

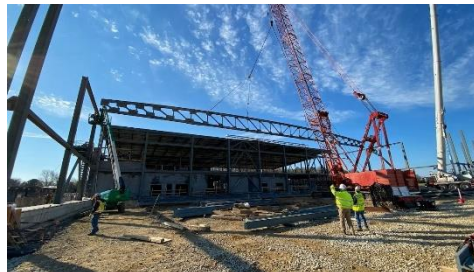
NAVFAC Opportunities Briefing

**2025 Defense Industry Forecast
National Press Club / Washington, DC**

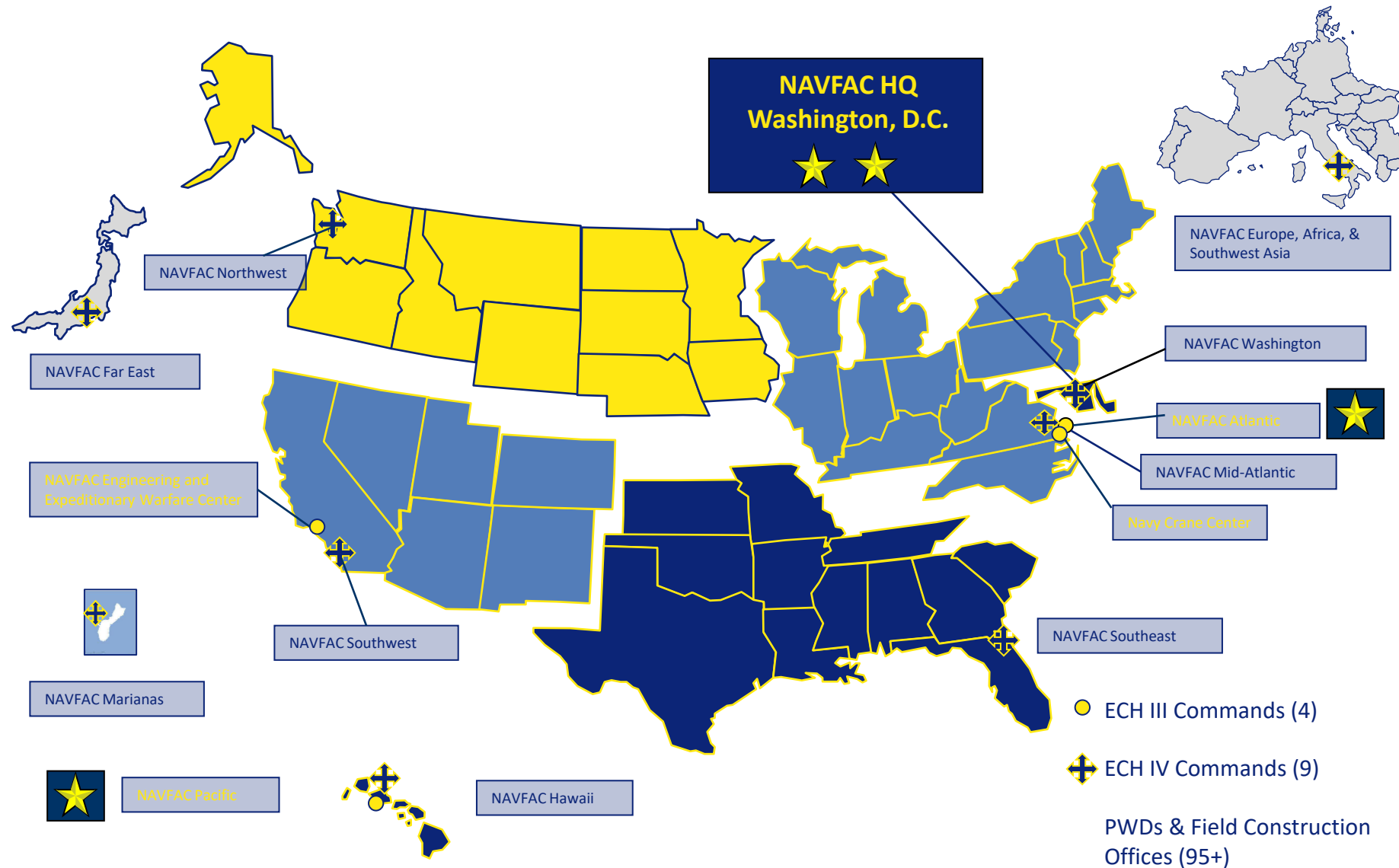
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Who and What is NAVFAC?

- **Established in 1842 as Bureau of Yards and Docks**
- **Designated as the Navy's Construction Systems Command in 1966**
 - DON's Shore Facilities & BOS Acquisition SYSCOM
 - Navy's Expeditionary Engineering SYSCOM
 - Facilities IT, Shore Industrial Control Systems, ATPF and other systems within NAVFAC technical authority
- **The Chief of Civil Engineers leads NAVFAC's Civil Engineer Corps officers, civilians and contractors who serve as engineers, architects, contract specialists and professionals.**



Worldwide Facilities Engineering Expertise



100+ Points of Delivery – Aligned to Support Fleet/Warfighter

Where We Are

- **\$15.1+ Billion** in FY23 execution and **28,000 contract actions**
- **19K acquisition and technical professionals** worldwide
- Global Support to Combatant Commands, Fleets, MARFOR, CNIC/MCICOM, State Dept



NAVFAC Commands

- ★ Echelon 3 – Commanders / Fleet Civil Engineers
- ▲ Echelon 4 – Facilities Engineering Commands
- ⬢ Engineering and Expeditionary Warfare and Specialty Centers
- Echelon 4 – Officer in Charge for Construction
- Theater/Contingency Engineering Points of Delivery

NAVFAC Field Locations

- 71 - Navy Installations
- 24 - USMC Installations
- 9 - USAF Bases

NAVFAC Office of Small Business Programs



NAVFAC Command Mission:

NAVFAC is The Naval Shore Facilities, Base Operating Support, and Expeditionary Engineering Systems Command that delivers life-cycle technical and acquisition solutions aligned to Fleet and Marine Corps priorities.

FY23 Top 5 Small Business NAVFAC		
NAICS	FY23 SB Awards	FY23 SB Awards
236220: COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$2,569,379,746	48.33%
561210: FACILITIES SUPPORT SERVICES	\$433,210,997	8.15%
541330: ENGINEERING SERVICES	\$375,614,387	7.07%
237110: WATER & SEWER LINE & RELATED STRUCTURES CONSTRUCTION	\$247,057,550	4.65%
238220: PLUMBING, HEATING, AND AIR- CONDITIONING CONTRACTORS	\$226,658,600	4.26%

NAVFAC Products & Services

Directorates

<u>Planning, Design and Construction (PDC)</u>	<u>Expeditionary</u>	<u>Public Works (PW)</u>
<ul style="list-style-type: none">▪ Construction▪ Community Management▪ Design A&E/In-House▪ Facilities Management▪ Specialized Technical Engineering and Services▪ Ocean Engineering▪ Strategic Liaison▪ Policies, Guidance and Criteria to Deliver Products and Services▪ Intergovernmental Planning▪ Facilities and Land Use Planning▪ Strategic Planning▪ Conservation	<ul style="list-style-type: none">▪ Support Military Operations▪ Equipment/Systems Acquisition▪ Development/Modification of Tables of Allowance▪ Coordination of NECE operations▪ Outfitting/Life-Cycle of Systems, Equipment, and Material▪ Natural Disaster Support▪ Contingency Contracting▪ Exercise and Crisis Planning▪ Emergent Operations▪ Remote Construction▪ Technical Reach-Back Support	<ul style="list-style-type: none">▪ Facility Management and Sustainment▪ Utilities and Energy Management▪ Transportation▪ Base Support Vehicles and Equip.▪ Infrastructure Support Services▪ Facilities Support Contract Management▪ Shore Facility Planning▪ Real Property Management▪ Asset Utilization Data Management▪ Environmental Restoration▪ Environmental Quality▪ Environmental Management▪ Conservation

NAVFAC Office of Small Business Programs

Who We Are

- **The NAVFAC OSBP Team Consists of:**
 - 12 SBPs, 44 SBRARs, and 1 Program Analyst
- **Promote continuous learning**
 - 83% of SBPs have obtained the Small Business Professional Credential
- **Small Business Strategy/Small Business Commander Intent**
 - Updated and disseminated each FY
- **Provide small business expertise to the Command and industry**
 - Being procurement ready, what we buy, & “How to do Business with Us”
- **Active SB Website/Social Media Site**
 - LinkedIn NAVFAC Small Business Showcase Page
 - 880+ followers and growing

Small Business

Command Achievements – FY 2024

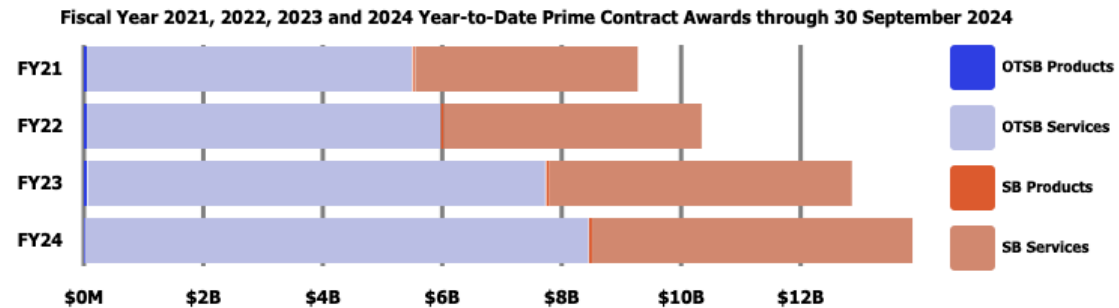


Fiscal Year 2024 FPDS-NG Data as of 30 September 2024



Per NDAA 2019 Small Business Local Area Set Aside Awards were "double credited" and accounted for \$151.33M in additional FY24 SB awards.

NAVFAC has \$3.73M in SBIR/STTR awards through 30 September 2024, NAVAIR put \$1.9M (all SB) under contract.



\$5,591,464,260

Small Business

\$3,411,267,849

Small Disadvantaged

\$553,299,020

Service-Disabled

\$759,214,125

Women Owned

\$1,364,870,847

HUBZone

FY24 – NAVFAC Year in Review

- **Executed a Number of Contracts**
 - Total Business reached \$16.5 Billion
 - \$13.91 Billion over ~23,712 Small Business eligible contracting actions
 - \$5.6 Billion over ~16,731 Small Business contracting actions
- **Major Navy Program Projects NAVFAC**
 - P-209, Dry Dock 3 Replacement, JBPHH, HI (NAICS 237990)
 - Awarded \$344 Million – (incremental funding)
 - P-351 F-35C Aircraft Maintenance Hangar, NAS Lemoore, CA (NAICS 236220)
 - Awarded \$178.9 Million
 - P-891 SIOP Shipyard Electrical Backbone, PSNS Bremerton, WA (NAICS 236220)
 - Awarded \$145.3 Million
- **Major Navy SB Program Projects NAVFAC**
 - New Multifamily Housing Construction, NSA Andersen, Guam (NAICS 236116)
 - Awarded \$176.9 Million
 - Repair/Replace Shore Power Mound, NB Ventura County, CA (NAICS 237130)
 - Awarded \$44.3 Million
 - P-2401 Child Development Center, Camp Pendleton, CA (NAICS 236220)
 - Awarded \$39.9 Million

FY25 - Upcoming Small Business Requirements

NAVFAC Northwest

- \$99M JOC (8a set-aside) – award 4th qtr.
- \$49M Paving IDIQ (SB set-aside) – award 4th qtr.
- \$4.5M Lab Sampling (8a set-aside) – award 1st qtr.
- \$60M Long Term Monitoring (SB set-aside) – award 1st qtr.
- \$99M Roofing MACC (SB set-aside) – award 4th qtr.
- \$99M MACC (SB set-aside) – award 1st qtr.
- \$1B Grande MACC (SB set-aside) – award 2nd qtr.

NAVFAC Southwest

- \$45M HVAC JOC NB Ventura (8a set-aside) – award 1st qtr.
- \$49M General Construction JOC for Fallon and Bridgeport (HUBZone set-aside) – award 1st qtr.
- \$99M General Const JOC for Camp Pendleton and Seal Beach (WOSB set-aside) – award 2nd qtr.
- \$249M General Construction MACC (WOSB set-aside) – award 4th qtr.
- \$45M Roofing JOC MB Ventura (HUBZone set-aside) – award 4th qtr.
- \$49M General Construction JOC at MCAS Yuma (HUBZone set-aside) – award 4th qtr.

FY25 - Upcoming Small Business Requirements

NAVFAC Pacific

- \$TBD Cultural Resources MAC III (SB set-aside) – award 3rd qtr.

NAVFAC Marianas

- \$25M-\$100M - ERCIP Energy Inner Apra Harbor Resiliency Upgrades (LB MACC)
- \$25M-\$100M - ERCIP Generators, Controls & Feeders Upgrades (LB MACC)
- \$50M-\$100M – Mawar Repair NGB Facilities (LB MACC)
- <\$250M – Housing Operations Maintenance Service/Change of Occupancy Maintenance Service (HOMS/COMS) – Unaccompanied Housing (8(a) Set-aside)
- \$30M Capacity – Environmental Hazardous Materials – IDIQ (SB)

NAVFAC Washington

- \$10M-\$25M – Ambulatory Care Center, JB Andrews (SB) – award 1st qtr.
- \$100M-\$250M – Support Facility Replacement, NSA Bethesda (SB) – TBD
- \$10M-\$25M – Repair Utility Tunnel Leaks, Annapolis, MD (SB) – award 1st qtr.
- B-2454D Repair Taxiway D (SB) – award 3rd qtr.

FY25 - Upcoming Small Business Requirements

NAVFAC EXWC

- \$30M – Unmanned Hyperbaric System Services (Unrestricted) – award 1st qtr.
- \$850M – Global Petroleum Oils and Lubricants Multiple Award Construction Contract (Partial SB Reserve) – award 1st qtr.
- \$150M – A-E Petroleum Oils and Lubricants Multiple Award Contract (Partial SB Reserve) – award 1st qtr.
- \$99M - Physical Security/Access Control (PS/AC) (SB) – award 2nd qtr.
- \$40M - Operations and Maintenance of M/V Independence (SB) – award 1st qtr.
- \$15M – Data Protection (8(a)) – Anticipated award 2nd qtr.
- \$4.5M – DoD Locks (8(a)) – Anticipated award 2nd qtr.

NAVFAC SOUTHEAST

- \$26M - RM21-0088 Airfield Lighting, NAVSTA Mayport, FL (SB) – award 1st qtr.
- \$10.2M – CNIC Demolition Program, Mid-South, TN (SB) – award 1st qtr.
- \$7.7M – Shore Power & Exterior Lighting at Navy Point, MCSF (SB)– award 4th qtr.
- \$5.2M - Trident Magazines/Replace Magazine Doors (8(a)) – TBD
- Diving and Life Support Engineering Facility (8(a)) - TBD

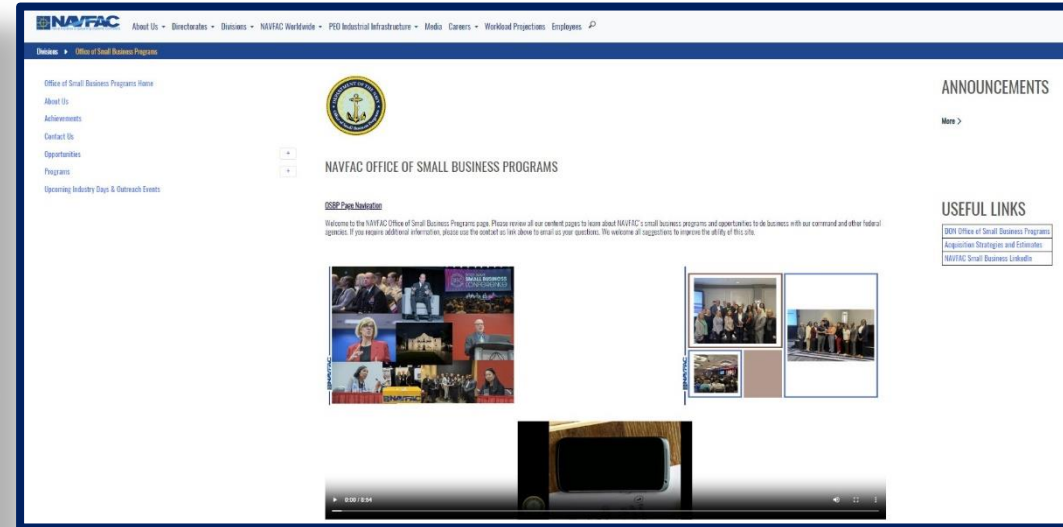
FY25 - Upcoming Small Business Requirements

NAVFAC Mid-Atlantic

- \$10M-\$25M – SOF OPS Building 368 Addition (SB) – award 2nd qtr.
- \$5M-\$10M – MWD Kennel Replacement (8(a)) – award 2nd qtr.
- \$25M-\$50M –Next Generation Torpedo Integration Lab (8(a)) – award 4th qtr.
- \$249M (5year) – General Construction Camp Lejeune/Cherry Point (SB) – award 1st qtr.
- \$249M (5year) – Waterfront Construction (North AOR) (SB) – TBD
- \$10M-\$25M – Repair Bldg. 10, Parris Island, SC (HUBZone) – award 4th qtr.
- \$1M-\$5M – PNSY B342 CDC FSRM Repair (SB) – award 3rd qtr.

NAVFAC Small Business Webpage

- SB About Us
- SB Achievements
- SB Contacts
- Opportunities
 - Contract Guidelines
 - Contracting with DoD/Navy/NAVFAC
 - Important Links
 - Subcontracting Opportunities
 - Regional Opportunities
 - ★ Acquisition Strategies & Estimates
 - Small Business Directory
 - SDVOSB, WOSB, & HUBZone
Directory for Contracting Officer/Prime Contractor Market Research process
- Programs
 - SDB/SDVOSB/HUBZone/WOSB
 - SBIR/STTR
 - Mentor-Protégé Program
 - Subcontracting
- ★ Upcoming Industry Days & Outreach Events



<https://www.navfac.navy.mil/Divisions/Office-of-Small-Business-Programs>

Start Your Journey with NAVFAC Today!

Great Source of Information and Resources

Long Range Acquisition Estimates

- 2943 lines listed within the LRAE
- Includes FY 24 – FY 27 Anticipated Awards
- Find it on the NAVFAC Small Business Web page under Acquisition Strategies & Estimates

The screenshot displays the NAVFAC Small Business Web page. The left sidebar contains a navigation menu with the following links: Office of Small Business Programs Home, About Us, Achievements, Contact Us, Opportunities, Contracting Guidelines, Contracting with DoD, Contracting with the Navy, Contracting with NAVFAC, Contracting Tools, Important Links, Subcontracting Opportunities, Regional Opportunities, Acquisition Strategies & Estimates, Small Business Directory, Programs, and Upcoming Industry Days & Outreach Events. The main content area is titled 'ACQUISITION STRATEGIES & ESTIMATES' and features a group photo of NAVFAC staff. Below the photo, there are four links: NAVFAC Long Range Acquisition Estimates (LRAE), Navy Long Range Acquisition Estimates (LRAE), NAVFAC Military Construction (MILCON) Forecast, and NAVFAC Environmental Projects and Planning. Each link is followed by a disclaimer or description of the content.

NAVFAC Long Range Acquisition Estimates (LRAE)

DISCLAIMER United States Code Title 15, Section 637, (A) (12) (c) requires NAVFAC to prepare an estimate of expected contract opportunities of the next and succeeding fiscal years and make the estimate available to small businesses. The estimate is for informal marketing purposes only. It does not constitute a specific offer of commitment by NAVFAC to fund, in whole or in part, the opportunities referenced herein. This listing is not all inclusive and is subject to change. --Updated December 2023--

Navy Long Range Acquisition Estimates (LRAE)

DISCLAIMER United States Code Title 15, Section 637, (A) (12) (C), requires the Department of the Navy to prepare an estimate of expected contract opportunities of the next and succeeding fiscal years and make the estimate available to small businesses. The estimate is for informational marketing purposes only. It does not constitute a specific offer of commitment by the Navy to fund, in whole or in part, the opportunities referenced herein. This listing is not all inclusive and is subject to change.

NAVFAC Military Construction (MILCON) Forecast

Provides for NAVFAC's planned Military Construction (MILCON) projects only. This document is in PDF format. It will typically be updated on a quarterly basis prior to the 20th. Typically fewer projects will appear as the fiscal year progresses due to the exclusion of Solicited and/or Awarded projects. This forecast is for advance planning only. All projects on this list are subject to change. See SAM.GOV for actual solicitations. --Updated JUN 2023--

NAVFAC Environmental Projects and Planning

This list provides the FY23-25 Environmental Contract Forecast. This forecast strives to make the best contractual solutions available to meet the full range of the Environmental Business Line and clients needs. This is in compliance with 15 USC Section 6371 (1)(12)(C) and for planning and informational purposes only and may not be all inclusive. See Federal Business Opportunities at SAM.GOV and/or Navy Electronic Commerce Online (NECO) for official announcements, information, and requirements. Contact the Responsible Activity's Contracting Officer for official information. --Updated May 2023--



Update Recently Posted to Our Website!

Questions?



NAVFAC OSBP Webpage:



NAVFAC OSBP LinkedIn:



NAVFAC OSBP Tri-Fold: