## SVB FINANCIAL GROUP AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

|   | Year Ended December 31, |            |            |
|---|-------------------------|------------|------------|
| (Dollars in thousands, except per share amounts)  | 2006                    | 2005       | 2004       |
| Interest income:  |                         |            |            |
| Loans   | \$ 299,001              | \$ 219,283 | \$ 157,604 |
| Investment securities:  |                         |            |            |
| Taxable   | 74,523                  | 83,950     | 69,839     |
| Non-taxable   | 3,026                   | 3,695      | 5,004      |
| Securities purchased under agreement to resell and other short-term investment securities       | 11,089                  | 9,531      | 8,421      |
| Total interest income   | 387,639                 | 316,459    | 240,868    |
| Interest expense:   |                         |            |            |
| Deposits  | 8,905                   | 10,933     | 8,423      |
| Other borrowings  | 26,277                  | 6,233      | 2,968      |
| Total interest expense  | 35,182                  | 17,166     | 11,391     |
| Net interest income   | 352,457                 |            | 229,477    |
| Provision for (recovery of) loan losses   | 9,877                   |            | (10,289)   |
| Net interest income after provision for (recovery of) loan losses                               | 342,580                 |            | 239,766    |
| •   | 342,360                 | 299,030    | 239,700    |
| Noninterest income:  Client investment fees   | 44,345                  | 33,255     | 26,919     |
|   | 21,045                  |            | 12,897     |
| Foreign exchange fees   | ,                       | ,          |            |
| Gains on derivative instruments, net  | 17,949                  |            | 3,428      |
| Corporate finance fees  | 11,649                  | ,          | 22,024     |
| Deposit service charges   | 10,159                  |            | 13,538     |
| Letter of credit and standby letter of credit income  | 9,943                   |            | 9,994      |
| Gains on investment securities, net   | 2,551                   |            | 5,198      |
| Other   | 23,565                  |            | 13,776     |
| Total noninterest income  | 141,206                 | 117,495    | 107,774    |
| Noninterest expense:  |                         |            |            |
| Compensation and benefits   | 188,588                 | 163,590    | 153,897    |
| Professional services   | 40,791                  | 28,729     | 17,068     |
| Impairment of goodwill  | 18,434                  |            | 1,910      |
| Net occupancy   | 17,369                  | 16,210     | 18,134     |
| Furniture and equipment   | 15,311                  | 12,824     | 12,403     |
| Business development and travel   | 12,760                  |            | 9,718      |
| Correspondent bank fees   | 5,647                   |            | 5,340      |
| Data processing services  | 4,239                   |            | 3,647      |
| Telephone   | 4,081                   | 3,703      | 3,367      |
| (Reduction of) provision for unfunded credit commitments  | (2,461                  |            | 1,549      |
| Other   | 17,744                  | ,          | 14,797     |
| Total noninterest expense   | 322,503                 |            | 241,830    |
| Income before minority interest in net income of consolidated affiliates and income tax expense | 161,283                 |            | 105,710    |
| ·   |                         |            | ,-         |
| Minority interest in net income of consolidated affiliates                                      | (6,308                  |            |            |
| Income before income tax expense  | 154,975                 |            | 102,620    |
| Income tax expense  | 65,782                  |            | 38,754     |
| Net income before cumulative effect of change in accounting principle                           | 89,193                  | 92,537     | 63,866     |
| Cumulative effect of change in accounting principle, net of tax                                 | 192                     |            |            |
| Net income  | \$ 89,385               | \$ 92,537  | \$ 63,866  |
| Earnings per common share—basic, before cumulative effect of change in accounting principle     | \$ 2.57                 | \$ 2.64    | \$ 1.81    |
| Earnings per common share—diluted, before cumulative effect of change in accounting principle   | \$ 2.37                 |            |            |
| Earnings per common share—basic   | \$ 2.58                 |            |            |
|   | \$ 2.38                 |            |            |
| Earnings per common share—diluted   | ⇒ ∠.38                  | 3 2.40     | p 1./0     |

See accompanying notes to the consolidated financial statements.