

Chapter 1 & Casing Ethics Issues

Discussion Questions

- Do you think it is possible to separate business issues from moral issues, as the separation thesis states? Why or why not?

- According to the textbook authors, what are ethics.

- What are ethical dilemmas? What is the difference between a conscious ethical dilemma and an unconscious ethical dilemma.

- What is an action sequence and how does it apply to ethical analysis?

Intent \rightarrow Action \rightarrow Results

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Typically don't have access (publicly) to intent

Typically don't have access (publicly) to intent } We start with one's/a company's action and then determine intent/result

- What are some of the costs are due to unethical behaviors in organizations

Cost Due to Unethical Actions

- Legal Costs
- High Turnover
- Social Credit - Reputation
- Monitoring costs
- Abusive treatment
- lost sales / credit

- What are some of the competitive advantages for organizations that are ethical and trustworthy?

Competitive Advantages of Behaving Ethically

- Attract/retain high quality employees
- Remain in good standing public favor
- Morally Neutral - Tabula Rasa

- What are the different theories of human nature that address ethics at an individual's time of birth

- What are the different levels of moral development?
How do you distinguish them?

Moral Development

- Pre-conventional
- Conventional
- Post-conventional

Is there a connection
to the three types of authority defined
by Max Weber?

1: Rational legal authority

2: Traditional authority

Individual vs family, social LVL 3: Charismatic authority

- Why do good people sometimes behave unethically?
- What are some of the factors that influence unintentional unethical behaviors
- What about some of the contributors to intentional unethical behaviors

ethical - competing values

Video Played in-class... Very western (mostly white) perspective

↳ Giving Voice to Values: Pillar 1 - Values