



Matías Moring

Industrial Engineer

PERSONAL INFORMATION

- Birth date: 06/04/1985
- Argentine and German nationality
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EDUCATION

Udacity
2017 - Online programming course

Instituto Tecnológico de Buenos Aires
2011 - Industrial Engineer

St John's School
2002 - Bilingual bachelor: Spanish/English

SKILLS

Advanced in tools:

Jira

Google suite

Microsoft suite

SAP

CRM - SAP Cloud 4 Sales - Sales force

Know how:

Agile Methodologies - Scrum

Design thinking

PROFESSIONAL PROFILE

Industrial Engineer graduated from ITBA university, with work experience in IT companies, in product and commercial areas. Excellent management of interpersonal relationships, teamwork, and leadership skills, with an analytical and proactive profile, results-oriented.

WORK EXPERIENCE

ADDOC 2021-2022
Digital Product Manager - Product Owner

Responsible for the portfolio of digital products (SaaS and PaaS) to coordinate all the teams involved in the development of products from its conceptualization/strategy, to its commercial launch and its evolution in the market.

TUBHIER 2020 - 2020
Key Account Manager

Responsible for the B2B sale and delivery coordination of tubes in their different specifications.

GOBIERNO DE LA CIUDAD DE BUENOS AIRES 2018 - 2020
Project Engineer

Follow-up and coordination of projects, to guarantee time and quality compliance.

ATLAS COPCO SACI 2016 - 2018
Marketing and Product Engineer (South America Except Brazil)

Elaboration and execution of the marketing and product strategy for the sale of software, to different industrial sectors, for the South American region except Brazil.

AXION ENERGY ARGENTINA 2013 - 2015
Key Account Manager


Responsible for the national sales of a wide range of products, to companies that produce goods and services from different sectors (automotive, steel, food, transport, agriculture , etc).

ESSO PETROLERA ARGENTINA 2011 - 2013
Pricing Analyst

Analysis and presentation of strategies and responsible for operational management, for the pricing area of all the company's B2B sales lines.

LANGUAGES

 Spanish - Mother tongue

 English - Advanced (Bilingual)

- Test of English for International Communication (TOEIC - Score: 885/990) - 2009.
- International Baccalaureate (IB) - 2002.
- General Certificate of Secondary Education (IGCSE) - 2000, Cambridge University.