



Mateusz Meier

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Wrocław, Poland

WORK EXPERIENCE

Inside Sales Representative

OVHcloud Sp. z o.o.

09/2019 - Present

Wrocław

Achievements/Tasks

- Sales and business development, Full sales cycle ownership
- Implementing commercial policies in close collaboration with management
- Infrastructure Consulting & Sales (IaaS/PaaS and Cloud Solutions)
- Working with various lead sources: inbound calls, tickets, contact form enquiries, promotional campaigns, events follow up etc,
- Project management

Account Manager / Construction Expert

Ekspertyzy Ubezpieczeniowe SALTEX s.c.

01/2017 - 08/2019

Achievements/Tasks

- Accounting & back office, Front desk and administrative tasks
- Project management
- Preparation of expert and technical opinions
- Risk analysis, Cost estimation

Construction engineer / Site manager

Aldesa Constructioness Polska S.A.

01/2016 - 12/2016

Wrocław

Achievements/Tasks

- Planning, coordination and supervision over the construction site
- Acquisition of offers and execution of orders
- Preparation and negotiation of contracts

Technologist

PERI Poland Sp. z o.o.

10/2014 - 12/2015

Achievements/Tasks

- Designing formwork systems
- Running contracts

EDUCATION

Economy

University of Economics in Wrocław

09/2020 - Present

Specialization

- Master's studies spec. Market Analytics

Civil Engineering

Wrocław University of Science and Technology

Specialization

- Engineering studies spec. Underground Construction and Municipal Engineering
- Master's studies spec. construction technology

Real estate valuation

Wrocław School of Banking

Specialization

- property valuation

HARD SKILLS

Linux

Docker

HTML/CSS

Kubernetes

JIRA

Tableau

Microsoft Office

CRM

CERTYFICATES

Certyficate FCE (2009)

Certyficate B1 i C1 - german (2009)

Certyficate AutoCad Civil grade I i II (2012)

ADDITIONAL ACTIVITY

Science Club of civil engineers (2011 – 2014)
(2011 - 2014)

Youth Parliament (2006 - 2010)

- Vice-president

SOFT SKILLS

Ability to work under time pressure, stress resistance

Ability to resolve conflicts and work out compromises

Logical thinking, creative and innovative

Time management

Ability to communicate and ability to work in a group

ADDITIONAL QUALIFICATIONS

- Driving license kat. B

LANGUAGES

English

Full Professional Proficiency

German

Native or Bilingual Proficiency

French

Elementary Proficiency

INTERESTS

Blockchain Technology

AI

Japanese culture

Archery

Designing

Theoretical physics