∕lason Franceschi

SOFTWARE DEVELOPER

Skills

JavaScript (ES5, ES6), HTML5, CSS3, C Languages

Frameworks & CMSs WordPress, Bootstrap

Tools and Utilities

Summary _

I've solved challenges as a service technician, worn various hats in startups, automated workflows, integrated CRMs, and enhanced email marketing campaigns. I thrive in diverse settings, from fieldwork to remote tasks.

I'm currently studying through CS50, Zero To Mastery, and hands-on projects. I'm a lifelong learner and on an exciting journey to explore new technologies and frameworks.

Work Experience _

ProspectaMarketing Remote Associate Marketing Manager May 2021 - Present

• Managed large budgets efficiently across thirty offices; ensured maximum ROI and driving revenue growth.

- Managed paid search channels using diverse user acquisition channels.
 Monitored key performance indicators (KPIs); provided detailed reports to clients, highlighting campaign effectiveness and implemented optimization strategies.
 • Studied customer behavior and performance data to drive key decisions; led to increase in lead conversion.
- Collaborated with cross-functional teams to implement new user acquisition strategies.
- Collaborate with office and account executives to conduct regular marketing evaluations.

Altitude Movement Colorado Springs, CO Ninja Coach Sept. 2022 - Present

• Help athletes facilitate a passion to achieve their physical and mental peak, specializing in training and mentoring aspiring athletes in the art of obstacle course racing and Ninja Warrior competitions.

MyLeadCycle Remote **Business Assistant** Aug. 2019 - Nov. 2020

- Implemented automated email marketing campaigns and led retention strategies for clients; utilized MailChimp and Zapier tools.
 Executed landing page design and A/B testing for effective lead generation through Instagram advertisements.
 Managed data migration and optimized workflow processes for client's digital marketing initiatives.

- Integrated Hubspot tracking on WordPress sites for client growth tracking.

John Bowman Construction Fort Carson, CO Installer Nov. 2020 - May. 2021

- Led the installation of HVAC and refrigeration systems, demonstrating project management skills in executing job completion across military
- Managed the installation of commercial air ducts, refrigeration piping, and rooftop air handlers in various air conditioning systems.

T&H Services Fort Carson, CO **HVAC Refrigeration Manager** Aug. 2014 - Nov. 2019

Maintained records and managed operations for a large portfolio of buildings; covered all HVAC/R disciplines.

- Implemented effective organizational systems for maintaining proper records, specifically focusing on the HVAC Department's EPA Program.
 Oversaw equipment and property management; ensured compliance and efficient distribution.

Education

CS50

CS50x: Introduction to the intellectual enterprises of computer science and the art of programming

Aug. 2023 - Present

Online

Final Project: TBD

• Learning: C, Arrays, Algorithems, Memory Allocation, Data Structures, Python, SQL, HTML, CSS, JavaScript, Flask

Zero To Mastery Online Complete Web Developer in 2023: Zero To Mastery July 2023 - Present

- Final Project: Building a full stack project called Smart Brain that will be able to detect a face in any picture
- Learning: HTML, CSS, JavaScript, React, Angular, Reacte Native, Node.js, Express.js, MongoDB, PostgreSQL