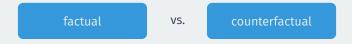
# **Gov 51: Introduction to Causality**

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#### What is a causal effect?



- Does the minimum wage increase the unemployment rate?
  - · Unemployment rate went up after the minimum wage increased
  - Would it have gone up if the minimum wage increase not occurred?
- Does having girls affect a judge's rulings in court?
  - · A judge with a daughter gave a pro-choice ruling.
  - · Would they have done that if had a son instead?
- Fundamental problem of causal inference:
  - Can never observe counterfactuals, must be inferred.

# **Criminal record experiment**



- Does having a criminal record affect job prospects?
- · Experimental setting:
  - Randomly assign 4 hired "confederates" (2 white, 2 black) to apply to different jobs in Milwaukee.
  - Men were matched on physical appearance, self-presentation, age, etc.
  - Confederates would alternate indicating they had a criminal record.
- Outcome of interest: receiving a callback from a potential employer.

# A tale of two applications

	Criminal Record	Callback?
Applicant 1		No
Applicant 2	No criminal record	Yes

 Did the first applicant not callback the applicant because they had a criminal record?

# **Notation & jargon**

- **Unit** (indexed by i): job application for employer
- Treatment variable  $T_i$ : criminal record or not
- Treatment group (treated units): applications with criminal record
- Control group (untreated units): applications without criminal record
- Outcome variable  $Y_i$ : callback

	$T_i$ (ex-felon)	$Y_i$ (callback)
Ex-felon applicant	1	0
Non-ex-felon applicant	0	1

#### **Causal effects & counterfactuals**

- What does " $T_i$  causes  $Y_i$ " mean?  $\rightsquigarrow$  counterfactuals, "what if"
- · Would an employer treat criminal & noncriminal applicants differently?
- Two potential outcomes:
  - $Y_i(1)$ : would applicant i get a callback if applied as an ex-felon?
  - $Y_i(0)$ : would applicant i get a callback if applied **not** as an ex-felon?
- Causal effect:  $Y_i(1) Y_i(0)$ 
  - $Y_i(1) Y_i(0) = 0 \rightarrow$  criminal record has no impact on callback
  - $Y_i(1) Y_i(0) = -1 \Leftrightarrow \text{criminal record prevents callback}$
  - $Y_i(1) Y_i(0) = +1 \rightsquigarrow$  criminal record leads to callback

#### **Potential outcomes**

	$T_i$ (ex-felon)	$Y_i$ (callback)	$Y_i(1)$	$Y_i(0)$
Ex-felon applicant	1	0	0	???
Non-ex-felon applicant	0	1	???	1

#### • Fundamental problem of causal inference:

- We only observe one of the two potential outcomes.
- Observe  $Y_i = Y_i(1)$  if  $T_i = 1$  or  $Y_i = Y_i(0)$  if  $T_i = 0$
- To infer causal effect, we need to infer the missing counterfactuals!

# How can we figure out counterfactuals?



- Find a similar unit! → matching
  - · Mill's method of difference
- Did applicant fail to get a job offer because of his criminal record?
  - $\rightsquigarrow$  find a non-ex-felon who is just like ex-felon applicant.
- NJ increased the minimum wage. Causal effect on unemployment?
  - $\rightsquigarrow$  find a state similar to NJ that didn't increase minimum wage.

## **Imperfect matches**



- · The problem: imperfect matches!
- Say we match i (treated) and j (control)
- Selection Bias:  $Y_i(1) \neq Y_j(1)$
- Those who take treatment may be different that those who take control.
- · How can we correct for that?