

## M. Masoom Alam, Ph.D.

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Cybersecurity Entrepreneur | Co-Founder @ Cytomate |  
Tenured Professor (Cyber Security) | AI & Innovation Strategist |  
Product Visionary



### 1 Mission Statement

As a cybersecurity entrepreneur and **Co-founder of Cytomate**, I lead the development of AI-driven solutions, including Breach & Attack Simulation, Cyber Deception, and Battle Twin simulations, to empower global enterprises and governments with resilient defenses against advanced threats. On sabbatical from a tenured academic role at COMSATS University Islamabad, I am dedicated to mentoring startups in entrepreneurship programs, fostering innovation through my expertise in ideation, AI integration, and strategic product development, aiming to bridge research and commercialization for transformative global impact.

### 2 Industry Experience

#### 2.1 Chief Technology Officer and Co-Founder, Cytomate, Doha, Qatar

08/2022 – Present

As co-founder and CTO, I established Cytomate as the MENA region's first offensive cybersecurity company, headquartered in Doha, Qatar, delivering cutting-edge AI-driven solutions for threat intelligence and security posture analysis Cytomate.net. I spearheaded the creation of the Cytomate Lab, recruiting elite researchers (Red Teamers, SOC Analysts, Deception Experts, Reverse Engineers) and securing multi-million-dollar funding from Qatar Development Bank. My leadership drove high-profile showcases at Web Summit 2023 and BlackHat MEA 2023, positioning Cytomate as a regional leader. By addressing challenges in AI integration, scalability across hybrid cloud environments, and market adoption, I cultivated a transformative product ecosystem through a structured ideation process leveraging *Design Thinking*, *TRIZ*, *SCAMPER*, *Lean Startup*, *PDCA*, *Mind Mapping*, and *SWOT Analysis*, as highlighted in my GISPP talk (YouTube, GISPP).

- **Ideation and Innovation in Cybersecurity:** Developed a pioneering course aligned with Cytomate's mission, teaching advanced innovation frameworks such as **Deep Impact**, which outperforms the Gartner Hype Cycle by integrating predictive analytics and risk assessment. My lecture at the *University of Doha for Science and Technology (UDST)* inspired a white paper on **Deception-as-a-Service (DaaS)**, proposing AI-driven deception to neutralize Advanced Persistent Threats (APTs) (LinkedIn). I envisioned **AI adoption across the GCC**, revolutionizing cybersecurity through scalable cloud-based solutions that eliminate the need for costly hardware, detailed in a LinkedIn white paper (LinkedIn). I founded **AlKhwarizmi Tech Labs**, a platform for *Idea-as-a-Service*, fostering collaborative ideation and accelerating cybersecurity innovation (AlKhwarizmi Tech Labs). My GISPP talk, referencing cases like Binarly Firmware Security, has empowered professionals to drive innovation, reinforcing my thought leadership.

- **Breach+ (Breach & Attack Simulation Platform):** Conceived Breach+ to emulate MITRE ATT&CK-aligned cyberattacks, including malware, ransomware, and lateral movement, with AI-driven Tactics, Techniques, and Procedures (TTP) emulation. Achieved an 80% compliance increase for Qatar SMEs by integrating lightweight agents for hybrid environments. Overcame market skepticism through client pilots and **Revenge**, a reverse engineering brand for analyzing APT groups' malicious processes, delivering detailed threat reports (Cytomate.net, LinkedIn).
- **Sarab (Cyber Deception Platform, Launched November 2023):** Ideated Sarab to deploy sophisticated decoy networks with fake Active Directory domains and honeypot files, reducing attack success rates by 70%. Innovated VLAN-based scalability and machine learning to minimize false positives, validated through MITRE-aligned testing. Drove adoption across financial sectors with compelling case studies (Cytomate.net).
- **NextGen-ASM (Attack Surface Management, Launched November 2023):** Envisioned a real-time asset monitoring platform integrating dark web surveillance and phishing detection. Solved data overload with AI-driven prioritization algorithms, reducing alert fatigue by 60%. Showcased at BlackHat MEA 2023, gaining traction among GCC enterprises (Cytomate.net).
- **SnipeX (AI WAF Testing):** Developed polymorphic payloads to bypass Web Application Firewalls, targeting vulnerabilities like SQL injection and XSS. Leveraged adversarial machine learning to enhance AI adaptability, achieving a 90% bypass rate in post-Equifax breach demonstrations (Cytomate.net).
- **Battle Twin (OT Security Simulation):** Ideated a virtual ICS/SCADA simulation to test cyberattacks on Operational Technology systems. Overcame OT complexity through reverse engineering and digital twin technology, enabling proactive defense strategies adopted by critical infrastructure sectors (Cytomate.net).

## 2.2 Past Industry Roles

- **Trillium InfoSec, Pakistan** (Collaborator, 2016 – 2021): Ideated T-Eye, a honeypot-based threat intelligence platform that enhanced threat detection for Bank Al Habib and SNGPL. My contributions earned APICTA and PASHA Awards (2016) by integrating real-time analytics and deception technologies (LinkedIn).
- **Wanclouds Inc., USA** (Collaborator, 2016 – 2018): Developed Shepherd, a patented container security controller that fortified cloud-native environments against unauthorized access. My work on secure orchestration was critical to its adoption by enterprise clients (Link, LinkedIn).
- **Samsung (SISA), USA** (Collaborator, 2009 – 2011): Extended SELinux for mobile security, enhancing kernel-level protections for Android devices. My contributions resulted in a US patent (US8051459), strengthening Samsung's mobile security framework (US8051459, LinkedIn).
- **Patents Submitted:** Internet of Models (IoM) for decentralized AI systems (USPTO 18484664), Battle Twin for OT Security, and Malware Evolution frameworks, advancing proactive cybersecurity (LinkedIn).

## 3 Academic Experience

### 3.1 Tenured Professor (on Sabbatical), COMSATS University Islamabad

07/2022 – Present

Transformed the Cyber Security Lab into a leading industry-oriented research hub, securing over PKR 68 million in funding through grants and partnerships with Trillium InfoSec and Wanclouds. I led the development of T-Eye, a threat intelligence platform adopted by major banks like Bank Al Habib, by mentoring researchers and securing industry grants. My R&D frameworks and cross-functional team leadership bridged academia and industry, as showcased in my GISPP talk (YouTube, LinkedIn). My

teaching inspired over 200 students to pursue cybersecurity innovation, fostering a new generation of researchers.

- **Key Projects:**

- **T-Eye Threat Intelligence Platform** (HEC, PKR 14M, Closed in 2021): Directed AI-driven threat intelligence using honeypot analytics, enabling real-time detection of advanced threats for financial institutions (LinkedIn).
- **Cyber Threat Intelligence Platform** (National ICT, PKR 40M, Completed): Delivered a scalable threat detection system for utilities, integrating machine learning to enhance response times by 50% (LinkedIn).
- **Post-Quantum Cryptographic Protocol** (US Patent Granted): Led the development of a quantum-resistant protocol using lattice-based RSA, ensuring future-proof security for critical systems (US20190116035A1).
- **Courses:** Secure & Trusted Computing, Advanced Network Security, Post-Quantum Cryptography. Designed curricula that blended theoretical rigor with practical applications, preparing students for industry challenges.

### 3.2 Associate Professor, IMSciences Peshawar

**2002 – 2013**

Founded the MS Information Security program, establishing a robust curriculum that trained over 150 students in cybersecurity. Led the deployment of OpenERP (PKR 3.8M), streamlining institutional operations and enhancing data security (LinkedIn).

### 3.3 Supervision

- **PhD:** 1 completed (threat intelligence, focused on honeypot-based detection), 2 in progress (protocol verification for IoT security, reinforcement learning for threat prediction) (LinkedIn).
- **MS:** 20+ completed, covering topics like IOTA privacy frameworks, malware analysis, and blockchain security, with graduates securing roles in top firms (LinkedIn).

### 3.4 Selected Publications

- Shafeeq, S., et al. (2024). Last Line of Defense: Deception in SCADA Networks. *ResearchGate*. Proposed novel deception strategies for industrial control systems (Link).
- Saleem, A., et al. (2019). FESDA: Secure Data Aggregation in Smart Grid IoT. *IEEE Internet of Things Journal*. Enhanced IoT security with federated learning (Link).
- Shafeeq, S., et al. (2019). Privacy Aware Decentralized Access Control System. *Future Generation Computer Systems*. Developed a blockchain-based access control model (Link).
- Khan, T., et al. (2019). Proactive Cyber Threat Intelligence. *Journal of Parallel and Distributed Computing*. Advanced threat prediction using parallel computing (Link).

### 3.5 Awards

- APICTA Security Innovation Silver Award (2016): T-Eye Platform for innovative threat intelligence (LinkedIn).
- PASHA Security Innovation Award (2016): T-Eye Platform for industry impact (LinkedIn).
- RCCI ICT Security Innovation Award (2016): TRIAM Platform for cybersecurity advancements (LinkedIn).

- HEC Early Promotion to Associate Professor (2011): Recognized for academic excellence (LinkedIn).
- Best Ph.D. Thesis Award, ACM/IEEE MoDELS (2006): For groundbreaking work in model-driven security (LinkedIn).

## 4 Entrepreneurship Vision

As Cytomate's co-founder, I ideated and commercialized a transformative product ecosystem, overcoming technical and market challenges to establish a regional cybersecurity leader. My pioneering work in teaching ideation and innovation, using frameworks like **Deep Impact**, and founding **AlKhwarizmi Tech Labs**, has empowered startups to innovate. By mentoring entrepreneurs in programs across the GCC, I have guided ventures to secure funding and achieve market traction, bridging research and commercialization to drive global cybersecurity advancements.