

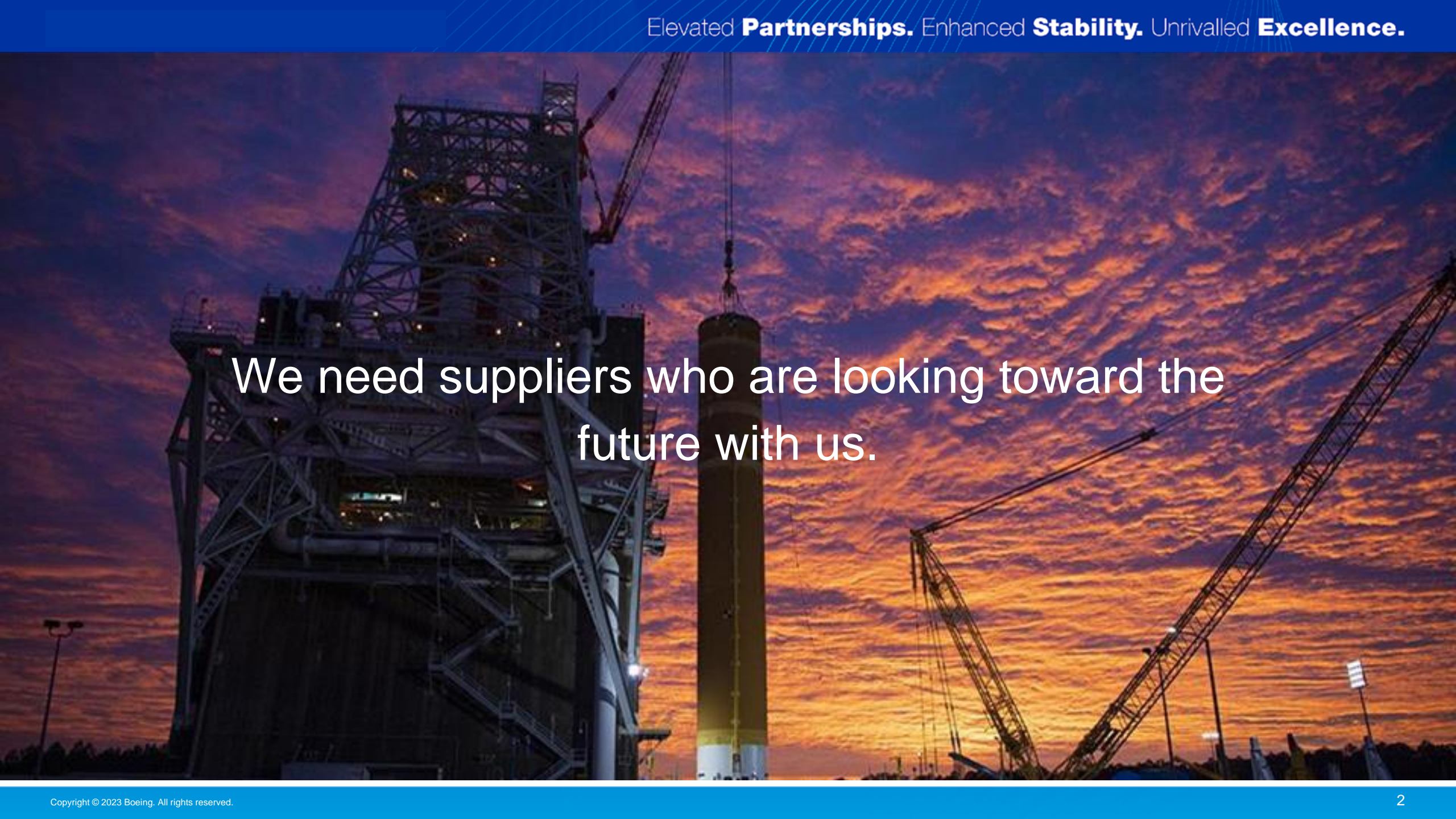


Doing Business with Boeing

David Canada

Director, Global Supplier Diversity





We need suppliers who are looking toward the future with us.

What We Buy

Procurement Focus Areas

AEROSPACE
SUPPORT



AVIONICS & AVIONICS
COMPONENTS



COMMON AEROSPACE
COMMODITIES



ELECTRICAL,
HYDRAULIC AND
MECHANICAL
SYSTEMS –



INTERIORS



TECHNOLOGY

MAJOR
STRUCTURES



NON PRODUCTION
GOODS & SERVICES



PROPULSION
SYSTEMS



PURCHASES
OUTSIDE
PRODUCTION



Supplier diversity is essential to Boeing

Supplier diversity and small business utilization are key elements in responsible and sustainable supply chain practices. Boeing is committed to collaborating with and providing opportunities to diverse suppliers (including women-owned, veteran-owned and minority-owned businesses) and small businesses.

2022 Highlights

5,240 Total Diverse Suppliers¹
and Small Businesses²

\$4.6B Total Amount Spent with Diverse
Suppliers and Small Businesses

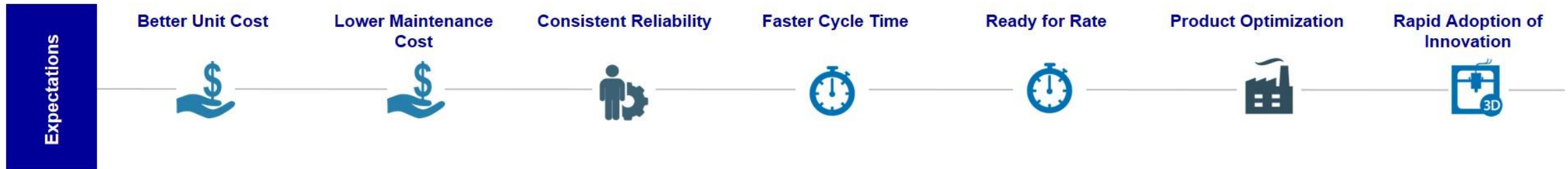

770
Women
Owned


420
Veteran
Owned


550
Minority
Owned

560+ New Diverse Suppliers and
Small Businesses Onboarded

Expectation of Our Suppliers

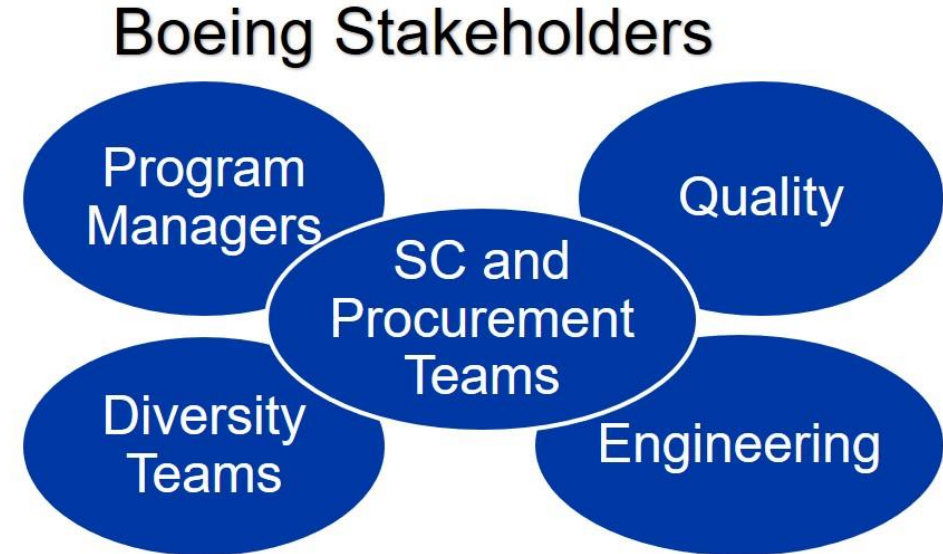
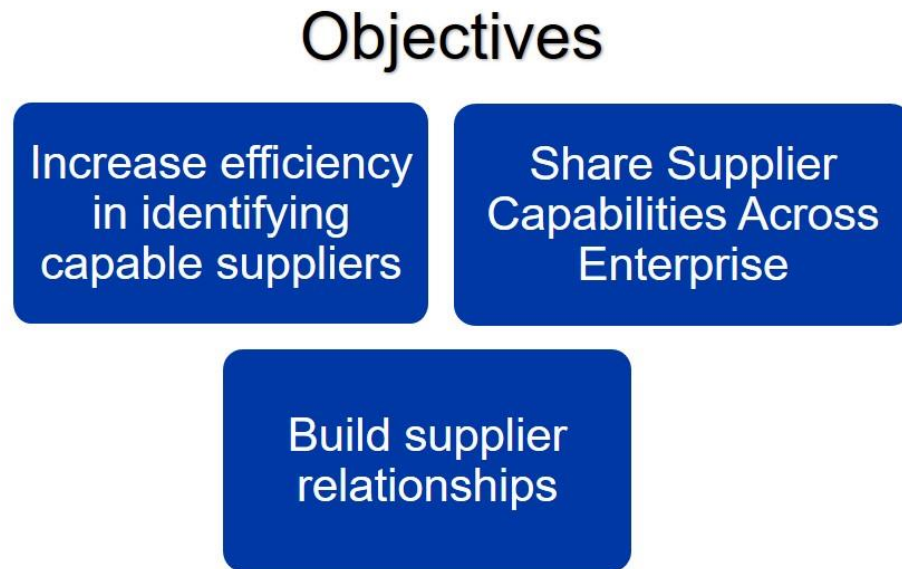


- Understand how your products and services can directly **benefit** Boeing
- Design with **Safety as a Priority**
- Leverage Technology Advancements, **Innovation & Sustainability**
- **Commit** to first-time quality and on-time delivery
- Drive **productivity** and **affordability**
- Embrace communication, transparency and **engagement**
- Provide **visibility** and **insight** into their extended supply chains
- **Enable future investment** and cash management

How Are Suppliers Assessed

What is the Capability Assessment Database (CAD)?

- Internal repository of Current and Potential Supplier's Capabilities
- Enterprise solution for supplier capability information that can be used by Supply Chain and other Boeing stakeholders



Capability Questionnaire & Assessment

Short form – 8 pages



Supplier Capability Questionnaire

Please note - only use Adobe software to open and fill the .pdf file. It is important to keep the file in the original format - dividing/re-combining/modifying the file format will prevent the data from being uploaded to our database.

Thank you for helping us have a better understanding of your company capabilities. Capabilities indicated should be site-specific.

Return completed questionnaire form to: boeingassessment@boeing.com

Company Name: (Full legal name)	<input type="text"/>	Corporate or Parent Company: (if applicable)	<input type="text"/>
Company Name: (In Local Language, if applicable)	<input type="text"/>	Corporate or Parent Company: (In Local Language, if applicable)	<input type="text"/>
BEST (Boeing Enterprise Supplier Tool) Code: (if applicable)	<input type="text"/>	BEST (Boeing Enterprise Supplier Tool) Code: (if applicable)	<input type="text"/>
Address:	<input type="text"/>	Address:	<input type="text"/>
City:	<input type="text"/>	City:	<input type="text"/>
State/Province:	<input type="text"/>	State/Province:	<input type="text"/>
Zip/Postal Code:	<input type="text"/>	Zip/Postal Code:	<input type="text"/>
Country:	<input type="text"/>	Country:	<input type="text"/>
U.S. Congressional District (if applicable):	<input type="text"/>		
Website:	<input type="text"/>		
CAGE (Commercial and	<input type="text"/>		

Long form – 150 pages

Boeing Capability and Gap Assessment

Email completed assessment to:

GRP Boeing Assessment
boeingassessment@exchange.boeing.com

For questions or comments related to the assessment email:

GRP Boeing Assessment
boeingassessment@exchange.boeing.com

Notes:

- 1) Assessment is on a per site basis and not for the overall company.

Instructions:

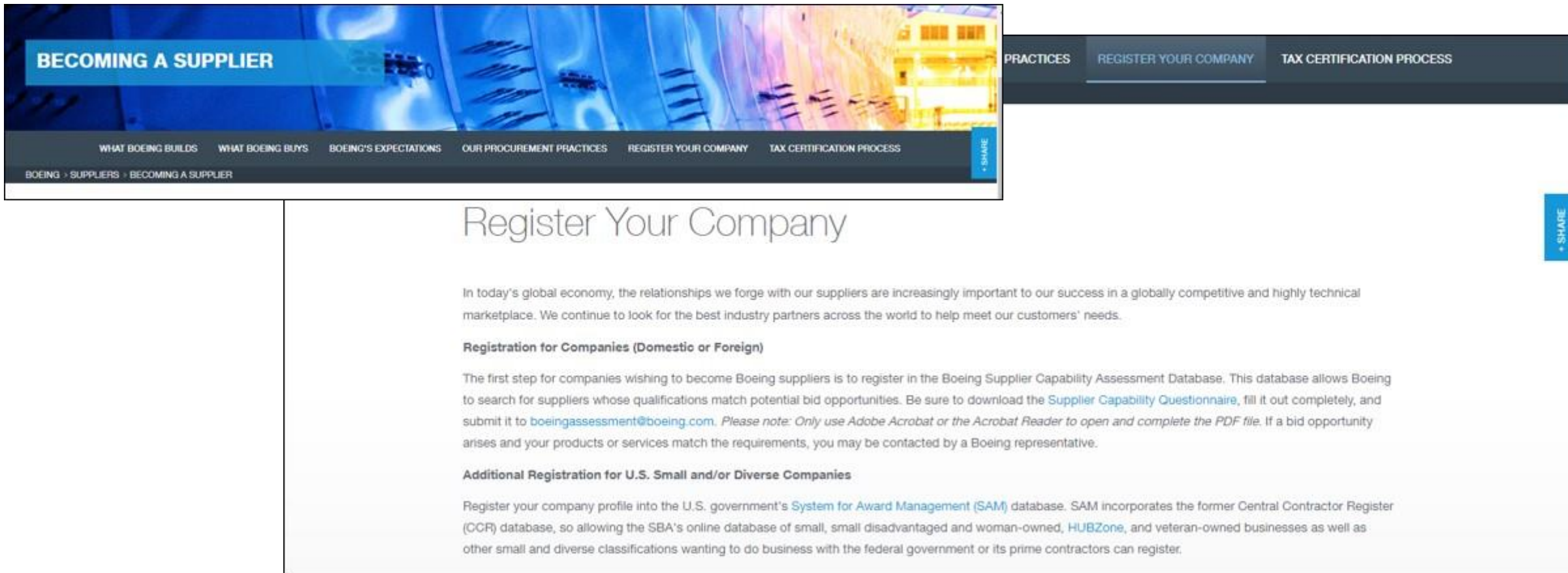
- 1) The following forms (tabs) are required:
 - Req 1 General Company Information (per site)
 - Req 2a Company Information / Business Tools and Processes
 - Req 2b Additional Company Information / Business Tools and Processes
 - Req 3 Certifications and Accounts:
 - Req 4 Capabilities and Core Competencies:
- 2) Capabilities and Core Competencies Forms:
 - "Req 4" are capabilities which are provided to external customers
 - "Req 5" are internal capability used to support the company
 - Note: "Req 4" and "Req 5" will determine the required forms to be completed

Boeing Assessors / Title or Function

Name	Title

How to Register Your Company

- Suppliers can access the Questionnaire via www.boeingsuppliers.com
- Long Form can be requested via email: boeingassessments@boeing.com



The screenshot displays the Boeing Suppliers website. The top navigation bar includes 'PRACTICES', 'REGISTER YOUR COMPANY' (highlighted), and 'TAX CERTIFICATION PROCESS'. Below this, a secondary navigation bar lists 'WHAT BOEING BUILDS', 'WHAT BOEING BUYS', 'BOEING'S EXPECTATIONS', 'OUR PROCUREMENT PRACTICES', 'REGISTER YOUR COMPANY', and 'TAX CERTIFICATION PROCESS'. The main content area is titled 'Register Your Company' and contains the following text:

In today's global economy, the relationships we forge with our suppliers are increasingly important to our success in a globally competitive and highly technical marketplace. We continue to look for the best industry partners across the world to help meet our customers' needs.

Registration for Companies (Domestic or Foreign)

The first step for companies wishing to become Boeing suppliers is to register in the Boeing Supplier Capability Assessment Database. This database allows Boeing to search for suppliers whose qualifications match potential bid opportunities. Be sure to download the [Supplier Capability Questionnaire](#), fill it out completely, and submit it to boeingassessment@boeing.com. Please note: Only use Adobe Acrobat or the Acrobat Reader to open and complete the PDF file. If a bid opportunity arises and your products or services match the requirements, you may be contacted by a Boeing representative.

Additional Registration for U.S. Small and/or Diverse Companies

Register your company profile into the U.S. government's [System for Award Management \(SAM\)](#) database. SAM incorporates the former Central Contractor Register (CCR) database, so allowing the SBA's online database of small, small disadvantaged and woman-owned, [HUBZone](#), and veteran-owned businesses as well as other small and diverse classifications wanting to do business with the federal government or its prime contractors can register.

Contact Information

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