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Theodore Nadeau · 2e

New York City — Business Development @Trustpair
ESCE International Business School · Trustpair
New York, New York, États-Unis · + de 500 relations

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À propos

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L'essentiel



19 relations en commun

Vous et Theodore Nadeau connaissez Michele Dickinson, Eleonore Martin et 17 autres personnes.

Activité

701 abonnés

First, a huge thank you to everyone who's already given me feedback on my upcoming novel. Your...

Theodore Nadeau a aimé ceci

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Expérience



US Senior Sales Development Representative

Trustpair

nov. 2025 - Aujourd'hui · 2 mois
New York, États-Unis



Sales Development Representative Europe & UK

Trustpair

avr. 2023 - janv. 2025 · 1 an et 10 mois
Autonomously managing outbound initiatives and qualifying high-level prospects for the non-French-speaking European market. Prospecting entirely in English. Establishing relationships with key stakeholders across the continent. ... plus



Host Fashion Week

Florence Doré

sept. 2016 - mars 2019 · 2 ans et 7 mois

Handling of arrivals and departures of VIP guests during the Louis Vuitton, Chanel, Dior fashion shows, etc.



Business Developper Assistant

LES JARDINS DE LA COMTESSE

juil. 2018 - déc. 2018 · 6 mois

Île-de-France, France

Les Jardins de la Comtesse is a high-end French interior and exterior decoration brand.

Sales Achievement: 50K€ between Jul ... plus



Account Assistant

Société de Saint-Vincent-de-Paul France

mai 2017 - juil. 2017 · 3 mois

Accounting and took part of social actions with people in need (distribution of food & meals, day care, acquisition of food from the European Food Bank)

[Voir moins ▾](#)

Formation



ESCE International Business School

Export Management Master · Marketing international

2016 - 2021

English Track



มหาวิทยาลัยมหิดล

Mahidol University - Business Economics · Management

2019 - 2020

Thailand's #1 University

-B2B Marketing/Sales

-Logistics

[... plus](#)

Hogeschool Rotterdam

Management / Commerce International · Commerce international

2017 - 2017

-Total Quality Management

-European & International Commercial Law

-Corporate Responsibility

Compétences

Partenariats stratégiques · Stratégie Go-to-Market · Growth · SAP · Commerce international · Ventes complexes · Marketing BtoB · Gestion des comptes · Stratégie marketing · Exposant sur des salons professionnels

[Voir plus ▾](#)

Recommandations

" Theodore is an exchange student in B2B class where we work together on marketing strategy for a new product called Mahagarun. In the presentation part, he comes with ... plus

Suparath Amsakul

Digital Marketing at 425DEGREE Co., Ltd

21 mai 2020, Suparath a travaillé avec Theodore dans le même service

Maxime Cauhape · 2e

SDR chez Trustpair

Chloé Lemière · 2e

[in...](#)

Partnerships Manager chez Trustpair | Straté...

Jeremy Leleu · 2e

Chief Revenue Officer

Thomas Gerbier · 2e

Head of Sales @Trustpair

Diego R. · 2e

Senior Key Account Manager

Alexandre Gillier · 2e

Founder and MD at Trustpair - Leading Paym...

Bojana Lazic · 2e

Head of SDR - Trustpair

Agathe CHABERT · 2e

Head of Global Marketing

Manon DARBIN · 2e

BtoB Sales Associate

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