

Overview

Products

Customers

Shipper

Year

All

Country

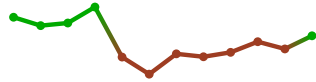
All

City

All

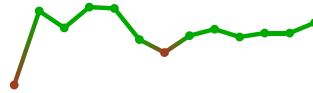
Sales

\$1,265,793.0



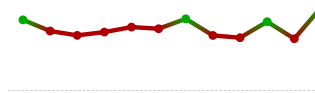
Customers

89



Discount

5.6%

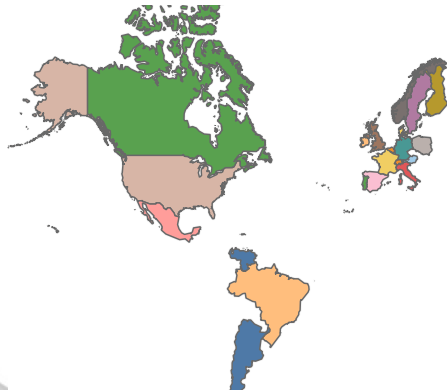


Orders

2,155



Overview Map



Top Customers

QUICK-Stop	\$110,277
Ernst Handel	\$104,875
Save-a-lot Markets	\$104,362

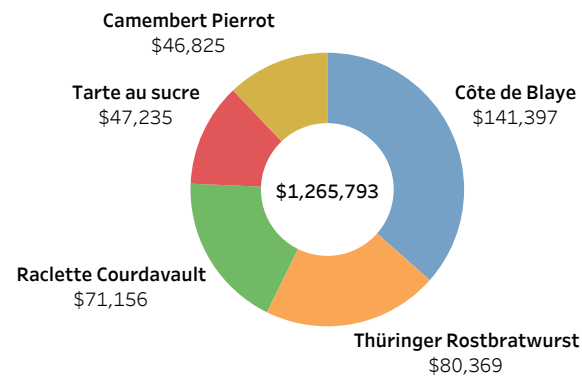
Top Employee

Margaret Peacock	\$232,891
Janet Leverling	\$202,813
Nancy Davolio	\$192,108
Andrew Fuller	\$166,538
Laura Callahan	\$126,862

Top Category

Beverages	\$267,868
Dairy Products	\$234,507
Confections	\$167,357
Meat & Poultry	\$163,022
Seafood	\$131,262

Top Product



Overview

Products

Customers

Shippers

Year

All

Country

All

City

All



Customers Country Detail				
Country	Sales	Quantity	Orders	Avg Discount
USA	\$245,585	9,330	122	5.9%
Germany	\$230,285	9,213	122	6.3%
Austria	\$128,004	5,167	40	6.9%
Brazil	\$106,926	4,247	83	6.7%
France	\$81,358	3,254	77	5.5%
UK	\$58,971	2,742	56	2.3%
Venezuela	\$56,811	2,936	46	6.7%
Sweden	\$54,495	2,235	37	7.1%
Canada	\$50,196	1,984	30	6.4%
Ireland	\$49,980	1,684	19	11.4%
Belgium	\$33,825	1,392	19	3.8%
Denmark	\$32,661	1,170	18	6.7%
Switzerland	\$31,693	1,275	18	4.9%
Mexico	\$23,582	1,025	28	1.4%
Finland	\$18,810	885	22	3.7%
Spain	\$17,983	718	23	3.2%
Italy	\$15,770	822	28	5.4%
Portugal	\$11,472	533	13	9.5%
Argentina	\$8,119	339	16	0.0%
Norway	\$5,735	161	6	0.0%
Poland	\$3,532	205	7	0.0%

Employees				
Name	Sales	Country	Closing Orders	Position
Margaret Peacock	\$232,891	USA	156	Sales Representative
Janet Leverling	\$202,813	USA	127	Sales Representative
Nancy Davolio	\$192,108	USA	123	Sales Representative
Laura Callahan	\$126,862	USA	104	Sales Manager
Andrew Fuller	\$166,538	USA	96	Vice President
Robert King	\$124,568	UK	72	Sales Representative
Michael Suyama	\$73,913	UK	67	Sales Representative
Anne Dodsworth	\$77,308	UK	43	Sales Representative
Steven Buchanan	\$68,792	UK	42	Sales Manager

Customers City Detail			
City Name	Sales	Orders	Orders %
London	\$52,825	46	4.173%
Rio de Janeiro	\$51,957	34	4.105%
Boise	\$104,362	31	8.245%
Sao Paulo	\$40,486	31	3.199%
Graz	\$104,875	30	8.285%
Cunewalde	\$110,277	28	8.712%
Mexico City	\$23,582	28	1.863%
Bräcke	\$29,568	19	2.336%
Cork	\$49,980	19	3.949%
Albuquerque	\$51,098	18	4.037%
Luleå	\$24,928	18	1.969%
San Cristóbal	\$22,769	18	1.799%

Overview

Products

Customers

Shippers

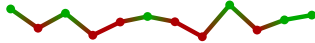
Year

Country

City

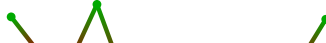
Avg Shipping Time

8.5



Discount Amount

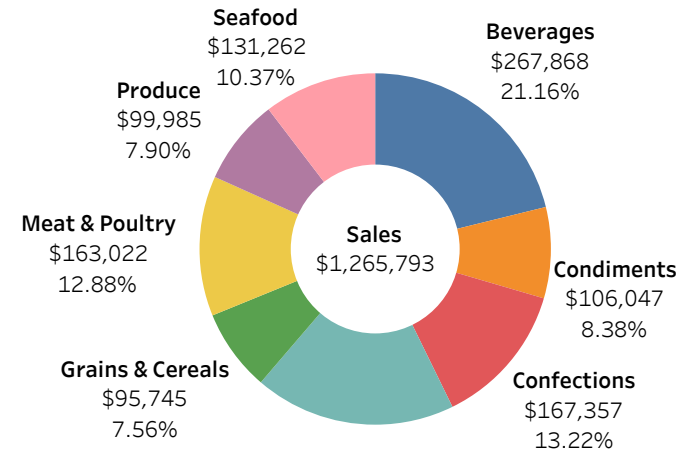
\$88,665.6



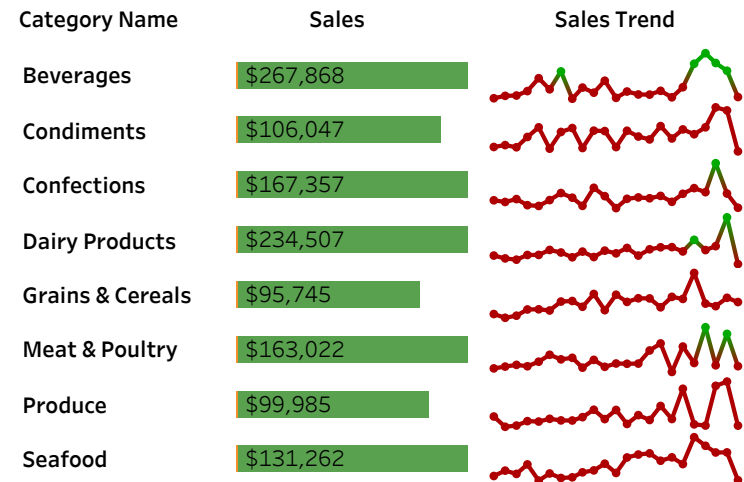
Product Detail

Name	Sales	Quantity	Orders	Discount Avg
Côte de Bla..	\$141,397	623	24	4.6%
Thüringer R..	\$80,369	746	32	6.4%
Raclette Co..	\$71,156	1,496	54	4.7%
Tarte au su..	\$47,235	1,083	48	5.4%
Camembert ..	\$46,825	1,577	51	6.4%
Gnocchi di n..	\$42,593	1,263	50	6.2%
Manjimup D..	\$41,820	886	39	5.1%
Alice Mutton	\$32,698	978	37	6.2%
Carnarvon T..	\$29,172	539	27	8.0%
Rössle Saue..	\$25,697	640	33	3.8%
Mozzarella ..	\$24,900	806	38	2.4%
Ipoh Coffee	\$23,527	580	28	5.0%
Sir Rodney'..	\$22,563	313	16	4.6%
Uncle Bob's ..	\$22,044	763	29	2.8%
Wimmers g..	\$21,958	740	30	4.1%
Gudbrands..	\$21,942	714	31	7.4%
Ikura	\$20,867	742	33	4.4%

Category



Category Trends



Overview

Products

Customers

Shippers

Year

All

Country

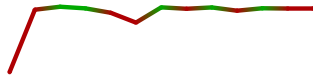
All

City

All

On Time Rate

92.90%



Shipping Cost

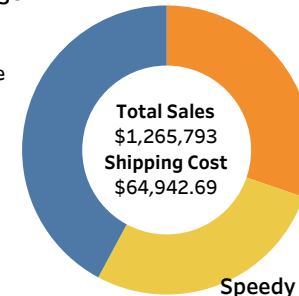
\$64,942.69



Average Sales and Shipping Cost by Orders

United Package  
Sales  
\$533,548  
Shipping Time  
\$28,244.85

Federal Shipping  
Sales  
\$383,405  
Shipping Time  
\$20,512.51

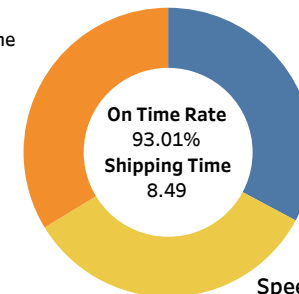


Speedy Express  
Sales  
\$348,840  
Shipping Time  
\$16,185.33

Average On Time Rate and Shipping Time by Orders

Federal Shipping  
On Time Rate  
94.12%  
Shipping Time  
7.47 Days

United Package  
On Time Rate  
91.72%  
Shipping Time  
9.23 Days



Speedy Express  
On Time Rate  
93.57%  
Shipping Time  
8.57 Days

Company Customers Detail

Company	Shipping Cost	Country	Shipping Time	On Time Rate
Save-a-lot Ma..	\$6,683.70	USA	8.84	96.77%
Ernst Handel	\$6,205.39	Austria	8.18	93.33%
QUICK-Stop	\$5,605.63	Germany	9.50	92.86%
Hungry Owl A..	\$2,755.24	Ireland	11.00	84.21%
Rattlesnake ..	\$2,134.21	USA	7.24	94.44%
Queen Cozinha	\$1,982.70	Brazil	8.25	92.31%
Folk och fä HB	\$1,678.08	Sweden	9.63	94.74%
Berglunds sn..	\$1,559.52	Sweden	10.83	88.89%
Frankenversa..	\$1,403.44	Germany	6.53	100.00%
Mère Paillarde	\$1,394.22	Canada	5.31	100.00%
Bon app'	\$1,357.87	France	9.31	82.35%
White Clover ..	\$1,353.06	USA	11.86	85.71%
HILARION-Ab..	\$1,259.16	Venezuela	9.56	88.89%
Siata's und ..				