j^\theta\})\}),$$

where $\mathcal{U}^{SP,\theta}$ is defined arbitrarily on the population distribution and consumption of type θ households. Then, by applying the envelope theorem to the pseudo-planning problem as in the proof of Proposition 1, we have

$$dW = \sum_{i,j,k} p_{ij,k} y_{ij,k} d \ln A_{ij,k} + \sum_{\theta} \sum_j \left[\ell^\theta \Lambda^\theta \frac{\partial \mathcal{U}^{SP,\theta}}{\partial C_j^\theta} - l_j^\theta P_j^\theta \right] dC_j^\theta$$

³Fajgelbaum and Gaubert (2020) show that under a multiplicative utility specification, spatial equilibria involve misallocation even with iso-elastic amenity externalities. Through the lens of Equation (D.23), this source of misallocation appears in the (ii) MU dispersion term. Multiplicative amenities without preference shocks imply that the marginal utility of income is not equalized across locations. Furthermore, unlike in our baseline model which abstracts from direct effects of shocks on utility, the utility changes from consumption changes dC_j are not equalized because of the changes in utility from amenities. Therefore, the (ii) MU dispersion term is not zero. Note that this specification is isomorphic to the specification with multiplicative max-stable Fréchet shocks (without amenity externality) as discussed in Section 4.1. In that case, the dispersion of marginal utility instead arises from preference shock draws.

$$\begin{aligned}
& + \sum_{\theta} \sum_j \ell^{\theta} \Lambda^{\theta} \frac{\partial \mathcal{U}^{\mathcal{SP}, \theta}}{\partial \mu_j^{\theta}} d\mu_j^{\theta} + \sum_{\theta} \sum_j [w_j^{\theta} - P_j^{\theta} C_j^{\theta}] dl_j^{\theta} \\
& + \sum_{\theta} \sum_j \sum_{l,k} p_{jl,k} y_{jl,k} \frac{1}{l_j^{\theta}} \gamma_{jl,k}^{\theta} dl_j^{\theta}
\end{aligned} \tag{D.30}$$

The differences from our main proposition are in the second and the third terms, which we can rewrite as

$$\begin{aligned}
& \sum_{\theta} \ell^{\theta} \sum_j \left[\Lambda^{\theta} \frac{\partial \mathcal{U}^{\mathcal{SP}, \theta}}{\partial C_j^{\theta}} - P_j^{\theta} \mu_j^{\theta} \right] dC_j^{\theta} \\
& = \sum_{\theta} \ell^{\theta} \sum_j \mu_j^{\theta} \left[\Lambda^{\theta} \left(\frac{\frac{1}{\mu_j^{\theta}} \frac{\partial \mathcal{U}^{\mathcal{SP}, \theta}}{\partial C_j^{\theta}}}{u_j^{\theta'}(C_j^{\theta})} - 1 \right) + \Lambda^{\theta} - \frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})} \right] u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta} \\
& = \mathbb{E}_{\theta} \left[\text{Cov}_{j|\theta} \left(-\frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})}, u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta} \right) \right] + \text{Cov}_{\theta} \left(\Lambda^{\theta} - \mathbb{E}_{j|\theta} \left[\frac{P_j^{\theta}}{u_j^{\theta'}(C_j^{\theta})} \right], \mathbb{E}_{j|\theta} [u_j^{\theta'}(C_j^{\theta}) dC_j^{\theta}] \right) \\
& \quad + \mathbb{E}_{\theta} \left[\Lambda^{\theta} \mathbb{E}_{j|\theta} \left[\left(\frac{1}{\mu_j^{\theta}} \frac{\partial \mathcal{U}^{\mathcal{SP}, \theta}}{\partial C_j^{\theta}} - u_j^{\theta'}(C_j^{\theta}) \right) dC_j^{\theta} \right] \right].
\end{aligned} \tag{D.31}$$

Consequently, Proposition 1 comes down to

$$dW = \Omega_T + \Omega_{MU} + \Omega_{FE} + \Omega_{TE} + \Omega_R + \Omega_{PM}, \tag{D.32}$$

where

$$\Omega_{PM} = \mathbb{E}_{\theta} \left[\Lambda^{\theta} \mathbb{E}_{j|\theta} \left[\left(\frac{1}{\mu_j^{\theta}} \frac{\partial \mathcal{U}^{\mathcal{SP}, \theta}}{\partial C_j^{\theta}} - u_j^{\theta'}(C_j^{\theta}) \right) dC_j^{\theta} \right] \right] + \mathbb{E}_{\theta} \left[\Lambda^{\theta} \mathbb{E}_{j|\theta} \left[\frac{\partial \mathcal{U}^{\mathcal{SP}, \theta}}{\partial \mu_j^{\theta}} d \ln l_j^{\theta} \right] \right], \tag{D.33}$$

which captures the potential misalignment between the social Planner's welfare assessment of the marginal value of consumption with that of private agents (marginal utility).

Such an approach is useful also in considering welfare criteria and optimal policies that are exclusively based on subcomponents of our decompositions, as in [Dávila and Schaab \(2022\)](#). Consider the following class of welfare criteria:

$$\mathcal{U}^{\mathcal{SP}, \theta}(\{C_j^{\theta}, \mu_j^{\theta}\}) = \sum_j (\mu_j^{\theta} + \omega_j^{\theta}) u_j^{\theta}(C_j^{\theta}) - \psi^{\theta}(\{\mu_j^{\theta}\}). \tag{D.34}$$

Appropriate choice of the type-location specific weights ω_j^θ leads to the following result.

Proposition D.1. *Consider welfare criteria based on (46) and (D.34).*

1. *If $\omega_j^\theta = \frac{\mu_j^\theta}{\Lambda^\theta} \left[\left(\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} - 1 \right) - \left(\Lambda^\theta - \mathbb{E}_{j|\theta} \left[\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} \right] \right) \right]$, then the decomposition of aggregate welfare in Proposition 1 only consists of Ω_T , Ω_{FE} , and Ω_{TE} .*
2. *If $\omega_j^\theta = -\frac{\mu_j^\theta}{\Lambda^\theta} \left(\Lambda^\theta - \mathbb{E}_{j|\theta} \left[\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} \right] \right)$, then the decomposition of aggregate welfare in Proposition 1 only consists of Ω_T , Ω_{MU} , Ω_{FE} , and Ω_{TE} .*
3. *If $\omega_j^\theta = \frac{\mu_j^\theta}{\Lambda^\theta} \left(\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} - 1 \right)$, then the decomposition of aggregate welfare in Proposition 1 only consists of Ω_T , Ω_{FE} , Ω_{TE} , and Ω_R .*

Proof. As shown earlier, the welfare decomposition with non-welfarist welfare criteria is given by

$$dW = \Omega_T + \Omega_{MU} + \Omega_{FE} + \Omega_{TE} + \Omega_R + \Omega_{PM}, \quad (\text{D.35})$$

where

$$\Omega_{PM} = \mathbb{E}_\theta \left[\Lambda^\theta \mathbb{E}_{j|\theta} \left[\frac{\omega_j^\theta}{\mu_j^\theta} u_j^{\theta'}(C_j^\theta) dC_j^\theta \right] \right] \quad (\text{D.36})$$

with our assumption (D.34). Note that the second term in Equation (D.33) is absent owing to an envelope condition. Suppose that $\omega_j^\theta = \frac{\mu_j^\theta}{\Lambda^\theta} \left[\left(\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} - 1 \right) - \left(\Lambda^\theta - \mathbb{E}_{j|\theta} \left[\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} \right] \right) \right]$. Then

$$\begin{aligned} \Omega_{MU} + \Omega_R + \Omega_{PM} &= \mathbb{E}_\theta \left[\text{Cov}_{j|\theta} \left(-\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)}, u_j^{\theta'}(C_j^\theta) dC_j^\theta \right) \right] \\ &\quad + \text{Cov}_\theta \left(\Lambda^\theta - \mathbb{E}_{j|\theta} \left[\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} \right], \mathbb{E}_{j|\theta} [u'(C_j^\theta) dC_j^\theta] \right) \\ &\quad + \mathbb{E}_\theta \left[\Lambda^\theta \mathbb{E}_{j|\theta} \left[\frac{\omega_j^\theta}{\mu_j^\theta} u_j^{\theta'}(C_j^\theta) dC_j^\theta \right] \right] \\ &= \mathbb{E}_\theta \left[\mathbb{E}_{j|\theta} \left[\left(1 - \frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} \right) u_j^{\theta'}(C_j^\theta) dC_j^\theta \right] \right] \\ &\quad + \mathbb{E}_\theta \left(\left(\Lambda^\theta - \mathbb{E}_{j|\theta} \left[\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} \right] \right) \mathbb{E}_{j|\theta} [u'(C_j^\theta) dC_j^\theta] \right) \end{aligned}$$

$$\begin{aligned}
& - \mathbb{E}_\theta \left[\mathbb{E}_{j|\theta} \left[\left(1 - \frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} \right) u_j^{\theta'}(C_j^\theta) dC_j^\theta \right] \right] \\
& - \mathbb{E}_\theta \left(\left(\Lambda^\theta - \mathbb{E}_{j|\theta} \left[\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} \right] \right) \mathbb{E}_{j|\theta} [u'(C_j^\theta) dC_j^\theta] \right) \\
& = 0.
\end{aligned} \tag{D.37}$$

This proves the first claim. Likewise, if $\omega_j^\theta = -\frac{\mu_j^\theta}{\Lambda^\theta} \left(\Lambda^\theta - \mathbb{E}_{j|\theta} \left[\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} \right] \right)$, then $\Omega_R + \Omega_{PM} = 0$, and if $\omega_j^\theta = \frac{\mu_j^\theta}{\Lambda^\theta} \left(\frac{P_j^\theta}{u_j^{\theta'}(C_j^\theta)} - 1 \right)$, then $\Omega_{MU} + \Omega_{PM} = 0$. \square

The first case considers a welfare criterion based entirely on aggregate efficiency considerations. The second and third cases incorporate spatial MU dispersion and redistribution considerations, respectively, as well as aggregate efficiency considerations.

Now we derive optimal policies with welfare criteria in each of the three cases discussed in Proposition D.1. In the first case, since Ω_{MU} and Ω_R cancel with Ω_{PM} , optimal transfer policy must satisfy

$$0 = - \sum_i \mu_i^\theta T_i^\theta \frac{\partial \ln \hat{\mu}_i^\theta(\mathbf{C}^\theta)}{\partial C_j^\theta} + \sum_i \mu_i^\theta \sum_{l,k} p_{il,k} y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta \frac{\partial \ln \hat{\mu}_i^\theta(\mathbf{C}^\theta)}{\partial C_j^\theta}. \tag{D.38}$$

We can rewrite the above expression to obtain the optimal spatial policy formula that exclusively targets aggregate efficiency considerations:

$$0 = - \sum_i \frac{\partial \hat{\mu}_i^\theta(\mathbf{C}^\theta)}{\partial C_j^\theta} \left[w_i^\theta - P_i^\theta C_i^\theta + \sum_{l,k} p_{il,k} y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta \right]. \tag{D.39}$$

That is, the left-hand side of our baseline formula in Proposition 2 is modified to be zero.

In the second case, the optimal policy formula is

$$\mu_j^\theta [u_j^{\theta'}(C_j^\theta) - P_j^\theta] = - \sum_i \frac{\partial \hat{\mu}_i^\theta(\mathbf{C}^\theta)}{\partial C_j^\theta} \left[w_i^\theta - P_i^\theta C_i^\theta + \sum_{l,k} p_{il,k} y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta \right], \tag{D.40}$$

which incorporates spatial MU dispersion as well as aggregate efficiency considerations.

In the third case, the optimal policy formula is

$$\left(\Lambda^\theta - \mathbb{E}_{j|\theta} \left[\frac{P_j^\theta}{u_j^\theta(C_j^\theta)} \right] \right) \mu_j^\theta u'(C_j^\theta) dC_j^\theta = - \sum_i \frac{\partial \hat{\mu}_i^\theta(C^\theta)}{\partial C_j^\theta} \left[w_i^\theta - P_i^\theta C_i^\theta + \sum_{l,k} p_{il,k} y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta \right], \quad (\text{D.41})$$

which incorporates redistribution considerations as well as aggregate efficiency considerations.

D.6 General Spillovers

In our main model, we assumed that agglomeration externalities are purely a function of local population size (7). In some contexts, researchers specify that a higher population size in the surrounding regions also generates agglomeration spillovers (e.g., [Ahlfeldt et al. 2015](#)). In other contexts, researchers also specify that externalities arise from specific producers' input use (e.g., free entry models with labor fixed cost such as [Krugman \(1991\)](#)) or producers' output (e.g., congestion costs from shipment, as in [Allen and Arkolakis \(2022\)](#)). To capture these general externalities, we extend the spillover function (7) such that

$$\mathcal{A}_{ij,k} = A_{ij,k} g_{ij,k}(\{l_\ell^\theta\}, \{l_{ij,k}^\theta\}, y_{ij,k}), \quad (\text{D.42})$$

where the first argument of $g_{ij,k}(\cdot)$ corresponds to the population size across types and locations, the second argument corresponds to labor inputs in production, and the third argument corresponds to output. We also denote the spillover elasticities such that

$$\gamma_{ij,k}^{P,\ell\theta} = \frac{\partial \ln g_{ij,k}}{\partial \ln l_\ell^\theta}, \quad \gamma_{ij,k}^{L,\theta} = \frac{\partial \ln g_{ij,k}}{\partial \ln l_{ij,k}^\theta}, \quad \gamma_{ij,k}^{Y,\theta} = \frac{\partial \ln g_{ij,k}}{\partial \ln y_{ij,k}}. \quad (\text{D.43})$$

Under this extension, the only modification in Proposition 1 is in the (iv) technological externality term, which is modified as:

$$\Omega_{TE} = \sum_{j,l,k} p_{jl,k} y_{jl,k} \left(\sum_{\ell,\theta} \gamma_{\ell l,k}^{P,\ell\theta} d \ln l_j^\theta + \sum_{\theta} \gamma_{jl,k}^{L,\theta} d \ln l_{ij,k}^\theta + \gamma_{jl,k}^Y d \ln y_{ij,k} \right). \quad (\text{D.44})$$

This expression recovers the (iv) technological externality term in Proposition 1 if the spillover function only depends on local population size. The only difference here is that the reallocation of population in surrounding regions and of output may have first-order

effects on aggregate welfare through additional technological externalities.

E Test of Pareto Efficient Spatial Transfers

Our formula in Proposition 2 can also be used to assess whether the current transfer scheme admits of a Pareto improvement. Since our formula requires the existence of positive Pareto weights $\tilde{\Lambda}^\theta > 0$, equilibrium allocations that lead to negative inferred Pareto weights are Pareto inefficient.

Corollary 2. *If there exists j and θ such that*

$$\mu_j^\theta P_j^\theta < \sum_i \frac{\partial \hat{\mu}_i^\theta(C^\theta)}{\partial C_j^\theta} \left[-T_i^\theta + \sum_{l,k} p_{il,k} y_{il,k} \frac{1}{l_i^\theta} \gamma_{il,k}^\theta \right], \quad (\text{E.1})$$

then there exists an alternative transfer scheme that Pareto improves the original one.

The underlying idea is the same as [Werning \(2007\)](#) in the context of optimal non-linear income taxation. Importantly, this test of Pareto inefficiency does not require researchers to take a stance on Pareto weights or the marginal utility of consumption in each location. The test only requires a handful of sufficient statistics such as price indices, migration elasticities, and agglomeration elasticities.

F Nonparametric Identification of Location Choice System

In this section, we discuss the conditions under which the location choice system $\{\mu_j(C)\}$ is nonparametrically identified. To do so, we build on existing results for the nonparametric identification of discrete choice models ([Berry and Haile 2014](#)). We abstract from household types and drop superscript θ .

We start by formalizing our econometric environment. Consider a dataset generated by the model of Section 2. We assume that we observe equilibrium configurations under different sets of fundamentals, indexed by $t = 0, 1, \dots, \mathcal{T}$. A natural interpretation of t is time, but one could also interpret it as types of individuals or demographic groups. We assume that $\{w_{j,t}, l_{j,t}, P_{j,t}, T_{j,t}, \Pi_t\}$ are observed to the econometrician, so that consumption $C_{j,t} = (w_{j,t} + T_{j,t} + \Pi_t)/P_{j,t}$ is observed as well.

We specify the utility of residing in location j by $u_j(C_{j,t}, \zeta_{j,t}) + \epsilon_{j,t}$, where $\zeta_{j,t}$ is a scalar variable that is unobserved to the econometrician. The unobserved location heterogeneity $\zeta_{j,t}$ captures amenities that vary over j and t . Analogous to Assumption 1 of [Berry and Haile \(2014\)](#), we assume that $\zeta_{j,t}$ only affects location choices through the utility index $u_j(C_{j,t}, \zeta_{j,t})$, but it does not affect the distribution of $\{\epsilon_{j,t}\}$.

Assumption F.1 (Independence). The distribution function of preference shocks $\epsilon_{j,t}$ is independent of $\{\zeta_{j,t}\}$ and t . That is,

$$\mathbb{P}(\epsilon_{1,t} \leq \bar{\epsilon}_1, \dots, \epsilon_{N,t} \leq \bar{\epsilon}_N | \{\zeta_{j,t}\}) = H(\bar{\epsilon}_1, \dots, \bar{\epsilon}_N). \quad (\text{F.1})$$

While this assumption is restrictive, we are not imposing any parametric assumption for the distribution function $H(\cdot)$, allowing for flexible correlation of preference shocks across locations.

For the sake of expositional clarity, we also assume in the main text that the unobserved heterogeneity $\zeta_{j,t}$ enters the utility function as a multiplier of consumption: $u_j(C_{j,t}, \zeta_{j,t}) = \bar{u}_j(\zeta_{j,t} C_{j,t})$. As demonstrated by [Berry and Haile \(2014\)](#), this assumption can be relaxed, but such a relaxation requires more technically involved assumptions.

Importantly, we assume that there are vectors of instruments \mathbf{z}_t that are mean independent of the unobserved component of location choice $\ln \zeta_{j,t}$ for all j and t (Assumption [F.2](#)) and that there is sufficient variation in \mathbf{z}_t to induce changes in the consumption vector (Assumption [F.3](#)).

Assumption F.2 (Exclusion Restriction). $\mathbb{E}[\ln \zeta_{j,t} | \mathbf{z}_t] = 0$ for all j, t .

Assumption F.3 (Relevance). For all functions $B(C_{jt})$ with finite expectation, if $\mathbb{E}[B(C_{jt}) | \mathbf{z}_t] = 0$ almost surely, then $B(C_{jt}) = 0$ almost surely.

Assumption [F.2](#) is the standard exclusion restriction. Assumption [F.3](#) requires the completeness of the joint distribution of $\{C_{jt}, \mathbf{z}_t\}$, capturing the idea that the instruments \mathbf{z}_t induce sufficient variation in C_{jt} . Under these assumptions, [Berry and Haile \(2014\)](#) show that the location choice system $\mu_{j,t}(\mathbf{C}_t)$ is identified.

Lemma F.1. ([Berry and Haile 2014](#)). Suppose Assumptions [F.1](#), [F.2](#), and [F.3](#) hold. Then the location choice system $\mu_{j,t}(\mathbf{C}_t)$ is identified.

Therefore, the location choice system $\{\mu_{j,t}(\mathbf{C}_t)\}$ is, at least in principle, nonparametrically identified. At the same time, the data requirements of the excluded instruments

\mathbf{z}_t (Assumptions F.2 and F.3) are substantial. Importantly, to fully identify the flexible substitution patterns for location choice, we need instruments \mathbf{z}_t that induce independent variation in consumption levels in each location $C_{j,t}$. More fundamentally, we need independent observations of equilibrium configurations across different fundamentals t .

G Details on Application I

G.1 Inferring Technology, Ω_T

In this section, we explain the detailed procedure of how we construct productivity growth at the MSA level. Let GDP_i be nominal GDP of MSA i and Y_i be real GDP of MSA i deflated using the GDP deflator of i : P_i^Y . We apply Collorary 1 in Baqaee and Farhi (2024) to express the first-order changes in real GDP of MSA i :

$$d \ln Y_i = \sum_{j,k} \frac{p_{ij,k} y_{ij,k}}{GDP_i} d \ln \mathcal{A}_{ij,k} + \sum_{\theta} \frac{w_i^{\theta} l_i^{\theta}}{GDP_i} d \ln l_i^{\theta}. \quad (\text{G.1})$$

Furthermore, note that

$$d \ln \mathcal{A}_{ij,k} = d \ln A_{ij,k} + \sum_{\theta} \gamma_{ij,k}^{\theta} d \ln l_i^{\theta}. \quad (\text{G.2})$$

Using these expressions and given knowledge of $\{\gamma_{ij,k}^{\theta}\}$, we construct a measure of technological changes at MSA i as follows

$$\sum_{j,k} p_{ij,k} y_{ij,k} d \ln A_{ij,k} = GDP_i \left[d \ln Y_i - \sum_{\theta} \frac{w_i^{\theta} l_i^{\theta}}{GDP_i} d \ln l_i^{\theta} - \sum_{j,k} \frac{p_{ij,k} y_{ij,k}}{GDP_i} \sum_{\theta} \gamma_{ij,k}^{\theta} d \ln l_i^{\theta} \right] \quad (\text{G.3})$$

Summing across all MSAs, we obtain the (i) technology term:

$$\begin{aligned} \Omega_{TE} &= \sum_i \sum_{j,k} p_{ij,k} y_{ij,k} d \ln A_{ij,k} \\ &= \sum_i GDP_i \left[d \ln Y_i - \sum_{\theta} \frac{w_i^{\theta} l_i^{\theta}}{GDP_i} d \ln l_i^{\theta} - \sum_{j,k} \frac{p_{ij,k} y_{ij,k}}{GDP_i} \sum_{\theta} \gamma_{ij,k}^{\theta} d \ln l_i^{\theta} \right]. \quad (\text{G.4}) \end{aligned}$$

By the definition of real GDP,

$$d \ln Y_i = d \ln GDP_i - d \ln P_i^Y. \quad (\text{G.5})$$

Plugging (G.5) back into (G.4), we have

$$\begin{aligned} \Omega_{TE} = \sum_i \left[dGDP_i - \sum_{\theta} w_i^{\theta} l_i^{\theta} d \ln l_i^{\theta} - \sum_{j,k} p_{ij,k} y_{ij,k} \sum_{\theta} \gamma_{ij,k}^{\theta} d \ln l_i^{\theta} \right] \\ - \sum_l GDP_l \sum_i \frac{GDP_i}{\sum_j GDP_j} d \ln P_i^Y. \end{aligned} \quad (\text{G.6})$$

Given the lack of producer prices at the MSA level, we measure the last term $\sum_i \frac{GDP_i}{\sum_j GDP_j} d \ln P_i^Y$ using the GDP deflator at the national level. We assume the only factor of production is labor and assume away the presence of input-output linkages. These assumptions imply that the GDP of MSA i equals total pre-tax personal income and that sales of skill group θ equal their pre-tax personal income.

G.2 Estimation of Utility Function Parameters

We will now describe the details of estimating the utility function parameters. Recall that we impose the following parametric assumptions:

$$u_{j,t}^{\theta}(C_{j,t}^{\theta}) + \epsilon_{j,t}^{\theta} = \frac{(C_{j,t}^{\theta})^{1-\rho_{\theta}}}{1-\rho_{\theta}} + \xi_{j,t}^{\theta} + e_{j,t}^{\theta}, \quad (\text{G.7})$$

where $e_{j,t}^{\theta}$ follows an independent type-I extreme value distribution with shape parameter ν_{θ} . This results in the following logit location choice system

$$\mu_{j,t}^{\theta} = \frac{\exp \left(\nu_{\theta} \left[\frac{(C_{j,t}^{\theta})^{1-\rho_{\theta}}}{1-\rho_{\theta}} + \xi_{j,t}^{\theta} \right] \right)}{\sum_i \exp \left(\nu_{\theta} \left[\frac{(C_{i,t}^{\theta})^{1-\rho_{\theta}}}{1-\rho_{\theta}} + \xi_{i,t}^{\theta} \right] \right)}. \quad (\text{G.8})$$

Taking log, time-differencing, and differencing out with location 1, we obtain

$$\Delta \ln(\mu_{j,t}^{\theta} / \mu_{1,t}^{\theta}) = \nu_{\theta} \left[\Delta \frac{(C_{j,t}^{\theta})^{1-\rho_{\theta}}}{1-\rho_{\theta}} - \Delta \frac{(C_{1,t}^{\theta})^{1-\rho_{\theta}}}{1-\rho_{\theta}} \right] + \nu_{\theta} [\Delta \xi_{j,t}^{\theta} - \Delta \xi_{1,t}^{\theta}], \quad (\text{G.9})$$

where $\Delta x_t \equiv x_t - x_{t-1}$ denotes the time-difference for any variable x_t . The identification threat in estimating Equation (G.9) is that unobserved location-specific amenity shocks $\Delta \xi_{j,t}^\theta$ are correlated with changes in consumption. We therefore need instrumental variables $\mathbf{Z}_{j,t}$ that are uncorrelated with the location-specific amenity shocks. Define the structural residual as follows:

$$e_{j,t}^\theta(\boldsymbol{\beta}_\theta) = \Delta \ln(\mu_{j,t}^\theta / \mu_{1,t}^\theta) - \nu_\theta \left[\Delta \frac{(C_{j,t}^\theta)^{1-\rho_\theta}}{1-\rho_\theta} - \Delta \frac{(C_{1,t}^\theta)^{1-\rho_\theta}}{1-\rho_\theta} \right], \quad (\text{G.10})$$

where $\boldsymbol{\beta}_\theta = (\rho_\theta, \nu_\theta)$. Given a vector of $\mathbf{Z}_{j,t}$ that satisfies the following moment conditions:

$$\mathbb{E} [(\Delta \xi_{j,t}^\theta - \Delta \xi_{1,t}^\theta) \mathbf{Z}_{j,t}] = 0, \quad (\text{G.11})$$

we construct a consistent GMM-estimator of $(\rho_\theta, \nu_\theta)$ that solves

$$\hat{\boldsymbol{\beta}}_\theta = \arg \min_{\boldsymbol{\beta}_\theta} \mathbf{e}^\theta(\boldsymbol{\beta}_\theta)' \mathbf{Z} \Phi \mathbf{Z}' \mathbf{e}^\theta(\boldsymbol{\beta}_\theta), \quad (\text{G.12})$$

where Φ is a weighting matrix.

To build instrument variables, we construct a shift-share instrument that interacts local industry composition with the national industry employment growth for each skill type θ , similarly to [Diamond \(2016\)](#). Specifically, we construct the following shift-share instrument:

$$z_{j,t}^\theta = \sum_k \frac{l_{j,k,t-1}^\theta}{\sum_k l_{j,k,t-1}^\theta} \Delta \ln l_{-j,k,t}^\theta, \quad (\text{G.13})$$

where $l_{j,k,t-1}^\theta$ denotes the industry k employment of type θ in location j at time $t-1$, and $\Delta \ln l_{-j,k,t}^\theta$ is the national industry employment growth of skill θ excluding location j . We construct the above instrument using 5-year samples from the ACS for years 2010 and 2019. We construct an additional instrumental variable that interacts $z_{j,t}^\theta$ with consumption growth: $z_{j,t}^\theta \times \Delta \ln C_{j,t}^\theta$. We set the weighting matrix as the identity matrix.

We report standard errors based on the consistent estimator of the asymptotic covariance matrix of the GMM estimator $\hat{\mathbf{V}}$:

$$\hat{\mathbf{V}} = (\hat{\mathbf{G}}' \hat{\Omega}^{-1} \hat{\mathbf{G}})', \quad (\text{G.14})$$

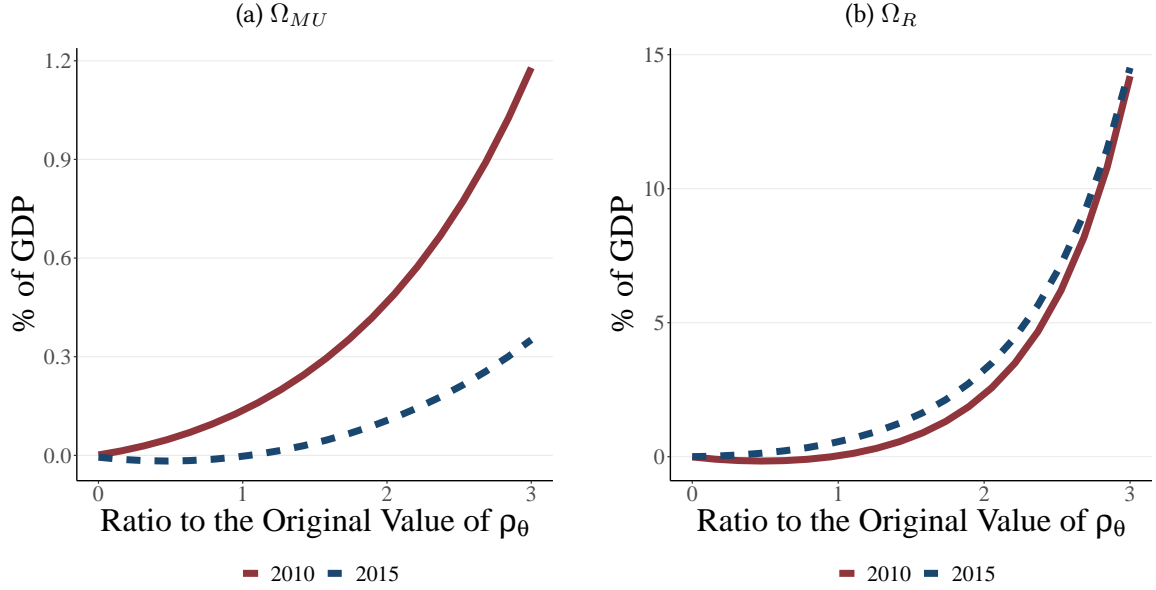


Figure G.1: Sensitivity to the Value of ρ_θ

where

$$\hat{G} \equiv \frac{\partial}{\partial \beta} \left(e^\theta(\hat{\beta}_\theta)' \mathbf{Z} \right), \quad \hat{\Omega} = \frac{1}{N} \sum_{i=1}^N \left(e_i^\theta(\hat{\beta}_\theta)' \mathbf{Z}_i \right) \left(e_i^\theta(\hat{\beta}_\theta)' \mathbf{Z}_i \right)'. \quad (\text{G.15})$$

G.3 Sensitivity Analysis

As described in Section 5.1, we consider the sensitivity of our results to our choice of parameter values. We first vary the parameters governing marginal utility: $\{\rho_\theta\}$. We let $\rho_\theta = \bar{\rho}_\theta \times x$, where $\bar{\rho}_\theta$ is our baseline estimate, and vary x . Figure G.1 shows the results. As the value of ρ_θ increases, we see both Ω_{MU} and Ω_R grow substantially in absolute terms.

H Details on Application II

H.1 The Allen and Arkolakis (2022) Model

Allen and Arkolakis (2022) consider an environment with a homogeneous population, so we drop superscript θ . They specify the utility function

$$U_j(C_j, \varepsilon_j) = \ln C_j + \varepsilon_j, \quad (\text{H.1})$$

where ε_j follows type-I extreme value distribution with shape parameter ν .⁴ They assume away spatial transfers, so $T_j = 0$ for all j .

The final goods production technology is constant elasticity of substitution (CES), given by

$$C_j = \left(\int_k c_{j,k}^{\frac{\sigma-1}{\sigma}} dk \right)^{\frac{\sigma}{\sigma-1}}, \quad (\text{H.2})$$

where $k \in K = [0, 1]$ indexes the industry, and σ is the elasticity of substitution. The intermediate goods production technology is linear in labor, given by

$$y_{ij,k} = \mathcal{A}_i \tau_{ij,k} l_{ij,k}, \quad (\text{H.3})$$

where $\tau_{ij,k}$ is an iceberg shipment cost, and \mathcal{A}_i is the productivity of region i . Regional productivity is subject to an iso-elastic agglomeration externality in local population size given by

$$\mathcal{A}_i = A_i (l_i)^\gamma, \quad (\text{H.4})$$

where A_i is the fundamental component of productivity.

A key feature of [Allen and Arkolakis \(2022\)](#) is the modeling of the shipment cost $\tau_{ij,k}$ through a route choice problem. Denote by \mathcal{R}_{ij} all possible routes connecting i to j . Formally, $r \in \mathcal{R}_{ij}$ is a sequence of legs (a pair of adjacent locations). Passing through each leg (k, l) incurs iceberg shipment cost t_{kl} . The optimal route choice for producers in region i and sector k implies that the shipment cost $\tau_{ij,k}$ is given by

$$\tau_{ij,k} = \min_{r \in \mathcal{R}_{ij}} \prod_{l=1}^{|r|} t_{r_{l-1}r_l} \epsilon_{ij,k}, \quad (\text{H.5})$$

where $\epsilon_{ij,k}$ is the idiosyncratic cost for each (i, j, k) . Finally, they assume that the leg-specific shipment cost may be subject to congestion externalities depending on the traffic passing through the leg. In particular, they assume

$$t_{mn} = \tilde{t}_{mn} (\Xi_{mn})^\lambda, \quad (\text{H.6})$$

where \tilde{t}_{mn} is the exogenous component of the leg-specific shipment cost (which is in part

⁴As we discuss in Appendix D.4, this specification is isomorphic to assuming an iso-elastic log-linear congestion externality $\nu \ln l_j$ in place of ε_j . Furthermore, as discussed in Section 4.1, welfare changes are invariant by also applying an exponential transformation.

affected by transportation infrastructure), Ξ_{mn} is the value of flows passing through leg (m, n) , and λ is the parameter that captures the strength of the congestion externality in shipment costs.

Allen and Arkolakis (2022) use this model to study aggregate welfare changes from a marginal decrease in \tilde{t}_{mn} , i.e., a leg-specific improvement in transportation infrastructure. Below, we analyze the same counterfactual experiment, as well as regional productivity changes $d \ln A_i$. It is straightforward to apply our welfare decomposition in Proposition 1. Since we abstract from spatial transfers and multiple types, the (iii) fiscal externality and (v) redistribution terms are zero. The remaining three terms – (i) technology, (ii) MU dispersion, and (iv) technological externality – come down to

$$\Omega_T = - \sum_{k,l} \Xi_{kl} d \ln \tilde{t}_{kl} + \sum_i Y_i d \ln A_i, \quad (\text{H.7})$$

$$\Omega_{MU} = \text{Cov}_j(-w_j, d \ln C_j), \quad (\text{H.8})$$

$$\Omega_{TE} = \Omega_{TE,S} + \Omega_{TE,A}, \quad \Omega_{TE,S} = -\lambda \sum_{k,l} \Xi_{kl} d \ln \Xi_{kl}, \quad \Omega_{TE,A} = \gamma \sum_i Y_i d \ln l_i, \quad (\text{H.9})$$

where $\Omega_{TE,S}$ and $\Omega_{TE,A}$ correspond to the technological externalities arising from shipment congestion and productivity agglomeration, respectively.

H.2 Additional Figures

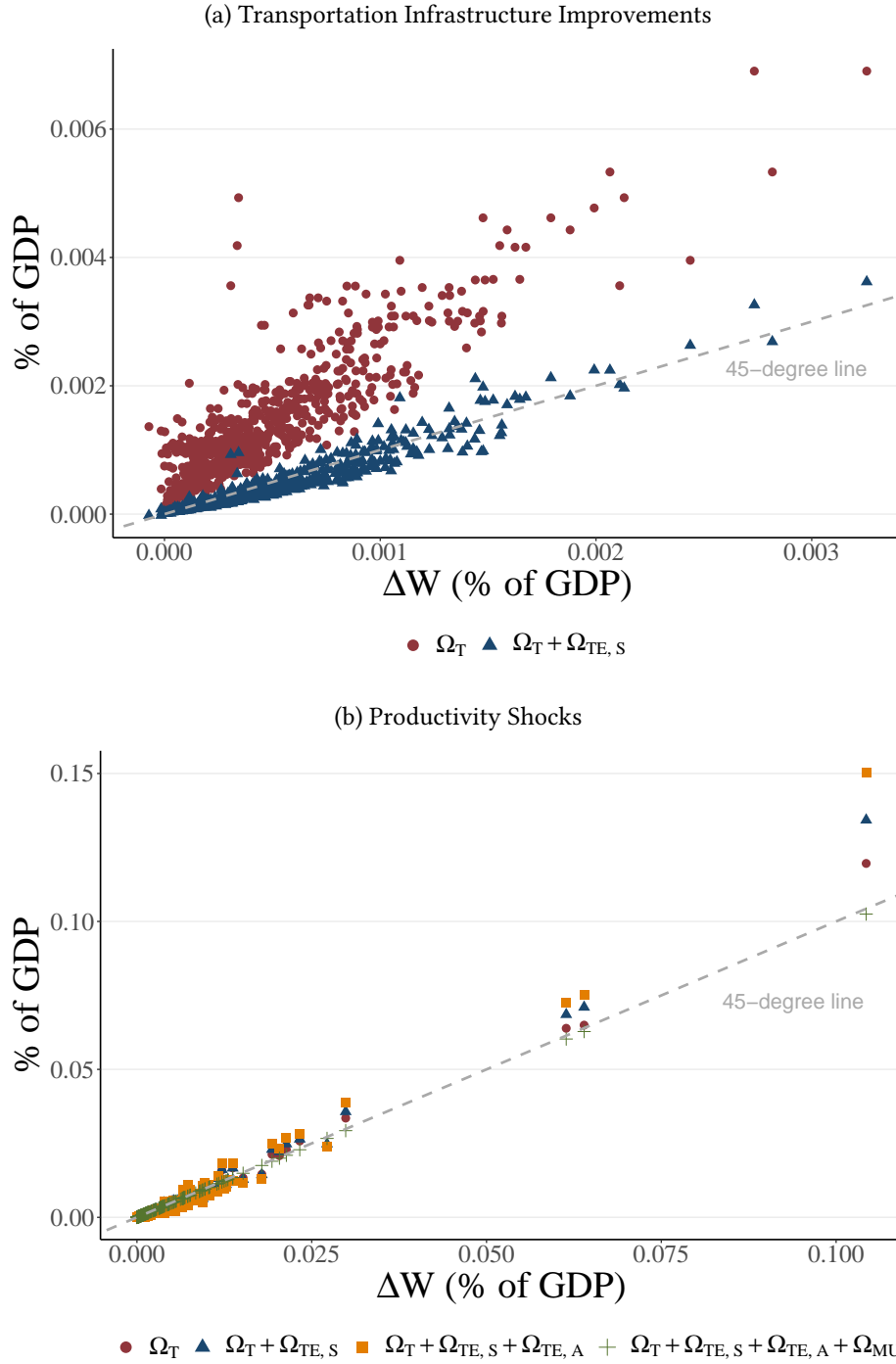


Figure H.1: Welfare Decompositions in the Allen and Arkolakis (2022) Model

Note: This figure plots welfare decomposition described in the main text for each of the counterfactual experiments in Allen and Arkolakis (2022). Panel H.1a is the counterfactual experiment of reducing shipment costs by 1 percent for each of 704 links. Panel H.1b is the counterfactual experiment of increasing productivity by 1 percent for each of 227 CBSAs.