



LEASE-DESK.COM

Maximising Revenue from your Leasing Portfolio

SYSTEM INTEGRATION



UNIFIED BUSINESS SOLUTIONS

System Integration

Get the most from your existing systems by integrating with Lease-Desk.com

At Proctor Consulting we recognise that a large majority of clients already have CRM systems in place. Perhaps some modification work has taken place to track customer leases, in most cases not. Even if limited information is available, it will not provide the correct business critical real time data.

With this in mind, Lease-Desk has been designed to offer flexible, advanced integration capabilities, resulting in smooth delivery of end- to- end business processes.

By integrating with your current CRM system, draw out detailed lease information required and present it in a suitable format for your employees, whether Senior Management or Account Managers. Leasing agreement information can be linked against your existing client records for ease, so that customers who have available technology refresh spend can be targeted – helping to increase future, repeat business within your organisation and allowing your sales force access to critical information.

So how does this work?

1. Lease-Desk supports bulk data import and export via CSV, which means that data can be migrated quickly and efficiently by using Lease-Desk's pre-determined templates. In addition, all client back end systems can access Lease-Desk data easily. Our Lease-Desk project team are solely responsible for liaising with each client individually to ensure the implementation process results in a smooth transition.
2. Lease-Desk can integrate with data from a variety of sources, making it highly flexible for each client's needs. These include:
 - **SOAP** (Microsoft Dynamics CRM, Sugar CRM etc)
 - **REST**
 - **RDBMS** database systems (MSSQL, MySQL, Oracle etc)
 - **Accounts software with ODBC support** (Sage)
 - **LDAP** / Active Directory
 - **Key value stores** (Cassandra, CouchDB etc)

- **Flat file import** (XML, TXT etc)
- **XMLRPC**

In addition, Lease-Desk can provide excellent export systems, to access the data over:

- **REST**
- **SOAP**
- **Flat file export** (XML, TXT etc)
- **XMLRPC**

Your CRM platforms should have Web Integration modules, meaning quick and effortless integration with very little investment.

Lease-Desk's web integration capabilities, allow information entered into your CRM system to be imported into your Lease-Desk software instantly and vice versa. In addition, all email action reminders generated by Lease-Desk can be easily imported into your CRM system to ensure no action is missed ever again.

- ✓ **Speed:** Rapid migration of data via imports and exports
- ✓ **Ease:** Code-free platform for simple integration
- ✓ **Scalable:** Pay for what you need now; invest along with your business growth
- ✓ **Full Technical support:** For your peace of mind

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