

Order Acknowledgement

Buyer	P.O. # FOA-1715892
CGT EDILIZIA S.P.A. VIA MONTELLO, 13 20814 VAREDO MI ITALY	Sales Order No /Date AEMUK / 01 August 2017 Buyer# M512
Ship To CGT EDILIZIA S.P.A. MEC TRASPORTI VIA NAZIONALE EMILIA 108 BIS 43015 NOCETO PR ITALY	Payment Terms R035 : Avg 60 Days - 5th, 15th, 25th Requested Delivery Date 01 August 2017 Lane Availability Max Date 11 October 2017 Lane Availability Min Date
Notify / Address FRATELLI COLO'SRL LUCA.COLO@FLLI-COLO.IT PIAZZA ATTIAS NO 21/C 57125 LIVORNO ITALY	13 September 2017 Planned PGI Date Order Change Freeze Date Current Confirmed PGI Date
Consignee / Address TO ORDER OF COMPAGNIA GENERALE TRATTORI 19, S.S. PADANA SUPERIORE 20090 VIMODRONE ITALY	Current Order Promise Date Shipping type Z1 Truck Port of Entry LIVORNO, IT Port of Exit
Forwarder / Address CEVA LOGISTICS 1717 BUSSE RD ELK GROVE VILLAGE 60007-5615 USA End Customer / Address	Source of Goods 1770 / BCP Athens Inland Carrier Sales Order Type ZOR Standard Order Differentiated Order Indicator I Inventory Order
Account Coordinator	Seller CATERPILLAR S.A.R.L. Route de Frontenex 76 1208 GENEVA

Important: This acknowledges buyer's order as shown herein. Seller's acceptance of buyer's order is conditioned on buyer's agreement to seller's applicable standard terms and conditions of sale, previously provided to buyer or available upon request, unless otherwise agreed in writing by both seller and buyer. Any discrepancy in buyer's order below should be notified to seller within a reasonable time, and in no event more than ten (10) days from the date of this acknowledgement.

SWITZERLAND

Order is subject to credit checks, managed distribution and order limits.

Prices are subject to change without notice. Ex-factory/ship date prices will apply at time of invoicing.

Please verify this order acknowledgement against your order submitted and notify your account coordinator of any discrepancies immediately.

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Program ID	

FK170051

Est. Shipping Weight 4,848.883 KG

Feature Code	REF No	Serial No.	DESCRIPTION	Qty	L/N	SELLING PRICE
	305E2		305E2 MINI HYDRAULIC EXCAVATOR	1		
	XX298		305E2 CR MINI HYDRAULIC	1		
	701200		EXCAVATOR			
35CFG12 I	5156975		305E2 HEXMN CFG 12	1	L	67,873.75
	3774520		DRAIN, ECOLOGY	1	_	01,01011
	3977125		CONTROL STANDARD PILOT	1		
	4287874		SEAT FABRIC HIGH BACK SUSP	1		
	4321487		CERTIFICATION, EU	1		
	4342091		BELT, SEAT, 2" RETRACTABLE	1		
	4525619		305E2 HYDRAULIC EXCAVATOR	1		
	4562643		CAB W/ AIR CONDITIONER	1		
	4562648		COOLING, STANDARD AMBIENT	1		
	4562665		ELECTRICAL ARRANGEMENT	1		
	4638032		BLADE, 78", WELD-ON	1		
STKP357_I 4639139 3778877 4155077 4638015 4648573	4639139		STICK PKG LONG W/O 2ND AUX	1	L	428.5
	3778877		LINES, AUXILIARY, LONG STICK	1		
	4155077		LINES, BUCKET, LONG STICK	1		
	4638015		HYDRAULICS STD W/O 2ND AUX	1		
		STICK, LONG, HEAVY DUTY	1			
ISOINT1_I	4614581		INSTRUCTIONS, ISO	1	L	V/
PLKISO1_I	5014382		FILM, PRODUCT LINK, ISO	1	L	V/
INSEU2_I	5262171		FILM, CERTIFICATION, EU	1	L	V/
LNKBK35_I	3977075		LINKAGE BUCKET	1	L	V/
BMLNCV_I	3977086		LINES, BOOM	1	L	V/
STL2_I	3977063		LINES, STICK	1	L	V/

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Feature Code	REF No	Serial No.	DESCRIPTION	Qty	L/N	SELLING PRICE
TRKRB5 I	4362494		TRACK, RUBBER BELT	1	L	V/I
MIRCBR I	4287870		MIRROR, CAB, RIGHT	1	L	37.71
RADIO35 I	4322774		RADIO	1	L	269.13
ALMTRV I	4194783		ALARM, TRAVEL	1	L	147.42
LGTSTD1 I	5125611		LIGHTS, STANDARD	1	L	V/I
BATDIS I	4534770		BATTERY, DISCONNECT	1	L	108.85
INSTM8 I	5072636		PRODUCT LINK, CELLULAR, PL240	1	L	V/I
MEDIA I	4218926		SERIALIZED TECHNICAL MEDIA KIT	1	L	V/I
PACNT1 I	0P3516		PACKING, CONTAINER	1	L	V/I
PROFLM_I	0P2266		SHIPPING/STORAGE PROTECTION	1	L	171.42
LANE2_I	0P9002		LANE 2 ORDER	1		V/I
Total List Price						68.865,41
Discount			68.865,41 44,50 %			30.645,11
Total Product Net	Prices					0,00
sStandard Produc	t Dealer Net					38.220,30
Special Disc on Li	st					4.393,61
Special Disc Deal	er Net					0,00
Special Fixed Disc	count					0,00
Total Product Dea	ler Net					33.826,69
Total Non-Iron Ne	t					171,42
Freight & Handling	g					0,00
Total Before Tax						33.998,11
Total				EUR		33.998,11

Special Price Auth.Doc: - FK170051 Status - SPA Program Not Found

Standard Notes:

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PROVIDE	CERTIFICATE	OF	ORIGIN

2ND NOTIFY: CGT EDILIZIA S.P.A. VIA MONTELLO 13

20814 VAREDO (MB) (MILANO) ITALY

ATTN: ANTONIO PERNA

ANTONIO.PERNA@CGTEDILIZIA.IT

1ST NOTIFY:

F.LLI COLO' S.R.L.

INTERNATIONAL FREIGHT FORWARDER

PIAZZA ATTIAS 21/C 57125 LIVORNO - ITALY

PHONE: 0039 0586 88 30 85 / 88 08 34

FAX: 0039 0586 89 72 05

 $\hbox{E-MAIL: MICHELA.COLO@FRATELLICOLO.IT,}\\$

LUCA.COLO@FRATELLICOLO.IT & LUISA.SCHIANO@FRATELLICOLO.IT

WWW.FRATELLICOLO.IT

Dealer Request Notes:

DUP:FOA-1715892 FOA-1715893

SOURCE PREFERENCE=ATHENS, GEORGIA

SOURCE FACILITY=JQA

SPECIAL INSTRUCTIONS:

PUT AN 'X' HERE (X) IF YOU AGREE TO THE FOLLOWING CONDITION: "PROCEED TO ENTER THIS ORDER IMMEDIATELY FOR PRODUCTION. WE AGREE TO ACCEPT ALL STORAGE AND

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RELATED EXPENSES THAT MIGHT RESULT." SHIP WITH THE FOLLOWING ORDERS: FORWARDER: **STANDARD** CONSIGNEE: STANDARD NOTIFY: **STANDARD** TRANSHIP TO: CONSOLIDATE FOLLOWING ORDERS ON: N/A INSURANCE: (X) STANDARD () OTHER INSURED DESTINATION: **DEALER PAYMENT TERMS:** DESCRIPTION: INVOICE AT: () LIST LESS DEALER DISCOUNT () ITEMIZED NET (X) OTHER: **CUSTOMER PAYMENT TERMS:** DESCRIPTION: INVOICE AT: () LUMP SUM () LIST () LIST LESS CASH DISCOUNT TO CUSTOMER: () YES (X) NO COMPLETE CUSTOMER NAME AND ADDRESS: VALID COMMERCIAL ACCOMMODATION REASON FOR TRANSACTION: LTD AGENCY AGREEMENT FOR ACCOMMODATION TRANSACTION: MAILED ON:

PER BLANKET AGREEMENT DATED: CONSULAR DECLARATION FOR INVOICE: CERTIFICATIONS TO APPEAR ON INVOICE:

(X) STANDARD

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() OTHER Port Marks:

Dealer Name: CGT EDILIZIA S.P.A.

Port of Entry: LIVORNO IT Sales Order Number: AEMUK

Purchase Order Number: FOA-1715892

DATE = 03 August 2017 **END OF DOCUMENT AEMUK ** TIME = 06:09:46