
Industrial Policy

EC502 Macroeconomics
Topic 4

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2026 Spring

What is Industrial Policy?

■ Industrial policy:

“targeted intervention to certain economic activity in pursuit of a public goal”

■ In a nutshell, “we promote X but not Y”

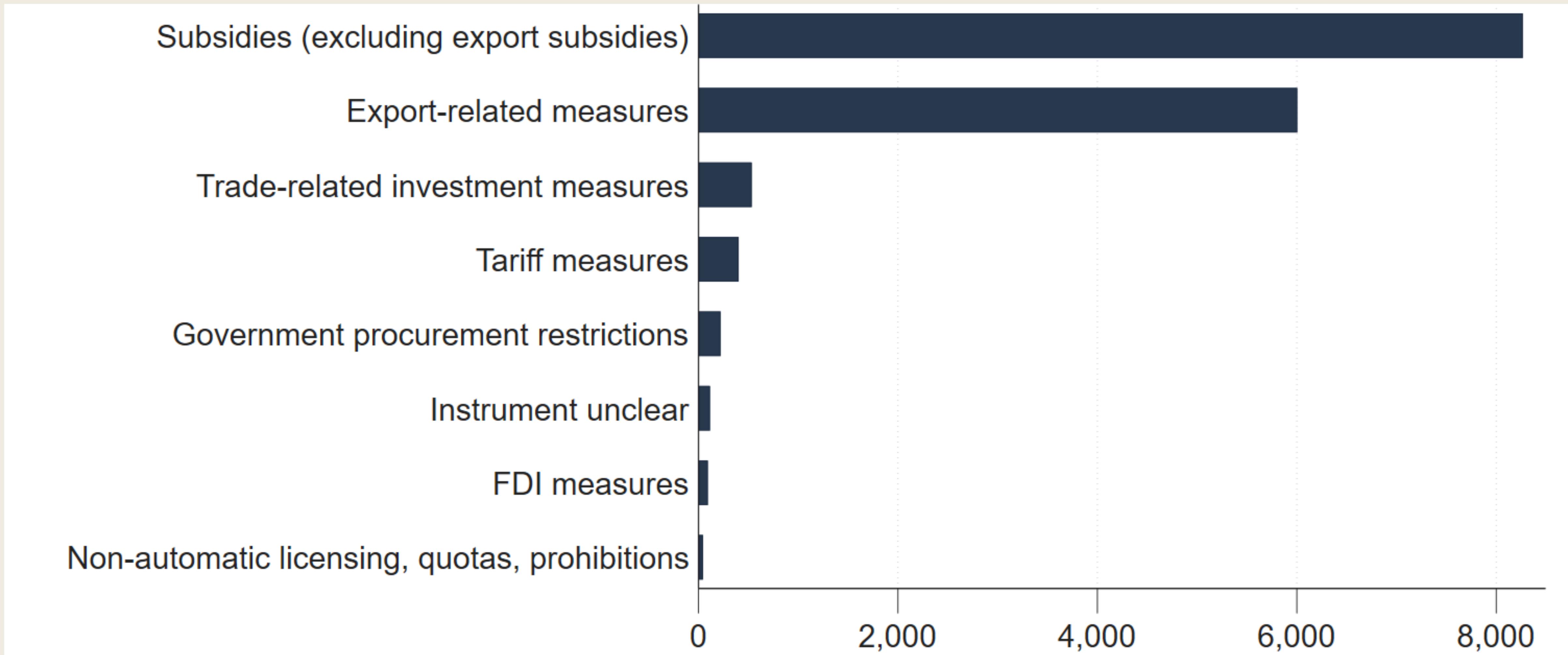
■ Examples:

- South Korea in the 1970s: Heavy and Chemical Industry (HCI) drive
 - preferential tax and financing and low input tariffs for targeted sectors
- Japan in the 50s-70s:
 - import controls, export promotion, R&D support for targeted sectors
- Taiwan after 80s:
 - “Hsinchu Science Park”: preferential taxes for targeted sectors (semiconductors)

More Recent Examples

| | Policy Description | Targeted Activity | Policy Instrument |
|---|---|---------------------------|---------------------|
| 1 | Brazil increased import tariffs for various IT and telecommunication goods <i>to stimulate innovation and strengthen the national IT sector.</i> | IT and telecommunications | Import tariff |
| 2 | The Ministry of Industry and Information Technology released a policy [...] <i>to boost growth in the Chinese battery industry, particularly for automobiles.</i> | Batteries | State Loan |
| 3 | [...] the Ministry of Information Industry (MII) of the People's Republic of China (PRC) issued a Planning Release [...] The release [...] seeks to provide guidance on <i>maintaining and strengthening the PRC's position in the global ship-building industry.</i> | Shipbuilding | State Loan |
| 4 | The Ecuadorian Executive adopted Decree 675, increasing the percentage of bioethanol in regular fuel [...] <i>aiming to boost biofuel consumption and production while supporting local agriculture.</i> | Biofuels, agriculture | Price stabilization |
| 5 | The government of Egypt increased for USD 1,000, its flight subsidies for international charter flights [...] <i>[the] core scope [of this program] was to boost Egyptian tourism overall.</i> | Tourism | Production subsidy |

The Instruments of Industrial Policy



Question

1. What are the economic rationales of industrial policy?
2. Does it work in practice?

1. What are the Economic Rationales of Industrial Policies?

Roadmap

1. Equilibrium without policies
2. Explore the role of policies
3. Explore the role of trade

1.1. Equilibrium without Policies

Environment

- Two periods, $t = 0, 1$
- Two sectors: $s = m, a$ (say, manufacturing and agriculture)
- Aggregate consumption (which is also equal to GDP):

$$C_t = (c_{mt})^\gamma (c_{at})^{1-\gamma}$$

- A firm produces each good with

$$y_{mt} = A_{mt} \times l_{mt}, \quad y_{at} = A_{at} \times l_{at}$$

- $\{A_{m0}, A_{a0}\}$ are exogenous, but $\{A_{m1}, A_{a1}\}$ are given by

$$A_{m1} = A_{m0} + \beta_m L_{m0}, \quad A_{a1} = A_{a0} + \beta_a L_{a0}, \quad \text{where } \beta_a, \beta_m \geq 0$$

- L_m, L_a : sector-level employment (i.e., $L_m = \sum_{i=1}^N l_{mi}$, $L_a = \sum_{i=1}^N l_{ai}$ with N large)
- The more people work in a sector, the more ideas they create

Household Optimization

- Given prices (p_{at}, p_{mt}) , households choose how much to consume each good:

$$\max_{c_{mt}, c_{at}} (c_{mt})^\gamma (c_{at})^{1-\gamma}$$

$$\text{s.t. } p_{at}c_{at} + p_{mt}c_{mt} = w_t$$

- The Lagrangian is

$$\mathcal{L} = (c_{mt})^\gamma (c_{at})^{1-\gamma} + \lambda [w_t - p_{at}c_{at} - p_{mt}c_{mt}]$$

- FOCs:

$$\gamma(c_{mt})^{\gamma-1}(c_{at})^{1-\gamma} = p_m \lambda_t, \quad (1-\gamma)(c_{mt})^\gamma (c_{at})^{-\gamma} = p_{at} \lambda_t$$

- Eliminating Lagrangian multipliers,

$$\frac{p_{mt}c_{mt}}{p_{at}c_{at}} = \frac{\gamma}{1-\gamma}$$

Firm's Optimization

- Each firm maximizes its profit:

$$\max_{l_{mt}} p_{mt} A_{mt} \times l_{mt} - w_t l_{mt}$$

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$$l_{mt} \begin{cases} = \infty & \text{if } p_{mt} A_{mt} > w_t \\ \in [0, \infty] & \text{if } p_{mt} A_{mt} = w_t \\ = 0 & \text{if } p_{mt} A_{mt} < w_t \end{cases}$$

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- We cannot have $l_{mt} = \infty$ or $l_{mt} = 0$ (supply never equals demand)

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- We cannot have $l_{mt} = \infty$ or $l_{mt} = 0$ (supply never equals demand)
- Therefore, $p_{mt} A_{mt} = w_t$
- Likewise, we have $p_{at} A_{at} = w_t$

Equilibrium

■ Equilibrium: $\{c_{mt}, c_{at}, L_{at}, L_{mt}, p_{at}, p_{mt}, w_t\}_{t=0,1}$ and $\{A_{m1}, A_{a1}\}$ such that

1. Household demand:

$$\frac{p_{mt}c_{mt}}{p_{at}c_{at}} = \frac{\gamma}{1 - \gamma}$$

2. Supply:

$$p_{mt}A_{mt} = w_t, \quad p_{at}A_{at} = w_t$$

3. Market clears (supply equals demand):

$$A_{mt}L_{mt} = c_{mt}L_t, \quad A_{at}L_{at} = c_{at}L_t$$

$$L_m + L_a = L$$

4. Technology

$$A_{m1} = A_{m0} + \beta_m L_{m0}, \quad A_{a1} = A_{a0} + \beta_a L_{a0}$$

Equilibrium Outcomes

- Combining 1-3, we have

$$L_{mt} = \gamma L_t, \quad L_{at} = (1 - \gamma)L_t$$

- We can recover GDP in each period from

$$Y_t = (A_{mt} L_{mt})^\gamma (A_{at} L_{at})^{1-\gamma}$$

with

$$L_{at} = L_t - L_{mt}$$

$$A_{m1} = A_{m0} + \beta_m L_{m0}, \quad A_{a1} = A_{a0} + \beta_a L_{a0}$$

1.2. The Role of Policies

Policy Impact Today on Current GDP

- Suppose the government can control (L_{m0}, L_{a0}) through policies
- How do they affect GDP today and in the future?
- Today's GDP (after substituting $L_{a0} = L_0 - L_{m0}$):

$$Y_0 = (A_{m0}L_{m0})^\gamma (A_{a0}(L_0 - L_{m0}))^{1-\gamma}$$

- The effect of increasing manufacturing employment is

$$\begin{aligned}\frac{dY_0}{dL_{m0}} &= \gamma(A_{m0}L_{m0})^{\gamma-1}(A_{a0}(L_0 - L_{m0}))^{1-\gamma}A_{m0} - (1 - \gamma)(A_{m0}L_{m0})^\gamma(A_{a0}(L_0 - L_{m0}))^{-\gamma}A_{a0} \\ &= Y_0 \left[\frac{\gamma}{L_{m0}} - \frac{1 - \gamma}{L_0 - L_{m0}} \right]\end{aligned}$$

- Recall in eqm, $L_{m0} = \gamma L_0$, so the gov. cannot increase today's GDP

Policy Impact Today on Future GDP

- What about future GDP?

- GDP at $t = 1$ (after imposing $L_{m1} = \gamma L_1$ and $L_{a1} = (1 - \gamma)L_1$)

$$Y_1 = \left(\gamma [A_{m0} + \beta_m L_{m0}] \right)^\gamma \left((1 - \gamma) [A_{a0} + \beta_a (L_0 - L_{m0})] \right)^{1-\gamma} L_1$$

- The effect of increasing manufacturing employment at $t = 0$ is

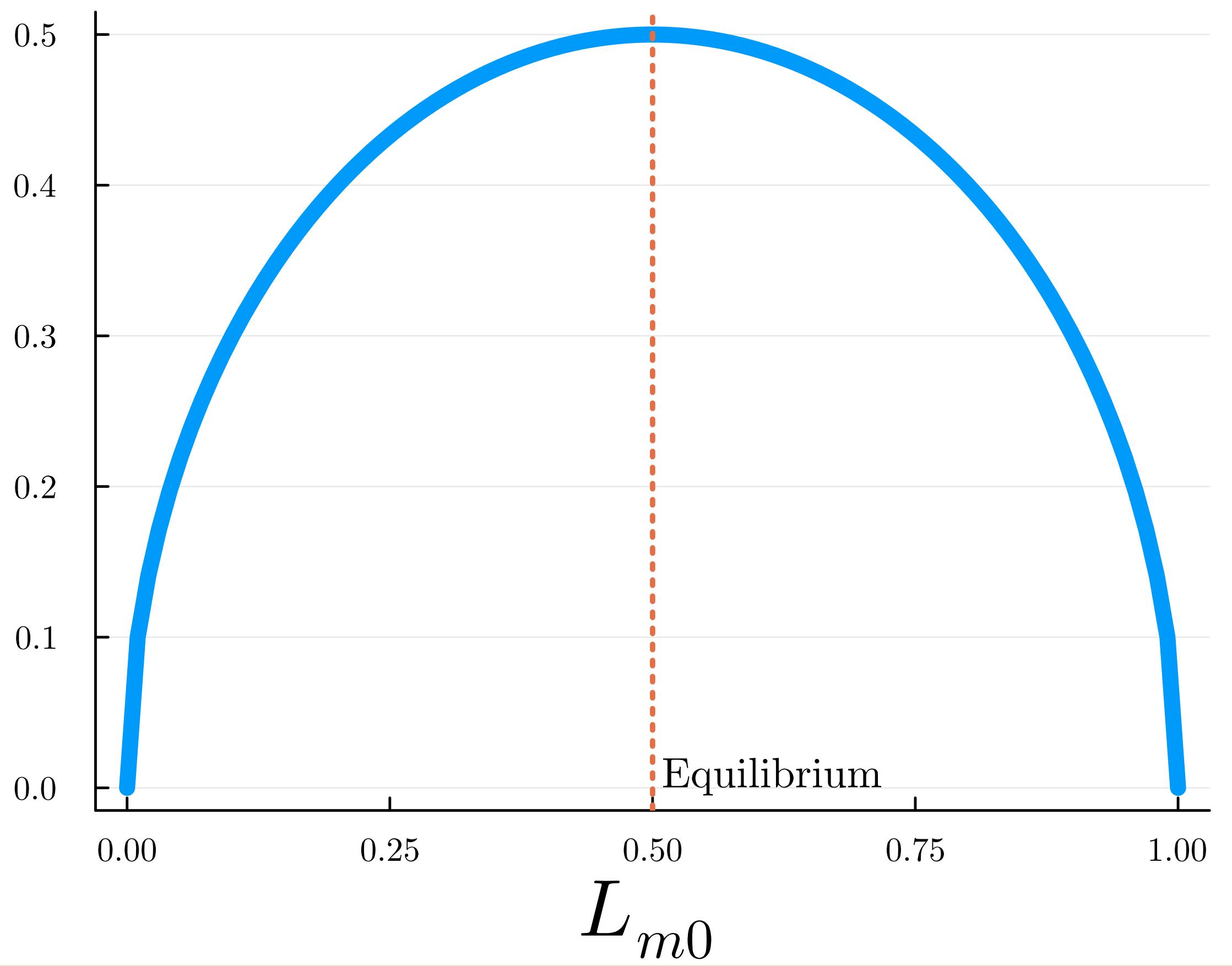
$$\frac{dY_1}{dL_{m0}} = Y_1 \left[\frac{\gamma \beta_m}{A_{m0} + \beta_m L_{m0}} - \frac{(1 - \gamma) \beta_a}{A_{a0} + \beta_a (L_0 - L_{m0})} \right]$$

- Since $L_{m0} = \gamma L_0$, the gov. can increase future GDP by increasing L_{m0} if

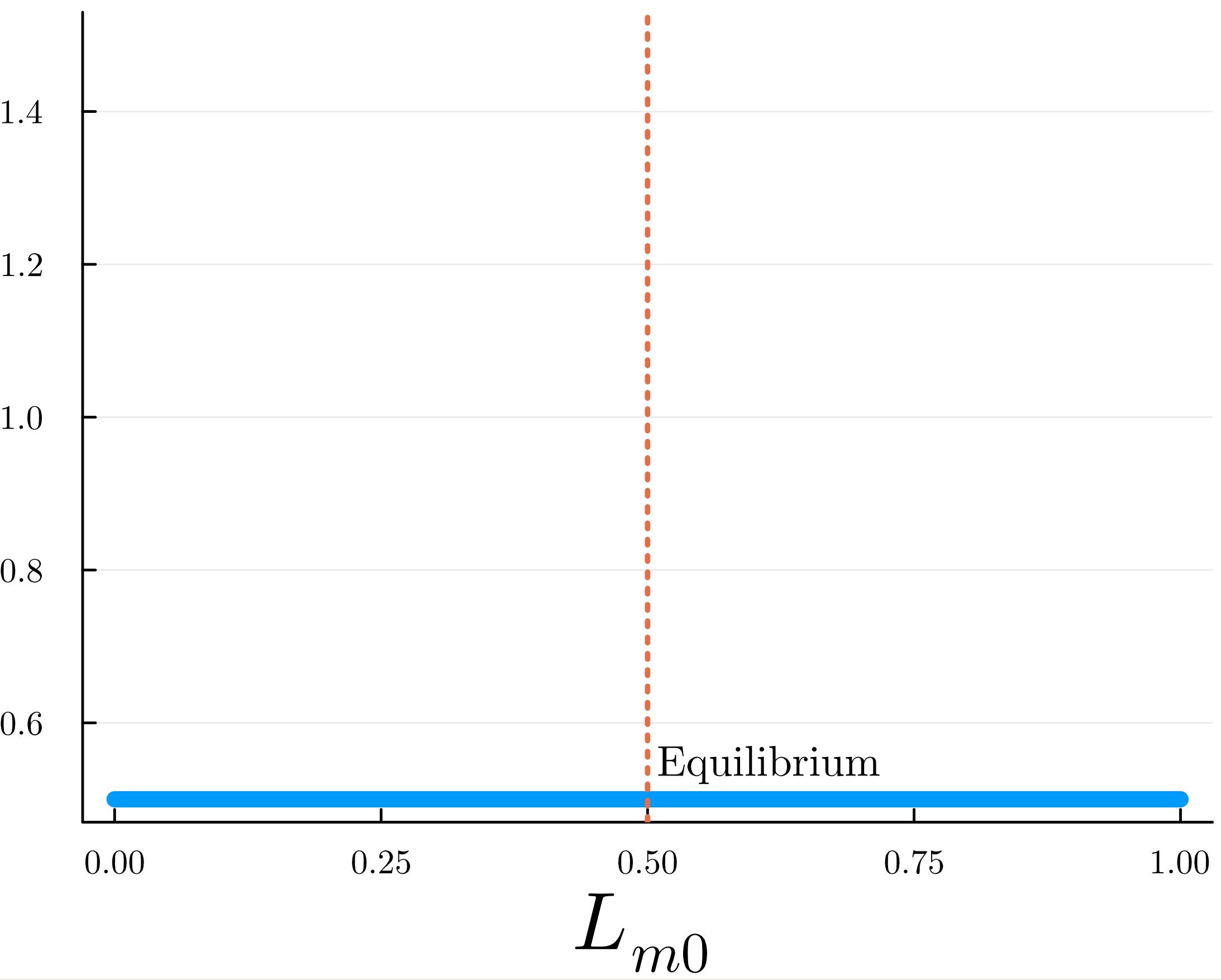
$$\frac{\gamma \beta_m}{A_{m0} + \beta_m \gamma L_0} - \frac{(1 - \gamma) \beta_a}{A_{a0} + \beta_a (1 - \gamma) L_0} > 0$$

$$\beta_m = \beta_a = 0$$

Current GDP, Y_0

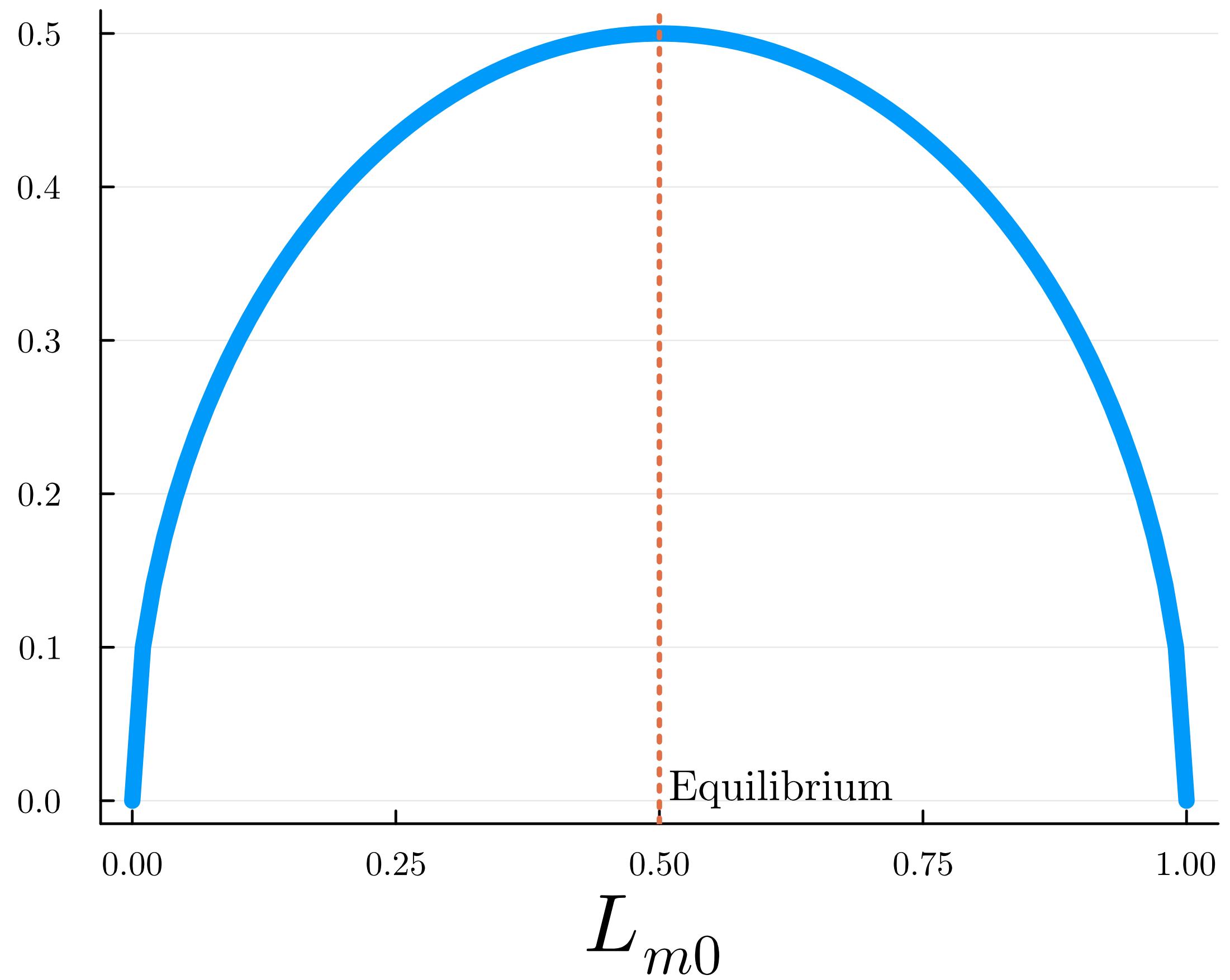


Future GDP, Y_1

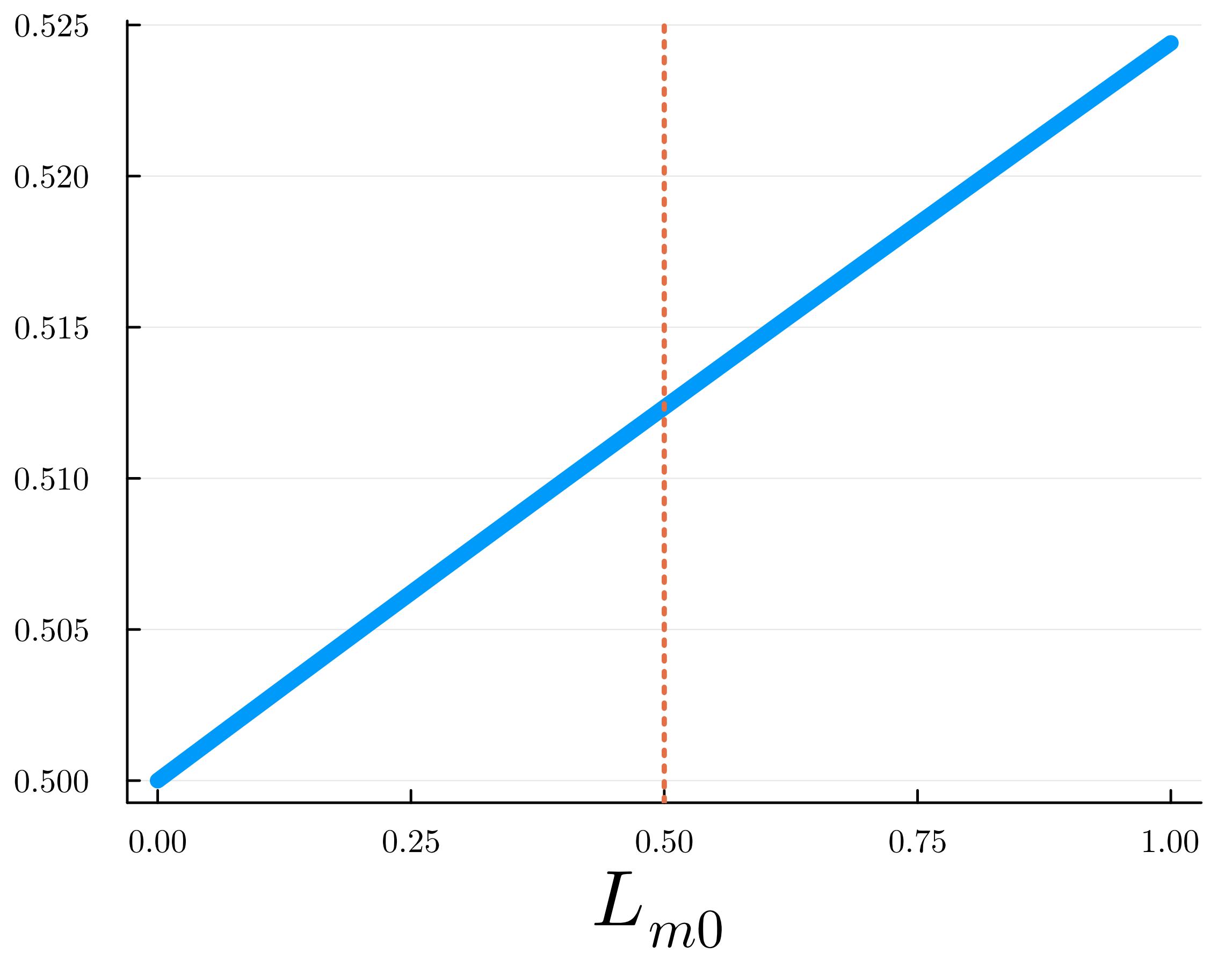


$$\beta_m > \beta_a = 0$$

Current GDP, Y_0

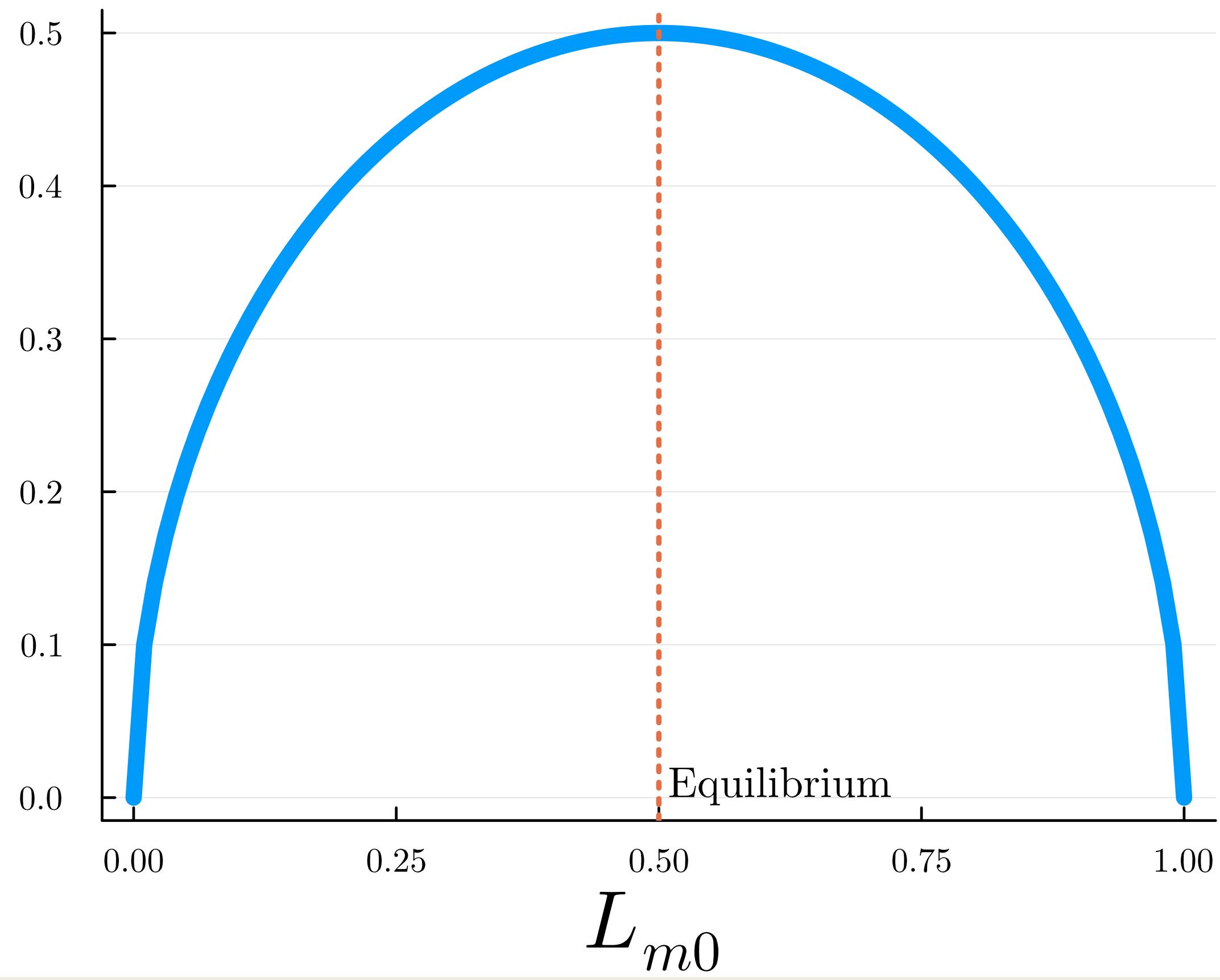


Future GDP, Y_1

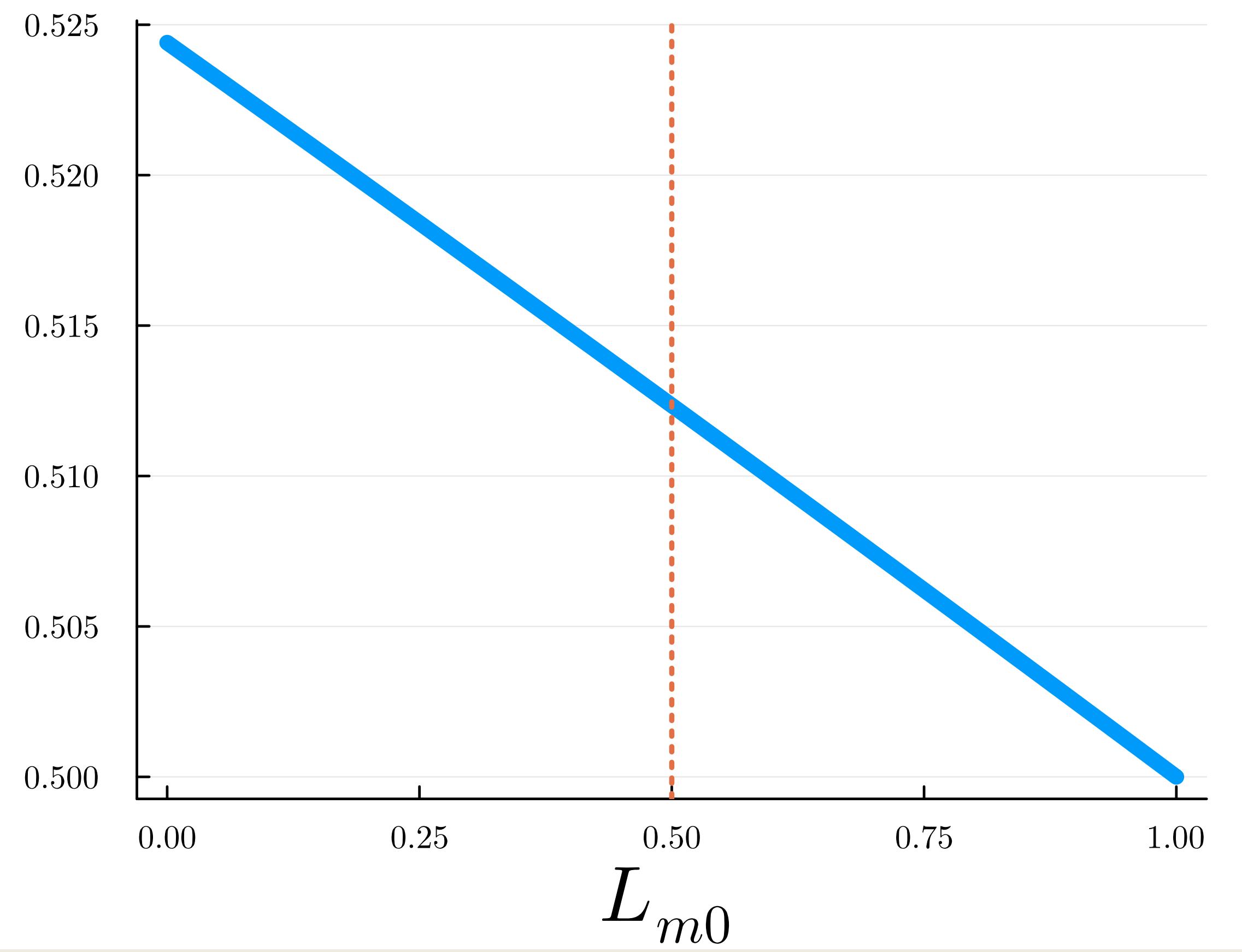


$$\beta_a > \beta_m = 0$$

Current GDP, Y_0



Future GDP, Y_1



1.3. Is Protectionism Good?

Opening Up to Trade

- Now suppose a country can trade with foreign countries
- Assume that the trade takes place at exogenous world prices of (\bar{p}_m, \bar{p}_a)
- Households can buy goods at price (\bar{p}_m, \bar{p}_a) and they solve

$$\max_{c_{mt}, c_{at}} (c_{mt})^\gamma (c_{at})^{1-\gamma}$$

$$\text{s.t. } \bar{p}_{at}c_{at} + \bar{p}_{mt}c_{mt} = w_t$$

- This results in the similar condition as before:

$$\frac{\bar{p}_{mt}c_{mt}}{\bar{p}_{at}c_{at}} = \frac{\gamma}{1 - \gamma}$$

Firm's Problem with Trade

- A firm in manufacturing solves

$$\max_{l_{mt}} \bar{p}_{mt} A_{mt} \times l_{mt} - w_t l_{mt}$$

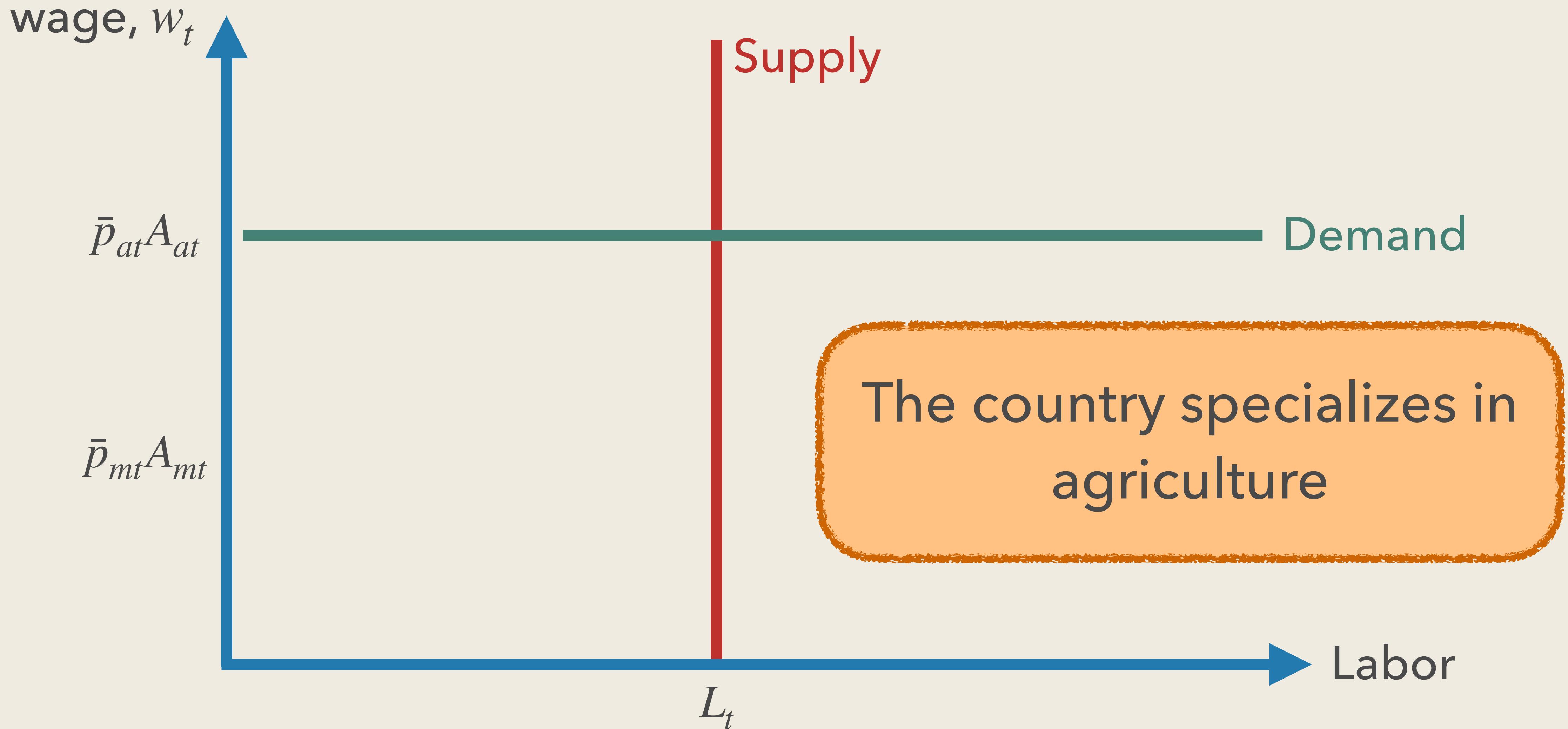
- The solution is

$$l_{mt} \begin{cases} = \infty & \text{if } \bar{p}_{mt} A_{mt} > w_t \\ \in [0, \infty] & \text{if } \bar{p}_{mt} A_{mt} = w_t \\ = 0 & \text{if } \bar{p}_{mt} A_{mt} < w_t \end{cases}$$

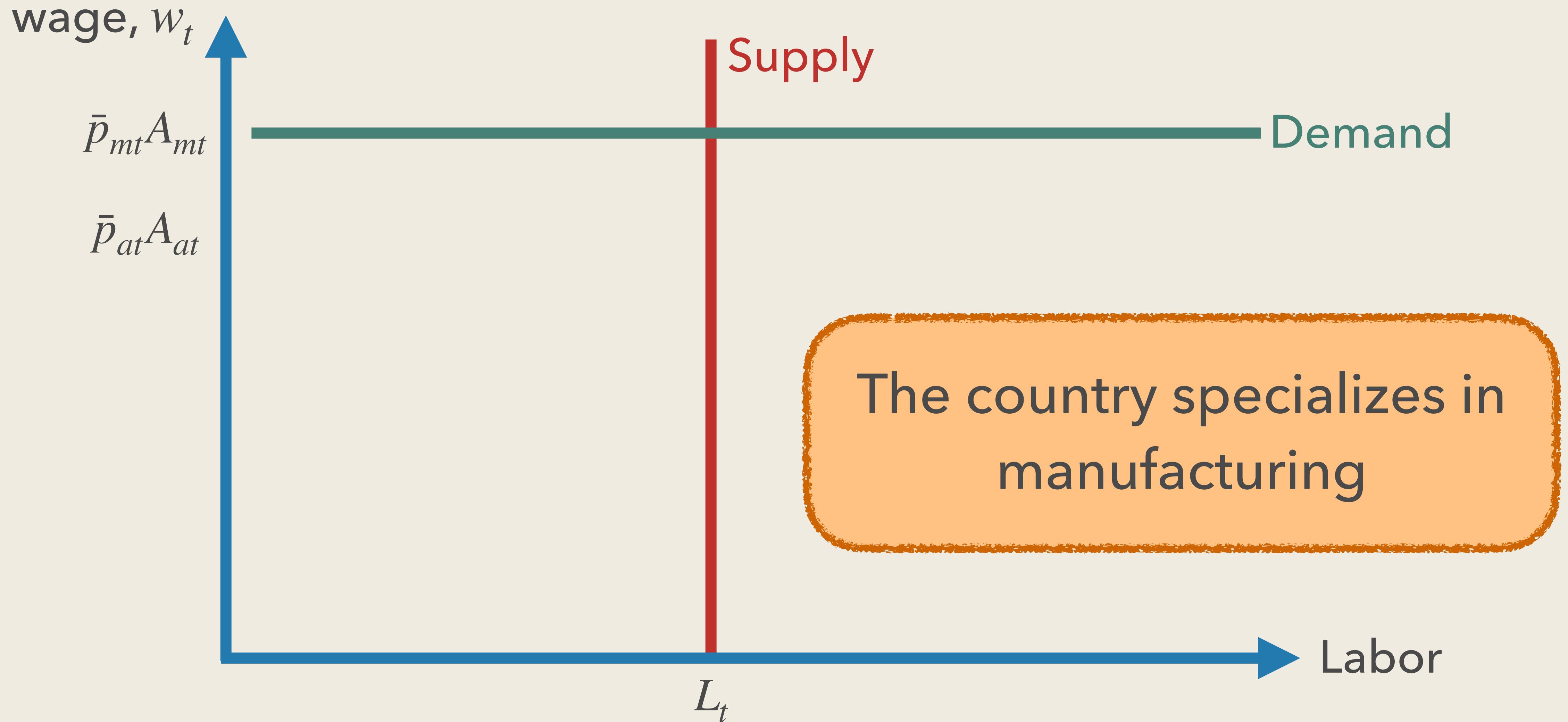
- Likewise,

$$l_{at} \begin{cases} = \infty & \text{if } \bar{p}_{at} A_{at} > w_t \\ \in [0, \infty] & \text{if } \bar{p}_{at} A_{at} = w_t \\ = 0 & \text{if } \bar{p}_{at} A_{at} < w_t \end{cases}$$

Case with $\bar{p}_{at}A_{at} > \bar{p}_{mt}A_{mt}$



Case with $\bar{p}_{at}A_{at} < \bar{p}_{mt}A_{mt}$



Specialize in Agriculture Forever

- Let us consider a case with a country specializing in agriculture at $t = 0$:

$$L_{m0} = 0, \quad L_{a0} = L_0$$

which holds as long as $\bar{p}_{m0}A_{m0} < \bar{p}_{a0}A_{a0}$

- In the next period,

$$A_{m1} = A_{m0}, \quad A_{a1} = A_{a0} + \beta_a L_0$$

- The country ends up specializing in agriculture again as long as

$$\bar{p}_{m1}A_{m1} < \bar{p}_{a1}A_{a1}$$

so that

$$L_{m1} = 0, \quad L_{a1} = L_1$$

Temporary Trade Protection

- Can a country do better by shutting down trade at $t = 0$?
- Suppose the country shuts down at $t = 0$,

$$L_{m0} = \gamma L_0, \quad L_{a0} = (1 - \gamma)L_0$$

- Then at $t = 1$,

$$A_{m1} = A_{m0} + \beta_m \gamma L_0, \quad A_{a1} = A_{a0} + \beta_a (1 - \gamma)L_0$$

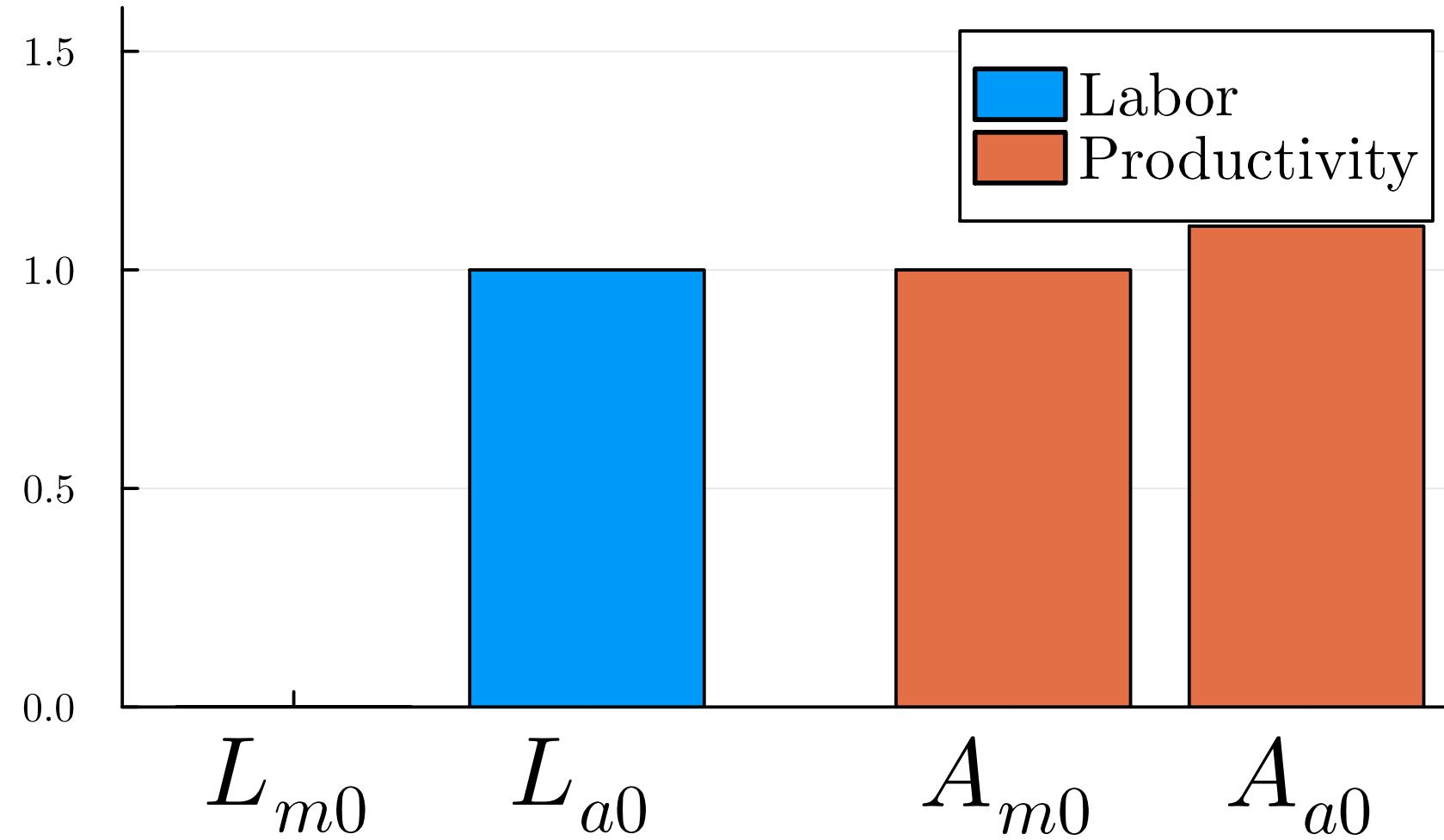
- If $\bar{p}_{m1}A_{m1} > \bar{p}_{a1}A_{a1}$, a country can now specialize in manufacturing!

$$L_{m1} = L_1, \quad L_{a1} = 0$$

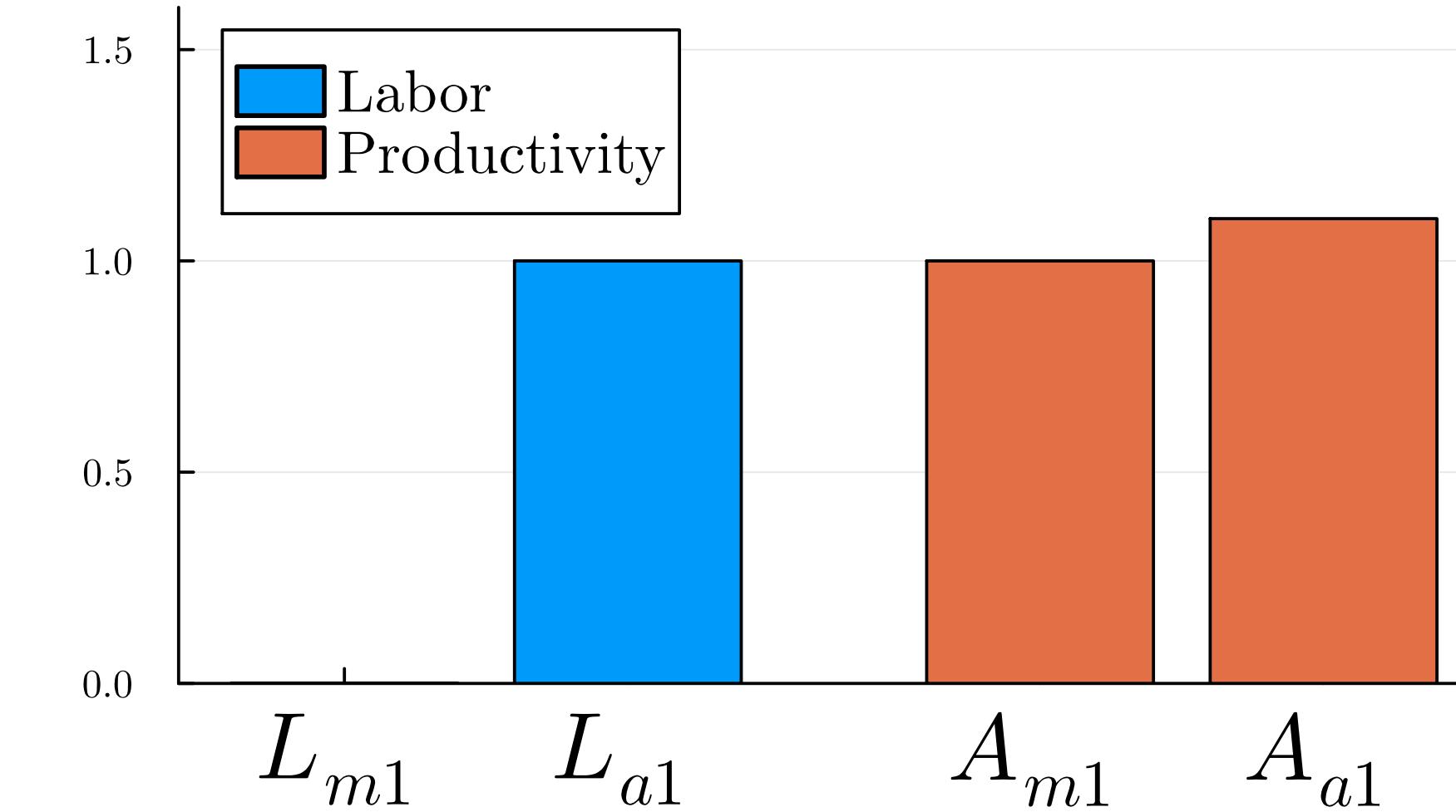
- Does this achieve a higher GDP at $t = 1$? Yes if $\beta_m \gg \beta_a$!
- This is called “infant industry mechanism”

Open to trade at $t = 0$

$t = 0$ (GDP = 1.1)

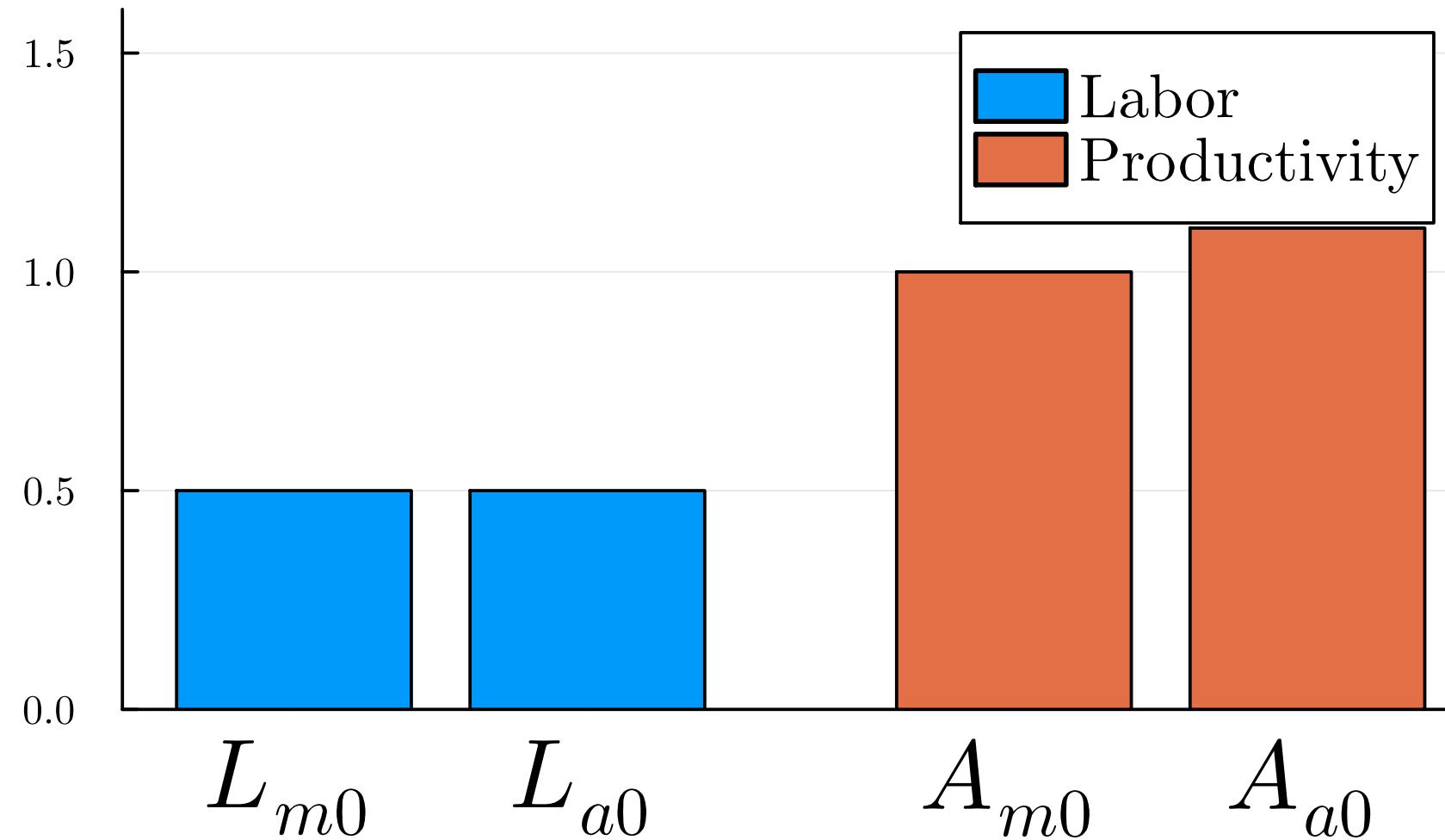


$t = 1$ (GDP = 1.1)

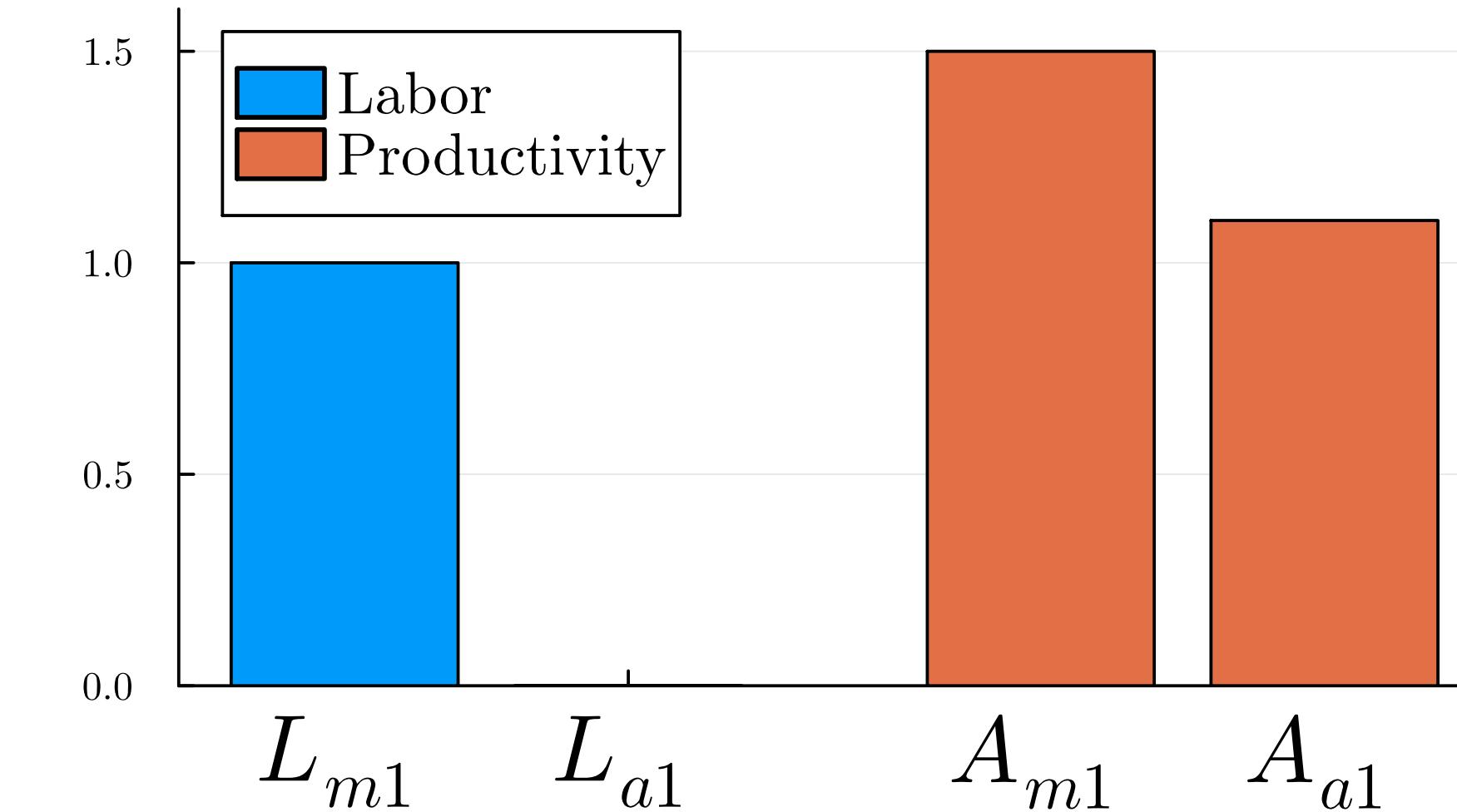


Open to trade at $t = 1$

$t = 0$ (GDP = 0.52)



$t = 1$ (GDP = 1.5)



Critiques

- The theoretical case for industrial policy is strong
- In practice, however, the effectiveness of industrial policy has been controversial
- Two issues:
 1. How does the government know (β_a, β_m) ?
 - The success relies on targeting sectors with relatively higher β
 2. How can we make sure the government maximizes social welfare?
 - Targeting opens the door for self-interested lobbying and the political capture

2.1. Does Industrial Policy Work in Practice?

Case of the Napoleonic Blockade

– Juhász (2018)

Roadmap

1. The Napoleon Blockade (France, 1803-1815)
2. South Korea's HCI Drive (1972-1979)
3. Public R&D spending in the US
 1. World War II (1940-1945)
 2. Cold War (1960s)

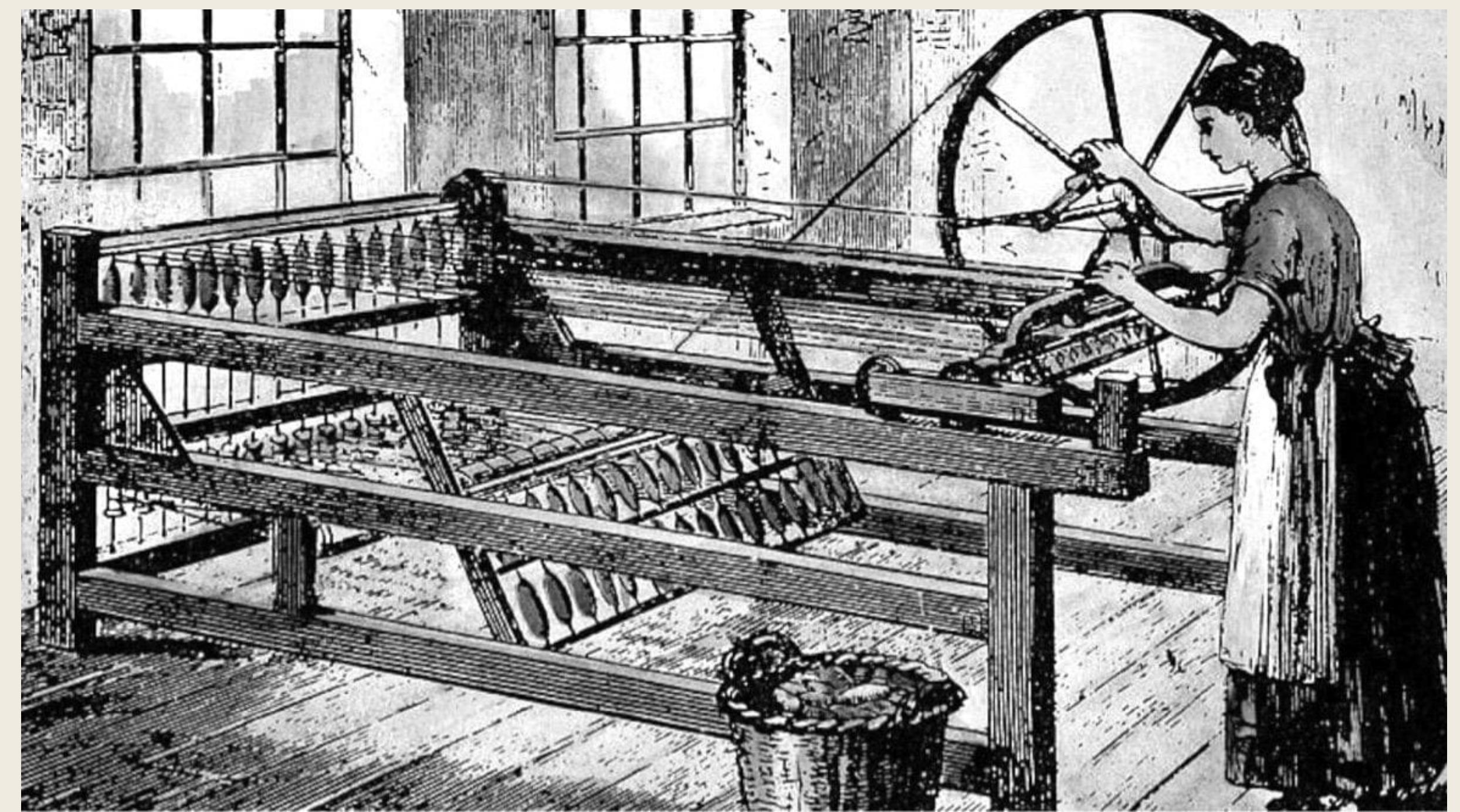
Background on Industrial Revolution

- The Industrial Revolution (1760-1850) began in England
- The textile industry is one of the most impacted
- The invention of the Spinning Jenny moved the industry from home to factories
- The real price of yarn in Britain declined tenfold from 1785 to 1795
- France was lagging behind Britain
 - In 1790, France had 900 spinning jennies, while Britain had 18,000
- France lacked know-how, and the British competition prevented active adoption

Industrial Revolution



<https://nazmiyalantiquerugs.com/blog/hand-spun-vs-machine-spun-wool-why-texture-tells-the-truth/>



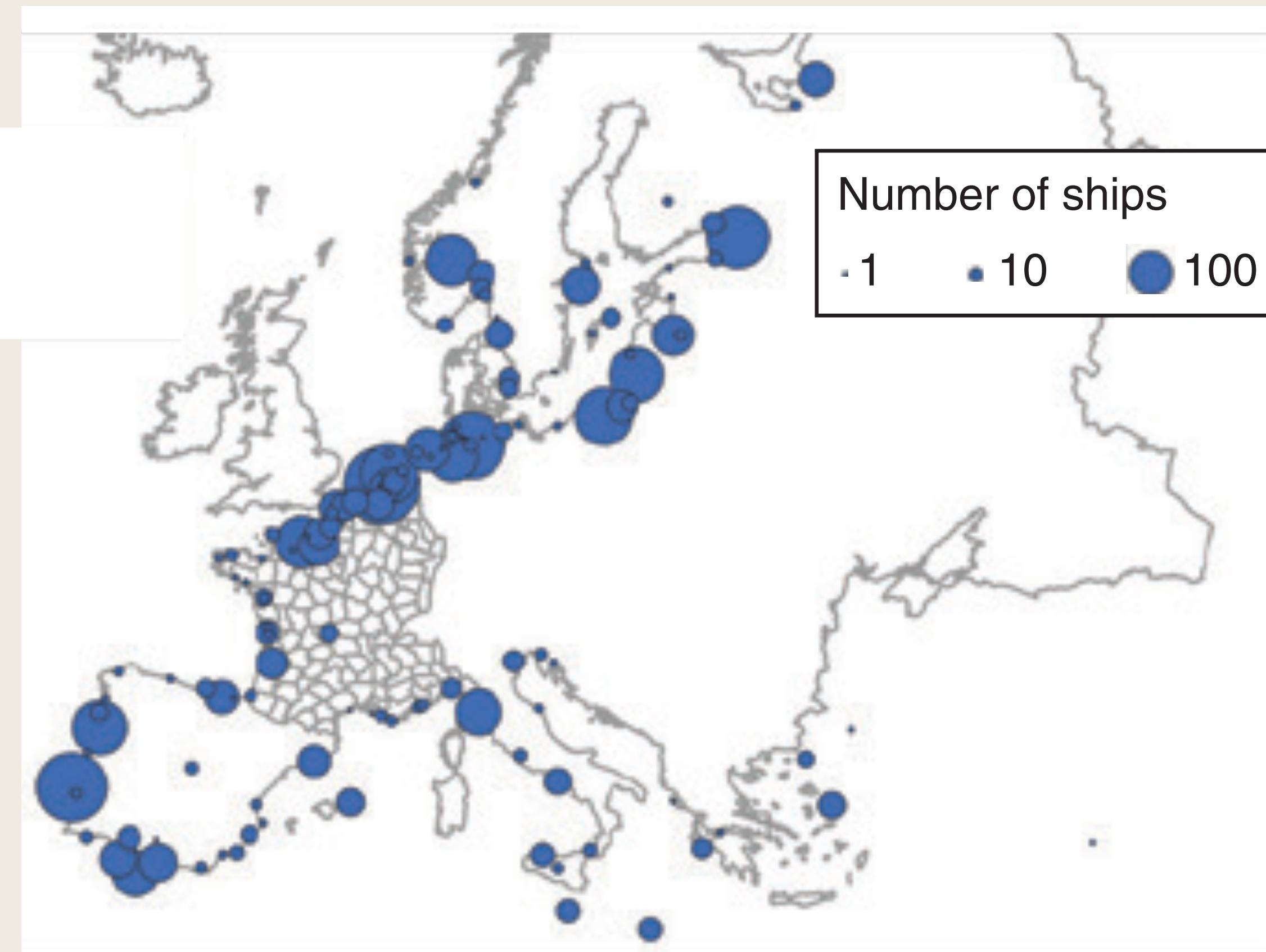
<https://www.faribaultmill.com/pages/spinning-jenny>

Napoleonic Blockade (1803-1815)

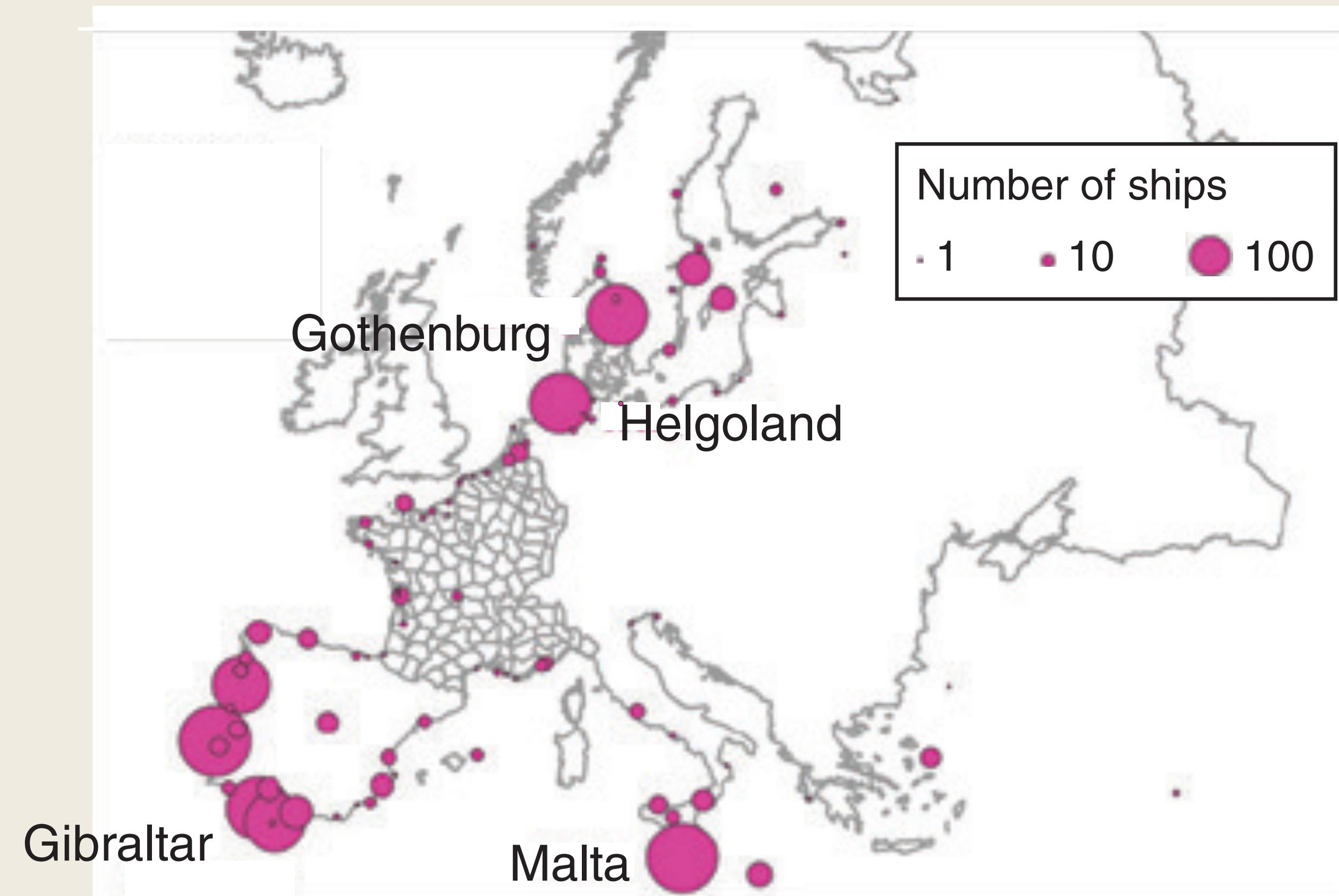
- During the Napoleonic Wars, in 1806, Napoleon implemented a blockade of Britain
 - In an attempt to stop British goods from entering Continental Europe
 - Ports were closed to ships carrying British goods
 - The military was active in patrolling the coastline
- However, the degree of enforcement differed across the continent
 - Near perfect enforcement in the territory of French empire
 - Northern Europe was under Napoleon's control, so well enforced
 - Southern Europe wasn't, so couldn't stop the inflow of British goods

Number of Ships Traveling to/from Britain

Panel A. 1802 (pre-blockade)

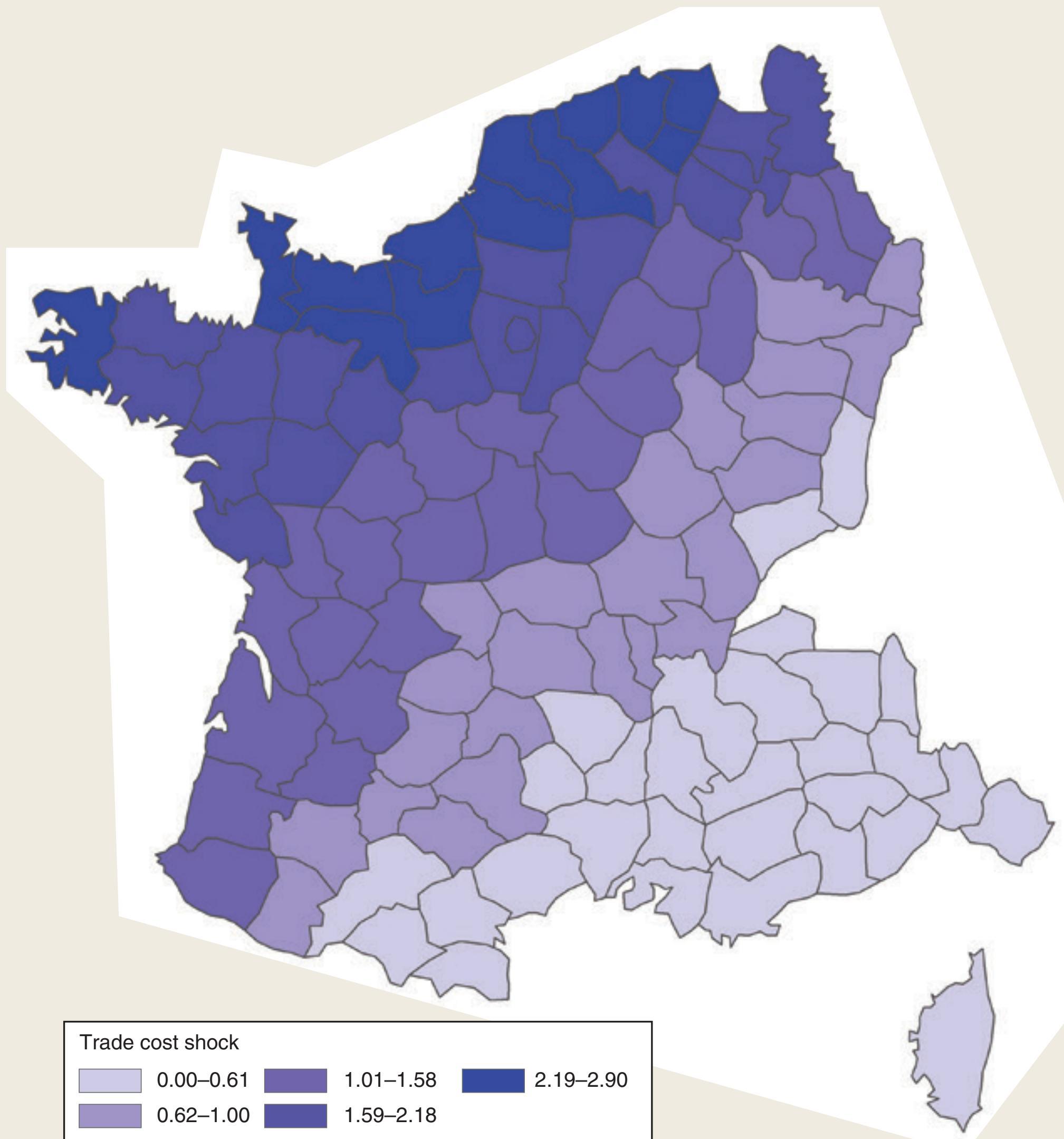


Panel B. 1809 (blockade)



Trade Cost Shock

- Define *trade cost shock* as log-changes in the shortest route to London
- Northern France experienced a larger shock
- Southern France not much

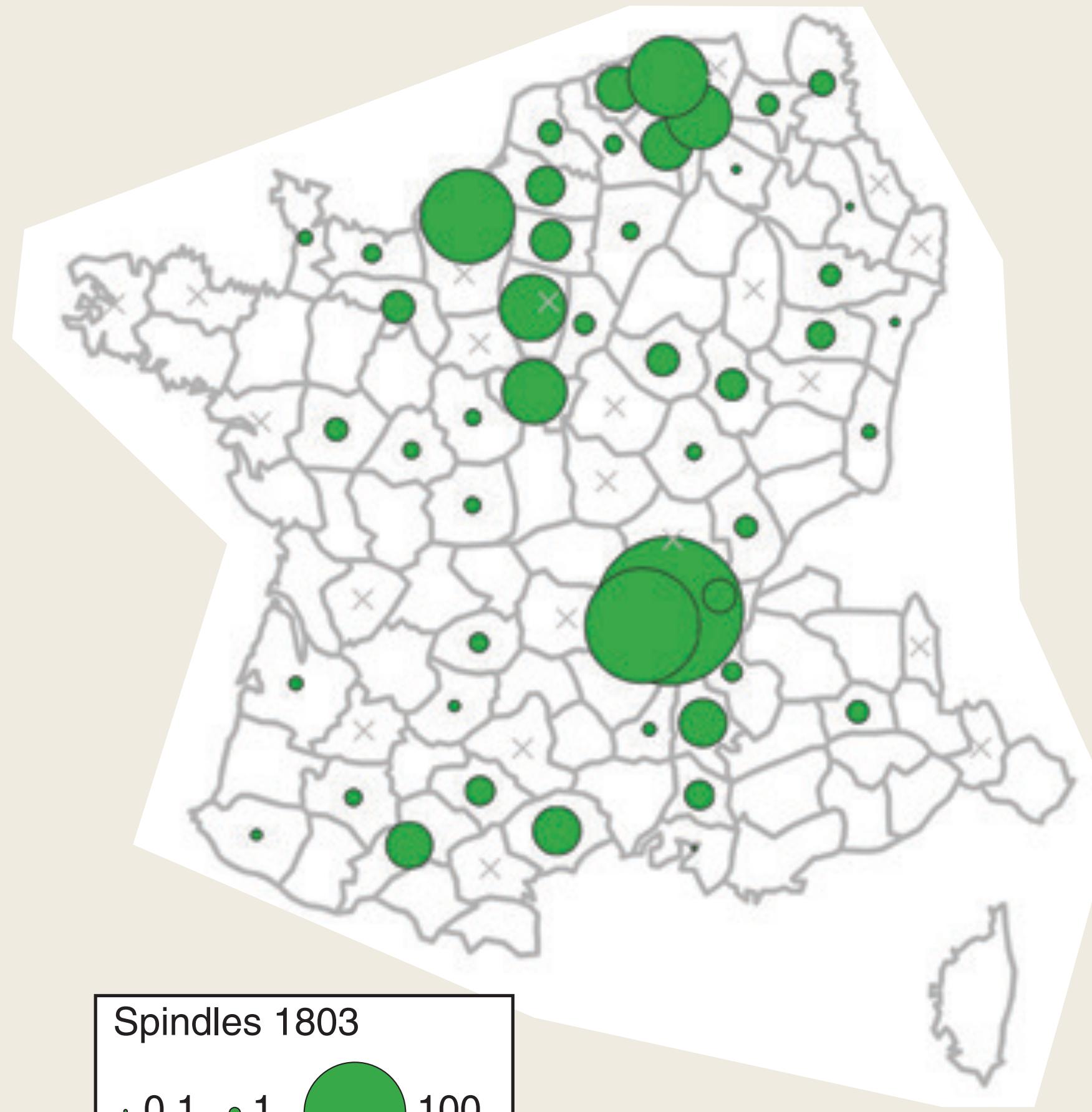


Questions

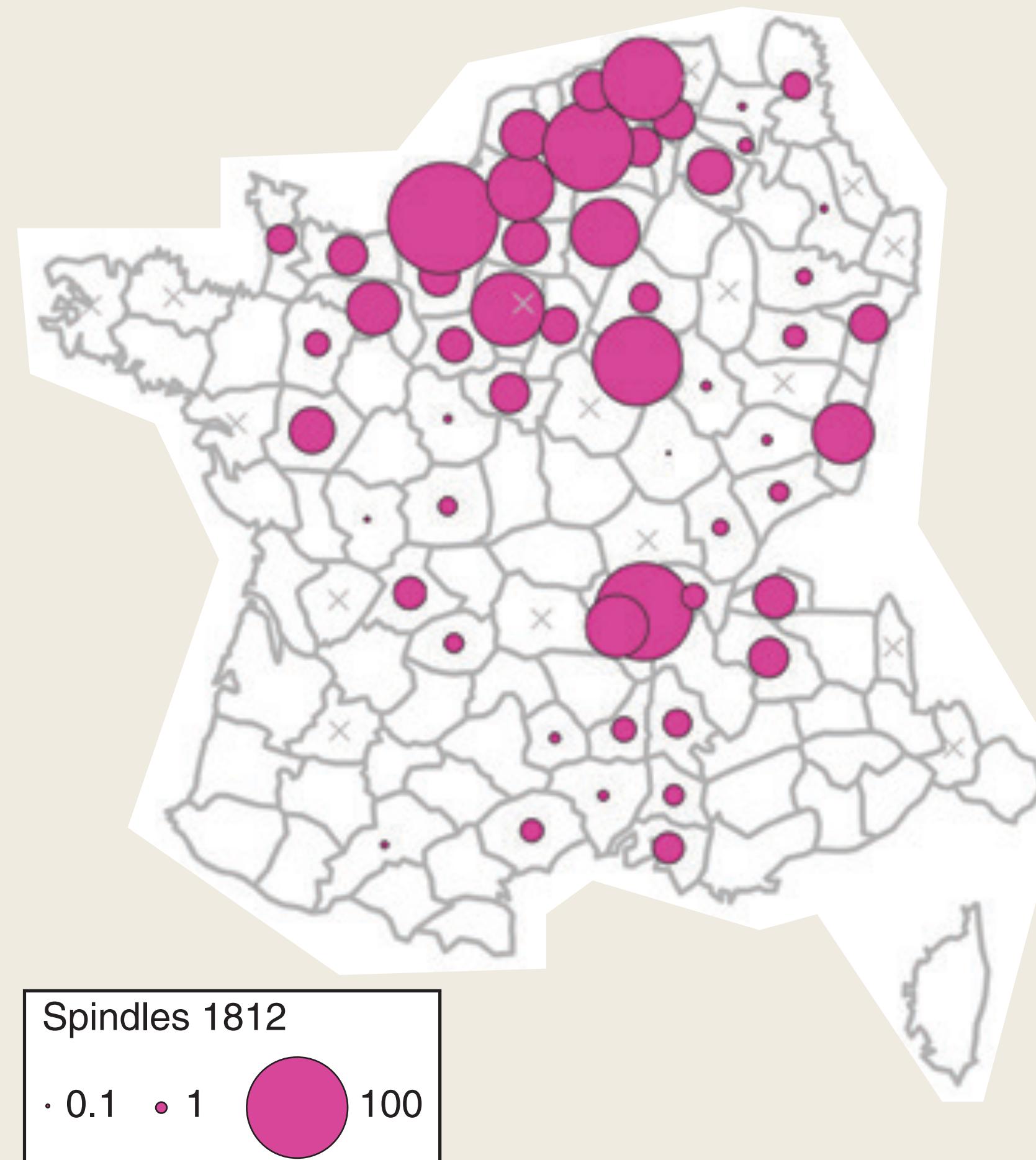
- Did the North develop Cotton spinning relative to the South?
- In the short run? In the long run?
- Did the North achieve higher economic development relative to the South?

Short-Run Impact

Panel A. Spindles per '000 inhabitants, 1803



Panel B. Spindles per '000 inhabitants, 1812



Short-Run Regression

$$S_{it} = \alpha_i + \delta_t + \gamma \ln D_{it} + \epsilon_{it}, \quad t \in \{1803, 1812\}$$

| | Spindles per thousand inhabitants | | | | | | |
|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|-------------------------------------|--------------------------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| Effective distance | 33.47 0.47 (9.80) {10.00} | 33.48 0.47 (9.89) {10.06} | 34.78 0.49 (10.47) {10.58} | 24.73 0.35 (10.90) {11.07} | 32.96 0.46 (9.75) {10.01} | 42.18 0.52 (12.54) {13.50} | 38.82 0.48 (13.23) {13.46} |
| Streams \times 1812 | | | -0.14 (1.50) | | | | -1.16 (2.17) |
| Coal \times 1812 | | | | -3.93 (4.21) | | | 4.11 (7.47) |
| Market potential \times 1812 | | | | | 41.05 (21.58) | | 30.19 (30.19) |
| Knowledge access \times 1812 | | | | | | 40.87 (15.22) | 34.90 (21.79) |
| Literacy \times 1812 | | | | | | | 46.41 (21.16) 27.79 (18.86) |
| Time fixed effects | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Department fixed effects | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Observations | 176 | 176 | 176 | 176 | 176 | 126 | 126 |
| Adjusted R^2 | 0.34 | 0.33 | 0.34 | 0.36 | 0.37 | 0.42 | 0.45 |
| Num. clusters (dept) | 88 | 88 | 88 | 88 | 88 | 63 | 63 |
| Num. clusters (gen) | 40 | 40 | 40 | 40 | 40 | 30 | 30 |

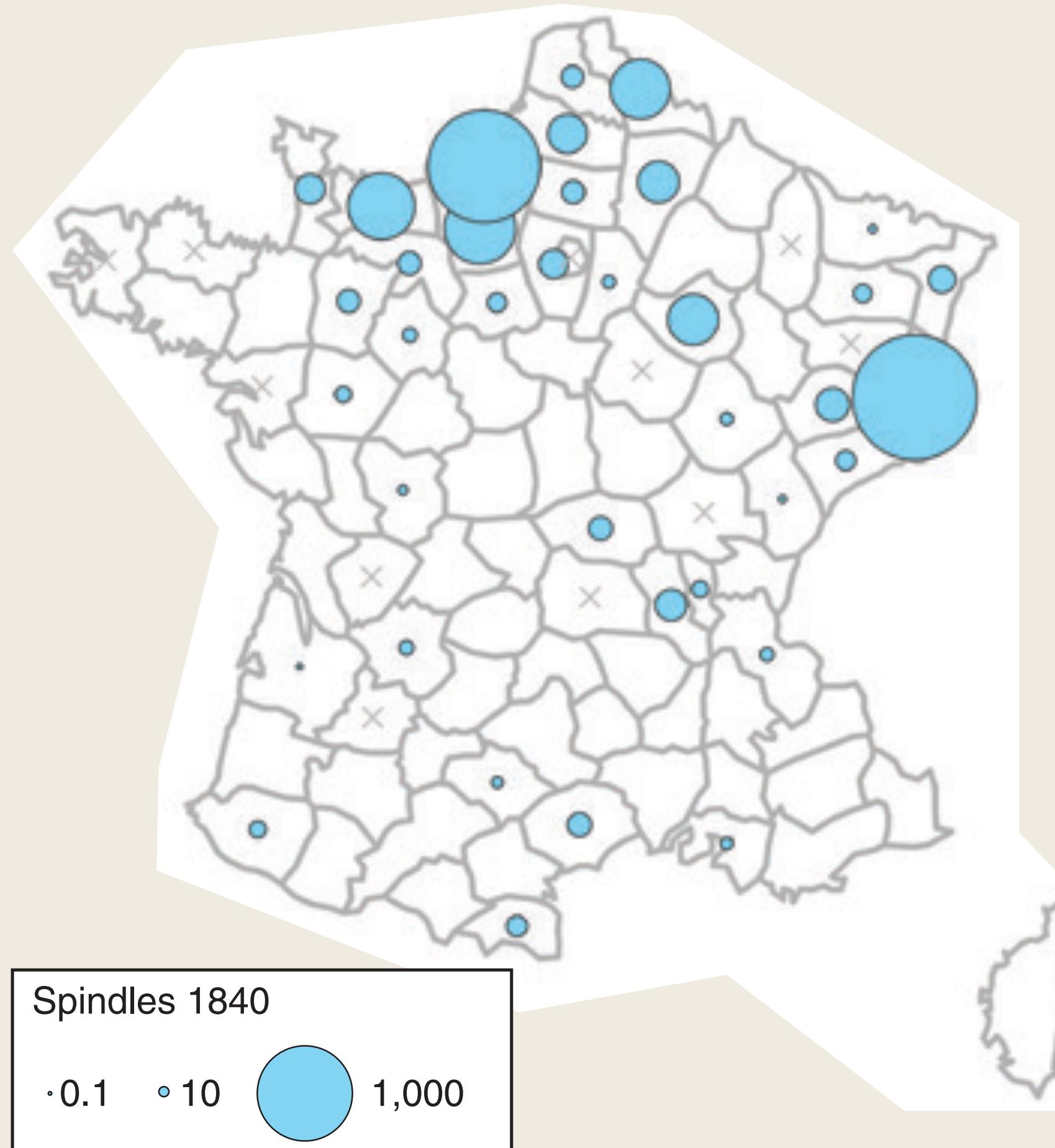
■ Moving from 25th to 75th
in D_{it} doubles S_{it}

Placebo

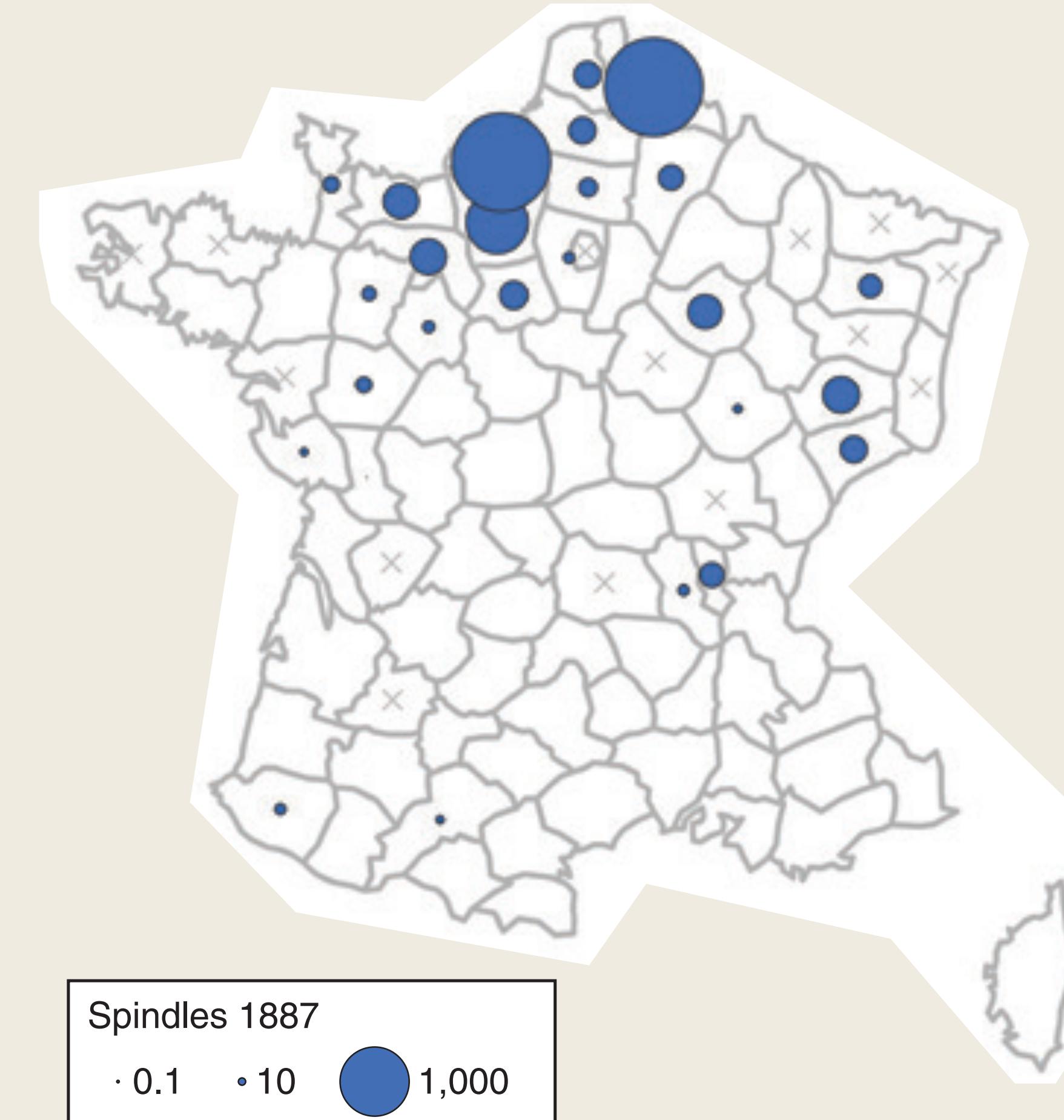
| | Pre-treatment period: 1794–1803 | | | Treatment period: 1803–1812 | | | |
|--------------------------------|---|---|---|---------------------------------|---------------------------------|---|---------------------------------|
| | Spind. (1) | Spind. (2) | Spind. (3) | K/L (4) | Mach. (5) | Wool (6) | Leather (7) |
| Effective distance | 5.89 <i>0.18</i> (2.94) {3.22} | 3.32 <i>0.10</i> (3.56) {4.01} | 2.08 <i>0.06</i> (4.90) {5.69} | -0.07 <i>-0.07</i> (0.26) | -0.02 <i>-0.06</i> (0.10) | -2.25 <i>-0.07</i> (2.93) {3.11} | -0.02 <i>-0.13</i> (0.01) |
| Market potential \times 1812 | | 12.08 (5.85) | 9.47 (8.93) | | | | |
| Streams \times 1812 | | | -0.10 (0.53) | | | | |
| Coal \times 1812 | | | 2.53 (3.23) | | | | |
| Knowledge access \times 1812 | | | 4.93 (5.74) | | | | |
| Literacy \times 1812 | | | 0.44 (3.33) | | | | |
| Time fixed effects | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Department fixed effects | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Observations | 176 | 176 | 126 | 78 | 74 | 138 | 116 |
| Adjusted R^2 | 0.19 | 0.21 | 0.15 | 0.32 | 0.11 | 0.18 | 0.05 |
| Num. clusters (dept) | 88 | 88 | 63 | 39 | 37 | 69 | 58 |
| Num. clusters (gen) | 40 | 40 | 30 | 23 | 21 | 32 | 28 |

Long-Run Impact

Panel A. Spindles per '000 inhabitants, 1840



Panel B. Spindles per '000 inhabitants, 1887



Long-Run Regression

| | Spindles per thousand inhabitants | | | | | | | |
|----------------------|-----------------------------------|--------------------------|--------------------------|---------------------|-----------------|--------------------|-----------------|---------------------|
| | OLS | | | | 2SLS | | | |
| Dep var measured in: | 1840 (1) | 1840 (2) | 1887 (3) | 1887 (4) | 1840 (5) | 1840 (6) | 1887 (7) | 1887 (8) |
| Spindles, 1812 | 3.04 (0.99) {0.99} | 2.47 (0.93) {0.93} | 4.75 (1.54) {1.57} | 5.06 (1.71) | 2.12 (1.27) | 2.68 (0.93) | 4.72 (1.26) | 4.85 (1.39) |
| Spindles, 1803 | -2.95 (1.53) | -1.55 (1.01) | -4.69 (2.17) | -4.86 (2.42) | -1.61 (1.56) | -1.85 (1.04) | -4.64 (1.68) | -4.57 (1.84) |
| Literacy | | 71.18 (55.35) | | -16.63 (92.54) | | 60.98 (55.34) | | -4.29 (95.46) |
| Market potential | | 2.67 (109.61) | | -33.57 (132.55) | | -15.75 (104.61) | | -16.38 (129.33) |
| Knowledge access | | -141.21 (83.05) | | -159.55 (108.88) | | -140.59 (78.31) | | -159.00 (101.80) |
| Coal | | -27.19 (20.57) | | 12.23 (44.00) | | -27.43 (18.84) | | 12.76 (41.19) |
| Streams | | -11.19 (5.80) | | -16.85 (10.08) | | -10.45 (4.86) | | -17.54 (8.34) |
| Observations | 70 | 63 | 67 | 61 | 70 | 63 | 67 | 61 |
| Adjusted R^2 | 0.39 | 0.61 | 0.61 | 0.61 | | | | |
| KP F -stat | | | | | 12.78 | 10.35 | 15.21 | 10.15 |
| Num. clusters (gen) | 34 | 30 | 33 | 29 | 34 | 30 | 33 | 29 |

$$Y_{it} = \alpha_0 + \beta_{0t} S_{i(1812)} + \eta_{it}$$

$$S_{i(1982)} = \alpha_1 + \beta_1 \Delta \ln(D_i) + \omega_i$$

■ Even temporary protection has a long-run impact

Long-Run Impact on GDP per Capita

| | Natural logarithm of industrial value added per capita | | | | | | | |
|----------------------|--|--|--|--|--|--|--|--|
| | OLS | | | | 2SLS | | | |
| Dep var measured in: | 1860 (1) | 1896 (2) | 1930 (3) | 2000 (4) | 1860 (5) | 1896 (6) | 1930 (7) | 2000 (8) |
| Spindles, 1812 | 0.0037 0.3925 (0.0012) {0.0013} | 0.0025 0.2394 (0.0012) {0.0013} | 0.0040 0.3965 (0.0016) {0.0016} | 0.0025 0.2527 (0.0012) {0.0012} | 0.0075 0.7987 (0.0026) {0.0021} | 0.0010 0.0937 (0.0026) {0.0025} | 0.0016 0.1590 (0.0030) {0.0028} | 0.0031 0.3128 (0.0026) {0.0025} |
| Spindles, 1803 | 0.0035 (0.0020) | 0.0048 (0.0019) | 0.0046 (0.0020) | 0.0053 (0.0017) | -0.0020 (0.0035) | 0.0070 (0.0036) | 0.0081 (0.0041) | 0.0044 (0.0032) |
| Observations | 68 | 66 | 68 | 68 | 68 | 66 | 68 | 68 |
| Adjusted R^2 | 0.2414 | 0.1369 | 0.2772 | 0.1718 | | | | |
| KP F-stat | | | | | 12.60 | 15.25 | 12.60 | 12.60 |
| Num. clusters (gen) | 33 | 32 | 33 | 33 | 33 | 32 | 33 | 33 |

- Temporary protection on cotton spinning increased aggregate GDP in the long-run

2.2. Does Industrial Policy Work in Practice?

Case of South Korea's HCI Drive

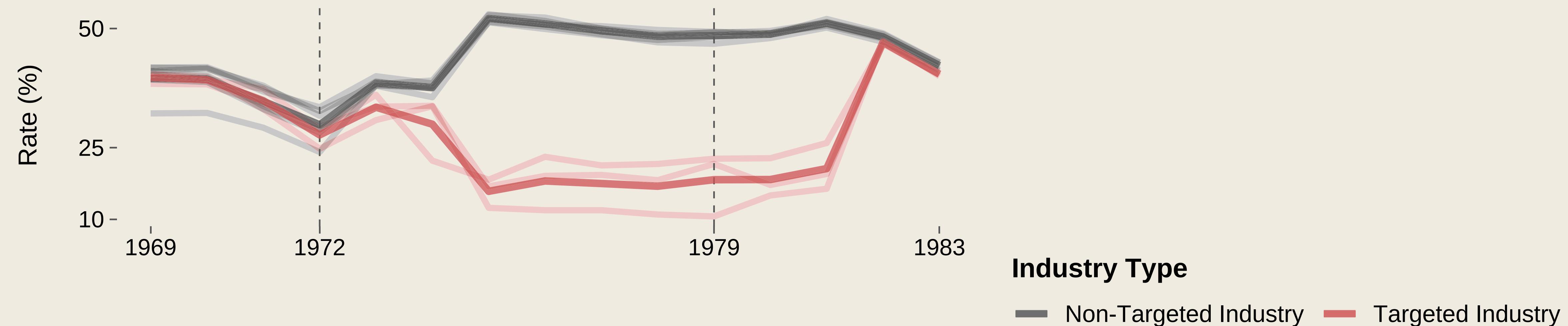
– Lane (2025)

Background

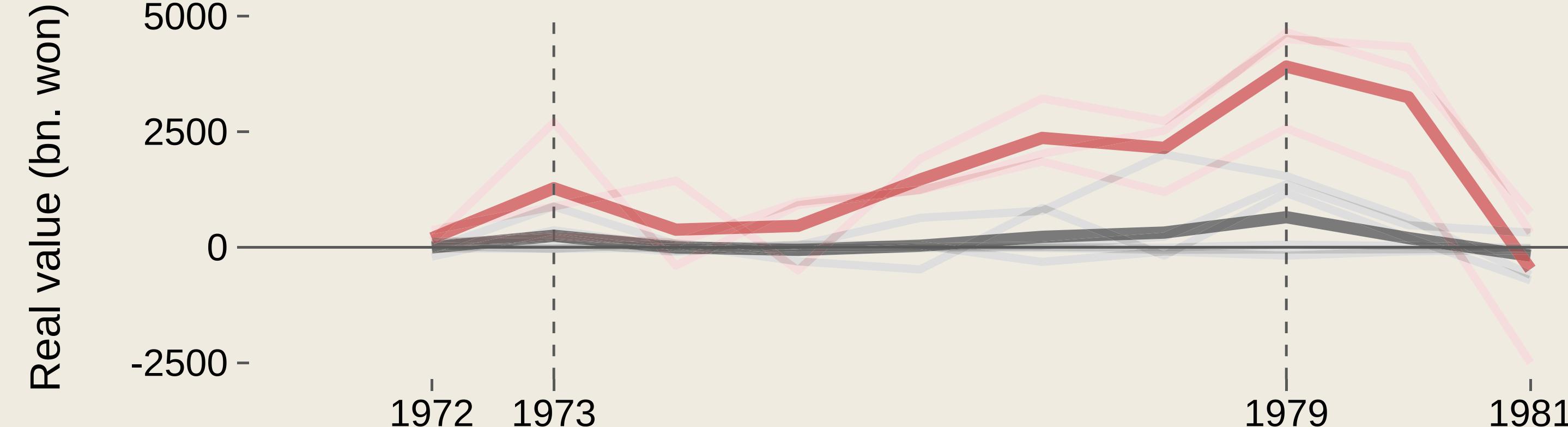
- The HCI drive in 1973 in South Korea was fundamentally security-driven
- In 1969, Nixon declared the US would not provide military support to the Asia-Pacific
- South Korea believed it would need to defend against a communist-backed invasion
- The HCI targeted six sectors:
steel, nonferrous metals, shipbuilding, machinery, electronics, and petrochem
- The choice was based on the need for military modernization
 - Not necessarily based on the growth potentials
 - In fact, many foreign lenders were skeptical of the choice

Policy Package

(A) Effective Marginal Corporate Tax Rate

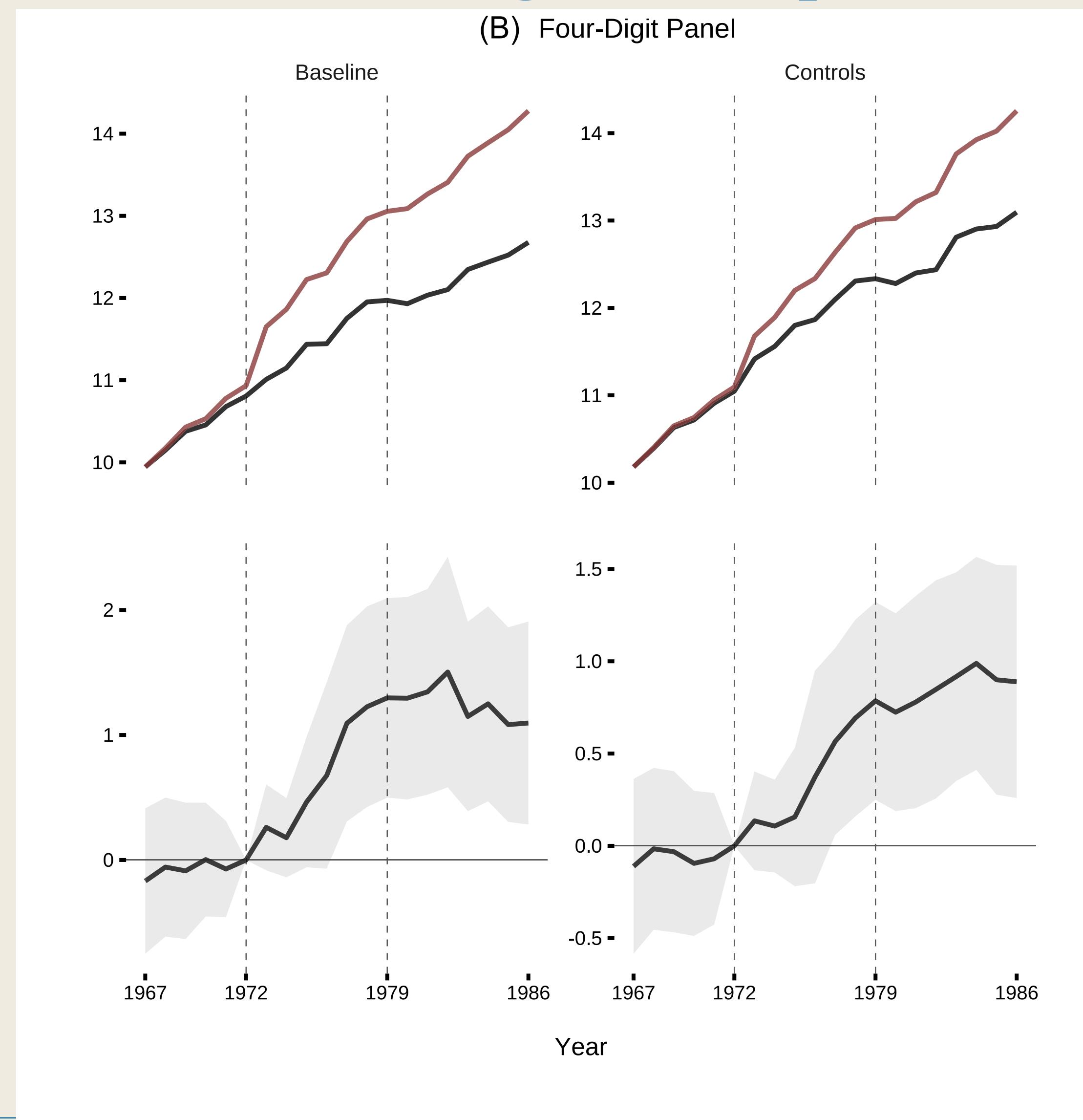


(B) New Total Lending by Korean Development Bank



Industry Output

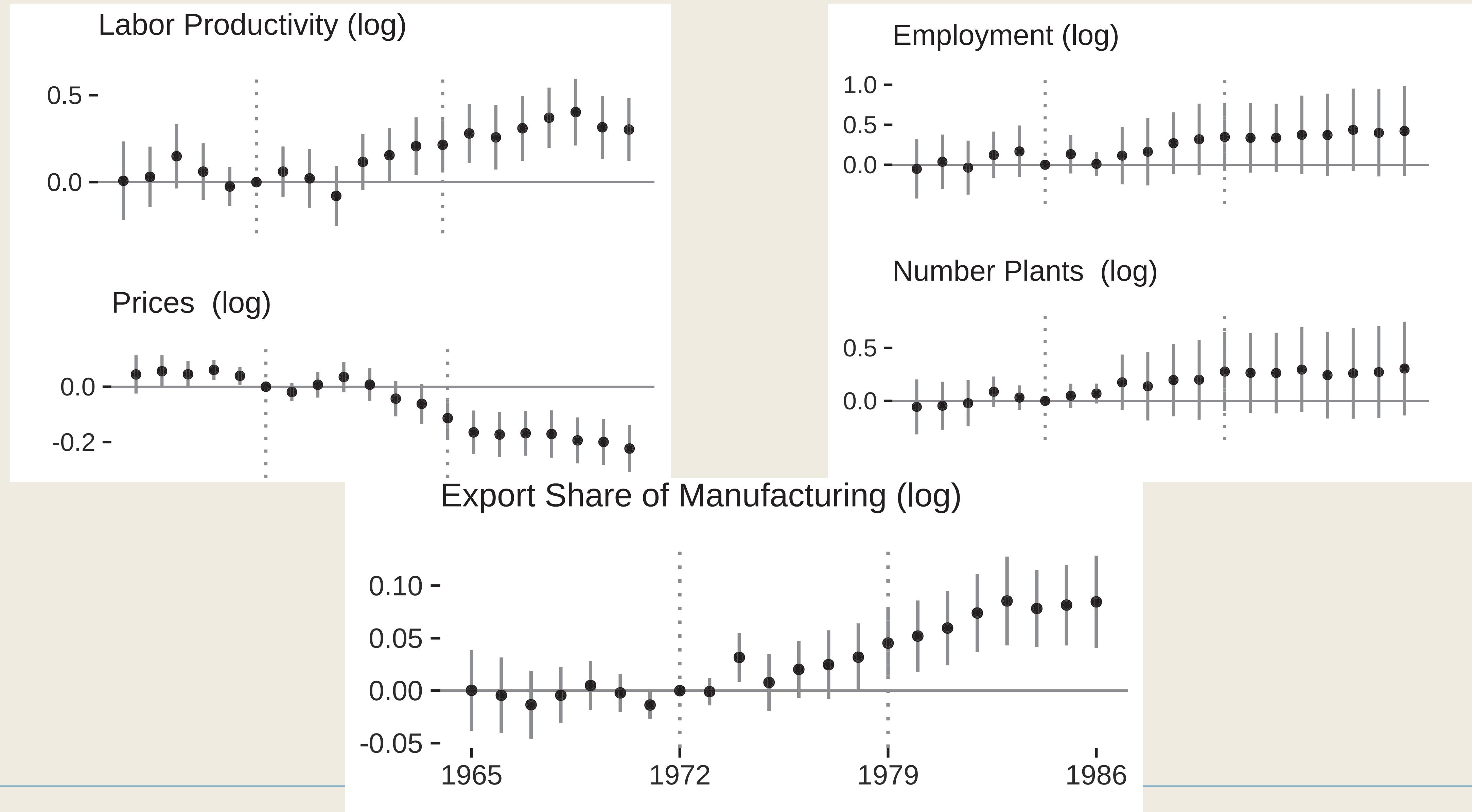
(B) Four-Digit Panel



Legend for top row

- Non-Targeted Industries
- Targeted (HCI) Industries

Other Outcomes



2.2. Does Industrial Policy Work in Practice?

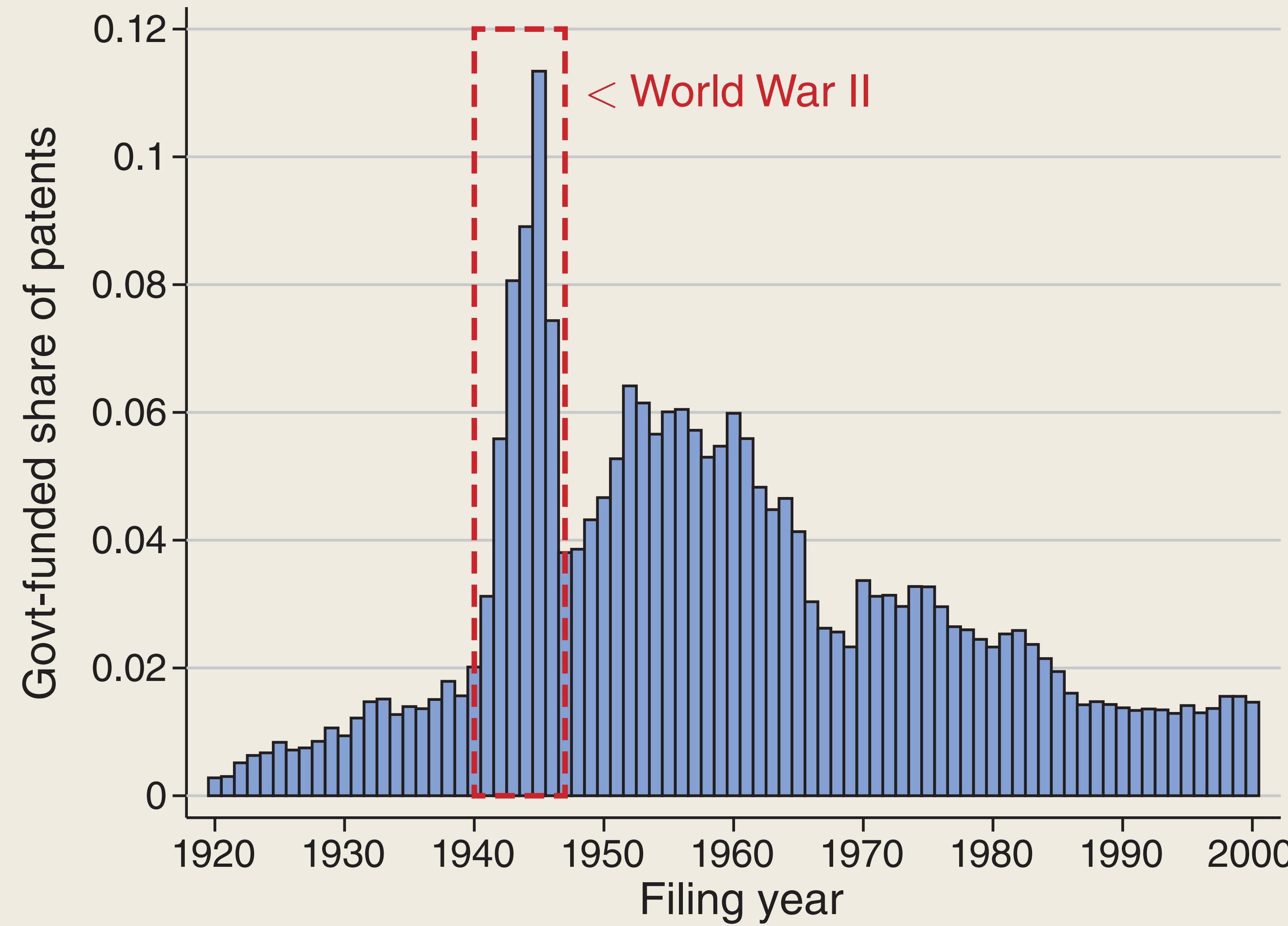
The Role of Public R&D

– Gross & Sampat (2025), Kantor & Whalley (2025)

Directly Acting on R&D

- We have seen that industrial policy “works” in practice
- Through the lens of the model, they suggest substantial knowledge spillover
- What if the government can directly act on knowledge creation?
- We will cover two large public R&D programs in the US:
 1. World War II (1940-1945)
 2. Cold-War-era space race (1960s)

1. World War II



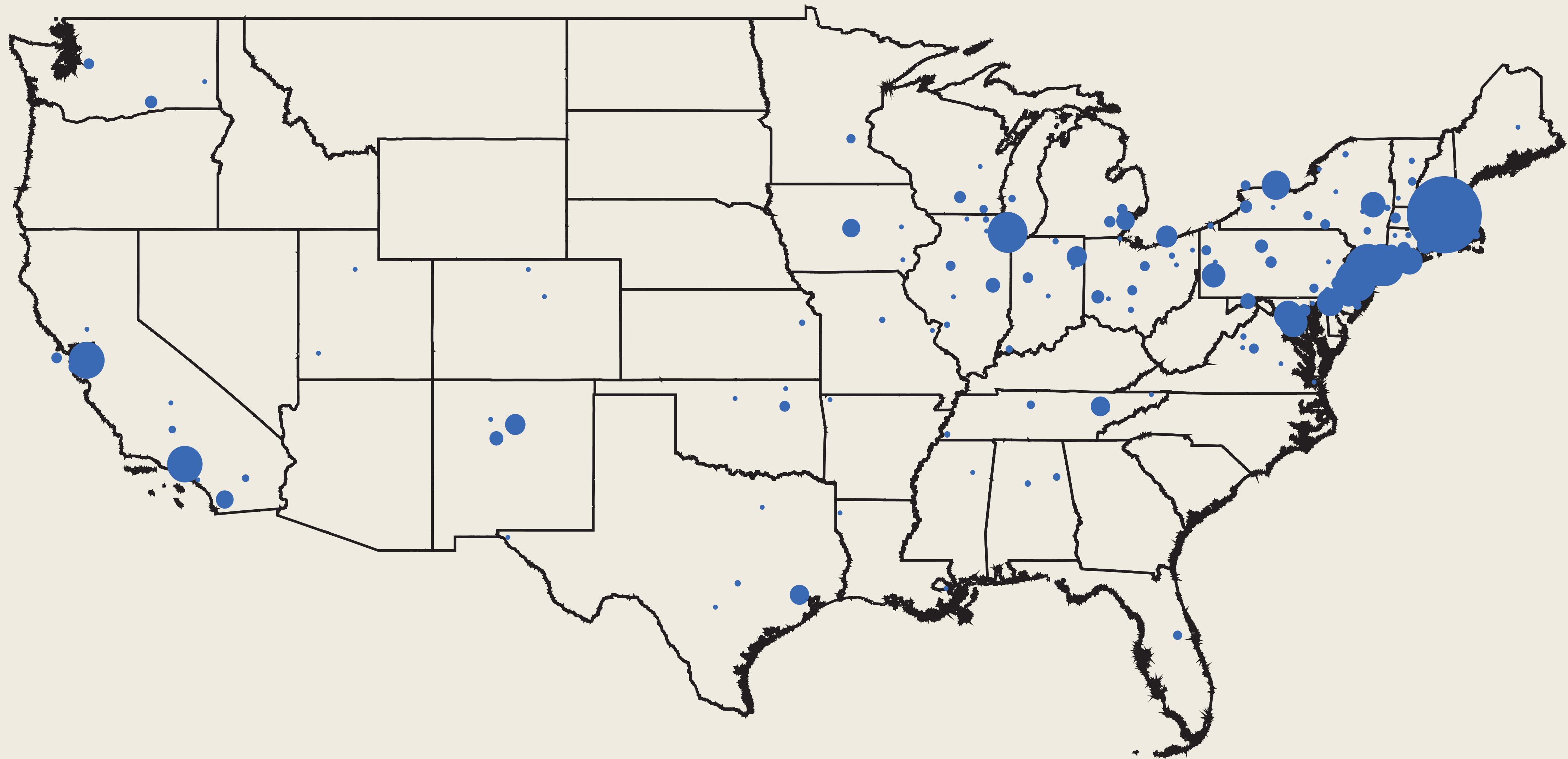
Background

- Before WWII, little federal funding of research outside of agriculture
- In 1940, an MIT scientist convinced Roosevelt to fund military research
- The Office of Scientific Research and Development (OSRD) led the funding
- From 1940-1945, the OSRD engaged in 2200 R&D contracts at over 9 billion USD
- The funding priority was based on short-run military need
 - Not the long-run commercial promise
- Examples:
 1. nuclear reactions (new)
 2. microwave radar (pushing the existing problem)

Top 10 Technology Class of OSRD Patents

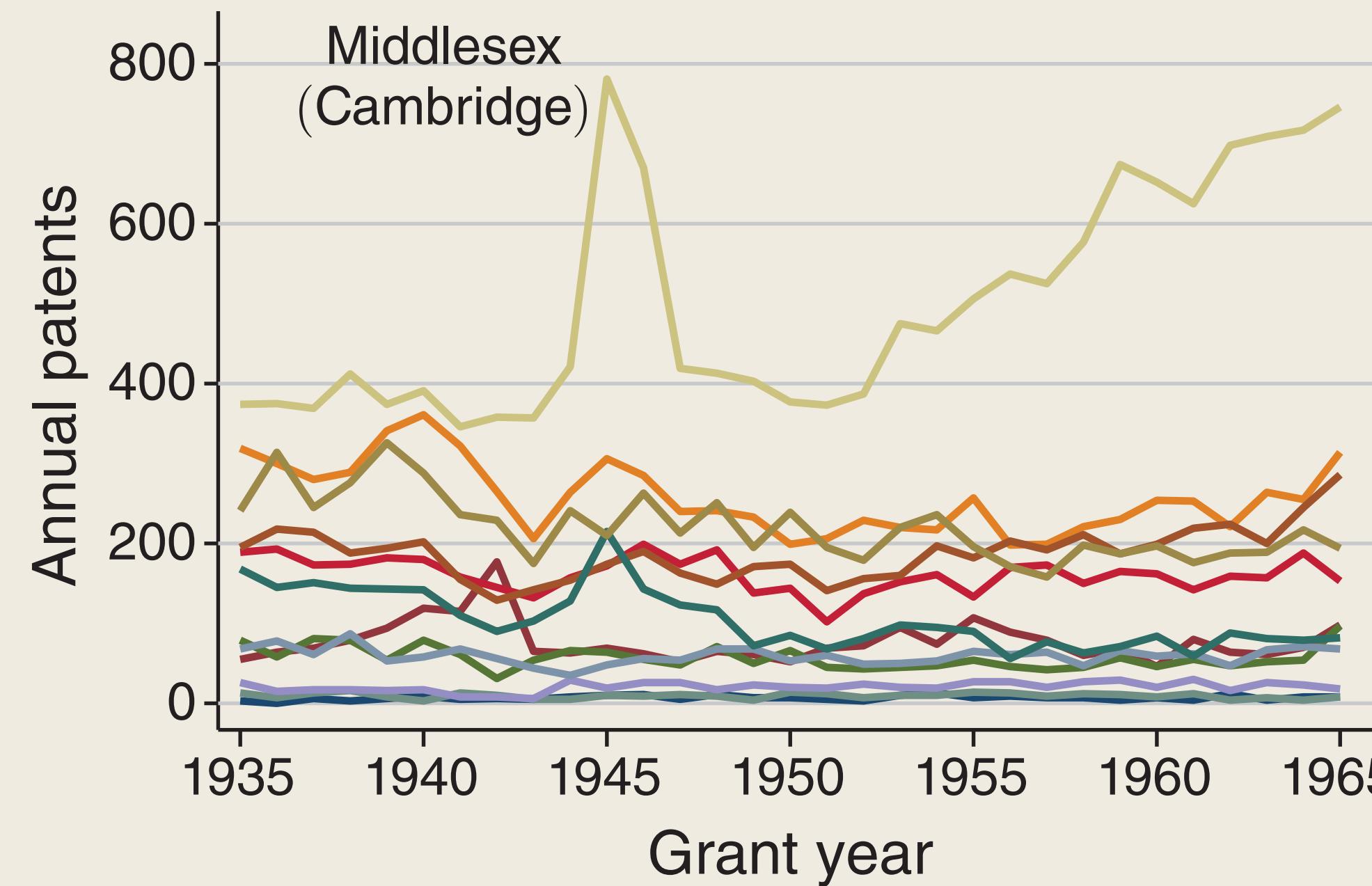
| USPC | Description | OSRD patents | | 1933–1940 patents | |
|------|---|--------------|------|-------------------|------|
| | | Percent | Rank | Percent | Rank |
| 342 | Directive radio wave systems/devices (radar) | 6.6 | 1 | 0.2 | 167 |
| 102 | Ammunition and explosives | 5.8 | 2 | 0.2 | 170 |
| 315 | Electric lamp and discharge devices: Systems | 4.8 | 3 | 0.6 | 302 |
| 250 | Nuclear energy | 4.0 | 4 | 0.1 | 117 |
| 333 | Wave transmission lines and networks | 3.6 | 5 | 0.2 | 164 |
| 343 | Radio wave antennas | 3.4 | 6 | 0.2 | 141 |
| 423 | Inorganic chemistry | 3.2 | 7 | 0.7 | 309 |
| 367 | Acoustic wave systems/devices | 3.1 | 8 | 0.1 | 79 |
| 324 | Electricity: Measuring and testing | 3.0 | 9 | 0.5 | 284 |
| 327 | Misc. electrical devices, circuits, and systems | 2.9 | 10 | 0.1 | 85 |

Geography of OSRD-Funded Invention



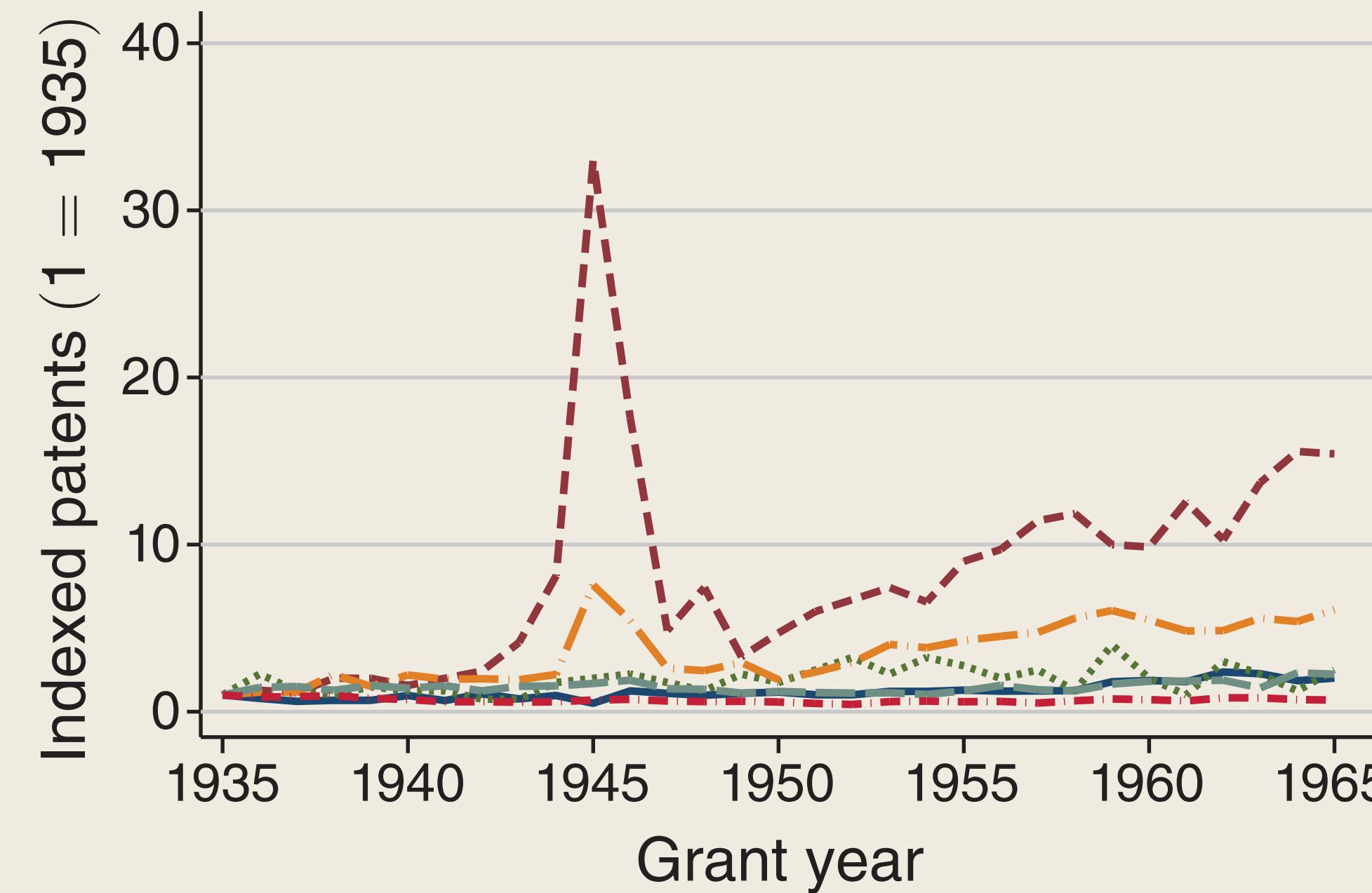
Exposure Spikes in 1945

Panel A. 12 largest MA counties
(all technology areas)



| | | |
|------------|-----------|-----------|
| Barnstable | Berkshire | Bristol |
| Essex | Franklin | Hampden |
| Hampshire | Middlesex | Norfolk |
| Plymouth | Suffolk | Worcester |

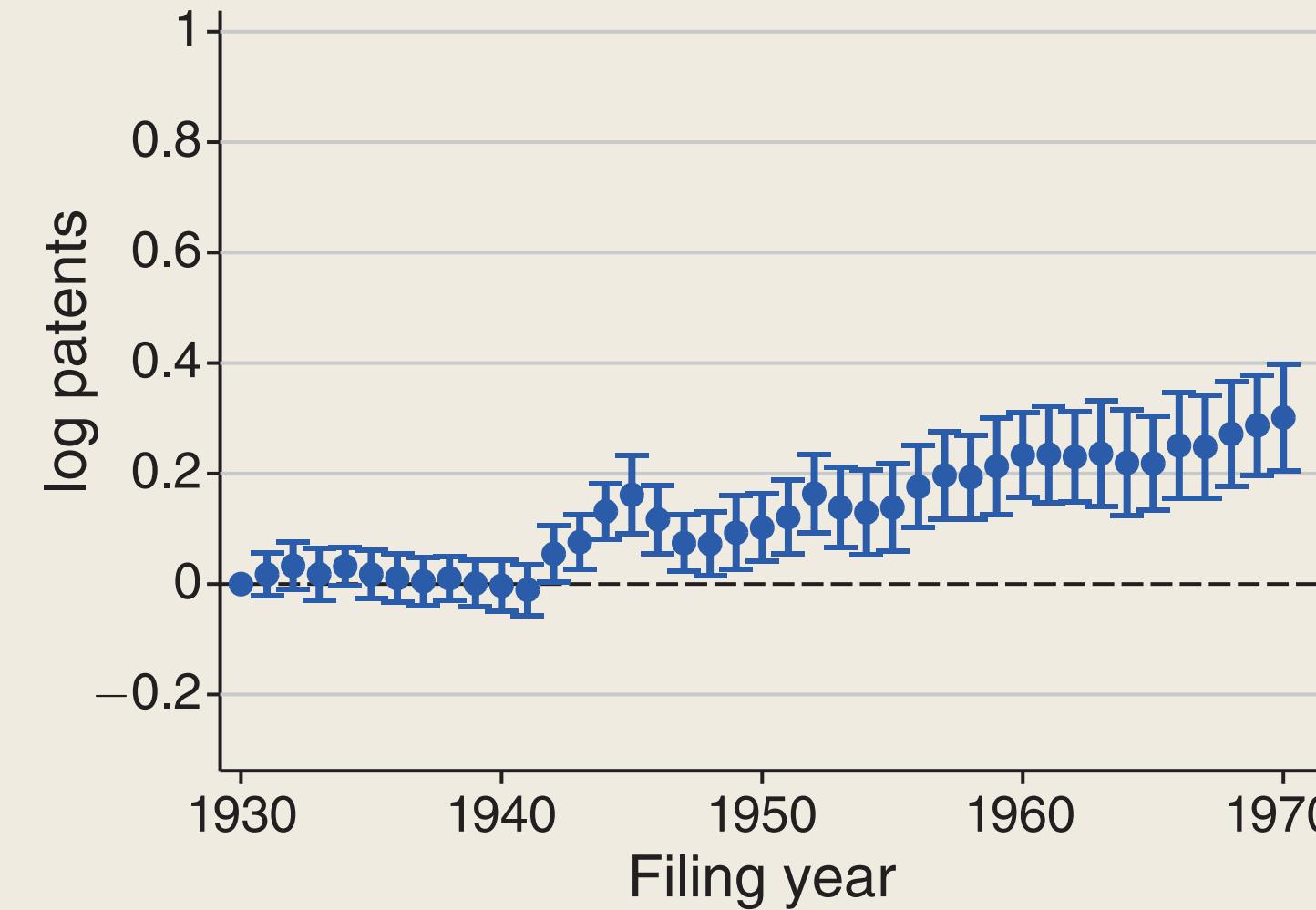
Panel B. Middlesex, MA (by technology area,
indexed)



| | |
|-------------------|----------------------------|
| Chemical | Computers and comms. |
| Drugs and medical | Electrical and electronics |
| Mechanical | Other |

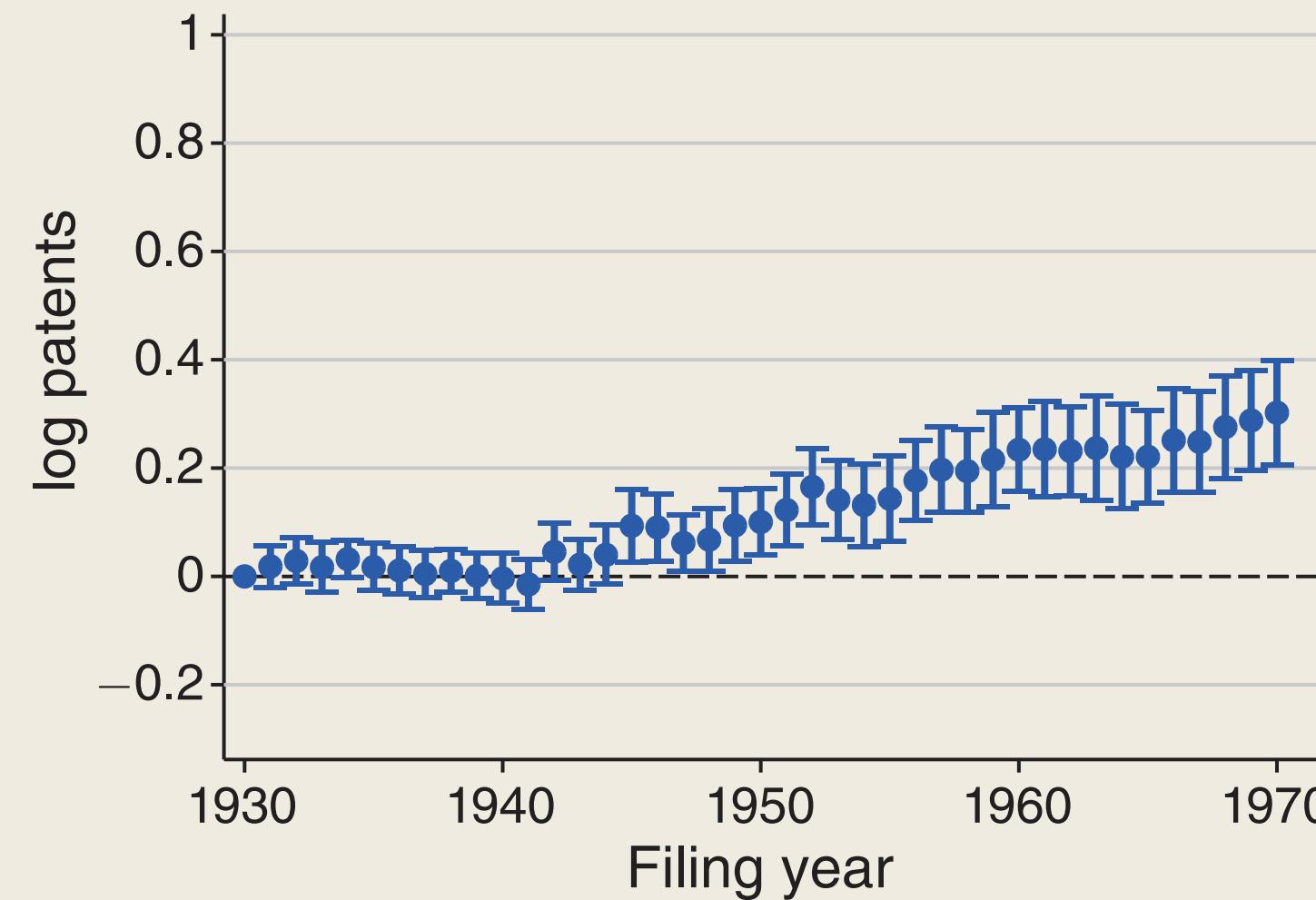
Impact on Patenting

Panel A. All patents

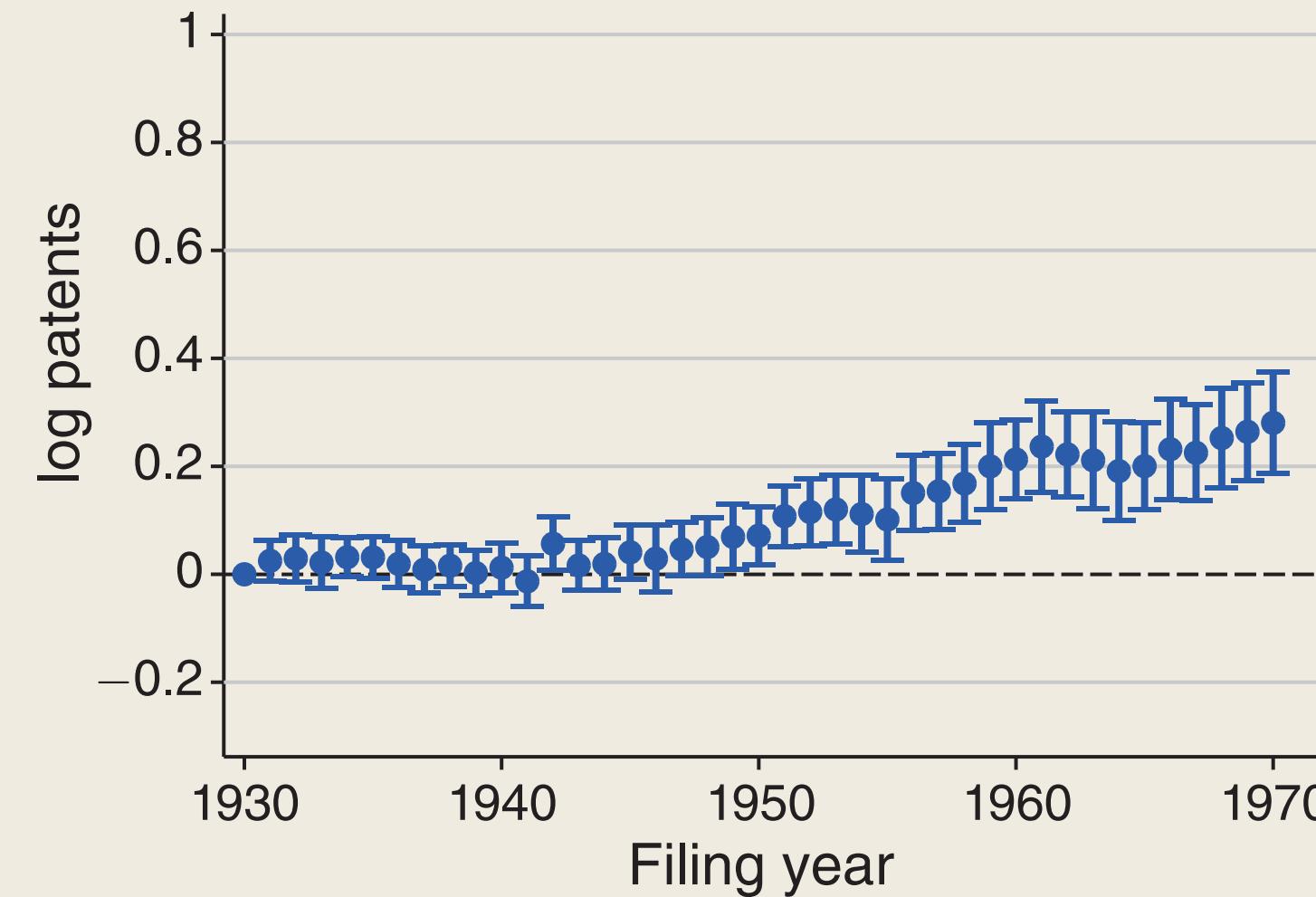


$$\ln(Patents)_{ict} = \sum_{t=1931}^{1970} \beta_t \cdot \ln(OSRD\ rate)_{ic} \cdot Year_t + \alpha_{ic} + \delta_t + \varepsilon_{ict},$$

Panel B. Non-OSRD patents



Panel C. Nongovernment interest patents



Employment Effect in 1980

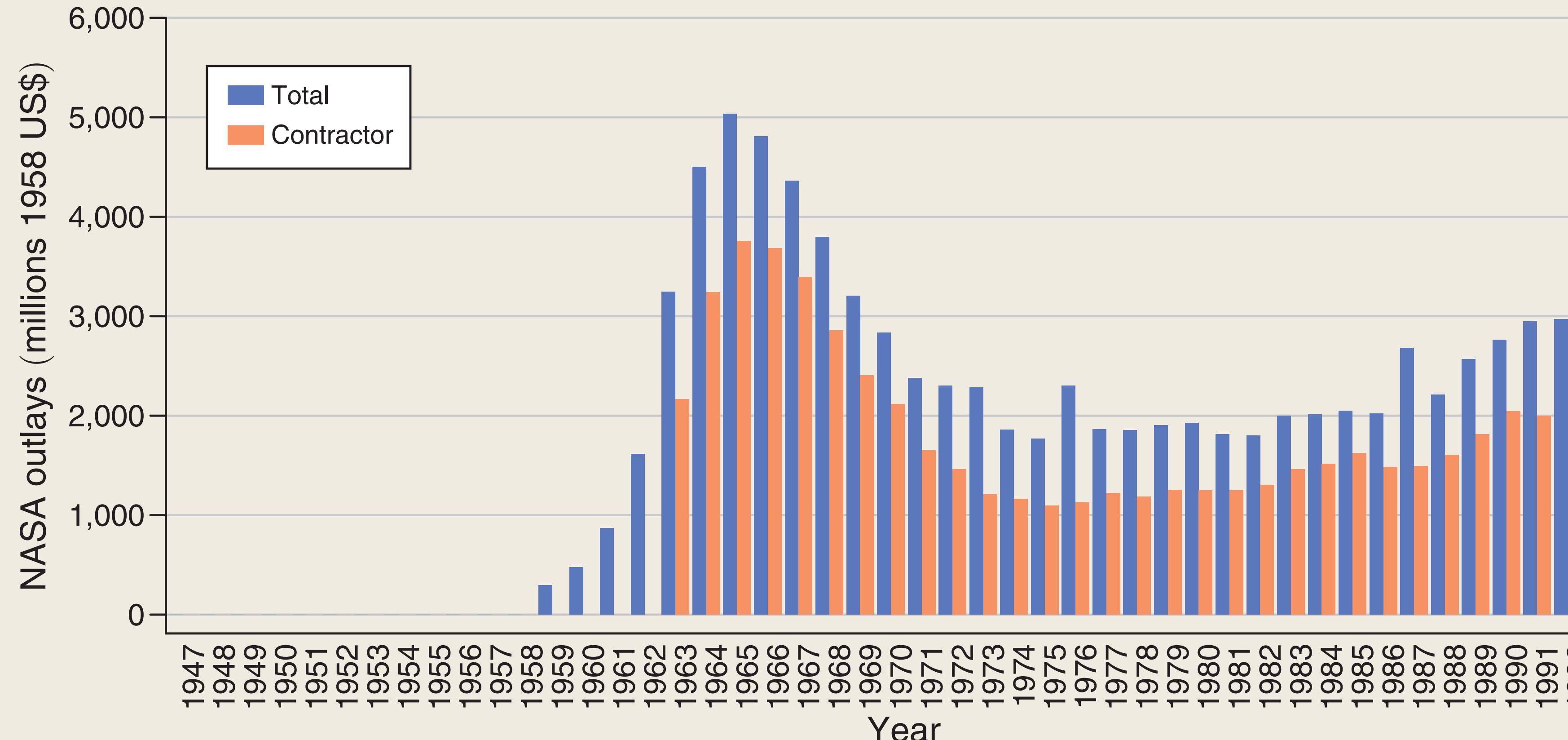
$$\text{IHS}(Employment)_{id} = \beta \cdot OSRDTreatment_{id} + \alpha_i + \gamma_d + \mathbf{X}_{id}\phi + \varepsilon_{id},$$

TABLE 7—EFFECTS ON 1980 COUNTY EMPLOYMENT IN HIGH-TECH MANUFACTURING INDUSTRIES

| | Extensive | | | Intensive | | |
|---|------------------|------------------|------------------|------------------|------------------|------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) |
| $\mathbf{1}\{\text{Any OSRD patents}\}$ | 0.898 (0.226) | 0.914 (0.166) | 0.922 (0.166) | | | |
| IHS(OSRD rate) | | | | 1.712 (0.868) | 1.137 (0.614) | 1.175 (0.614) |
| Observations | 3,770 | 3,770 | 3,770 | 2,022 | 2,022 | 2,022 |
| R^2 | 0.54 | 0.77 | 0.77 | 0.62 | 0.86 | 0.86 |
| Y mean | 4.37 | 4.37 | 4.37 | 4.08 | 4.08 | 4.08 |
| County FEs | X | X | X | X | X | X |
| Industry FEs | X | X | X | X | X | X |
| IHS mfg. empl. | | X | X | | X | X |
| IHS all empl. | | | X | | | X |

2. Space Race

Panel A. NASA spending



- The race to beat the Soviet Union to the moon during the 1960s
⇒ a surge in funding for NASA

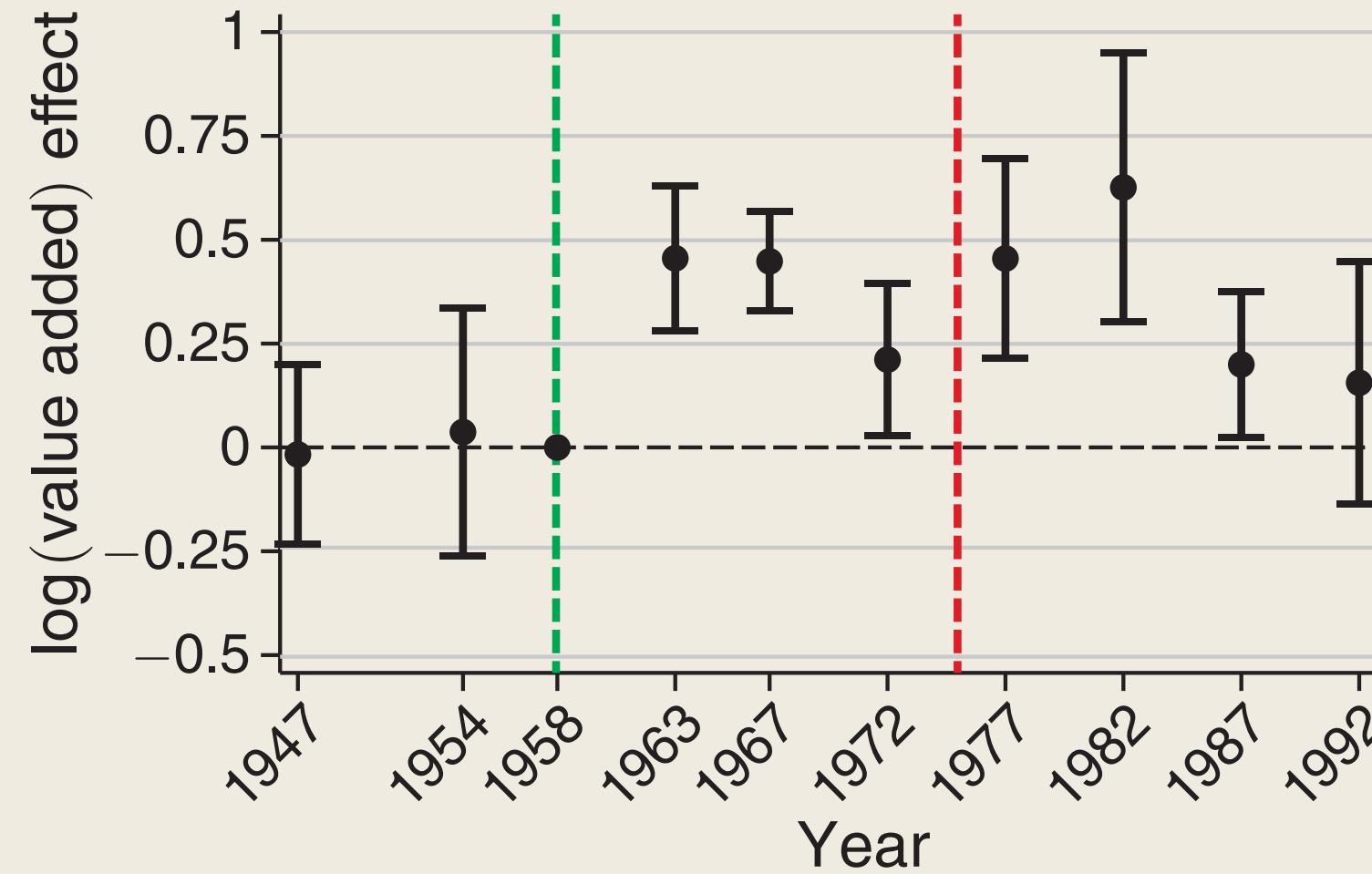
Research Design

- Compare industry-location pairs with different exposures to the space race
- Exposed if the industry-location filed a space-related patent before the space race
 - Match texts between patents and the CIA document
- Call this “Space Capability”
- Estimate:

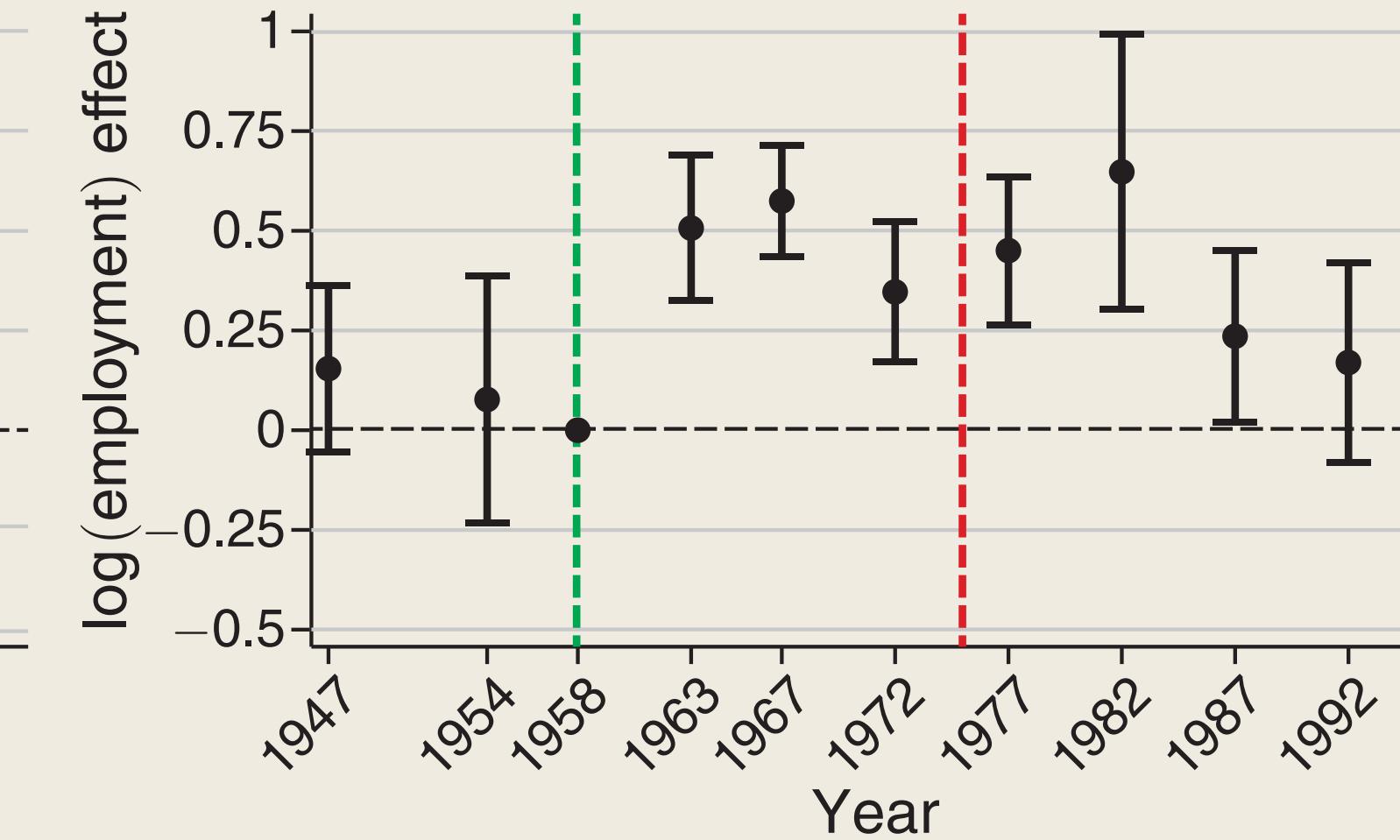
$$\ln Y_{ijt} = \sum_t \beta_t \times \text{High Space Capability}_{ij,t < 1958} \times \mathbb{I}[\text{Year} = t] + \delta_i + \theta_j + \gamma_t + \nu_{ijt}$$

Main Result

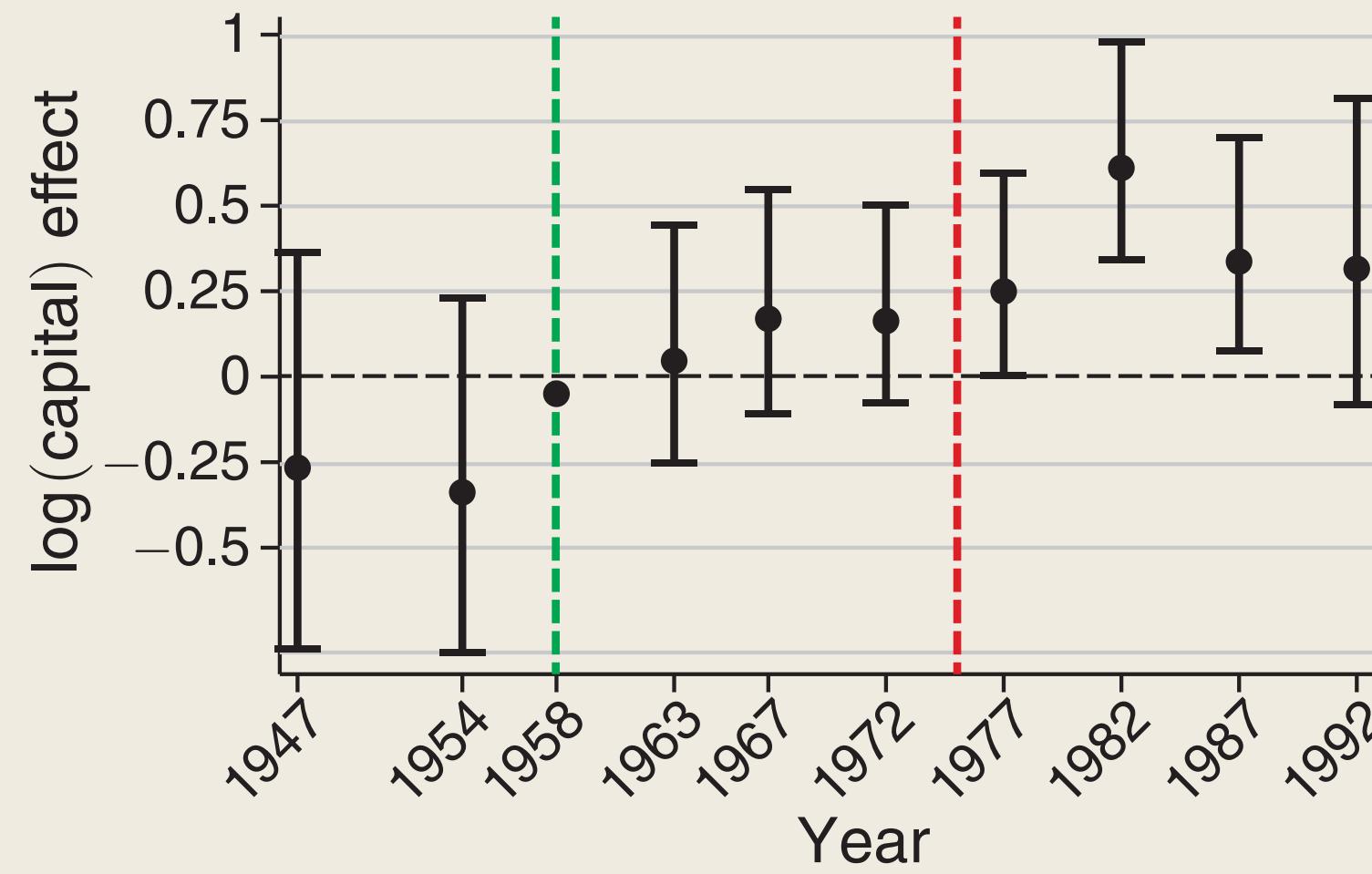
Panel A. log (value added)



Panel B. log (employment)



Panel C. log (capital)



Panel D. log (TFP)

