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Samy Mathieu · 2e

Chief Operating Officer (COO) - Singapore, Hong Kong & Thailand

Harvard Business School Online · Porla Pte Ltd
Singapour · + de 500 relations

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À propos

With a keen eye for new business trends and development, I have successfully developed ...[Voir plus](#)

L'essentiel



5 relations en commun

Vous et Samy Mathieu connaissez Mary de Gendre, Pierre Etienne Berton et 3 autres personnes.

Activité

2298 abonnés



At Kimpton Tsim Sha Tsui Hong Kong, we are looking for a dynamic Bar Director to...

Samy Mathieu a aimé ceci

[Tout voir](#)

Expérience



Porla Pte Ltd

4 ans et 11 mois

Chief Operating Officer

avr. 2024 - Aujourd'hui · 1 an et 9 mois
Singapour

Oversee daily operations across three markets—Singapore, Hong Kong, and Thailand—for a premium water filtration and distribution business. ... plus

Regional Business Manager - Singapore, Hong Kong & Thailand

févr. 2021 - avr. 2024 · 3 ans et 3 mois
Singapour

Head Of Business Development

Greys Gourmet Partner

août 2019 - déc. 2020 · 1 an et 5 mois

Singapour

Led business development for a fast-growing importer of premium gourmet food and beverages, serving Singapore's top F&B and retail players. ... plus

General Manager & Founder

Taste of Origins

janv. 2016 - déc. 2020 · 5 ans

Founded and led a craft drinks distribution company serving restaurants, bars, and specialty shops across six European countries. ... plus



Classic Fine Foods Hong Kong

2 ans et 8 mois

Department Manager - Fresh Foods

févr. 2014 - juin 2015 · 1 an et 5 mois

RAS Hong Kong

- Business development

- Premium customers management (Michelin star restaurants and luxury hotels)

- Product sourcing suited for air and i ... plus

Assistant Department Manager - Fresh Foods

nov. 2012 - févr. 2014 · 1 an et 4 mois

RAS Hong Kong

- Business development focused on the department

- Premium customers management (Michelin star restaurants and hotels) ... plus



Internship marketing and sales

Classic Fine Foods Hong Kong

févr. 2012 - août 2012 · 7 mois

RAS Hong Kong

- Marketing and communication projects

- Development of a small customer portfolio

- Internship report and essay

- Direct Sales

Internship - Import/Export Sea Logistics

TRANSGLORY

juil. 2009 - déc. 2009 · 6 mois

Barcelone et périphérie

- Document processing between forwarder and shipping companies

- Assisting the property transfer process of shipped goods ... plus

Voir moins ^

Formation

Harvard Business School Online

Certification · Lead with Finance

juin 2023 - juil. 2023

Résultat obtenu: Completed

Harvard Business School Online

Negotiation Mastery · Negotiation in Sales

févr. 2022 - avr. 2022 · 7 mois

RAS Hong Kong

- Marketing and communication projects

- Development of a small customer portfolio

- Internship report and essay

- Direct Sales

Voir moins ^

Expériences de bénévolat

Feeding Hong Kong

Food Donor Sourcing

mai 2015 - juin 2015 · 2 mois

Lutte contre la pauvreté

mai 2015 - juin 2015 · 2 mois

Voir plus ^

Compétences

Business Process Improvement

People Management · Commercial Operation

Strategy Implementation · Tactical Operations

Resource Management · Business Planning

Customer Satisfaction · New Business Opportunities · Team Leadership

Voir plus ^

Recommandations

" Samy joined Classic Fine Foods as a sales executive, soon he was promoted to the department

department. He was managing - Perishable department. ... plus

Marine Lewis

Brand Manager - Deli at Classic Fine Foods Hong Kong

17 juillet 2015 - Samy était le/la manager direct(e) de Samy

... plus

Voir plus ^

Réalisations

Langues

French

Spanish

English

Voir plus ^

1 Cours

Music Culture

Music

...

plus

2 Projets

Export department coaching for Fadi

Prestige Organic

mars 2016 - juil. 2016

Sales department coaching for Fadi Prestige

Organic

mars 2016 - juil. 2016

Addressing calls for proposal and cont

...

plus

3é

Externat Sainte Marie - Lyon

Baccalauréat ES

...

plus

Voir moins ^

Formation

Harvard Business School Online

Certificate in Leadership Principles

mai 2021 - mai 2021

Résultat obtenu: Complete

Leadership Principles is a 6-week, 35-hour online certificate program from Harvard

Business School Online. Leadership Principles is designed to help individuals thrive a ... plus

Voir plus ^

Expériences de bénévolat

Fooding Hong Kong

Food Donor Sourcing

mai 2015 - juin 2015 · 2 mois

Lutte contre la pauvreté

mai 2015 - juin 2015 · 2 mois

Voir plus ^

Compétences

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