

# Army Partnership Program

## **G-9 Mission**

The DCS, G-9 administers the II PEG, leads the Army's Quality of Life effort, implements, integrates, supervises and assesses execution of policies, resources, plans, and programs for the Installation Enterprise to enable ready, prompt, and sustained land dominance by Army forces.



## **G-9 Vision**

Professional experts championing Installation Enterprise Readiness and delivering unmatched Quality of Life to our People.



**Dave Leinberger**  
**Chief, Army Community Partnerships**  
**Deputy Chief of Staff, G-9, (Installations)**

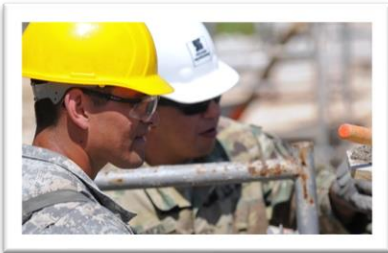
**The Army Community Partnership (ACP) Program is dedicated to assisting the entire Army Enterprise and partners in identifying the appropriate partnership authority tool to execute mutually beneficial partnerships.**

## **Goals:**

- Enhance Quality of Life for Soldier and their families, as outlined by the Chief of Staff of the Army's QoL Initiatives
- Create cost savings/avoidance and efficiencies for the Army and Community
- Sustain and improve support services for Soldiers and their Families, and the Community
- Strengthen relationships between the Installation and surrounding Communities
- Implement Army lessons learned and best practices for the installation and land holding command pilot partnership programs



- Build Lasting Relationships
- Connect Partners
- Train & Coach
- Seek Win-Win
- GET TO YES**
- Generate Ideas
- Provide Structure
- Work with Communities
- Discern Needs & Capabilities





## DoD COMMUNITY PARTNERSHIP TOOLS

|                              |   |                |   |
|------------------------------|---|----------------|---|
| <b>COOPERATIVE AGREEMENT</b> | <i>Support by transferring something of value with substantial involvement of parties</i>   | <b>GRANT</b>   | <i>Transfer something of value where substantial involvement of both parties is not expected</i>  |
| <b>MUTUAL AID AGREEMENT</b>  | <i>Routine assistance for public safety with local jurisdiction</i>   | <b>LICENSE</b> | <i>Temporary use and non-exclusive possession of DoD property to non-federal party for a specific term</i>  |
| <b>LEASE</b>                 | <i>Allows a party to use a specific portion of installation DoD Property</i>  | <b>TAA</b>     | <i>Training Affiliation Agreement: No-cost legal agreement for training between two or more institutions</i>  |
| <b>MOA</b>                   | <i>Memorandum of Agreement: Specific terms and responsibilities between parties with commitment of resources and compensation</i> | <b>IGSA</b>    | <i>Intergovernmental Support Agreement with a state or local government to provide, receive, or share installation-support services that the local partner currently performs</i> |
| <b>MOU</b>                   | <i>Memorandum of Understanding: Agreement where no funds or resources of value are exchanged</i>                                  | <b>EUL</b>     | <i>Enhanced Use Lease: Method for funding construction on federal property by allowing a private developer to lease underutilized property</i>                                    |

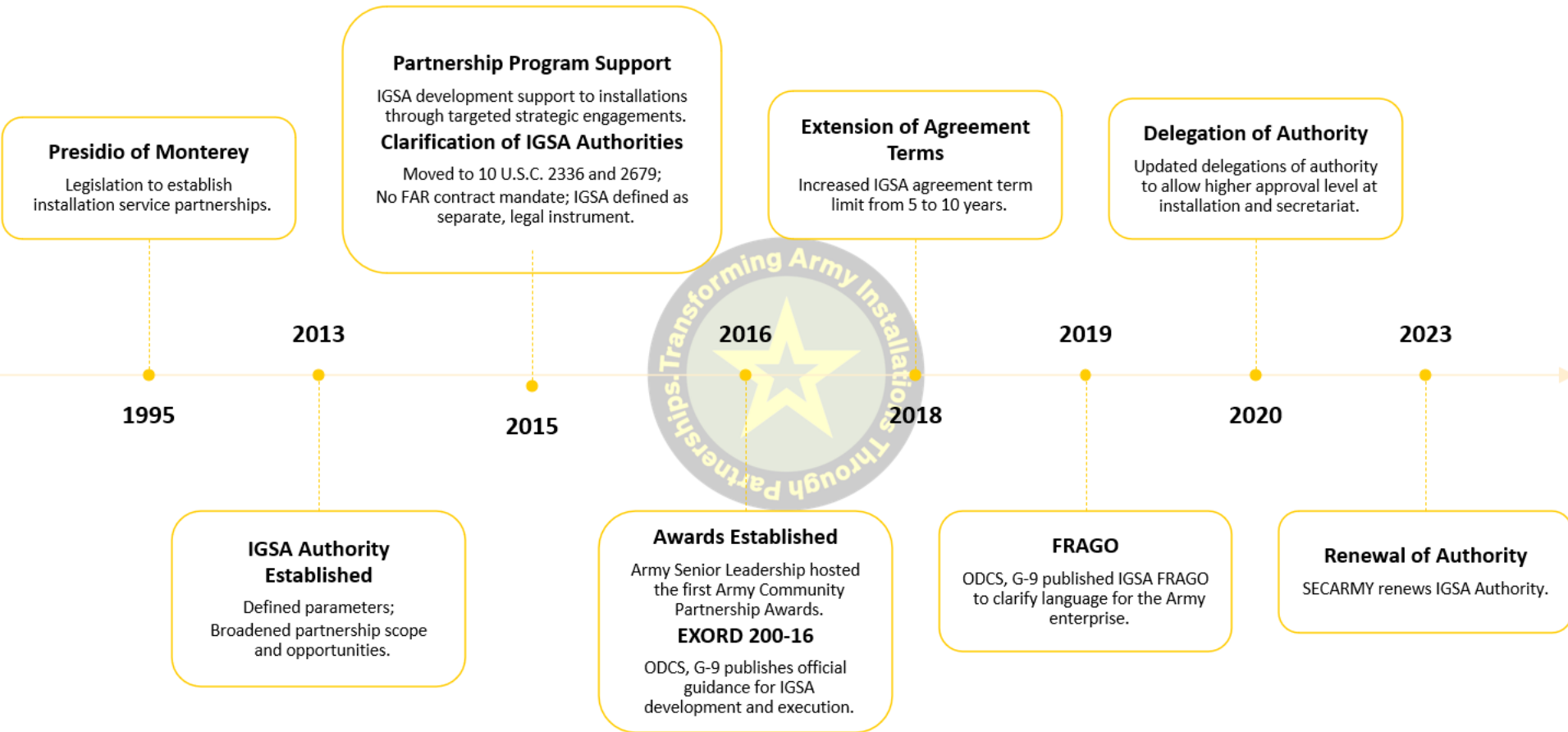


## Intergovernmental Support Agreements

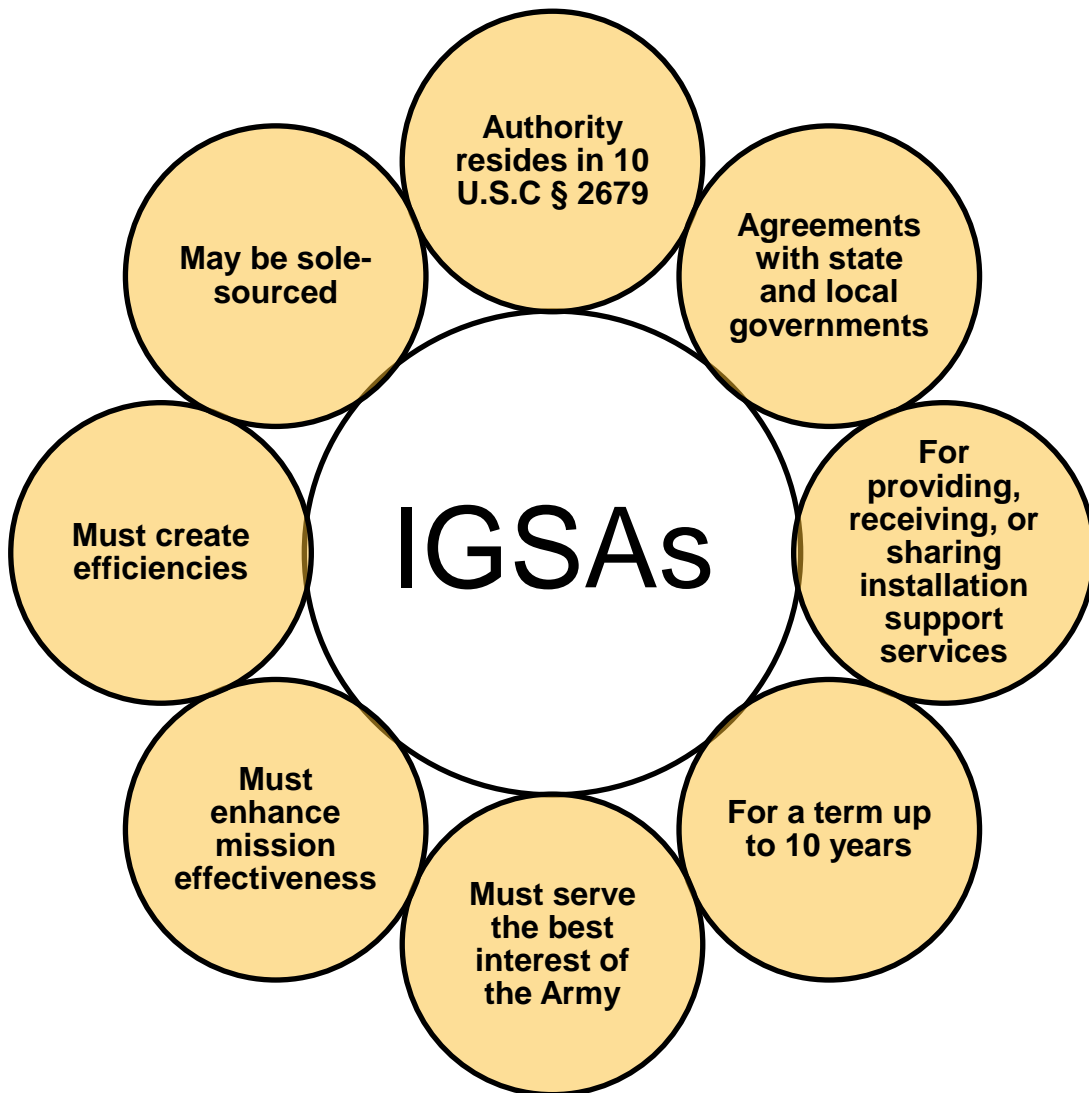




- IGSAs were established through the FY13 National Defense Authorization Act as formal public-public partnerships agreements between Army installations and their State or local governments for the provision, receipt, or sharing of installation support services.
- IGSAs are authorized by 10 USC 2679.



Since the program's establishment, strategic engagements have led to countless partnerships, including **185** IGSAs resulting in over **\$105M** in annual savings and over **\$55M** in one time cost avoidance.





## Innovative Partnership Concepts

### Procurement as a Service

- Nationwide agreement with Sourcewell Corporation – Cooperative purchasing of municipal supplies and services

### Road Maintenance & Repair, Bulk Purchase

- Department of Transportation and Army, Navy, Air Force installations across their state

### Childcare IGSA

- Partnership between the City of West Liberty, Iowa, and the Upwards Childcare Network helps service members access 24/7 care.

### R-IGSAs / University Partnerships

- IMCOM-Owned IGSA accessible by all installations on a task-order basis. Leverage public university expertise and capability to fulfil service needs.

## Project Spotlight: Natural Resource Compliance IGSA with Auburn University– Redstone Arsenal, Fort Rucker, Fort Benning, Fort Gordon, Fort Stewart, Fort Johnson, Fort Bragg, and Fort Jackson

This agreement is the first-of-its-kind where Auburn University and the US Army agree to a 10-year Natural Resource Management Partnership to serve 8 bases across southeastern U.S. This agreement covers 1+ Million acres of military land. This IGSA provides natural resources services to improve efficiencies and deliverables while achieving compliance with state and federal laws and regulations.

- IGSA will result in 11% reduction in project management fees.
- Annual cost savings of over \$1.7M.



# Joint Services Partnership Committee

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## The Joint Services Partnership Committee (JSPC)

### Purpose

- Support the creation of partnerships throughout the military services
- Information sharing and coordination across each service to ensure success for partnerships

### Speaking Engagements

- We speak with our local communities to share best practices and lessons learned throughout the DoD enterprise.
- JSPC offers support to inspire innovative partnerships across the services.



### Goals

- Establish regional, cross-service partnerships to provide mutual benefit for all partners.
- Promote policy to encourage innovative and mutually beneficial partnerships



## How Can Your Private Business Get Involved?

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## How can a private company connect with their local military installations to start a partnership?

1) Contact the office of Army Small Business: [www.osbp.army.mil](http://www.osbp.army.mil)

- HUBZone/Veteran-Owned, Women-Owned Small Business, Subcontracting, HBCU/Minority Institutions, Mentor-Protégé Program, Native American Incentive Program
- James Lloyd- Program Manager [james.c.lloyd20.civ@army.mil](mailto:james.c.lloyd20.civ@army.mil)

2) Reach out to your local government (city/county/public university) to see if they have any existing partnerships with their local installation:

- POCs: Town Manager, Public Works Director

3) Reach out to your local installation:

- POCs: Public Works Director

# Questions?

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# BACKUP SLIDES