

AIDAS MASILIŪNAS

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RESEARCH INTERESTS

GENERAL: Experimental Economics, Behavioural Game Theory
 SPECIFIC: Learning, Inefficient Conventions, Contests
 APPLICATIONS: Inequality, Climate Change Negotiations

EMPLOYMENT

SEP 2018 – now **Research Assistant Professor**
 National University of Singapore, Global Asia Institute
 OCT 2015 – SEP 2018 **Postdoctoral Researcher**
 Aix-Marseille School of Economics

EDUCATION

2011 – 2015 **PhD in Economics**
 Maastricht University, School of Business and Economics
 ADVISORS: J. Philipp Reiss, Friederike Mengel, Arno Riedl
 COMMITTEE: Rudolf Müller, Jordi Brandts, Martin Sefton, Ronald Peeters
 2010 – 2011 **MSc in Behavioural Economics**, (GPA: 9.44/10)
 Maastricht University, The Netherlands
 2006 – 2010 **BA in Economics**, major in Economic Analysis (GPA: 9.16/10)
 Vilnius University, Lithuania

PUBLICATIONS

Del Ponte, A., DeScioli, P., Masiliūnas, A., & Lim, N. (2021). “One-way routes complicate cooperation in migrant crises”. *Scientific Reports*, 11(1), 1-9.
 Masiliūnas, A., Nax, H. H. (2020). “Framing and repeated competition”. *Games and Economic Behavior*, 124: 604-619.
 Masiliūnas, A. (2019). “Overcoming inefficient lock-in in coordination games with sophisticated and myopic players”. *Mathematical Social Sciences*, 100: 1-12.
 Masiliūnas, A. (2017). “Overcoming coordination failure in a critical mass game: Strategic motives and action disclosure”. *Journal of Economic Behavior & Organization*, 139: 214–251

WORKING PAPERS

Hanaki, N., Masiliūnas, A. (2021) “Market Concentration and Incentives to Collude in Cournot Oligopoly Experiments”.
 Masiliūnas, A. (2021). “Learning in contests with payoff risk and foregone payoff information”, *revise and resubmit*, *Games and Economic Behavior*
 Del Ponte, A., Masiliūnas, A., & Lim, N. (2021). “Historical Responsibility in Climate Change Negotiations”.

Masiliūnas, A., Mengel, F., Reiss, J.P. (2021). “Behavioral variation in Tullock contests”.

ADVANCED WORK IN PROGRESS (DATA COLLECTED)

Chen, H., Masiliūnas, A., Lim, N. “Dynamic and repeated multi-stage tournaments”.

Chen, H., Masiliūnas, A., Lim, N. “Public recognition in dynamic competition”.

Masiliūnas, A., Lim, N. “Observed inequality reduces real-effort performance in tournaments”.

Del Ponte, A., Masiliūnas, A., & Lim, N. “Asymmetry facilitates wealth creation in a dynamic investment game”.

Del Ponte, A., Masiliūnas, A., & Lim, N. “International climate change agreements with voluntary pledges and reputation”.

Ikica, B., Jiao, P., A. Masiliūnas, H. H. Nax. “From Skinner Box experiments to Black Box games: radical behaviorism for experimental game theory”.

Hanaki, N., Masiliūnas, A. “Learning transfer in the games of strategic complements and substitutes”.

RESEARCH VISITS

Max Planck Institute for Collective Goods, Bonn (2016); UAB, Barcelona (2015); University of Essex (2013).

CONFERENCE AND SEMINAR PRESENTATIONS

2019-2020

Second Wuhan Cherry Blossom Workshop (Wuhan University), Game Theory and Social Dynamics Workshop (SUTD, Singapore), ESA Global Virtual Conference (virtual), Vilnius Winter Meeting (virtual)

2016-2018

Economics seminars (TU Munich; ETH Zurich; Max Planck Institute for Collective Goods in Bonn; Aix-Marseille University), GAMES 2016 (Maastricht University), SABE/IAREP 2016 Conference (Wageningen University), Conference on Economic Research (5th in 2016, 6th in 2017, 7th in 2018; Vilnius University), Norms, Actions & Games 2016 (IAST Toulouse) ASFEE Conferences (Paris in 2016, Rennes in 2017, Nice in 2018), Labsi Lab2 Workshop (University of Naples), 7th SEET Meeting (Malta), 12th Nordic Conference on Behavioral & Experimental Economics (Gothenburg University), ESA European meeting (Vienna University of Economics and Business), TIBER 2017 (Tilburg University), IMEBESS 2017 (Barcelona), The Micro and Macro Foundations of Conflict (University of Bath), Young Economists’ Meeting (Masaryk University), ESA World Meeting 2018 (Humboldt University of Berlin)

2012-2015

Economic seminars (Maastricht university, Karlsruhe Institute of Technology), M-BEES symposium (6th in 2012, 7th in 2013), TIBER symposium 2012 (Tilburg university), Contests, Mechanisms & Experiments (University of Exeter, poster), ECORE Summer School (KU Leuven), ESA European meeting 2014 (Prague), Experimental Social Science on Social Dilemmas (Utrecht), NIBS 2015 Workshop (University of Nottingham), IMEBESS 2015 (Toulouse School of Economics), 11th World Congress of the Econometric Society (Montreal)

REFEREEING

Journal of Economic Behavior & Organization (x3), Theory and Decision, The B.E. Journal of Theoretical Economics

TEACHING

Spring 2016	851-0585-40	Controversies in Game Theory III, ETH Zurich
2014 - 2015	EBC2010 EBC1009	Intermediate Microeconomics: Choices, Markets and Welfare Economics & Business
2013 - 2014	EBC2010 EBC1009 EBS1006	Intermediate Microeconomics: Choices, Markets and Welfare Economics & Business Economy Game
2012 - 2013	EBC1009 SSC1027 EBS1006	Economics & Business Principles of Economics Economy Game
2011 - 2012	EBC1009 SSC1027	Economics & Business Principles of Economics
2010 - 2011	EUS1005 EUS1008 EBC1030	Economist's Point of View Micro/Macro Economics International Economic Relations

SKILLS

SOFTWARE:	R, Stata, MATLAB, Mathematica, Python, L ^A T _E X, Inkscape
EXPERIMENTS:	z-Tree, LIONESS Lab, classEx, PHP, Javascript
LANGUAGES:	Lithuanian (native), English (fluent), French, German, Dutch (beginner)