MATTHEW KENNEDY

Software Developer

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OBJECTIVE

Utilise my new skills and further develop in software development

EDUCATION

Studying Diploma of IT (programming) Coder Academy

Citipointe College Brisbane,

Certificate II in Business

KEY SKILLS

Training and Management

Leadership

Critical Thinking and Problem Solving

IT Geek

EXPERIENCE

January 2006 to March 2011
Residential and B2B Sales and Training • TSA Group

July 2012 to June 2016
Business Development Manager • Think Office Technology

July 2016 to June 2019
Sales Director • Corporate Effect

Starting in telecommunication sales from 2006, I progressed my career to encompass I.C.T. solutions and finally to the point of running my own ICT Company with a heavy sales focus. I am ready for my next venture in sales with less of the drama of running a business.

ACCOMPLISHMENTS

Employed a Sales Coach and eventually coached others in my roles
Most New Business Sales - most quarters at Think Office Technology

LEADERSHIP

Started ICT Business and managed sales staff alongside managing supplier relationships

https://www.linkedin.com/in/matthew-kennedy-11289b24/