## **Business Development Internship**

Location: Berlin, Germany

## Your main responsibilities:

- Research market entrance trends and opportunities
- Identify and appreciate potential Resellers across all continents
- Create collaterals for Resellers, Retailers and Partners
- Establish introductions and first contacts
- Assess and realize Relationship Management tools
- Prepare and monitor agreements, terms and conditions

## Your skills:

- Degree in Business Administration or in a similar field
- Affinity with consumer markets, in particular consumer electronics
- Skilled in online research, great eye for detail
- Software: Mac, MS Office, CRM

We are developing a complete home security system in one, beautiful device – called FLARE®. Thanks to its artificial intelligence, FLARE® can take smart decisions on its own. We believe that home security should be easy, affordable and non-intrusive.

Got excited? Send your CV and motivation to hr@buddyguard.io