TUTORING PROJECT MASTER DATA SCIENCE KSCHOOL

BERRIES PRICE DECISION MAKING TOOL

26/06/2020

SUMMARY



Idea



Data & Goals



Techniques



Insights



Planning



Doubts

IDEA



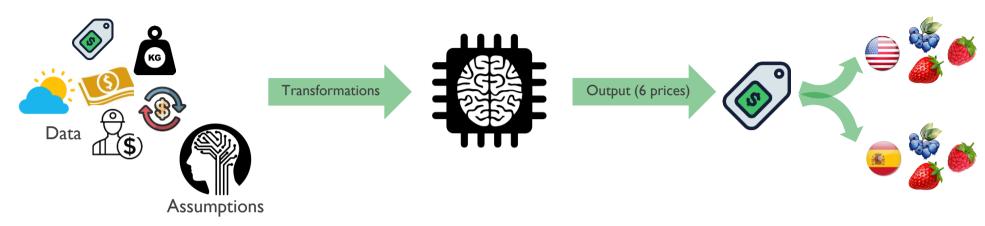
Saving costs – Increase profitability
Under-worked price policy

Spain and US public database
Clear seasonal trend
Many potential factors affecting prices

Price decision making tool for strawberry, blueberry and raspberry campaigns in Spain and USA

DATA & GOALS





Туре	Data Source	Format	Data Kind	Geography	Periodicity	History
External	USDA	URL	Market prices	Mex exports to US	Daily	10 years
External	USDA	URL	Market volumes	Mex exports to US	Daily	10 years
Internal	Sap Business One	Excel	Prices	Mex exports to US	Daily	Pending
Internal	Sap Business One	Excel	Volumes	Mex exports to US	Daily	Pending
External	Junta de Andalucía	Excel	Market prices	Spain	Weekly	4 years
Internal	JD Edwards	SQL ETL	Prices	EMEA	Daily	10 years
Internal	JD Edwards	SQL ETL	Volumes	EMEA	Daily	10 years
External	Min. Agricultura	Excel	Labour Cost	Spain	Yearly	Pending
External	Pending	Pending	Weather conditions	Pending	Pending	Pending
External	BCE	API	Global economy KPI	Europe	Pending	Pending

TECHNIQUES



Ingest

Aritmetic operations

Lagged time-series

SQL Database

Web scrapping

CSV files



Explore

Histogram, boxplot, trend

Correlation matrix

Autocorrelation function

Model

Generalization (supervised)

LM / GLM

ARIMA (SARIMAX)

Decision Trees

Random Forest

Gradient Boosting

XBoost

Visualize

Line and multi-line graphs

Histograms

KPI cards









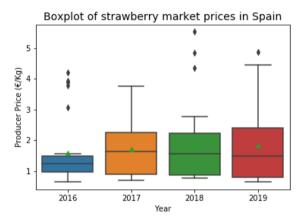


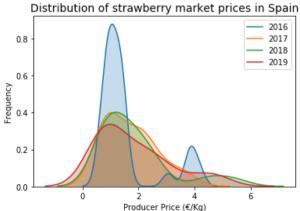


INSIGHTS (SPANISH MARKET)

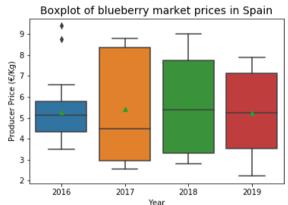


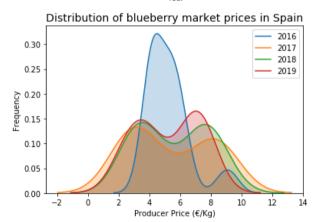




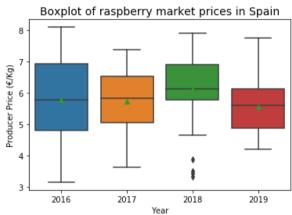


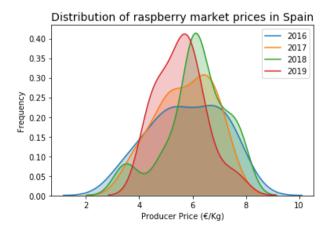






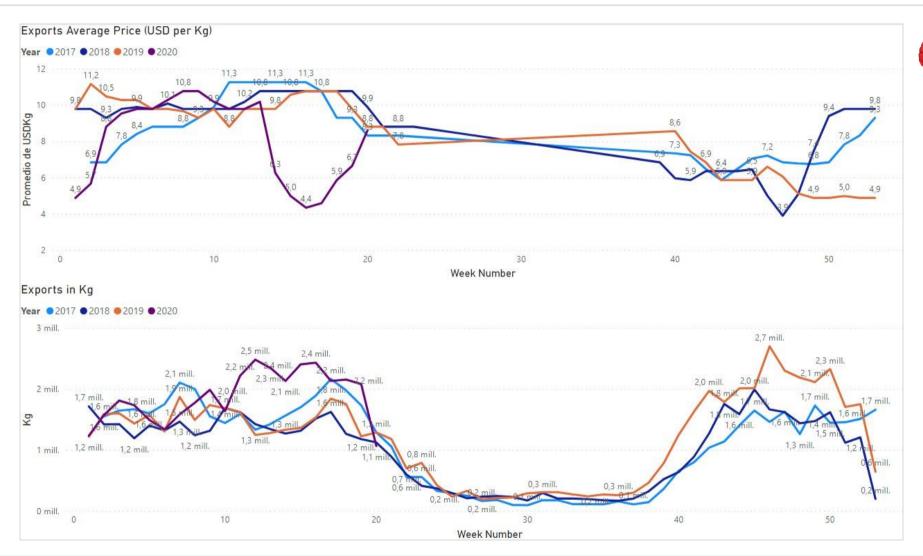






INSIGHTS (USA MARKET – MEX IMPORTS)





PLANNING



DUMMY MODEL

ARIMA and simple GLM with prices and lags



MODEL 2.0

Combine Model 1.0 with internal prices and refine visualization part



June

MODEL 1.0

SARIMAX and other Supervised models with prices and lags plus labour costs, weather conditions, other market prices, global KPIs

August

DOUBTS

Tagged data per crop – region:

Spain ≈ 500 prices (4 campaigns)

US ≈ 4500 prices (10 campaigns)

- Meteorological data sources (rain volumes, low temperatures, cloudy weather)
- SARIMAX, GLM, decision trees, random forest
- Power BI vs Website

