
Firm Dynamics with Downward Nominal Wage Rigidity

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Motivation

- Downward nominal wage rigidity is a pervasive feature of the labor market
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- We propose a framework featuring
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 3. long-term contracting subject to downward nominal wage rigidity
- The goal is to use the framework to study
 1. the long-run implications of changes in inflation target
 2. the short-run implications for monetary policy by embedding into NK (not today)

Model

Environment

- Continuous time, $t \in [0, \infty)$
- Focus on the steady state for today
- A continuum of risk-neutral workers with discount rate r
 - Unemployed: flow value of leisure b , off-the-job search λ^U
 - Employed: endogenous wage w , on-the-job search $\lambda^E \equiv \zeta \lambda^U$
- A continuum of heterogeneous firms hire workers
- Random search with CRS matching function $M(\tilde{u}, V)$, where $\tilde{u} \equiv u + \zeta(1 - u)$

Technology

- Firm's production function

$$y = z^{1-\alpha} n^{\alpha}$$

- Idiosyncratic productivity z follows geometric Brownian motion:

$$dz = \mu z dt + \sigma z dW$$

- The evolution of employment n consists of:

- hiring with cost $c(h)n$, where h is the hiring rate and $c(h) \equiv \frac{\kappa}{1+\nu} h^{1+\nu}$
 - no vacancy cost
- poaching from other firms
- exogenous separation at rate s
- firing

- Firms exit at rate κ and replaced by the new entrants

Wage Setting

- Assume equal treatment within a firm (same wages & randomized firing)
- Firms offer recursive contracts with full commitment. Workers can't commit.
- Given $(z_{t-dt}, n_{t-dt}, W_{t-dt}, w_{t-dt})$, firms offer $\{w_t, W_t\}$ subject to

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 1. Promise keeping ($dt \rightarrow 0$):

$$rWdt \leq wdt + (s + \kappa)(U - W)dt + \lambda^E \int \max\{\tilde{W} - W, 0\} dF(\tilde{W})dt + dW$$

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2. Downward nominal wage rigidity

$$dw \geq -\pi wdt$$

- w_t : real wage, π : inflation rate (set by the central bank)

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- Then $\tilde{J}(n, z, W, w) = J(\hat{n}, W, w)z$, where $\hat{n} \equiv n/z$ and $J \equiv J(\hat{n}, W, w)$ solves HJB-QVI:

$$\min \left\{ \begin{array}{l} \rho J - \max_{d\hat{n}, h} \left\{ \hat{n}^\alpha - w\hat{n} - c(h)\hat{n} + d\hat{n}\partial_{\hat{n}}J + \frac{\sigma^2}{2}\hat{n}^2\partial_{\hat{n}\hat{n}}^2J + dW\partial_WJ - \pi w\partial_wJ \right\}, \\ J - J^*(\hat{n}, W, w) \end{array} \right\} = 0$$

where $\rho \equiv r + \kappa - \mu$,

$$d\hat{n} = \hat{n} (h - \mu - s - \lambda^E(1 - F(W)))$$

$$dW = rW - [w + (s + \kappa)(U - W) + \lambda^E \int \max\{W' - W, 0\} dF(W')]$$

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$$J^*(\hat{n}, W, w) \equiv \max_{\hat{n}^* \leq \hat{n}, W^* \geq W, w^* \geq w} J(\hat{n}^*, W^*, w^*)$$

$$\text{s.t. } W^* \frac{n^*}{n} + U(1 - \frac{n^*}{n}) \geq W$$

Closing the Model

- The entrants draw (\hat{n}^0, z^0) from cdf $\Psi(\hat{n}^0, z^0)$ and solve
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- The value of unemployment is

$$rU = b + \lambda^U \int \max\{W - U, 0\} dF(W) + \frac{\chi \int \hat{n} z d\Psi(\hat{n}, z)}{u} \int \frac{\hat{n} z}{\int \hat{n} z d\Psi(\hat{n}, z)} W^0(\hat{n}) d\Psi(\hat{n}, z)$$

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- Consistency

$$F(W) = \int_{\tilde{W} \leq W} \frac{v(\hat{n}, \tilde{W}, w) \hat{n}z}{V} dG(z, \hat{n}, \tilde{W}, w)$$

$$v(\hat{n}, W, w) = \frac{h(\hat{n}, W, w) \hat{n}z}{\lambda^F(p^u + p^e H(\tilde{W}))}, \quad H(W) = \int_{\tilde{W} \leq W} \frac{\hat{n}z}{N} dG(z, \hat{n}, \tilde{W}, w)$$

$$\text{and } \lambda^U = \frac{M(V, \tilde{u})}{\tilde{u}}, \lambda^F = \frac{M(V, \tilde{u})}{V}$$

Equilibrium

Flexible Wage

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- Then, $J(\hat{n}, W, w) = S(\hat{n}) - W\hat{n}$, and the joint value, $S(\hat{n})$, solves

$$\begin{aligned} \rho S(\hat{n}) = & \max_{h \geq 0, W' \geq U} \hat{n}^\alpha - c(h)\hat{n} - W'h\hat{n} + \lambda^E \int_{\tilde{W} \geq W'} \tilde{W} dF(\tilde{W}) \hat{n} + (\kappa + s)U\hat{n} \\ & + S_n(\hat{n})\hat{n}(h - \mu - s - \lambda^E(1 - F(W'))) + S_{nn}(\hat{n})\frac{1}{2}(\sigma\hat{n})^2 \end{aligned}$$

with $S_n(\hat{n}^*) = U$. Note W' is now a jump variable achieved through $w = \pm \infty$.

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- FOCs:

$$(S_n(\hat{n}) - W') \lambda^E f(W') = h, \quad (S_n(\hat{n}) - W') = \underbrace{\kappa h^\nu}_{c'(h)}$$

- $\nu > 1$: W' is increasing in $S_n(\hat{n})$
- $\nu = 1$: W' is independent of $S_n(\hat{n})$
- $\nu < 1$: W' is decreasing in $S_n(\hat{n})$

Computing Equilibrium with DNWR

- Now bring back DNWR constraint
- Promise-keeping can be slack
 - Firms may want to raise W but cannot lower w

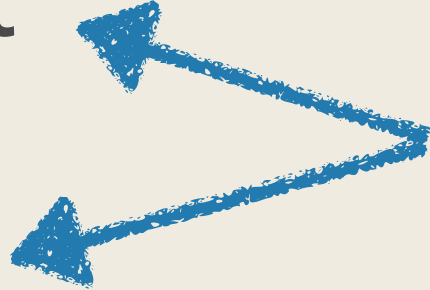
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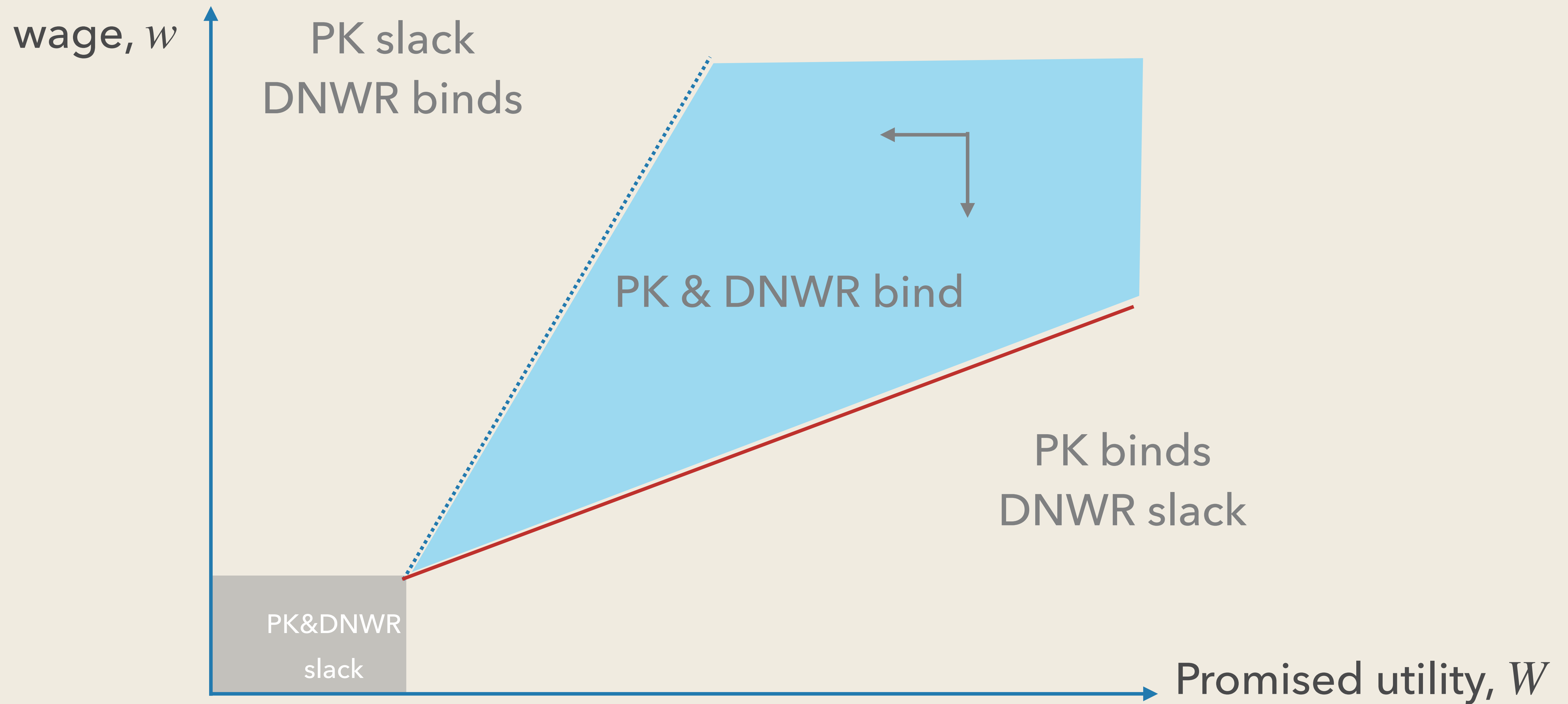
Computing Equilibrium with DNWR

- Now bring back DNWR constraint
 - Promise-keeping can be slack
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 - Computational algorithm:
 - Guess $F(W)$
 - Solve firm's HJB-QVI to obtain policy functions
 - Obtain steady state distribution using KFE
 - Compute implied $F^{new}(W)$ and check $F^{new}(W) \approx F(W)$
 - If not, update $F(W)$ using $F^{new}(W)$
- 
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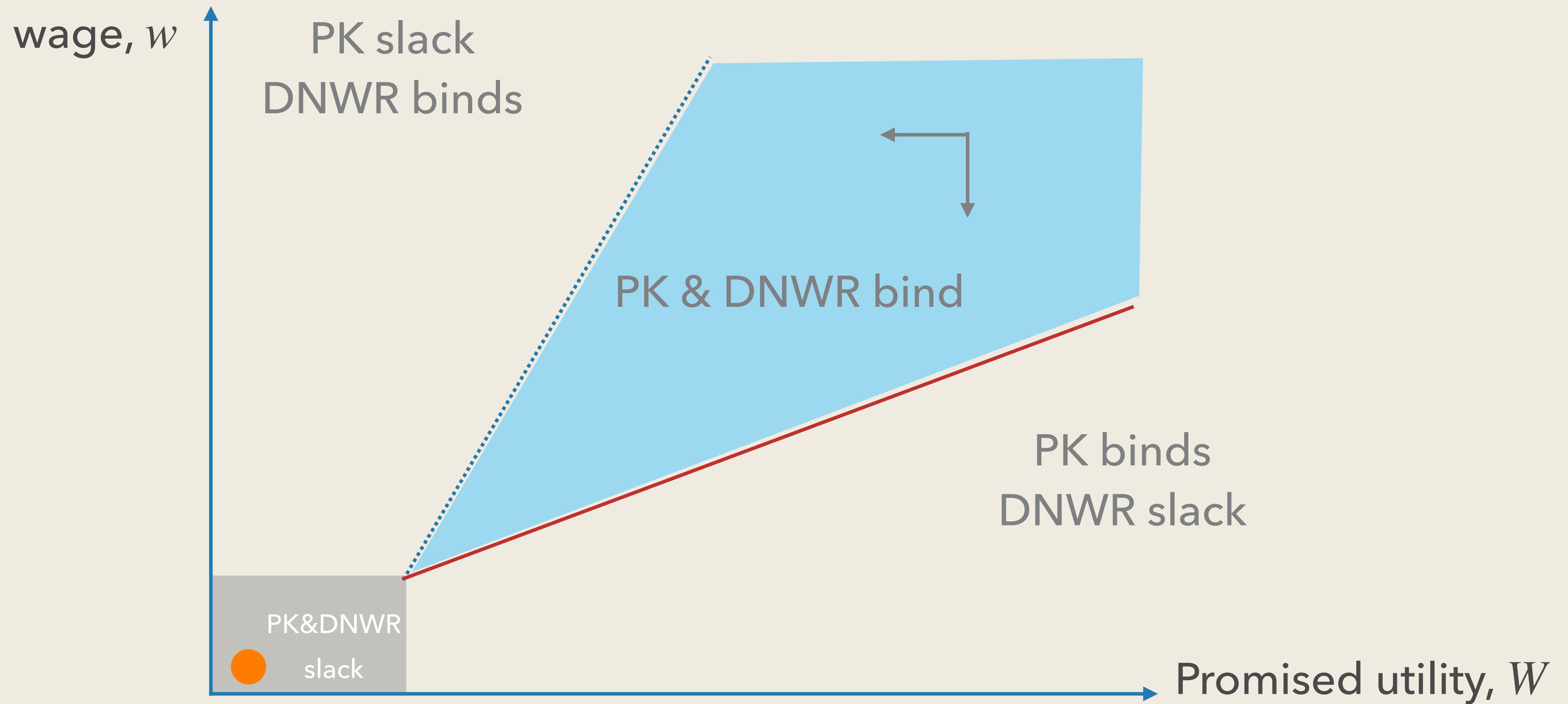
Parameter Values

- A period is a quarter
- Assume Cobb-Douglas matching function $M(\tilde{u}, V) = \tilde{u}^\eta V^{1-\eta}$
- Parameter values:
 - $\alpha = 2/3$
 - $s = 0.068$
 - $\kappa = 0.021$
 - $\mu = -0.01$
 - $\sigma = 0.15$
 - $\eta = 0.5$
 - $\pi = 0.5\%$
 - $\nu = 4$
 - $\zeta = 0.2$
- Choose (b, κ) to target unemployment rate 5% & aggregate wage markdown 20%

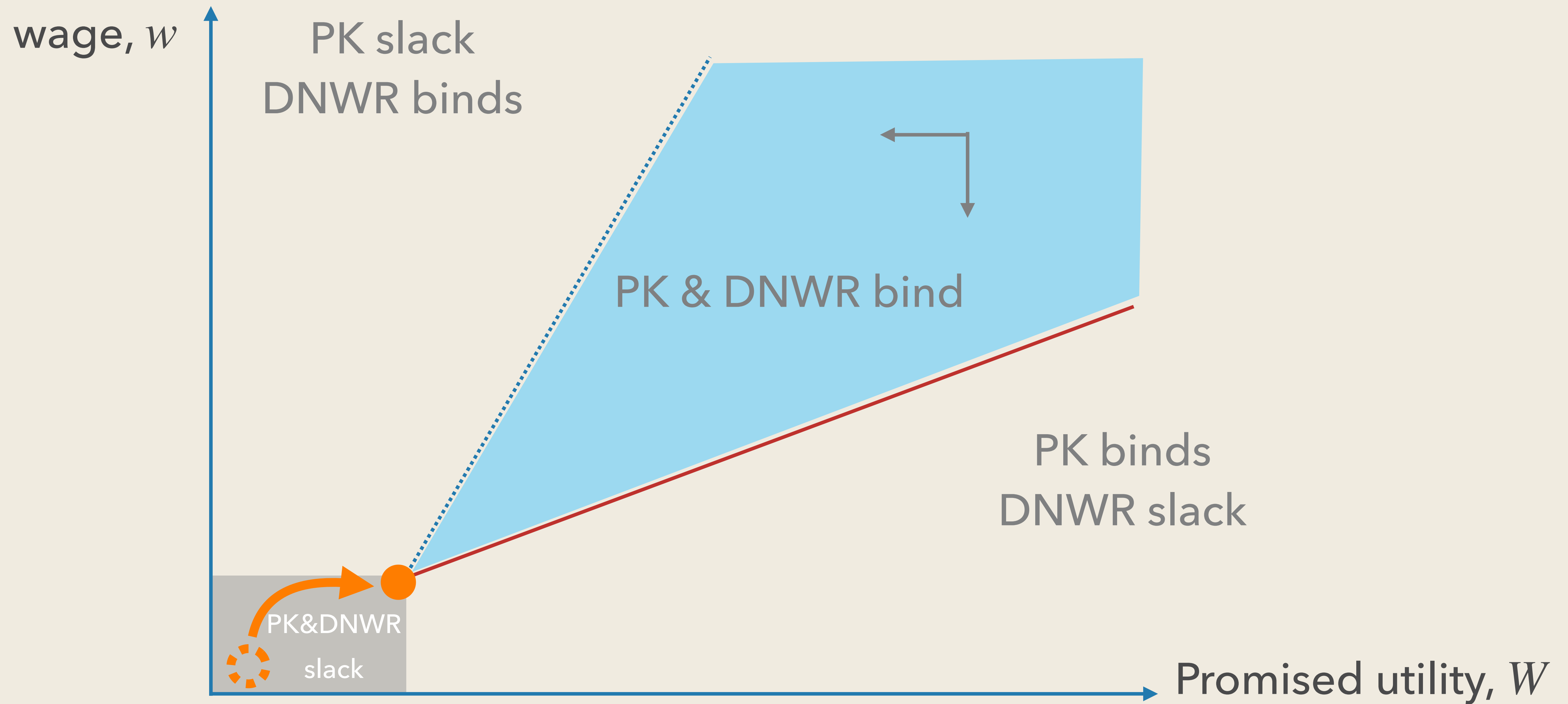
Wage and Promised Utility Dynamics



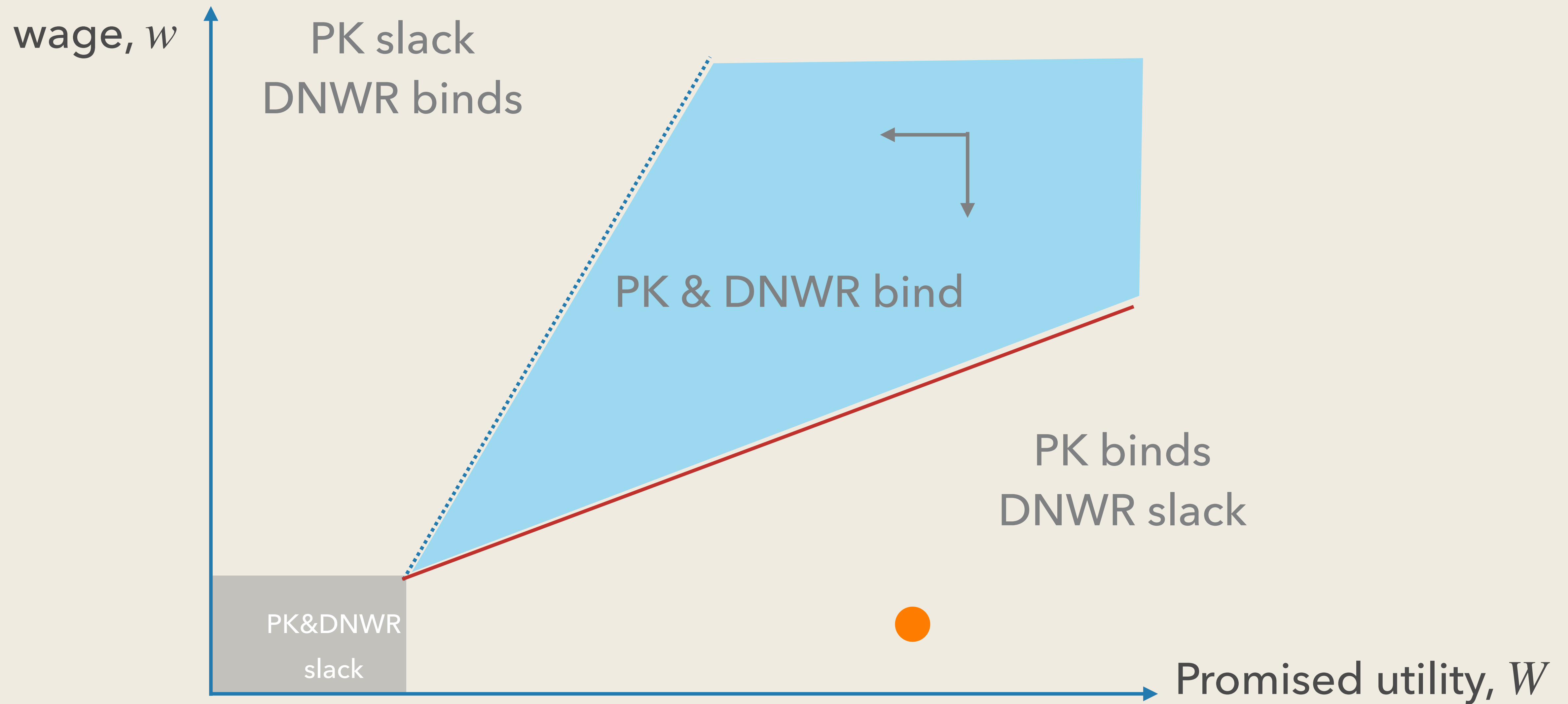
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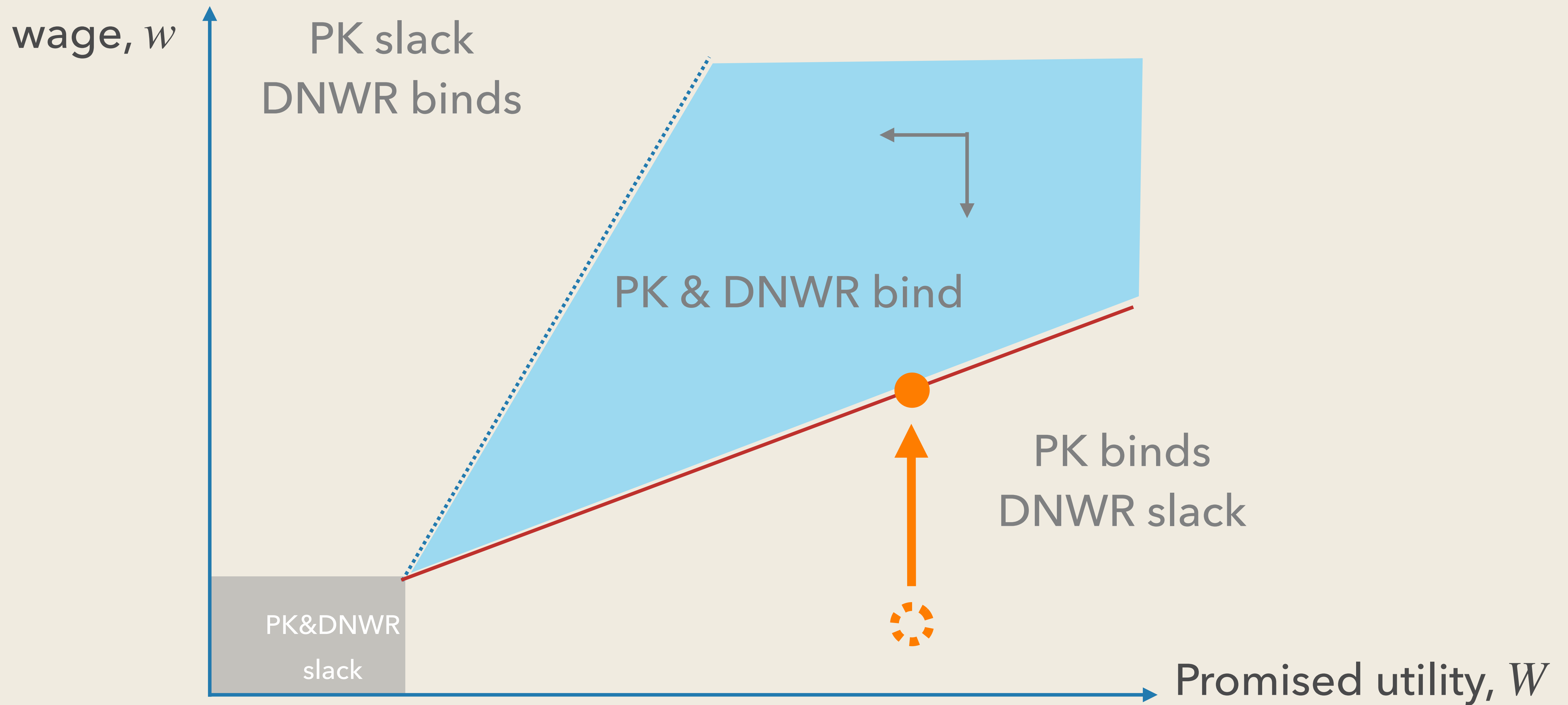
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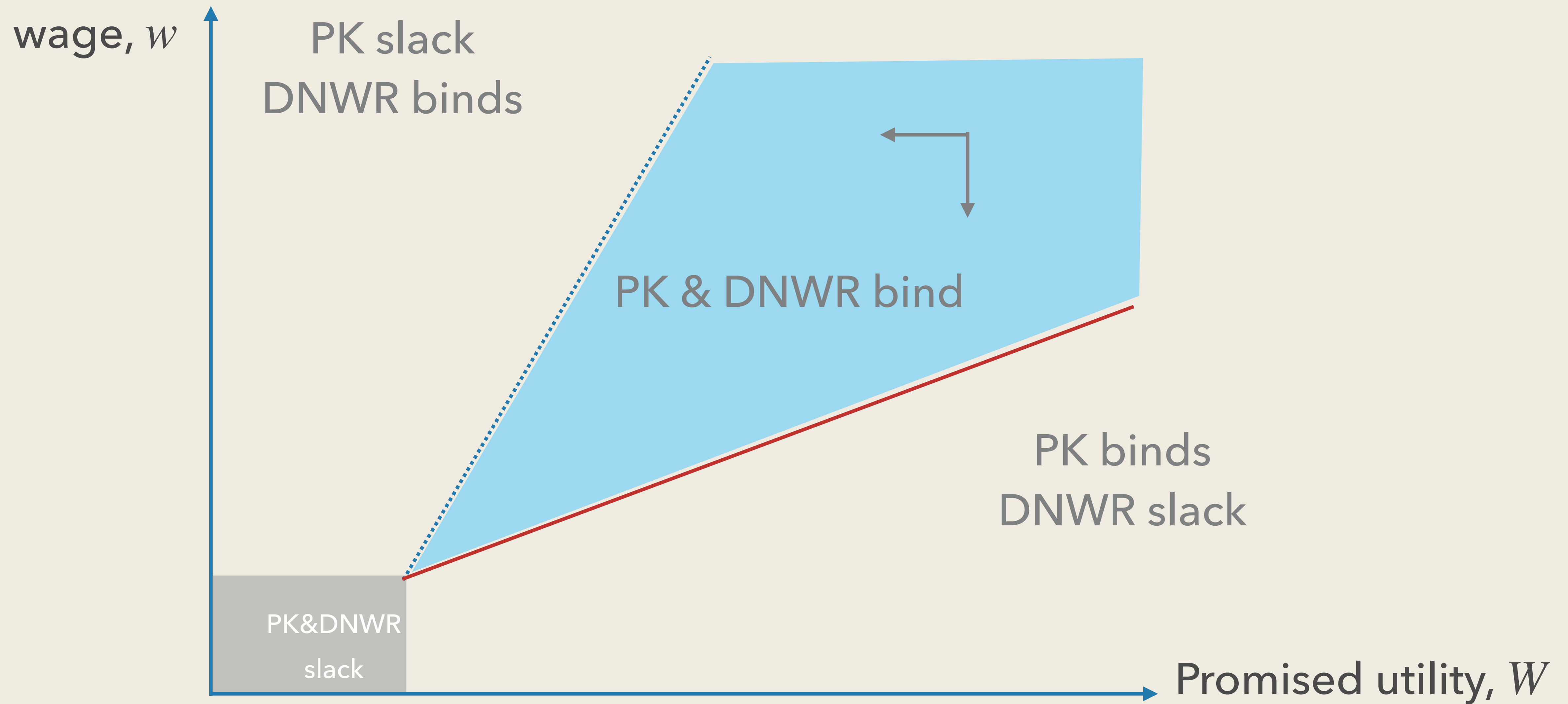
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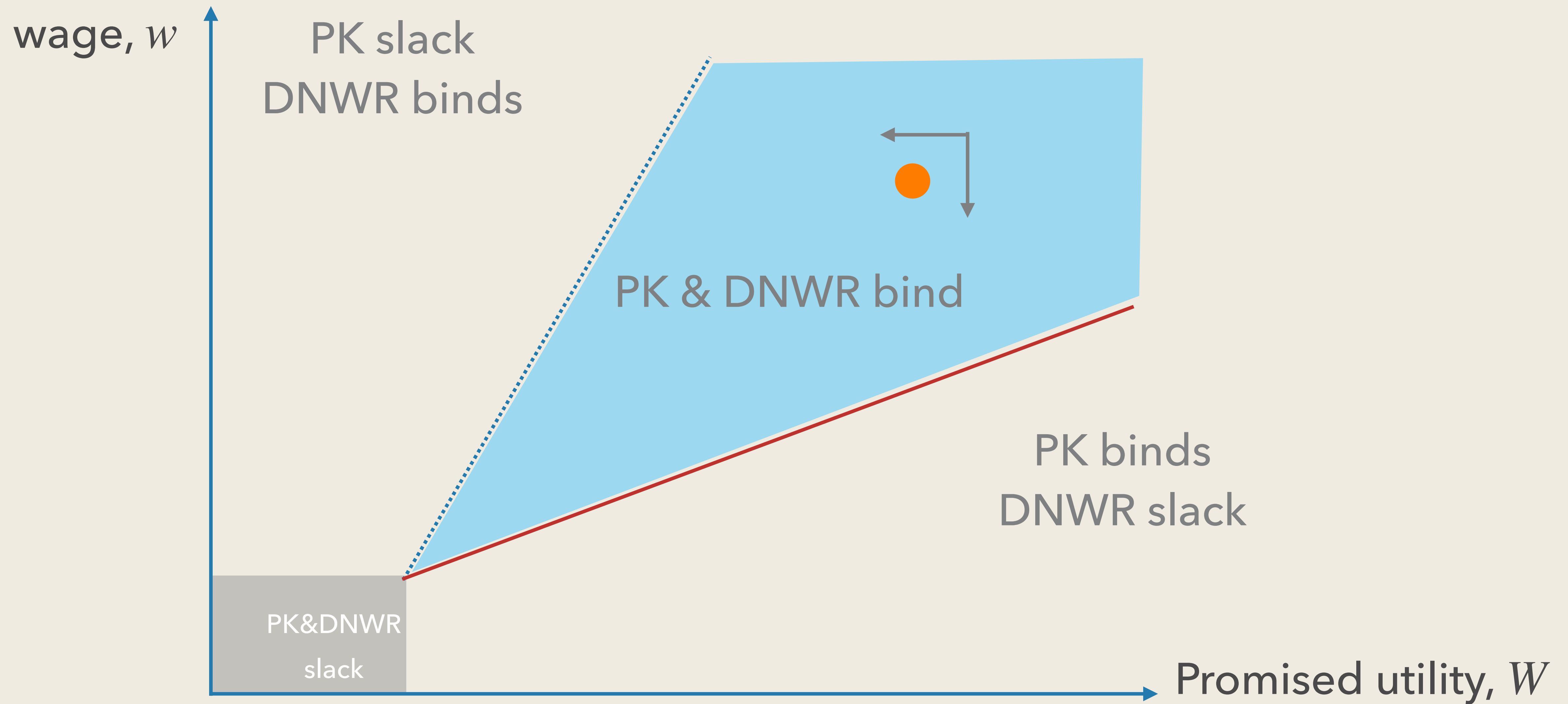
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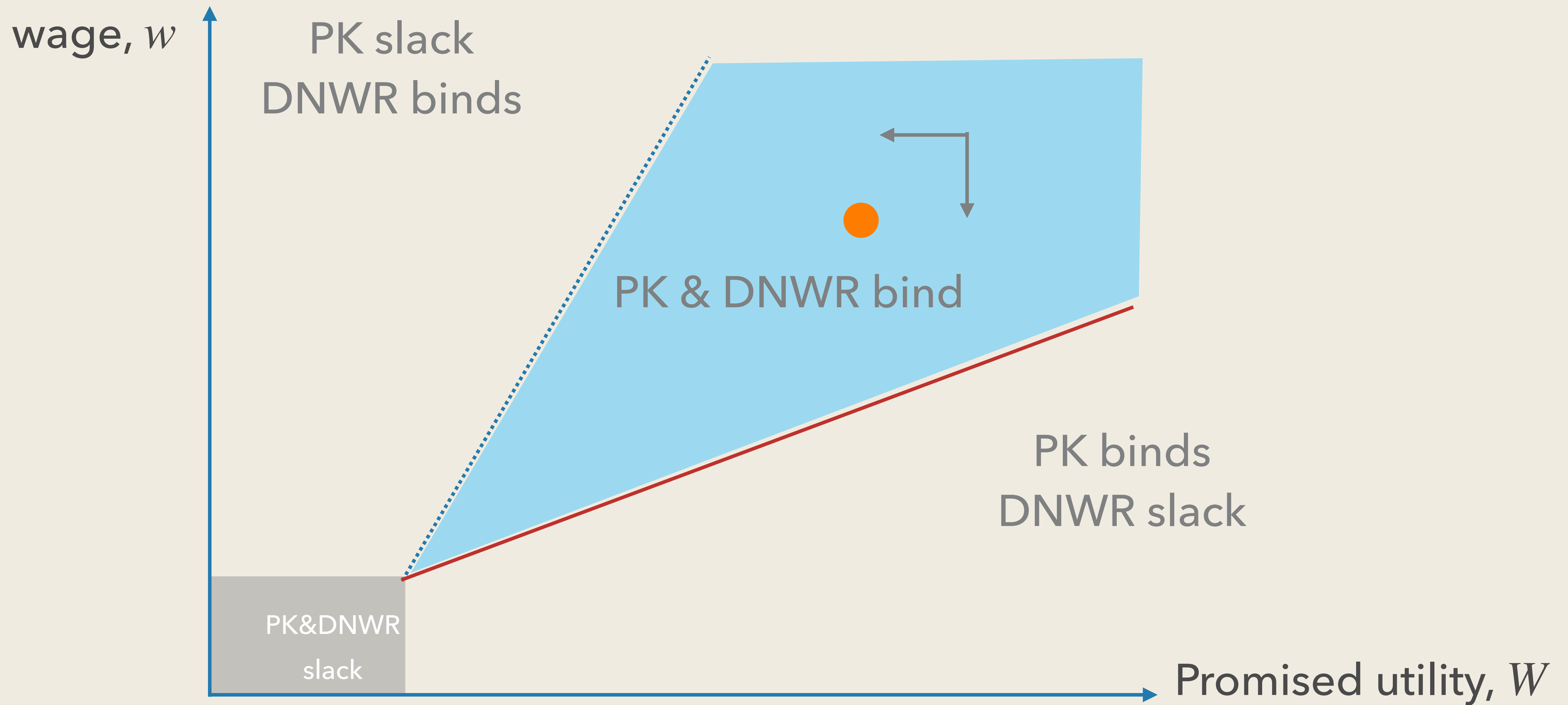
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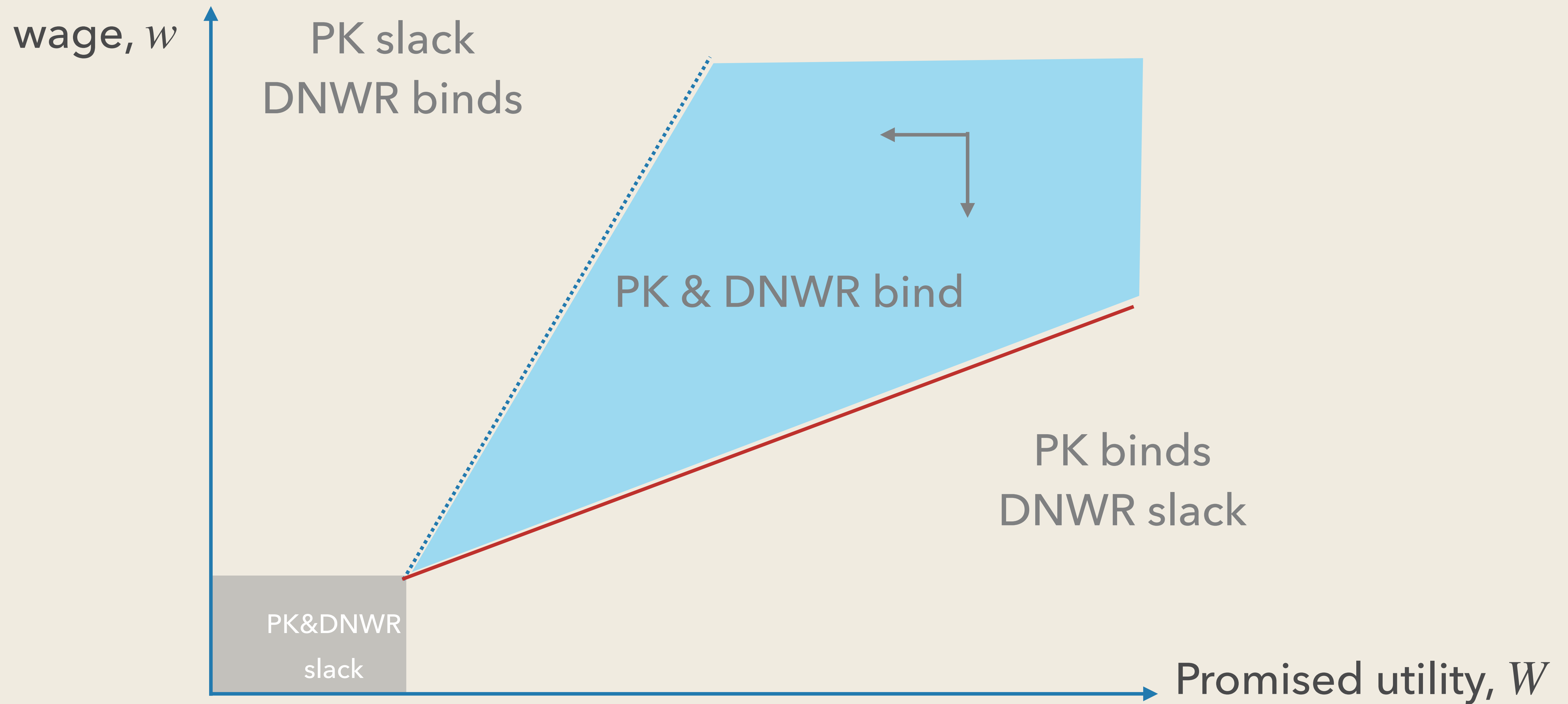
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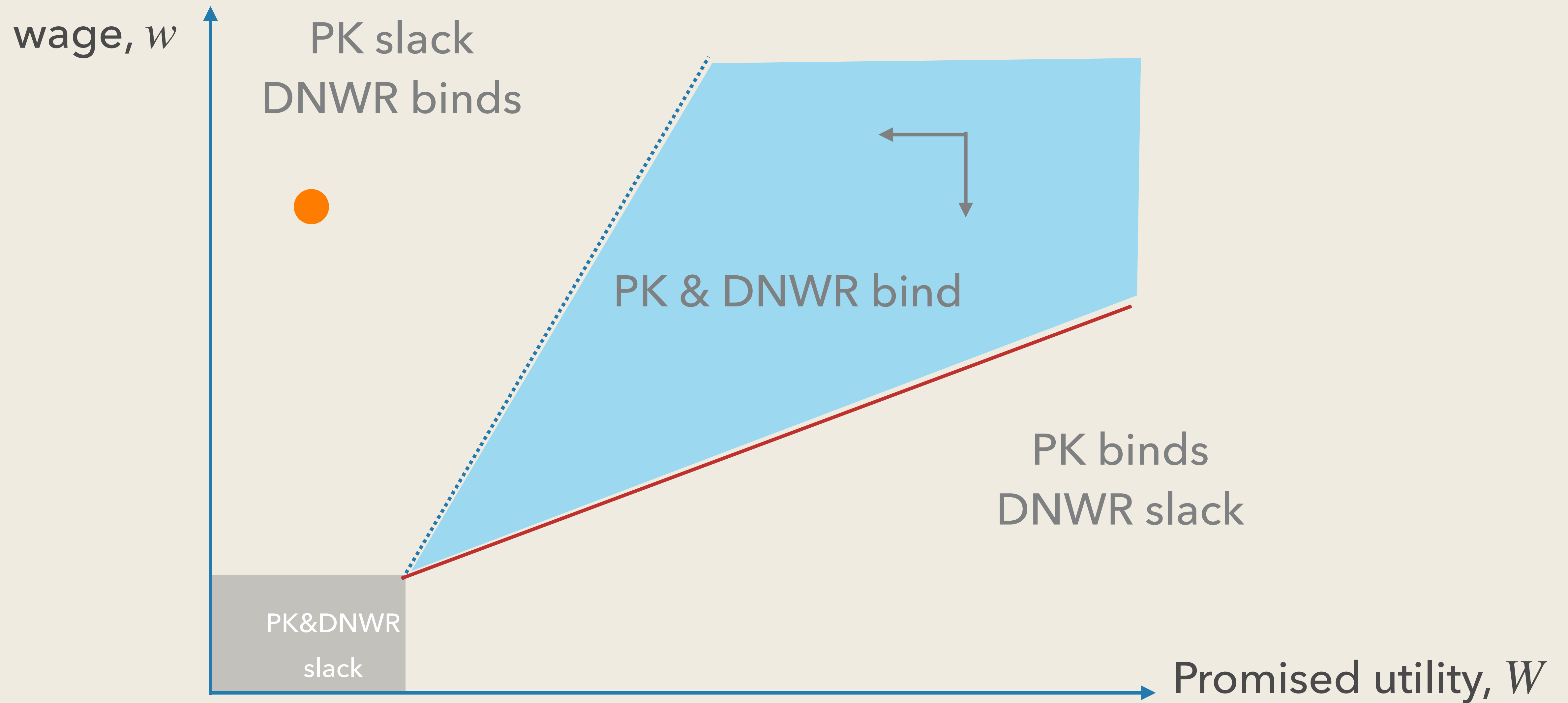
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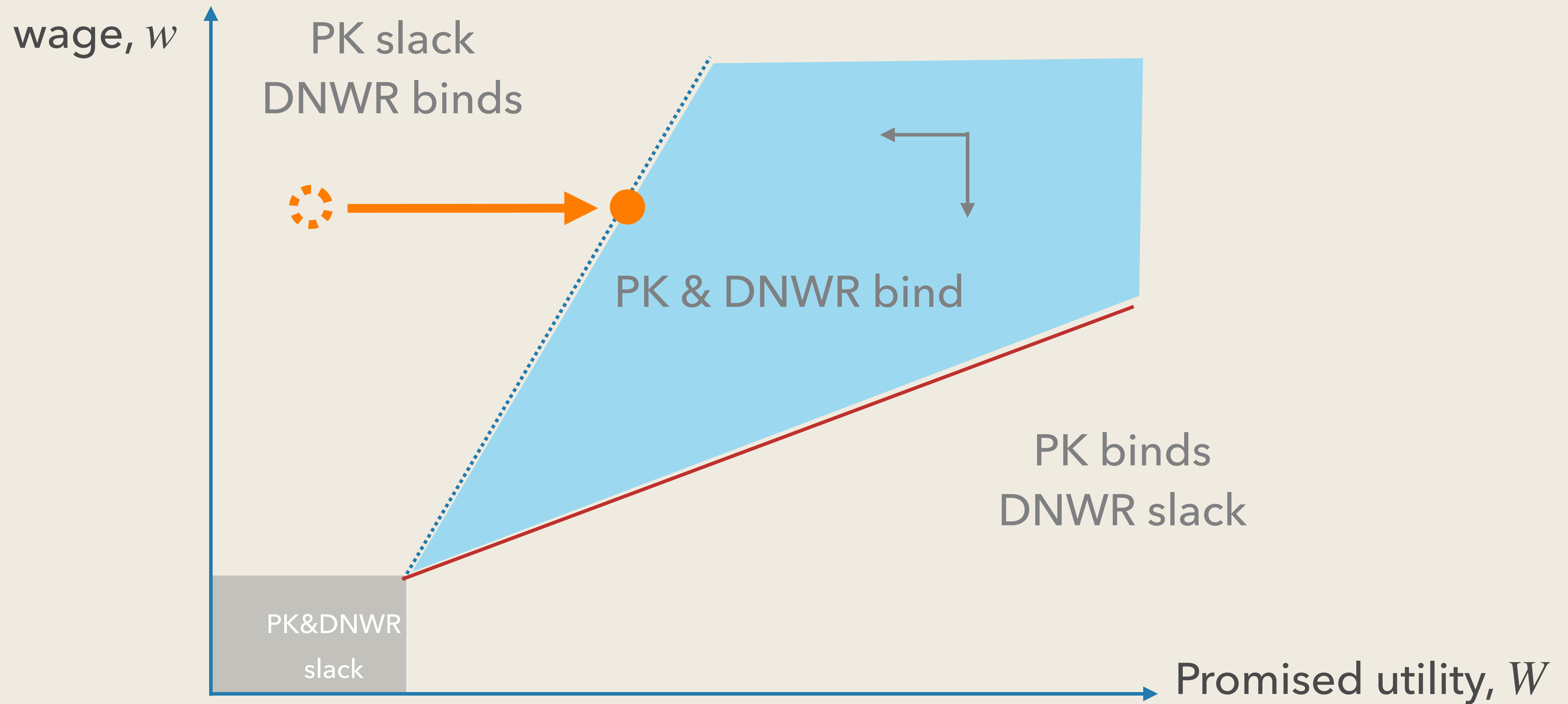
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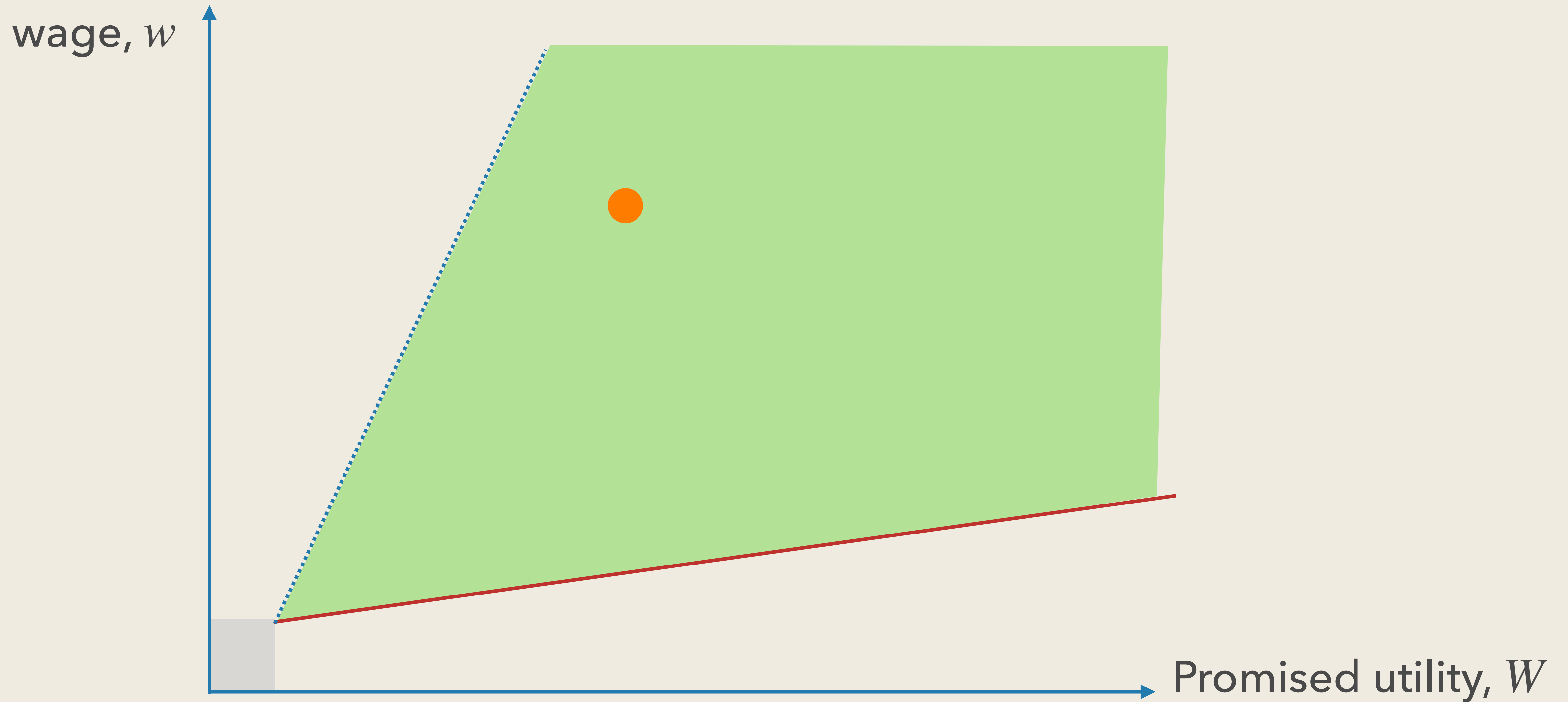
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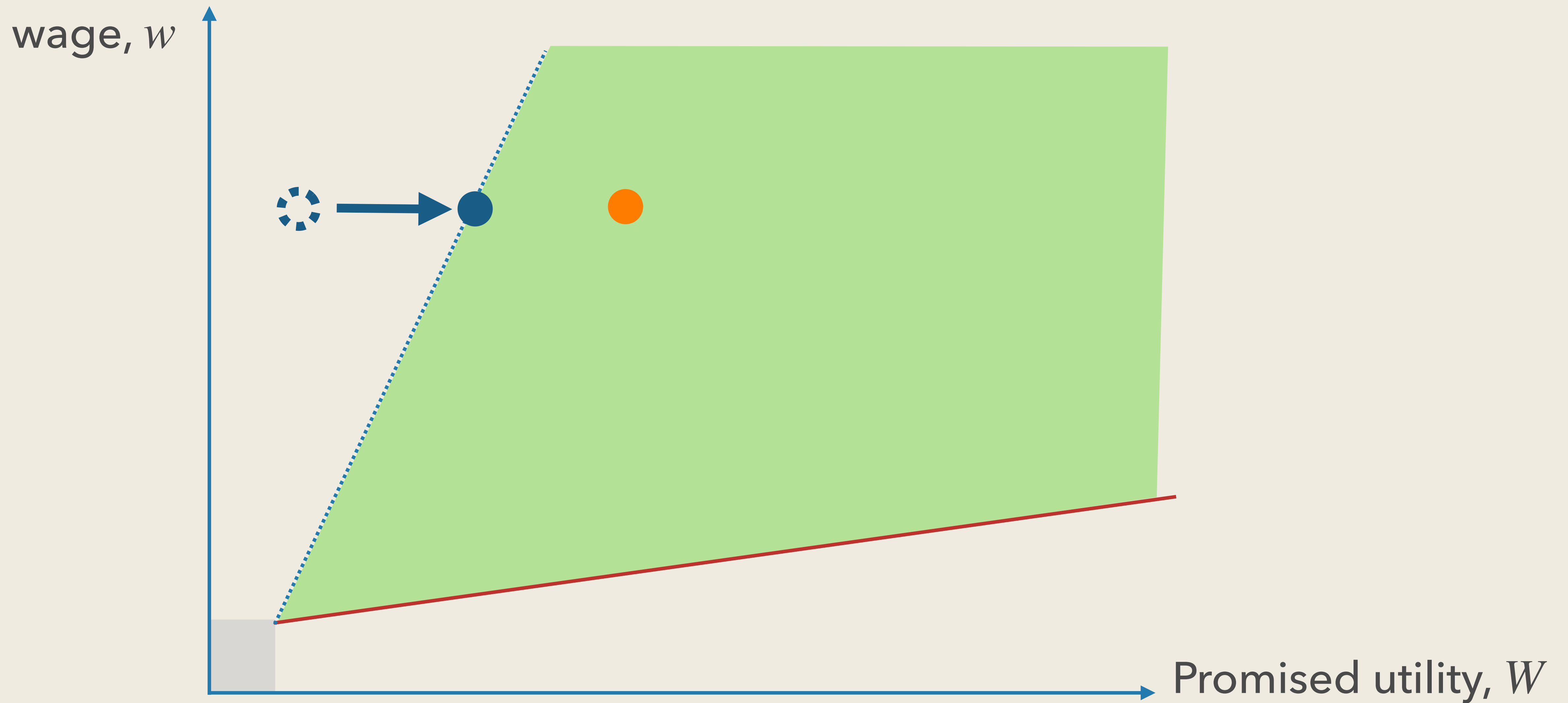
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Negative Productivity Shock



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Increasing Long-run Inflation Target

	Annual 2% Inflation	Annual 4% Inflation
EE rate	5.81%	5.94%
Output	0.440	0.448
Unemployment Rate	5%	2.1%
Labor Share	52.1%	52.7%
Top 1% Firm Emp Share	8.0%	8.1%

Conclusion

- A framework that integrates
 1. firm dynamics
 2. frictional labor market
 3. frictional wage settings
- Many more things to do...