Data-driven insights on newborn's names

STRV Test Project

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Help families choosing names

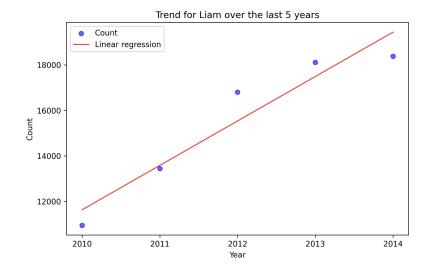
- 1. Most trending newborn's names
- 2. Cultural differences in states
- 3. Interesting features

Selling personalized products

- 1. Most trending newborn's names
- 2. Which states to target first?
- 3. Personalized products

Help families choosing names

1. Most trending newborn's names



Selling personalized products

1. Most trending newborn's names

Id	Name	Slope	Recent_Counts
1	Liam	1953.2	77663
2	Harper	1740.5	34159
3	Aria	1310.2	17195
4	Charlotte	1225.8	38589
5	Oliver	1127.3	32633
6	Jase	1074.5	10307
7	Jaxon	1042.0	30118
8	Jace	985.6	23904
9	Penelope	944.0	15282
10	Emma	902.8	98776

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Selling personalized products

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- 2. Which states to target first?

Id	State	Count
1	CA	29.2 M
2	NY	23.9 M
3	TX	$21.8 \mathrm{M}$
4	PA	$16.8~\mathrm{M}$
5	IL	15.3 M
6	OH	14.3 M
7	MI	$11.7 \mathrm{M}$
8	FL	9.5 M
9	NC	8.5 M
10	NJ	8.4 M

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Target special needs of customers:

- Selection of the most Unisex names, e.g. Riley, Jackie, Kerry
- Selection of very rare names, e.g. Vero, Yeshia, Najay

Conclusion

These data-driven insights can be used for:

- Marketing strategy
- Designing features for Startup's app

Customer sets preferences → App generates a list of names

&

images of startup's products personalized with these names