

Kelly Angle

kel.a.angle@gmail.com
120 Madison Ave #2
Grand Rapids, MI 49503
(616) 780-7670

OBJECTIVE

Pursue a career in district management/merchandising with a company or brand I believe in and have a passion for their values.

EDUCATION: May 2008 Ann Arbor, MI

University of Michigan- School of Art & Design: Bachelor of Fine Arts

WORK EXPERIENCE

2012-Present Grand Rapids, MI

jb and me (Women's Boutique) Store Manager

Evaluate sales, monitor trends, and merchandise product daily.

Hire, train, schedule, and lead a team of 10+ part time employees and 1 full time assistant manager.

Increase sales loyalty programs with strategic planning and commitment to attaining results.

Place orders on top brand in Grand Rapids store which increased store sales \$50k last year.

Increased store sales 9% last year with projected increase of 23% this year.

Increased total sales \$255,000 in 3 years with projected increase of \$600,000+ in 4 years.

2011-2012 Grand Rapids, MI

Gap Inc. (Banana Republic) Merchandise Presentation Supervisor

Increased sales by setting and maintaining a high level of visual standards, resulting in consistent district management recognition.

Maximized revenue by planning, delegating, and implementing merchandise moves.

Mapped new merchandise weekly on store layout to insure ideal placement.

Performed daily operational tasks and understood business updates to optimize store traffic.

Developed Merchandise Presentation Lead to provide opportunities for advancement.

Increased sales to over \$3 million from \$2.5 million.

2010-2011 Wichita, KS/ Grand Rapids, MI

Gap Inc. (Banana Republic) Merchandise Presentation Lead

Learned business tactics of the company while improving management skills.

Supported Merchandise Presentation Supervisor with visual tasks.

Planned and completed merchandising moves.

2008-2010 Ann Arbor, MI

Abercrombie and Fitch (Hollister Co.) Assistant Manager

Improved technical impact systems in the stock room as Impact Assistant Manager.

Reinforced and composed visual standards on the sales floor as Visual Assistant Manager.

Recruited and contacted applicants in order to build a strong team of employees.

Managed employees, operations, merchandising and business analysis daily.

SKILLS

-Excel, Power Point, Photoshop

-Strong work ethic in team environment

-Creative, adaptable, driven

-Buying wholesale. Selling retail. ROI analysis

REFERENCES:

Jon Leestma- jonathan_leestma@stores.gap.com

James Otoole- james_otoole@stores.gap.com