



THE COST OF POPULARITY: ANALYZING TOURISM'S EFFECT ON MEDELLIN'S HOUSING MARKET (2011-2021)

METHODS OF ADVANCED DATA ENGINEERING (MADE) WS 24/25

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OUTLINE

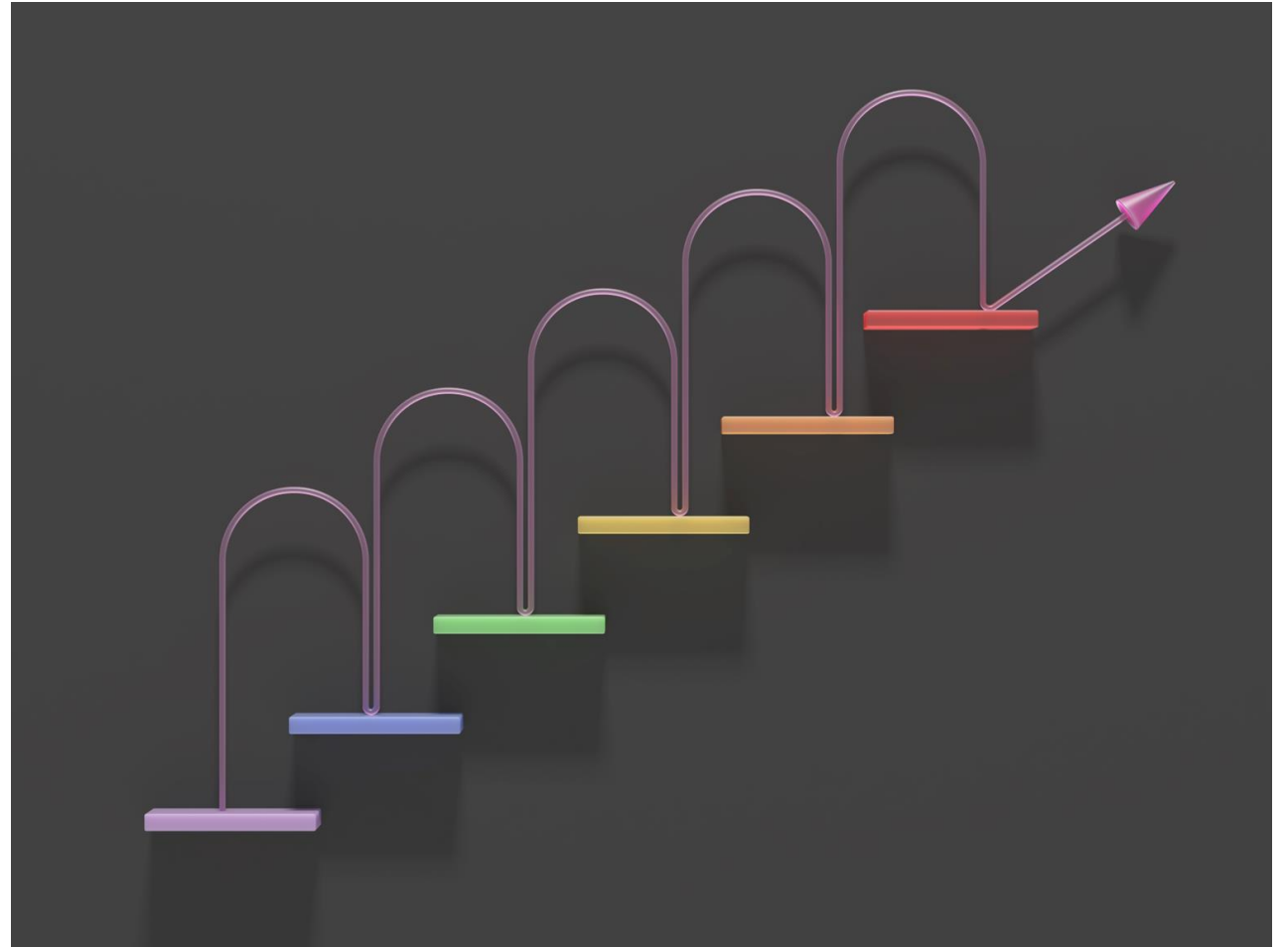
1. MOTIVATION

2. DATA OVERVIEW

3. METHODOLOGY / ANALYSIS

- EXPLORATORY ANALYSIS
- CORRELATION ANALYSIS/ LAGGED
- SCATTER PLOTS/ GRANGER TESTS

4. CONCLUSIONS



MOTIVATION [1/1]

CONTEXT

Medellín has seen a significant rise in both international and domestic tourism over the past decade.

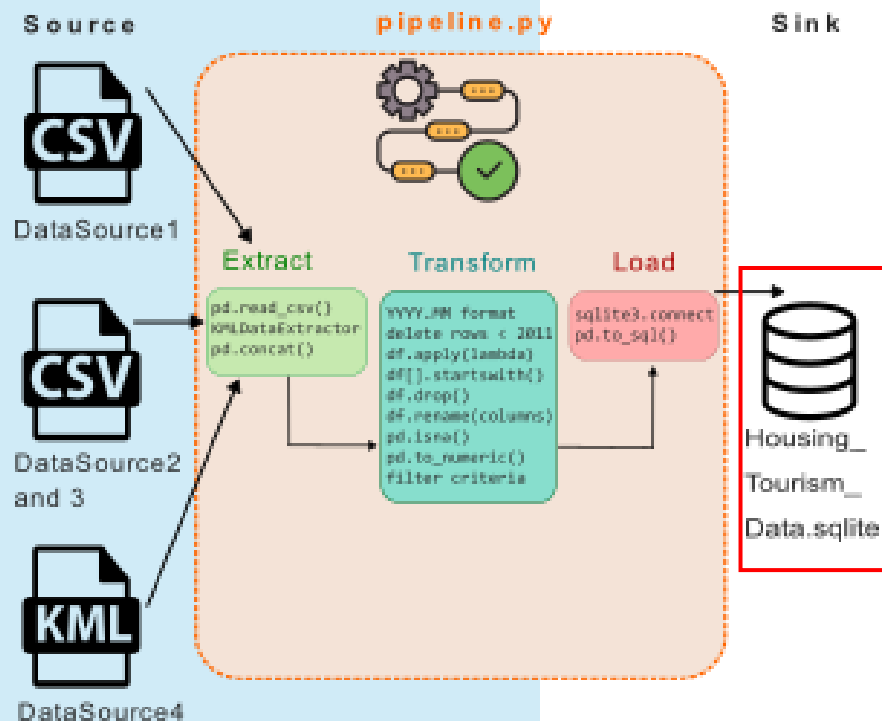
Anecdotal evidence suggests tourism might influence housing prices.

MAIN QUESTIONS

To what extent do domestic and inbound (foreign) tourism trends correlate with fluctuations in housing market prices in Medellín?

What is the impact of domestic and inbound tourism on housing sales and rental prices?

ETL Pipeline



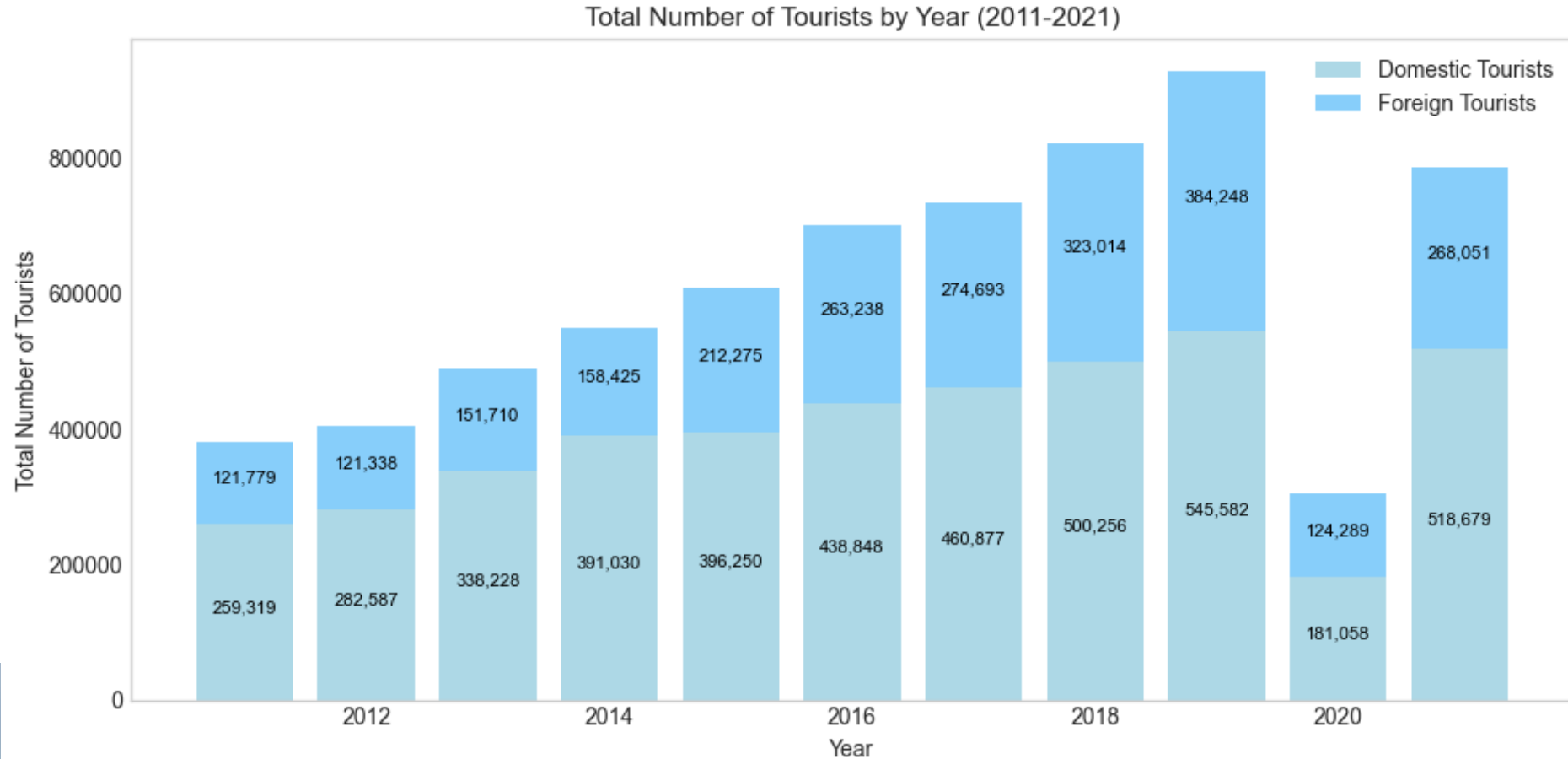
Description of database tables

| Table Name | Description |
|---|--|
| <i>sales rents 2011 2021</i> 66563 entries | Contains data on property sales and rental offers from 2011 to 2021. Includes details such as property type (e.g., apartment), condition (new or used), price (total and per square meter), neighborhood, area (private and lot), and geospatial information (longitude and latitude). |
| <i>monthly entry colombians foreigners</i> 292 entries | Records the monthly number of passengers entering Medellín through its airport, categorized by nationality (Colombians and foreigners). |
| <i>monthly passengers origin</i> 16886 entries | Provides information on the origins of passengers (both domestic cities and international countries) arriving in Medellín. The data is segmented by period, origin, and nationality. |

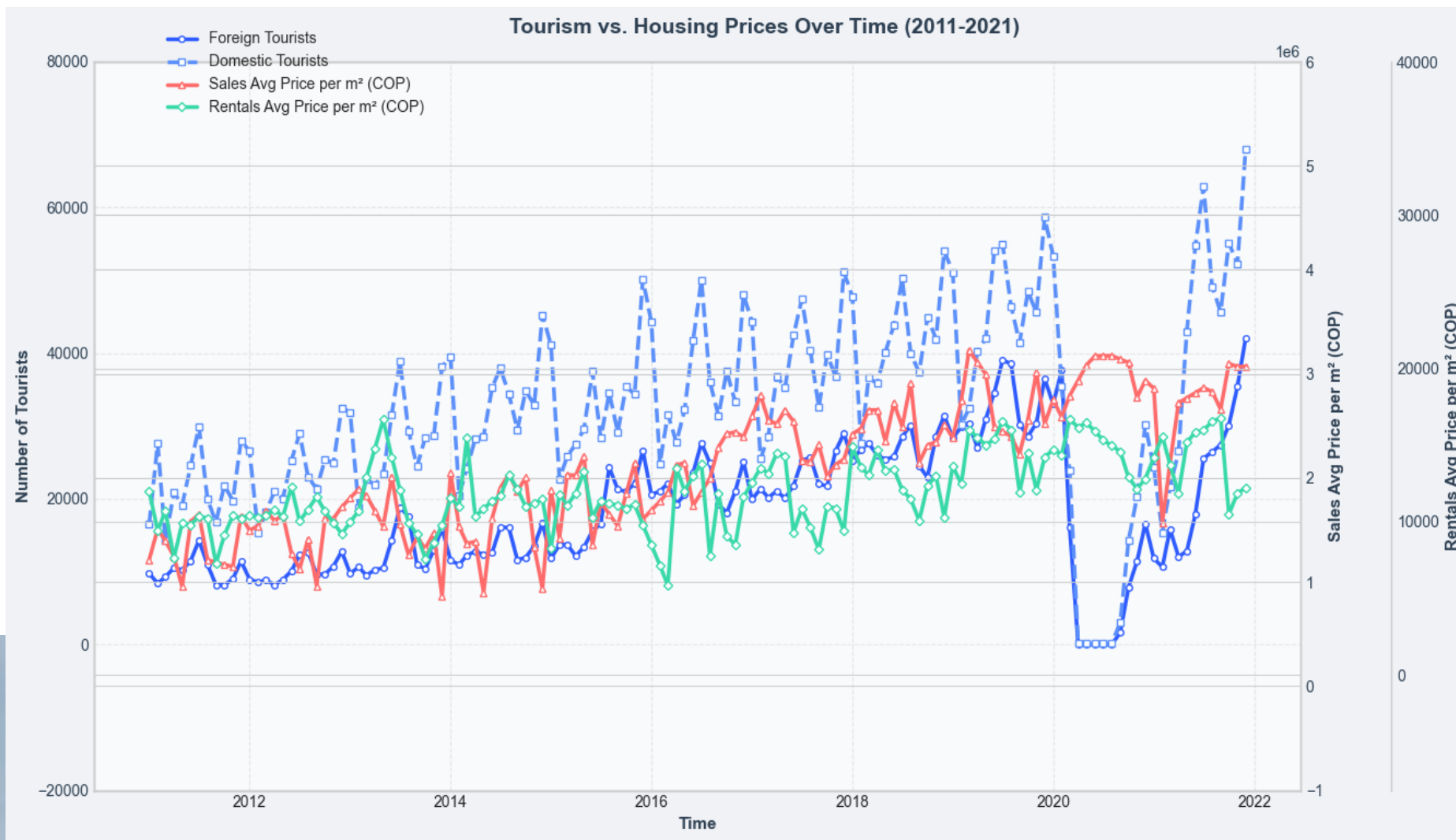
USED DATA [2/2]

| Table: sales_rents_2011_2021 | | | | | | | | | | | | |
|------------------------------|---------|---------------|-------------|-----------|--------------------|---------|-----------------|-------------|----------------------|------------------|------------|--------------|
| | Period | Research | Property | Condition | Neighborhood | Stratum | Private_Area_m2 | Lot_Area_m2 | Commercial_Price_COP | Price_per_m2_COP | Longitude | Latitude |
| | Filter | Filter | Filter | Filter | Filter | Filter | Filter | Filter | Filter | Filter | Filter | Filter |
| 11414 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | ZONA EXPANSION ... | 3 | 56 | 36 | 700000 | 12500 | 6.27049951 | -75.60341992 |
| 11415 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | LOS BALSOS # 2 | 6 | 73 | 23 | 1750000 | 23973 | 6.19605729 | -75.57025639 |
| 11416 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | ZONA EXPANSION ... | 3 | 55 | 36 | 700000 | 12727 | 6.27049951 | -75.60341992 |
| 11417 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | LAS LOMAS # 2 | 6 | 128 | 94 | 2800000 | 21875 | 6.21171022 | -75.55761278 |
| 11418 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | LA HONDONADA | 4 | 60 | 19 | 750000 | 12500 | 6.20239441 | -75.60191528 |
| 11419 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | ZONA DE ... | 5 | 45 | 16 | 900000 | 20000 | 6.21669398 | -75.60516884 |
| 11420 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | ZONA DE ... | 5 | 45 | 16 | 900000 | 20000 | 6.21669398 | -75.60516884 |
| 11421 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | SAN MIGUEL | 3 | 30 | 7 | 520000 | 17333 | 6.25455976 | -75.55421753 |
| 11422 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | BOSTON | 4 | 60 | 8 | 770000 | 12833 | 6.24578023 | -75.56123486 |
| 11423 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | ZONA DE ... | 5 | 73 | 27 | 1200000 | 16438 | 6.21710477 | -75.60565092 |
| 11424 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | ZONA DE ... | 5 | 45 | 16 | 880000 | 19556 | 6.21669398 | -75.60516884 |
| 11425 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | ZONA DE ... | 5 | 45 | 16 | 900000 | 20000 | 6.21669398 | -75.60516884 |
| 11426 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | ZONA EXPANSION ... | 3 | 55 | 36 | 750000 | 13636 | 6.27049951 | -75.60341992 |
| 11427 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | VILLA CARLOTA | 6 | 66 | 11 | 1450000 | 21970 | 6.22233481 | -75.57392735 |
| 11428 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | BOLIVARIANA | 5 | 40 | 24 | 680000 | 17000 | 6.24487848 | -75.59157658 |
| 11429 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | EL CHAGUALO | 3 | 37 | 5 | 620000 | 16757 | 6.26078686 | -75.5710812 |
| 11430 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | EL CHAGUALO | 3 | 36 | 5 | 620000 | 17222 | 6.26078686 | -75.5710812 |
| 11431 | 2016.06 | ARRENDAMIENTO | APARTAMENTO | NUEVO | EL CHAGUALO | 3 | 37 | 5 | 650000 | 17568 | 6.26078686 | -75.5710812 |

Exploratory Analysis

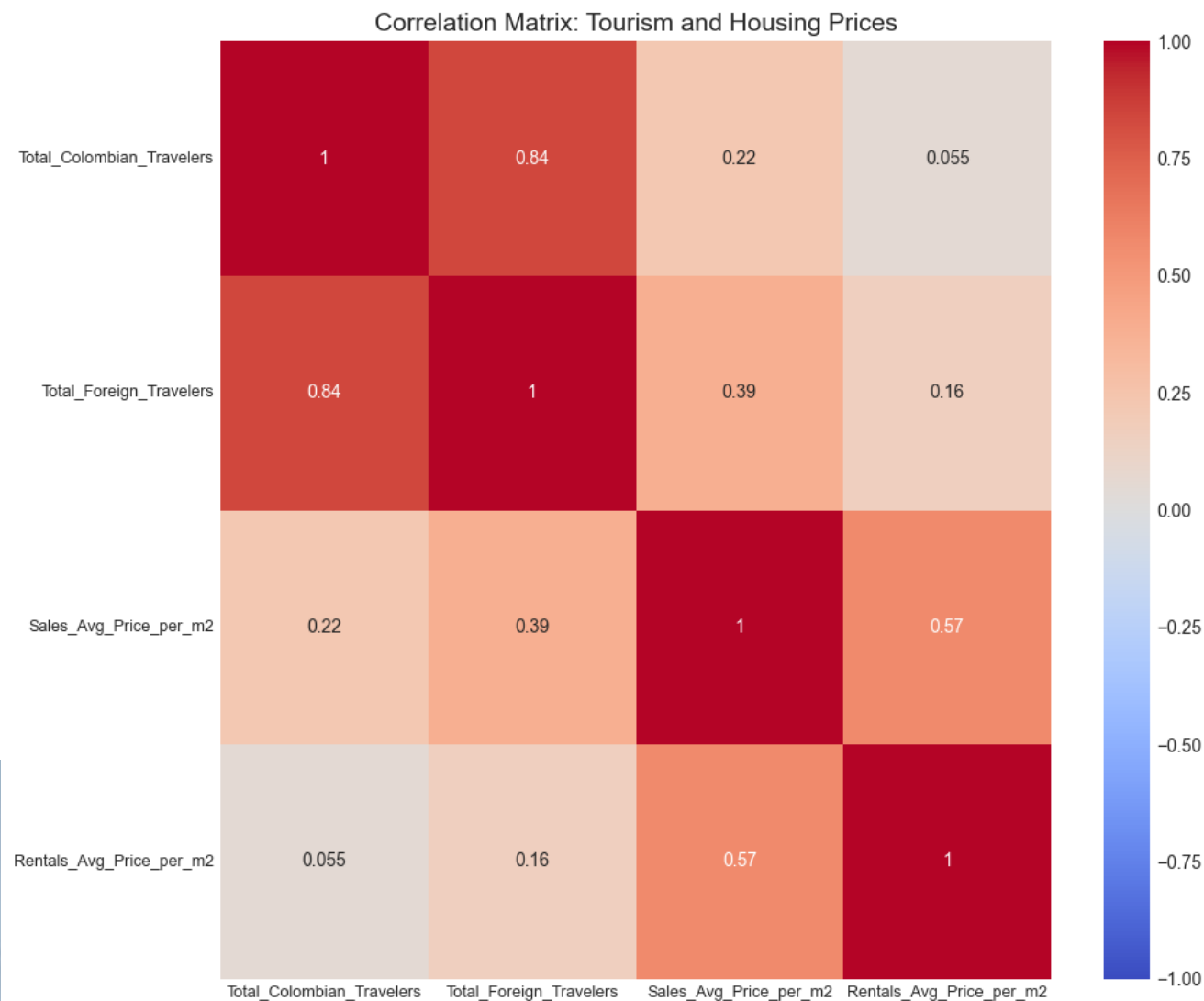


Exploratory Analysis

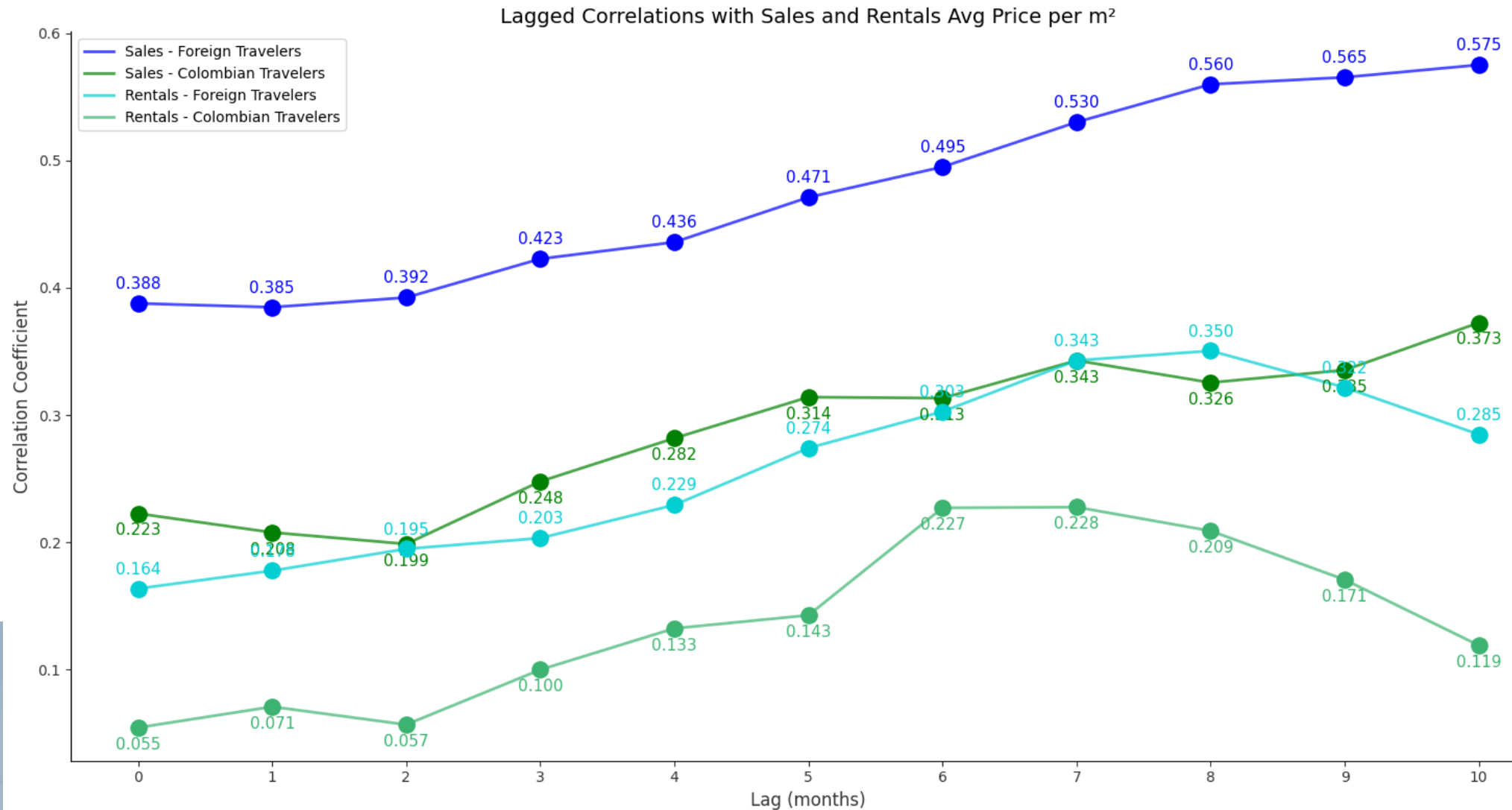


METHODOLOGY / ANALYSIS [3/6]

Correlation Analysis / Lagged Correlations

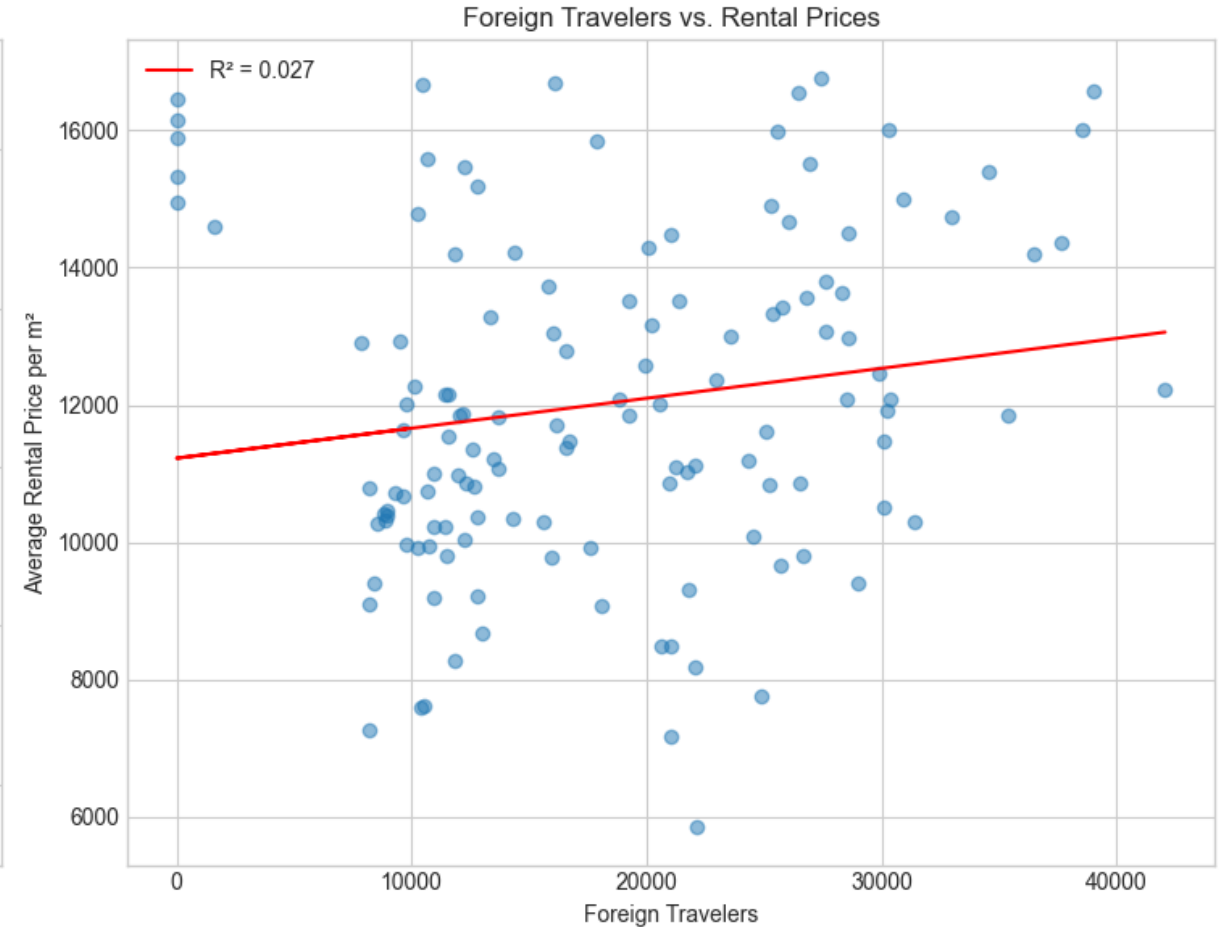
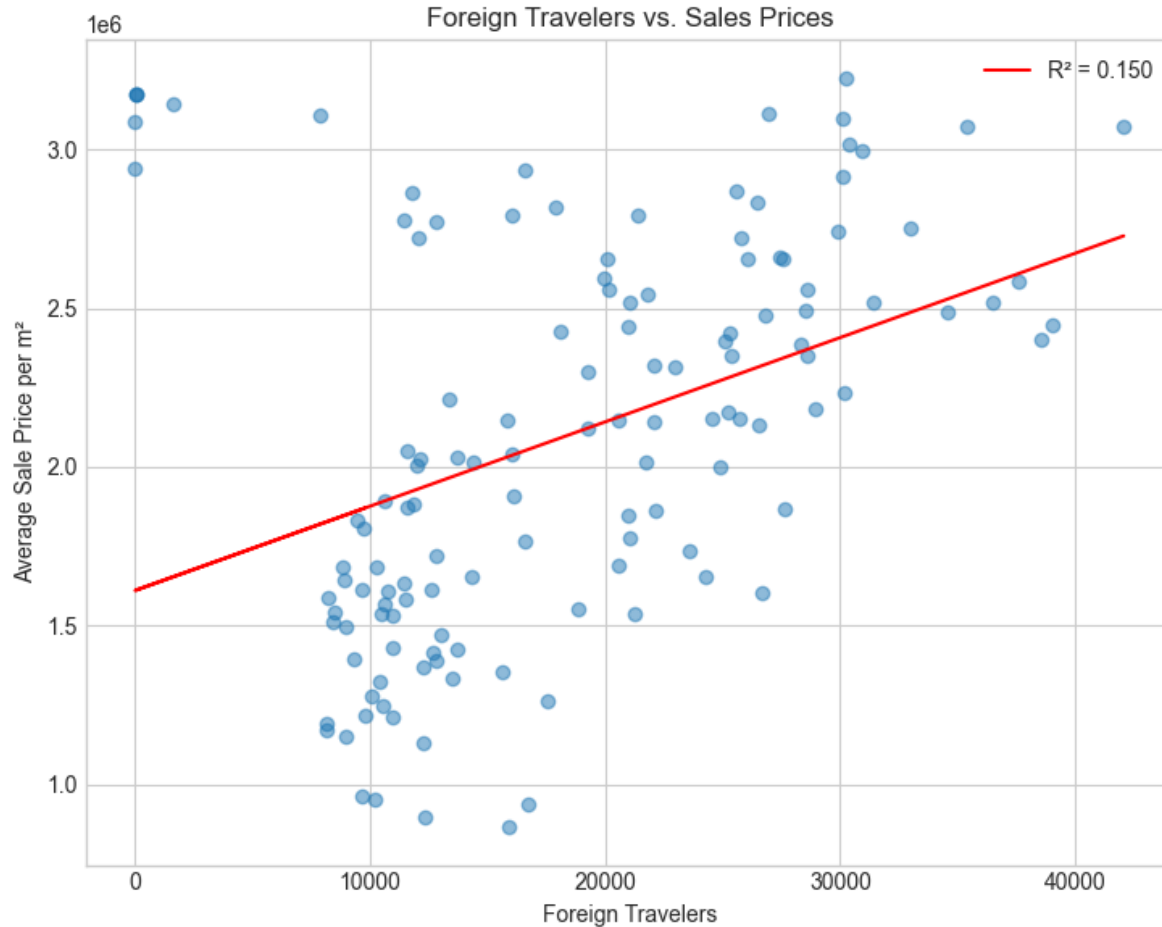


Correlation Analysis / Lagged Correlations



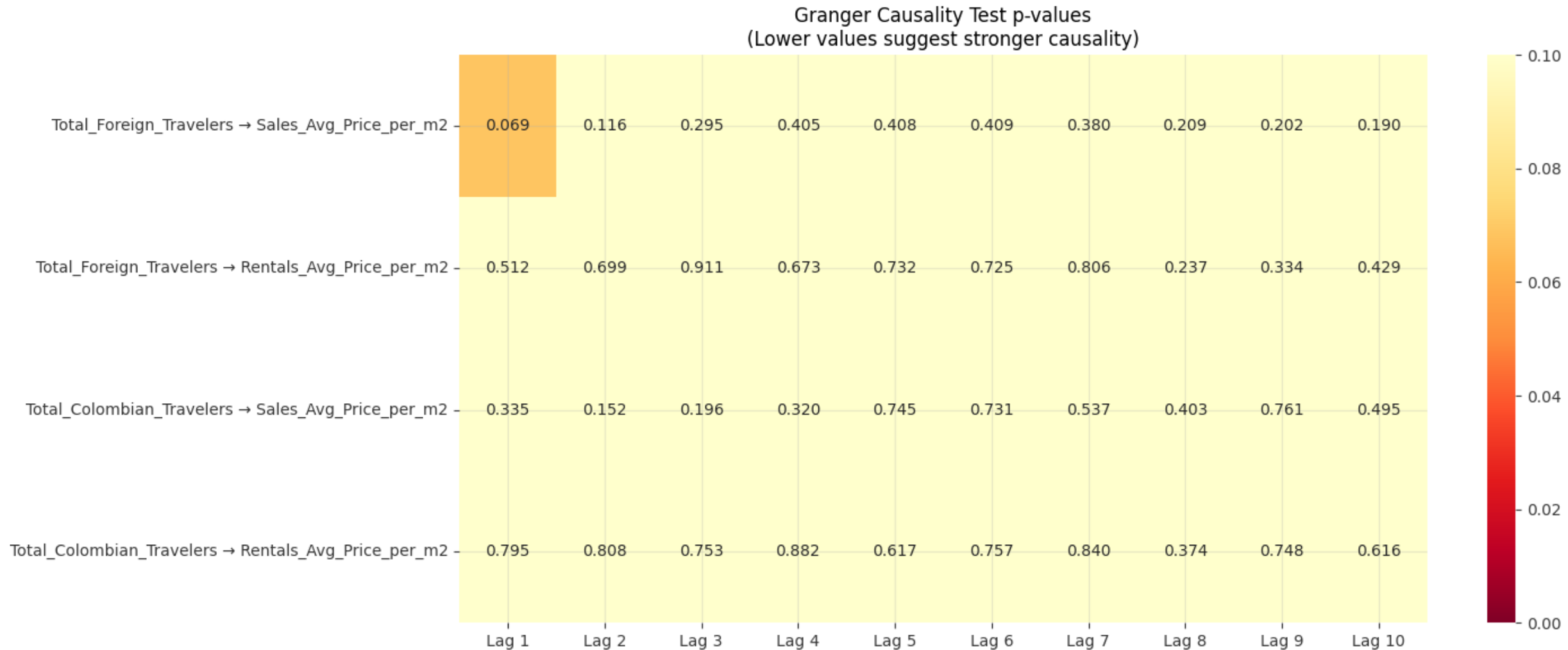
METHODOLOGY / ANALYSIS [5/6]

Scatter plots / Granger Causality Tests



METHODOLOGY / ANALYSIS [6/6]

Scatter plots / Granger Causality Tests



CONCLUSIONS [1/1]

ANSWERS TO THE QUESTIONS RAISED

Correlation with Housing Prices?

There is a **moderate positive correlation** between **foreign tourist arrivals** and **average sale prices**, most noticeable after a 6–10 month lag. **Domestic** (Colombian) travelers show a **weaker correlation with sale prices**, and **both** foreign and domestic arrivals appear to have only a **small direct correlation with rental prices**.

Causal inference?

Based on Granger causality analyses, there is **no conclusive evidence that tourism causes changes in housing prices**. Any delayed relationship suggested by lag correlations does not translate into definitive predictive power.



THANK YOU

