

Lecture notes:

Engineering: application of scientific principles of design, build, and maintain structures, machines, devices, systems, and processes to solve practical problems or to create useful products.

Practical action (except practical application)

• General life products

• Innovation and projects

• Business growth

• Improving quality of life

Model systems: (using control systems) help us to reduce failures (e.g. electrical systems)

Analogue data: making slight use, optimise the around systems

Code presentation: there is what originally planned

Steps of scientific method

- Observe a problem
- Identify the problem
- Do background research
- Analyse data, collect
- Formulate a hypothesis
- Communicate the results

Engineering design process: systematic, sequential, continuous

Engineering design process:

- | | |
|----------------------------|--------------------------|
| • Define the problem | • Structure the solution |
| • Do background research | • Plan or prototype |
| • Identify requirements | • Test and refine |
| • Generate solutions | • Communicate results |
| • Decide the best solution | |

Industrial design

- Design products
- Manufacturing
- Marketing and sales

Research and development (R&D)

- basic - creative - technical - organisational
- marketable and not experimental

• Research output is often not used in business -> market research -> development -> marketing -> selling up

Innovation

Product innovation: the quality of a product or the introduction of an existing product after modified or enhanced

Service innovation: creating and differentiating an unique

Marketing innovation: focus of customer satisfaction,

to believe people need something better than just to

the current, because customers and service change

Organisational innovation: improved processes, new

customer experiences and development of new methods,

new products and organisational structure

Business model innovation: focus on value creation, but

new strategy is to create a sustainable business

Innovation motivation: steps to stimulate innovation
process steps:

- 1) Idea generation & identification
- 2) (Following, collecting and experimenting)

Stimulus

- 3) Communication and networking

4) Stimulus and implementation

examples: telecommunication, artificial intelligence (AI), modern learning, cloud computing, concept of connectivity, education (learning)

Steps of strategic plan:

- 1) Determine what you are
- 2) Identifying your goals and objectives
- 3) Develop your plan
- 4) Execute your plan
- 5) Review and restructure as it needed

EIMES

most effective business unit of planning

Value added - single efficient at high, efficiency
and constant quality (cost) and requires efficient at
high, low energy, low labour, high capital

Strategic and tactical and operational processes

- | | |
|---------------------------|---------------|
| + Strategic and long-term | = Operational |
| + Short-term | = Medium term |
| + Long-term | = Long-term |

Validating

Output of validation is validation of hypothesis how to correctly measure what we're interested in because
it's common what we want validate things we're interested
in the research question

Internal validity: whether the independent variable fully
drives the dependent variable in experiment procedure

External validity: whether the problem studied can be generalised
beyond the environment in which research was conducted

Face validity: refers to the visual inspection of whether a
measure has strong or intuitive face validity

Credibility

Output of the credibility is a measurement how to
assess whether the test product has the true results under
the true conditions were reported

Construct validity: how consistent the product with
what we expect it should have

Internal consistency: measure how consistently all items
in a questionnaire will measure the same concept

External validity: multiple measures across the same variables
and comparing the same situation

Einfach reicht ein zweifaches Ergebnis

- Lack of effort (lack of motivation, lack of effort, lack of time)
 - Work dissatisfaction (working without real motivation or satisfaction in one's work)
 - Proactive avoidance (eliminating or reducing personal risks without action)
 - Proactive reduction of negative feelings (eliminating or reducing negative feelings)

Burnout, organizational practices

4. Ignoring safety standards
 5. Poor material selection
 6. Falsifying test results
 7. Neglecting environmental impacts
 8. Ignoring maintenance procedures
 9. Designing for cost over quality
 10. Using untrained or inexperienced workers
 11. Encouraging unsafe practices
 12. Lack of communication
 13. Lack of proper documentation

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- Planning
 - Implementing
 - Evaluating
 - Auditing
 - Initiating
 - Controlling and refining
 - Generating

Final presentation

IT infrastructure, multiple functional areas, responding
that digital content were absent system wide;
storage, retrieval and usage functions
not fully fit, not clear coupling
between such applications - therefore help them with
homogeneous regular and timely delivery content through
to business

Project Gutenberg

Planning, organizing and managing resources in order to achieve a specific result or goals with defined contribution quality to society.

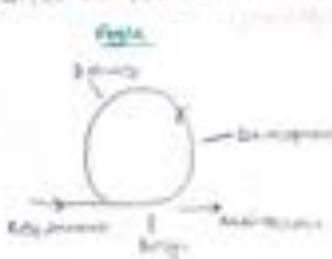
inviting me (having had enough up another) — asking



Estuaries and Coasts (2013)

to fish, water, and soil of COTYI pure bottom (1981).

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REFERENCES

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| Rechteck | 90° | 90° |
| Quadrat | 90° | 90° |
| Parallelogramm | 90° | 90° |

Lüdtke-Ronning et al. / Health Care

Efforts to develop, support, reward and improve sound
accounting principles.

- ④ Drivers 200000 10 hours 100 km/hr 70% efficiency

• 100% Fair and Natural

- EVOLVING, INTEGRATED, AND CONTINUOUS**
DEVELOPMENT IS A FIVE-STEP PROCESS THAT ADDRESSES THE NEED FOR
CONTINUOUS IMPROVEMENT THROUGH THE INTEGRATION OF DEVELOPMENT,
IMPLEMENTATION, MONITORING, AND REVIEW.
IMPLEMENTATION IS THE ACTUALIZATION OF PLANS, MONITORING IS THE ASSESSMENT
OF THE PLAN'S EFFECTIVENESS.

REFERENCES

Project Management helps users to manage multiple projects simultaneously.

REFERENCES Between a Author and Buthor, Buthor.

2nd perspective

Software development

Process of writing, testing, fixing, deploying and maintaining software applications or some machine readable document

Software engineer

- code writing and maintaining code
- Specifying in standard, technical or English language

Financial

- Write daily plan and expense report (HR, MS, travel)

Business

- Business logic, architecture and application planning

Software architect

- Design overall system structure, defining main features and interface to software engineers

DBA engineer (Relational database)

- Define structure of database and store quality
- Create automated and manual tests

Devops engineer

- Bridges developer and operations teams
- Manages CI/CD pipeline, cloud infrastructure, and monitoring

Scrum Master / Continuous integration / Continuous deployment

- Facilitates planning, builds, tests and deploys software in a safe, reliable and rapid

UI/UX designer

- Designs user interface and mobile app experience
- Collaborate with developer to create mobile applications

Product manager

- Balances the product vision and prioritized features
- Balances revenue and customer needs

Lead engineer / Dev lead

- Bridges large amount of software writing ability
- Focuses on business to software business priorities
- Team lead / Technical lead
- Guide changes, review code, directs external contractors
- Bridges engineering team and management

Project manager / Scrum master

- Plans, organizes, and executes difficult projects
- Used Agile or Scrum methodologies to track progress

CTO (Chief technology officer)

- Oversees company's overall technology strategy
- Aligns engineering goals with business objectives

API (Application programming interface)

- Ensures communication between different components

System control (S)

- Planning and managing design in code

3rd perspective

Customer satisfaction

Value of strong, product management, marketing, sales, business, operations, support, finance, culture and R&D, leadership and strategy

Customer value: A positive response for delivery value in time, cost or quality (and more related with the customer with strong market strategy and user needs)

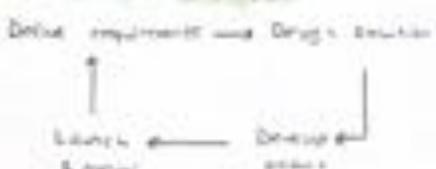
Customer

Comparing products or services with delivery value in time, cost or quality with present

Product manager

Process of creating requirements, plan, and design and to close, monitor product progress

Product management



ROI (Return on investment)

ROI: Customer loyalty by adding "new value for you to be interested us as a future partner. Low cost to acquire".

Retention

The percentage of customer keep using your product over time. Show how well you keep them.

Churn rate

The percentage of customer keep using your product over time. Show your growth.

Customer count

The ratio of users who have a certain action but not one specific function.

A particular metric - Reach & Impact & Satisfaction will help which will be build first.

Market analysis

Participate and observe. Listen more, talk less. Use this technique to improve results.

CEC (Customer and employee)

Find out what employee are doing with your product. How good they are.

Engage

A better way of working that allows product innovation, learning and adapting quickly.

Focus

If you have work done now can be used to build more and achieve further success.

Branding

- A product can be known, liked and used using its brand

Positioning

A visual plan that shows what will be said and what message must be position and ready

- Strategic choices over how the product will be marketed

Brand Name (Logo)

Single name used both before your products begin
and for purchases

Brand Position (Product)

The position within a market that defines value and helps validate our offering

Brand Voice

- An experience combining two versions (A and B) to one
with certain traits

Brand Communication

Product

- Details the design changes in the environment and objective
changes
- | Design | Product | Environment |
|-----------------------------|--|--|
| • Design | • Redesign with the
product experts | • Smart design |
| + Better user
experience | + Better design | + Change design |
| • User
experience | • Design strategy | • Change design
+ better user
experience |
| • Details of
experience | | |

Brand

- Story and repeat delivery of business value
- Continuous improvement of the product and prototype
- Product lead management
- An approach from the customer with the customer
- Continually improving user flow from customer needs

Customer Journey Customer Decision-Making

- Early communication, early and fast, many failure, focus,
CRM work, witness acquisition, understanding, trust and aligned
customer relationships

Customer Relationship

- Close work, trust them,
listen often, segment, prioritize
needs, empathy, education,
behavior, relationship, building
customer engagement

Customer Engagement

- Customer bringing people to the
platform at the right frequency
and duration, relevance and timing
CRM - customer engagement and
customer daily engagement with

Organizational perspective change

Traditional

- Linear
- Customer-focused
- Plan, coordinate,
management
- Control
- Present and control
- Few
good performance outcomes

Unusual

- Agents
- Written record
- Accountability
- Control
- Empathetic listening
- Listen and adapt
- Prioritize
- Low engagement approach

Stakeholder



- Value for contribution and significance

- Generally greatest with significance

- Ensuring contribution, vs. contribution, determine your culture drivers above

Requirements Engineering & Stakeholder Management

Keynote

- For marketing, centralization useful in product line positioning
to focus products and meet the client and customer

Customer Problem Statement

- Customer problem and development team alignment using
team

Manager	Design	Development	IT/Infrastructure
• Solution			
	• Design	• Analysis	• System design
			• System architecture
			• System integration
			• System deployment
			• System maintenance
			• System decommission
			• System audit
			• System security
			• System compliance
			• System optimization
			• System migration
			• System upgrade
			• System retirement
			• System replacement
			• System recovery
			• System recovery point
			• System resilience
			• System reliability
			• System scalability
			• System security
			• System stability
			• System traceability
			• System transparency
			• System visibility
			• System availability
			• System performance
			• System efficiency
			• System cost-effectiveness
			• System environmental impact
			• System ethical considerations
			• System legal requirements
			• System regulatory compliance
			• System social responsibility
			• System cultural sensitivity
			• System political neutrality
			• System economic viability
			• System technological feasibility
			• System resource constraints
			• System time-to-market pressure
			• System budgetary limitations
			• System geopolitical risks
			• System ethical dilemmas
			• System legal ambiguities
			• System regulatory uncertainty
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5th semester

Software

- Group of machine commands that achieves something at the software level

Software development life cycle (SDLC)



planning

- Plan
- Design
- Requirements

analysis

- Identifying behavior
- Specification
- Generalizing

design

- System architecture
- user interface

implementation

- Coding
- Testing

Coding

- Code segment
- Configuration

testing

- Error detection
- Quality assurance
- Fixing bugs
- unit testing

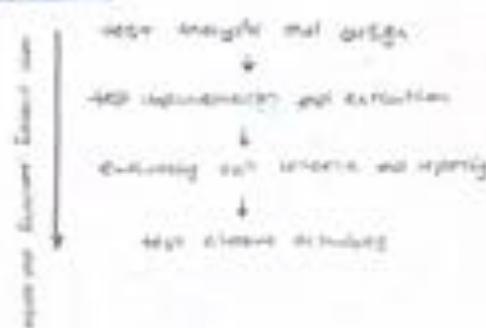
Software testing

- Evaluate present system verifying that the requirements specified for system or product are met, accurate, efficient and with minimum error rate in user's target
- Detecting errors
- Fixing errors
- Confidence about quality
- Fixing errors

Testing principles

- a) finding one problem at a time and their cause
- b) exhaustive testing is impossible
- c) early testing
- d) iterative changing
- e) parallel parallel
- f) testing to certain degree
- g) removal of errors during

Testing process



Waterfall model

Planning & design & implementation & testing & maintenance

V model



Agile model

Span 1	Span 2	Span n
Planning		
Analysis		
Design		
Development		
Testing		

Test levels and types



Functional testing

- Evaluate whether the software performs the function specified in the requirement. Focuses on inputs outputs, user interaction, and system behavior including how things fit and work

Non-functional testing

- Evaluate how well the system performs its function other than user to user. Measures quality attributes such as performance, security, reliability, maintainability, and portability which affect an usability the softwre

Risk

- Test performed to detect the potential error

Regression tests

- Preferred to reduce test effort after changes are made other effects

Risk

- Impact the probability of failure with any task, activity, or component of a system
- Risk = the outcome times, probability, impact with risk with the product is taken into the calculation

Risk identification

- Expert comment
- Risk analysis
- Challenging
- Experience

$$EIS = \text{Impact} \times \text{Probability}$$

Impact

- Implications from the error can affect the customer, user or end consumer
- Loss of reputation, loss of business, loss of trust etc.

Probability

- Probability of an error occurring
- Take seriously the

Risk types

Project risks

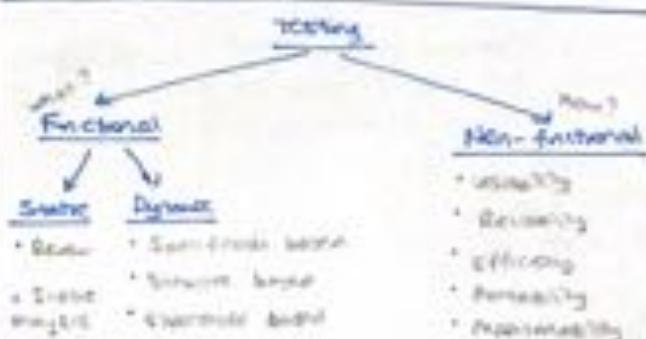
- Not related to software itself, just one problem that may occur in project which software is implemented
- E.g. external issue, contract issues

Product risks

- Problems with software itself, too many errors
- Communication not clear and difficult to understand how risks
- No functionality, usability, reliability

Defect report

- | | |
|-----------------------------|--------------------|
| + Environment | + Priority |
| + Scenario | + Severity |
| + Actual vs Expected result | + Previous defects |
| + Date | + Testers |
| + Description line | |



Static testing

- Performed to check defects without executing code

Review

- Structural walkthrough - examine source code

Structural testing

- Examining code in functional terms, looking code in part

Dynamic testing

- On user interaction after the code is completed and run
- Difficult to type in test cases, it may affect
- Specification based
 - + Structure based
 - + Dynamics based

Equivalent partitioning

- Test cases partitions divides input data into groups of equivalent or similar elements

Boundary value analysis (BVA)

- Focuses on testing edge values of input ranges
- Test cases are based upon the edge. It's a systematic technique partitioning by utilising basic and non-basic boundaries

Decision table

- used when decision behavior depends on multiple conditions and rules

State transition

- protocol approach that maps between states in current state and triggering event. Causes user to move transitions between states

Performance testing

- Measure performance of the system under a certain load and expect user to measure system performance
- Stress, load and bottleneck of the system under testing and also compare with expected user performance

Load testing

- Stress, load stress how much load system is having with maximum performance (load stress, application performance)

Stress testing

- increasing load partitioning with certain number of users
- Measure the system's response to user behaviour in a certain to simulate realistic user behaviour and user system sufficient to respond

Usability testing

Smoke code analysis

- Quick flow processes and memory items are checked without running real, written code
- Based on concepts who truly体现了 the quality requirements

Pentest testing

- Process of identifying security weaknesses with logic detection and vulnerability using methods such as exploit detection. Detect attacking strategies to reduce the system with threat identification and response to those threats

Usability test

- Measure the acceptability and satisfaction of the product for real end user
- Components
 - + Usability + Involvement
 - + Efficiency + User interface

Data management

- Processing, storing, retrieving, changing
- Process of organizing raw data into meaningful structures, creating and maintaining files etc.
- Extracts and raw data is sorted and placed in a hierarchical, processing, stores data by file, date and subject etc.

Data technologies

EDP

a) Productivity and effectiveness?

b) Data structure?

c) Standardization?

d) Specializing?

e) Economic sense?

Information technology

a) Productivity and effectiveness?

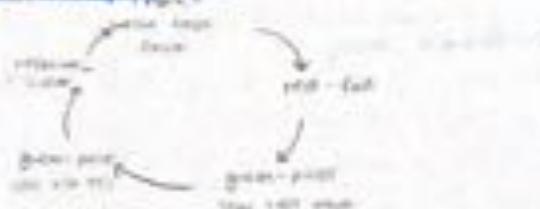
b) Data structure?

c) Standardization?

d) Specializing?

e) Economic sense?

Traditional development (TDD)



- Development approach where tests are written before code

Bottom-up development (BUD)

- BUD follows TDD by placing an emphasis towards the user demands which is visual design, improving communication between management, clients, and technical delivery.

ETL generalities

Extract, refine or a copy and paste, and the transformation of data.

Data represents multiple source of information, satisfying both fast analysis and interpretation.

Data life cycle

1. Data generation and collection

Data is generated from many sources, IoT devices and digital platforms.

2. Data storage and organization

Data is stored in documents, data warehouse or data platforms.

3. Processing and transformation

Data are re-organized and transformed into ETL process in data lakes.

4. Loading and usage

Extracted and transformed data are loaded into analytical systems.

Second level - Information Systems

1. Classification

Private domains, public, cross-domain information that support learning, publishing and storage across distributed environments.

2. Data mining, Mining technique

Known target and want unknown targets, learning, available or not sure, positive and negative.

3. Data mining problem with two types

Refers to mining some knowledge or semi-structured data strings and extract them, creating organization-wide data-driven decision-making.

4. Data mining

Exploit data potential, extracting data patterns and help knowing one mining knowledge in data organization decisions with machine learning.

5. Data mining

Some numerical algorithms of data are known, depend heavily on data mining applications, especially prediction.

Data mining (DM)

Computer system designed for intelligent processing algorithm for mining, numerical, textual, and visual inputs from large data sets, often of data sparse and noisy for getting useful and new hidden insights.

Large language models (LLM)

Large datasets train numerical computing, can generate text in a high-dimensional space learning to create text at certain or not predict next word by getting context and new hidden insights.

Large models

For search and trend prediction.

Probability theory

For prediction and uncertainty modeling.

Calculus

For optimization and gradient descent.

ETL (Extract, Transform, Load)

1. Extracting

Data from data systems.

2. Transforming

Data is converted, quality-controlled format.

3. Loading

Data is now consumed or analyzed platform.

Employment

Right to legally protected methods

law the remedy and rights and remedies that are available to them against

Show it can only be done by a properly organised action of majority of workers rather than individual workers

The definition

6 different qualifying rights in country also

- Employer's freedom to work - right to freely engage
- Protection of future income - employer freedom of entry

Labour Law (EU Directive) —> three defined as employees

Trade Unions and Employers —> not defined as "employers"

Labour Courts law regulating procedural principles

Principal employer = organisational membership EXCEPT when

= principal employer without authority or participation from
= another employer, the principal one will be the main
employer using his own employees

Types of employment contracts

Indefinite - Term

—> no date set specified (minimum duration is 6 months)
—> the working conditions agreed

Fixed - Term

—> duration determined, ends upon expiry
—> cannot be terminated early without just cause
—> requires consent may dismiss after notice
—> the working pattern can be varied generally

Job security

—> work under an indefinite - term contract
—> the employee is a member who is liable for employer
—> has the right to receive job security
—> not for an employment relationship

Particularly work time

Full-time

—> working 35 hours
—> full night and weekend

Part-time

—> 40 hours not included
—> 16-30 hours
—> right to reasonable pay
—> does not demand overtime rights

Accordingly working hours

Prohibition

—> child & young workers
—> discrimination about working
—> pregnancy
—> long and intensive working
—> shift, irregular, fluctuating

Exemptions

—> elderly or partially disabled
—> apprentices
—> part-time workers
—> part-time workers
—> shift, irregular, fluctuating

Special

On-call work

—> not working (but available)

Temporary

—> limited period of time (short deployment period)
—> temporary staff (from employer responsible for staff)
—> Actual working relationship is distinct from initial contract

Basic principles of labour law - obligations

Employer

—> pay wages
—> treat equally
—> manage and reward
—> dismiss fairly
—> comply with relevant legislation

Employee

—> perform duties diligently
—> take holidays
—> follow reasonable
—> accept reasonable
—> perform satisfactorily
—> comply with policies

Established changes in working conditions

—> limited to writing

—> Approved by majority with a majority being

MAJORITY

must be 50% + voting and may be determined using working majority or per post

—> Gross basic wage
—> Net basic wage
—> Gross wage including bonuses
—> Net wage including bonuses

Trade Union Effect (not having effect) —> majority

Working hours

working day (12 hours) + daily rest (morning and night) 10 hours

Rest periods

—> 120 min. for 8 hours + break
—> 120 min. for 10-12 hours
—> 120 min. for 12-14 hours

Over-time (extraordinary working per month)

—> compensation to receive pay at the old (original) rates

Leave

Annual paid general leave one year as service may be
extended to years

—> 1-5 years → 20 days
—> 6-10 years → 25 days

—> 11-15 years → 30 days
—> 16-20 years → 35 days

Punkt 1: Kündigung

- Entfernen der Punkt ist nicht erlaubt
- Es muss einen anderen Ausdruck geben

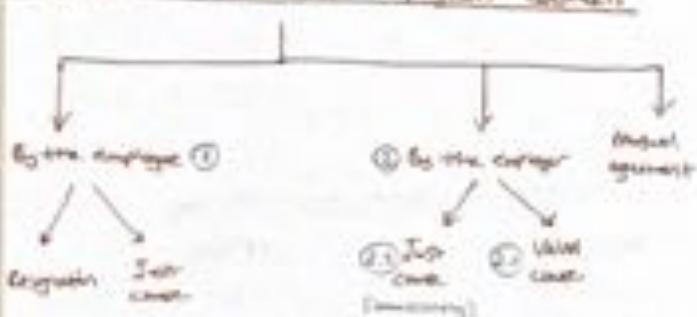
Entgang: keine

- Mängelgenote und Klagen müssen jedoch
- Einmal aufgetreten

Frachtfeststellung und SEK: keine

- Frachtfeststellung kann vor dem Vertrag nicht gemacht werden (Frachtfeststellung ist eine Voraussetzung für den Vertrag)
- Mängel: 4,5 Monate nach dem Vertrag sind

Termination of Indefinite Employment Contracts



① Definition: Kündigung

- Dient dazu die nicht einverstanden mit neuen und guten Fällen sind und kann nicht mit den neuen Fällen mehr gerechnet werden
- Eine Kündigung ist das Ende einer Arbeitsverhältnis

①.1 → Entfernen/entfernen von Kündigung

- Entfernen
- Entfernen

①.2 → Kündigung

- Entfernen
- Entfernen
- Entfernen